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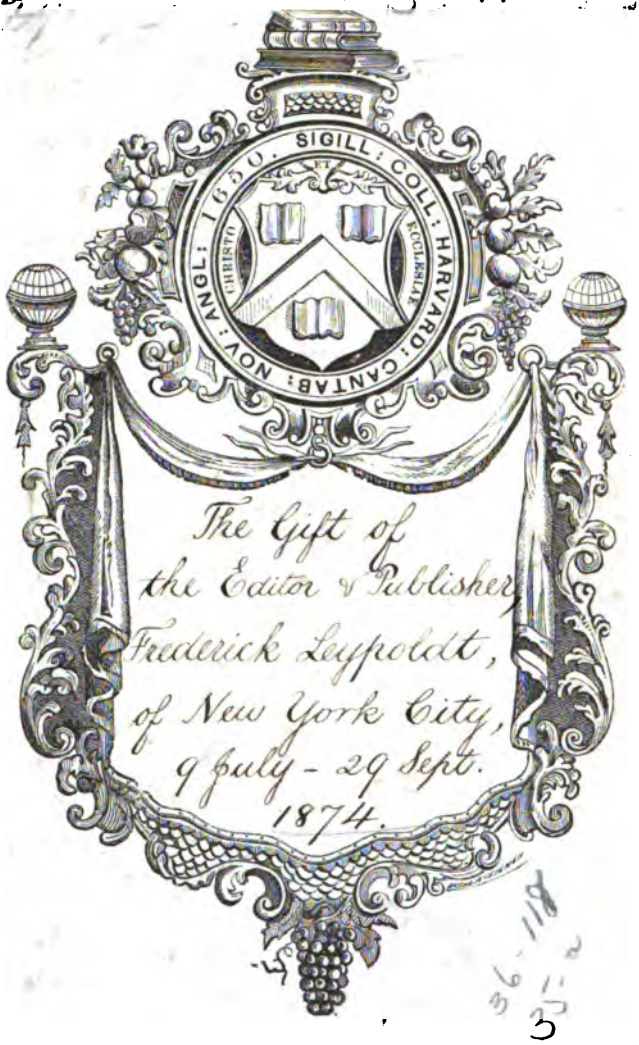

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THE

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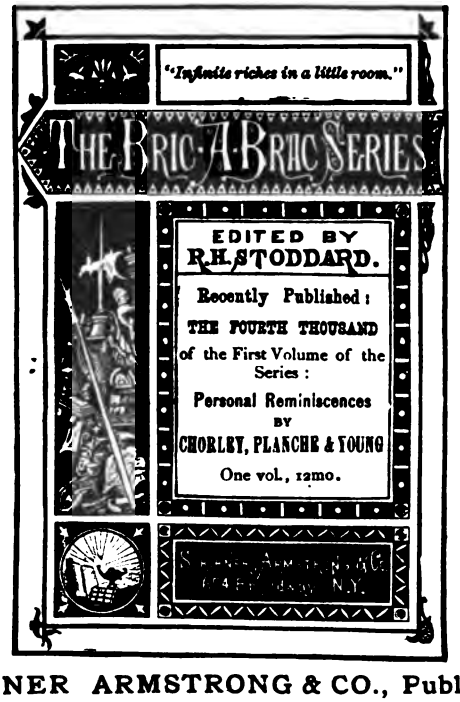

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The Publishers' Weekly.

JULY 4, 1874.

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NOTES IN SEASON.

THE Scribners have arranged for the republication here of a series of brief volumes on "Epochs of History," which promise to be especially admirable. The historian Edward E. Morris is the general editor, and the first volume, on "The Era of the Protestant Revolution," by Frederich Seebohm, is a remarkable little work, with maps on a new plan.

THE Messrs. Macmillan are to reprint Professor Masson's Miscellaneous Essays in three volumes; the first volume containing essays on Wordsworth and his contemporaries, the second being occupied with the life and criticism of Chatterton, and the third having as its leading essay "The Three Devils." The first volume is nearly ready.

"JULES VERNE'S Stories of Adventure" is the latest outcome of the book controversy, this being the title under which the Scribners publish in one volume his "Meridiana" and "A Journey to the Centre of the Earth" at $1.50.

THE publication by Messrs. Porter & Coates of the new edition of their "Trotting Horse of America" has been deferred till next week, when it will appear carefully revised with upwards of a hundred additional pages of new matter.

A NEAT little volume of summer reading of the size and get-up of Warner's "Baddeck" is to be issued shortly by Estes & Lauriat. Frank E. Clark is the author, and the book is on "Our Vacations," telling us exactly where to spend the hot months and how to get there, the programmes being made out so as to suit the various sizes of its reader's purses.

G. P. PUTNAM'S SONS will publish in a few days a volume of the poems of the late Charles Alanson Munger, of Binghampton, N. Y. They have also in press for early publication a new edition of the treatise of Dr. A. Jacobi on "Infant Diet," revised and considerably enlarged by Dr. Mary Putnam Jacobi.

MESSRS. PORTER & COATES' "International Series of Novels" now contains eight volumes: "No Alternative," by Annie Thomas; "The Vicissitudes of Bessie Fairfax," by Holme Lee, (Miss Harriet Parr); "Valentine the Countess" by Carl Detlef, (Mis Clara Bauer); "Gerda" by Madame Schwartz; "In the Days of My Youth" by A. B. Edwards; "Charlotte Ackerman" by Otto Muller; "The Son of the Organ-grinder" by Madame Schwartz; and "The Cross of Berny" a joint production of four French authors.

SCRIBNER & Co. have received a cable message from one of the most prominent of the British publishers accepting their terms for the publication by subscription in Great Britain of Mr. Edward King's book on "The Great South." The papers in *Scribner's Monthly* appear to have been received with even more favor abroad than in this country. Scribner & Co. have arranged for the publication of the book here by the American Publishing Company of Hartford.

SOME years since, it will be remembered, Rev. W. R. Alger published a catalogue of works relating to the future life. We don't remember that he took cognizance, however, of the superintendent of the lower regions, a deficiency which is to be remedied by that veteran and efficient bibliopole, Mr. Henry Kernot, with a *catalogue raisonee* of books relating to the devil, in the stock of Scribner, Welford & Armstrong. The appearance of his infernal majesty in history and letters will be chronicled with very full annotations, the books being catalogued in chronological order. The stock of this house is especially full in this particular, and the catalogue will be of peculiar interest. It will be ready in a week or two and will be forwarded on receipt of twenty-five cents, or with twelve illustrations representing the devil at different epochs, for fifty cents.

VICTOR HUGO will publish in a month or two, previous to the issue of the second part of "Quatrevingt-treize," a collection of miscellanous poems. Arrangements are being made for the translation of this work into English verse, to appear shortly after the publication of the French text.

"THE History of Advertising," by Henry Sampson, is a promised English book that should be valuable.

HOLYOAK'S new history of co-operation in England will shortly be published, in two volumes. It shows, curiously enough, that the co-operative movement was more active forty years ago than it is now.

GEORGE SAND is preparing a memoir of the unfortunate Louis XVII.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Allen.—Medical Problems of the Day. The Annual Discourse before the Massachusetts Medical Society, June 3, 1874. By Nathan Allen, M.D., LL.D. 8°, pp. 92. Pap. 50 c. ..... *Williams.*

Arnould.—Memoir of Thomas, First Lord of Denman, formerly Lord Chief Justice of England, by Sir Joseph Arnould, late Judge of the High Court of Bombay. Uniform with "Campbell's Lives of the Chief Justices," and forming vols. 5 and 6 of the series. 2 vols. 8°. $7..... *Estes & L.*

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Campbell.—Lives of the Lord Chancellors, and Keepers of the Great Seal of England, from the Earliest Times till the Reign of Victoria, including the Lives of Lords Lyndhurst and Brougham. By Lord Campbell, author of "Lives of the Chief Justices of Engl." (In 10 vols.) Vol. I. With 19 illustr. 8°. $3.50..... *Estes & L.*

Chavette.—So Fair, Yet False. By Eugene Chavette. Transl. from the French by O. Vibeur. 12°. $1.75.. *Carleton.*

Clark.—The Memorial, a Discourse delivered in King's Chapel on Easter Tuesday, 1874: It being the One Hundred and Fiftieth Anniversary of the Boston Episcopal Charitable Society. By Thomas M. Clark, D. D., LL.D., Bishop of Rhode Island. 8°, pp. 28. Pap. 25 c..... *Williams.*

Clarke.—Our Vacations. How to Go, Where to Go, and How to Enjoy Them. By F. E. Clarke, 18°, pp. 208. $1. *Estes & L.*

Dickens.—Hard Times and reprinted Pieces. By Charles Dickens. With illustr. by F. Walker. (*Carleton's new illustr. ed.*) 12°, pp. 479. $1.50..... *Carleton.*

Essay (An) contributing to a Philosophy of Literature. By B. A. M. 12°, pp. 182. $1. and $1.25..... *Claxton.*

Famous Cases of Circumstantial Evidence, with an Introduction on the theory of Presumptive Proof, by S. M. Phillips, author of "Phillips on Evidence." *2d ed.*, rev. and greatly enl. 8°. $3..... *Estes & L.*

Fraser.—Humorous Chap-Books of Scotland. By John Fraser. Vol. 2. 8°, pp. 140. $1.25..... *Hinton.*

Guisshard.—L'Adoption. [Drama in French.] By M'lle Guisshard. 12°, pp. 26. Pap. 30 c..... *Williams.*

H., Hd. *See* My Comrades.

Harrison.—Little Boots. By Jeanie Harrison, author of "The Old Back Room," etc. (Cumberstone Library.) 16°, pp. 383. $1.50..... *Dodd & M.*

Heyse.—The Maiden of Treppi; or, Love's Victory. By Paul Heyse. 16°, pp. 150. 75 c..... *Hinton.*

Hugo.—Tour on the Rhine, and other Excursions, with descriptions of Curiosities, Legends, Antiquities, and important Places and Events. By Victor Hugo. Cr. 8°. $1.75. (Corr. price.)..... *Estes & L.*

Hutchison.—Reminiscences, Sketches and Addresses selected from my Papers during a Ministry of forty-five years in Mississippi, Louisiana, and Texas. By Rev. J. R. Hutchison, D.D. 12° $2..... *Cushing.*

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Spoor.—Electro-Astronomical Atlas, designed for Schools, Academies, and Ladies' Seminaries, with Explanatory Notes, Questions and Answers. By Rev. J. W. Spoor, A.M., Rochester, N. Y. Illustr. 4°, pp. 96. $2.. *Weed, P. & Co.*

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Thomas.—The Rights of Jurors in Criminal Cases. Opinion by Hon. B. F. Thomas, with an Introd. by a Member of the Suffolk Bar. 8°. Pap. 25 c..... *Lee & S.*

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Wilson.—History of the Rise and Fall of the Slave Power in the United States. By Henry Wilson. (In 3 vols.) Vol. 2. 8°, pp. 720. $5..... *Osgood.*

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The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

Across America. *See* Rusling, J. F.

Adeline (127) de Chazel, $1.50.....*Cunningham.*

Ahn (125) Key to Ahn Grauert's First German Reader, bds. 30 c.;—Key to Second German Reader, bds. 35 c..*Steiger.*

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Aldrich, T. B. (125), Marjorie Daw, *new ed.*, pp. $1;—Prudence Palfrey, $1.50; pap. $1.....*Osgood.*

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Anderson, E. L. (126), Northern Ballads, $1....*Carleton.*

Argyle, A. (125), Olive Lacey, $1.75.....*Lippincott.*

At her Mercy. *See* Payn, J.

Auerbach, B. (126), Joseph in the Snow;—Little Barefoot;—(128) Villa on the Rhine, 2 vols.;—Black Forest Village Stories (Leisure Hour Series), per vol. $1.25.....*Holt.*

Baddeck. *See* Warner, C. D.

Baker, G. M. (127), Reading Club, No. 1, 50 c...*Lee & S.*

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Barnard, G. G. (127), Impeachment of, 3 vols., per v. $3. *Weed, P. & Co.*

Bennett, E. (126), Villeta Linden, $1.50; pap. $1. *Claxton.*

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Black Forest Village Stories. *See* Auerbach, B.

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JUNE 28.

Harper & Bros.:—Life of Napoleon III., by Blanchard Jerrold.—A Manual of Mythology, Classical, Oriental, and Scandinavian, founded on Siemann's Mythology.

The Reform Assured.

When, scarcely more than a year ago, we opened the discussion of uniting the trade in a convention and afterward in a general association for purposes of reform, it was in the expectation that two or three years of hard work must elapse before we should begin to see the fruits of our labors. We had little doubt of the ultimate success of the reform, because we believed it a necessity. But the most sanguine could scarcely have expected that the Fall of 1874 would witness the assured triumph of the principles in question, and for ourselves we knew too well the practical difficulties in the way to have any such immediate hope.

But we believe now that this will be the case. The convention at Put-in Bay, in the first place, will be the most important gathering, it is now certain, in the history of the American trade. The leading publishers and jobbers of the East, including all those of Boston, with but an exception or two, and many of those of New York and Philadelphia, have agreed to be present in person or by representative, and the general response of the retailing trade to the preceding convention, assures, in the present dull season, and under the reduced cost of the trip, a very general attendance of this branch, reaching, it is hoped by the committee, even to hundreds. Certainly every member of the trade who can attend, ought to, and will find profit to himself, as well as pleasure, in so doing. Present circumstances now promise that the results of the convention will be a general re-adjustment of prices and discounts in the Fall, and an effective agreement on other points of importance to the reform.

We should not feel justified in saying so much, but for the announcement which we foreshadowed in our last number. The one difficulty of reducing

prices and revising discounts—in fact, the one difficulty of the entire reform—has been that no one house was willing to take the first step. All honor, then, to Messrs. Wilson, Hinkle & Co., of Cincinnati, who have "accepted the situation" and taken the lead! A circular from them, which is already, we presume, in the hands of many of the trade, reads as follows:

CINCINNATI, July 1st, 1874.

DEAR SIR:—In compliance with the recommendations of the Fourth Article of the Association of the "American Book Trade Union"—

ATTICLE 4TH.—"That to assure permanence in these reforms, the retail price of books should be reduced, so that the largest discount under any circumstances could not exceed one-third."

We have reduced our retail prices and scale of discounts, and adopted the following discounts from our Wholesale Dozen list of prices, according to quantities purchased:

TO THE TRADE.

Under $100, Net,	5	per cent. for cash.
$100 and under $500,	10	per cent.
$500 " $1,000,	12½	per cent.
$1,000 " $5,000,	10 & 5	per cent.
$5,000 and upward,	16⅔	per cent.

Yours truly,

WILSON, HINKLE & CO.

The average reduction on their list is ten per cent. and their wholesale dozen price is about twenty off retail. The maximum rate of 20 and 16⅔ is thus just about the third recommended by the Union. This house has taken, single-handed and alone, the first step, which in one respect covers the ground, and they have earned the earnest gratitude of the trade, whose wishes and best interests they have so far honored.

We have but one exception to make, that the new rate does not yet touch "hard pan." The platform provides for a reduction so that the discount *can* not exceed one third, on this the fate of the movement hinges. But of this, more hereafter; so far, so good. The first step is the important one, and we believe the next sure to follow. Let everybody go to Put-in Bay and help clinch the nail.

There remains one thing to be said. Now that the publishers are beginning to support the trade, let the trade support them. We trust this pioneer house will not fail to reap direct as well as indirect benefit for its great service, and as each house follows its excellent example, it should be made to feel, by the increased enterprise of the retail trade in pushing its books, that it has done a good thing as well as a right one. Let us have no more underselling on these books, and no more grumbling over discounts, and if any bookseller who has not joined the movement undertakes to break prices, let his rivals not "cut under" and wreck the reform, but treat amicably with their short-sighted brother, and show him his mistake. The present is the great opportunity of the trade; on its unity the final success of the reform must depend. If this be lost, all will be lost. Therefore, let us all stand fast in the faith.

A Great Sacrifice.

We have received from a prominent house in New York the following advertisement, which, considering its eminently missionary character, we print without charge.

"*Self-consecration to a worthy cause is its own exceeding great reward.*"

The undersigned, having been for many years in the

BOOK AND PUBLISHING BUSINESS,

and having amassed a sufficient competency from the profits of a business which, as is well known, is more profitable than any other human pursuit, have resolved to

SHOW FORTH THEIR GRATITUDE

and appreciation of the substantial benefits which

A GENEROUS PUBLIC

has so freely showered upon them by

HEREAFTER SELLING ALL BOOKS AT PRIME COST,

and paying the expenses of conducting their business out of their accumulated profits.

They have long felt that those who are engaged in

THE HIGHER EDUCATION OF MANKIND

should be willing to sacrifice themselves on

THE ALTAR OF BENEVOLENCE

and be above and beyond all such sordid motives as influence those who are engaged in the sale and disposition of what may be termed material merchandise!!!

They are now ready to receive orders on these terms—from:

Public and Private Libraries.
Sunday Schools, Day Schools, etc., etc.
Teachers, Religious and Secular.
Professional Men and Women.
Descendants of all those once engaged in the book business.
Friends and relatives of any bookseller, or booksellers' clerks, living or dead.
Landlords of all premises now or once occupied by booksellers.
Theological and all other students.
Boys now in school, who may go to college hereafter.
All persons who sing in the choirs of churches, for nothing.
Emigrants from foreign lands.
Strangers visiting the city on business or pleasure.
Ship captains going on long voyages.

And to all other persons except

INDIANS NOT TAXED.

Special arrangements will be made for

THE WARDS OF THE NATION, (the Freedmen),
AND ALL CITIZENS OF MONGOLIAN DESCENT,

to whom books will not only be sold at cost, but will be forwarded carriage free! This we consider missionary work.

CONSCIOUS OF THEIR INDEBTEDNESS TO THE PUBLIC, the undersigned thus freely lay themselves

ON THIS ALTAR OF BENEVOLENCE,

and await the orders of their customers, and the future judgment of mankind.

BROWN JONES & ROBINSON,
NEW YORK.

****Every buyer, large or small, will receive a beautiful chromo of ourselves worth $5.00, with each purchase; or, if preferred, a family ticket to the Hippodrome.*

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

"Where is Put-in Bay?"

DAYTON, O., June 27, 1874.

To the Editor of the Publishers' Weekly:

In your issue dated 20th inst. you seem to assume in your humorous note on Put-in Bay, as I think very unjustly, that the trade do not know where the great Western summer resort is. I would not reflect on booksellers by offering them information on the subject, but as the editor is evidently very scantily informed, I wish to say to him that in *Harper's* for June, 1873, and in *Scribner's* for about the same time, are illustrated articles on Put-in Bay.

It may be well for you to inform the trade that in Put-in Bay Island are the following hotels:—Put-in-Bay House, capacity 1000; Beebe House, capacity 300; Bing House, Hunker's Summer Resort, and the West House. On Kelly Island, distant 6 miles, is the Island House, capable of entertaining about 300 guests; that Sandusky is but 16 miles off, Toledo 40, and Detroit 60; that boats pass repeatedly every day between all of these points.

Yours truly,

JOHN H. THOMAS.

CORRESPONDENCE.

The Book Trade Convention.

PHILADELPHIA, June 30.—The indefatigable Mr. Aston has been here, endeavoring to arouse the book men of this city to the pressing need of concerted action in the matter of underselling. A call to the trade was issued by Mr. Howard Challen, and in response a meeting was held on the 26th inst. The day was very warm, many members of the trade were out of town, and the result, I am sorry to say, was that the meeting was not as well attended as it might have been. As the subject at issue was not connected with either paper-making or type-founding, but only touched the interests of publishers and booksellers, the "Book Trades Association" did not consider it within their province to participate. Some of those who did attend, however, are, I believe, members of that influential body. Among the firms represented at the meeting were: J. B. Lippincott & Co., J. H. Butler & Co., Hunt & Congden, Claxton, Remsen & Haffelfinger, Moss & Co., Daughaday & Co., J. C. Garrigues & Co, and Porter & Coates. There were also present Messrs. Howard Challen and James M. Ferguson. Mr. Aston explained the object of his visit, and after dwelling upon the urgent necessity of united action, submitted the platform of the American Book Trade Union, accompanied by an invitation to attend the convention at Put-in Bay on the 21st July next. At the close of the proceedings, a number of those present gave their signatures in token of their willingness to co-operate with Mr. Aston.

Mr. Aston certainly deserves to succeed in his mission, if for no other reason than the disinterested zeal he has shown in an object which can only benefit him in proportion as others are benefited, and the mere outlay of money on his part is trifling compared with the time he has so freely given, and travelling from city to city, with the thermometer among the nineties, is far from a desirable employment. The prospects of ultimate success depend entirely on the unanimity of the booksellers themselves. There are probably about three thousand retail booksellers in the country, not counting the smaller dealers in miscellaneous stock. If these can so organize themselves into a compact union, rigidly adhering to the terms of association, and with mutual confidence in each other's integrity, the force they might assert would be resistless.

There is nothing antagonistic between the two classes, only each must be brought to understand that its interests will be best served by serving the interests of the other. Each man's interest is and should be his first consideration, and if publishers find it more profitable to continue the present practice, no action on the part of the bookseller can change the condition of things.

J. V. W.

BOOKS RECEIVED.

MISS MOORE, by Georgiana M. Craik. (Harper & Bro.) An interesting story for young girls not yet out of the school-room. "Miss Moore" is a governess, who is very reluctantly received at first by the young people, and afterwards very dearly loved. 16mo, cloth, illustrated, 90 cents.

EVANGEL WISEMAN, by Sally Rochester Ford. (Barns & Beynon.) We have here in a 12mo volume of over five hundred pages, a story having for its sole object the discussion of the doctrinal point, whether it is possible that a child of a year old dying without baptism can be saved from eternal damnation. The conflicts arise from the child's mother having been raised in the belief of the Episcopal Church, while her husband is a Baptist. The arguments are all in favor of the views held by Baptists regarding baptism. 12mo, cloth, $1.75.

TRAITS OF ATTRACTIVE WOMEN AND PHILOSOPHY OF LOVE AFFAIRS. (Belmont Publishing Co.) A brightly written little work, which expatiates wittily upon the subjects the title indicates. 12mo, cloth, $1.00.

THURID AND OTHER POEMS, by G. E. O. (Lee & Shepard.) Three poems "Thurid," "Charity," and "Goodman John" are comprised in this volume. They all betray a delicate grace of expression, and a purity and beauty in their sentiments, which make them noticeable. 12mo, cloth, $2.00.

THE BIBLICAL MUSEUM., by James Comper Gray. (A. D. F. Randolph & Co.) This volume contains only the notes on the Gospel of St. Mark, originally bound up in Vol. I., with the notes on St. Matthew. They have been issued separately to meet the wants of students of the present series of the International Lessons from July to December, 1874. 12mo, cloth, 75 cents.

ANATOMY OF THE INVERTEBRATA, by C. Th. v. Siebold. Translated from the German by Waldo I. Burnett, M.D. (James Campbell.) A new edition of a valuable work. The publishers offer it to the student as the most thorough and reliable text book on the subject to be found. It is made especially complete by the translator's extensive notes. 8vo, cloth, $5.00.

MODERN DOUBT AND CHRISTIAN BELIEF, by Theodore Christlieb (Scribner, Armstrong & Co.) Translated under the author's sanction, by the Rev. H. U. Weitbrecht and edited by the Rev. T. L. Kingsbury. A number of lectures addressed to "earnest seekers after truth," strongly orthodox in spirit and discussing such questions as "The Existing Breach between Modern Culture and Christianity," "Reason and Revelation," "Modern Non-Biblical Conceptions of God," "The Theology of Scriptures and of the Church," "The Modern Negation of Miracles," "Modern Anti-Miraculous Accounts of the Life of Christ." The last lecture contains criticisms of the works of Paulus, Schenkel, Strauss and Renan. 8vo, cloth, $3.00.

LORD OF HIMSELF, by Francis H. Underwood. (Lee & Shepard.) A very ably written story of life in Kentucky in the old days of slavery. The author has produced a most graphic picture of the time, both as regards the customs of the period, and the peculiar manner of thinking natural to Southern society before the abolition of slavery was even agitated. 12mo, cloth, $1.75.

INFANT BAPTISM AND INFANT SALVATION IN THE CALVINISTIC SYSTEM, by C. P. Skrauth. (Lutheran Book Store.) A searching review of Dr. Hodge's "Systematic Theology." 8vo, cloth, $1.00.

We have quite a batch of books from T. B. Peterson & Bro., gotten up in the well known style of this house. They all seem to be old friends in new costumes. "Autobiography of Edward Wortley Montagu," 12mo, cloth, $1.75. "Love and Liberty" by Dumas. 12mo, cloth, $1.75. "The Planter's Daughter" by Miss Dupuy, 12mo, cloth, $1.75. "The Brigand" by Victor Hugo, 8vo, paper, 75 cents. "Martin, The Foundling" by Sue, 8vo, paper.

THE GREAT PRESBYTERIAN CONFLICT (Geo. Macdonald & Co) An account of the celebrated trial of Prof. Swing for "heresy," with the fourteen famous sermons, the preaching of which brought about the prosecution, with portraits of Profs. Swing and Patton. 8vo, cloth. $1.25.

THE BROOKLYN COUNCIL OF 1874, (Woolworth and Graham.) This Council was convened to discuss important questions relative to Congregational Churches. In this volume is embodied a complete report of the proceedings, and the "Result" reached by means of the discussions. 8vo, cloth. $2.00.

OLD WELLS DUG OUT, by T. De Witt Talmage. (Harper & Bros.) A handsome volume of sermons by a popular preacher. "An attempt," he tells us in the preface, "to reopen the old fountains of the Gospel, which have of late years been partially filled up." 12mo, cloth, $2.00.

MY MISCELLANIES, by Wilkie Collins. (Harper & Bros.) The latest volume issued of the "Illustrated Library Edition" of this author's work which the above firm is publishing. 12mo, cloth, $1.50.

EULOGY ON CHARLES SUMNER, by Carl Schurz. (Lee & Shepard.) Prepared at the request of the city government of Boston, and delivered in Music Hall, April 27, 1874. A fitting and eloquent tribute to the memory of one of our greatest men. 12mo, cloth, $1.00.

VILLETA LINDEN; OR, THE ARTIST'S BRIDE, by Emerson Bennett. (Claxton, Remsen & Haffelfinger.) The second volume of Mr. Bennett's works, which the above firm are about issuing complete. 12mo, cloth, $1.50.

LITERARY AND TRADE NEWS.

MESSRS. HENRY HOLT & CO. have in press an abridged edition of "Boswell's Life of Johnson," containing everything in the original work except what Mr. Lewes calls "the thin soup of Boswellian narrative." A special and novel feature of the work will be the incorporation with the body of the text of the "Tour to the Hebrides," which has hitherto been separate and disconnected.

MR. STODDARD proposes to include in the third volume of the Bric-a-Brac series whatever is best worth preservation in Prosper Merimee's "Letters to an Incognita," George Sand's "Impressions and Recollections" and "Twenty-five Years of My Life," by Lamartine.

HON. C. N. RIOTTE, for years our Minister to Central American States, has completed an important work on one of the most important questions of the day, that of Church and State in Germany. It is a full epitome of and treatise on the ecclesiastical laws of the Empire and the conflicting provisions of Romanist polity, and throws a great deal of light upon the policy which the author considers has been forced upon Bismarck in this matter.

Mr. SPOFFORD has enterprise even in hot weather. The energetic librarian of Congress proposes to prepare a full index to the public documents filed in the library.

THE publishers state that Edmund Yates' new novel of American society, "A Dangerous Game," is meeting with an immediate success. Three editions were at once disposed of in New York and Boston.

ROUTLEDGE has added to his "American Library" Max Adeler's "Out of the Hurly Burly," Mark Twain and Dudley Warner's "Gilded Age," Aldrich's "Prudence Palfrey," and "Wit and Humour," by Josh Billings, published in uniform octavo size.

MILL'S posthumous essays will be issued by his London publishers and Henry Holt & Co., simultaneously in the early Fall. The title is "Three (posthumous) Essays on Religion," the respective subjects being Nature, the Utility of Religion, and Theism.

MRS. MARY J. HOLMES is on the way home from Europe with a new book for Carleton to publish in the fall, "Dr. West."

THE *Tribune* and *Evening Mail* have proposed that Hans Christian Andersen's admirers in this country should join in sending him some money as evidence of their gratefulness to him, to make pleasant the declining years of his life. The idea has been taken up, and money may be sent either to the *Tribune* office, to Messrs. Hurd & Houghton, or to Mr. Horace E. Scudder, Riverside Press, Cambridge, Mass.

UNDER the title of "Le Livre du Bibliophile," M. Alphonse Lemerre publishes an interesting little work which will be of much service to lovers of old prints.

A NEW novel by George Sand, "Ma Sœur Jeanne," meets with considerable success in Paris.

STRAUSS left unfinished biographies of Beethoven and Lessing.

MR. GLADSTONE is engaged upon a volume entitled "Thesauros Homerikos," a register of matters noted from the text of the "Illiad" and "Odyssey," to be published by Messrs. Macmillan.

Stationery Department.

JULY 4, 1874.

Published in the first number of each month.

Stationery and Fancy Goods.

THE trade in stationery and fancy goods during the month past has been extremely dull, and there is therefore but little to mention. In stationery it was thought last month that the volume of business had reached the lowest possible figure, but this was a mistaken idea, for the market was then to a certain extent buoyed up with a demand for fine papers and standard school goods. These demands, as slight as they were, have since ceased, and the market is now very flat. The warm weather of the past week has killed trade entirely, for the dealers anticipated but little and they have mostly shown themselves willing to sacrifice even that in order to escape the heat. Every one who can get away is now out of town, and it is not thought they will be anxious to return until affairs appear more prosperous.

In fancy goods the circumstances are about the same; most every one is out of town, and the unfortunate ones who remain behind complain there's not enough business to occupy one hour a day. The entire spring trade having been lost through the dilatory action of Congress relative to the currency, a very dull trade was anticipated for the summer, and therefore no preparations were made, no new goods have been received, and even the usual samples from London, Paris, and Vienna have not been ordered. But very few of the prominent houses have received any samples at all, and those that have refuse to show them, preferring to put them back until trade becomes more active. It is said that the Currency bill has had an encouraging effect upon this market the same as in other lines of trade, and that under its influence several large orders have been sent out within the past few days. If this should be the case, the usual fall trade may be expected. The only trade at present is in presents, either for wedding or birthday gifts; and it is a noticeable fact, that such articles as make the most show for the least money are the ones generally selected.

Among the recent novelties is the "Safety" inkstand manufactured under Bradford's patent, April 3, 1866; Messrs. Baker, Pratt & Co. are the sole agents. The "Safety" resembles the Common Sense Inkstand, but it is a very decided improvement upon the latter, as it has an opening in the bottom, through which it may be cleaned. The "Safety" cannot upset, and even if it should, the ink cannot spill. It is made in four different numbers and sells from $4.00 to $10.00 per dozen.

Baker, Pratt & Co. also place upon the market Schenck's Patent Combination blotter, check cutter, ruler, and measure. This little article will be found of the greatest convenience in every office, as it combines in a small, compact form the uses of several articles. It sells at $4.50 per dozen, net.

The Banker's Cone Inkstand has recently been introduced. This is a heavy glass stand, cut like a cone, and can be had with either round or square corners. It sells from $12.00 to $24.00 per dozen, according to size.

English Novelties.

From The Stationer.

GINX'S BABY is the name given by Mr. Nicholson to his last new penwiper, which is ornamental, with a really capital effigy of a crying infant, whose face is composed of a plastic substance. This penwiper—one of the funniest of Mr. Nicholson's conceptions, may be procured through Messrs. Dean and other fancy warehousemen.

MESSRS. HOWLETT, of Greek Street, Soho, deserve a few words of praise for the very pretty and new designs they have published in the form of menu and dinner cards. The former are shaped and stamped as dishes, and the latter as plates, the designs of each variety being copies of Wedgwood and Matlock china.

THE Independent Pen and Ruler Rack (registered) introduced by Mr. Downing, of Birmingham, is one of the best articles of its kind ever issued to sell at a shilling. It is strong, presents an ornamental appearance, and may be used with equal facility, whether hanging, standing, or lying flat. It is offered by almost all the wholesale houses.

From Letts' Shippers' Monthly.

W. H. WILLIS & Co. have commenced the issue of a series of Portrait Playing Cards, by publishing the "Sir Garnet Wolseley" pattern, at 18s. per dozen, the second of the series being "The Czar of Russia," at the same price; the cards are of first-class quality, and doubtless for a time there will be a run on them, both for the home and colonial trade. Colonial and foreign wholesale buyers can be supplied in any quantity at 15s. per dozen packs, for export, by Letts, Son & Co. Limited.

A SACRED AND ECCLESIASTICAL MONOGRAM, ingeniously designed to embrace every letter of the Scriptural words *Jesus Hominum Salvator*, has been published by Messrs. Edwards & Jones, of 161 and 167 Regent Street, London. It is a masterpiece of monography, symmetrical in design, easily deciphered, and, while bearing a resemblance to the old Cypher I. H. S., is more complete and significant, and the publishers believe that it will ultimately supersede it for the purposes of embroidering altar cloths, banners, reredos, and other church decorations.

THE WHEEL THERMOMETER.—Made entirely of ivory, this new pattern adds one more to the already large assortment of these useful ornaments. Up to the present time undoubtedly, the "Yacht" has been the most effective pattern, but this new style, we think, is likely to have an extensive run. nothing of a similar design having appeared before, Price, per doz. 13s. 6d.

WET BRUSH RACKS.—Mr. Baker introduces to the notice of the trade two articles worthy of note, viz.: "The Empress Wet Brush Rack," and the "Gem Wet Brush Rack." We are glad to announce that they are both well worthy the attention of the public, as they preserve the brushes from decay and keep them clean and wholesome. They are made either bronzed or enamelled, and as the price is low, stationers ought to see about introducing them to their customers, and every desk ought to have one.

STATIONERY PRICE-CURRENT.

The following List, including only the most prominent articles, will be gradually completed according to the encouragement our endeavors—to represent the Stationery and accessory trades, as well as the Book-trade—may receive from the Manufacturers, Importers, and Wholesale Dealers in these particular branches. Suggestions are solicited from the Retail trade as well as from Wholesale Dealers.

The Price-Current will, until further notice, appear monthly, in the Stationery Number of the Publishers' Weekly (the first number of each month).

ADJUSTABLE BOOK COVERS.

Will fit any book. Useful for everybody. Per 100	$1.75
For 500, with Dealer's advertisement	10.00
For 1.0 0, " "	18.00

PERFORATED LIBRARY NUMBERS.

3-16 in. size, runs 1 to 10,000. Per 100	.10
5-16 " " 1 to 1,000. "	.10
½ " " " " "	.20

BLOTTERS.

Dreka's Dictionary Blotter.

	Per Doz.
No. 201; size, 9 by 6; French morocco	$11.00
" 202; " 10½ " 9; "	13.75
" 203; " 13 " 9½; "	16.25
" 301; " 9 " 6; English cloth	7.40
" 302; " 10½ " 9; "	8.50
" 303; " 13 " 9½; "	9.35
" 601; " 9 " 6; fine Russia	32.75
" 602; " 10½ " 9; "	47.25
" 603; " 13 " 9½; "	63.75
" 801; " 9 " 6; fine Calf	22.25
" 802; " 10½ " 9; "	32.75
" 803; " 13 " 5½; "	39.00

CARDS.

Playing Cards.

A. Dougherty's.

Nos.	
1. Steamboats, assorted star and calico backs	$ 24.00
3. No. 2 Highlanders, assorted star and calico backs	28.00
4. Eurekas, assorted star and calico backs	31.00
9. Decaturs, assorted star and calico backs	48.00
12. Star Eagle, half linen, assorted star and calico backs	72.00
13. Star Eagle, pure linen, assorted backs	168.00
26. Star Eagle, pure linen, assorted backs, extra quality (squared)	168.00
6. Great Mogul, fancy backs	40.00
33. Eagle, American flag back, enamelled	54.00
33. Decatur, fancy backs, enamelled	48.00
16. Great Mogul, fancy backs, enamelled	54.00
35. Great Mogul (Euchre), fancy backs, enamelled	54.00
36. Great Mogul, Solo, fancy backs, enamelled	48.00
17. Harry the Eighth, fancy backs, super-enamelled	72.00
30. Eagle, fancy backs, extra enamelled, in gold	96.00
31. Great Mogul, illuminated backs, extra super-enamelled	84.00
34. Great Mogul, illuminated faces, and backs in gold	130.00
38. Great Mogul, cotton-plant backs and gold spots, extra super-enamelled	150.00
40 Co lvey Corners	96.00

Goodall's London Cards.

BEST QUALITY.

	Per doz.		Per doz.
Geranium	$15.00	Mogul, series, 400, 401	$15.00
Apple Blossom	15.00	Cherry Bloom	14.00
Canadian Arms	15.00	Japanese Figure	14.00
Tiger Lily	15.00	Hazel Nut	14.00
National	15.00	Mistletoe	14.00
Palace	15.00	109, 110, 111, 112, 113, 114, 115, 116	$11.00
Holly	$14.00	Gold back	9.75
Butterfly	14.00	Florigated, Light	9.75
Mogul series 308, 309, 310, 311, 312, 313	14.00	Florigated, Dark	9.75
Fern	11.00	Floral	9.75
Shakespeare	11.00	Gold Star	9.75
City of London	11.00	Small Star	9.25
Moguls, series 204, 205, 206, 207, 208	11.00	Tinted Enamel, Blue, Green, Pink, Violet, and White	9.00
Moguls series, 107, 108,			

SECOND QUALITY.

	Per doz.		Per doz.
Moguls, series A, Dark and Light	$8.75	Florigated, Dark	$9.00
Moguls, series B Dark and Light	8.75	Gold Florigated	9.00
Florigated, Light	9.00	Gold Floral	9.00
		Floral	9.00

DOMESTICS.

	Per gross.		Per gross.
Mount Vernons	$72.00	Virginias	$36.00
Golden Gates	54.00	Broadways	28.00
Columbias (Euchre packs)	48.00	Regattas, Bichromatics	24.00
Gen. Jacksons, No. 1.	40.00	Steamships, Bichromatics	22.00
Gen. Jacksons, Sporting	42.00		

Visiting Cards.

(51 Cards in Pack.)

	Per doz. packs.
XX Bristol, 1	$1.50
XX Bristol 2	1.60
XX Bristol, 2½	1.80
XX Bristol, 3	2.00
XX Bristol, 3½	2.12
XX Bristol, 4	2.25
Mill Bristol, 2½	1.00
Mill Bristol, 3	1.25
Mill Bristol, 3½	1.50

Wedding Cards.

Wedding Cards, square, per doz. packs	$2.75 to $10.00
Wedding Envelopes, square, per gross	1.90
Wedding Billets, per ream	4.50
Tying Wedding Cards, per 100	3.00

CRAYONS.

	Per gross.
Blackboard, Waltham, White	$ .15
Blackboard, Waltham, Assorted Colors	1.10
Steatite	1.00

ERASERS.

(*Steel.*)

Rodgers' 4 inch Cocoa	$3.75
" 5 " "	4.25
" 4 " Bone	4.25
" 5 " "	4.75
Superb, 4 " Cocoa	2.25
" 5 " "	2.50
" 4 " Bone	3.25
" 5 " "	3.50
" Knife Blade Cocoa	3.00
" " Bone	4.00

FILES.

Ready Reference Files.

No.			Doz.
0,	cloth covered,	3 x 7	$1.05
1	"	3 x 8	1.15
2	"	3½x 8	1.32
3	"	4 x 9	1.63
4	"	4½x10½	1.90

U. S. Standard Bill Files.

No.	Doz.
170, 8½x 3	$2.40
303, 8½x 3½	2.80
404, 9 x 4	3.20

Bill Files.

No.			Doz.
1,	Bronze Base,	straight	$3.30
2	"	with slide	3.60
3	"	" hook	4.25
4	"	canceller	4.50

GAMES.

Backgammon Boards.

Leather, 2 in nest, per nest	$2.75
Leather, 3 in nest, per nest	3.50
Leather, 2 in extra, per nest	$4.50 to 9.00
Morocco Paper, each	1.00 to 1.25

Checker-Men.

	Per doz.
Box-Wood	$1.75
Turned Wood	1.25

Chess-Men.

	Per doz.
Bone, German	$7.50 to $36.00
Wood, German	9.00 to 100.0
Santon, German	103.60t ..850

Dominoes.

	Per doz.
Bone, ordinary quality, ebony back	$3.00 to $6.00
Bone, good quality, ebony back	6.00 to 12.00
Bone, Mahogany boxes	6.00 to 18.00

INKS AND FLUIDS.

Arnold's Writing Fluids.

	Per doz.
Quarts	$5.25
Pints	3.25
Half pints	1.75
4 oz	1.00
Cones	.60

Arnold's Copying Ink.

	Per doz.
Quarts	$10.00
Pints	5.50
Half pints	3.75

"B" Copying Ink.

	Per doz.
Quarts	$5.50
Pints	3.25

Carter's Combined Writing and Copying Ink.

	Per doz.
Quarts	$8.00
Pints	5.00
Half pints	3.00
4 oz	2.00
Cones	.75

Discount, 15 per cent.

David's Writing Inks.

	Per doz.
Black, Blue, and Violet, 2 oz. oct. stands	$ .75
" " " 4 oz. bottles	1 25
" " " 6 oz. bottles	1.55
" " " 8 oz. bottles	2.00
" " " pint bottles	3.50
" " " quart bottles	6.00
" " " half gallon jugs	12.00
" " " 1 gallon jugs	24.00
Carmine Ink, 1 oz., draped stands	2.00
" No. 1—1 oz., cork stopper	2.50
" No. 2—2 oz., cork stopper	3.50
" No. 1—1 oz., ground stopper	3.50
" No. 3—2 oz., "	5.00
" No. 4—4 oz., "	8.00
" No. 5—8 oz., "	15 00
" pints "	24.00
" quarts "	48.00

Discount, 20 per cent.

Copying Ink, 8 oz. stone bottles	3.00
" pint "	5.00
" quart "	9.00
Red Writing Ink, 1 oz. bottles	1.00
" " 2 oz. bottles	2.00
Writing Fluid, 2 oz. stone stands	1.00
" 8 oz. stone bottles	3.00
" pints	4.50
" quarts	8.00
" half gallon stone jugs	15.00
" 1 gallon stone jugs	30.00

Indelible Ink, etc.

	Per doz.
Brigg's Indelible Ink	$2.25
Brigg's Glass Marking Pen	2.25
Clark's Indelible Pencil	2.00
Payson's Indelible Ink	2.25
Payson's Combination (Ink and Pen)	5.00

Stephen's Fluid and Copying.

	Per doz.
Blue-Black Writing Fluid, quarts	$5.25
" " pints	3.25
" " half pints	1.75
" Copying Fluid, quarts	10.00
" " pints	5.50
" " half pints	3.25

Veuve Adrien Maurin et G. Toiray, Inks.

La Syrienne Violet Black Copying, quarts	$9.00
" " " " " " pints	6.00
La Persane Jet Black Writing Fluid, quarts	9.00
" " " " " " pints	6.00

INK STANDS.

	Per doz.
Flat Glass Inks, 2½ in	$1.00
" " 3 in	1.15
" " 3½ in	1.30
" " 4 in	1.70
" " 4½ in	2.13
" " 5 in	2.58
" " 5½ in	3.05
" " 6 in	3.53

Cocoa Pocket Inks, No. 2	1.60
" " No. 3	1.50
Silliman's School, No. 1	1.30
" No. 2	1.20
" No. 3	1.08
Silliman's Academic	4.05
" Mechanic	2.25
Common Sense, No. 1	12.00
" No. 2	6.00
" No. 3	4.50
The "Magic" Inkstand	16.00
Barometer, with rack	$16.20
" without "	13.50
Irving, with "	12.00
" without "	10.20

Ground Glass Stoppered.

	No.	In.	
Round,	308,	1	$2.40
"	"	2	3.02
"	"	2	3.6
"	"	2½	4.25
"	"	3	5.40
"	"	3½	7.20
"	"	4	8.32
"	"	4½	11.00
Sq. Cut Inks.		1	6 02
" "		2	5.75
" "		3	4.82
" "		4	4.25

MUCILAGE.

	Per doz.
David's, No. 1—8 oz	$5.00
" No. 2—3 oz	2.00
" No. 3—3 oz	1.75
" Bill Sticker, 3	1.50
" pints	6.00
" quarts	11.00
" gallon jugs	42.00

Discount, 20 per cent.

PAPER.

Blotting Paper.

	Per ream.
White or Colored, 60 lbs	$15.00
" 80 lbs	20.00
" 100 lbs	25.00
" 120 lbs	30.00
White, in pads, per dozen packages	75 c. to 1.00

Drawing Papers.

German.

	Per quire.
Cap, 14x17	$ .35
Demy, 15x20	.45
Medium, 17x22	.60
Royal, 19x24	.80

Whatman's.

	Per quire.
Cap, 14x17	$ .55
Demy, 15x20	.90
Medium, 18x23	1.30
Royal, 19x24	1.65
Super Royal, 19x27	2.00
Elephant, 23x28	2.85
Imperial, 22x30	2.85

Bristol Boards.

Reynold's.

	Per doz.
Cap, 12½x15¼—2 sheet	$ .50
" " 3 "	.75
" " 4 "	1.00
Demy, 14¾x18¼—2 sheet	.85
" " —3 "	1.25
" " —4 "	1.65
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(*Continued from page 14.*)

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THE STATIONERS' ANNUAL PRICE CURRENT,

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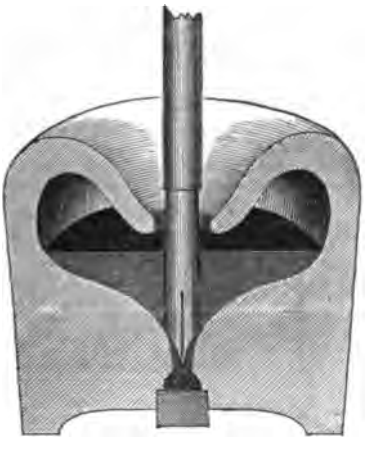

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In order to avoid unnecessary correspondence, we beg to say that, in justice to our advertisers, we must decline printing any editions "without advertisements," before September. It is mainly owing to the support of advertisements that the "Catalogue" can be compiled and printed at the low rates at which it is offered to the trade. As, however, no wholesale price advertisements are accepted, the additional lists of publishers and manufacturers cannot possibly depreciate the value of the paper, but, on the contrary, will secure to the dealer additional chances for sales.

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NOTES IN SEASON.

GO TO THE CONVENTION.

CONVENTION-GOERS will find on another page the facts as to Put-in Bay and how to get there. For the cut of the Bay, we have to express our indebtedness to Messrs. Harper & Bro.; the illustration is from an interesting paper on that locality, which will be found in the *Magazine* of July 1871.

IN order to prepare for our educational issue, which is a double number, we shall not issue any WEEKLY on the 18th. The Educational number will be Nos. 3–4 of the present volume, under date of July 25th. We must urge upon the trade the importance of sending in their lists, information, and advertisements at once. The number will be large and requires extra time for setting, printing, and binding, and we desire to have it delivered on the date named. It is almost unnecessary to point out to the trade the especial advantages of advertising in this number, which, besides enjoying our usual circulation, is spread broadcast by jobbers and dealers, and is always specially preserved for reference through the school term. Dealers wishing editions with imprints should also notify us at once.

We learn from Mr. J. Whitaker that his "Reference Catalogue" was binding at his writing and would be forwarded early in July. The delay in issuing a work of this kind for the first time is absolutely unavoidable, as we have learned by experience. The book will be, Mr. Whitaker writes, the largest octavo ever issued, containing 3,200 pages and weighing *seven pounds.* We have secured sufficient copies to supply the advance orders received at this office, but no more. The edition of four thousand copies is all taken up, and two thousand more could have been disposed of.

PORTER & COATES have just ready a new and handsome 8vo edition of d'Aubigne's "History of the Great Reformation." The edition has been out of print for several months, and is now issued in an entirely new style, edited and revised by M. Laird Simons. The editor's abridgement and supervision have been confined to the second part. It is believed that this condensation will add to the popularity of the work, by adapting it to the means and time of those who otherwise might not read it. The editor has labored to preserve the spirit and glowing style of the author; all the facts have been narrated, and, as far as practicable, the original language has been retained.

MR. SCHENCK'S "Life and Public Services of S. P. Chase," a book which unfortunately the Appletons will sell only by subscription, will undoubtedly be the book of the month. It is to be illustrated with a steel portrait and wood engravings, and from the peculiar facilities enjoyed by Mr. Schenck as the intimate friend of the Chief Justice and the chosen biographer of the family, as well as from his own capability, will probably take high rank as the standard biography.

MESSRS. Ivison, Blakeman, Taylor & Co. notify the trade that their prices, discounts, and terms will remain unchanged.

A GOOD stock of guide-books should be on every dealer's shelves at this season, and as there are apt to be many strangers in almost every part of the country during the summer, local dealers will find it wise to keep photographs of their region. When there are any special points of interest and no existing guides, the bookseller often finds it advantageous to publish a local guide-book for himself, either as an advertisement or at some low price, like a dime.

HARPER'S July list comprises two very entertaining works on the polar regions. "Arctic Adventures," by Captain Tyson of the *Polaris*, containing much that is interesting of that uufortunate expedition, and a book of fact and adventure, "The Nimrod of the Sea,; or, the American Whaleman," by Captain W. M. Davis, an experienced Arctic Navigator. Novels by Mrs. Oliphant and James Payne, whose works heretofore have met with so much popularity, are also promised, entitled "For Love and Life," and "The Best of Husbands."

CONSIDERING it is hot weather the Appletons offer a goodly July list. The Rev. Charles Kingsley has a common-sense book on "Health and Education," subjects he has already shown his ability to treat vigorously of, and Mr. James Hinton, a most charming English writer, will publish a work on "Physiology for Practical Use." The others of their list are Part II. of Spencer's valuable "Descriptive Sociology," vol 5th of Dr. Flint's "Physiology." Dr. W. A. Hammond's "Lectures on Nervous Diseases" and the "Perspective Series" of Krusi's drawing.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

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Dangeau, L. Montesquieu. Bibliographie de ses œuvres. In-8°, iv-39 p. Rouquette.

Delaunay, F. Moines et sibylles dans l'antiquité judéo-grecque. In-8°. Didier.....7 fr.

Favre, M. Jules. Quatre conférences faites en Belgique au mois d'avril 1874. Des devoirs internationaux. Eloge de Washington. De la condition des femmes dans les sociétés démocratiques. Eloge de Jeanne Darc. In-18 jès., xxxviii-248 p. Plon.

Girardin, Emile de. Les Lettres d'un logicien, questions des années 1872 et 1873. In-8°, xvi-419 p. Michel Lévy.

Lee Childe, Edw. Le Général Lee, sa vie et ses campagnes. In-18 jès., iii 386 p. Hachette.

Leroy-Beaulieu, M. P. De la colonisation chez les peuple modernes. In-8°, vii-620 p. Guillaumin.

Siebecker, Ed. Mœurs du jour. In-18 jès. Lacroix..5 fr.

Vinet, E. Bibliographie méthodique et raisonnée des beaux-arts. In-8°, xii-144 p. Paris, imp. et lib. Firmin Didot frères, fils et Cie...L'ouvrage paraitra en 4 livraisons à 5 fr.

NEW MUSIC.

M. GRAY, Portland, Oregon, and San Francisco, Cal.

Instrumental.

March of the First Infantry Regiment. Second Brigade, N. G. C. Charles Schultz..... .50

Vocal.

The Summer Time that Was. Oscar Weil.... .35

The Frolicsome Widow of Ballymecrag. J. McCulloch.

WILLIAM A. POND & CO., New York.

Instrumental.

Inflation Gallop. W. Stuckenholz..... .35

Doctrinen Waltzes. Eduard Strauss. Op. 79.... .75

Hippodrome Quadrille. W. J. Allen. Cornet..$1 00

Vocal.

Prison Song. Faustina Hasse Hodges..... .35

Wishes. Faustina Hasse Hodges..... .30

Three Roses. Faustina Hasse Hodges..... .35

Spring, Gentle Spring. J. Riviere. Arr. for Guitar, by Napoleon W. Gould..... .30

Submission. H. P. Danks..... .40

Make Believe I'm Dreaming. Ballad. Violetta. Key of G..... .40

Oft in the Stilly Night. Arr. by J. R. Thomas. Quartetto for Male Voices..... .40

Regular Army O! David Braham..... .40

W. W. WHITNEY, TOLEDO, O.

Instrumental.

Holiday Mazurka. Op. 37. H. Aug. Pond..... .50

Vocal.

A Chestnutting Together. C. Adell Bidwell.. .35

The Convention.

As this is the last number which will reach the trade previous to the general gathering at Put-in Bay, we wish to say to every member whom we may reach, in the largest type at our command, GO TO THE CONVENTION! There never was such an opportunity before the trade as the present offers. The rapid progress of the reform movement has been remarkable, and if the Put-in Bay meeting is as large as the committee now expects, we think it will be possible to complete the reform this very fall. This is a "consummation devoutly to be wished." Every member in the trade, publisher, jobber, and retailer, is directly interested in it. Its proper conduct and final success is a matter of bread and butter all around. And now is the critical moment. If this movement should be allowed to fail, the retail book trade will be left in a condition in which it cannot long remain. The publishers will in large measure have to become their own distributors, and in losing the retailers they will lose a good part of their present trade as well as the natural increase that comes of the efforts of local dealers. The jobbers are already working at a loss, between the underselling of the publishers and their own extreme competition. The interests of all unite in the demand that the trade should now be put upon a "hard-pan" basis. And the reform can be managed much more easily now, from the financial point of view, than when the measures for the resumption of specie payments that must be set on foot by next year, shall mark a further divorce between prices and values. Let every one go to Put-in Bay and help.

There are one or two points on which we would like to say a word to the Convention. In the first place, it must always be kept in mind that the trade is one: there can be no real antagonism between publisher and retailer, or between East and West in this matter. The reduction of prices and of discounts, let it be understood, is not a sacrifice on the part of any division of the trade. It is necessary to have a full understanding on this point, because we hear that certain Western jobbers protest against the change in the price list of Messrs. Wilson, Hinkle & Co., and this fact illustrates the difficulty of clinching the reform. The margin suggested for the jobber by the Convention was the difference between twenty-five and a third off, representing ten per cent. on the stock handled by the jobber, which, with his larger and quicker sales, is a fair distribution of profits between him and the retailer. Under present circumstances, the jobbers do not make five, because of the underselling and extreme competition. Their profits, under the new scale of discounts kept stiff, as the present cannot be, will *increase* with the *decrease* of discounts. The same is true of the publisher; the same is true of the retailer. A real discount of twenty-five per

cent. will be much more to the latter than a nominal discount of forty. This must be kept in mind, so that every dealer will see that it is to his interest to support with all his might, and in no way to decry the firms which first make the discounts closer.

By their circular, Messrs. Wilson, Hinkle & Co. pledge themselves to the trade to maintain the discounts therein named. This of course means that the price will be made by orders and not by dealers, which is the natural way to distinguish between jobbers and retailers. The man who buys $500 worth at the beginning of the season certainly is not entitled to buy at the $500 price on every little lot he orders thereafter, because this would break entirely through both the spirit and and the letter of Messrs. Wilson, Hinkle & Co.'s announcement, and take away the jobber's margin. The new scale, as we said, does not go far enough, because it is not so close but that a much larger discount than a third can be safely allowed with profit to the manufacturer, and the trade does not reach "hard pan" until that is the basis.

This will probably bring down retail prices about twenty per cent., though the price must be re-adjusted on each book to make even amounts. Especially at the West, anything less than five cents is quite disregarded, and the new price of McGuffey's Speller, 18 cents, would be practically either 20 or 15. All these things have to be looked out for. Nevertheless, gratitude demands that such a step of Wilson, Hinkle & Co. and of all who advance, however little, in the right direction, should be received with cordial thanks.

It seems to us that the Convention will do well to adhere essentially to the original platform, with the exception of the claim relating to "books by mail." We are fully convinced that the bookseller does not need this; nor are the publishers willing to restrain themselves in this way from cultivating new territory where there are no dealers. It is not to be supposed that under a new system, on which the retailer can afford to keep well stocked, a buyer will waste time and trouble and postage to send miles away for a book which may be damaged or lost in the mails, and if the bookseller does not keep stocked the publisher has a clear right to communicate directly with the buyer. The reason individuals sent to the cities was because they could get books there below price, and the moment underselling is stopped, what is to be complained of in "books by mail" is stopped also. We believe that the publishers are perfectly willing to do all that is desirable in advertising books as "For sale by all booksellers."

Mr. Aston, as we have before stated, was very successful in procuring the pledges of many of the publishers of Boston, New York, and Philadelphia to be present at Put-in Bay. We trust this will be remembered, and that, when possible, members of the firms themselves may be present. This is of the utmost importance. The Pittsburg trade is also secured; Messrs. R. Clarke & Co. and Geo. E. Stevens & Co. will be on from Cincinnati, and the Chicago trade is expected *en masse*. Put-in-Bay is a lovely place, and the trip is sure to be enjoyable as well as profitable. It is also made cheap. Therefore let everybody

GO TO THE CONVENTION.

WE give elsewhere a practical summary from the *Tribune's* Washington correspondence, of the alterations in the copyright law, which are quite important. Besides the use of the shorter phrase, "Copyright, 18 –, by ———," the chief improvement is in rendering to the Patent Office, where they belong, the trade marks and labels which have so cluttered up the copyright office, much to Mr. Spofford's embarrassment and disgust. This greatly simplifies the recording work, and will reduce the 15,000 entries annually to proper proportions. We trust we shall be enabled under the new arrangement to carry out a long-projected plan of our own, of publishing as a monthly supplement to the WEEKLY, for use by libraries as well as the trade, a full bulletin of copyright entries. We took certain steps toward this purpose early in the year, but were then deterred—though quite as much by the "hard times" as by the difficulty of issuing the copyright lists. In fact, the Washington authorities were kindly forward in the matter, and our thanks are due both to librarian Spofford and Senator Howe, chairman of the Library Committee, for courtesies then received.

IT is stated that not one of the libraries or historical societies of the United States have yet subscribed for Mr. Edward Arber's proposed literal transcript of the Registers of the Company of Stationers of London, between 1554 and 1640, which, he says, "are to the entire Saxon race in respect to the books of our Golden Age what Domesday Book is to the inhabitants of England as to our Iron Age." We trust this deficiency will be immediately remedied. Mr. Arber may be addressed at 87 Augustine Road, Camden Square. N. W., London. The edition will not exceed 460 copies, the price being 20 guineas large paper, 50 guineas, and all copies not subscribed for by publication day will then be destroyed.

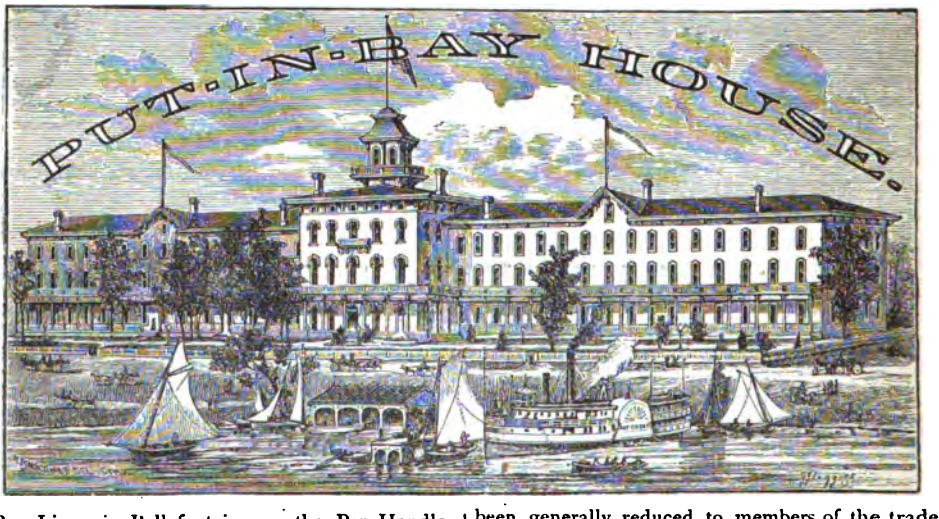
AN entertaining volume of travel in "The Wild North Land," describing life in the Arctic regions by Major Butler, will shortly be published by Messrs. Porter & Coates.

Put-in Bay.

PUT-IN BAY, the favorite Western summer resort, is on the southern shore of Lake Erie, sixteen miles from Sandusky (four boats daily), forty miles from Toledo, sixty from Detroit (two boats daily each) and sixty miles from Cleveland, with which there is also steamboat communication. The Bay, so-called from Perry's putting in there at his great victory, is a lovely spot, as will be seen from the above cut, and here is Jay Cooke's famous place, on Gibraltar Island. The hotel accommodation is ample:

Put-in Bay House, capacity, 1,000; Beebe House, capacity, 300; Bing House, Hunker's Summer Resort, and the West House. At the former, of which a cut is given below, which will be the Convention head-quarters, board is reduced to $2.50 a day to members.

Visitors from Cincinnati, or South, can take the Short Line, via Dayton, Springfield and Sandusky; or the Cincinnati, Hamilton & Dayton, via Toledo. Toledo and Detroit can take P.M. trains and reach the Island by way of Sandusky, or by steamers direct. Indianapolis and farther West can take the



Bee Line, via Bellefontaine; or the Pan Handle, via Urbana to Sandusky, or the D. & M. to Toledo. St. Louis and all intermediate points can take the Toledo, Wabash and Western Railway to Toledo. Baltimore, Philadelphia, Washington and intermediate points can take the Baltimore and Ohio R.R., or Lake Shore to Sandusky. Railroad fares have been generally reduced to members of the trade. (See PUBLISHERS' WEEKLY, June 27.)

Eastern visitors may reach the Island via Sandusky, by Erie or Central Railroad, connecting either with Atlantic and Great Western or Lake Shore roads. The fare to Sandusky is $16.05; return-tickets from the Bay can probably be had

cheaper on reaching there. It is possible that arrangements may be made by the Eastern trade to run a special Pulman Palace car through to Sandusky for their accommodation; those who would join in such an arrangement are requested to send their names to the office of the PUBLISHERS' WEEKLY. The 9.00 A M. Erie and 10.00 A.M. Central express reach Sandusky at 9.10 the next morning; the 7.00 P.M. Erie and 8.00 P.M. Central (6.00 P.M. Sunday) express reach there at 9.23 the next evening. It is necessary for New York delegates to start Sunday night or Monday morning.

UNDER date of July 2d, the indefatigable Mr. Steiger (22 and 24 Frankfort street) issues a circular for a series of Descriptive Catalogues of American books now in the market. He has already projected catalogues in five divisions, each of which is to have a full index of subject matters. These are: 1, In the departments of Architecture and Art, Skilled Labor, Manufactures, Engineering, Surveying, Mechanics, Military and Naval Science; 2, on the theory of Education and Instruction, and on Languages; 3, on Natural Sciences, Chemistry and Pharmacy; 4, on Jurisprudence, with index of subject-matters; 5, in the department of Medical Science. If these succeed others are contemplated. Mr. Steiger proposes to undertake this work without remuneration and proposes to distribute the catalogues free. We cannot too strongly urge publishers to serve themselves by giving Mr. Steiger all possible assistance in this great work. Blanks to the number of books issued by any publisher in their departments will be furnished free of charge on application, and these should be immediately sent for and carefully filled out. Mr. Steiger wishes also two copies of all catalogues, prospectuses, etc., for his files. His Descriptive Catalogue of Scientific, Technological, and other Special Periodicals of the United States, with index of subject-matters in English, German, and French, is now going through the press; single copies will be sent free to all who may apply for it.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Publish Less and Push More.

TOLEDO, O., July 7, 1874.

To the Editor of the Publishers' Weekly:

IF our commendation of any of your enterprises for the benefit of the book trade is or can be made of any service to you, we are sure we have not the least hesitancy in handing such commendation in, for the service you have already rendered us is evidenced by the well-thumbed Trade List Annual before us. Useful as this has been, we expect more from the forthcoming list, and we sincerely trust that at length publishers are sufficiently awake to their own interests to put into your hand the material needed to enable you to realize our best expectations.

From our own experience we know of no means that can compare with the Annual, in keeping reliable lists before buyers. It is in continual service, and, by its means, books that would often be overlooked are brought out and their sale promoted.

We are wholly at a loss to understand the apathy of publishers in this matter. Our attention has been called to the statement of Mr. Steiger, that out of two thousand applications to American Authors and Publishers only three hundred elicited an answer. Seeing as clearly as we do from our standpoint, as booksellers, the need of just these catalogues, we cannot at all understand the policy which makes publishers and authors indifferent when their interests should induce them to see that the lists are as complete and as accurate as they can be made.

It seems to us that publishers exhaust their efforts in preparing and pushing new books, when a better policy would be to *keep* attention on the *best* books already upon their lists, and be satisfied with fewer but better new ones. Their present policy is producing a great harvest of too *many* poor and useless books, and we can well wish for a plan which should at least have the tendency of keeping alive what has proven to be valuable.

We are greatly pleased that you have added to your plans that of preparing a *Stationery Annual* and that separate from the other volume, which is now too large for convenient use. It is almost impossible to arrange for prompt reference the many lists connected with our trade. It is with a great sense of relief that we look forward to the coming of the proposed book, and it is with great pleasure that we acknowledge your eminent services in its preparation. Is Mr. Steiger going over your ground at all? We like greatly his Subject Index and hope the day is not far distant when *all* American books will be as easy to find as this list renders the few he has been able to find out about.

Yours respectfully,

BROWN & FAUNCE.

Press Copies.

JUNE 29, 1874.

To the Editor of the Publishers' Weekly:

DEAR SIR: Allow us to attract attention to the use and abuse of an important book trade appliance. No doubt the majority of publishers are aware of the benefit derived from sending copies of new books to the editors of periodicals, who in return for the courtesy are expected to publish notices of such books, for they well understand that these notices greatly influence the sale of the books. But they seem to over look that this consideration and the added one of the considerable expense which "press copies" are to them demand their being distributed in a careful and systematic manner, and not in the careless way that now much curtails their usefulness.

In the first place the bookseller justly holds that the "press copies" should reach the editors of his local papers through his hands, and that whatever advantage may for this fall to him is

rightly his. Even the publishers must see, that when a dealer buys of a jobber from ten to twenty copies of a new book and receives no editor's copy, they do him an injustice when they send the press copies directly to the papers in his city where the book is noticed and advertised as being sent post paid by———the publishers.

Another irregularity is that while one firm in a city using but a few copies of new books regularly receives press copies another firm who may order from ten to twenty copies of the same receives none. This is manifestly unjust.

If of the first edition a proper proportion—the number depending upon the nature and class of the book—were set aside as books for review, and if the publisher would send them in this proportion to the jobbers, the latter could then send to their customers in such numbers as each case would seem to require, and as they fill orders for perhaps three-fourths of the edition they can certainly distribute them to better advantage than the publisher. When advanced sheets are sent out for review they should be sent through the dealer who has sent in an advanced order for the book.

It should be the duty of the retail bookseller to see that books sent through him go to the paper that has the largest circulation and greatest influence and that will give them the best notices. We have also observed that some papers—especially those that do not particularly pride themselves on their literary departments—are inclined to let books accumulate before reviewing, and then rush them all off at once with a half-dozen lines for each, whereas, if they had only one book at a time the usual resultwould be a longer and better notice. L. F. S.

CORRESPONDENCE.

PHILADELPHIA, July 6.—Another meeting of the "Philadelphia Book Trades Association" was held last week. Mr. R. S. Menamin, dealer in printers' materials, from the committee appointed in the matter of the objectionable Uniform School Book Bill, reported the action of his associates. The bill was really killed in the State Legislature before it was possible for the committee to reach Harrisburg. On motion of Mr. Bloomfield Moore, paper maker, a vote of thanks was tendered Mr. W. W. Harding, newspaper proprietor and Bible manufacturer, for his most efficient services in behalf of the United States industries, in the effort to defeat the Canadian treaty. Mr. Sylvester Megargee, paper maker, said he understood the West was very much alarmed about the treaty, which was destined to bring utter ruin upon the manufactures of the country, if confirmed. Other speeches of a similar stamp were made, but in the report of the meeting no mention occurs of the interests of booksellers or publishers.

"After some further remarks," says the report, the following resolution was adopted, and the meeting adjourned:

"*Resolved*, That persons connected with American industry are earnestly requested to watch carefully the proposed reciprocity treaty with the Dominion of Canada, so that it may not receive the sanction of the Senate of the United States, and to urge upon their Senators, when the question of ratification shall come before them, to defeat a measure so fraught with evils to the country. J. V. W.

LITERARY AND TRADE NEWS.

MR. VERNE'S name threatens to become the red flag of the publishing arena. Some time since Messrs. J. R. Osgood & Co. announced a collection of his shorter stories, under the title of the latest, "Dr. Ox and other Stories." Messrs Wm. F. Gill & Co. have within a few days announced the stories under the title of "From the Clouds to the Mountains," including the five narratives of adventure: "A Drama in Mid Air;" "Dr. Ox's Hobby;" "A Winter in the Ice Fields;" "Master Zacharius;" and "The Fortieth French Ascent of Mt. Blanc." Both books will be hurried out at once and a desperate rivalry is promised. The "courtesy of the trade" is indeed poor law.

THE attention of the trade should be called to the Messrs Leavitt's announcement of the trade sale, to be held as usual in September. It is well for those who are to contribute to make their arrangements as early as possible.

A SUBSCRIPTION novel, by Col. John Hay is i' the air, if not in press.

MR C. C. COFFIN ("Carleton") is at work on an elaborate pictorial book.

JULIAN HAWTHORNE'S recent novel of "Idolatry," is promised by James R. Osgood & Co. for September.

IT is stated that Bret Harte was paid $600 for his *Times* story.

MR. GEO. HENRY FELT'S work on "The Kaballah of the Egyptians, and the Greek Canon of Proportion," is now to be published by J. W. Boutton, 706 Broadway, instead of the Osgoods, in imperial quarto size, with one thousand illustrations, in ten $2.50 parts of sixty-four pages each. Circulars, fully describing this important work, will be sent on application. Mr. Felt claims to have made the greatest art discovery of modern times, and he has the testimony of some of our most eminent men to substantiate his claim.

MESSRS. KELLY, PIET & CO. have reduced somewhat the prices of Kenrick's Bible, the fine volumes, in cloth, now selling for $25.00 and in half turkey antique for $40.00, while the finer bindings and separate vols. remain as heretofore.

A WORK describing "The Life and Times of Silas Wright," has been written by the Hon. R. H. Gillett, of this State, and will shortly be published in two volumes of 800 pages each.

FOR Mrs. Kate H. Doggett's excellent translation from his "Grammar of the Art of Design," (Hurd & Houghton) Charles Blanc has written her a letter of thanks, expressing his desire that she may complete the valuable work.

To the teaching of Mr. Ruskin, says Mr. Welford in the *Book Buyer*, much of this extension of the usual architectural horizon is due, and his influence would be much larger than it is, did he only allow himself fair play. But he now furnishes a noticeable example of the impolicy of interfering with the regular course of trade in all ordinary matters of supply and demand. The books that he published through the trades have all met with—considering their size and price—a really extraordinary sale. The recent reprint of one thousand copies of "Modern Painters" is already so nearly exhausted that the price is raised 50 per cent., but even this success did not satisfy him, and it is well known he started as his own publisher on a strictly cash basis a year or two since. In that capacity he has pro-

duced six handsomely bound volumes, at a not immoderate price. This small experience has been sufficient to prove the fallacy of his calculations, and recently he gives notice to the public that "I find the trouble and difficulty of revising text and preparing plates much greater than I expected, and raise my price, therefore, this year eight and sixpence (or double on all but one,) on each class of books." This, of course, kills what little sale the new issue met with. As it was, the supply taken for one New York house (*Scribners*) was larger than the number of copies subscribed for by the whole London book trade. Mr. Ruskin, with desperate resolution, announces a new volume, "Val D'Arno. Ten Lectures on Art of the 13th century in Pisa and Florence, with twelve plates," and this a few people must have at any price, but the general trade is nil.

An extra illustrated handsomely bound large paper folio edition of Irving's "Life of Washington," in five vols, was stolen with other books from the store of Messrs. Putnam, in Fourth Avenue, on the 4th, against purchasing which the trade and buyers of fine books are particularly cautioned. The set was prepared with special care by the late Mr. George P. Putnam and contains many rare engravings, in addition to some 400 illustrations inlaid with the text, and also chapters of the original manuscript. It is bound in full dark green morocco, with dark linings, and each volume is stamped in the inside cover with a coat of arms.

During the visit of the President of the Book Trade Union to the metropolis, he went, as in duty bound, to the Hippodrome. What was his professional disgust to have thrust upon him by one of Mr. Barnum's emissaries, a copy of that distinguished showman's life. "Here y'are, a $3.50 book for $1.00!" "Good heavens!" exclaimed the A. B. T. U. representative. "I didn't expect to find a demoralized bookseller here, or I wouldn't have come!" Mr. Barnum, however, declined to join the Union, and will not exhibit at Put-in Bay.

Foreign News.

Alfred von Kremer will shortly publish a book on "The History of Civilization during the times of the Khalifs," in two volumes. His work will probably be translated into English.

Mr. Bernard Quaritch, 15 Piccadilly, London, is publishing a new edition of Layard's "Birds of South Africa," revised and augmented by Mr. Bowdler Sharpe. The subscription price is 31s. 6d.

A French publishing house, C. Reinwald & Co., of Paris, announces the following important series as forthcoming: "Bibliotheque des Sciences Contemporaines, publiee avec le concours des Savants et des Litterateurs les plus distingues." Among the names of contributors are mentioned those of M. M. P. Broca, General Faidherbe, C. Martins, Carl Vogt, E. Grimaux, G. Pouchet, &c.; and among the works already in hand are mentioned, "L'Anthropologie," "La Biologie," "La Linguistique," "L'Astronomie," &c. These volumes are to be in 12mo, and to contain from 350 to 500 pages each.

Mr. Abbott's "Concordance to Pope," is now ready for the press. The Concordance does not include Pope's translations and imitations.

Mr. Mortimer Collins has in the press a three volume novel called "Frances."

Longfellow's "Evangeline" has recently been translated into Portuguese by a Brazilian poet, Dr. Franklin Doria.

Prof. Carl Knortz has followed his translation of "Evangeline" with one of "The Courtship of Miles Standish," also in hexameters, and, like the former, published in the Universal Bibliothek of Philip Reclam jr., Leipzig.

Holland, with its 3,515,316 well educated inhabitants, has 1,004 booksellers, 367 hand-press-printers and 98 printers by steam; 153 paper manufacturers and wholesale paper dealers, 87 bookbinders, 61 music sellers, 48 printsellers, and 10 map and chart publishers. In no country in the world is there so large a number of booksellers compared with the total population, Scotland, perhaps, would take the next rank.

The British Booksellers' and Stationers' Association has offered prizes for essays, to be competed for by its members during the present year. The first, a prize of £5 for "A Historical Sketch of Periodical Literature in Britain." The second subject is, "A History of Copyright Law in Britain." For this two prizes are offered, one of £5, the second of £3.

The Copyright Amendment.

The new law relating to patents, trade marks, and copyrights provides that no person shall maintain an action for the infringement of his copyright, unless he shall give notice thereof, by inserting in the several copies of every edition published, in the title page, immediately following, if it be a book, or if a map, chart, musical composition, print, cut, engraving, photograph, painting, drawing, chromo, statue, statuary or model, or design intended to be perfected and completed as a work of fine art, by inscribing upon some visible portion thereof, or of the substance on which the same shall be mounted, the following words: "Entered according to the act of Congress in the year——, by——, in the office of the Librarian of of Congress, at Washington;" or, at his option, the word, "copyright," together with the year the copyright was entered, and the name of the person by whom it was taken out, thus: "Copyright, 18—, by A. B." For recording and certifying any instrument of writing for the assignment of a copyright, the Librarian shall receive from the person to whom the service is rendered one dollar, and for every copy of an assignment one dollar; said fee to cover in either case a certificate of the record, under seal of the Librarian of Congress, and all fees so received shall be paid into the Treasury of the United States. In the construction of this act the words "engraving," "cut," and "print" shall be applied only to pictorial illustrations or works connected with the fine arts, and no prints or labels designed to be used for any other articles of manufacture, shall be entered under the copyright law, but may be registered in the Patent Office. The Commissioner of Patents is charged with the supervision and control of the entry or registry of such prints or labels, in conformity with the regulations provided by law as to copyright of prints, except there shall be paid for recording the title of any print or label, not a trade mark, six dollars, which shall cover the expense of furnishing a copy of the record under the seal of the Commissioner of Patents to the person entering the same. This act is to take effect on and after the 1st day of August next.

SITUATIONS WANTED.

A GENTLEMAN, for years connected with one of the largest publishing houses in the country, and more recently one of the partners of a New York stationery house, and possessing a large acquaintance and trade, desires the management or some leading position, at a fair salary, in a well established book and stationery concern. The highest references given.—Address "Experience," office PUBLISHERS' WEEKLY.

BOOKS WANTED.

SEND condition and price to James Campbell, Bookseller, 18 Tremont street, Boston.

North American Review, Nos. 3, 4, 5, 13, 14, 15, 155, 166, 208.
Shea's Discovery of the Mississippi.
Flush Times in Alabama.
Tyndall's Glaciers of the Alps.
Squiers' Serpent-Symbol. Roy. 8vo., N. Y., 1851.
Ford's Illinois.
Brown's History of Illinois.
Reynold's " " Illinois.
Vol. II.—Wilkes' Exploring Expedition. Roy. 8vo.
Wheaton's Life of Pinkney.
Ewbank's Hydraulics.
D'Aubisson's Hydraulics. Trans. by Bennett.

ROORBACH, from May, 1855, to Jan., 1861, and from 1848 to 1861. State price.—A. W. MOLLOY, 624 Market street, Phila.

BOOKS FOR SALE OR EXCHANGE.

FOR SALE.—Sanders', Sargent's, Town's, Hillard's, Independent, and Parker & Watson's Readers in moderate quantities. Second-hand, good condition.—A. H. CLARK, Peekskill, N. Y.

FOR SALE.—A Set of Encyclopædia Britannica Eighth edition. 22 vols Half Russia. For terms address B. P. & Co., 4138 P. O., N. Y. City.

FOR SALE.—Catalogue of the Gowans' Sale. 16 parts, 8vo, paper, uncut, pp. 2,476, embracing titles of 52,785 books.—A. W. MOLLOY, 624 Market street, Philadelphia.

NOTICE TO THE TRADE.

Conjugal Sins,

BY

AUGUSTUS K. GARDNER, A.M., M.D.

1 vol., 12mo. Price, cloth, $1.50; paper, $1.00.

[*Now in its Twenty-second Edition.*]

AND

SCHEM'S

Statistics of the World,

Atlas form, bound in flexible boards, price 50 c.

Published by

G. J. MOULTON, New York,

Will hereafter be supplied to the Trade by

LEE & SHEPARD, Boston; and

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Youmans' Household Sciences, $1.75.—Correlation of Forces, $2 ..... *Apl.*

OBJECT AND KINDERGARTEN TEACHING.

(*See also, Primary Charts; Primers; and Special Branches.*)

Andrew's Color Tablets, $4 ..... *An.*
Barnard's Object Teaching, $2.50 ..... *Sche.*
Calkins' Primary Object Lessons, $1.50.—Manual of Object Lessons,** ..... *Har.*—Forms and Solids to do., $2.75.—Classified Catalogue of Object Teaching Aids, etc., to c. ..... *Sche.*—*See also*, Prang's Natural Hist. Series.
Common Names for Object Teaching, 30 c. ..... *Sche.*
Craft's Eye Teaching in the S. S., $1.50 ..... *Nel.*
Douai's Kindergarten, $1 ..... *Ste.*
Hailman's Kindergarten Culture, 75 c. ..... *Wils.*—Object Teaching, $1 ..... *Iv.*
***Hoffmann's** Kindergarten Toys, expl., 20 c. ..... *Ste.*
Hyde's Ladder to Learning, 50 c. ..... *Clx.*
Jeffers' Panoramic Apparatus for Teaching and Object Lessons, with Manual, $20 ..... *Sche.*
Kindergarten Gifts (Occup. material for children) ... *Bra* *Ste.*
Kindergarten in America, 20 c. ..... *Ste.*

Kindergarten Spelling Book, Part I., 25 c.....*Le.*
Kriege's The Child, its Nature and Relations, $1.....*Ste.*
Lilienthal's & Allyn's Object Lessons, 25 c.....*Wils.*
Little Ladder to Learning, 2 Series, ea., $1.50.....*Rou.*
McCook's Object Teaching in S. S., $1.75.....*Mci.*
Mann & Peabody's Kindergarten Guide, $1.25.....*Sche.*
Picture Teaching, $2.50.....*Cass.*
Prang's Nat. Hist. Series. *See* under NATURAL HISTORY.
Schofield's Nat. School Tablets. 10 Nos., *net*, $8.—Easy Lessons (Key to above), *net*, 30 c.—Color Blocks, *net*, $1.60. *Bar.*
Sheldon's Elem. Instruction, $1.75.—First Reading Book, 25 c.—Lessons on Objects, $1.75.....*Scr.*
Webb's Picture Lessons, $1.25.....*An.*
Welch's Object Lessons, $1.....*Ba.*
What is a Kindergarten, *gratis*.....*Ste.*
Wiebe's Kindergarten Instructor, 4 parts, $3.—or single, ea., $1.—Kindergarten Culture, 10 c.....*Bra.*
Wilkes' 16 Picture Charts (col.), $5.....*Ste.*
Willson's Object Lessons, $1.50.—*24 Elementary Reading Charts, sheets, $7.20; mounted, $10.....*Har.*
— **& Calkins'** 22 School and Family Charts, *net*, 11.70; mounted, $18.....*Har.*

PENMANSHIP.

Adler's Progressive Copy-Books. 12 Nos., doz., $1.50. —German do., 12 Nos., ea., 15 c.....*Bar.*
Ahn's German Hand-Writing, 40 c.....*Ste.*
American Primary School Slates, 2 Nos., ea., 35 c.; with Rubber Corners, 45 c.....*Iv.*
Babbitonian Copy-Books, 10 Nos., ea., 15 c.—Copy Slip. Book, $1—Blank Copy-Books, 4 Nos., ea., 12 c.—Chart, $2.25.....*Sher.*; *Ta.*
— Manual of Penmanship, $1.25.....*Ta.*
Becker's Treatise on Penmanship, 63 c.—Am. System, Nos. ea., 15 c.—Round Hand, 4 Nos., ea., 15 c.—Ornamental, $4.—Copy Slips, box, 35 c.....*Hu.*
Beer's Copy-Books, 12 Nos., doz., $1.68.—Slated Copy-Slips, set, 50 c.....*Bar.*
Boston Writing-Book, gross, $10.....*Hamm.*
Cassell's Copy-Books, 14 Nos., ea., 10 c., doz., $1.—Graduated, 12 Nos., doz., $1.....*Cass.*
Chase's Writing Speller, ea., 15 c.....*Adb.*
Common School Writing-Books, per doz.....*Le.*
Congdon's Normal and Commercial, 8 Nos., ea., 15 c.—Do. Flourishing, 50 c.—Ornamental Letter-Book, 50 c..*Hu.*
Controller's Copy-Slips, 4 Nos., 50 c.....*Fort.*
Cowley's System, 12 Nos., ea., 15 c.—Chart, 15 c.....*Ew.*
Dearborn's Text-Book of Letters, $2.....*Le.*
Duntonian System of Rapid Writing.—Hand-Book for Teachers.**—Writing Charts**—Practice Slips, Nos. 1-7, pkg 20 c.....*Le.*
Eclectic System, *See* Thompson.
Ellsworth's Penmanship:—Text-Book, $1.50.—2 Blackboard Charts, on rollers, ea., $1.25.—Copy-Books, 12 Nos. doz., $1.80,—Slated Copy-Books, 3 Nos., doz., $5....*Apl.*; *Elh.*
— Primer-Copy-Books, 4 Nos., 75 c.—66 Copy-Slips, $1.50. —3 do., 25 c.—Gymnastic Tracing Copy-Books, 5 Nos., doz., $3.—Teacher's Guide, 25 c.—Chart of Position, 50 c. —Sloping Lines, doz., 36 c.—Supporters, doz., 60 c.—Writing Portfolios, doz., 60 c.—Blotting and Trial Paper Packet, doz., 75 c.—Tracing Tablets, 50 c.....*Elh.*
Fechner's German Copy-Books, 5 Nos., doz., $1.80...*Ste.*
Fulton & Eastman's Chirographical Cards, 2 Nos., and Key, set, $3.75.....*Bar.*
Ghegan's Penmanship, 8 Nos., ea., 20 c.....*Sa.*
Gillespie's Progress. System, 6 Nos., ea., 15 c.....*Mur.*
Gould's Progressive, 5 Nos. ea., 20 c.....*Go.*
Harding's Alphabetical Outlines, 50 c.....*Fort.*
Harper's Writing-Books and Drawing, 1-6, doz., $2.—School Family Slate, with cards, 75 c.—Cards, 50 c...*Har.*
Henze's German National Prize Copy-Books, 8 Nos., doz., 90 c.—Eng. do., 6 Nos., doz., 90 c.....*Ste.*
Howe's Model Copy-Book, $1.50.....*Le.*
Jackson's Elements of Penm., 25 c.....*Hof.*
Junker's German Copies, 75 c.....*Wit.*
Knopp's Pract. Penmanship. 9 Nos., ea., 15 c.—German Penmanship, 7 Nos. ea., 15 c.....*Ben.*
Knowlton's Pract. Lessons in Penmanship, $1.—Exercises, $1.—Book of Copies, 25 c.—Gems of Pen Art, $2.—Practical Copies.....*Lent.*
Ladies' Angular-Hand Copy-Books, 6 Nos., ea., 25 c.—doz., $2.40.....*Loc.*
Lamson's Penmanship:—Grammar School Series, 3 Nos., doz., $1.80.....*Flar.*
McLee's Small Alphabets, $1.....*Iv.*
National Writing-Books, doz., 80 c.....*Wo.*
New England Writing-Books, gross, $12.50.....*Hamm.*
Noyes' Penmanship, 20 c.....*Clk.*
O'Donnell's Penmanship, 4 Nos., doz., $1.80.....*Iv.*
Owen's Practical Penm., 3 parts, ea., 20 c.....*Apl.*
Payson, Dunton & Scribner's Penmanship:—12 Copy-Books, ea., 15 c.—Book of Alphabets, 15 c.—Specimen Book, 50 c.—National Writing Tablets, 6 Nos., sheets, $2.50; mounted, $3.75.—Primary Writing Tablets, 2 Nos., sheet, 80 c.—mounted, $1.25.—Copy Diagrams, $3.50.—Practice Papers, pack, 25 c.—Manual of Penmanship, $1.25. Oblique Lines, doz., 15 c.—Covers, doz., 36 c.....*Wol.*
Potter & Hammond's Series:—Copy-Books, 15 Nos., ea., 15 c.—Writing Charts, 8 Nos., set, $4.50.—Penmanship Explained, $1.—Slope Lines, doz., 25 c.....*Wol.*
Prang's Alphabet Book, $2.50.—Two Tables of Alphabet, 40 c.....*Pra.*
Primary Short Course in Penmanship, 4 Nos., 10 c...*Wol.*
Rand's American Penman., $2.50.—Piece Book, doz., $3.75 —Copy-Books, doz., $2.25.....*Bal.*
Reffelt's German Copies, 2 Nos., ea., 25 c.—4 Charts, mounted, $1.25.....*Ste.*
Reynold's Writing-Books, 5 Nos., ea., 20 c.....*Duf.*
Riderian Penmanship Graded, Nos. 1-5.—Ladies' Series, Nos. 6 and 7, ea., 20 c.....*Wilt.*
Rightmeyer's Copy-Books, 12 Nos., doz., 90 c.....*Ben.*
Rolph's Normal System of Penmanship, 6 Nos., ea., 15 c. doz., $1.80.—Specimen Book containing all the copies, 40 c. Chart, 75 c.....*Abd.*
Root's Penmanship, 12 Nos., doz., $1.80.....*Mos.*
Sadlier's Copy-Books, No. 1, doz., 75 c.—No. 2, doz., 90 c. —No. 3, doz., $1.25.....*Sa.*
Shader's National System, 5 Nos., doz., $2.40.....*Apl.*
Spencerian System:—Writing-Books, 12 Nos., ea., 15 c.—Intermediate, 15 c.—Charts, large 6 cards, $5.—Do. 3 cards, $3.75.—Do. sheets, $2.50.—Do. small 3 cards, $1.80. —Do. sheets, 90 c.—Chart of Letters, on rollers, $4.—Compendium of P., $1.75, $2.40 and $3.—Key to do., $1.50, Copy-Book Satchel, doz., 50 c.—Scale of Slant, etc., 50 c.—Teacher's Guide, 12 c.—Slated Copy Slips, set, 30 c.....*Iv.*
Sterling's Southern Copy-Books, doz., $1.50.....*Bur.*
Thompson & Bowler's Eclectic System, 13 Nos., ea., 15 c.—Exercise Book, 15 c.—Writing-Cards, 36 per set, $5. —Hand-Book, 60 c.—Primary Writing-Book, 10 c.—Copy-Books, ea., 15 c.....*Wils.*
Union Writing Speller, paper, 15 c.—Bd., 20 c.....*Sm.*
Williams' & Packard's System, 12 Nos., doz., $1.80; with Blotters, $2.04.—Charts, Nos. 1 and 2, ea., 33⅓ c.; on board, $1.—No. 3, $1; on rollers, $3.—Guide to Penmanship, $2.50.—Normal Writing Speller, doz., $2.40.—Copy B. Covers, doz., 60 c.—Blotters, pack 40 c.—Oblique Lines, pack, $1.50.—Copy Slips, 36 in pack, 75 c.—Practice Slips, Nos. 1 to 5 (8 in pack), 25 c.—Patent Copy-Books, 6 Nos.....*Le.*
—Gems of Penmanship, $5.....*Apl.*
—**& Southerland's** Patent Copy Books, Nos. 1 to 5, $1.20 per doz.; do. $1.35 per doz.; Blotters, do., Advanced Series, Nos. 6 to 8, $1.80 per doz.—Do., $2 per doz.—Blotters. *Scr.*
Worman's German Copy-Books, 5 Nos., ea., 15 c....*Bar.*

PHONOGRAPHIC SHORT-HAND.

Booth's Phonographic Instructor, 63 c.....*But.*
Burn's Phonic Shorthand, $1.—Reading Lessons in Munson's Phonography, 50 c.—2d. Reader in do., 75 c.—Word and Phrase Lists, 25 c.—Phonographic Sound Charts, 24x 36, 50 c.; on rollers, $1.....*Burns.*
Gould's System of Stenography, $1.....*Hu.*
Graham's Hand-Book of Stand. Phonography, $2.—Synopsis, 50 c.—Outline, 5 c.—First Reader, $1.50.—Key, 50 c.—Second, $1.75.—Phonogr. Dictionary, $4.—Little Reader, 25 c.—Word Signs, 25 c.—Little Teacher, 75 c.—Two Hours' Course, 25 c.—Brief Longhand, 63 c....*Gra.*
Haney's Phonographic Hand-Book, 25 c.....*Han.*
Lindsley's Elements of Tachygraphy, $1.50.....*Clapp*
Marsh's Phonetic Short-hand, $2.....*Bal.*
Munson's Complete Phonographer, $2.—2 Phonographic Charts, ea., $1.25; mounted, ea., $2; on one board, $3. *Har.* —Phonogr. Handbook (Munson's System), 25 c.....*Han.*
Pitman's Manual of Phonography, $1; pap., 80 c.—Reader, 25 c.—Reporter's Companion, $1.25.....*Pit.*
Young Reporter, 50 c.....*Di.*

POLITICAL AND SOCIAL SCIENCE.

CONSTITUTION.—GOVERNMENT.—LAW.

About's Hand-Book of Social Economy, $2.....*Apl.*
Alden's Science of Govern., $1.50.—Citizens' Manual, 50 c. *Sha.*
American Constitution, $2.....*Pol.*
*Andrew's Manual of Constit. $1.50; 8 vo., $2....*Wils.*
Bagehot's Physics and Politics, $1.50.....*Apl.*
Bascom's Polit. Economy, $1.50.....*Dra.*
*Bastiat's Essays in Political Economy, $1.....*Put.*
Bowen's Am. Political Economy, $2.50.....*Scr.*
Bryant & Stratton's Commercial Law, $4.....*Apl.*
Burleigh's U. S. Constitution, 75 c.....*Clx.*
Cairnes' Political Economy,**.....*Har.*
Carey's Manual of Social Science, $2.25.....*Bal.*
Champlin's Political Economy, $1.25.....*Bar.*
Constitution of U. S., $2.50.....*Bar.*
—Do., 56c.....*Lip.*
—Of the U. S. and Declaration of Independence, 20 c..*Tho.*
—*See* also under *authors.*
Cushing's Parliamentary Practice (Manual of Debate), 65 c. *Tho.*
Dawson's Fœderalist, $2.50.....*Scr.*
Farrar's Constitutional Manual, $3.50.....*Lit.*
Fawcett's Polit. Economy, $3.—Do. for Beginners, $1.*Mcm.*
Flander's Constitution of U. S., $1.75.....*Clx.*
*Freeman's Comparative Politics, $3.—Growth of the Eng. Constitution, $2.....*Mcm.*
Fuller's Polit. Class-Book of Penm., 60 c.....*Fort.*
Gillet's Federal Government, 8°, $5; do., 12°, $2.....*Wel.*
Gopp's Leitfaden der parlamentarischen Geschæftsordnung für Deutsch-Amerikaner, 25 and 30 c.....*Ste.*
Greeley's Political Economy, $1.50.....*Ong.*
*Hadley's Introd. to Roman Law, $1.50.....*Apl.*
*Hamilton's Social Science, $2.....*Hin.*
Hamilton's Federalist, $3.50.....*Clx.; Lip.*
Hart's Constitution of the U. S., 60 c.....*Eld.*
* Hill's Liberty and Law, $1.50.....*Lip.*
Hopkins' Manual of American Ideas, $1.50.....*Bal.*
Howe's Young Citizen's Catechism, 75 c.....*Bar.*
Jevons' Theory of Political Economy, $3.50.....*Mcm.*
Jefferson's Parliamentary Practice, 90 c.....*Clk.*
Kinsey's Normal Debate, 75 c.....*Stev.*
Lieber's Civil Liberty, $3.50.....*Lip.*
Maine's Ancient Law, $2.50.....*Scr.*
Mansfield's Political Manual, $1.25.....*Bar.*
Mill's Political Economy, $2.50.....*Le.*
— Same, 2 v., $6.....*Apl.*
— Representative Government.—Liberty, ea., $2.25.....*Ho.*
*Mulford's Nation, $2.....*Hur.*
Perry's Polit. Economy, $2.50.....*Scr.*
Pomeroy's Constitut. Law of U. S., $4.50; shp. $5..*Hur.*
Potter's Political Economy, 75 c.....*Har.*
Rogers' Manual of Polit. Economy, $1.25.....*Mcm.*
— Social Economy, 75 c.....*Put.*
Say's Political Economy, $2.50.....*Clx.*
Seaman's Amer. Government, $1.50.....*Scr.*
Sharwood's Commercial Law, 8°, $3.15; 12°, $1.60...*Ze.*
Sheppard's Constitutional Text-Book, $1.25.—First Book of the Constit., 75 c.....*So.*
Shurtleff's Governmental Instructor, 75 c.....*Col.*
Spencer's Social Status, $2.50.—Study of Sociology, $1.50.—*Descriptive Sociology, $5.....*Apl.*
Smith's Political Economy, $1.50.....*Put.*
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Stearns' Constitution of U. S., with Concordance, Classified Index, and Questions, $1.....*Mas.*
Sterne's Representative Government, $1.75.....*Lip.*
Story on the Constitution of U. S., $1.50.....*Har.*
Tocqueville's Democracy in America, 2 v., 8°, $5.—Do., Vol. I., 12°: American Institutions, $1.75.....*Al.*
— Democracy, $2.25.—Institutions, $1.50.....*Bar.*
Towle's Hist. of Constitution of U. S., $2.....*Lit.*
Townsend's Civil. Govern., $1.50.—Chart. of Constit., $5.
—Commercial Law, $4.....*Iv.*
Walker's (A.) Science of Wealth, $1.50.....*Lip.*
Walker's (T.) Introd. to American Law, $7.50.....*Lit.*
Washburn's Study of Law, $2.....*Lit.*
Wayland's Polit. Economy, $1.75.—Abridged, 70 c...*Go.*
Websters Chairman's Manual, 50 c. and 75 c.....*Dew.*
Wedgwood's U. S. Govern. Laws, $3.50 and $3.75..*Sche.*
Woolsey's International Law, $2.50.....*Scr.*
Yeaman's Study of Government, $5.....*Lit.*
Young Debater, 30 c. and 50 c.....*Di.*
Young's First Book on Civil Government, 60 c.—Government Class-Book, $1.50.....*Clk.*
— First Lessons in Civil Government, $1.25.....*Bar.*

POETRY.

(*See Elocution, Literature, Readers, etc*).

PRIMARY CARDS AND CHARTS.

(*See also, Object Teaching and Special Branches.*)

A B C Cards, doz., 80 c.....*Iv.*
A B C Cards, Sheets, 40 c.—Mounted, 75 c.....*Ban.*
Alphabet Charts, 2 Nos., $1.....*Sche.*
Baade's Primary Cards, with Reading Case, *net* $10..*Bar.*
Calkins' Phonic Charts, mounted, $3.....*Har.*
Common Names on Cards, $1.50.....*Sche.*
*Davis' Pictures and Words for Teaching, $5.....*Mor.*
Edwards & Webb's 8 Primary Reading Charts, $4. *Sher.; Ta.*
Hillard's 8 Reading Charts and 4 Tablets, *net* $4.38.—Do. for Leigh's ed. of Reader, 12 Charts, *net* $3.75.....*Bre.*
Holmes' Elementary School Charts,**.....*Un.*
Johnson's Indestructible Alphabet Charts, 2 Nos., ea., 75 c. *Sche.*
—*Primary Reading Charts, mounted, $1.25.—Sheets, ea., 35 c.....*Har.*
Leigh's Sound Charts, 12 Nos., $3.....*Sche.*
Letter Cards and Spelling Stick, 75 c.—Word Cards and Sentence Stick, 75 c.—Cards, sep., 50 c.....*Sche.*
***McKenzie's** Elocutionary Charts, $3.75.....*Bar.*
McGuffey's New Primary Charts, 10 Nos., sheets, $1; on roller, $2; boards, $3.50.....*Wils.*
Marcy's Eureka Tablet, $1.50.....*Bar.*
Osgood's Primary Cards, set $4.75.....*En.*
Page's Chart. of Elem. Sounds, $3.75.....*Bar.*
Philbrick's Primary School Tablets, 20 Nos. on 10 Cards, ea. card, $1.10.—Phonetic Tablet, $1.25.....*The.*
Sander's 6 Primary Hand Cards, set 60 c.—School Charts, 8 Nos. on 4 Cards, set $3.....*Iv.*
Sargent's 6 School Charts, sheet, $1.20; mounted, $2.40. *Sho.*
***Scofield's** National School Tablets, 10 Nos. on 5 cards, $10.—Key, 30 c.....*Bar.*
Sheldon's 18 Phonic Reading Charts, $6.....*Scr.*
Soule & Wheeler's 6 Read. Charts, mount., $2.50; single pap., ea., 30 c.; any two mounted, $1.....*Le.*
Watson's National Phonetic Tablets, 4 cards, *net* $8. *Bar.*
Webb's Dissected Cards, $12.....*Sm.*
—Primary Reading Charts, $2.50.....*Sha.*
Willson & Calkins' School and Family Charts, *net*, $11.70; mounted, $18.—*Elementary Reading Charts, 24 sheets, 12 boards; sheets, $7.20; mounted, $10.....*Har.*

PRIMERS, FIRST LESSONS.

(*See also, Spellers and Readers.*)

American School Primer, pap., 8 c.; stiff, 11 c.....*Col.*
Bannan's Primer, 4 c.....*Lip.*
Bentley's Pictorial Primer, 19 c.....*Tho.*
Cannon's Lessons, 1st Book, 13 c.—2d, 25 c.....*Str.*
Catholic Primer, 6 c.—School Book, 25 c.....*Str.*
Cheap Primer, gross, $5.60.....*Iv.*
Child's First Book, doz., 50 c.....*Mor.*
Child's Primer, illust., large print, doz., 60 c.....*Stev.*
Comly's Primer, 4 c.....*Hu.*
Common School Primer, 20 c.....*Mor.*
*Davis' Amer. Primer, Phonetic and Script Method, 15 c. *Mor.*
De Fontaine. *See* Fontaine.
Denman's Student's Primer, 8 c.....*Cas.*
Doual's Rational Phonetic Primer, 20 c.....*Ste.*
Eichen's First Reading Book, 15 c.....*Mcm.*
Elementary Primer, doz., $1.....*Mos.*
First Thoughts, 50 c.....*Apl.*

Fontaine's (F. G. de) Wisdom Teeth, 60 c.....*Ha.*
Franklin Primer. *See* Hillard.
Freedman's Primer, 25 c.....*Amt.*
Golden Primer, doz., 63 c.; stiff, 75 c.....*Sa.*
Good Child's.—Boy's.—Girl's., ea., doz., $1.....*Mos.*
Heidenfeld's Phonetic Primer and First Reader, 30 c. *Schm.*
Hillard's Primer, 24 c.—Do., by Leigh, 30 c.—*Franklin Primer, 25 c.....*Bre.*
Holmes' Pictorial Primer, 10 c.....*Un.*
Illustrated Progress Primer, 6 c. and 12 c.....*Osh.*
Kay's Infant and Primary School Reader and Definer:—No 1, In Words of Two and Three Letters, 25 c.—No. 2, In Words of One Syllable, 30 c.—In Words of one and Two Syllables, 37 c.....*Ze.*
Kelly's Primer, gross, $5.40.....*So.*
Leigh. *See* Hillard; McGuffey,; Parker & Watson; Sanders.
Little Teacher, No. 1., thick cov., 16 c.....*Wils.*
***Longley's** Amer. Phonetic Primer, 10 c.—First Reader 20 c.....*Stev.*
Love's Copy-Book Primer, 30 c.....*Bar.*
McGuffey's Smaller Primer, gross, $6.—Pictorial, 12 c. (thin cover)—New Eclectic, 16 c.—Leigh's Phonetic, 20 c. *Wils.*
Manson's Primer, gross, $3.75.....*Sa.*
Mitchell's Golden Primer, 20 c.....*Pres.*
Model School Picture Primer, 6 c.....*Clx.*
Mortimer's (Mrs.) Reading without Tears, Part I., 75 c.—Part II., $1.25.....*Har.*
Mother's Primer, doz.. 50 c.....*Mor.*
New England Primer, gross, $6.....*Mos.*
New Primer, 4 c.....*Hu.*
New York Primer, gross, $5.....*Clx.*
Osgood's Progressive, 6 c.; bds., 8 c.—American,, 20 c. *En-*
Parker's Child's Primer, 5 c.; School Primer, 12 c...*Bar.*
— **& Watson's** National Primer, 25 c.....*Bar.*
Philadelphia Primer, gross, $6.....*Mos.*
***Pomeroy's** Introductory Spelling Book, 25 c.....*Tay.*
Price's Primer, 20 c.....*Le.*
Reading Without Tears. *See* Mortimer.
Reynold's New Pictorial Primer, 10 c.....*Duf.*
Routledge's Illustrated Primer, 4 v., ea., 25 c.—New Colored Illust. Primer, 50 c.....*Rou.*
Royal Pictnre Alphabet, 50 c.....*Le.*
Royal School Primer, per doz.. 75 c.....*Ne.*
Sanders' Primary School Primer, pap., doz., $1.12.—Do stiff, doz. $1.40.—Pictorial Primer, green cover, 18¾ c. Union Pictorial Primer, 20 c.—Do. (Leigh), 25 c.....*Iv.*
Sargent's Primer (old or new), 24 c.....*Sho.*
Sheldon's Primer, 20 c.....*Scr.*
Soule & Wheeler's First Lessons, 35 c.....*Le.*
Step by Step, 25 c. *See also* Nelson, under "Readers." *Ban.*
Sterling's Southern Primer, doz. 90 c.—Stiff, $1.08—Do. Pictorial Primer, doz., $2.40.....*Bur.*
Swinton's Word Primer, 20 c.....*Iv.*
Thompson's Monthly Leaves, 10 Nos., ea., 5 c.....*Hen.*
Torrey's First Book, 4 c.....*Lip.*
Town & Holbrook's Primer, 25 c.—Pronounc., 30 c.... *Ely.*
Tower's Little Primer. doz., $1.25.....*Tho.*
— Gradual Primer, 25 c.....*Le.*
United States Primer, per gross, $6.....*Oa.*
Washington Primer, gross, $4.50.....*So.*
Webb's Normal Primer, 12 c.....*Cas.*
— First Lessons. 25 c.....*An.*
— Word Method, 38.....*Sm.*
— Sentence Builder, $1.....*Ta.*
White's Alphabet Made Easy, 8 c.....*Wils.*
Willson's Primer, 25 c.....*Har.*
Worcester's Primer, doz., $1.56.....*Bre.*
Word Method Primer, 25 c.....*She.*
Wright's Primary Lessons, 25 c.....*Apl.*
***Young** Catholic's Illust. Primer, 20 c.....*Lath.*
Young Scholar's Primer, 15 c.; pap., 6 c.....*Hu.*
Zachos' Phonic Primer, 35 c.....*Le.*

READERS.

(*See also, Elocution; Literature.*)

Abbott's Good Voices, $1.50.....*Mcm.*
American Educational Readers, New Graded Series:—First, 25 c.—Second, 40 c.—Third, 50 c.—Fourth, 70 c.—*Fifth, $1.50.....*Iv.*
Anderson's Historical Reader, $1.80.—U. S. Reader, $1.50.....*Clk.*
Angell's Readers:—First, doz., $1.60.—Second, 25 c.—Third, 31 c.—Fourth, 60 c.—Fifth, $1.20.—Sixth, $1.60. *Bst.*
Arnold's Bible Reading Book, 50 c.....*Mcm.*
Bailey's Young Ladies' Class B., $1.25.....*Go.*
Burleigh's Primary R., No. 1, 10 c.—No. 2, 15 c....*Lip.*
—New Series, The Thinker:—Nos. 1 and 2, ea., 30 c.—No. 3, 40 c.—No. 4, $1.....*Clx.*
Butler's New First Reader, 20 c.—Second, 40 c.—Third, 55 c.—*Fourth, 65 c.—*Fifth, $1.05.....*Mor.*
—Goodrich's New Readers:—First, 20 c.—Second, 40 c.—Third, 55 c.—Fourth, 85 c.—Fifth, $1.40.—Sixth, $1.85. *Mor.*
Cassell's Boy's Readers:—First and Second, ea., 20 c.—Boy's and Girl's Third, 35 c.—Fourth, 45 c.—Girl's First and Second, ea., 20 c.—Standard.—Poetical.—Explanatory, ea., 50 c.....*Cass.*
Christian Brothers' Readers:—First, 12½ c.—Second, 25 c.—Third, 63 c.....*Osh.; Sa.*
—Do. Fourth, 88 c.....*Str.*
—*See also* Illustrated Progr.; Young Catholic's.
Cole's Institute Reader, $1.15.....*Wils.*
Comly's Reader, 48 c.....*Lip.*
Comstock's Phonetic Reader, $1.75.....*Bst.*
Denman's Student's First Reader, 25 c.—Second, 40 c.—Third, 65 c.—Fourth, $1.—Fifth, $1.25.....*Cas.*
Diehl's (Miss) Choice Reading Series, 5th Book, $1.50. *Clx.*
Douai's Rational Readers:—*First, 30 c.—*Second, 50 c.—*Third, 80 c.—Reform of the Common Eng. Branches (Introductory to the Rat. Readers), 30 c.—Phonetic**...*Ste.*
Edwards & Webb's Analytical Readers.—First, 28 c.—Leigh's First Phonetic, 30 c.—Second, 50 c.—Leigh's Second, 50 c.—Third, 75 c.—Intermediate, 80 c.—Fourth, 90 c.—Fifth, $1.25.—Sixth, $1.50.....*Ta.; Sher.*
Eichen's First Reading Book, 15 c.....*Mcm.*
Fellowes' Fourth Reader, 25 c.....*Lip.*
Fowle's Bible Reader, $1.....*Bar.*
Franklin Readers. *See* Hillard.
Freedman's Second Reader, 38 c.....*Amt.*
Goodrich. *See* Butler.
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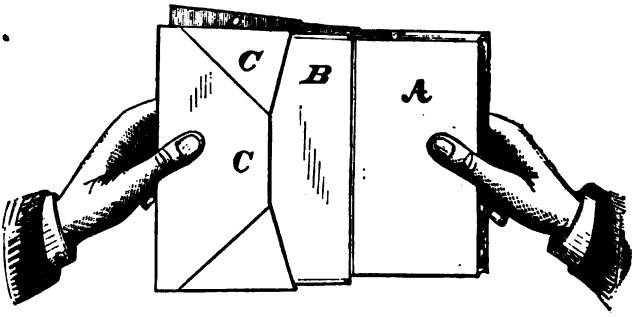

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THE results of the experience and observation of General F. A. Walker, ex-Commissioner of Indian Affairs, are to take the form of a work on "The Indian Question," which the Osgoods will soon publish. From Gen. Walker's peculiar facilities for studying this subject and from the enterprise he has already shown, his book will be received with great interest.

THE Cincinnati Trade Sale of Books is called for October 13th, and as the Catalogue will go to press the 7th of September invoices should be sent so as to reach Cincinnati a few days previous to the 7th.

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THE SCRIBNERS have nearly ready their "Bibliothetica Diabolica," or a catalogue of books relating to his Satanic Majesty, "compiled by His Majesty's humble and devoted servant," Henry Kernot.

IT is Mr. J. W. Schuckers, not Mr. Schenck, as the types in our latest issue made us say, who is writing the life of Chase. The compositor who set it up may know of a Mr. Schenck so engaged. We do not.

GENERAL CESNOLA is writing an account of the discoveries made by himself and others at Cyprus during the last three years, with the view of throwing light on the ancient history of that island.

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EDITOR'S DIFFICULTIES.

At this time of the year the PUBLISHERS' WEEKLY is the despair of our printer. After a weekly fluctuation from 16, 20, 24 and at the utmost, during summer, to 32 pages, a sudden jump to 80 pages, two-thirds of which are lists in closely packed nonpareil, is enough to upset the best regulated establishment. This year the case was specially aggravated by the uncertainty of prices, causing delay of definite information from the publishers, which compelled us to defer the compilation of the Education

Catalogue to the last moment. This work, which, under ordinary circumstances, would require nearly two months, was crowded within four weeks; and the printer, who was allowed still less time, was not equal to the emergency. The editor in the meanwhile is passing away his leisure hours with seeing through the press the new Reference List to July 1, including the publications of 18 months, now in the hands of another printer—quite enough recreation for a hot summer month, without indulging in a pleasure trip to Put-in-Bay.

The Educational number, forming Nos. 3 and 4 of the current volume of the PUBLISHERS' WEEKLY, and due last week, has finally gone to press, and will probably follow this number in a day or two. Under these trying difficulties the editor is debating whether it would be not a wiser measure to make the Educational Catalogue hereafter a special publication, that could not interfere with the regular appearance of the WEEKLY.

We exceedingly regret that the official report of the Put-in Bay Convention has not reached us in time to be ready for this number, which, under the present circumstances, could not possibly be delayed. The report will be published in full together with the letters and papers read at the Convention, as a supplement to the next issue of the PUBLISHERS' WEEKLY. Subscribers who could not or would not be present at the Convention must put up with the short report of our correspondent. We are happy to add, that all we have heard from members who have returned from Put-in Bay, only enhances the editor's regret that he and so many others were deprived of being witness to the laying of the corner-stone of the reform of the American Book Trade. Let us hope that a new era is dawning upon us.

WE have the pleasure to state that our invoice of the British Reference Catalogue is now in the Custom-house, and delivery expected at any moment. The copies subscribed and paid for will be immediately distributed. Such subscribers as have not notified us of the mode of dispatch will please do so without delay, bearing in mind that the volume is too bulky for mail. As the number of applications beyond paid up subscriptions exceeds the number of copies received, those early applicants who still wish to secure copies at the price now uniformly fixed upon, viz: $2.50 per copy, should remit the amount within two weeks, after which the remaining copies will be disposed of to later applicants. Until the expiration of stated term, no copies wil be disposed of to any one whose application was conditionally entered after completion of subscription list. No applicant can increase the number of copies first applied for.

THE CONVENTION.

Editorial Correspondence Publishers' Weekly.

PUT-IN BAY, OHIO, 23d July, 1874.

The conundrum has been answered, and a large part of the trade has found out by personal observation where Put-in Bay is. It would be almost impossible to over-estimate the good that has been accomplished for the trade by this enjoyable meeting, not only in the action that has been taken, but by the wholesome feeling and, we may say, close friendship awakened among the several branches of the trade by this pleasant personal intercourse. The official minutes of the Convention with further reports in detail of its action and spirit, and the papers and letters read there will be published in full in the WEEKLY; the present letter will, therefore, attempt only a brief summary, a bird's-eye view of the three days at Put-in Bay. Over a hundred and twenty representatives are present, and they come from as far east as Boston, as far north as Minneapolis, as far west as Omaha, and as far south as New Orleans. That quadrangle covers a good bit of ground. The publishers are here in good force, and the leading Western jobbers almost unanimously. In fact, one of the best things of the week was the meeting of jobbers from all the Western centres last night, at which it was carried to limit discounts hereafter to thirty per cent., and not to undersell. Among the publishers from the east are the everywhere popular William Lee, of Lee & Shepard; B. H. Ticknor, who has represented J. R. Osgood & Co. most ably; D. Lothrop, William F. Gill, of Boston; Walter Appleton and W. H. Kelly, of D. Appleton & Co; A. C. Barnes, Isaac E. Sheldon, who has done some of the most practically effective speech-making in the Convention; A. D. F. Randolph, who has presided over the session with a happy humor that has smoothed over all the rough places and made everybody perfectly satisfied; Messrs. Pratt, Baker, Vogelius of Holt & Co., and others, of New York; Walter Lippincott, Holman, Challen, Remsen, May of Porter & Coates Philadelphia; Robert Clarke, George E. Stevens, Howard Hinkle and Mr. Bragg, Cincinnati, both Jansen and McClurg, Hadley & D. B. Cooke, Chicago, represent, it will be seen, the leading houses of the two great western centres of the trade. These names tell their own story, and are respectfully commended to the attention of the "Publishers" who assured the public through the *Tribune* that none of the publishers were interested in the movement. Letters were read also from Harper & Bros.; Scribner, Armstrong & Co.; W. H. Appleton, and many of the religious publishing houses, expressing hopes that the Convention would be successful in its work.

The members of the trade began to arrive Monday, and the effective preliminary work of Monday and Tuesday morning made the organization of the Convention easy and smooth. Many of the publishers who came from the East were not members of the Book Trade Union, of which the Convention was really a general meeting, and announced themselves simply as spectators hesitating to accept seats as representatives lest they should be committed to all the points of the original platform. Through the efforts of Mr. Robert Clarke and others, this difficulty was removed, by making the assembly, after it had been called to order by the President of the American Book Trade Union, a convention *de novo* of the trade at large, thus binding no one to any previous action. After Rev. J. W. Gunn had offered prayer, and Mr. Aston, as President, had reported on his visit to Eastern publishers, a Committee on Organization was sent out and on its nomination Mr. Randolph was made President of the Convention, with a list of Vice-Presidents from most of the States, and John H. Thomas and others as Secretaries. Mr. Randolph made a happy speech of ten minutes, which would have put the growlers in the best of humor, but that there were no growlers to be humored; in fact, his clever hits all through the sessions furnished most of the spice and kept the room in a roar. The gathering place, by the way, was the large ball room of the Put-in-Bay House. After Mr. Randolph's remarks an address of welcome was made by Mr. Geo. B. Brown, of Toledo, and the main business of the day was concluded in the appointment of a Committee of Thirty on the Affairs of the Trade. This committee was thoroughly representative of all interests and of all sections, and to it was committed virtually the whole business of the organization—a wise step, considering the size of the Convention itself.

The meetings of this Committee, with Mr. Wm. Lee, of Boston, as chairman, occupied the time until the re-assembling of the Convention Wednesday afternoon at three. At first there were many and various opinions called out by the previous platform, which was taken as the basis of discussion. But the very frank position taken by the publishers present and the common-sense ability of the committee evolved order out of chaos. The whole ground was thoroughly canvassed, and it was found impracticable and impossible to do more than was embodied in the platform reported. The publishers stated that prices could not, as a rule, be reduced at present, since the only reduction since the war, in cost of material, was for paper, and the other elements were rather higher than lower. In especial, the demand of the public for style in binding books —more than doubled the cost in this department of

The preamble speaks effectively of the importance of the local bookseller as an educating influence, and the first resolution, recognizing the minister and teacher as co-workers in the distribution of knowledge, limits discounts outside the trade to specified classes, viz., professional men and teachers and libraries and other virtually wholesale buyers, and provides that they shall in no case, whether from publisher, jobber or retailer, exceed twenty per cent. on miscellaneous and school books, and ten on medical books. When the Convention met, the report was read by Mr. Isaac E. Sheldon, and this first part occupied in the discussion a good part of the afternoon. It was, however, almost altogether of approval, the only exception being a motion of Mr. Hubbard to reduce the limit to fifteen per cent. The vote, which was taken by rising, stood 112 to 2, Mr. Challen and, we believe, his partner, in the minority, voting no, only because they believed in stronger measures—no discount outside trade at all.

The next important resolution looked to the substitution for the trade sales of a book fair, to be held semi-annually, simultaneous with one of which the annual meeting of the book trade should be held. The details of this scheme were unofficially explained to contemplate a large salesroom, in which each publisher should have a desk, where, for the specified time, he should offer by samples at special rates, but that only principals should be allowed to buy and sell; that a general gathering of the trade should be assured. It is generally agreed that it would be wiser to ship goods directly, but to give Messrs. Leavitt charge of the fair, and use them as a clearing house to settle bills, permitting also auction sales of remainders, stereotype plates and other acknowledged dead stock for a day or two at close of the fair.

The other resolutions emphasized the necessity of supporting a local bookseller at every point, for the common interest of the locality, a strong plank, which it will pay dealers to put at the head of their advertisements in the local papers; recommended Mr. Steiger's proposed classified catalogues to the trade, and recognized the PUBLISHERS' WEEKLY as the official organ of the entire trade, and proposed the transfer of all first announcements to its columns. All these were carried unanimously. Several other resolutions introduced by individuals, among them one urging all subscription publishers to make the local booksellers their agents wherever they would undertake the work, were referred to the Committee of Thirty. The Chair was authorized to appoint a Committee of Five to arrange for the organization of the proposed book fair.

The final session was held Thursday morning, the chief business remaining being the work of permanent organization. It was decided after

considerable discussion in committee to make the name the "American Book Trade Association;" an annual meeting was provided for, and besides an Executive Committee, others on Assemblies, Arbitration and Finance. The former was to provide for general and special meetings, and for the book fair, but this part of its work was, on amendment, left to the committee already directed. The Arbitration Committee is to settle all disputes, and in case the parties interested refuse to abide by the decision the latter is to be published in full in the PUBLISHERS' WEEKLY. This Constitution was adopted, and the full ticket nominated by the Committee was elected unanimously. Mr. Randolph's name, of course, led the list, and was received with applause that rather astonished the guests of the Put-in Bay House, and "would not down" for the space of five minutes. The new President's "inaugural" was very happy and elicited renewed applause. We must defer the full list of officers to the Convention number, beyond the mention of Messrs. Aston, Taylor and West, as Vice-Presidents, Nicholson as Treasurer, G. T. Baker as Corresponding, and John H. Thomas as Recording Secretary. The Committees were strongly manned, embracing many of the leading publishers and jobbers as well as retailers. It was arranged that the members of the Book Trade Union, now superseded, should be considered members of the new organization, and be credited with their one dollar toward the two dollar annual dues adopted. Several speeches were made during the latter part of the session, urging the absolute necessity of the PUBLISHERS' WEEKLY to every member of the trade, and a rising vote to find how many were subscribers to the WEEKLY developed the fact that very few present were not. Various votes of thanks were passed, and so the Put-in Bay Convention was over.

It has been, as we said first, a great success. The publishers and others who came from the East were most agreeably disappointed both at the number and character of the delegates, and the enthusiasm which they absorbed they take home with them. The book trade is again on the way to be a united body; and those who look back to Put-in-Bay will remember it as a pleasant spot in their lives and as the birth-place of a new era in the trade, which helps the minister and the schoolmaster to make Americans the foremost of people.

IN the recent Chicago fire Messrs. S. C. Griggs & Co., for the third time, were burnt out, and for the third time they showed their pluck by immediately opening a new store (25 Wa-hington St.), where, having saved sufficient stock from their burnt store to fill all immediate orders, they propose continuing their business.

A STORY by Bret Harte, "Wan Lee, the Pagan," is announced for the September *Scribner's*.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Voice from the Convention.

To the Editor of the Publishers' Weekly:

MANITOWOC, WIS., July 27, 1874.

I went to the Convention at Put-in Bay, and am very glad indeed that I did so. I may express myself as contented with what was done there. If there was anything with which I was not fully contented, it was only that the Convention gave expression to so little interest in the subject of bibliography. To be sure, they made your valuable journal the official organ of the Association, and accepted Mr. Steiger's offer of preparing classified catalogues. But the former we looked upon being done as a matter of course, and had not contemplated the possibility of its being neglected, and the reception of Mr. Steiger's offer was but a very cool and matter-of-course acceptance of a most generous proposal.

I looked forward to some one advancing resolutions in support of the "Finding List," or some other practical bibliography; but as no one else seemed to think of the matter, I prepared a few resolutions to the effect, that a committee be appointed to consider and report on the bibliographical wants of the trade and the best means for alleviating them. But as I only prepared them during Thursday's session under the mistaken impression that there was an afternoon session that day, the rush of so much other business crowded them out entirely and so I reluctantly saw the Convention close without anything of importance having been moved in a matter that interests us so much, or even a vote of thanks having been given to those who have expended time and labor in improving the bibliography we now have.

I took pains to learn the private opinion of Western and Southern booksellers on the Convention, and to a man they expressed themselves pleased with it, and highly gratified with the attendance and the manner in which it had been conducted. It is certain that all of the retailers who were there went back in a better frame of mind than they came, and will all be present at the next Convention, if it is possible.

L. THORVEL SOLBERG.

BOOKS RECEIVED.

TAKEN AT THE FLOOD, by Miss M. E. Braddon. (Harper & Bros.) Not as good a novel as Miss Braddon can write, still one well worth reading. 8vo, paper, 75 cents.

LITTLE BOOTS, by Jennie Harrison. (Dodd & Mead.) A prettily written story for the young folks, showing the influence of a mother's love and care. 12mo, cloth.

THE LIVING LINK, by James De Mille. (Harper & Bros.) A Story of crime and mystery--highly censational in tone and full of incidents. 8vo, loth, $1.50.

THE SECOND WIFE, by E. Marlitt, trans. by Mrs. A. L. Wister. (J. B. Lippincott & Co.) This author's romances are so well known through the admirable translations of Mrs. Wister to an English-reading public, that they scarcely need a word of praise. They belong to the best school of German fiction, and whilst highly dramatic and intensely interesting, are exceptionally pure in plot and sentiment. "The Second Wife" will hold the interest of the reader to the very last page. It is full of power, and singularly distinct from the usual run of novels. 12mo, cloth, $1.50.

THE VICISSITUDES OF BESSIE FAIRFAX, by Holme Lee. (Porter & Coates.) The "Vicissitudes" of Bessie Fairfax will not be found very heart-rending. Her life is chequered by an average amount of changes and trials which she bears with fortitude and sterling good sense. As a picture of English home-life the story will prove eminently attractive. 12mo, cloth, $1.50.

SYRIAN HOME-LIFE, compiled by Rev. Isaac Riley. (Dodd & Mead.) This is a sort of supplement to Dr. Jessup's "Women of the Arabs." In preparing the latter for the press, it was found necessary to cut out at least one-third of the manuscript. That material has been re-arranged and largely re-written for the present volume. A chapter on the Civil War is also added, compiled from Dr. Jessup's letters to the New York *World* in 1860. 12mo, cloth, $1.50.

WE have received two more volumes of the "Fireside Edition" of Scott's works which Porter & Coates are issuing. The one volume contains "The Heart of Mid-Lothian" complete, and the other, "The Black Dwarf" and "Old Mortality." The edition is a very good one, and contains the author's final corrections, notes, &c. 12mo, cloth, $1.50 per vol.

LORING, SHORT & HARMON have just issued a Guide Book for Mount Desert Island, by Mrs. Clara Barnes Martin. A brighly written little volume, which will serve the purpose of a guide-book and to while away an hour or so as most excellent reading. It contains the various routes to Mount Desert, with descriptions of all points of interest thereon. The book is very neatly gotten up, illustrated by five handsome photographs, and has two maps, 75 cents.

LITERARY AND TRADE NEWS.

A NOTABLE feature of the fall trade book sale will be the disposal of the entire stock of stationery and blank work of the Messrs. Appletons, preparatory to their relinquishing the stationery department of their business.

A LIFE of Madame Tussaud, the foundress of the celebrated wax-work show in London, and who died but a few years since, is in preparation by Mr. R. Davey. Madame Tussaud occupied so high a position during the French Revolution, was acquainted with so many of the ruling spirits of that day, and had so varied an experience, that the book cannot well help but be interesting. The materials are supplied Mr. Davey by Madame Tussaud's grandsons.

A POLISH writer of some note in his own country, Mr. Julien de Horain, now living in Hoboken, has written a novel entitled, "The Last Koszezye," which is being translated for the English press by M. Sygurd Wisniowski, a Polish traveller and author of some works on Australia.

THE UNITED STATES PUBLISHING COMPANY (John F. Trow, publisher of the City Directory, and a well-known printer, Treasurer), have branched out of their usual channel of subscription book publishers, and now offer to the trade several attractive books, including "The Mormon Country," a very spicy account of a summer with the "Latter-Day Saints," by Capt. John Codman, 12mo, cloth, illustrated, $1.50; "Ca Ira," by Wm. Dreyas Trammell, of Waverley Hall, Georgia, a novel introducing prominent persons of Georgia, and with some strong arguments in defence of the Paris Commune, 12mo, cloth, $1.50; "The Lawrences," a New England tale of much character and force, 12mo, cloth, 600 pp., $2.00. They also announce "Maria Monk's Daughter," an autobiography by the daughter of Maria Monk, who 35 years ago, published her book on convent life, under the title "Awful Disclosures of Maria Monk." If the daughter's book is half as popular as her mother's, the success of the undertaking is assured. It will be issued as a crown 8vo, 700 pp., illustrated, price $3.50. The Company have issued the first part of "Our First Hundred Years," the Life of the Republic, by C. Edward Lester. This work is to be completed in twelve monthly parts, at 50 cents each (subscription). They also announce "Pictorial Polyglot Spirit of the Holy Bible," with over 650 illustrations by the most famous artists from Durer to Frangonet, projected and compiled by Frank Moore; price in cloth, $4.00. Their subscription book, "Life and Public Service of Charles Sumner," by C. Edward Lester, has run through several editions, and in August it will be enlarged and revised.

The Psychological and Medico-Legal Journal, a Monthly Review of diseases of the mind and nervous system and of medical jurisprudence, conducted by William A. Hammond, M. D., assisted by T. M. B. Cross, M. D. With the above title, and under its former editor, Dr. William A. Hammond, F. W. Christern, 77 University Place, New York, proposes to re-establish the "Journal of Psychological Medicine." The previous publishers, Messrs. D. Appleton & Co., have kindly presented the former list of subscribers, and have also signified their concurrence in the re-publication. This new series will be issued on the 1st day of every month, beginning with July, 1874, each number consisting of 64 pages, 8vo. The nature of the subjects to be discussed in its pages cannot fail to render the *Psychological and Medico-Legal Journal* of great interest and importance to members of both the learned professions of Law and Medicine. It will be the organ of the New York Neurological and Medico-legal Societies. The subscription price will be $5.00 a year, or $2.50 for six months; single numbers 50 cents.

FARRAR'S "Life of Christ" is already in its fourth edition. The first three editions were all brought up before the day of publication.

The Sanitarian, a Monthly Journal, edited by A. N. Bell, M. D., heretofore issued by A. S. Barnes & Co., has now its own publication office at 234 Broadway, opposite the Post-office. We have before us the July number, being No. 4 of Vol. II., and to judge from its valuable contents and the encomiums of the press, the *Sanitarian* would seem to take a firm position among the better class of popular science papers, and deserves the attention of the trade. Price, $3.00 per annum, or 30 cents per No.

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TWO copies Zchokke's Meditations on Death and Eternity translated, published by Ticknor & Fields, 1866.

One set Natural History of New York, with a Geological Map of the State, 15 vols. quarto, Albany, 1842-49; quote price net.

Also one Birds of Long Island, by J. P. Giraud, published by Wiley & Putnam.—G. P. PUTNAM'S SONS, New York.

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READER, have mercy upon your Editor, wearied and worried from the exertions, troubles, and tribulations of the past few weeks. Things have got out of joint a little under the sudden pressure of labor crowded into so short a space of time. The slow work of bibliographical compilation, with its ensuing typographical vexations, have sadly interfered with the regularity of the WEEKLY. Should the Editor confine himself to weekly lists and news, there would be little difficulty; but the book trade needs more. Lists embracing a period say of twelve or eighteen months, well-digested, such as the Reference Catalogue; or an entire class of literature, such as the Educational Catalogue; or an entire line of merchandise, such as the Stationers' Annual; or a complete store-house of books and merchandise, such as the Trade List Annual — such things are valuable to the bookseller, but cannot be made in a week or two. All these compilations are now forthcoming, one by one, and knowing that their permanent and time-saving qualities will make up for the recent failings of the WEEKLY, the Editor feels assured that some indulgence will be granted to him. He will be careful to avoid such delays and other shortcomings during the busy season. One reason more, to clear away the slow and drudging labor during the dull season, even if summer were not the real close of the booksellers' year, and the fall the opening of a new one, when a fresh book record, up to date, should be placed in the hands of the trade.

May the season be prosperous! May the united action of those determined men—who met in council with a will to save a noble calling from dropping into the hands of hawkers and hucksters—succeed in building up a sound and solid trade, that will draw, not drive away, the men with brains and capital. Should ever this millennium approach, the PUBLISHERS' WEEKLY, too, will prosper. No more delay then; no toil and worry; all properly done at proper time, with proper help—help which the Editor, backed only by a crippled trade, now cannot afford to seek.

The Editor is hopeful. Trusting that all, at the end, will turn out right, he is preparing for business, and promises that the various now somewhat neglected departments of the WEEKLY will, with the beginning of the season, be again in full trim.

[OFFICIAL.]

Publishers' Board of Trade

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August 4, 1874.

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About.—The Notary's Nose. Transl. from the French of Edmond About. By Henry Holt. (Leisure Hour Series.) 16°, pp. 240. $1.25.....*Holt.*

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THE CONVENTION.

We print, in a supplement, for members of the trade only, the official minutes of the Convention, the names of those present, as far as they registered, and the more important and interesting of the letters and papers that were read, and a few of the speeches that were made.

We have no doubt but that, so far as the Convention went, its platform will be carried out. If it had gone further, that would not have been so likely, and therefore we are eminently satisfied with its results. In limiting the underselling, and in converting the trade sales from a device for underselling to a really useful institution, something, and very much, has been accomplished. These steps we expect to see assured this fall. The first of September, it will be seen, is the time set for the limitation of discounts, and within the month, we have reason to believe, all the large publishing houses will directly or tacitly acquiesce in the new order of things. After the trade sale this fall, measures will be set on foot so that the book fair may, if possibe, be inaugurated in the spring. And after that, let us look to the accomplishment of what is further needed, step by step.

Let us say here and now that very much depends upon the retail trade. It is there that the "cutting under" difficulties are now most likely to be manifest. Any man who enters into the spirit of the Convention must now do his utmost to convince his neighbors that this is the time to stop. We want hearty, effective local work, so that any dealer here or there may be brought up to the platform and into the association. Before the fall season opens over a thousand names ought to be on the list. Let us see a pull altogether.

Stationery and Fancy Goods,

The trade in Stationery and Fancy Goods has improved considerably since last month, although it is by no means what it should be at this time of the year; dealers, however are hopeful, and anticipate a good fall trade that will make up for the disasters of last year. Under those circumstances they are willing to wait for a late season, feeling assured that it will come and that it will be worth waiting for. It is not expected that much business will be done before the middle of next month, although some of the leading stationery houses report increasing sales already. Upon examination we find that most of these advance sales are standard goods for the use of schools, and the purchases have been made by jobbers to supply their country trade, previous to the opening of the educational year. In fancy stationery there is now a limited demand, and some of the new styles that have lately been put upon the market seem to have taken a hold upon the popular taste so that they will remain. We refer to the long cut and legal papers which were thought so fanciful at the time of their introduction, but which appear now to have secured a permanent recognition. The brilliant colors in which those papers first appeared are no longer seen, and in this manner their most disagreeable feature has been dispensed with. Plain white or delicate tinted papers are now the fashion, and most of the peculiar shapes are adhered to.

The Convention of the Book Trade at Put-in Bay has had quite a marked effect upon the market for stationery, for most of the booksellers combine stationery with their business, and circumstances that affect one branch of their trade will affect the other. The combination that has been made among the book men has therefore had a salutary effect upon the stationery trade; more confidence has been inspired than previously existed, and the entire trade has experienced the benefit. A trade combination of a union of interests for mutual protection was never attempted before, as it was never deemed practicable, but now that this principle has been successfully demonstrated, the result has been entire satisfaction, and trade has thereby been encouraged.

The coming month is looked for anxiously, and it is the universal opinion that it will be a most prosperous season for business.

In fancy goods there is but little to note. Novelties are scarce, and even new goods are not displayed, those who have any preferring to keep them until later. There are now but few buyers in the city, and those that are here are for the most part small dealers who come more to learn the prospects of the trade than to make immediate purchases. Brisk trade at this season is not expected for but few of the leading men are in town. Now is the season of relaxation, but the end of the present month will find all the absentees back at their posts, and then it is thought trade will open. But very few goods have as yet arrived, but most of the leading houses have invoices on the way, and it is thought the opening of the season will find a display of goods that will be fully equal to that of former years. It is impossible to give even the slightest description of the leading styles, for the importers have guarded their samples most jealously all summer, and those that have received new goods have but in very few instances withdrawn them from the Custom-house, and where they have done so it has only been for immediate shipment. The trade is in general expecting a good trade, and if nothing occurs further than can be seen at present, there will be no disappointment. The financial policy of the Administration is for the present definitely settled, and the troubles of last year have been mostly overcome. The field is therefore clear, and a very satisfactory season may be looked for.

Among the latest novelties is the "double repp" paper, introduced by Mr. Willy Wallach. This paper is somewhat similar to the ordinary "repps," but it has an additional mark across the page, which will be found of much advantage to those who cannot write without lines. The "double repp" papers are made in all the various sizes and shapes, and in six different colors. The general style of the paper is very elegant, and its future can be safely predicted from the large sale with which it has already met.

Messrs. Liebenroth, Van Auw & Co. are now pushing the sale of their "Perpetual Diaries," which have so far met with much favor. These diaries have become deservedly popular, and retailers prefer to handle them to any other. This comes of the fact that the stock is not lost at the end of the year, for the diaries are as good for one year as for another.

BOOKS RECEIVED.

SCROPE; OR, THE LOST LIBRARY, by Frederic B. Perkins. (Roberts Bros.) The above novel, which attracted a good deal of attention as it run through "Old and New," is now presented complete in book form. It will be found most excellent reading; it is full of choice bits of descriptions of out-of-the-way life in New York, and bubbles over with a quaint humor. "The Book Auction," in the opening chapter, is true to life, while in "Mr. Tarbox Button, the subscription-book publisher," and his canvasser, "Mr. Jacox," we have a most perfect picture of a type only too well known to the trade and the public at large. We specially recommend this book to booksellers, believing they can derive both profit and amusement from its perusal. 8vo, cloth, $1.50.

A DANGEROUS GAME, by Edmund Yates. (Wm. F. Gill & Co.) Mr. Yates has utilized his recent tour through the "States" by embodying his experiences and observations in a very pleasant novel. He has given a better-natured sketch of New York society, and a kindlier picture of the American, than habitually falls from an Englishman's pen. Exception may be taken to the character of the novel, which is somewhat sensational, its chief incident being a murder; but apart from this, the reader will glean real pleasure from the vivid portraiture of our ways and customs, and the apparently sincere admiration of the author for our beautiful city. 8vo, paper, 75 cents.

FROM THE CLOUDS TO THE MOUNTAINS, by Jules Verne. (Wm. F. Gill & Co.) In this volume we have four short stories by Verne never before translated: "A Drama in Mid-Air," "Dr. Ox's Hobby," "Master Zachary," and "A Winter among the Ice-Fields." Also a very interesting account of the "Fortieth French Ascent of Mont Blanc," made by Paul Verne, a brother of Jules Verne, and also narrated by him. Illustrated, 12mo, cloth, $1.50.

UNDER THE TREES, by Samuel Irenæus Prime. (Harper & Bros.) A miscellaneous collection of letters and papers written out "under the trees," and strongly impregnated with the summer sun shine, the hum of insects, and the balmy breezes from off the Hudson, on whose banks the genial author spread his tent during the summer heats, and recorded his thoughts, grave, humorous, and religious, as they came. 18mo, cloth, $2.00.

PROGRESSIVE ENGLISH EXERCISES IN ANALYSIS, COMPOSITION, AND SPELLING BY THE USE OF SYMBOLS, by Henry W. Siglar, A. M. (Henry Holt & Co.) An entirely new method of teaching grammar, spelling, and composition. The practical usefulness of the work can only be appreciated by an examination of it. 12mo, cloth, $1.00.

HULDA; OR, THE DELIVERER. After the German of F. Lewald. Translated by Mrs. A. L. Wister. (J. B. Lippincott & Co.) It would be impossible in our limited space to give an idea of the intricate plot of this somewhat lengthy story; we can only speak of it as we found it, as a novel of decided power and originality, with a heroine so charmingly fresh and lovely that the reader's interest can never flag while pursuing the thread of her chequered life through the mazes of the story. 12mo, cloth, $1.75.

THE MODEL LANDLORD, by Mrs. M. A. Holt. 16mo, cloth, 60 cents. WEALTH AND WINE, by Miss M. D. Chellis. 12mo, cloth, $1.25. (National Temperance So.) Two sad stories of the evils resulting from intemperance.

THE FALLING FLAG. (E. J. Hale & Son.) A short account of the evacuation of Richmond and the retreat and surrender at Appomattox, written by a member of the Seventh South Carolina Cavalry. 12mo, cloth, $1.

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LITERARY AND TRADE NEWS.

"NOT in Our Set," a translation from the German of Marie Lenzen, is in preparation by Messrs. Lee & Shepard.

FOR autumn books the Messrs. Roberts offer quite a variety, their list at present standing: An English Grammar, written in German by Carl Maetzner, and translated into English; two books by P. G. Hamerton, author of "The Intellectual Life,"—"Etchings and Etchers," a treatise critical and practical, and "The Sylvan Year;" Walter Besant's "The French Humorists;" "The Correspondence of Rev. Dr. Wm. E. Channing and Lucy Aikin;" Rev. R. St. John Tyrwhitt's "Our Sketching Club;" Madame Recamier's Correspondence, a companion volume to the "Memoirs;" "Life of Thomas Brassey," by Sir Arthur Helps, with an introduction written expressly for the American edition by the author; "The Naturalist on the River Amazon," by H. W. Bates, F. L. S.; a translation of "Ma Sœur Jeanne," George Sand's new novel; Rev. R. T. S. Lowell's story "Antony Brade," a book for boys; a new Christmas story, by Christina Rossetti; "Mischief's Thanksgiving," by Susan Coolidge, author of "What Katy Did," etc., and "More Bed-Time Stories," by Mrs. Louise Chandler Moulton.

THE first three volumes of the series "Epochs of History," edited by M. E. E. Morris, which the Messrs. Scribner, A. & Co. are to publish, are already in press. They are "The Era of the Protestant Revolution," by J. Seebohm, author of "The Oxford Reformers, Colet, Erasmus, More," "The Crusaders," by Rev. G. W. Cox, M.A., author of "The History of Greece"; "The Story of the Great Persian War," etc., and "The Thirty Years' War, 1618-1648," by S. R. Gardner.

JEAN INGELOW'S first novel, "Off the Skelligs," has done so well that she is tempted to make a second venture, which will be published first serially in the *Weekly Graphic* and afterwards in book form by the Messrs. Roberts.

A CAREFUL gleaning of the best poems of Frederick Locke, Austin Dobson, C. S. Calverly, Landor, Swinburne, Leigh Hunt, Praed, Thackeray and other happy writers of "Society Verses," has been made by the Messrs. Henry Holt & Co., and embodied in a dainty little volume for the library table called "*Vers de Société*." The book is already in press and will be issued immediately.

A NEW book of society verses is imported by Scribner, Welford & Armstrong, entitled "Muses of Mayfair." It has in its table of contents the names or Bret Harte, C. G. Leland, J. R. Lowell, Aldrich, and Saxe.

TO supply the need that every State having in any wise a developed school system must feel, a "School Journal," similar in plan and scope to those already existing in many States, is to be established in Maryland, under the joint charge of M. A. Newell and W. R. Creery, with Messrs. Kelly, Piet & Co., of Baltimore, as publishers.

IN early Fall Messrs. Hurd & Houghton will bring out "His Two Wives," by Mrs. Mary Clemmer Ames, at present a serial in *Every Saturday*.

MRS. HELEN HUNT, ("H. H.") is busy over "Bits of Travel about Home." It will contain several chapters on Colorado, where she is spending the summer.

THE fifth volume of Dr. Flint's Physiology will be published by the Messrs: Appleton next week.

THE report that Prof. Longfellow was to write a biography of Charles Sumner is now denied.

A NOVEL by Alexander Dumas, Jr., based upon the Walworth parricide, has just been published in Paris.

THE

AMERICAN BOOK TRADE CONVENTION.

HELD AT PUT-IN-BAY, O., JULY 21, 22, AND 23.

[THIRD CONVENTION OF THE AMERICAN BOOK TRADE UNION.]

I.

OFFICIAL MINUTES.

REGISTER.

IN attendance at the meeting of the Publishers with the Am Book Trade Union held at Put-in-Bay, Lake Erie, July 21, 22:

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F. E. Peaslee, ... Battle Creek, Mich.
Thos. W. Deland (Little, Brown & Co.), Boston, Mass.
J. W. Daughaday, ... Philadelphia.
Joseph Knight (H. B. Nims & Co.), .. Troy, N. Y.
C. L. Kurtz (Kurtz & Norris), ... Athens, O.
I. R. Fiske (Fiske & Douglas), Ann Arbor, Mich.
Howard Challen, ... Philadelphia.
A. E. Welch (for W. W. Harding), .. "
Isaac C. Aston, ... Columbus, O.
Robert Clarke, ... Cincinnati, O.
William Lee (Lee & Shepard), ... Boston.
B. H. Ticknor (J. R. Osgood & Co.), ... "
J. P. Martin (A. J. Holman & Co.), .. Philadelphia.
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John H. May (Porter & Coates), ... "
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O. J. Victor, ... New York.
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Thos. D. Hubbard (Hubbard & Jones), Columbus, O.
Henry A. Sumner (rep. Biglow & Main), New York.
J. Wort. Levering (W. H. Levering & Son), La Fayette, Ind.
E. M. Barnes,.....Delphi, Ind.
D. B. Cooke (of W. B. Keen, Cooke & Co.), Chicago.
G. R. Hanford,.....Watertown, N. Y.
C. H. Read (of J. L. Read & Son),..Pittsburgh.
John B. Piet (of Kelly, Piet & Co.),..Baltimore.
F. Stanton (of Stanton Bros.),. Wheeling, W. Va.
R. Nelson,.....New York.
H. C. Gray,.....Painesville Lake, Ohio.
C. S. Bragg (of Wilson, Hinkle & Co.), Cincinnati.

FIRST DAY'S PROCEEDINGS.

PUT-IN-BAY, O., July 21, 1874.

THE THIRD CONVENTION of the AMERICAN BOOK TRADE UNION, to meet the wishes of many publishers and others from the East, who did not desire to join the Union, was changed into a conference between the publishers, jobbers, and retailers (not members), and the A. B. T. U.

The Convention was called to order at 3 o'clock, P.M., by Mr. Isaac C. Aston, of Columbus, Pres. A. B. T. U., temporary chairman.

Prayer by Rev. J. W. Gunn, of Springfield. Report by Mr. Aston of his visit to the publishers in New York, Philadelphia, and Boston.

On motion of Mr. Robert Clarke, of Cincinnati, a Committee on Permanent Organization was appointed by the chair, as follows:

Robert Clarke, Chairman, Cincinnati.
A. C. McClurg, Chicago.
A. F. Payne, Dayton.
William Lee, Boston.
T. Nicholson, Richmond, Ind.
Martin Taylor, Buffalo.
Jas. C. Sturges, Knoxville.
Geo. E. Stevens, Cincinnati, O.

The Committee on Permanent Organization reported officers as follows:

OFFICERS.

President.

A. D. F. Randolph, of New York.

Vice-Presidents.

Alabama.....Geo. A Searcey.
Arkansas.....Geo. H. Gibbs.
California.....A. Roman.
Connecticut.....W. H. Gross.
Delaware.....Boughman.
Georgia.....J. W. Burke.
Illinois.....A. C. McClurg.
Indiana.....Silas Bowen.
Iowa.....Wesley Jones.
Kentucky.....W. Purnell.
Kansas.....H. T. Wright.
Lousiana.....Albert Eyrich.
Mass.....William Lee.
Maine.....Geo Loring.
Mich.....Chas. Humphrey.
Minn.....D. D. Merrill.
Miss.....H. C. Clarke.
Mo.....W. D. Baker.
New York.....W. S. Appleton.
Nebraska.....R. Wilbur.
N. H.....E. C. Eastman.
Ohio.....I. C. Aston.
Oregon.....J. H. Gill.
Penn.....A. J. Holman.
Tenn.....Jas. C. Sturges.
Texas.....W. W. Gamble.
Va.....J. R. Randolph.
W. Va.....Frank Stanton.
Vermont.....S. Huntington.
Wis.....H. H. West.
Utah.....J. W. Dwyer.
New Jersey.....Geo. W. McGinnis.
Maryland.....Jonn B. Piet.
North Carolina.....A. Williams.
South Carolina.....R. L. Bryan.
District Columbia.....Wm. Ballantyne.
Rhode Island.....Tibbetts.
Colorado.....Richards.

Secretaries.

John H. Thomas, Dayton.
D. Lothrop, Boston.
N. R. Monachesi, New York.
H. Challen, Philadelphia.
Jas. B. Weaver, New York.
Geo. E. Stevens, Cincinnati, O.

Treasurer.

Timothy Nicholson, Richmond.

Report adopted with great applause.

Mr. A. D. F. Randolph, permanent chairman, addressed the meeting.

Mr. Geo. B. Brown, of Toledo, made the address of welcome. Responded to by Mr. Randolph, chairman.

On motion of Mr. Wm. Lee, of Boston, a committee on the condition of the affairs of the trade, of thirty members, was appointed; also a committee of finance, of three members; a committee of enrollment, of four members; the first named to be members of this convention, and to report to this convention—all appointed by the chair—as follows:

COMMITTEE ON AFFAIRS OF THE TRADE.

Wm. Lee, *Chairman*, Boston.
Robert Clarke, Cincinnati.
Geo. E. Stevens, "
B. H. Ticknor, Boston.
A. C. Barnes, New York.
W. S. Appleton, "
John H. Thomas, Dayton.
Thomas W. Deland, Boston.
Chas. Humphrey, Adrian.
W. D. Baker, St. Louis.
A. C. McClurg, Chicago.
D. Lothrop, Boston.
J. H. Reed, Mansfield.
Martin Taylor, Buffalo.
C. S. Bragg, Cincinnati.
Joseph Knight, Troy, N. Y.
A. F. Payne, Dayton.
Geo. B. Brown, Toledo.
Geo. Remsen, Philadelphia.
A. J. Holman, "
T. Nicholson, Richmond, Ind.
H. N. Thissell, Philadelphia.
Geo. H. Smith, Detroit.
J. C. Sturges, Knoxville.
Theo. Andrews, Sr., Cleveland.
W. H. Watson, Aurora, Ill.
A. Eyrich, New Orleans.
Isaac E. Sheldon, New York.
Hiram Hadley, Chicago.
A. Setliff, Nashville.
A. D. F. Randolph, New York.
Wesley Jones, Burlington, Iowa.

COMMITTEE ON FINANCE.

T. Nicholson, Richmond, Ind.
Stephen E. Brooks, Cleveland.
B. H. Ticknor, Boston.

COMMITTEE ON ENROLLMENT.

L. C. Duff, Cleveland.
Chas Anthony, Springfield.
J. P. Martin, Philadelphia.
T. D. Hubbard, Columbus, O.

On motion of J. W. Gunn, of Springfield, O.:

Resolved, That every motion be reduced to writing before being offered, and that the chair name each speaker recognized.

Adjourned till 10 A.M. Wednesday.

JOHN H. THOMAS, *Secretary*.

Committee on Affairs of Trade met at 8½ P.M., Wm. Lee, of Boston, in chair. All present but J. H. Reed, of Mansfield.

On motion, John H. Thomas, of Dayton, elected Secretary.

Chairman stated business of committee and read platform of A. B. T. U.

Mr. Randolph, of New York, asked for views of school-book publishers in Board of Trade.

Remarks by Messrs. A. C. Barnes, Isaac Sheldon, C. S. Bragg, H. Hadley, W. H. Watson, Geo. B. Brown, I. C. Aston, A. Setliff, Jos. Knight, Wm. Lee, Geo. E. Stevens, Martin Taylor.

It was moved by Geo. B. Brown, of Toledo, that 15% be maintained by publisher, jobber, and retailer, as the maximum discount to any one outside the legitimate trade.

Remarks by A. Eyrich, A. D. F. Randolph, Martin Taylor, T. Nicholson.

Adjourned to Wednesday at 9 A.M.

SECOND DAY'S PROCEEDINGS.

PUT-IN-BAY, July 22.

Committee met at 9 A.M.

By Geo. B. Brown, of Toledo, in place of resolution offered last night:

Resolved, That 15% shall be the maximum discount maintained by publisher, jobber, and retailer, on books sold in quantities to libraries, professional men, and other large buyers outside the regular trade.

Remarks by Martin Taylor.

By Mr. Taylor: Moved that 20% be substituted for 15% in the resolution before the meeting, except that on medical books 10% shall be the maximum. Carried.

Remarks by Messrs. Randolph, Nicholson, Aston, Setliff, Hadley, Taylor.

By Mr. Hadley, of Chicago: Moved that the resolution be amended by substituting "allowed" for "maintained." Carried.

Mr. Brown's resolution as amended carried.

By Mr. Sheldon: Moved that a sub-committee of five, with Mr. Lee as chairman, prepare resolutions to express the sense of this committee. Carried.

Committee appointed were Wm. Lee, Isaac E. Sheldon, Robert Clarke, Geo. B. Brown, and A. D. F. Randolph.

Sales of school-books to the trade by introduction agents were discussed by Messrs. Baker, of St. Louis, Eyrich, of N. O. and Barnes, of N. Y.

Trade sales discussed by Messrs. Randolph, Lee, Sheldon, Holman, Brown, Bowen, Ticknor, Stevens.

On motion of Mr. Stevens, of Cincinnati:

Resolved, That it is the sense of this Convention that all branches of the trade would be benefited by the abolition of the system of commercial travelling on the part of both publisher and jobber.

On motion of Rev. Dr. Hitchcock, of Cincinnati:

Resolved, That it is the judgment of this committee that the system of Trade Sales may be greatly improved, and that we recommend the subject to the consideration of the sub-committee.

Permanent organization discussed.

On motion, adjourned to meet in the Convention at 3 P.M., and to report through sub-committee.

July 22, 1874, 10 A.M.

Convention met and adjourned till 3 P.M., as the Committee of Thirty was not ready to report.

July 22, 1874, 3 P.M.

Convention resumed its session.

The Committee on Finance made a partial report through B. H. Ticknor. [Voluntary subscriptions obtained to about $1200.

The Committee of Thirty, Wm. Lee, chairman, made a report (*see p.* 4) of the platform of this association. Adopted.

On motion, the Convention proceeded to consider separately the resolutions embodied in said report. After prolonged discussion, the first resolution was passed by a vote of 112 to 2. The other resolutions were adopted unanimously.

By Wm. F. Gill, of Boston, moved that the retail prices of books published in the United States are lower now than at any previous time during the past ten years, and that any reduction of prices is inexpedient.

Referred to Committee of Thirty.

By Mr. Grosvenor: Moved that publishers issuing subscription books be earnestly requested to place agencies for solicitation and sale of their books in the hands of the regular trade, where the trade will attend to the business for them properly.

Referred to Committee of Thirty.

On motion, a committee of twelve on permanent organization was appointed as follows:

A. C. McClurg, of Ill., *Chairman*.

I. C. Aston, of O.	J. S. Baker, of N. Y.
John H. Thomas, of O.	H. N. Thissell, Phil.
T. W. Deland, of Mass.	T. Nicholson, Ind.
Geo. E. Stevens, of O.	W. D. Baker, Mo.
Geo. H. Smith, of Mich.	A. C. Barnes, N.Y.
Jos. Knight, of N. Y.	

THIRD DAYS' PROCEEDINGS.

PUT-IN-BAY, O., July 23, 1874, 9 A.M.

Convention resumed its session.

Committee on Permanent Organization re-

ported the Constitution, which, after an amendment, was adopted. [*See below.*]

Officers for the ensuing year were elected as reported by the Committee on Organization, each name being received with applause, that of the President being received with extraordinary enthusiasm. They were as follows:

President.
A. D. F. Randolph, New York.

First Vice-President.
Isaac C. Aston, Columbus.

Second Vice-President.
Martin Taylor, Buffalo.

Third Vice-President.
H. H. West, Milwaukee.

Treasurer.
Timothy Nicholson, Richmond, Ind.

Corresponding Secretary.
James S. Baker, New York.

Recording Secretary.
John H. Thomas, Dayton.

1st Com.—Executive Committee.
Wm. Lee, Boston.
A. F. Payne, Dayton,
W. D. Baker, St Louis.
E. L. Jansen, Chicago.
Geo. H. Smith, Detroit.
W. S. Appleton, New York.
C. S. Bragg, Cincinnati.
A. Setliff, Nashville.
Wesley Jones, Burlington, Ia.
T. C. Andrews, Cleveland.

2d Com.—Committee on Assemblies.
Isaac E. Sheldon, New York.
Joseph Knight, Troy.
A. C. Barnes, New York.
Henry Holt, New York.
R. R. Bowker, New York.

3d Com.—Arbitration Committee.
Robert Clarke, Cincinnati.
Geo. Remsen, Philadelphia.
Geo. B. Brown, Toledo.
S. A. Clarke, Pittsburgh.
R. Crampton, Rock Island.

4th Com.—Finance Committee.
S. T. Bowen, Indianapolis.
B. H. Ticknor, Boston.
G. B. Grosvenor, Dubuque.
Geo. E. Stevens, Cincinnati.
W. H. Gross, Hartford.

PLATFORM.

REPORTED BY COMMITTEE OF THIRTY.

Whereas, The retail booksellers of this country are a most important element of civilization, second only to the church and school-house, and no village or town can be thoroughly prosperous which does not contain at least one good bookstore where the best literature of this country and the world is attractively displayed; and,

Whereas, The late controversies and distractions existing in the book trade, and the custom which has grown up on the part of the publishers and larger city dealers of selling books to private consumers at very nearly the same rate at which the local bookseller can purchase them, has rendered it impossible for the local dealer to successfully invest his capital in a stock of books to meet and develop the wants of his own section; and if this evil is not checked at no distant day the whole business of selling books must fall into the hands of large city dealers or peddlers, greatly to the detriment of local communities; therefore be it

Resolved, That the discounts which have heretofore been allowed to ministers, teachers, and libraries, on the ground that they are common workers with us in the distribution of knowledge, be as follows, namely: that a discount not exceeding 20 per cent. on miscellaneous and school books, and 10 per cent. on medical books, may be allowed by publishers, jobbers, and retailers, to professional men and teachers, and on goods sold in quantities to libraries and large buyers, outside the trade.

Resolved, further, That we deem it right and for the best interests of book buyers to make their purchase of, and to sustain the local bookseller, that the business of the locality may be developed for the common good. The business of selling books at best is not among the profitable kind of commercial enterprises, and yields but a fair living, and requires unusual intelligence to successfully prosecute it.

Resolved, That in view of the insufficiency of the present system of trade sales, and also of commercial travellers to meet the wants of the trade, that in lieu thereof this Convention appoint a committee with power to establish and conduct a semi-annual Book Trade Sale or Fair, at which the publishers shall offer their books during the period of the sale or fair at special terms to the trade.

Resolved, That the publishers be requested to send, as far as possible, editorial copies through the local bookseller, and that the bookseller exercise due care in the prompt delivery of the books and in the transmission of notices to the publishers.

Resolved, That this Convention most cordially recommend to publishers the project of Mr. E. Steiger, of New York, as set forth in his circular, of compiling and distributing among booksellers classified catalogues of American books and reprints, and hope that the publishers will sustain him by promptly furnishing him with their catalogues and such information as he desires to complete his lists.

Resolved, That this Convention recognize the "*Publishers' Weekly*" as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.

Resolved, That the Convention appoint a Committee on Permanent Organization of the Book Trade of America, the committee to report on Thursday morning.

CONSTITUTION OF THE AMERICAN BOOK TRADE ASSOCIATION.

REPORTED BY COMMITTEE ON PERMANENT ORGANIZATION.

1. The name of this organization shall be THE AMERICAN BOOK TRADE ASSOCIATION.

2. Its object shall be the promotion of the interests of the Book Trade in the United States,

and the improvement of its methods of doing business.

3. Its officers shall be a President, three Vice-Presidents, a Treasurer, a Recording Secretary, and a Corresponding Secretary: to be elected at the Annual Meeting of the Association, by a majority of the members present. Their duties shall be the usual duties of such officers.

4. Its permanent committees shall be elected in the same manner and at the same time as the officers, and shall consist of—

An Executive Committee, of ten;

A Committee on Assemblies of the Trade, of five;

A Committee on Arbitration, of five;

A Committee on Finance, of five.

5. The Treasurer shall give bond to the President, in the sum of One Thousand Dollars, and shall pay out moneys only on the order of the Chairman of the Finance Committee.

6. The duties of the Executive Committee shall be the general oversight of the affairs of the Association, and to attend to all business not specially given to any other committees.

7. The Committee on Assemblies of the Trade shall select the places and make all necessary preparation for holding the regular and other meetings of the Association, and shall notify all members of the same in due season, by their Secretary.

8. The Committee on Arbitration shall take cognizance of all complaints made against members, for alleged infractions of the by-laws. They shall endeavor, if possible, to reconcile the parties, and if not successful, shall publish, in the official organ of the trade, a complete statement of the case, with their conclusions, and present the same to the Association at its next meeting.

9. The Committee on Finance shall devise ways and means for paying the necessary expenses of the Association; shall be empowered to levy assessments in addition to the annual dues, if necessary, not to exceed Three Dollars on each member in any one year, and shall audit the Treasurer's accounts.

10. The officers and committees shall hold office for one year, or until their successors are elected.

11. The Annual Meeting of the Association shall be held commencing on the second Tuesday in July of each year; and Special Meetings may be called by the President on the unanimous request of the Executive Committee.

12. Any publishing or bookselling firm, or author, may become a member by signing this Constitution, and paying annually the sum of Two Dollars.

13. The Executive Committee of this body shall have the power to fill all vacancies that may occur in committees, and each committee shall have authority to delegate its powers to one or more persons.

14. This Constitution may be amended at any meeting by a two-thirds vote.

JOHN H. THOMAS, *Secretary.*

II.

ADDRESSES AND LETTERS.

PRESIDENT'S ADDRESS.

GENTLEMEN OF THE CONVENTION: I certainly did not expect to preside over your deliberations. I suppose, inasmuch as you have done me the honor to put me in this position, I may be permitted to thank you for your confidence and your regard.

There have been greater conventions than this: political conventions; conventions in the interest of science; conventions in the interest of religion; and yet I conceive that a Convention of Booksellers is not one in the interests of a mere trade. It is something higher than that in its influence, in its grasp and hold upon the public mind. It has a relation and a significance greater than it would seem to have in the eye of a casual observer. I rejoice to say that I have been a bookseller for nearly half a century. (Applause.)

I think that if I had brought my industry, if I had brought my patience, and had given the more than 40 years of my life to some other calling, I might have had larger possessions of earthly goods than I have to-day. But I count it as an honor to have done something to make the world better; something, the design and tendency of which was to lift my fellow-man to a higher scale. And so, while I honor the men of great enterprise, of great sagacity, who have planned great schemes that have developed this continent, and am satisfied that they should have their reward—a golden reward—I am satisfied with such a measure of success as I have had as a bookseller and publisher. (Applause.)

I regard this as a meeting of great importance, not only to ourselves, but to the public at large. I regard it as of absolute importance, because I hope it will bring us who are booksellers to the selling of books and the cutting off of the gimcracks. (Laughter and applause.)

In the beautiful city of Cleveland, with its massive piles of stone, its buildings loaded with the wares and merchandise of the world, where the men who sell dry goods, millinery goods, threads and needles, may pile their buildings six stories in height, and cram them full from the cellar to the garret, I saw your bookstores, their windows crowded with what? With *Crandall's Acrobats.* (Laughter.) I tell you, gentlemen, I knew what it meant. I knew what was going on all over the land night before last, when three of us walked along the streets of Rochester and saw everything in the windows of the bookstores but books. Is it possible that in this land, where we boast so much of our education, of our higher schools of education, of our great system of common schools, that the selling of books is giving us such small pecuniary results that we are to tack on anything and everything to eke out a living? I hope that this Convention means something. And we must be careful that we do not do injustice to the public. That the selling of books does not pay us is not the fault of the public. It is our fault. We have been so anxious to do good that we have gone on giving ten, fifteen, twenty, twenty-five and thirty per cent. to the people to take our books away from us. The whole thing is perfectly absurd.

And now, gentlemen, in your discussions let there be harmony. There are conflicting opinions among us. There are great and varied interests to be consulted. But we can do it if we will. I admit that there seem to be difficulties here, difficulties out of which there seems to be no way of escape.

A few years ago, in the city in which I have the honor to live, we had been ridden over; we had been plundered; we had been robbed to the last degree, and our whole municipal government was in the hands of a set of men banded together

stronger than if bound with bands of iron. When that poor outraged people kept looking on, conscious of their degradation, conscious of the plundering that was going on, robbing them of their very vitals, they were met with the remark on the part of these very plunderers themselves, "What are you going to do about it?" But there came a gathering on a certain night—a gathering of a few thousand people in one of the public halls of New York. That was the organization, and the movement went on and on until the whole ring was swept out of existence, and its chief is on Blackwell's Island to-day. (Applause.)

Last February there was a small company of men gathered in Cincinnati. I told you, as you know, that I came from New York. They sent out their circulars and invitations, and I believe that the house which I represent was the only house in the city of New York that publicly recognized that Convention. (Great applause.) The Convention was insignificant in numbers. Is it growing, gentlemen? My friend Aston's wheel had them all together in the hub, in the spokes, in the tire—they were all going around together. Very well, gentlemen. It may be that there are some who will resist the insertion of the spokes in the hub and the banding of that wheel. Perhaps, then, we shall have the old classic story over again, of being bound upon a wheel and crushed in its turning. (Laughter and applause.)

ADDRESS OF WELCOME.

BY GEORGE B. BROWN, OF TOLEDO.

Let me say in the beginning that I find I have undertaken an unexpected task. I heartily share with you feelings of gratulation that this movement, so lately begun, has attracted to its support such large and influential portions of the trade, as is apparent from the number of its representatives here, saying nothing of those who will be with us during the more important part of the session, or of those who, by letter, have given their support to our undertaking.

I am sincerely glad to welcome you to what we of this section call our beautiful island, washed by blue waves, and covered by green growing vines. You will find it a pleasant retreat, and I doubt not will be tempted to come to it again, not called by business, as to-day, but lured by visions of rest and recreation to its beautiful bays and vineyards. You are, no doubt, all very familiar with its historic fame, yet from those better acquainted with its traditions, you may learn of many points of interest which you will be glad to recognize and remember.

We meet in quiet to-day near the spot where our forefathers met their country's enemies years ago, and many of those whose blood was the price they paid for the victory that was "ours," lie buried within a few feet of us. We do well to call these days to mind, for while, as business men, we meet to consider matters pertaining to our avocation, we may not forget that we are citizens whose duty it is to keep green the memory of our defenders. And who shall say that we, as we make and distribute the literature of our land and time, are not bearing an important part in the events which are to give permanence to the advantages they won for us?

To these scenes and to such memories I welcome you.

Welcome is a pleasant word to speak, and as pleasant to hear. It is twice blessed. It has no shadow over it, like a word of parting. It is full of promise of geniality and good fellowship, and I like to say it; for anticipations of good fare, of kind courtesy accorded an honored guest by generous hosts, dance before the pleased fancy as the word falls upon the ear.

I regret that I cannot just now encourage such flights, for I fear we must "reckon with our host" before we can depart with his blessing; but I may be permitted to express the hope and to direct your minds to that instead, that there is in our gathering a promise of prosperous times, the result of our deliberations here, worthy of notice and of fond anticipation.

In the matter of good fellowship our welcome lacks not a whit; and permit me to express the belief that one of the best results of our meeting will be the personal acquaintances formed, which must assist greatly in smoothing the asperities of competition, where they already exist, and in laying the foundation for such a state of good feeling and mutual confidence that these recriminations cannot arise in the future.

We have many of the trade with us to-day whose faces we looked for in vain at our convention in Cincinnati, yet, as now, we then believed you were with us in sentiment and ought to be with us in labor.

Some of you, by the help of the mighty dollar, have become members of the Union, and the contact of your shoulders to ours, as we stand in line, does us good. As comrades I bid you a hearty welcome, hoping much from your wisdom and influence. Others of you have not yet enrolled your names as members, in question still as to the special aims we have in view. You are very welcome to share in our deliberations, and if you should finally choose to go without joining us we promise to call you no bad names and to let the mantle of charity cover your short-sightedness.

And you, publishers, with what warmth of affection do we extend to you the right hand of good fellowship! We are convinced we shall not soon see enough of you. Our "Somewhat to say to you" has lost any sharpness you may ever have imagined it would have, since you so courteously met our representative and showed so manifest a desire to co-operate with us in our attempt to reform the methods of business which embarrass the trade, in a spirit of good-will and by fair concessions.

We may not be able at once to agree as to what plans are best, and in urging our views we may use some plain speech, but we will remember that our interests are really much in common.

We shall take great pleasure in hearing your side of the question fairly stated, and if there should be among you, as I trust there is, some one of those whose thoughts we bring to the minds of the people who has not been already included in my words of welcome, we have an honored place for you in our council, and as in cordial good-will we sit together, may our mutual plans be begotten of wisdom and our meeting be kept in memory with benisons for the advantages gained and pleasant acquaintances formed.

THE LETTERS.

[BELOW are given either in full, or by extracting the salient paragraphs, the more interesting letters written to and in connection with the Convention:

Letters were also received from Mr. W. H. Appleton, regretting that he could not address

the meeting as requested, and expressing his best wishes toward it; from G. W. Dillingham, of G. W. Carleton & Co., expressing their regret at not being able to be present; and from many booksellers throughout the country, many of whom authorized specified dealers in attendance to act for them by proxy.]

BOSTON, July 21, 1874.

ISAAC C. ASTON, ESQ., *Pres't Am. Book Trade Union.*

MY DEAR SIR:—I regret very much that I am unable to be present at your Convention, to which you were so kind as to invite me. I regret it for my own sake, because I should be glad to meet the gentlemen of the "Trade" to whom I am personally under so many and great obligations, and I am sorry to miss the "good time" which the attractions of Put-in Bay suggest, for I know they must be a hundredfold more enjoyable with such a company as gather there to-day. I regret, too, to be deprived of the privilege of making the address which I see by the programme was "hoped" from me. Of course, in this connection, I am sorry to be absent for your sakes, for in such a presence I could not have helped being eloquent "clear down to my boots," and, as the "Trade" are jolly fellows so far as I know them, disposed to laugh at the follies of others, I am tolerably confident that I should have been able to amuse them, even at my own expense.

I was about to say a word about the vine-growing region in which your Convention meets, but I am reminded that all the publishers and booksellers I have ever met were fanatical total-abstinence men, who would rather die or go to Congress than taste Catawba wine, and I forbear. But I congratulate them upon the purity of the water of Lake Erie, though I hope the "Trade" won't drink it all up, as some of it is still needed for purposes of navigation.

I have no doubt I have suffered quite as much from the book-publishers as Mrs. Partington and Ike, but I have contrived to endure my sufferings up to the present time, and even to soar far enough into the upper flights of Christianity to love the men who persecute me. I freely forgive them, and I wish them all manner of prosperity and happiness, individually and as an association.

With my kindest regards to you, Mr. President, and my thanks for your courteous invitation, I am,

Very truly yours,

WILLIAM T. ADAMS. ["*Oliver Optic.*"]

NEW YORK, July 14, 1874.

ISAAC C. ASTON, ESQ.

DEAR SIR:—My uncle Fletcher cannot be with you at Put-in-Bay on account of the illness of his only surviving brother, Mr. John Harper, who I fear may not live many days longer,—and the same sad cause will prevent other members of our firm from being present on the occasion.

My uncle Fletcher's regret is sincere at being unable to participate in the proposed festivities, for his whole heart and all his sympathies as a publisher are with the Trade of which he is now the Nestor. Everything which may promote its interests and increase its usefulness is dear to him. Quite apart from any business action which may be taken by your Convention (and on which there may be various opinions) it is certain that the great result will be attained of good-fellowship and kindly feeling among the various members of our craft and calling, which embrace some of the most intelligent and honorable men in the world.

Our firm unites in hearty good wishes for you personally and for all our brethren of the Trade, and we hope that the Put-in-Bay meeting may be happy to you all by a careful observance of the golden principle, *Pleasure before Business*,—as much of the former and as little of the latter as possible. Faithfully yours,

J. W. HARPER, Jr.

N. Y., MONDAY, July 20.

SECY. OF THE BOOK TRADE UNION.

DEAR SIR:—We regret to say that a peculiar combination of circumstances prevents our sending a representative to the Convention of the Book-trade at Put-in-Bay. We beg to assure you, however, that the objects which call you together have our most cordial sympathy, and we earnestly trust that your consultations may result in the adoption of practical measures for the correction of the abuses which have interfered so seriously with the general prosperity of the trade.

We are, respectfully yours,

SCRIBNER, ARMSTRONG & CO.

NEW YORK, July 17, 1874.

THOS. D. HUBBARD, ESQ., *Secretary, etc.*

DEAR SIR:—We regret to find that it will not be practicable for either member of our firm to be present at the coming Convention.

We desire, however, to express through you, our great interest in the work that the Convention proposes to accomplish, and our full sympathy with the aim of harmonizing the various interests in the book-trade.

We shall be very glad if it may be found possible to establish some general system of conducting the book business, which, receiving the full support of all the dealers, shall render it possible to get a fair amount of "bread and butter" out of both the making and the selling of books.

We should, however, deprecate any *sweeping* arrangements, which, planned without a fair consideration of *all* the circumstances and necessities, would be more or less impracticable of execution, and should consider it of essential importance that any agreement affecting conditions or terms of sales should receive the co-operation of *all* interested, as an agreement assented to by but a portion of the trade would work unfairly, to the disadvantage of those who signed it, and to the profit of those who declined.

With our best wishes for a pleasant, effective and successful meeting of our "brethren of the guild,"

We are, yours very truly,

G. P. PUTNAM'S SONS.

NEW YORK, July 8, 1874.

MY DEAR MR. ASTON: . . . . . I'm afraid there's going to be a blunder in not going far enough in the discount reduction.

At present the retailers give away 20 per cent. or more. You propose to prevent this by lessening the margin they have to give from. If you change discounts from 40 per cent. to 33⅓, you only lessen this margin 6⅔ per cent. That's too little to do the work. Unless you lessen it at least 10 per cent., by making the extreme discount 30 per cent., I don't believe you will affect the matter materially.

Truly yours,

HENRY HOLT.

NEW YORK, July 18, 1874.

TO THE CHAIRMAN OF THE CONVENTION OF BOOKSELLERS AND PUBLISHERS at *Put-in Bay, O.*

MY DEAR SIR:—Knowing that you have come together with a desire to elevate the present condition of the Publishing and Bookselling trade of the United States, leads me to address you these few lines, to show you that you have my hearty co-operation. I have sent a gentleman by the name of James B. Weaver to represent me in your body.

If you believe in publishing good books, in charging a fair retail price for the same, in graduating discounts, so that both jobber and retailer can live; if you believe in compelling the publisher to sell his books, to a bookseller only, at a discount,—if, in fact, you believe in dealing honorably one with another, or if you have a desire to make the book trade the highest next to the Ministry of the Lord Jesus Christ, do with me as you will. I will stand by you and your acts through thick and thin.

Wishing you, gentlemen, every success,

Believe me, very truly yours,

ALBERT MASON,

Publisher, 129 Grand St., N. Y.

PHILADELPHIA, July 16, 1874.

ISAAC C. ASTON, ESQ., *Columbus, Ohio.*

DEAR SIR:—It is with extreme regret that I have to say that I shall not be at the Convention on the 21st.

I cannot represent our Board [Presbyterian Board of Publication] there for want of time to get such authority, and the only thing I can do is to give my individual support to anything that looks to overcoming the difficulties that attend the publishers and booksellers' business.

While I cannot represent the Board, I think I can say that they are opposed to the present system, and that if the trade adopt a different one, that we would try and adapt our business to it. Without any consultation with the other societies, I presume that about this would be their position.

Yours truly,

JNO. A. BLACK.

NEW YORK, July 9, 1874.

ISAAC C. ASTON, ESQ., *Columbus, O.*

DEAR SIR: . . . . . I shall be unable to be with you, but I assure you that you have my best wishes for your success in stopping the "cutting" in prices on books.

Our society [American Tract Soc.] have always opposed the system of extra discounts, and stand now on the platform of "a fair price for the consumer, and a fair discount for the dealer."

Most truly,

H. E. SIMMONS, *Business Agent.*

PHILADELPHIA, July 17, 1874.

MR. I. C. ASTON, *President, etc.*

DEAR SIR:—We regret that we shall be unable to be present at the Convention of the Book Trade Union. While our business, as we explained to you personally, is wholly in school-books, yet we beg to express our sympathy with any action that will tend to a reform in bookselling. We understand that your action looks primarily towards a reformation in the selling of miscellaneous books; but such action must react on school-books. We shall therefore be very glad if the steps taken by the Convention can be followed or adhered to by *all* publishers. We assure you that we are *ready*, WILLING, and ANXIOUS to do whatever we can to help the cause which we suppose every one of the Convention is engaged in, viz., the making of money in the sale of books.

Very truly yours,

J. H. BUTLER & CO.

PHILADELPHIA, PA., July 7, 1874.

MR. H. CHALLEN.

DEAR SIR:—In answer to your circular just received, asking our co-operation with the publishing and bookselling interests of Philadelphia, in the Convention at Put-in Bay, July 21, 1874, we desire to say, that we will indorse most fully the platform that may be adopted at that Convention, which shall effect the reform so MUCH NEEDED in the trade, protecting the interests of publisher and retailer alike.

We do not feel we can accept the kind invitation of the American Book Trade Union, but we feel a great interest in its successful termination and accomplishment of all that could be desired by the most enthusiastic advocate of reform. We shall watch the proceedings with great solicitude, and trust that those who meet to deliberate on this vital subject may be wisely directed to the end, that a basis for more honorable mode of conducting business as well as more lucrative return for effort put forth, may be enjoyed by *all* who have adopted our business as a profession.

We are, dear sir, yours fraternally,

J. C. GARRIGUES & CO.

ROCHESTER, N. Y., July 16, 1874.

J. W. GUNN, ESQ., *Sec'y.*

. . . . . I have expected to be able to attend the meeting at Put-in Bay, but find I am obliged to attend another Convention at the same date, which will prevent.

I fully concur in the movement, and think much can be done that will prove to the mutual advantage of both dealers and publishers.

I think your Convention might, with great propriety, take a still wider view of the trade, and do more to advance the interests of the business generally.

I have always thought our trade was more of a profession than a trade. The bookseller should be well-informed in his business. I am inclined to believe that in its professional character it is retrograding. Something may be done to give us better qualified clerks—young men who understand the literary character of the business. It is exceedingly difficult to find a young man nowadays as a clerk who has any knowledge of books, or who can serve a customer intelligently as a book clerk. We have all turned our attention more to selling gimcracks of all sorts—instead of pursuing our legitimate profession as booksellers. This is in consequence of the rut into which the business has been thrown by the course taken by publishers.

If we are to have the advantages of doing a regular book business, as the result of the action of our Association, let us try to elevate the character of the trade. I would propose that something be done to stimulate our clerks to become proficient. Say appoint a committee at this meeting to carry out a plan—which may be to offer the *Diploma of the Association* to all young men who have served four years in a bookstore and can pass an examination (which the committee may agree upon). The examination

should cover the names of authors, old and new; the names and number of their works; the general character of their books; and such other questions as cover the book department and stationery department of the trade.

The Secretary of the Association could appoint a committee of two or three in *any place* to examine the applicant, and on a favorable report could issue the Diploma. Every member of the Association should take the Booksellers' Circular or Trade Lists as issued, and furnish his clerks with the means of acquiring such information as is required. If we could stimulate our clerks to become intelligent in the trade, they would be of more value to us as well as to themselves, and furnish in the future a more intelligent class of booksellers.

Please submit this to the Association. I will do what I can to promote the general object of the Association.

Respectfully yours,
D. M. DEWEY.

P. S.—A book clerk seeking a situation with the diploma of this Association would be a sight worth seeing in these days.

WILMINGTON, DEL., July 7, 1874.
HOWARD CHALLEN, ESQ., *Philadelphia.*

DEAR SIR:—Your paper received containing notice of Put-in-Bay Convention. We find it will be impossible for one of us to be there as we had hoped to be; therefore we feel that they should know that we are heartily in sympathy with them, and as there are so few of us booksellers in this city, and without organization, we suggest that you act and vote for us; this will give us representation.

The points at issue are so plain, and the need of reform so urgent, that you cannot well do anything we would not indorse if there. We have stated our views several times in the *Publishers' Weekly*, so you know about where we stand.

We feel that this is the *great* and *only chance* to be had for years for creating a reform in the book trade, and if we should fail *now*, after all our effort, and with all the prestige of the Cincinnati Convention, then we could not get the trade to attempt it again for a long time, and the business would degenerate so low that the best men would leave it.

You must not fail to create a full and healthy reform. You have all the retail and most of the publishing trade with you, and such a chance will not offer again.

Go for *full*, ample, square and honest reform, and vote for us in every effort to secure it. If there are such things as proxies to vote, we will sign ours over to you, as you are probably as near in accord with us as any one.

Very truly,
BOUGHMAN, THOMAS & CO.

NASHUA, July 17, 1874.
MR. THOS. D. HUBBARD.

DEAR SIR:—We hail with pleasure the 21st, 22d, and 23d of this month, and shall watch closely the proceedings of the Publishers and Dealers at Put-in-Bay, hoping great good may result from the gathering.

Though absent in body, we shall be with you in thought, heart and hand, and earnestly pray that you may be wisely guided in all deliberations.

Every dealer, especially the retailer, will testify the need of reform in the book trade.

The question has been asked, if any special rules and regulations are adopted and accepted, Will the book trade abide by them? We say *yes;* for are not those engaged in publishing and selling books as *honest* as those in other branches of business?

We as retailers wish a reform that our business may be protected. The publisher and jobber also need a protection.

Trusting such action will be taken which will prove of benefit to all, we will say, *Go ahead.*

Truly yours,
S. M. MORSE & CO.

LONDON, June 11th, 1874.
J. W. THOMAS, ESQ.

MY DEAR SIR:—I find, after making numerous inquiries of retailers and publishers, that every one does just as he thinks best, in the matter of discounts to schools and the public generally. The few remarks made on the accompanying sheets are, I know, of very little interest, but there is really nothing to say that could, so far as I can see, be of benefit to the Association you represent.

It is quite certain that there is considerably more "esprit de corps" amongst the trade in America than here,

Yours truly,
CHAS. D. CAZENOVE.

LONDON, June 11, 1874.

The unprofitable results arising from underselling amongst retail booksellers are as great in this country (England) as in the United States; indeed, judging from the information received here, as compared with complaints which the writer has noticed in the columns of the *Publishers' Weekly* of New York, should say that the booksellers of the United States are much better off than the trade on this side of the Atlantic. Publishers here allow a discount of 20 per cent. to schools and the clergy off their own publications, and certain houses who deal exclusively with schools allow even more, making their profit on the supplying of stationery, etc., so that the trade in school-books is of little or no profit to the ordinary retail bookseller. In general literature it has been the practice with retailers, for some years past, to allow a discount of twopence in the shilling, about 17 per cent., to any person and for a single copy for cash. This leaves a margin of profit, if there is no dead stock. Some of the trade offer threepence discount or 20 per cent., and either soon abandon the system, or deal largely in what are known as remainders, new books sold off at auction on account of slow sale, on which large profits can be made. Some years since a leading firm of publishers attempted to stop the system of discounts to the public, by reducing the retail price of their books, and allowing the trade only 10 per cent. This plan might have succeeded, if retailers could sell for cash only, but, as 10 per cent. was not margin enough for books sold on credit, the trade would not buy the books of the firm alluded to, and the old prices were restored. It is certain that publishers here have attempted to protect the retail trade, and that the practice of underselling commenced with the retailers. There is nothing in this country similar to the trade sales in the States. Except at the annual sale dinner of certain houses, on travellers' visits, and when a book is first subscribed, when an additional 5 per cent. is allowed, terms and

discounts are adhered to by publishers. The usual discount to the trade is 20 per cent.; when 13 copies are ordered, 12 only are charged, and in some cases 25 copies are charged as 24, equal to 8 and 4 per cent. respectively. If all retailers, with these terms, would agree not to sell at less than 15 per cent. discount, or even at 20 per cent. for cash, the business would be fairly remunerative; but having to compete with houses and co-operative associations that give 25 per cent., the retail trade in books is less remunerative, and other branches of business are added in order to make profits. Numerous efforts have been made in order to place matters on a more satisfactory basis, but so far unsuccessfully. A strong attempt was recently made in Edinburgh, with what success the following shows—from the *Bookseller*, June, 1874:

"EDINBURGH.—The following circular tells its own tale, and is another illustration of the sad disorganization which exists in the book trade in this city, as in so many other parts of the kingdom: —'Retail Bookselling.—Notwithstanding the almost unanimous desire of the booksellers in Edinburgh to endeavor to carry out in a friendly spirit the suggestions embodied in the "*Proposal to Retail New Books from Sixpence to Two and Sixpence at the Publishing Prices*," circulated a few days ago, it has been found expedient, in the meantime, to abandon the project. Without the least pressure or coercion, sixty members of the trade cordially assented to the proposition, and signed the agreement; two booksellers, however (one in the old town and another in the new), antagonistic to the movement, refused, no *tangible* reason being assigned; consequently the effort, so desirable to improve the condition of the trade, in respect of underselling and over-keen competition, has been thwarted owing to their declinature.'"

It is to be hoped that at the meeting of the American booksellers some plan may be adopted that will be of benefit to themselves, and an example to their more unfortunate brethren on this side of the water.

CHARLES D. CAZENOVE.

NEW YORK, June 15, 1874.

ISAAC C. ASTON, ESQ., *Columbus, O.*

DEAR SIR:—During the conversation which I had the pleasure of having with you when in New York, you expressed the wish that I would reduce to writing the remarks which I happened to make in regard to the organization of the German book trade.

In doing so, I wish it to be understood that I do not in the least pretend to advance any criticism upon the American mode of carrying on the book business, of which I know too little in its details to give an intelligent judgment, but you may possibly find, in the plain facts which I intend to state, a few germs that can be advantageously developed in your and your Committee's desire for a reform in the deplorable state of our honorable calling, in which I take the deepest interest, although myself not directly affected by the condition of the American trade.

An experience of more than 40 years in the book business—over 17 years in Germany and since 1850 in America—has naturally led me to a careful comparison of the different methods pursued in these two countries, and willingly admitting that many causes exist which necessitate differences to mutual advantage, there is one vital principle in the German trade which I honestly believe ought to be uniformly adopted in all countries where the book trade has such an importance as in America and in Europe.

It is generally admitted that the book business is different in principle from any other mercantile business. The general rule of commerce is "to buy as low as you can and to sell for what you can get—according to the law of supply and demand, etc., etc." In the book business the rule is, or ought to be, to buy and to sell at fixed or uniform prices. The manufacturer—publisher—brings to light a certain production in a given number, of which each product (copy) is entirely and absolutely like the other, of which, in fact, any difference is an absolute impossibility. For this product the publisher fixes a certain price according to the expenses which he incurs or according to the sale which he expects, and the particulars of which are nobody's business but his own. *He* thinks, for instance, such a book is worth one dollar, *and he advertises it at this price.* Not being able to reach all purchasers himself, the publisher requests his friends—the retailers—to help him in the sale of his article and remunerates them for their trouble and business expenses by paying them for it, or, in other words, by giving them a discount which must be proportionate to the possibility of sustaining a respectable establishment that is judiciously located in such a neighborhood where a sufficiently intelligent community can be expected. In Germany *every* retailer deals directly with the publisher, who furnishes his book either on account—to be settled yearly at the large Fair at Leipzig, where they meet in friendly intercourse and become personally acquainted with each other—or for cash with a corresponding discount, usually 5 per cent. Now, if a retailer should offer a book at a lower price than is advertised, the publisher will tell him at once: "How, my friend, is this? Don't you know that *I* have fixed the price *of my property* at one dollar, and not at 90 or at 80 cents? How can you dare to diminish the value of my book by offering it at a lower price than I consider it worth? If the discount which I have given you *for your benefit* is too large for you—very well, you will henceforth get less, but any renewal of a depreciation of my publications will be followed by closing your account."

In America it seems to be just the reverse. A publisher advertises a book for one dollar, but he turns round immediately and tells the public that he does not consider it worth a dollar—first by offering to pay postage on it, next by selling it himself on the least pretext—or without any pretext whatever—for 80 cents or 75, or even for 50 cents. *Why* the publisher should wish to depreciate his books in this way, I have never been able to understand, but the fact is undeniable that he does do it. Equally certain it is that the whole book trade loses the solid foundation on which it ought to rest, and the harm which it works is deeply felt in the branch of imported books. It has been the habit of the foreign booksellers to unite on a uniform scale, based on a reasonable rate and in proportion to the occasionally changing import duties; and these rates are so strictly adhered to, that every customer can make his own bills from the original catalogues; but lately, frequent letters are received, saying, "I can buy American books at 25 per cent. discount, can't you do the same on your foreign books?" *Of course* all such inquiries are answered in the negative, but they give a great deal of trouble and annoyance.

In stating the above *rules* of the German book trade, I must admit not only that there are occasionally black sheep in the fold who try and may succeed *for a short time* in making mischief, but also that there are some modifications. The discount to the trade on the by far greater part of books is 25 per cent., but on schoolbooks it is usually 33⅓ per cent., and it is admitted as legitimate to allow 10 per cent. to professors and schools, which is considered and accepted as sufficient to cover the expenses of express, for the trouble of distributing the books and collecting the money, and for the occasional loss of a copy. To make a profit on the sale of books is not the intention of respectable teachers who believe that the bookseller must earn a living by selling books, and himself by his profession and not by peddling books and stationery amongst his pupils. How quickly teachers who come to this country are demoralized is very sad indeed, and the desire for making a large discount sometimes deprives them of their good sense as the following incident shows. A teacher wanted at my store a copy of Ahn's German Grammar at one dollar. It being handed to him he inquires: "Price for teachers?" "80 cents." "Do you give only 20 per cent?" "Yes, sir." "I always get 25 per cent. at Appletons', but being in your vicinity I wanted to take it here." Being refused any further discount, he jumped into a car, paid 5 cents going down town and 5 cents coming back, lost his time and considered himself exceedingly clever to have bought the book at so cheap a price.

The uncertainty of fixed regular prices seems to pervade every branch of our business, as I have just experienced in regard to advertising. I was requested by a friend, who edits a monthly journal to inquire for him of the proprietor of a large establishment if he wished to renew his advertisement, and received for answer that he desired to do so, but claimed a discount of 25 per cent. which he said he could obtain from any advertising agent.

Would it not be desirable to place our business into such a position that "Yes" is understood to mean "yes," and "No," "no?"

With my sincere wishes for the success in your intended reforms, I beg you to believe me,

Yours, very respectfully,

F. W. CHRISTERN.

NEW YORK, July 11, 1874.

MY DEAR MR. ASTON:—You ask me for a description of the Leipzig book-fair, but I do not think that it can be of any interest to American booksellers, as the conditions of the book trade in America and in Germany are so entirely different, that the adoption of anything approaching it seems to be entirely out of the question. The discussion of such a subject at the Convention seems to me to be a mere waste of time, that can be used for more practical purposes. But, as you take an interest in the German trade-organization, I take great pleasure in giving you personally a short outline of it, and if you happen to find anything that may be suggestive, you will please to use it as you think best. I shall try to be as short as possible.

Trade-fairs date back very far, and have been held at stated periods at such places, where access could be most easily had from different parts. The most important were Frankfort and Leipzig. Leipzig soon became the acknowledged centre of the book trade. There were and are still two fairs during the year—the most frequented at Easter, the other at the beginning of October. As mentioned to you in my previous letter, *each* publisher deals directly with *each* retailer, whom he considers worthy of credit. The institution of "jobbers" *is entirely unknown*. The organization, by which this is made possible, is very perfect, but I doubt if I can make it quite clear to you in a few words, but I will try. Every publisher and every retailer has an agent in Leipzig. If a new work is issued, one or more copies are sent "as novelty," to the correspondents; if they are sold, the bookseller asks for more through his agent in Leipzig, and receives the books from the publisher's agent *with an invoice in their own names*, the publisher having deposited a stock at his agent's warerooms. Let me exemplify. You are a publisher and—supposing New York to be the centre—Appletons are your agents. Lippincotts want your books, and their agents are the Harpers. Lippincotts send their orders on small printed slips, daily or weekly, etc., from all different publishers to the Harpers, who distribute them through the Booksellers' Post-office—a marvel of arrangement—to all the agents of the different publishers. Thus the order for your books comes to the Appletons and—here is the great point—they take one of *your* blank bills, and furnish the book to Lippincotts in *your* name through Harpers, keeping the order on the slip as a voucher, and send at given times (usually weekly) a report of what they have furnished to different booksellers, and you charge the books directly to them. For this work you pay your agent, either a certain percentage, or a specified sum agreed upon, according to the importance of your publications, including their storage, etc., etc. This may seem at first glance pretty complicated, and I hardly think that it will suit the taste of the American trade, but if you consider the extra discount to "jobbers," and the absolutely necessary uniformity of prices created thereby, it remains an open question whether such an arrangement would not be very beneficial. I have *not the least* expectation that it will be considered, but *if* it should be, I suppose that from the very first beginning it will be necessary to establish several centres or depots for America. In at least one respect a great advantage is clear. How often—even in my limited experience, am I vexed, when I am asked for a book published in Boston or Philadelphia, and when the boys come back after several hours' search at all the different "jobbers" with the report "not to be found in the city." If you wish to satisfy your customer, you write to the publishers. I have before me a bill, received a few days ago for a book, retailing at $1.25, and which the teacher expects to have at $1. It reads thus:—

$1.25—⅓ off,	.84
Postage	.14
	.98.

Please mail the small amount.

Your letter is three cents postage, postal-card ordering it, one cent; Result, *two cents loss* for filling the order. The expenses on both sides—postage, publisher's bill and his receipt, amount to twenty-four cents, or nearly 30 per cent. on the net price. Is not this perfectly ridiculous, and *can* it be changed under the present system?

Now the German plan gives you direct accounts with several hundred booksellers, and it is a very

natural wish to become acquainted with those who are particularly active in regard to your publications, to receive from them suggestions and to talk over at several friendly meetings the general rules of the trade, desirable reforms, the best education of the younger generation of booksellers, benevolent institutions for disabled authors, colleagues, or clerks, etc., etc. All this brings the booksellers to the yearly fair at Leipzig. During the morning — at the Booksellers' Exchange, a very fine building, owned by the trade —the accounts are settled; the principal publishers and agents have their fixed desks, and receive the balances due them; in the afternoon old friendships are renewed, new acquaintances formed, and in the evening the general meetings are held, and I think that very seldom a bookseller leaves Leipzig without a pleasant remembrance and without substantial benefit for his future. All the finest publications of the last year are exhibited in a large room of the Exchange, particularly those which do not admit of a general distribution "as novelty" as mentioned above, because they would suffer in their freshness by being sent and being returned if not sold. Specimens of new publications are laid before the booksellers, their attention called to them, and their interest in them solicited, etc.

As stated before, I do not believe in the possibility of any arrangements in this direction, and I give you the above facts simply because they may be of some little interest to you personally. I likewise make to you privately a few remarks, which, if you think proper, you may use in your discussions.

I see it stated as a first result of your endeavors, that Wilson, H. & Co. intend to give for the future from 5 to 15 per cent. from their *net* prices according to the amounts taken at a time. Are these *net* prices to be considered those which are offered to schools? Or what discount do they expect to give to schools, and, if 20 per cent., what profit can a small retailer make? I must confess that I cannot understand the situation. The most important question to my mind seems to be, that the publishers should not sell to any one but booksellers,—let them be retailers at the same time, if they please, but let it be understood as a question of honor, not to undersell their own publications. I suppose that it will be foolish to fight windmills and to determine that suddenly all discounts to schools and teachers should be abolished, but I believe that the principal and most necessary reform ought to point in the direction to fix the discount to schools and teachers in such a way that *every* small dealer will be able to keep a stock of schoolbooks and to sell them at the same terms that the publishers expect to give. *Why* is it necessary that the principals of schools be at the same time sellers of books—without any risk and expense? Why cannot every child get its own books at their parents' regular booksellers, who thereby would be enabled to estimate the demand according to their well-established patronage? But if for outside colleges, etc., etc., it is desirable—as I think it is in many respects—to have uniform editions, ought not a discount of 10 per cent. be sufficient to pay for the trouble of distributing the books and collecting the money? If all publishers would agree—and *keep* the agreement honestly—to give under no circumstances more than 10 per cent., there would certainly be some growling of the professors at but it would not make the least difference in the ultimate sale of good schoolbooks. In this case 25 per cent. to the trade would pay better than 40 per cent. under the present system. If the majority of booksellers should believe it necessary to give 20 per cent., the discount on schoolbooks ought to be 33⅓ per cent., and in order to induce retailers to keep a good stock on hand, it may be a good plan to allow on every dozen, *taken at one time*, an extra copy without charge. *I* prefer 10 per cent. as the regular discount, not only as a principle, but because I believe that many of the bookselling teachers will find it so little remunerative, that they will leave it to the pupils to buy the books themselves, and thus a great many more books will be sold at the regular retail prices, and bring the legitimate trade back where it belongs. I do not recollect one single instance where a teacher in Germany, in a place where booksellers are established, has bought a book with a discount, in order to sell it again to a pupil at full price, and if such a thing should become known I do not believe that he would dare to show his face amongst respectable people. On the other hand, a small discount is fully justified, when books are needed in a place where no booksellers are, and where the principal has to pay postage and express, and has occasional losses and the trouble of distributing. That the teacher receives 10 per cent. on books which he wants for his own use, seems to be a reasonable concession, but on the other hand I cannot say how perfectly ridiculous it seems to me that a theological book is sold at a discount to a clergyman or a medical book to a physician, because of being of the "profession." Are these books published for any one else, but for the profession? Under the same rules you must sell a cookery book with a discount to a cook, or one on farming to a farmer. Let a book for a theological student be published as cheaply as possible, but once declared and advertised, that a book is worth a dollar, a dollar must be paid, and neither less nor more. To this conviction I shall stick, if I become a hundred years old. Any deviation from it in my eyes is nothing but a fraud, and in most cases it is an open declaration that you *ask* more than a book is worth—you take this (too high) price from respectable people who believe you to be an honest man, but sell it for less immediately after, if somebody screws you down to a discount.

My dear Mr. Aston, I have often been interrupted and in many respects said more than I intended to, and other important points I have not yet touched at all, but if I want you to get these lines before you go to the Convention—although you will conceive at a glance that they are private and not apt to be read in this form—I must hurry them off. Only one nuisance—and an extremely great one, and almost a death-blow to the regular trade —I will mention; it is the subscription business, *as carried on here—not* the subscription business in itself, which has enormous advantages, and by which alone some of the very greatest and most important publications have been possible. Why not put subscription-books with all the material belonging to it—prospectus, subscription-lists, etc., etc., into the hands of the regular retailers? Does not each retailer know better who amongst his customers is likely to buy certain books than a travelling canvasser? If the regular subscription business is once established among the retailers, it will be their pride to get large subscription-lists, and any publication of that kind will be taken in hand—even such as will not pay a separate agent,

who expends a great deal of his discount in travelling expenses, hotel bills, etc.

But the mail closes—once more accept the assurance that it has given me great pleasure to make your acquaintance, that I take the warmest interest in your endeavors, and that nobody will rejoice more in a regeneration of the American book-trade—although I am not directly affected by it, but because I love and have devoted my life to our honorable calling.

Yours, very truly,

F. W. CHRISTERN.

III.

THE WESTERN BOOKSELLERS' ASSOCIATION.

THE BOOK JOBBERS' MEETING.

A SPECIAL meeting of the Western Book Jobbers was held at the close of the General Convention Meeting at Put-in-Bay, July 23d, 1874. The meeting having been called to order and its objects explained, Mr. S. T. BOWEN, of Indianapolis, was appointed Chairman, and Mr. D. B. COOKE, of Chicago, Secretary.

The chairman appointed a committee of ten to fix upon a scale of discounts on school and miscellaneous books, and to report the same at a meeting to be held at 8.30 the same evening.

The committee named by the chairman were Messrs. Jansen, Nourse, Jones, Stevens, Andrews, Baker, Eager, Payne, Clarke, and West.

Pursuant to adjournment the meeting convened, and it was

Resolved, That we do organize permanently under the name of "The Western Booksellers' Association," with headquarters at Chicago. The business to be governed by a Board of Directors, to be called "The Executive Committee," who shall hold their offices for one year, or until the next annual meeting of "The American Book Trade Association."

The following officers were then elected for the current year as the Executive Committee:

Chairman, John R. Walsh, Chicago; *Secretary*, D. B. Cooke, Chicago.

Wesley Jones, of Iowa.
H. H. West, of Wisconsin.
Theo. A. Andrews, of Ohio.
S. T. Bowen, of Indiana.
D. D. Merrill, of Minnesota.
S. A. Clarke, of Pennsylvania.
W. D. Baker, of Missouri.
Jno. B. Bangs, of Kentucky.
Geo. H. Smith, of Michigan.

PUT-IN-BAY, O., *July* 23, 1874.

In order to harmonize the interests of the Jobbing Book Trade in the Western States, it was unanimously

Resolved, That we, the undersigned, Wholesale Booksellers, agree to the following rates of discounts, and rules for the government of our business, to take effect on the 1st day of August, 1874, and to continue for the term of one year.

LIST OF DISCOUNTS.

SCHOOL BOOKS, AT 30 PER CENT.

Appleton, D. & Co.
Adams, Blackmer & Lyon.
Adams, O. & Co.
Barnes, A. S. & Co.
Brewer & Tileston.
Butler, J. H. & Co.
Clark & Maynard.
Claxton, Remsen & H.
Cowperthwaite & Co.
Eldredge & Bro.
Gould & Lincoln.
Harper & Bros.
Hadley Bros.
Holt, Henry & Co.
Ivison, Blakeman, T. & Co.
Lippincott, J. B. & Co.
Nichols & Hall.
Osgood, J. R. & Co.
Porter & Coates.
Sadlier, D. & J. & Co.
Scribner, Armstrong & Co.
Sheldon & Co.
Sherwood, G. & Co.
Shorey, J. L. & Co.
Smith, E. B. & Co.
Steiger, E.
Thompson, Brown & Co.
Woolworth, Ainsworth & Co.

MISCELLANEOUS BOOKS, AT 30 PER CENT.

Appleton, D. & Co.
Carter & Bros.
Claxton, Remsen & H.
Dodd & Mead.
Ford, J. B. & Co.
Gould & Lincoln.
Harper & Bros.
Holt, Henry & Co.
Hurd & Houghton.
Judd, Orange & Co.
Lee & Shepard.
Lippincott & Co.
Miller, Jas.
Osgood, Jas. R. & Co.
Porter & Coates.
Putnam's, G. P., Sons.
Randolph, A. D. F. & Co.
Roberts Brothers.
Scribner, Armstrong & Co.
Sheldon & Co.
Wells, S. R.
Widdleton, W. J.

SCHOOL BOOKS, AT 25 PER CENT.

Collins & Bro.
Crocker & Brewster.
Davis, R. S. & Co.
Desilver, Chas.
Ginn Bros.
Griggs, S. C. & Co.
Mason, Albert.
Nims, H. B. & Co.
Wiley, J. & Son.
Wood, Wm. & Co.
All others not named.

MISCELLANEOUS BOOKS, AT 25 PER CENT.

Baird, H. C.
Little, Brown & Co.
Macmillan & Co.
Merriam, G. & C.
Mason, Albert.
All others not named.

U. S. DISPENSATORY, 25 PER CENT. DISCOUNT.

MISCELLANEOUS BOOKS, AT 33⅓ PER CENT.

Carleton, G. W. & Co.
Dick & Fitzgerald.
Loring, A. K.
Peterson, T. B. & Bros.

WILSON, HINKLE & CO.'S LIST.

Upon net bills up to $500, the discount shall not exceed (5) five per cent. from their Wholesale List.

MEDICAL BOOKS AT 15 PER CENT.

Lea, H. C.
Lindsay & Blakiston.
Lippincott, J. B. & Co.
Wood, Wm. & Co.

MCLOUGHLIN'S TOYS, 15 PER CENT. DISCOUNT.

ALBUMS AND BIBLES, 5 PER CENT. DISCOUNT.

From Wholesale Lists.

Holman, A. J. & Co.
Harding, W. W.

BRADLEY'S GAMES, NET LIST.

RULES AND REGULATIONS.

Terms of Sale, Thirty Days, invariably.

Interest to be collected on past due accounts at ten per cent. per annum.

Discount not to exceed 2 per cent. for cash in ten days.

Boxes and Drayage to be charged in all cases.

It is understood that Holiday Books are not included in the foregoing Scale of Discounts.

No Freights to be allowed by Jobbers to their customers.

We hereby accept the foregoing Scale of Discounts, and these Regulations, without any mental reservation, agreeing to live up to the same to the letter, and will endeavor to induce all others in the Jobbing trade to do the same.

SIGNATURES.

Hadley Brothers.....Chicago.
W. B. Keen, Cooke & Co..... "
The Western News Co..... "
Jno. R. Walsh, *Manager.*
Janson, McClurg & Co..... "
Gray, Baker & Co.....St. Louis.
West & Co.....Milwaukee.
J. B. Hoeger & Son.....Milwaukee, Wis.
Brown & Faunce..... Toledo.
T. J. Brown, Eager & Co..... "
Ingham, Clarke & Co. .....Cleveland.
Brooks, Schinkel & Co..... "
Cobb, Andrews & Co..... "
Payne, Holden & Co.....Dayton.
Grosvenor & Harger.....Dubuque.
E. B. Smith & Co.....Detroit.
Wesley Jones..... .....Burlington.
Maxwell, Batchelder & Co.....Bloomington, Ill.
Bowen, Stewart & Co.....Indianapolis.
Robert Clarke & Co.....Cincinnati.
Wilson, Hinkle & Co..... "

As Jobbers.

Geo. E. Stevens & Co..... "
The St. Louis Book and News Company,
By Jno. R. Walsh, *Manager.*
S. A. Clarke & Co..... .....Pittsburgh.

DRAFT OF REQUEST.

IT was resolved at the meeting held July 23d, 1874, that the chair appoint a committee of five to draft a request, to be sent to Eastern Publishers, urging them to make only a maximum discount of 33⅓ per cent. to all Jobbers in our territory, who will not conform to the scale of discounts adopted by this Association.

The following committee was appointed: Messrs. Jones, Hadley, Baker, Bowen, and Cooke, and the following address to the Publishers was agreed upon, and signed, and ordered to be forwarded to all publishers:

TO PUBLISHERS OF SCHOOL AND MISCELLANEOUS BOOKS.

PUT-IN-BAY, *July 23d*, 1874.

GENTLEMEN: The undersigned, Jobbers of Books, in convention assembled, July 23d, 1874, at Put-in-Bay, after a protracted and very harmonious meeting, unanimously adopted the accompanying list of discounts on School and Miscellaneous Books, as the maximum to be given by us to our customers in the trade.

This action was the result of a proud conviction, based upon past experience, that an advance in our profits as jobbers, is imperatively demanded.

Inasmuch as we must depend largely upon your co-operation for support in this measure, which we believe to be for our mutual benefit, we respectfully but urgently request that you will not sell to any dealer or dealers, in our section o country, or territory, at a larger discount than 33⅓ per cent., who refuses to conform to the scale of discounts adopted by the "Western Booksellers' Association," as may be furnished to you from time to time. And further, we would earnestly request that you will instruct your agents, in no case to supply books to dealers at any greater discounts than the scale, as adopted by this Association.

Yours respectfully,

[*Follow same signatures, as above.*]

IV.

SUPPLEMENTARY.

SECOND DAY'S PROCEEDINGS.

Extract from the Am. Booksellers' Guide.

THE resolutions were considered *seriatim*. The first elicited much discussion. Mr. Thomas D. Hubbard, of Columbus, objected to the rate of discount indicated, and submitted to the Convention a substitute, but premised by remarks criticising the make-up of the committee, composed as it is of one-third book retailers and two-thirds jobbers and publishers. The substitute proposed that discounts to libraries, etc., shall not exceed 10 per cent., and on law and medical books, and 5 per cent. to any not in the trade—this to take effect when all booksellers doing a business of $10,000 per year should have signed an agreement to this; and to enforce the contract, publishers were to agree not to sell their books to dealers violating the agreement. All bills to be considered retail bills which are not sold to legitimate booksellers. The contract not to affect purely subscription books.

The president of the Committee of Five, Mr. Sheldon, explained the reasons why the twenty per cent. was adopted.

Mr. Nicholson, of Richmond, Ind., responded, indorsing, as a retailer, the action of the committee, and called upon Mr. Hubbard to withdraw his propositions. He did so, but not until Mr. Watson, of Illinois, had called for the previous question, but gave way to requests to keep questions open for debate.

Mr. Challen, of Philadelphia, dissented from the committee's action as either wise or just, and offered as a substitute a resolution denying the discount altogether to parties outside of the trade.

Mr. Deyo, of Ohio, thought it well to accept some such resolve.

Mr. Aston, while defending the action of the committee, said that the retailers would now claim from publishers the largest possible discount. If the present price of books was to be maintained, then the retailers must insist upon outside margins.

Mr. Sheldon adverted to the reason why books could not be reduced, and assumed that they were not too high, and that the retailers did wrong in encouraging the idea that books were too high.

Mr. Taylor, of Buffalo, thought that prices were not too high. He assented heartily to the action of the committee.

Mr. Bowker, of New York, believed the action taken to be wise and practical. The platform adopted at Cincinnati was theoretical instead of practical. The work now achieved was a success as far as what is practicable seemed possible.

Mr. Gunn, of Ohio, also regarded the committee's action as wise and well calculated to benefit the trade.

Mr. Hubbard questioned the policy of publishing the proceedings, and asked that the convention request the reporters not to report the clause concerning discounts to outsiders.

Mr. Sheldon expressed pleasure at the general tone of remarks, and suggested that the vote on the resolution be unanimous. As to publishing the resolution, he thought publication the only proper course to assure the public and dealers that there now is a *definite* margin to certain outside parties. He hoped the reporters would keep back nothing.

The question being demanded, a vote was taken by count, with the result: 112 ayes, 2 nays.

[These two nays voted nay, being opposed to any discount whatever, outside of the trade.]

By Mr. West, of Milwaukee: *Resolved*, That it is the sense of this Convention that it is desirable that all publishers should make a retail price to their publications, and make their discount to the trade from such price.

It was proposed to refer it to the Committee of Affairs, but this reference was opposed by Messrs. Taylor, Hadley, and West; and the resolution being put to the vote, elicited *pro* and *con* remarks. Mr. Stevens, of Cincinnati, opposed the resolve as unjust to a house which had already reduced its rates and put out its catalogue.

Mr. Bragg, of Cincinnati, representing Messrs. Wilson, Hinkle & Co.—the house referred to—thought it would place the house in a very awkward position by compelling it to restore its old rates, and hoped the resolution would not be pressed to a vote.

Mr. West insisted on the propriety of the resolution as a simple and safe mode of computing the discounts.

Messrs. Sheldon, Holman, Taylor, Aston, Barnes, and Brown canvassed matters, and Mr. West, seeing that it was regarded as a reflection on the Cincinnati house, withdrew the resolution amid hearty cheers.

THIRD DAYS' PROCEEDINGS.

Extract from the Am. Booksellers' Guide.

Met at half-past 9 A.M. Letters from leading publishers and dealers were read, covering matters pertaining to the trade, suggesting remedies for existing evils, and proposing modes of action.

Mr. Christern, of New York, was especially pointed in indicating abuses, and asked earnestly for action looking to reform.

Mr. Shillaber ("Mrs. Partington"), of Boston, gave some characteristic views of the situation, and suggested that the Convention should have a good time.

Mr. Cazenove, of London, contributed a valuable exposition of the English-American book business, giving its *modus operandi*, its rates of discounts, etc., etc. He also exposed the sad state of disorganization of the Book Trade in Great Britain.

The Secretary of the Presbyterian Board of Publication asserted the necessity for reform, and hoped for it through the Convention.

. . . . . .

Two letters were offered by Mr. Gunn, exposing teachers who, obtaining books for examination, went and sold them. These letters were referred to Mr. Sheldon, to be laid before the Publishers' Board of Trade.

. . . . . .

It was proposed by Mr. Sheldon to strike out the word *Trade* in the name of the Association, and a vote being had on his motion, resulted in: Ayes, 23; nays, 48.

Mr. Sheldon also objected to the clause relating to Committee on Assemblies, and moved its excision, as somewhat conflicting with a previous resolution naming a committee to organize the Trade Fairs.

The Agent of the New York Methodist Book Concern, Rev. Dr. Nelson, gave in his hearty adhesion to the work, and he adverted with some severity to the Ishmaelites of the trade, who went around the country selling Sunday-school libraries at one-half off. His remarks were well received.

Mr. Sheldon renewed his motion for a change in the clause constituting the Committee on Assemblies, so as to make it conform to the action of yesterday, appointing a special committee on the Fair. His motion prevailed by a large vote.

Mr. Sheldon then moved the adoption of the Report of the Committee on Organization as a whole, and the motion was almost unanimously adopted.

There was some discrepancy of views regarding the duties of the Committee on Fairs, and, on the motion of Mr. Baker, of New York, it was resolved that the resolve of yesterday, making that committee be made a part of the by-laws of the Permanent Organization. This prevailed by a unanimous vote.

The President then named the Committee on Trade Sales or Fairs, as follows:

W. H. Appleton, Isaac Sheldon, A. C. Barnes, J. B. Lippincott, William Lee, A. C. McClurg, Martin Taylor.

The appointment of officers of the Permanent Organization for the ensuing year was then announced from the committee, amid cheers; but it was found to be informal, as the Constitution required a formal vote for these officers. To obviate this, it was moved and seconded, that the officers named from the committee be adopted *viva voce*, and the Convention gave a unanimous vote amid great cheers. . . .

Letter was read from proprietors of Put-in-Bay House, extending hospitalities for next Convention. Referred to Committee on Assemblies.

A resolve was offered by Mr. Smith, that the Executive Committee be empowered to obtain signatures to the Constitution.

Mr. Brown offered a resolve, that Sept. 1st be the day on which to enforce the 20 per cent. clause of the Constitution. This called out the school-book men, who have engagements out which would make it impossible to comply. The discussion which followed resulted in the Convention understanding that its action was not to override or set aside the action of the American Book Trade Association in the conduct of its affairs—Mr. Barnes assuming that this latter Association would harmonize its action with that of the present organization. Mr. Brown's resolve was adopted.

Mr. Brown offered a resolve, that the members of the American Book Trade Union be admitted to membership in this organization, for the present year, upon payment of one dollar. Adopted.

Various minor resolves were adopted. Vote of thanks was given Mr. Aston for his good work in calling the Convention, which elicited some pleasant remarks. Votes of thanks were also given to Mr. Randolph, to the reporters, to the proprietors of Put-in-Bay House, etc., etc.

Mr. Randolph addressed the Convention, congratulating its members on its work.

On motion of Mr. Sheldon, all unfinished business was referred to the appropriate committees.

Adjourned.

THIRD DAY'S PROCEEDINGS.

From the Sandusky Register.

The Convention was called to order by President Randolph, who requested Mr. Howard Challen to read several letters from gentlemen unable to be present, the Committee of Thirty not being ready to report on certain resolutions referred

yesterday. A letter from "Mrs. Partington" elicited frequent laughter. . . .

On motion of Mr. Sheldon, it was then decided that all the letters received be sent to the *Publishers' Weekly* for publication in that journal. The reading of a letter from the Presbyterian Board of Publication prompted Mr. Randolph to remark that he hoped the Board of Publication would come into the Union, for he was satisfied that there was nothing like Calvinism to cut the bile. The Harpers, who were not represented in the Convention, sent a letter of friendly tone, closing with the suggestion that the delegates obey the golden principle, "Pleasure before business; as much of the former and as little of the latter as possible." After the reading of the letters, the President suggested that the local dealers secure the insertion of the resolutions adopted yesterday in the local newspapers, for the information of the public. . . .

A resolution instructing the Executive Committee to secure the signatures of the trade to the Constitution was adopted. The following resolution, introduced by Mr. Brown, was adopted after some discussion:

Resolved, That we mutually pledge ourselves to the maintenance of the discounts and recommendations of the Committee of Thirty, adopted by this Association, on and after September 1st, 1874.

This resolution elicited considerable discussion. Mr. Barnes, of New York, suggested that some of the members owed a paramount fealty to the Publishers' Board of Trade, which might prevent full compliance with the terms of the resolution.

A resolution commending the *Publishers' Weekly* was adopted.

A resolution of thanks to Mr. Aston for his efforts to bring about this meeting gave Mr. Barnes an opportunity to make a neat little speech on the advantages which he believed would result from this meeting.

The usual resolutions of thanks to the reporters for the press, and a resolution complimentary to the Put-in-Bay House, were adopted.

A resolution of thanks to the President for his services as a presiding officer brought out Mr. Randolph, who expressed his gratification over the results of the Convention, the hearty spirit of union which had prevailed, and the cordial and friendly feeling which had been maintained throughout by the men of the South and the North. The effort was an exceedingly happy one, and was received with immense applause.

ADDITIONAL NOTES.

The platform, as finally adopted, was drawn up by Wm. Lee, of Boston; Robert Clarke, of Cincinnati; Isaac Sheldon, of New York; George B. Brown, of Toledo; and A. D. F. Randolph, of New York.

The committee resolved that all branches of the trade would be benefited by the abolition of the system of commercial travellers on the part of both publishers and jobbers.

One of the most useful men in the Convention was Mr. Sheldon, of New York, who always talked to the point, and always talked well. He was indefatigable in his efforts to make the Convention a success.

Too much praise cannot be given to Mr. Randolph, who proved a capital presiding officer, and showed himself qualified to keep discussion within proper limits.

The only daily paper, beside the *Register*, represented throughout was the New York *Tribune*, which had sent Mr. E. V. Smalley five hundred miles to make special reports. This enterprise on its part deserves special mention. [The *Toledo Commercial*, *Toledo Blade*, and *N. Y. Evening Mail* should also be mentioned for their prompt reports of the Convention.]

The delegates, many of whom had never heard of Put-in-Bay until reading the call for the Convention, expressed themselves highly delighted with the Western Newport.

The Eastern publishers, W. S. Appleton, Walter Lippincott, A. C. Barnes, B. H. Ticknor, O. J. Victor, gave the Convention their hearty approval.

Among the staunchest backers of the Convention, and defenders of sound principle, were Mr. William Lee, of Boston, and Mr. Wesley Jones, of Burlington—true types of the East and the West. The conciliatory and persuasive policy of the "model bookseller of the Hub" joining hands with the word-sparing pluck and push of the self-made man of the West, much quiet but telling work was done by these two "skirmishers of the Convention."

FIRST NATIONAL CONVENTION OF PUBLISHEES AND DEALERS.

From Special Telegraph to Toledo Morning Commercial.

PUT-IN-BAY, July 21, 1874.

There has been a growing feeling for years between booksellers and book publishers, by reason of discounts from retail prices made to others than "the trade," the conduct of "trade sales," and the practice of publishers offering to send any book *postpaid* on receipt of retail price. The subject was discussed in the *Publishers' Weekly*, during 1872 and 1873, and the formation of an American Book Trade Union suggested.

In October, 1873, in pursuance of a call signed by many booksellers in Ohio and Indiana, a meeting was held in Cincinnati, and an organization of the trade effected. A second convention met in Cincinnati, February 12, 1874. The session extended over two days. All suggestions were carefully considered, and the platform given below was unanimously agreed on. Officers and committees were elected. A meeting of the Executive Committee and others was held in May, in Columbus, at which it was decided to hold a third convention at Put-in-Bay, July 21st, 22d, and 23d, 1874, and to make every effort to have it largely attended by publishers and dealers.

V.

JOBBING DISCOUNTS.

NEW YORK, August 8, 1874.

At a special conference between delegates of the Western Booksellers' Association and the New York, Boston, and Philadelphia jobbing houses, the latter unanimously agreed to adopt, in substance, with slight local modifications, the schedule of discounts established by the Western Book Trade Association. [See page 13.]

MISS THACKERAY publishes the following warning to the public: "It has recently come to my knowledge, by the kindness of a friend, that letters and manuscripts are being frequently offered for sale as autographs of my father. Some of which I have seen are rather clumsy forgeries, but they were sufficiently well executed to impose upon persons already familiar with my father's handwriting. May I therefore beg you to publish this letter, in order to check a fraud which might incidentally be injurious to my father's memory. In one case a letter attributed to him had been manufactured by copying a fragment from a magazine article *not* written by him, and appending his signature; and I should much regret that correspondence so compiled should be attributed to him."

MR. BLANCHARD JERROLD, son of the humorist, has written a life of the late Napoleon III., to be completed in four volumes. He was allowed use of the "family papers" in preparing the work, which may account for the very fulsome praise he is said to have bestowed on his subject.

MR. CHARLES READE is said to be at work on a sea story occupying the ground in fiction Mr. Plimsoll treated in fact—the sending forth of overladen and unseaworthy vessels. Mr. Plimsoll himself, it is supposed, furnished him the data.

MLLE. FLEURIOT, the author of the "Eagle and Dove," which has been running for some time past in the *Catholic Review*, has written a new novel, "Miss Ideal," much praised by the French critics.

MR. BENTLEY is in possession of the original autograph MS. of the short stories of Mr. Dickens, which appeared in the early numbers of "Bentley's Miscellany."

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SITUATION WANTED in a Publishing, Jobbing, or Retail House by a young man, thirty years of age. Understands all departments, and has had five years' experience in a New York establishment. Address H. W. Bill, 271 Canal Street, New York.

A GENTLEMAN of 15 years' experience in the Trade in England, and the author of two works, desires a situation in a wholesale or retail house. Address Southernwood, this Office.

SITUATION WANTED—By a young man, who has had over 10 years experience in a publishing house in this city. Is well posted in Sunday School books, and has had some experience in publishing department. Is not afraid of work. Address CLERK, care of this Office.

BOOKS WANTED.

WANTED in quantity *Shelf Worn* or *Second Hand* "Andrews" Latin Series,—"Robinson's" Algebra,—"Robinson's" Arithmetics,—"Guyot's" Geometry. Address with price, A. H. Clark. Peekskill, N. Y.

WANTED, a copy each of Napoleon and His Marshals, 1 vol. by Hadley, and Garland's Life of John Randolph. Address Brown & Faunce, Toledo, Ohio.

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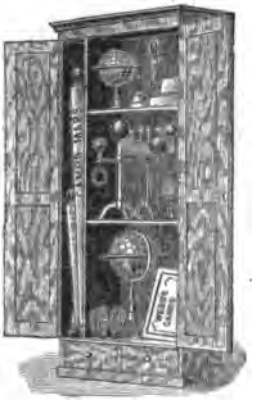

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II. The Photosphere and Sun-Spots. By Prof. S. P. Langley. (Illustrated.)

III. Ferments, Fermentations, and Life. By Fernand Papillon.

IV. Birds-of-Paradise. By James H. Partridge. (Illustrated.)

V. The Chain of Species. By Hon. Lawrence Johnson. Part III.

VI. The Zuni Indians of New Mexico. By Francis Klett. (Illustrated.)

VII. Food, and the Development of Man. By Otto Ule.

VIII. Materials of the Science of Law. By Prof. Sheldon Amos.

IX. The Alleged Antagonism between Growth and Reproduction. By Rev. Antoinette Brown Blackwell.

X. The Nobility of Knowledge. By Prof. Josiah P. Cooke.

XI. Sketch of Dr. J. L. Le Conte. (Portrait.)

XII. CORRESPONDENCE: Curious Action of Mucilage on Glass.

XIII. EDITOR'S TABLE: The Dust of the Universe—The Oxygen Centennial—Recent Progress in the Higher Education.

LITERARY NOTICES: BAIN'S Logic, Inductive and Deductive—INMAN'S Ancient Faiths embodied in Ancient Names—KINGSLEY'S Health and Education—Catalogue of the South Missouri State Normal School.

MISCELLANY: Coggia's Comet—Brain Development in the Mammalia—The Peabody Museum of Natural History—The Movement of Storms.

NOTES.

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The Publishers' Weekly.

AUGUST 15, 1874.

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NOTICE TO SUBSCRIBERS.

Subscribers to the PUBLISHERS' WEEKLY *will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.*

No bills will hereafter be sent except to houses with whom we have an open account. ***If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.***

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NOTES IN SEASON.

JOIN the Association.

THE trade sale is again approaching, and the catalogue is wellnigh through the printer's hands. The three days' special clearing out sale of the Messrs. Appletons' stock of stationery will be the largest stationery sale ever held in New York. The book sale commences on the 10th, and promises to occupy nine days. The invoices are reported many and large.

WE have seen the proofs of Mr. Henry Kernot's catalogue of "The Devil in Literature," and speak with knowledge in pronouncing it one of the most interesting and notable contributions to special bibliography for many years. He has brought a lifetime's acquaintance with books and the stores of a phenomenal memory to the work, which, if successful, will be the forerunner of a series of specialties in bibliography. Almost 700 books, from the most ancient times, are catalogued in chronological order, some of the titles being curiously and valuably annotated with literary and biographical information. There is a very thorough index, and the head and foot of each page bears a proverb or short saying about the devil, of themselves a most interesting collection. The catalogue will be very handsomely printed, and the illustrated edition will contain plates of the Egyptian, Hindoo, early Anglo-Saxon, and other devils, caricatures by Cruikshank and Leech, and others, to the number of twelve. We should state that there will be no trade discount, and that copies will not be distributed to the trade. A limited number has been printed, and orders should be sent in at once.

THE new postal arrangements between France and the United States, which went into operation on the first instant, provide that the single rate of international postage for ordinary letters will be nine cents in the United States for each fifteen grammes (half ounce) or fraction thereof, and fifty centimes in France for each weight of ten grammes, or fraction thereof, prepayment optional but with a fixed fee of five cents or twenty-five grammes additional on unpaid or deficient letters. Registered letters cost an additional fee of ten cents or fifty centimes. On other matter the prepayment is compulsory, as follows: Newspapers three cents each if not exceeding four ounces in weight; samples of merchandise, books, pamphlets, periodicals, and other printed matter except newspapers, if not exceeding one ounce in weight, two cents; if over one but not exceeding two ounces, four cents; if over two but not exceeding four ounces in weight, six cents; and for packets exceeding four ounces in weight an additional rate of six cents for every additional four ounces or fraction of four ounces. New York and Boston are the offices of exchange on this side.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

An Error we are Glad to Correct.

PHILADELPHIA, July 18, 1874.

To the Editor of the Publishers' Weekly:

DEAR SIR: It is stated, in your issue of the 11th inst., that "not one of the libraries.... of the United States has yet subscribed for Mr. Edward Arber's proposed literal transcript of the registers of the Company of Stationers of London, between 1554 and 1640."

I do not know the authority for such a statement, but it is grossly incorrect so far as the Mercantile Library of Philadelphia is concerned, as any one may learn who will take the trouble to examine the printed list of subscribers.

It may not be generally known, as this is a very quiet town, that this library has for several years past been increasing at a more rapid rate than any other in the country, and that bibliography and literary history are departments in which we may be called strong. In ninety-nine cases out of a hundred it would be quite safe to assume that we possess any work of merit on those subjects

Yours respectfully,

JAMES G. BARNWELL,
Chairman Library Committee.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adams.—What I Did with My Fifty Millions. By Moses Adams. Edited from the posthumous Manuscript by Cæsar Maurice, Esq. 12°, pp. 128. Pap. 50 c..... *Lippincott.*

Ahn.—Key to Ahn's Practical and Easy Method of Learning the French Language. By Dr. P. Henn. Second Course (Steiger's French Series). 12°, pp. 48. Bds., 25 c. *Steiger.*

Ancient Classics for English Readers. *See* Neaves.

Bachelder.—Popular Resorts, and How to Reach Them. Combining a brief description of the principal Summer Retreats in the United States, and the Routes of Travel leading to them. By John B. Bachelder. Illustrated by 100 woodcuts by the best engravers, many of them from original sketches by John B. Bachelder. *2d ed.*, revised. 8°, pp. 192. $1.50..... *Bachelder.*

Barrows.—Home as It Should Be, with Counsel for All. By L. D. Barrows, D.D, 18°, pp. 102. 35 c.... *Nelson & P.*

Bicknell's Village Builder, with Supplement. *New ed.*, Illustr. 4°. $12..... *Bicknell.*

****Caverly.**—The Heroism of Hannah Duston, together with the Indian Wars of New England. By Robert B. Caverly, of the Middlesex Bar. Illustr. with 13 engr. 12°, pp. 408. $1.50; hlf. mor., $2..... *Russell.*

Great Britain.—Reports of Cases decided in the English Courts, with Notes and References to Kindred Cases and Authorities. By N. C. Moak. Vol. 6. 8°, pp. 917. $6. *Gould & Son.*

Henn, Dr. P. *See* Ahn.

Jones.—Rhymes of Nonsense, Truth, and Fiction. By Prof. Chaucer Jones, W. H. B. With Illustrations by Sir Michael Angelo Raphael Smith, C. G. B. Sq. 8°, pp. 32. $2..... *Carleton.*

***Masson.**—Wordsworth, Shelley, Keats, and other Essays. By David Masson, M.A., LL.D., etc. 12°, pp. vii, 305. $1.75. *Macmillan.*

Neaves.—The Greek Anthology. By Lord Neaves. Ancient Classics for English Readers, vol. 20. Ed. by Rev. W. Lucas Collins, M.A. 12°, pp. 211. $1.... *Lippincott.*

Robertson.—History of the Christian Church from the Apostolic Age to the Reformation: A. D. 64-1517. By James C. Robertson, M. A. *New and rev. ed.* (In 8 vols.) Vol. IV. Cr. 8°, pp. xii, 468. $2.25..... *Pott, Y. & Co.*

****Scott.**—Monastery. By Sir Walter Scott. (*New illustr. Fireside ed.*, vol. 8.) With steel engr. 12°. $1.50. *Porter & C.*

Sonntagschul (das) A B C Buch. 16°, pp. 48. Bds. 10 c..... *Am. Tract Soc.*

Steiger's French Series. *See* Ahn.

Strong.—Harmony and Exposition of the Gospels. By James Strong, S. T. D. *5th ed.* With Supplement containing extended Chronological and Topographical Dissertations and a complete Analytical Index. Illustr. 8°. $5. *Nelson & P.*

Taylor.—Peeps at our Sunday-Schools. By Rev. Alfred Taylor. 12°, pp. 252. $1.25..... *Nelson & P.*

Verne.—From the Clouds to the Mountains. Comprising Narratives of Strange Adventures by Air, Land, and Water. By Jules Verne. With a chapter by Paul Verne, brother of Jules Verne. Transl. by A. L. Alger. In five parts. (*Popular ed.*) Illustr. 12°. Pap., 75 c..... *Gill.*

Wilkins.—Phœnecia and Israel: An Historical Essay. By Augustus S. Wilkins, M. A. 12°, pp. 204. $1. *Nelson & P.*

****Willett.**—Messiah. By William M. Willett, author of "Life and Times of Herod the Great," etc. Illustr. 12°, pp. 442. $2; hlf. mor., $2.75..... *Russell.*

Woodworth.—Nomenclature of Diseases. Prepared for the use of the Medical Officers of the United States Marine Hospital Service, by the Supervising Surgeon, John M. Woodworth, M.D., being the Classification and English-Latin Terminology of the provisional Nomenclature of the Royal College of Physicians, London. 8°, pp. xxii, 210. *Government Print. Off.*

Ye Tilt-on Beecher; or, Ye Muddle of ye Mutual Friends. A Burlesque. By the author of "Ye Russian Ball." Illustr 12°. Pap., 25 c..... *Bolles.*

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Bachelder, Popular Records, *2d ed* 1.50

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Bicknell's Village Builder, with suppl. *new ed.*. 12.00

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GEO. W. CARLETON & Co., New York.

Jones, Rhymes of Nonsense, etc.. . . . . 2.00

WM. F. GILL & Co., Boston.

Verne, From the Clouds, etc. (*popular ed*) Pap. .75

WM. GOULD & SON, Albany.

Great Britain, Moak's Engl. Ct. Rep. v. 6 . . 6.00

GOVERNMENT PRINTING OFFICE, Washington.

Woodworth, Nomenclature of Diseases.

J. B. LIPPINCOTT & Co., Phila.

Adams, What I did with my Fifty Millions. Pap. 50
Neaves, Greek Anthology, (Anc. Classics, v 20). 1.00

NELSON & PHILLIPS, New York.

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Masson, Wordsworth, Shelley, Keats, and other Essays 1.75

PORTER & COATES, Phila.

Scott, Monastery, (*Illustr. Fireside ed*) . . . 1.50

POTT, YOUNG & Co., New York.

Robertson, Hist. of Christian Church, *new ed.* v. 4 2.25

R. B. RUSSELL, Boston.

Coverly, Heroism of Hannah Duston, 1.50; half mor. 2.00
Willett, Messiah . . . . . 2.00; half mor . 2.75

E. STEIGER, New York.

Ahn, Key to Ahn's French Method, 2d course Bds .25

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

ROBERT CARTER & BROTHERS, New York.

Follow the Lamb. By Horatius Bonar.

J. B. FORD & CO., New York.

Norwood; or, Village Life in New England. By Henry Ward Beecher. Illustrated by Alfred Fredericks. 12°, pp. 550. $2. (*Sept.* 1.)

Toinette. A Tale of Southern Life. By Henry Churton. 12°, pp. 525. $1.75. (*Sept.* 1.)

Yale Lectures on Preaching. Third Series. By Henry Ward Beecher. 12°, pp. 340. $1.50. (*Sept.* 1.)

Field, Cover, and Trap Shooting. By A. H. Bogardus. Edited by Charles J. Foster, of *Wilkes' Spirit*. 12°, pp. 250. $2. (*Sept.* 15.)

American Wild-Fowl Shooting. By Joseph W. Long. Illustr. 12°, pp. 250. $2. (*Sept.* 15.)

LINDSAY & BLAKISTON, Philadelphia.

Materia Medica, and Therapeutics; Vegetable Kingdom By Charles D. A. Philips, M.D. 8°.

Magnes' Medical Vocabulary. *6th ed.*

U. S. PUB. CO., New York.

Maria Monk's Daughter. An Autobiography. By Mrs. St. John Eckel, the daughter of Maria Monk, the author of "Awful Disclosures of Maria Monk." Cr. 8°, pp 700. $3.50. (*Sept.*)

WARREN & WYMAN, New York.

Chauncey Judd; or, The Stolen Boy. By Israel Putnam Warren. 12°, pp. 372. $1.50. (*Aug.* 25.)

Publishers' First Announcements.

From the New York Commercial Advertiser for two weeks ending Aug. 10.

JULY 28.

James R. Osgood & Co.:—Clytei;—Borland Hall;—Woman's Work in Modern Society;—Lonely Carlotta;—Words of Hope and Comfort to those in Sorrow;—Frances;—Backward Glances;—The Narrative of Edward Creeve.

JULY 29.

Scribner, Armstrong & Co.:—Cherubini Memorials, Illustrations of his Life, by Edward Bellasis;—Words of Hope and Comfort to Those in Sorrow.

JULY 30.

Porter & Coates:—Frances. By Mortimer Collins;—The Sisters Lawless.

Henry Holt & Co.:—A History of Ancient and Modern Egypt, by Prof. Burgsch;—Manie's Lecture on the Early History of Institutions;—Outlines of Austin's Lectures on Jurisprudence;—A Popular Dictionary of Inventions, Origins, and Discoveries;—Lonely Carlotta;—The Sisters Lawless;—The Love that Lived;—The History of Protestantism;—Life of Franz Schubert.

JULY 31.

Henry Holt & Co.:—Modern Vers de Société, selected from Locker, Austin, Dobson, Landor, Swinburne, Leigh Hunt, Praed, Thackeray.

James R. Osgood & Co.:—The Sisters Lawless;—Lonely Carlotta;—Wordsworth's Tour in Scotland in 1803;—Scottish Rivers.

AUG. 6.

Wm. F. Gill & Co.:—The Parricide, and Dayolard and Lubin, sequel to The Parricide, by A. Belot.

AUG. 7.

Harper & Bros.:—The Sisters Lawless;—Ruling the Roast;—Only Sea and Sky.

Henry Holt & Co.:—Beauchamp's Career;—Ruling the Roast;—Castle Daly;—Over the Furze;—Concerning Property and its Primitive Forms, by M. Loveleye;—A Heart Well Won;—Mistress Judith.

AUG. 8.

Porter & Coates:—Barbara's Warning, by the author of Recommended to Mercy;—Over the Furze;—In Secret Places.

Henry Holt & Co.:—Whiteladies, by Mrs. Oliphant Locker's Poems;—Dobson's Poems.

Estes & Lauriat:—Aubrey's Popular History of England.

AUG. 10.

Henry Holt & Co.:—Madame Bonary, by Gustave Flaubert, translated;—Un Mariage Sous le Second Empire, by Hector Malot, translated.

Scribner, Armstrong & Co.:—The Paraclete. An Essay on the Personality and Ministry of the Holy Ghost, with some reference to current discussions;—A Popular History of France, by Miss Sewell;—Smyth's Synonyms Discriminates;—Recollections and Suggestions of Public Life, 1813–1873, by Earl Russell.

The English Reference Catalogue.

MANY of the subscribers have already received the seven pound octavo of above three thousand pages which has been so long expected from Mr. Whittaker. Our only surprise is, not at the delay, but that he has been able to issue it so soon. "A Reference Catalogue of Current Literature, containing the full titles of books now in print and on sale, with the prices at which they may be obtained of all booksellers," is in two parts; the bulk of the volume consists, like the first issue of the "Uniform Trade List Annual," of the catalogues of a hundred and fifty publishers, comprising titles, Mr. Whittaker estimates, of 50,000 books; the first eighty pages, forming the other part, are given to a most valuable index to the chief works contained in the catalogue, including about 14,000 items. As many of the references are to authors whose works count up a score of volumes and to extended series, the index refers to many more books than this. It is of course incomplete, and presented as no more than this, but it contains an immense amount of work, and Mr. Whittaker has performed a great feat and done a great service in presenting it. We trust ultimately to do the like service for the American book trade more thoroughly in our projected Finding List, whose usefulness may be in part appreciated by a glance at this index. In place of this feature the Uniform Trade List Annual has, however, the Alphabetical Reference List which, as before stated, will comprise all new publications for the past eighteen months, January, 1873, to July, 1874, inclusive. We hope that, with the new life inspired in the trade by the Convention, and the illustration of the usefulness of the Finding List by Mr. Whittaker's and our own improved annuals, will give us sufficient practical encouragement to enable us to enter shortly upon the compilation of the former as an independent work. Mr. Whittaker, we understand, prepared about 4,000 copies of the Reference Catalogue, which are already nearly taken up. Those American booksellers who have not before subscribed and who may manage to obtain a copy should consider themselves fortunate. We have to acknowledge heartily Mr. Whittaker's reference to our own Annual as the suggestion of his, and to compliment the English trade upon having so enterprising a bibliographical publisher at its service.

WE find that, owing to the delay of the official minutes, and the absence from town of most of those who had attended the Convention in person, there has so far been comparatively little discussion of its action. So far as we can learn, the state of feeling, however, is one of general satisfaction, and we trust by next week to speak more definitely in this direction, and to mention the encouragements we have heard of. Meanwhile, let us reiterate our advice to all dealers to connect themselves with the Association at once, through Mr. J. S. Baker, Cor. Sec., 140 and 142 Grand street, New York.

STECHERT & WOLFF, 2 Bond street, N. Y., announce by circular that they have been appointed agents for the long-spoken-of and anxiously-expected *Deutsche Revue*, which is to occupy in Germany the same place as the *Revue des Deux Mondes* in France. It will be edited by the well-known author Julius Rodenberg, supported by the *élite* of German literati. The first number, which may be expected here in October, will contain contributions by B. Auerbach, Lasker, Sybel, Virchow, and Helmholtz. The *Revue* will be published monthly. The subscription price is $8.80, gold. Sample numbers supplied on application

BOOKS RECEIVED.

PASSAGES FROM THE LIFE OF CHARLES KNIGHT. (G. P. Putnam's Sons.) Charles Knight's life extended even beyond man's allotted span—his working days as author and publisher embracing a period of more than half a century, and only ending with life itself. During this time he was the friend or business associate of the most celebrated literary men of the day, his anecdotes and reminiscences of such being of more than ordinary interest from the nature of his intercourse with them. Apart from its gossip of literary people, his autobiography stands as a record of a publishing business which marked several important eras in bookmaking—Mr. Knight making through the "Penny Magazine," "Penny Cyclopædia," "Pictorial Bible," "Pictorial Shakespeare," &c., &c., the first attempt to bring the best literature within the reach of the poorest classes—besides being an unconscious witness to a life of usefulness and integrity which is well worthy of consideration. As an author Mr. Knight is most popularly known through his "Half-hours with Best Authors," already a standard work. This volume is condensed from the three volume English edition, but does not lose anything, we would judge, in its abridged state. But few incisions were made in the important portions of the narrative—only where quotations became too lengthy, or details uninteresting were any liberties taken with the author's work. 12mo, cloth, $2.50.

ALCESTIS. (Henry Holt & Co.) A novel about music and musicians, the scene of which shifts from Vienna to Dresden, evidently written by an ardent lover of music. The story, though sad, is one which inspires the greatest sympathy and interest, being remarkably well told, and the characters most graphically drawn. Indeed this seems to be the author's strong point, as all the descriptions, whether of music or characters, betray a most careful analysis and a wonderful insight into the workings of the heart. "Leisure Hour Series." 16mo, cloth, $1.25

ARCTIC EXPERIENCES. Edited by E. Vale Blake. (Harper & Bros.) Under the above title we have a complete history of the Polaris Expedition, the wonderful drift of Captain Tyson and his party—for over six months on an ice-floe—and the cruise of the Tigress in search of the missing ones, with their rescue. If the volume was offered as a fictitious work, no one would credit it, for certainly no story so thrilling and remarkable in all its details ever emanated from the mind of the most imaginative of romancers. Though all was not gained by the expedition hoped for, still as a record of arctic experiences, and of the great endurance of which men are capable, the volume is unique. The book is altogether a very handsome one, the illustrations being numerous and very good. 8vo, cloth, $4.00.

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Trotter, Hist. of India 3.00

G. P. PUTNAM'S SONS, New York.

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Lange, Gospel of Mark (*S. S. ed.*) 1.50
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Vinton, Strength of Materials 3.00

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Lehman, Human Race . . . . . $ .10
Warren, Chauncey Judd 1.50

T. WHITTAKER, New York.

Annie and Pierre 1.00
Doisy, Helen May 1.00
Guernsey, Christmas at Cedar Hill 1.00
Rose Smith 30
Rose, the Lavender Girl 1:00

WM. H. YOUNG & BLAKE, Troy, N. Y.

Gould, Bride of the Broken Vow, $1; pap. .75

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

E. P. DUTTON & CO., New York.

Holden with the Cords. A story by W. M. L. Jay, author of "Shiloh." 12°. $2.

Lloyd Dalan. By Mary Densel, author of "The Goldy Books," etc. 16°. Illustrated. $1.25.

Pussy Tip-toes' Family. A story for "Our Little Boys and Girls." By Mrs. D. P. Sanford. Square 12°. Beautifully printed and bound, with 30 large illustrations. $2.50.

Stories about Animals. By the Rev. Thomas Jackson. A familiar description of the life and habits of the different varieties of the animal world. Small 4°. 256 pages, 164 illustrations. $2.50.

Keeping Open House. By Mary W. McLain. Illustrated. $1.

Stories They Tell Me; or, Sue and I. By Mrs. Robert O'Reilly. Six beautiful illustrations. $1.50.

Also, new editions of **Giles's Minority** and **The Doll World Series.** 3 vols. By Mrs. O'Reilly.

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Working to Win. A story for Girls. By Maggie Symington. 12°. 445 pages. 4 illustrations. $1.75.

The Church Porch. By the Rev. Wm. R. Huntington, D.D. A service book and hymnal for Sunday schools. With music. 50 c.

RECENT FOREIGN PUBLICATIONS.

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Present rate of Importation about 50 *c. per Shilling.*

Congreve, R. Essays, Political, Social, and Religious. 8°. Longmans.....18s.

Flint, R. The Philosophy of History in France and Germany. 8°. Blackwoods.....15s.

Grover, J. W. Iron and Timber Railway Superstructures and General Works. Folio. Spon.....42s.

MacGahan, J. A. Campaigning on the Oxus, and the Fall of Khiva. 8°. Low.....18s.

O'Conor, W. A. Commentary on the Gospel of St. John. Post 8°. Longmans.....10s. 6d.

Reynolds. Catalogue Raisonné of the Engraved Works of Sir Joshua Reynolds. Imp. 8°. Colnaghi.....10s. 6d.

Rump; or, An Exact Collection of the Choycest Poems and Songs relating to the late Times. 2 vols. 12°. Chatto & W. Boards, 17s.; large paper.....30s.

Shakspeare Lexicon: a Complete Dictionary of all the English Words, Phrases, and Constructions in the Works of the Poet. By Dr. Alex. Schmidt. Vol. 1: A—L. Roy. 8°. Williams & N.....14s. and 16s.

Wheeler, J. T. The History of India. Vol. 3: Hindu, Buddhist, and Brahmanical. 8°. Trübner.....18s.

Putting it into Practice.

AND now? The Convention has met, it has suggested a first easy remedy, the members are home again, the time is at hand for putting into practice the new rule. All that is to be done is to put it into practice.

We have found not one voice against the wisdom and usefulness of this measure. Everything that has occurred since the Convention has been with the current. The Eastern jobbers have come into agreement with the Western, and at this time of writing there is fair promise that all the large houses in both sections, without exception, will each send to their customers the uniform circular notifying them of a change in discounts. The new list has been somewhat modified from that circulated in the first publication of the Western Association, but we are not at liberty at present to enter into details. This action has so far given general satisfaction, for the jobbers have been heretofore a chief demoralizing element, with their rivalry in underselling, and their stiffness will bolster up the entire trade. We hear from many points of the enthusiastic acquiescence in the Convention plan, and one house sends us a form of agreement for local dealers which is being signed in its own city, and which we are glad to give as a model for those in other localities:

We, the booksellers of Poughkeepsie, hereby agree to be governed by the platform and regulations of the American Book-Trade Association, and not to sell any books under publishers' prices, except as therein specified.

REED & LEROY,
FLAGLER & MERRITT.
ARCHIBALD WILSON.

We print this week some matter of interest supplementary to the report of the Convention, and would call especial attention to the stirring speech of Mr. A. C. Barnes. All the straws and greater indications show that the wind is blowing in the right direction.

It only remains to act promptly, that the first of September will see all at one in carrying out the rule. Let us make the applications specifically.

In the first place, the Association itself, through its officers, must work hard. The jobbers are taking care of themselves; but the Association must directly reach, first the publishers, and secondly as many local dealers as possible. The latter branch of work must depend finally upon local dealers who are members, who must unite each his own section in the cause. But the pres-

ent need is to reach the publishers, and for this purpose a thorough campaign must be organized at once, and a list published, by authority, of those who acquiesce in, and---if there be any, which we doubt---of those who decline. Many, we find, are waiting to be officially asked, both to join the Association and to subscribe to the measure of reform. We assure them that they should send their signatures at once to Mr. Baker (140 and 142 Grand street, N. Y.), but there are many who will not take the initiative, and the Association should attend to them at once.

The publishers have a very plain duty. This is the great opportunity for redeeming the trade, upon which they must largely depend, and for building up the thorough and permanent distributing system that they all need. Let them stop underselling at once, and more than that: let them signify their adherence in writing to the 20 per cent. rule. It is very well to talk about "not binding ourselves to any agreement," but the trade wants to know who are willing and who are unwilling to enter into this reform, and if any one house of prominence is to hold back on any such plea as this, it will seriously endanger the reform. If publishers mean to enter into this thing, there can be no harm in their saying so; if they don't, let them be known honestly. And then, we trust, the publishers will go one step further voluntarily, to protect the trade, and refuse to sell to those who break down prices for purposes of their own, except under a pledge that they will sell at regular rates. This is the only way to make bookselling pay, and ultimately to satisfy the public also, by giving them in the published prices, and not in an underhand way, the benefit of any reduction that can reasonably be made.

We have this plain word to say to the jobbers on the part of the publishers: You have now a scale which will give you a living profit as jobbers (which you have not had for some time). You must now, then, undertake to be jobbers in earnest, carry good stocks, and do for the publishers what they are doing for you. The jobbers are asking the publishers virtually to put their entire trade into their hands, and they must accept the responsibility which they covet. The proposed system of rates, to protect the jobber, is thought by some to virtually prevent selling by travellers, because there is not enough margin to induce purchasing through them. The jobber must in this case in a measure guarantee the publisher by buying as a jobber—that is, in good quantities, and by pushing his books. That is only fair play.

The retailers also must be enterprising with the rest. They must no longer be afraid to keep stocks, nor must those who are in the movement timidly give way at the underselling of rival houses outside—for there must be such for some time—or at the promiscuous statements of customers who want cutting rates. We believe that with all sensible book-buyers the plain statement of the case will be amply sufficient. Meanwhile let every one busy himself at inducing his local associates to consult their own interests by subscribing to the rule, and report progress.

The proposal to convert the trade sales into a book fair may safely be left for some time. We must just now concentrate every effort on this one point. Success means work, enterprise, and general agreement. And that we must and shall have.

CONVENTION AFTERMATH.

SINCE our convention number several waifs and strays of interest, which failed to come to hand in time for that issue, have been gathered into this office, and will be found below. The trade would not easily forgive us for omitting Mr. Barnes' effective speech or Mrs. Partington's letter, and the other matters are also of interest.

Speech of Mr. A. C. Barnes.

[In support of resolutions of thanks to the retiring President, Isaac C. Aston.]

MR. PRESIDENT:—I desire to seize the opportunity afforded by this resolution o. thanks to Mr. Aston to say how sincerely I think it deserved.

I have learned something since I came here about the bearing of this whole movement upon *the publishers*, whom I more immediately represent.

When Mr. Aston called at our office in New York we made a partial promise that our firm should be represented, but at the time entirely failed to appreciate its importance to ourselves, while admiring the energy and persistency with which our friend made his plea.

At the close of your session, however, I can only say that the institution speaks for itself, and I am sure I express the sentiment of every publisher present when I say that I am glad I came here. The American Book Trade Association has a *live* interest for us, and its success will be the surest guarantee of our own prosperity, through the thrift of our customers, whom it will protect and foster by the operation of its rules.

Another time, therefore, I should come to Put-in Bay on such business with as much alacrity as though I were invited to "put in books," which you know is a school book publisher's highest ambition.

The brilliant success of Mr. Aston's effort, however, permits us to take something broader than a merely selfish and pecuniary view of the future which has thus been inaugurated. It *means something* that we have the privilege of meeting here the representative men of the noblest of crafts--for surely the book trade may claim that honor. Probably there was never before such an assembly convened upon the broad earth, and its influence upon the times, with what may grow out of it, is simply incalculable.

Interests so vast and important as those of publishing and distributing literature eminently re

quire organization, not in the sense of checking competition exactly, but certainly by confining it to legitimate channels, in which the dealer can preserve his self-respect while he earns a fair profit on his transactions.

Such an end it is understood that the Book Trade Association proposes to accomplish. The men here present, who stand foremost in all branches of the business, and their evident enthusiasm on the subject, are sufficient guarantees that the most that has been hoped for will be realized.

And this is even more a matter of congratulation to the public than to the dealers, since it will correct the evils that have so greatly embarrassed the sources of supply, and enable everyone to find on the counter of the local book-store the book he wants, at a reasonable price.

Better yet, the buyer will find an assortment from which he can *select* the ones he wants, instead of ordering as now blindly by the title, and being disappointed perhaps in two out of three upon inspection

Now, Mr. Aston is undoubtedly the Father of the Association which is doing this good thing, and as such his name will certainly go down with glory into history. But there is an ancestry back of him who should have some credit. And here I might ventilate a little bit of family pride, for it was with a member of our own firm that the conception of the *Publishers'* Board of Trade originated, and largely through his untiring efforts it became the substantial institution that it now is.

To the Publishers' Board, though in its own infancy, may be directly traced the inspiration that has led to this broader fraternity.

Messieurs the Publishers, lovely and amiable as they now appear, once lived in an atmosphere of perpetual conflict, and were trained to war from their youth upward. Suddenly they concluded to forego hereditary animosities and lie down in peace together, like the lion and the lamb in the millennial day.

When such an apparent departure from the very order of nature took place, what could their milder-mannered brethren, the dealers, do but conclude that if such an event were *possible* among the publishers it had become an absolute necessity for them?

Accordingly here we are, having gravitated together under Mr. Aston's paternal care. While he is the revered Father, therefore, you must admit that the Publishers' Board is at least the prolific Mother, who regards these her sons with pride and satisfaction.

Perhaps there are some who imagine that the Publishers' Board is not altogether a success as a parent, or that it is at best an unnatural one. It is true that when you had the preliminary meeting at Cincinnati you asked the Publishers for certain concessions in what appeared to be the common interest, and to this appeal for bread we responded with a stone.

This, however, was not evidence of a want of tenderness, but simply indicated an uncertainty as to the variety of food that would be most wholesome to our beloved offspring. It appears that, with a child's waywardness, you already do not want a part of that for which you asked.

All right; you shall have everything you want that is really good for you to have, and reasonable for us to grant. While I cannot, of course, speak authoritatively for the publishers, I do not hesitate to assume sufficient knowledge of their sentiments to assure you that the American Book Trade Association will have their most hearty co-operation and support.

In conclusion, I bespeak for the Resolution of Thanks to Mr. Aston your cordial votes. Long may he live and thrive to enjoy his patriarchal honors, and may the noble institution he has founded exist as long as our people read and their children go to school, with such facilities as can only be offered by a liberal and well regulated "American Book Trade."

Letter from Mrs. Partington.

CHELSEA, MASS., July 12, 1874.

ISAAC C. ASTON, ESQ.

DEAR SIR: Until my connection with the book trade, some four weeks since, I never dreamed of the woes under which that respected trade labored. I had fancied that beyond a mere surfeit at Book Trade Feasts, everything was lovely, and, paregorically speaking, "the goose hung high." I confess, however, that I had felt there was a negative wrong, so to speak, done the publisher when the public refused or neglected to buy his books, and as an author sympathized with him, through that tender and sensitive medium, the pocket, deeming that some remedy should be found there or; but the revelation of wrongs that has come upon me so suddenly, "knocks me,' using one of the striking expressions of the day I have, however, I am glad to say, recovered sufficiently to express my sympathy with you in the new movement, as I respect all new movements, unless, like those of the crab, they tend backwards; but, of course, with my limited experience, the wrong, vividly as it impresses me, must be much more distressing to you, bearing down upon you, probably, several hundreds of pounds to the square inch.

There is one point, however, a perplexity rather than a wrong, which, could I join with you at your forthcoming convention, I should beg to have to have considered and settled. I am the publisher and seller of a new dollar-and-a-half book, of which I am also the author, holding a tripartite relation liable to produce an entanglement. There can be no difference of interest among the three, and while the author might be induced to accept his customary percentage, the publisher and seller both claim the whole amount of the sales. They are unbending in this, and each insists on the other's paying him the dollar and a half. Now, if this is done, it logically follows that the amount per book is three dollars, the author claiming his thirty cents; but, notwithstanding the clearness of the fact the results somehow give but half the amount and publisher, seller and author lose to this extent. It is an exceedingly nice and intricate question, and already exciting irritating symptoms, that may end in a rupture, unless arbitration settles the matter. This also presents one of those cases alluded to by the editor of the PUBLISHERS WEEKLY, wherein "valuable books" are kept from the public, as the volume involving all this difficulty, like Webster's Unabridged Dictionary, contains elements which, if properly applied, cannot fail to make the world better and more wise!

I am extremely sorry that I cannot be with you to help you "put in" at Put-in Bay, for I think a good dinner is one of the best emollients to all sorts of intellectual or physical trouble, except envy and dyspepsia, and the gnashing of teeth of angry men should have something to gnash on; otherwise the same injury might ensue that attends

the friction of millstones without a grist. We send you some rare trenchermen, however, whose epicurian capabilities are commensurate with their avidity for trade—one of whom may recite to you, if he will. a recent individual wrong, when at a seaside dinner he was called suddenly from the table to help capture a balloon.

I trust that your convention may be productive of the best results, that "right may be might, and the wrongs made right," and the jollity of good fellowship so far mollify the nursing of cherished wrong, that Peace may "come down" like a generous benefactor and baptize the Booksellers and Publishers with a benediction equivalent to the amount of which they are wronged.

As you will perceive, I am not very well posted regarding these wrongs, but I have a capacious faith in their existence and think it is time that something was done about it, as undoubtedly will be at Put-in Bay. I would, however, avoid pacific measures. Yours very truly,

B. P. SHILLABER.

A Book-buyer's Letter.

CHICKIE, Lancaster Co., Pa., July 20, 1874.

ISAAC C. ASTON, Esq., President American Book-Trade Union.

DEAR SIR:----Judging from several articles in the daily press, it would seem that there are members of the bookselling fraternity who are ignorant of the fact that many book-buyers reside in the country, or in towns where there is no regular trade, or where the assortment is limited to school books, with the addition of a few miscellaneous publications; and even when the current periodicals are professedly kept, they cannot be bought at the counter, but must be subscribed for. Under the present excellent arrangement, when I see a work advertised, with the price and publisher. I can remit at once, say to Boston, without sending my order to the next town, at the risk of disappointment, or the delay of several weeks.

Hitherto the publishers have recognized the fairness of prepaying the postage, because the customer either risks the loss of his money in transmission or has to pay for a post-office order. In towns where the dealer gets a weekly package, most town buyers would be likely to encourage him; but I am now calling attention to the large class of buyers who, like myself, have no such facilities.

The issuing of books by subscription alone is a nuisance which should be abated. The canvassers are often impudent trespassers; the books do not find their way into regions where there is a sparse population, but, on the contrary, they are often pushed to the disadvantage of the local dealer; they are not *published*, and, as a consequence, they cannot be quoted, nor can they be reviewed in respectable periodicals. It is fortunate that in most cases such books are mere compilations of little or no value.

Respectfully yours,

S. S. HALDEMAN.

[We print the above as of general interest, presenting the question of "books by mail" from the buyers' and, we may say, the publishers' point of view. But we look to see the interests of publishers and local dealers entirely harmonized in this particular by the hoped-for revival of trade consequent on the action of the Convention. This should enable local dealers to keep full stocks, in which case, when buyers can no longer get greater discounts at the large centres, as heretofore, they will scarcely run the risk of money and time in sending abroad for what they can get just as well at home.---ED.]

THE following is the full text of the circular to be sent by jobbers to their customers:

"DEAR SIR:

"On and after September 1st we shall make certain changes in our discounts on the different Publishers' books and would respectfully re er you to our invoices on and after that date.

"August 20th."

THANKING *Every Saturday* for its acknowledgment of the PUBLISHERS' WEEKLY as "doing very much toward gathering year by year the material for a full bibliography," we must say that we have good reason to agree with it, "but," that "the book-trade is in an almost wholly unorganized condition, and the multiplication of business centres all over the country leads to desultory publishing which it is exceedingly difficult to register." Its suggestion in this dilemma is a capital one, that the specialty journals should publish regularly a bibliography of all works of interest in their respective spheres—especially since a chief demand upon a bibliography "is by students of special subjects, who wish to know what has been published in their department"—and thus make easier the path of the general bibliographer, who, we all hope, may some day enter upon his work in America. "Let the Museum (of Comparative Zoology, at Cambridge), for instance, take science; the various medical journals compete with each other in recording medical works; the General Theological Library in Boston take theology; the law periodicals take law; the National Academy of Design works on fine art; and by degrees the whole body of literature of special sort would be recorded by those persons who were most conversant with the several classes. The labor of the man who should gather this material into comprehensive shape would be great, but nothing like so great as it now is. The preliminary work, and especially the work of bringing to light obscure and half private works, must be done by enthusiastic volunteers."

MR. ROBERT CLARKE writes, under date of 17th inst.:—"I do hope all publishers, jobbers, and booksellers will give the agreement a fair trial for a year. I think they will find their business so much improved and so much simplified that they will affirm the resolution next year."

MESSRS. ROBERT CLARKE & Co. are reprinting 17 volumes of the Ohio State Reports. They will be finished in October.

"THE Narrative of George Smith" is the unpretending title of the record of the important explorations made at Nineveh by the agent of the British Museum, whose letters at the time to the *Telegraph* attracted such wide attention. The book will shortly be published in London.

BOOKS RECEIVED.

THE LITERARY READER, by George R. Cathcart. (Ivison, Blakeman, Taylor & Co.) The culture and judgment displayed in the compilation of the "Literary Reader," can only be fully appreciated after a careful examination of the book. The extracts cover such a wide field, and are taken from so many unhackneyed sources, and are at the same time so typical of the author, that no idea would be received of the thoroughness of the work, by giving only the brief mention of the "contents" our space admits of. The selections are given in chronological order, with a short biographical and critical sketch introducing the author. They begin with Shakespeare and come down to our own Bret Harte, and are taken entirely from English or American literature—modern writers being especially well represented. A small vocabulary and dictionary of authors are added. The book is one of the handsomest we have had the pleasure of handling in a long time. It is most substantially and elegantly gotten up, no expense having been spared in its manufacture. Refined taste is its distinguishing characteristic outwardly and inwardly. 12mo, cloth, $1.60.

THE YOUNG CATHOLIC'S ILLUSTRATED PRIMER. 16mo, bds., 20 cents. THE YOUNG CATHOLIC'S SPELLER, 16mo, bds., 25 cents. THE YOUNG CATHOLIC'S FIRST READER, 16mo, bds., 25 cents. (Catholic Publication Society.) The above volumes are the first of a series that the Catholic Publication Society propose to issue for the uses of educators of Catholic children. The series will not only embrace advance readers, but also histories, grammars, geographies, etc. The volumes will be carefully revised by the Rev. J. L. Spalding, while no expense or labor will be spared in getting them up. As samples of the series, the above will meet with general approbation. They are well printed on good paper, and are filled with pretty and devotional pictures, and appropriate reading matter.

ALL THE FRENCH VERBS AT A GLANCE, by Etienne Lambert and Alfred Sardou. (Albert Mason.) The object of the authors in this little work is to show at a glance all the Regular and Irregular Verbs, in the clearest and shortest manner. To do this, they give a sort of chart with a model, under every rule, of all the conjugations of the verb. We recommend the book as one that will greatly facilitate the acquisition of French. 12mo, 50 cents.

THE NOTARY'S NOSE, by E. About. (Henry Holt & Co.) None but a Frenchman could ever have invented the ridiculous plot of this story, or related it with the same spirit and apparent truthfulness. Nothing better can be found for passing away an hour or two, and having a hearty laugh. The translation by Mr. Henry Holt isof course an admirable one. "Leisure Hour Series." 16mo, cloth, $1.25.

MY MOTHER AND I, by the author of "John Halifax" (Harper & Bros.) This story has already been noticed in our columns; we merely call attention to it now as appearing in a new and cheap form. 8vo, paper, 50 cents.

THE TROTTING HORSE OF AMERICA, by Hiram Woodruff, edited by Charles J. Foster. (Porter & Coates.) The eighteenth edition of a well known and popular sporting book. Full of information about the way to train and drive the trotting horse, with many reminiscences of the trotting turf. Revised and enlarged, with a new Appendix and a copious index. 12mo, cloth, $2.50.

POPULAR RESORTS AND HOW TO REACH THEM, by John B. Bachelder. (John B. Bachelder.) A handsomely gotten up volume, with descriptions and views of well-known summer resorts and celebrated watering places. The best and easiest ways for reaching them are pointed out, with the most picturesque routes. The illustrations are noticeably fine, as is the entire get-up of the work. 12mo, cloth, $1.50.

We had prepared, for this number, paragraphic summaries of the salient announcements so far ready, but have concluded to defer them, and present all together in our next issue. Further material for this purpose should be forwarded to the editor at once. The following number, that for September 5th, will be the official announcement issue, for which *lists* should be sent.

MR. SAMUEL B. WELCH, for a long time in charge of the stationery department of Messrs. A. S. Barnes & Co., has recently resigned that position to assume a still more responsible one with the flourishing house of J. G. Hodges & Co., the correspondents of the Messrs. Barnes in San Francisco His late employers speak in enthusiastic terms of Mr. Welch, whom they regard as one of the most valuable assistants ever connected with their business. On the eve of his departure he received from the hands of Mr. Curtis an elegant Jurgensen gold watch, the joint gift of the firm and its employees, as a testimonial of their appreciation of his personal worth and business qualities.

BUSINESS OPPORTUNITIES.

WANTED.—A gentleman of literary attainments and some capital to put in, would like to make a business connection with an established Publishing House. Address J. T. B., box 407, Medford, Mass.

SITUATIONS WANTED.

A YOUNG man, with seven years' experience as salesman in the book business in a large city, and with the best of references, is open to an engagement. Address P. O., Box 46, Beverly, N. J.

SITUATION WANTED, by a young man, thirty years of age, in a publishing, jobbing, or retail house. Is well posted in the different departments of the trade. Willing to go into the country or West. Address, H. W. Bill, 271 Canal street, New York.

SITUATION WANTED—By a young man, who has had over 10 years experience in a publishing house in this city Is well posted in Sunday School books, and has had some experience in publishing department. Is not afraid of work. Address CLERK, care of this Office.

BOOKS WANTED.

ONE copy Schiller's Lay of the Bell, with illustrations by Moritz Retsch, oblong 4to, published by Roberts Bros., Boston. Send answer, stating condition and lowest price, to H. B. NIMS & Co., Troy, N.Y.

WANTED.—Second-hand and shelf-worn School and College Text-Books. Address, giving titles, price, and condition, and date of edition, T. C. O'KANE & Co., Delaware, Ohio.

WANTED in quantity *Shelf Worn* or *Second Hand* "Andrews" Latin Series,—"Robinson's" Algebras,—"Robinson's" Arithmetics,—"Guyot's" Geographies. Address with price, A. H. Clark. Peekskill, N. Y.

BOOKS FOR SALE OR EXCHANGE.

FOR SALE.—Sanders', Sargent's, Town's, Hillard's. Independent, and Parker & Watson's Readers in moderate quantities Second-hand, good condition.—A. H. CLARK, Peekskill, N. Y.

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Del Dunstan's Childhood. By the author of "Waiting for the Morning," "Ruby Adams," etc. 16mo, cloth. $1.10.

Illustrating the early natural movements of a mind of ordinary capacity, and the gentle inculcation of truth and duty by a judicious teacher.

The Minister's Wife; or, Life in a Country Parish. By Mrs. A. K. Dunning. 16mo, cloth. $1

A pleasing picture of domestic life—its trials, compensation, and felicities—treated with unusual literary ability. It is a book for fathers, mothers, and children.

The Book of Books. The story of the English Bible. 18mo, cloth. 35 cents.

The Scholar's Hand-Book on the International Sunday-School Lessons, for 1874. By Rev. Edwin W. Rice. Part II., on Mark. Price, 10 cents.

Catalogues and specimen copies of the Periodicals, furnished on application to
ALEX. KIRKPATRICK, Superintendent of Depositories, No. 1122 Chestnut Street, Philadelphia,
for more convenient, to order from the Society's Depositories Address
C. S. SCOFIELD, Nos. 8 and 10 Bible House, New York.
J. SHUTE, No. 40 Winter Street, Boston.
W. R PORT, No 98 Dearborn Street, Chicago
No. 207 N. Sixth Street, St. Louis.

49th CINCINNATI ANNUAL

Trade Sale of Books, Stationery, etc.,

October 13, 1874, and following days. Open for Invoices to September 10

W. O. DAVIE & CO., 16 East Fourth Stree

656 Broadway, New York, August, 1874.

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REGULAR EVENING SALE of Libraries, Booksellers' Stock, Stationery, Fancy Goods, Paintings, Engravings, etc., are made throughout the business season. Consignments solicited.

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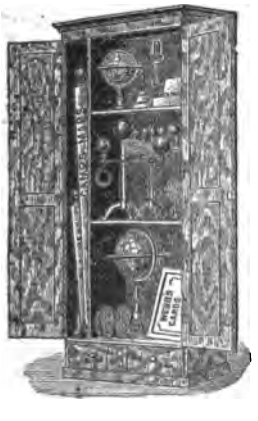

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ONE of the cleverest little books agoing promises to be "Homes and How to Make Them," by E. C. Gardner, which will be one of the Osgoods' earliest books. It is in the shape of letters between the architect and his friends, something on the pleasant plan of Tyrwhit's "Our Sketching Club," and tells all about house-building, from choosing a site to minute interior details. It is at once very practical and very artistic in its teachings.

THE American News Company have just ready a new Fall volume of *Little Folks* and *Chatterbox* for 1874; these popular juvenile periodicals bind up into a clever assortment of all sorts of reading that the little folks like, and it is no wonder they sell by the thousand.

OF Porter & Coates' publications, the earliest will be "The Wild North Land," by Capt. W. F. Butler; being the story of a winter journey through Northern North America. Some three years ago Capt. Butler made a very favorable impression in book circles by publishing an account of an excursion which he made through Canada; and there are doubtless many who, having read that work, will look with some eagerness for the forthcoming one. The author writes in a brisk and spirited style, with a ready pen and pleasant; and this later volume may be commended as a fair and often very picturesque account of a portion of our continent with which we are by no means familiar.

IN the first edition of our Convention report, there was an error and an omission that those who have not the corrected later edition may note:

"Mr. G. B. Grosvenor, of Grosvenor & Harger, Dubuque, Iowa, was vice-president for Iowa, and not Mr. Wesley Jones, of Burlington; and Mr. Henry Hoyt, of Boston, was in attendance, though his name does not appear in the register." Quite a number of those present, we may add, unfortunately neglected to enter on the register.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Adirondacks Illustrated. *See* Stoddard.

Ahn's Practical and Easy Method of Learning the French Language. By Dr. P. Henn. First and second course, bound together. 12°, pp. xvi. and 94; viii. and 203. Half roan. $1.....*Steiger.*

Ancient Nation (The). A Sign and a Wonder. By the author of "The Knights of the Frozen Sea," etc. With 21 illustr. 12°, pp. 378. $2.....*Pott, Y. & Co.*

Annan.—High Church Episcopacy; Its Origin, Characteristics and Fruits. By William Annan. 16°, pp. 283. $1. *R. S. Davis & Co.*

Bartholomew's National System of Industrial Drawing. Free Hand. No. 3. Oblong 8vo, pp 16. Pap. 20c. *Woolworth, A. & Co.*

Bouley.—Hydrophobia: Means of Avoiding its Perils and Preventing its Spread, as discussed at one of the Scientific Soirees of the Sorbonne. By H. Bouley, Member of the Institute of France, etc. Transl. by A. Liautard, M.D., V.S., etc. 8°, pp. 61. Pap. 35 c.....*Harper.*

Brownson.—An Address, Commemorative of the Life and Character of the Rev. David Elliott, D.D., LL.D., Prof. in the Western Theol. Sem. at Allegheny City, Pa. Delivered in the First Presbyterian Church of Allegheny, April 22d, 1874. By James J. Brownson, D.D. Delivered and Published by request of the Professors and Directors of the Seminary. With port. 12°, pp. 85. *R. S. Davis & Co.*

Cairnes.—Some Leading Principles of Political Economy Newly Expounded. By J. E. Cairnes, M.A. 8°, pp. 422, $2.50.....*Harper.*

Clark.—The Mighty Worker. International Sunday School Commentary, vol. 4. Lessons in Mark. July, 1874, to January, 1875. Text of the Lessons both in the "Common" Version and in the Revised Version of the American Bible Union. With notes prepared expressly for the Use of Sunday School Teachers and Bible Classes. By Geo. W. Clark, D. D., Author of "English Harmony of the Gospels," "Notes on Matthew," etc. 8°, pp. 162. $1..*Am. Bib. Un.*

Conklin and Bissell.—The Iowa Justice. A Treatise on the Powers and Duties of Justices of the Peace, in Civil, Criminal and Special Cases, in the State of Iowa, with Forms and Proceedings in all Cases, and an Appendix of General Business Forms. *Second ed.* Revised and adapted to the Code of 1873, and the Laws of the 15th General Assembly, with References to Decisions up to the 35th Iowa. By Charles H. Conklin and Julius B. Bissell. 8°. $7.50. *Mills.*

***Cowper.**—The Task, with Tirocinium and Selections from the Minor Poems. A.D. 1784–1799. Edited with Life and Notes by Henry T. Griffith, B. A. Vol. II. 12°, pp. 300. $1.50.....*Macmillan.*

Davis.—The Genesis and Ethics of Conjugal Love. By Andrew Jackson Davis. 12°, 75 c. and $1.; pap 50 c. *A. J. Davis & Co.*

Davis.—Nimrod of the Sea; or, the American Whaleman. By William M. Davis. Illustr. 12°, pp. 403. $2. *Harper.*

Day Dreams.—16°, pp. 226. $1.50.....*Turnbull.*

Disturnell.—Sailing on the Great Lakes and Rivers of America; embracing a Description of Lakes Erie, Huron, Michigan and Superior, and Rivers St. Mary, St. Clair, Detroit, Niagara, and St. Lawrence; also, the Copper, Iron and Silver Region of Lake Superior, Commerce of the Lakes, etc. Together with Notices of the Rivers Mississippi, Missouri and Red River of the North; Cities, Villages and objects of interest. Forming altogether a complete Guide to the Upper Lakes, Upper Mississippi, Upper Missouri, etc. Also, Railroad and Steamboat Routes. With Map and embellishments. Compiled and published by J. Disturnell, author of the "Influence of Climate," etc. Small 4°, pp. 266. $3.....*Disturnell.*

****Dunlap.**—Wiley's Am. Iron Trade Manual of the U. S., with a Description of the Iron Ore Regions, Blast Furnaces, Rolling Mills, Bessemer Steel Works, Crucible Steel Works, Car Wheel and Car Works, Locomotive Works, Steam Engine and Machine Works, Iron Bridge Works, Iron Ship Yards, Pipe and Tube Works, and Stove Foundries of the Country, giving their Location and Capacity of Product. Compiled and edited by Thomas Dunlap. 4°, pp. 760. $7.50.....*Wiley.*

Edeography.—The Manual of Edeography; or, Easy Lessons in Short Hand Writing. 12°. 75 c.; pap. 50 c. *T. W. Evans & Co.*

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Gosse.—The Wonders of the Great Deep; or, The Physical, Animal, Geological, and Vegetable Curiosities of the Sea, with an account of submarine explorations beneath the sea, diving, ocean telegraphing, etc. By P. H. Gosse, author of "The Canadian Naturalist," etc. 8°. $2 and $2.75. *Quaker City Pub. House.*

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Henn, Dr. P. *See* Ahn.

High.—On Extraordinary Legal Remedies: Mandamus Quo Warranto and Prohibition. By James S. High. 8°, pp. 704. Shp. $7.50.....*Callaghan.*

Iowa Probate Manual, containing the Probate and Homestead Law, and that of the Separate Property of the Husband and Wife, from the text of the Code of 1873, with all the decisions of the Supreme Court in the Iowa reports, etc., up to July 1st, 1873, on the same topics, with a full appendix of probate forms, accompanied by a chapter of instructions for the settlement of estates, etc. Also a complete table of all the cases referred to in the Iowa Reports. Being a complete guide for executors, administrators, and guardians in the settlement of estates. By A. N. Porter, of the Des Moines Bar. 8°. $3.....*Mills.*

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— *See* also Conklin and Bissell.

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New York.—The General Statutes of the State of New York for the year 1874, containing all laws of a public and general nature passed at the Ninety-seventh Session of the Legislature. Carefully collated with the originals in the office of the Secretary of State. [To be continued annually.] 8°, pp. 239. Shp. $2.50... .....*Weed, P. & Co*

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****Stoddard.**—The Adirondacks. Illustrated. By S. R. Stoddard, author of "Ticonderoga," "Lake George" Illustr. 12°, pp. 204. $1.....*Weed, P. & Co.*

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

Publishers' First Announcements.

From the New York Commercial Advertiser for two weeks ending Aug. 24.

AUG. 11.

Scribner, Armstrong & Co.:—By special arrangement with the author, A Rose in June, by Mrs. Oliphant, author of Chronicles of Carlingford.—Essays Critical and Biographical, by Henry Rogers.—History of Ancient Egypt, derived from Monuments and Traditions.—History of England under the Duke of Buckingham and Charles, by S. R. Gardiner.

Henry Holt & Co.:—Madame Bonary, by Gustave Flaubert (translated).—Un Mariage Sous Le Second Empire, by Hector Malot (translated).

AUG. 12.

Henry Holt & Co.—Le mot de l'Enigme, by Mme. Craven, translated by M. S.

AUG. 13.

Harper & Bros.:—Three Feathers.—To the Heights.—Beauchamp's Career.—Crushed beneath his Idol.—The Last Inca.

Scribner, Armstrong & Co.:—Life of Christ for the use of Young Persons.—Centuiller.

AUG. 14.

Porter & Coates:—Only Sea and Sky.—In Secret Places.—Under Seal of Confession.—Ruling the Roast.—History of the Civil War in America, by the Count de Paris.

AUG. 15.

D. Appleton & Co.:—Diseases of Women, from a Clinical. Pathological, and Therapeutical Standpoint, by Dr. Hermann Beigel, Director of the Maria Theresa Hospital in Vienna.

AUG. 18.

J. B. Lippincott & Co.:—A Rose in June, by Mrs. Oliphant.

AUG. 19.

Robert Brothers:—Chateau de Picardou.—Five Stories for Her Grand-children, by George Sand.—Die Lebte Reckenburgerin, by Roman Von Louise Von Francois.—Mistress Judith, by Tytler.

Estes & Lauriat:—Alice Loraine.—Aubrey's Popular History of England.—Wanderings from the Alps to Ætna.—Friends and Fortune, by Anna H. Drury.

AUG. 20.

D. Appleton & Co.:—Things You Ought to Know Clearly Explained.—Out of Doors: A Series of Essays on Natural History, by Rev. J. G. Wood.—The Sun: An Account of the Principal Modern Discoveries Respecting the Sun, by R. A. Proctor.—The Star Depths, by R. A. Proctor.—Primer of Physiology, by Michael Foster.—A Popular Dictionary of Inventions, Origins, and Discoveries.

Henry Holt & Co.:—Mistress Judith, by C. C. Fraser Tytler.—The Book of Table Talk.—Under Seal of Confession.

Harper Bros.—In Secret Places.—Tiny Travels.—Her Good Name.—The Adventures of Mick Callighin.—Hilda and I.—Kate Byrne.—Rupert Redmond.

AUG. 21.

Scribner, Armstrong & Co.:—The Book of Table Talk.—One Only.—Beethoven, Liszt, Wagner, by Prof. Dr. Ludwig Nehl.—Recollections and Suggestions of Public Life, 1813-1873, by John, Earl Russell.—Memoir of Sir Roderick J. Murchison, by A. Geikie, LL.D.—Autobiographical Reminiscences and Selections from the Diaries of William Charles Macready, edited by Sir Frederick Pollock, Bart.—The Narrative of George Smith (by arrangement with the author).

Roberts Bros.:—The Pilot and His Wife, by Jonas Lie.

AUG. 22.

Porter & Coates:—A Floating City and the Blockade Runner, by Jules Verne.—Troy and Its Remains, by Henry Schliemann, LL.D.

A FEW POINTS.

An honored member of the trade in Illinois, prominent at both conventions, and counting himself thoroughly with the movement for reform, gives us text for a little sermonizing by writing a somewhat violent letter in regard to the request of the Western Jobbers' Association. As his letter is based upon an entire misunderstanding of the matter in question, we do him the justice not to print it. But it leads us to say "to whom it may concern": that this reform business is a delicate matter, involving many and direct interests, and that it will not go through without much caution, forbearance, good nature and temporary self-sacrifice. If the better class of the trade, such as our correspondent, do not show these qualities, the reform is certain to fail.

There is a great deal of selfishness in human nature, and even in the book trade, and even after a convention at Put-in Bay. There are men and houses who can not, or will not, see that their interests are one with those of the whole trade, and who still desire to pursue the penny wise, pound foolish policy that has already prostrated their trade as well as others. It is the purpose of these great meetings of the trade to broaden out such men into a wider and truer view of their own interests by association with the trade. Such gatherings make every one feel that he is part of a great whole, working together for no mean purpose, and that is just what they are for. Any man who fails to appreciate the business importance of such a movement as this must ultimately take the consequences in his business of this lack of principle, as much as if he were so blind as to give unlimited credit to any one who happened along.

Our correspondent's special grievance was to a certain extent justifiable, from his mistaken point of view. He understood the Western jobbers to ask the Eastern publishers not to sell to any house outside their "ring," as he chose to call it, at better than a third, and as one, though "strictly a retailer," doing more business than many of those signing the request as jobbers, he thought he ought to have as good terms. In the first place, the jobbers' association is not a ring, in *any* trade sense, because it asks everybody to come in. In the second place, its request says no such thing as is alleged. Their document reads: "We respectfully but urgently request that you will not sell to any dealer or dealers, in our section of country, or territory, at a larger discount than 33⅓ per cent., who refuse to conform to the scale of discounts adopted by the 'Western Booksellers' Association,' as may be furnished to you from time to time." In other words, they in no wise ask the publishers to refuse full discounts to parties outside the association, but to parties who undersell. And this is just the protection which the trade is asking for, and entirely in line with the whole movement of reform. If this policy would be adopted by the publishers, and extended still more stringently to the retail

trade, it would put a stop to the whole "cut-throat" business, especially by the outside parties who sell books below cost to advertise their other goods.

THE Trade must not blame *us* for the delay in issuing the TRADE LIST ANNUAL. It is the old story just experienced by our friend Whittaker. Publishers *will* take their time, whether you give it or not. At this hour we are still waiting for some twenty firmly promised lists, now "printing" or "on the way;" and a number of answers to our usual "third and last appeal" to those who are not in the habit of answering first letters. Thrice we were compelled to extend the time to tardy publishers, but now we can give no further extension. The "Annual," perfect or imperfect, must go into the hands of the binder next week.

SEVERAL important communications have reached us too late for publication in the present number. We refer to the revised schedule of rates of the Western Booksellers' Association; Decisions of the Arbitration Committee of the American Book Trade Association, and a very interesting letter from a prominent "Publisher" relating to the enforcement of the resolutions adopted by the Put-in Bay Convention. They will appear in next issue.

The Fall Trade Sale.

THE semi-annual (Fall) Trade Book Sale, at Clinton Hall, under charge of the Messrs. Leavitt, opens Sept. 10, and will run some nine days, subject to the usual rules and customs. Substantially the same publishing houses contribute to it as did in the Spring, their contributions making up an unusually large catalogue of some 560 pp. The terms of the sale remain as heretofore.

The clearing out sale of the entire stationery and blank work stock of Messrs. D. Appleton & Co., will occupy the three days preceding the sale proper, commencing Monday morning, 7th September, at nine. This will be probably the largest stationery sale ever held, comprising about $100,000 worth at cost price, and the goods are of the highest grades and manufactured or imported by them. The catalogue, which is a hundred page pamphlet, distinct from that of the trade sale proper, comprises 10,000 reams of papers, 100,000 quires blank books, five million envelopes, 20,000 gross steel pens, 5,000 dozen inks, and full lines of all stationery goods. The method of sale of the blank work, we are requested to state, will be by the quire (bids for 500 quires or the lot), and goods will be offered, not by the single line, but by the entire stock of each number of goods. Thus with half-bound blank books No. 4, (pp. 22-3,) which includes, all told, 9,200 quires, the whole lot will be put up with privilege of 500 quires, assorted among Day-Books, Ledgers, &c., by the auctioneers; or the lot. No enterprising dealer in stationery can afford not to be present or represented at this most important sale.

The first day of the regular sale will be devoted to the Osgood consignment, they offering many large lines, such as "Dr. Ox" (500), Julian Hawthorne's "Idolatry" (250), "Baddeck" (200) and the like. On the following day Hurd & Houghton sell, as do Little, Brown & Co., and Appleton, and are succeeded on the third by the Putnams, John Allyn, Clark & Maynard and others. On the fourth the Catholic publications are offered. On the fifth, the stray day, come the invoices of Claxton, Remsen & Haffelfinger, Estes & Lauriat, Sheldon, Dodd & Mead, Scribner, James Little, and the like. On the sixth, Hinton, Roberts, Lee & Shepard, &c., then Gill, Bouton, Scribner-Welford (importers), Van Nostrand, &c., and on the eighth and ninth more miscellaneous consignments fall.

The Fall Campaign.

WE give below brief summaries of the important books announced so far by our leading publishers for issue this fall. The list is not yet complete, for several houses have not yet promulgated their programmes and thus have several books to add next month—most of these will probably be given in our next issue, in which the official lists will appear—but the trade will find here, in handy shape, the great body of publications for the ensuing fall.

DODD & MEAD will issue this fall E. P. Roe's third novel, "A Chestnut Burr," now running in the *Weekly Graphic*. To the "Patriots and Pioneers" the Rev. J. S. C. Abbott has already written upon, they will shortly add "Kit Carson," and "Edward Garrett's" new book, "By Still Waters," they also promise soon. The same gentlemen will print during the fall a volume of papers for young men by Pres. Mark Hopkins.

J. B. FORD & CO. have three Beecher books, besides Henry Ward's memoirs, which will come later, in 12mo on their list; the Rev. Edward Beecher's exhaustive "History of Opinions of the Scriptural Doctrine of Retribution;" Mrs. Stowe's "We and Our Neighbors," and a collection of short religious papers; "Thoughts for Lent," also by Mrs Stowe. Their list further embraces some entertaining stories, "Romances and Realities," by Mrs. Barr; a Southern story "Toinette," by Henry Clinton, treating of what now seems almost prehistoric, Emancipation; another work by Prof. Raymond, "Hoyty-Toyty and other Tales," a book about "The Little Street Sweeper," by Rev. M. Halliday; two books for sportsmen, "American Wild-Fowl Shooting," by J. W. Lang, and "Field, Cover and Trap Shooting," by A. H. Bogardus; a translation of Fabbre's satire, "The Abbe Tigrane, Candidate for the Papacy," by Rev. L. W. Bacon; a search into "The Life and Times of Sir Philip Sidney," by Mr. S. W. Davis; "The Poetry of Pets," by Sarah B. Stebbins, and—we think that's all.

MESSRS. WM. F. GILL & CO. will send out "Lotos Leaves" this Fall, contributions from Wilkie Collins, Mark Twain, Whitelaw Reid, John Hay, Edmund Yates, Noal Brooks, John Brougham and Isaac A. Bromley, and designs from Gilbert Burling, Alfred Frederichs, John LaFarge, and Arthur Leverly, will be among the features of this unique volume. Danbury *News* Bailey's new book, will be a continuous work, with the enigma of "T. B. T. G. G." for its title. Charles Bradlaugh's "Impeachment of the House of Brunswick" is also in this list, with a conversational satire on Christianity, by the author of

"Dame Europa's School," under the title of "Modern Christianity, a Civilized Heathenism." In Fiction, the catalogue is long, embracing recasts by Wilkie Collins of his play "The Frozen Deep," and his reading "The Dream Woman;" another story by De Mille, "The Babes in the Wood, a magic comedy;" and Miss Amanda M. Douglass, "The Old Woman who Lived in the Shoe." The little folks will have more sketches from Gail Hamilton in her "Little Folk Life" series; Mr. Stoddard will delight them with a collection of domestic and fairy stories, "Lolly Dink's Doings," and a new series of "Child Life Abroad" will undoubtedly be popular. Among new editions will be an illustrated one of Mr. Gill's, our "Home Recreations."

THE MESSRS. HARPERS head their Fall list of American books with Leonard Bacon's comprehensive and important work on "The Genesis of the New England Churches," one very attractive feature of which is to be its thorough illustration. The "History of Germany from the Earliest Times," founded on Mueller's, which Mr. C. T. Lew is editing; the Khivan work "Campaigning on the Oxus," the second *Herald* book, so to speak, by MacGahan; Dr. Taylor's (of the Tabernacle) "David, King of Israel: His Life and Its Lessons;" Prof. Hoppin's "Life of Admiral Foote:" Parker Gilmore's "Prairie and Forest," descriptive of North American game, and full of personal adventures, and a new edition of Mill's Logic, make up their leading books, aside from novels, of which announcements are not yet made.

IN MESSRS. HENRY HOLT & CO.'s list, the "Vers de Société," which Mr. C. H. Jones is to edit, has been already alluded to, though not his condensation of Boswell's Johnson, similar in idea to his "Clarissa Harlowe." Other important works are Mr. J. S. Mills' Three Essays on Religion (The Utility of Religion, Theism, and Nature); Sir Henry Maine's "Early History of Institutions;" W. B. Scott's "History and Practice of the Fine Arts," and a translation of Wagner's Autobiography and Essays. Their new novels are to be Hardy's "Far from the Madding Crowd," one by Mrs. Alexander, and another by the author of "My Little Lady." Histories of America, France, and Germany will contain Freeman's Course, and Gautur's "Tour in Russia" is announced in translation.

MESSRS. LEE & SHEPARD'S list is led by books from two notable but different enough writers, Robert Collyers and Prof. Townsend—the one a wedding present of good advice, "The Simple Truth," and the other a collection of reasons for believing in endless punishment, entitled "For Ever Lost!" "The Morals of Abou Ben Adhem: Eastern Fruits in Western Dishes," dedicated to his mother-in-law, is what Nasby is next to devote himself to, while "Jennie June" (Mrs. Croly), is to write of and for those joined "For Better or Worse." A volume of sermons by Rev. Dr. J. M. Manning, pastor of the Old South Church, will offer "Helps to a Life of Prayer," and Mr. Babson has collected enough wandering papers of Richard White to make up an attractive volume, what he calls "The Lover and other Miscellanies." The young folks will have Col. Higginson's history and juveniles, by lots of people,—new volumes telling of "Young America Abroad" in Austria and Italy, and an addition to the "Yacht Club Series," by Optic; the story of a Tomboy, "Running to Waste," by George M. Baker; another from Mrs. Cheney, and so on. In Fiction, Miss Trafton's bright novel of "Katherine Earle" heads the list; "Our Helen" is a new story from clever Sophie May; De Mille will tell a story of Arcadia, "The Lily and the Cross;" "Not in their Set" is from the German of Marie Lengen. To conclude, there will be new editions of "Puddleford Papers; or, Humors of the West," by H. H. Riley, Vose's "Manual for Railroad Engineers," of Alford's Greek Testament, and a cookery book.

THE LIPPINCOTTS as yet make few announcements not prophesied in the preceding season. The most important of these are Bigelow's "Life of Franklin," as edited from his letters; Rev. Wm. R. Alger's "Life of Edwin Forrest," authorized by the executors; Nathan Sargent's reminiscences of "Public Men and Events"; A volume of the political and literary addresses of the late Lord Lytton (Bulwer); President Woolsey's new edition of Dr. Francis Lieber's great work on "Political Ethics"; and the current new edition of Prescott. Besides these are Dr. Legge's life and works of the Chinese philosopher Mencius; a "History of the German Emperors and their Contemporaries," compiled by Elizabeth Peake; a new edition translated by Rev. Wm L. Gage, of Steffen's interesting sketches of "German University Life," with its reminiscences of Goethe and his contemporaries; two books on a current question, "The Preadamite," by A. Hoyle Lester and "The Recent Origin of Man," by Joseph C. Southall; "What a Boy"; a promising book on the training of boys, by Julia A. Willis; "Crowned in Palmland," a story of missionary life, by R. H. Nassau, Francis Ashton's story of the day, "A Modern Cressida," and two other romances, "Charteus," by Mary M. Meline, and "The Lost Model," by Henry Hooper.

LITTLE, BROWN & CO. will bring out the two concluding volumes (the 9th and 10th) of Bancroft's "History of the United States" during September, as also Francis Parkman's new book on "The Old Regime in Canada."

MESSRS. JAS. R. OSGOOD & CO.'s list of American books at present is about the size of all the other publishers put together—a disproportion which may, however, be remedied later. Their notable essay-volume will be an additional book from Emerson, "Poetry and Criticism," though many will look forward with scarcely less desire to another series of "Spare Hours," by Dr. John Brown, and another volume of Lowell's Essays, uniform with his "Study Windows." Of poetry they are to give us more from the Quaker poet Whittier. "Hazel Blossoms;" some "Songs of Many Reasons," by Holmes; a dramatic poem by Bayard Taylor, "The Prophet of Tragedy;" Lucy Larcom's "Childhood Songs;" a new (revised and enlarged) edition of Aldrich's poems, "Cloth of Gold and other Poems;" a new volume from Trowbridge; and "After the Ball and other Poems," by Nora Perry, and a poem translated from the Russian. For science we shall have John Fiske's "Outlines of Cosmic Philosophy;" Prof. T. Sterry Hunt's "Chemical and Geological Essays," and a work by Dr. E. H. Clarke further treating of the education of girls, including his widely-read paper on "Brain-Building." Other books promised by them are some art works, "Discourses on Architecture," and "The Story of a House," translated from the French of Viollet-le-Duc, by Geo. M Towle, to be illustrated, and published in very handsome binding; "Art in the House," from th

German of Jacob Falke, with heliotype illustrations and notes by C. C. Perkins; "Homes and How to Make Them," an attractive and handy book, by E. C. Gardner; "The Antiquity of Engraving and the Pleasure of Prints," by W. S. Baker; "Famous Painters and Paintings," by Mrs. J. H. Shedd; and a new revised edition of Mrs. Jameson, in ten volumes. Miss Kate Field's *Tribune* Letters, covering "Ten Days in Spain," are to be put in book form. Mrs. Diaz is to publish another juvenile, "The Schoolmaster's Trunk;" Dudley Warner will try his hand at juvenile literature; Julian Hawthorne will have ready his "Idolatry:" Howell's "A Foregone Conclusion," and Katherine King's "Cruel Constancy," and several English novels are, of course, forthcoming. The remaining books are a pretty set of handy volumes of favorite sketches to be edited by Rossiter Johnson, and some holiday books; "Frithiof's Saga," an illustrated quarto deferred from last Fall; a new companion volume by Wilson Flagg to his "Woods and By-Ways of New England;" "Nile Sketches," by Augustus Hoppin, Verne in fine illustrated editions, and—but we must stop somewhere.

THE PETERSONS have nearly ready another of that indefatigable writer's (James Payn) stories, "Married Beneath Him," which will be out in a couple of weeks. Captain Curling's "Love at First Sight" will be published about the same time as will "The Pictorial Tower of London" by W. H. Ainsworth, "The Prince George—St. George Julian" by Henry Cockton, and Peterson's "Household Directory."

MESSRS. PORTER & COATES are to publish in a few weeks the story of a winter journey across British America describing "The Wild North Land," by Capt. W. F. Butler. The work is carefully illustrated, and as it is their first book of travel will be looked for with interest. They will also bring out "The Stately Homes of England," a collection in book form of some illustrated articles by Llewellyn Jewett and S. C. Hurd, which recently appeared in *The London Art Journal.* Other works which they have in press for immediate issue are: "The Sportsman's Club Among the Trappers," by Harry Castleman, forming the third and concluding volume of the "Sportsman's Club Series" of this popular writer of juveniles; and Mrs. Despard's "Chaste as Ice—Pure as snow," a novel for which a large sale is expected.

POTT, YOUNG & CO. will have during the fall a new volume of the important Bampton lectures on the evidences of Christianity, by Rev. Stanley Leathes. They will issue in America also the English translation of Cornelius à Lapide's great commentary on the Holy Scriptures, from his twenty Latin folios. Among the promised juveniles are the attractive titles of "Mrs. Mouser," "Little Johnny," and "Life of an Elephant," each with twenty full-page and fine illustrations by Froelich and such artists.

THE PUTNAMS are at present the most promising holiday publishers, their list embracing a fairy tale called "Moon-Folk," by Mrs. Jane G. Austin, fancifully illustrated by Linton; a dainty edition of a poem by Bryant, which years ago appeared in *Putnam's Magazine*, but has not since been printed, entitled "Among the Trees," with designs by Jervis McEntee. Others not holiday books are Prof. Hart's promised work on the German Universities, a goodly sized volume of 450 pages; Geo. Cary Eggleston's "How to Make Money," to be added to their Handy Books; an illustrated edition of Mrs. Hawthorne's "Notes in England and Italy," a juvenile, "Roddy's Romance," by Helen R. Johnson, and Prof. Pumpelly's and others' scientific books. Other announcements will be added to their list the first of next month.

THE SCRIBNERS, on the first of next month, will have out Prof. Marsh's promised "The Earth as Modified by Human Action," and Verne's new book "A Floating City," and "The Blockade Runners," which last is to have forty-two full-page illustrations, and later they will publish the second volume of Mr. Froude's "The English in Ireland in the 18th Century," and at the same time a translation from the Dutch of Van Oosterzee's "Christian Dogmatics." On the 15th they promise "A Theory of Art," by Joseph Torrey, the concluding (4th) volume of Curtius, "History of Greece," and a revised (enlarged, and cheap) edition of Stanley's famous "How I Found Livingstone." Towards the close of the month a popularly illustrated "Manual of Mythology" by A. S. Murray, the third Bric-a-Brac volume, "Merimee, Lamartine, and Sand," Gardiner's "Thirty Years' War," ("Epochs of History" series) and a translation by B. Jowett of "The Dialogues of Plato" (cheap edition) will close their September list.

THE SHELDONS will have ready within the month Gen. Custer's "Life on the Plains" which will be of special interest now from the writer's prominence in the El Dorado expedition. They also promise immediately McCarthy's "Linley Rocheford" said to be the best of his works, and later in the fall Mrs. Anne Edward's "Estelle," and Theodore Davies' "Losing to win."

MESSRS. HENRY L. SHEPARD & CO. make strong point of their series of "Juvenile classics," by Eggleston, Verne, and others, which we have before described. They will have also Bayard Taylor's *Tribune* letters from Ireland, one of the hits of the season; an important book by Dr. George B. Loring, on "The Breeding and Management of Cattle"; two juveniles—"Friendly Fairies" and "The Twins of St. Marcel"; the Rev. Peter Pennott's New England story, "Achsah, a New England Life Study," now running in "American Homes," and a new edition of Mr. Geo. L. Austin's collection of child-poetry, "The Little People of God."

LITERARY AND TRADE NEWS.

MR. W. H. PIPER, of Boston, has been put into bankruptcy by his creditors. The committee reported that Mr. Piper was unable to give any idea of his business condition at any time within the last seven or eight years, but he had probably lost $40,000 in real estate operations. His business memoranda and personal account show that his business for the past seven years has paid a net profit of $90,484, while he has drawn from the business $121,766. The committee could not ascertain how much accommodation paper had been negotiated for Mr. Piper's benefit, or how much could be brought against his estate. This is on the authority of the Boston *Globe.*

MRS. OLIPHANT is writing a "three volume" novel entitled "Whiteladies," which will appear serially in the *Churchman* during the coming winter and spring.

WE cheerfully give space to the following paragraph from *The Literary World*, giving it our hearty endorsement: "We have good reason to be satisfied with the estimation in which *The Literary World* is held by its readers, and we have to thank many of them for testifying to its usefulness to special classes." A salesman in one of the largest bookstores in New York writes, renewing his subscription:

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THE Rollo books are stated to be the model of the series of child life abroad, to be published by Mr. Gill. The first "Child Life: Italy;" is the story of six years abroad with the family of Crawford the American sculptor; "Child Life: Europe," will take up the thread with tales of the mythologic gods and heroes celebrated in art.

THEODORE TILTON'S new story, "Tempest Tossed," is selling so rapidly that the publishers are unable to keep it in print, although three presses have been running on it of late. His present notoriety has led also to a demand for his earlier minor works, and the scandal itself has had a great effect on the sales of "Griffith Gaunt," and of "The Scarlet Letter."

THE most important book to be looked for from E. J. Hale & Son is a "History of the English Language," soon to come out in form of a good-sized 12mo.

ALL will be glad to hear that Miss Alcott is at work on a juvenile of some length, after the style of "Little Women." It will run through St. Nicholas before appearing in book form.

WE should state as a matter of record that the last indictment against Mr. Richard Worthington, of Montreal, against whom many suits have been brought from time to time, on the charge of having invoiced imported books below rates, was disposed of last month by his full discharge. All the motions of the Government for continuance and delay were overruled on the ground of insufficient cause.

MRS. REBECCA HARDING DAVIS is in North Carolina, whose local features, it is said, will form the background for a new story of American life which she is to write for *Scribner's*.

A BIOGRAPHY of Captain Joseph Fry, the Cuban martyr, by Jennie Mort Walker, is to be published for the benefit of his widow and children.

"THE Era of the Protestant Revolution," and "The Crusades," the first two volumes of the "Epochs of History" series, announced by the Scribners for the 1st proximo, were anticipatively published by them on the 26th.

THE statement that Dr. Holland has been king on a new novel, to follow "Arthur Bonnie," is authoritatively denied.

THE fourth edition of Rev. F. W. Farrar's "Life of Christ," (New York: Dutton) is in press in London.

To prevent misunderstandings as to the present rate of postage on books, we may quote a recent official letter from the Department, in which it is stated that the postage on books, as well as all other third class mail matter, is now one cent for each two ounces, or fraction thereof, to be prepaid by postage stamps; packages not to exceed four pounds in weight.

ANOTHER book is promised from that taking writer of natural history, Rev. J. G. Wood, which, under the title of "Insects Abroad," will tell us of the transformation of insects and of their use in the destructive economy of nature.

FARJEON'S new serial will "hang out" "At the Sign of the Silver Flagon," in *Frank Leslie's*.

"THE Rose in June," running in *Every Saturday*, and announced by everybody in general, is now stated to be by Mrs. Oliphant, who would seem to be writing about one novel a month just now.

MISS FROTHINGHAM'S translation of Lessing's "Laocoon," which has been so well received here, is to have the compliment of an English edition with the imprint of Messrs. Sampson, Low & Co.

WE learn from the English press that the publication of the new revised edition (ninth) of the *Encyclopædia Britannica* will be commenced this year, and that quite half the matter will be new.

MONTREAL has a new and handsome bookstore at 232 St. James street, of which Mr. Wm. Drysdale, long with F. E. Grafton, is the head. Mr. Drysdale is both enterprising and courteous, and with a full stock of books and stationery he should certainly win success.

THE Boston *Transcript*, having circulated a hundred thousand copies of the miniature *Transcript* of Feb. 9th, 1874, is now circulating an edition of 150,000 copies of the paper for July 1st, 1874, also in miniature, as produced by the Osgoods' heliotype relief process, and printed off on an Adams press from electrotype plates made in the usual way.

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(*See Publishers' Weekly, Aug.* 22, p. 189.)

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(*No further information than given in P. W., Aug.* 22, p. 210, *and in to-day's issue under Literary and Trade News.*)

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(No further information than given in P. W. Aug. 29, p. 211.)

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(All further information received is given in this issue under Literary and Trade News.

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THE present issue of the PUBLISHERS' WEEKLY has been delayed because of the sudden increase of advertisements at the last moment, as well as the delay in furnishing information for our lists and reading matter. The extent of the lists and the variety of the latter will do something to excuse this unavoidable delay. Hereafter we shall be obliged to enforce rigidly the rule that information and advertisements must be sent to us early in the week, for we are determined to put the paper to press so that it may reach subscribers regularly and promptly on Saturday. The necessity of closing up the "Uniform Trade List Annual," for which some of the catalogues have come in at the eleventh hour, several of them to be set by us, has compelled us to draw upon the full resources of one of the largest printing houses of New York, outside our regular printer, whose type is exhausted by the unusual demands of the present announcement number, and a third office has been contracted with for the next issue of the WEEKLY. The "Annual" is being rapidly pushed forward, and will be issued at the earliest possible date.

The Situation.

Tuesday was the first of September, a day to be long remembered, we trust, in the annals of the book trade. For although, owing partially to the illness of Mr. Wm. Lee, Chairman of the Executive Committee, from which he is now recovered, the Association has not yet brought its platform before the trade individually, so much has been done in one way and another in pushing forward the reform, that we believe the date named will be looked back to as that of its practical adoption. On Monday, 31, Messrs. W. S. Appleton and Charles T. Dillingham, to whom the trade should give all honor for their efficient vigor, visited Philadelphia as the representatives of the Eastern trade, and after a protracted conference with Mr. J. B. Lippincott, secured the agreement of the latter's house to the new jobbers' rates, as well as that of the other Philadelphia houses. In Boston Mr. William Lee is now pushing the movement among the jobbers. The West was already "sound on the main question." One of the great evils, underselling by the jobbers, is thus very nearly reached.

We have not as full *data* regarding the twenty per cent. rule in retail trade, but can state that on Monday the rule went into operation in most of the large New York retail stores, and that Messrs. Appleton, Sheldon, Dutton, Dodd & Mead, Randolph, and others, sell no books at retail beyond this discount. Most of those who have not yet adopted the new rule will do so as soon as the matter is properly brought before them by the Association.

From several points throughout the country we hear of the formation of local associations in the smaller cities—a movement very necessary to make the general reform efficient. Where this has not already been done, it should be done at once.

The Committee on Book Trade Fair has not yet held a meeting, but there has been consultation among its members, and a call for suggestions from the trade will soon be issued through the WEEKLY, preparatory to a meeting of the committee next month. Mr. Leavitt takes a very friendly position in the matter, and is not unwilling to listen to the voice of the trade, among which he is so popular. We look to see a fair held in the spring, or by the fall of '75 at furthest.

The Arbitration Committee has already been

called upon for several interpretations of the rules, and its decisions are given elsewhere. We believe that there will be general acquiesence in their correctness.

The situation seems to us, in view of these facts, very hopeful. Of course there are many questions yet to be settled, theoretically and practically, and the letters in our correspondence columns this week, from Mr. Aston and "Publisher" are especially interesting as bringing up more of them. "Publisher's" dilemma is properly to be solved in book-selling centres at least, by the formation of local associations, whose duty it shall be to make such official complaints as may be needed. They may choose an arbiter, or not, as they please; the publisher must look to the association itself, we should say.

A still more serious question is raised by Mr. Aston. We may say here that several of the Eastern houses have held consultations on this subject, and that most of them have come to the conclusion that it will be necessary to shorten up discounts to such jobbers and retailers as insist on underselling, sufficiently to put them at a compensating disadvantage, and thus protect those who maintain the publishers' prices. This will virtually settle that matter, once the course, which is the only course, is decided upon. And one more point should be kept in view. Now that the jobbers propose to stand by the publishers' prices, the publishers should consider that a bargain has two sides, and that the jobbers will expect something of them. No one class of the trade should undertake to profit by this reform at the expense of another, else it will all fall to the ground.

An Indiana dealer writes to us to ask if the Association proposes to allow more than 20 per cent. outside trade on law books, and thinks that similar action to that on medical books should be taken. "No other branch of the trade needs reforming more." We give the letter elsewhere, with one of the same tenor addressed to the *Tribune*. The writers are quite right, and it should be stated that action on this line of books was proposed at the convention, but was left out on the statement of a leading member that nothing could be done with the law book publishers just then, and that no rule could be profitably adopted —for a broken rule is worse than none at all—but that it was hoped during the year to get this class of publishers together and bring them into unison with the movement. An effort in this direction, we are glad to state, is already being made by Mr. Robert Clarke, of Cincinnati, who hopes before long to report progress.

A note from Boericke & Tafel requests us to call attention to the fact that the limitation of discounts on medical books outside the trade (to 10 per cent.) seems to have been omitted in the report of the convention resolutions in the *Booksellers' Guide*, an omission doubtless quite unintentional. They add: "Taking for granted your report is correct, we are issuing a circular on the strength of it," &c., &c. Good; and now let the other medical houses take hold in the right way.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Letter from the old Pres.

The trade will, we believe, be glad to hear from the old President, to whom it is so much indebted, so we accordingly print the following extracts from a letter from Mr. Aston:

Columbus, August 27, 1874.

We have formed a City Book Association embracing all the trade, and cordially endorse the new platforms, with other matters of interest to us *locally*. We know we cannot be worse off and hope to benefit our craft in future. I see no other hope for the book trade of the United States than to stand firmly upon our new platforms. Self-preservation demands it. One year of trial will convince the *entire trade* that the platform inaugurated at our Convention, if strictly adhered to, will save the book trade from annihilation; if it is not, the reverse will be the result. The publishers in New York and other cities should at once *lessen discounts* to a few men who are *robbing* them daily. They permit one or two men in New York and one in Brooklyn to slaughter from twenty-five to forty men who would strictly *adhere* to our new code. *Now* they sell three men, and if they were not *giving books* away they would gain the trade of forty men, but as long as they *permit* these few men to *control* them, so long will they fail to sell the *larger number*. Strange enough they should submit, yet they do. A few men may deliberately ruin the trade in two large cities. If I were a publisher I would prefer the trade of forty men who would sell my books at retail rates to those outside the trade, rather than to *one man* or ten men who would *degrade* my book as soon as it was out.

I was informed by a publisher that fourteen men who are "bona fide" booksellers in Brooklyn, are ruined by one underseller. So that one man in your great city cuts the bread and butter from the mouth of fourteen men, and publishers *permit it*.

An Important Question—What Answer?

To the Editor of the Publishers' Weekly:

Dear Sir:—There is no maxim more generally recognized in jurisprudence than that a restrictive law without a penalty is nugatory. It is therefore self-evident that the resolutions adopted by the Put-in Bay Convention will amount to nothing unless they can be enforced in some way. As long as any bookseller in a city retails at less than the agreed rates, his competitors must either follow his example or see their trade pass into his hands.

It has not taken long for the trade to find this out, and I presume that other publishers, like myself, are receiving inquiries from their customers as to whether they will "protect" the retailers in raising prices by refusing to supply those who undersell. This is simply seeking to devise some penalty to make the law valid.

It is perfectly natural that those who desire to carry out in good faith the proposed reduction of retail discounts should thus ask to be upheld, and the evils of the present system are so patent that all right-minded publishers will willingly do whatever is reasonable to aid in effecting so desirable a change. Yet this request for "protection," simple as it appears on the surface, involves so much that it is unreasonable. A customer, for instance, in New Orleans, or San Francisco, or Chicago, complains to me that a certain competitor is underselling. I write to the party accused, and he denies it. I must then erect myself into the position of judge to decide a question of fact and veracity between two gentlemen, the friendship of both of whom I am desirous of retaining, and with one of whom I must inevitably quarrel when I pronounce sentence, after spending no little time and thought in investigating and weighing the testimony. I have seen enough of the devices and stratagems adopted by retail buyers to gain a little discount not to know how frequent and how intricate such questions will be. The details of an active publishing trade are onerous enough already, and no one can carry on the business if he is to be called on daily to spend half of his time in offending half of his customers. Besides, when I have pronounced my verdict there will be nothing to prevent the offender from procuring his supplies from a jobbing-house at nearly the same rates that he has been getting from me.

There would seem to be but one way by which the Put-in Bay resolutions can be enforced, and whether that is practicable or not the trade must decide for itself. It is that the booksellers in each city shall organize and appoint some disinterested arbiter whose judgment shall be final. When any one is accused of underselling, let him be tried before this arbiter, and if the offence is proved, let a notification be sent to all publishers and jobbers that he is no longer to be considered as a member of the trade and entitled to trade discount. This would of course require an agreement on the part of all wholesale houses to abide by the decisions of the local court, and I for one would be willing to sign such an agreement, if general, though I must emphatically decline to sit personally in judgment on my friends from Portland to San Francisco.

I confess that the plan suggested seems to me too cumbrous for practical adoption, but I see no other mode of reaching the desired result. Can any one else suggest a better?

PUBLISHER.

Falling in Line.

MILWAUKEE, August 29, 1874.

To the Editor of the Publishers' Weekly:

WE intend to have on hand some 500 copies of your paper containing proceedings of booksellers' doings at Put-in Bay. If you have any on hand please send them to Kiggins, Tooker & Co., 500 copies, and send us bill for same and we will remit. Also please send us your weekly, and send bill for one year's subscription and we will remit at same me.

We believe that there is a good brotherly feeling being developed on the part of all book publishers and booksellers that is bound to deepen and widen until the entire brotherhood shall stand shoulder to shoulder, each feeling bound to protect his neighbor, and thus fulfil the great command, "Love thy neighbor as thyself."

Yours truly, WEST & CO.

P. S.—Last evening the Milwaukee booksellers met and resolved to form a Booksellers' Union Organization, to be completed next week. Passed a resolution unanimously to retail books at publishers' retail prices.

Discount on Law Books.

TERRE HAUTE, Ind., Aug. 22, 1874.

To the Editor of the Publishers' Weekly:

WILL the American Book Trade Association give to the legal profession more than 20 per cent. off on legal books? Since 10 per cent. discount has been declared as the limit on medical books to students and the profession, would it not be well for the dealers in law books to set a limit in discounts to students and the profession? No other branch of the book trade needs reforming more than the trade in law books. Can not the publishers and dealers in law books devise some plan of operation or scale of discounts that will rescue their business from the confusion that now involves it?

If 20 per cent. as the limit to the profession and students should be agreed upon by the law booksellers, the publishers and jobbers of such books would make more profit and the local dealers would be encouraged to make an effort for the law book trade of his locality. Let reform extend to all branches of the book trade. Can not you, through the *Weekly*, start a reform movement among the law book publishers and dealers in law books?

Respectfully,
A. H. DOOLEY,
Terre Haute, Ind.

To the Editor of The Tribune.

SIR: It seems to me the law book trade should "put in" some bay or harbor and reconstruct itself before anything can be made except by the publishers. I can name a house in this city that will sell law books to lawyers, if they have any competition, in estimating on a list of $500 to $800 worth of books, at 40 to 50 per cent. discount, while the most they will give to a dealer, even on so large a purchase as $700 or $800 is 40 per cent., and generally their discounts is ½ and 5 for cash. RETAILER.

A Suggestion as to New Lists.

To the Editor of the Publishers' Weekly:

WHEN publishers, manufacturers, and others, are mailing *new* lists to *dealers*, they should give definite information respecting discounts; they ought to know the standing of all parties addressed and make discounts in accordance therewith; without this, new lists are, as guides, almost worthless.

In getting up your Stationery Annual if you will impress on contributors the importance of this suggestion, I think they would issue and mail to the subscribers to the Annual "discount lists" in keeping with their varied rating. This list the recipient would insert in the Annual. This much and more is essential to a *satisfactory* list. The money *thrown away* on *incomplete* lists in one year would be a fortune to some members of the trade.

Yours, truly, "GODFREY."

Selma, July 28, 1874.

To Whom it May Concern.

"As a bookseller's clerk, in a large retail store in this city, I could not transact business without it. I think it would pay employers to give each of their clerks a copy of your WEEKLY; such an arrangement would undoubtedly be beneficial to both." This is what an appreciative subscriber writes us.

Trade Decisions.

DECISIONS of the Arbitration Committee of the American Book Trade Association.

(OFFICIAL.)

August 19, 1874.

Decision 1. The discount on Medical Books *cannot* be over 10 per cent., or on other books over 20 per cent. to an *old customer*, on the ground that he has been getting a larger discount.

Decision 2. Druggists who keep books for sale are entitled to the trade discount on medical books.

Decision 3. Teachers, Professors, Supply Purchasers and other officers or employees of schools or colleges, are not booksellers, and are not entitled to a discount over 20 per cent.

Decision 4. Publishers of school books cannot give over twenty per cent. discount on their own publications to Teachers, Professors, Supply Purchasers or other officers or employees of schools or colleges, except on "Books for Introduction, which is regulated by the rules of the "Publishers' Board of Trade."

August 24, 1874.

Decision 5. Contracts in writing, made previous to the Convention at Put-in Bay, with libraries and other buyers not in the trade, for a definite time, and not terminable at will, giving them more than 20 per cent. on miscellaneous books, or ten per cent. on medical books, may be fulfilled, but must not be renewed. If such contracts are for an indefinite time or terminable at will, they must terminate on 1st September, 1874.

Approved—Robert Clarke, *Chairman.*
Geo. Remson,
Geo. B. Brown,
S. A. Clarke,
R. Crampton.
Arbitration Committee.

Jobbers' Rates.

The Western Booksellers' Association (jobbers) have issued the following circulars, marked (2) and (3), to the trade:

(2) CHICAGO, August 6th, 1874.

Owing to the recent changes in Wilson, Hinkle & Co.'s list, the Executive Committee of "The Western Booksellers' Association" have decided to make an alteration in the scale of discounts, as adopted July 23, 1874, as follows: Wilson, Hinkle & Co.'s list, to be the same as given by W. H. & Co. themselves, to conform to their revised Scale of Discounts, *from the Wholesale Dozen price*, dated August 1st, 1874, viz.:

On am'ts under $100, Net Wholesale.

On am'ts $100, and under $250, 5 per cent. Discount.

On am'ts $250 and under $500, 10 per cent Dis count.

To take effect immediately.

(3) CHICAGO, August 15th, 1874.

Some few things escaped the attention of the Put-in Bay meeting,—owing to the limited time—which it is thought advisable to correct immediately. Please note the following changes in Rates of Discount.

Add to School Books at 30 per cent. Discount:

English, A. H. & Co.	Steiger, E.
Morton, Jno. P. & Co.	Sower, Barnes & Potts.
O'Shea, P.	University Pub. Co., of New York.

Add to Miscellaneous Books at 30 per cent. Discount:

Estes & Lauriat.	Mason, Albert.
Gill, W. F. & Co.	Shepard, H. L. & Co.

Add to Miscellaneous Books at 33⅓ per cent. Discount.

Appleton's Dickens, paper.	Harper's Library Select Novels.

Appleton's Waverley Novels, paper.

IMPORTANT RULE.

Books once sold cannot be taken back, except in case of errors in filling orders.

This rule will not prevent members from buying of customers good clean stock at not less than 40 per cent. discount, to be delivered free of charge.

By Order of the Executive Committee.

Circular (4) under same date as (3) gives the schedule as amended by the latter. It is long, and our correspondents have the full data by marking the modifications of (3) in (1). We notice that a few houses are still omitted, as, for instance, Lothrop, of Boston.

More Aftermath.

THE following letter, which should have been read at the Convention, was by some chance omitted, and has also been mislaid in this office. We present it now, with apologies:

PHILADELPHIA, July 6, 1874.

MESSRS. A. S. CLARKE & CO.

GENTS:—In reply to your inquiry we *are* in *hearty* "sympathy with the movement" for reforms, for no house has suffered more, if as much, as we have from the present demoralization. We cannot be present at the convention, but if the movement inaugurated should be *general*, we shall most certainly not be in the way; but we have felt little confidence in its success, and shall be agreeably disappointed if it does succeed. We do not think, however, *all* professional discounts *can* be abolished. A rule like that, we fear, would very soon be violated, and the whole thing be a failure. But a better plan, it seems to us, would be a *reduction* of the discount to *clergymen*, say to 10 or 15 per cent., according to the amount of purchase. We shall try and see some one who *is* going to the convention, and whom we may authorize to speak for us.

Yours, very truly,
SMITH, ENGLISH & CO.

THE trade was indebted to Mr. Gill for a courtesy at the Convention which should not be forgotten. We therefore reprint the programe of his interesting complimentary readings, which, unfortunately, so many of the trade, who departed

early, were obliged to deny themselves the pleasure of hearing:

PUT-IN-BAY HOUSE.

Special Notice.
Mr. William F. Gill
will give
Dramatic Readings,
complimentary to the
Book Trade Convention,
This Thursday evening, July 23, 1874.

Programme.

PART I.

The Soldier of the Hudson.....Anon
Magdalena; or, The Spanish Duel.....Waller
The Pilot's Story.....Howells
The Roman Guide.....Mark Twain

PART II.

Curfew must not Ring To-night.....Anon
A New Remedy for Anger.
The Danbury News Man
The Vagabonds.....Trowbridge
Reminiscences of School Life.....Gill

The readings will begin promptly at 8 o'clock. The guests of the house are invited.

Stationery and Fancy Goods.

DEALERS in stationery and fancy goods are now confident that the end of the dull season has been reached, and that the next few weeks will bring about the activity so long looked for. The large emporiums of fancy goods on Maiden Lane already show increased activity. Goods that have been packed away all summer, together with the recent arrivals, are being displayed upon the shelves, and all the clerks and salesmen having returned from their vacations are now busy in marking the goods and getting ready for the anticipated Fall trade.

It will be remembered that owing to the extreme dullness of the past season very few of the importers received any samples at all, most of them preferring to have their correspondents at London, Paris and Vienna send out such seasonable goods as they thought best, when the proper time arrived, in place of carrying a large stock of samples through the summer, for which there would have been but little use.

This action on the part of the importers has made it impossible for us heretofore to give any idea of what the prevailing styles would be. Now, however, the goods are arriving, and from what we have already seen it may be safely said that the market will be supplied with as elegant stock of goods as in any previous season. But few large invoices have arrived as yet, but the opening of the season has been such as to inspire confidence, and the importers have already sent forward large orders which will shortly arrive. The larger houses have sent their travellers out upon the road, and they report that though the orders they receive are small, and that though for the most part the country dealers prefer to buy only such goods as they can dispose of immediately, there is considerable confidence manifest, and they predict a more extensive trade as the season grows older. Such reports from the travellers have of course increased the confidence of the leading houses, and they now show an inclination to give more extensive credits than would a few months ago have been thought possible.

The trade so far this year shows a lamentable falling off from last year, but it is thought that most of it will be made up before the year closes. For the week ending August 31, the importations of fancy goods amounted to $35,200, and since the 1st of January to the same date, $592,175. During the same period last year the importations amounted to $897,613. In examining this statement, however, it must be remembered that the great bulk of the importations last year were made prior to the first of September, and that the subsequent financial difficulties limited the sales and compelled many importers and dealers to carry large quantities of goods over to this season. These goods are now upon the market, and in consequence the new arrivals are limited.

As to styles or fashions it may be said that there is very little change from last year. Russia leather predominates in everything, and Turkey morocco, together with fur seal, shark and crocodile skins, are losing caste. A great deal of fire gilt is now used in connection with Russia, and though the contrast is very elegant it is not advisable, for the gilt will undoubtedly tarnish and look shabby when the leather is still bright and fresh.

Mother-of-pearl and tortoise-shell has again come in vogue, and is used particularly for card cases, dressing-cases, work-boxes and receptacles of all kinds. In some instances the two substances are united and a most magnificent contrast is produced. Large fans are still fashionable, though not so large as formerly. The most fashionable and stylish of these articles designed for full dress toilettes are made of white kid or parchment, with landscapes after Watteau painted on one side. The sticks are of heavy mother-of-pearl or shell. Black fans with gilt sticks are also fashionable. There is still another style which will probably become very popular for the opera which are made of gay colored silks, with heavy carved ivory sticks. These have pointed upon them horrible, malicious-looking lizards and insects, small serpents, and birds of such peculiar species that it would defy a naturalist to place them.

Brown and black Japanese fans also find favor. They are in various figures, with lacquered sticks, and are embossed with gilt and silver figures. There are a great variety of other styles, all possessing more or less merit, and they can be had from $1.25 to $50 each.

Charles Pratt, on Maiden lane, shows a handsome assortment of pearl and shell card-cases. Those goods have for a long while been out of the market, and will undoubtedly command a ready sale. They sell from $12 to $60 per dozen.

In Russia leather there is shown a great variety of dressing-cases and work-boxes, some of which are elaborately embossed and gilded. They may be had from $25 to $40 each.

There is also a new style of music roll in Russia leather, which consists of a long, round box, into which a roll of music can be inserted. It is provided with a strap-handle, and will be found very convenient. They sell for $42 per dozen.

The newest article in Vienna goods is a Russia pocket-case for photographs. These fold up like a porte-monaie, and are designed to protect pictures when carried about the person. They are made to hold from two to six photographs, and sell all the way from $19.50 to $48.00 per dozen.

In Paris and Vienna goods there are also the usual number of pocket-books, porte-monaies, segar-cases, match-boxes, and satchels. Russia leather predominates, and they can be had for any

price to suit the buyer according to the design and finish.

A new style of photograph album from London is shown. It is an oblong book, and contains on each page three openings. The centre opening is large for an imperial picture, and those on the sides of a smaller size to suit the ordinary carte-de-visite. They may be had bound in a great variety of styles.

In bronzes there is the usual display of mantle ornaments and figures, but nothing strikingly new unless it be a line of antique Egyptian vases. These are in dark green bronze, and have a decidedly antique appearance.

In clocks there is nothing particularly new. The old styles predominate as though the inventive genius of the artist was exhausted. Of course many of these o'd designs possess rare artistic merit, and will be received with as much favor as ever.

In stationery the trade is beginning to revive. Many of the larger houses have sent their travellers on the road, and many mall orders have been received from them. We understand, however, that greater efforts are making than formerly to control the local trade, that is, the trade of the small towns within a circuit of about two hundred miles. The cause of this is that the leading houses prefer to have their business more compact than heretofore, and do not care to have their trade scattered all over the country. The orders that were so far received are small, but short credits only are given, and it is to a certain extent a cash business. It may therefore be said that the stationery market is in a healthy condition, and it is thought that as the season advances larger orders will be received, as soon as the retailers find there is a proper demand. There is somewhat of an improvement in the demand for fine papers, but the mill-owners continue to complain. For standard school stationery the demand is increasing, as it is always expected to at the opening of the school year. The greatest economy is observed, however, by purchasers, and only sufficient goods are taken to supply the immediate demand. Nothing indicates the revival of trade so well as the variety of new articles that are now offered. Many of those goods are not decidedly new, but owing to the late depression of the market but little effort has been made to bring them before the public.

E. B. Treat, publisher, No. 805 Broadway, New York, has issued a series of Centennial Games of American History and Biography. By an ingenious arrangement and combination of sixty cards the principal events and actors of American history for one hundred years are brought prominently to the mind, and in such a manner that the games cannot but be both instructive and amusing. There are twenty-six games in all, each founded upon a different subject.

Porter & Coates, of Philadelphia, have just issued a full line of autograph albums, made of superior paper, and handsomely bound in sixteen different styles. Also a line of writing albums in eight different styles.

Claxton, Remsen & Haffelfinger, have issued a third revised edition of Kahn's Administrator's Account Book, with instructions how to settle an estate. Large and small edition for 35c. and 80c. each.

Henry T. Clauder, publisher, Bethlehem, Pa., has put upon the market a new birthday and autograph album, after the style heretofore adopted by the Moravians. There is a page for each day, with neatly printed heading in either English or German, and marginal line for the year. It is printed on fine toned paper, specially imported, to correspond with the antique and substantial appearance of the German edition.

Mr. Willy Wallach, Park Row, N. Y., has on hand a large assortment of albums designed to preserve newspaper clippings. The idea is entirely new, and the book will be found very convenient for persons having a desire to preserve the "good things" of the daily press. The albums are elegantly bound, and can be had for all prices.

A new style "Scholar's Companion" has been issued which differs from the others only in the style of the box. This is of tin, and has a sliding cover, which is so arranged that it cannot be detached or lost. Pencil boxes and lunch boxes are offered of the same pattern.

The new and grotesque pen-wiper, which was put upon the market some time ago, continues to be in great demand. We refer to the sponge-monkeys, which swell or contract according to the dampness of the atmosphere, and strike new and imposing positions.

Charles Anthony, of Springfield, Ohio, offers a new educational article known as "Jackson's School Register." It is designed for the use of teachers, and offers a more convenient way of keeping the register of a school than has heretofore been known. It sells for $1.00, and is for sale by all stationers and booksellers.

Messrs. A. Williams & Co., of Boston, Mass., are the selling agents for Hawk's Album of Genealogy and Biography. This is a complete and practical system of family registration, and of preserving biographical notes and memoirs.

F. Gutekunst, of Philadelphia, has issued a new and admirable photograph of Miss Charlotte Cushman. This is altogether the best picture of the great actress that has ever been presented to the public.

J. B. McCullough, Arch street, Philadelphia, has offered a new article for the use of clergymen by Rev. M. E. Boyle, M. D., called Clergymen's Vade Mecum. This is a very convenient article, the nature being indicated in the title. It is neatly bound in pliable morocco covers, and has over 200 pages of neatly-ruled blank paper, with appropriate headings, designed for memoranda relating to the various divisions of a minister's duty. There are twenty-one of these divisions, which are arranged as an index.

One of the latest novelties is the Everlasting Wire Waste Basket. This is a wire basket, made in the shape of the ordinary waste-basket. It is durable and elegant, and will undoubtedly command a large sale.

Henry Bainbridge & Co., William street, New York, are the agents for the patent "Audascript" pen. This pen is constructed upon entirely new principles for the use of lithograpic writers and draughtsmen, &c. By its use the writer is enabled to make completely-shaped letters at a single stroke with great ease and rapidity.

Messrs. Surdam & White offer to the trade a new assortment of graphoscopes, stereoscopes and kaleidoscopes, at greatly reduced figures. Surdam & White are the only American manufacturers of stereoscopic lenses, and on this account are able to sell their goods at a reduced price.

THE catalogue of Chinese books in the British Museum will contain as many as 15,000 articles.

BOOKS RECEIVED.

THE THREE HOMES, by Rev. F. W. Farrar. (E. P. Dutton & Co.) The lives of three young men are related here, and a picture of their "three homes" given, to show the good or bad effect different home influences have upon the forming of character. The story is full of incidents, and in some parts quite dramatic. The three young men introduced are fine, manly specimens of young Englishmen, and claim the sympathy of the reader at the outset. One of the best books for boys, or rather, according to the title-page, "for fathers and sons," that has come under our notice for a long time. 12mo, cloth, $1.75.

A MANUAL OF MEDIÆVAL AND MODERN HISTORY, by M. E. Thalheimer. (Wilson, Hinkle & Co.) This supplements the author's "Manual of Ancient History." It contains a sketch of the history of fourteen centuries, beginning with the rise of the Carlovingian Power, A.D. 476, down to the establishment of the present German Empire. It is very handsomely gotten up and embellished by twelve very fine maps. 8vo, cloth, $2.50.

WORKING TO WIN, by Maggie Symington. (E. P. Dutton & Co.) The story of "Marjory Owen's" life is one which every girl will read with delight. It is especially well written, and relates naturally the griefs and disappointments of a young girl just verging into womanhood, with her struggle towards a higher and better life. The moral of the story is not too obvious, and it has in it just enough romance to make it acceptable. 12mo, cloth, $1.75.

HISTORY OF GERMANY, by James Sime, M. A. Edited by Edward A. Freeman. (Henry Holt & Co.) The excellent series to which this volume belongs is most carefully edited, and gives, in simple language, clear and correct views of history. This volume has been revised by Mr. A. W. Ward, who is ably fitted to deal with all matters of German history. 16mo, cloth, $1.00.

ALCOHOL; ITS COMBINATIONS, ADULTERATIONS AND PHYSICAL EFFECTS, by Col. J. G. Dudley. (G. P. Putman's Sons.) The cause of temperance cannot be better promoted than by disseminating this little book. When every one learns from its earnest pages that, call it what you may, liquor is but a poison in disguise, which surely kills not only morally but physically, its devotees will become less numerous. 16mo, paper, 25 cents.

PEEPS AT OUR SUNDAY SCHOOLS, by Rev. Alfred Taylor. (Nelson & Phillips.) A number of sketches of Sunday Schools. One is apt to think that in the matter of Sunday Schools there can be very little difference, but after running the eye through the table of contents and discovering over thirty varieties, with such uninviting names, too, as the "Parsimonious Sunday School," the "Gloomy," the "Underground," and the "Unventilated," one becomes convinced that the time devoted to photographing their peculiarities is well spent, if it develops any one of them into the perfectness of the "Model Sunday School." 12mo, cloth, $1.25.

FORMS OF PRACTICE; OR, AMERICAN PRECEDENTS, by Benjamin S. Oliver. (Dresser, McLellan & Co.) The fourth edition of an important work, which has been enlarged by the addition of more than two hundred pages of new matter, consisting wholly of modern forms, framed by eminent pleaders. 8vo, sheep, $7.50.

INTRODUCTION TO GENERAL BIOLOGY, by Thomas C. MacGinley. (G. P. Putnam's Sons.) A little work belonging to the "Elementary Science Series," arranged for the use of schools and classes. The student will find it an excellent introduction to biology, as special care has been taken to place before him a clearly detailed statement of the forms, functions and minute structure of every part of the organism brought under his notice, with numerous illustrations introduced to render the facts more easily remembered. 16mo, cloth, 25 cents.

HISTORY OF INDIA, by S. J. Trotter. (Pott, Young & Co.) A very comprehensive outline of Indian history from the first Aryan settlements down to the present day. The work aims to interest a class of readers who lack time or will for the study of larger works. It is written in a clear, readable style, and includes the history of many centuries. The author has availed himself of the latest sources of information, and striven to give every detail with the greatest accuracy. Well illustrated and substantially gotten up. 12mo, cloth, $3.00.

DOCTOR THORNE, by Anthony Trollope. (Harper & Brothers.) This is a popular edition of one of Trollope's earlier and best novels. 8vo, paper, 75 cents.

FOR LOVE AND LIFE, by Mrs. Oliphant. (Harper & Brothers.) Mrs. Oliphant is always a welcome writer. Her stories are so free from exaggeration, and so true to nature, that they cannot fail to please the most fastidious. "For Love and Life" is somewhat more intense in its interest than her former works; its incidents are exciting, and it introduces us to some striking characterizations. A good novel. 8vo, paper, 75 cents.

HYDROPHOBIA, by H. Bouley, translated by A. Liautard. (Harper & Brothers.) A pamphlet which discusses the means of avoiding the perils of hydrophobia, and the methods of preventing its spread. 8vo, paper, 35 cents.

LITERARY AND TRADE NEWS.

IT is always quite impossible to make any early Fall list of announcements quite complete, and as we stated, we shall complete the summaries given in our last in this column, as matter comes in. The excellent promise of Roberts Bros., and the announcements of Nelson & Phillips, had been previously given at length. The official list in this issue is as full as it could be possibly made at this date.

SINCE Dr. Holland's previous long poems have been in the habit of reaching up to the hundred thousand, we suppose the trade will not be at all sorry to learn that he has completed a new poem, "The Mistress of the Manse," for which a popularity is expected no less than that of "Bitter-Sweet" and "Kathrina." Unlike these two works, however, the new book is all in rhyme, in the style of verse used at the beginning of "Bitter-Sweet." The scene is laid on the banks of the Hudson, and the story is one of married love. It is a subject particularly suited to Dr. Holland's genius, and contains, we learn, such character-drawing and depth of feeling as are not surpassed in his earlier and famous works. This properly heads the Scribners' fall list, which, however, includes one of the best shows of books yet announced. Jules Verne's "Floating City" and

Hon. George P. March's revision of his great work, have already been referred to, and are, indeed, published this week. After the announcement of Dr. Holland's poem, that of the second and third (concluding) volumes of Mr. Froude's important work, his history of "The English in Ireland in the 18th century," is next in interest; we are to have also the fifth and last volume of Curtius' masterly "History of Greece" and in "The Epochs of History" series, which is highly praised, "The Thirty Years' War," by Samuel R. Gardiner, and "The Beginning of the Middle Ages," by Dean Church, of St. Paul's. The work on "Turkestan," by the clever Eugene Schuyler, now Secretary of Legation at St. Petersburg, is the result of personal travel, and promises to make its mark; and a book on "Life in the Fatherland," by Rev. Dr. J. F. Hurst, ought to be generally interesting. There will be an entirely new and extended edition of Stanley's "How I Found Livingstone" (at $4.50), which will now be put in the trade. Among the most popular books in the list will be a volume of "Rhymes and Jingles," by Mrs. Mary Mapes Dodge, of St. Nicholas, a second "Mother Goose;" the third volume of Mr. Stoddard's popular Bric-a-Brac series, of the first two of which several thousand each have been sold, on Prosper Merimee, Lamartine, and Mme. George Sand; and another Erckmann-Chatrian novel, "The College Life of Maitre Nablot." There will be two works on Art, "A Theory of Art," by Professor Joseph Torrey, of the University of Vermont, and the "Elementary History of Art," by N. D'Anvers, which comprises an introduction to ancient and modern painting, sculpture, architecture and music. Two volumes more from the happy pen of Professor Blackie, "Horæ Hellenicæ," essays on Greek topics, and "The Wise Men of Greece," are promised. There will be a second series of Prof. Whitney's "Oriental and Linguistic Studies," and an American edition of Murray's excellent "Manual of Mythology." Theology is fully represented, including a new volume of Profs. Schaff and Smith's "Theological and Philosophical Library," in Van Oosterzee's "Christian Dogmatics;" "Job," in Lange's Commentary; "The Paraclete," an essay on the Holy Spirit, with reference to current discussions, by an anonymous writer; two works by Professor E. F. Gillett, of the New York University, "God in Human Thought," a tracing of natural theology in Literarure back to the days of Bishop Butler, with an English bibliography, from Spencer to Butler, and "The Moral System," designed as a text-book, and bearing an introduction with special reference to Butler's Analogy; and a new hymn and tune book, "The Service of Praise," compiled by Rev. W. T. Eustis, Jr. The gift books will be "A Journey Across South America," by Paul Marcey, a splendid quarto, with profuse illustrations, many full page, and "The Myths of the Rhine," translated from the delicious French of Saintine, by Prof. Schele de Vere, with Dore's illustrations. A new edition of Jowett's Plato, that splendid triumph of classical scholarship, will be reduced from $12 to $8—there will be cheaper editions of Craik's English Literature and Stockton's "Round-about Rambles" and Guyot's "Earth and Man," will hereafter be published by the Scribners.

THE new "Daily Service," announced by Hurd & Houghton, proposes to offer a practical solution of some of the problems of worship in the Episcopal Church. It is intended not as a substitute for the Prayer Book, but as a supplement to it, by which the wealth of devotional exercises contained in the Scriptures and the ancient liturgies is brought into orderly use. It contains seven daily offices for the public worship of the church, adapted also for private and family use; a morning and evening service for each season, also special services for Christmas Eve, Passion-tide and Easter Morn', and offices for the use of the clergy and visitation of the sick. The calendar contains a table of lessons for morning and evening services according to each week of the Christian year, including two sets of lessons for Sunday. The Psalms are arranged under seventy-nine selections suited to the seasons. It contains about fifty canticles from the Scriptures, seven litanies and about 500 prayers, with intercessions for various occasions. Books of similar aim have been published for use in the English Church, but this is the first comprehensive and conservative one undertaken in America, and will no doubt excite wide interest. It is intended to have the book ready before the meeting of the convention, the first week in October.

THE Putnams have nearly ready Prof. J. M. Hart's book on the German Universities, which will be deeply interesting from its fact and its personal color. Prof. Hart tells what he saw and did in his student life, as well as gives a description of the University system of Germany. The Quarterly Journal on Skin Diseases, the "Archives of Dermatology," edited by Dr. L. D. Bulkley, will make its *debut* this month with their imprint, and Dr. Jacobi's book on "Infant Diet," will reappear in much enlarged shape.

ADVANCE sheets are at hand of Francis Parkman's new work, "The Old Regime in Canada." This is volume four of his historical series on "France and England in North America," and is one of the most entertaining and valuable volumes. Parkman is one of our best writers in this field, and we are glad to note that his works are to be translated into French. Messrs. Little, Brown & Co. have the concluding volume of Bancroft also very nearly ready.

PORTER & COATES, at the eleventh hour, send their announcements as follows: They commence their list as stated before, with a new volume in their International Series of Novels, entitled "Chaste as Ice, Pure as Snow," by Mrs. M. C. Despard. With this volume the author makes her first appearance as a novelist, and it is considered a novel of great merit. On Sept. 10th they issue Captain Butler's book of travel, "The Wild North Land." A former work by this author, "The Great Lone Land," giving the details of an excursion from the chain of lakes, of which Winnipeg is the chief, northwestward to the Valley of the Saskatchewan, met with great success. In "The Wild North Land" he gives the result of explorations still farther northward. About the same date they will issue "The Sportsman's Club among the Trappers," being the third and concluding volume of that popular series by Harry Castlemore. These will be followed by "Pennsylvania Illustrated," a general sketch of the State, its scenery, history and industries; illustrated with 200 engravings by well-known artists. "The Stately Homes of England," by Llewellyn Jewitt, and S. C. Hall, a handsome 4to volume, containing 210 wood engravings, elegantly bound, and especially designed for a holiday gift book. Among the stately homes described are Chatsworth, Warwick Castle, Arundel Castle, and Alton Towers; a new edition of "The Library; or, What Books to Read, and How to Buy Them," in which

the author endeavors to point out how to read and buy books to the best advantage. "Gentianella," by Mrs. Randolph, and a new edition of "Gustave Adolph" will be added to their series of novels. "The Orators and Statesmen of Ancient and Modern Times" is the title of a work by David A. Harsha, containing short biographies and selections from the best speeches of the greatest speakers of the past and present times. "Celebrities of the Past and Present," chiefly adapted from Sainte Beuve, is to be the title of a work in preparation by Malcom Maceuen, which, with a tale by a new American writer, the scene of which is laid in a most interesting and unfamiliar period of American history, completes their announcements for the coming season. Their Fall books, already issued, include new editions of Hiram Woodruff on "The Trotting Horse," with a new appendix and tables, and "Smith's Dictionary of the Bible," several new editions of juvenile books and two new libraries, "At Home and Abroad," and "The Holiday Library."

We call attention to Mr. Challen's announcement on another page, of his new project of publishing those old favorites, the Arabian Nights Stories, in dime novel shape. They will be in excellent shape and fine style, and houses ordering in quantity can have their own imprint. The idea is likely to take. Mr. Challen, it will be noted, "stands by the trade," in offering no greater discounts to direct buyers. We trust the jobbers will not fail to reciprocate by doing their best for the new venture.

The Osgoods' new books, ust ready, of which we have advance sheets, are sure to take. Mrs. Oliphant's new story, "A Rose in June," is full of her best work, and very charming reading, "Gunnar," Prof. Boyesen's Norwegian story, is full of beauty, and "Homes and How to Make Them," in a series of letters, is very chatty and bright, having besides very clever illustrations.

The "International Scientific Series," set on foot by Prof. Youmans and the Appletons, has met with great success in England as well as here, and such volumes as have so far been published in France and Germany have also been well received. The series will be added to within the month by the publication of "The Animal Mechanism," by Prof. Marey, a French work, and "The Science of Law," by Prof. Sheldon, who occupies the chair of law in University College, London, and later this fall will come two more volumes from Germany, "The Chemical Effects of Light," by Prof. Vogel, of the Polytechl nic, Berlin, and "The Theory of Descent—Darwinism," by Prof. Schmidt, of the University of Strasburg. Several American volumes are proposed, of which we shall be enabled to give particulars shortly.

"The Life of the so-called Christopher Columbus," by Hon. Aaron Jones, will be among the books of the month from Appletons. Mr. Jones calls him all sorts of bad names, and undertakes to make out that he hooked the credit of discovering America.

Two interesting collections of devotional poetry are promised by Roberts Bros.; the first of which, "Songs and Singers of the Liberal Faith," edited by Rev. A. P. Putnam, of Brooklyn, will contain many fresh poems, some by ex-President Hill, of Harvard. The other is collected by Mrs. J. B. Tiliston, under the title of "Quiet Hours."

We are to have a timely book from Rev. P. C. Headley, through Lee & Shepard, which will treat of Iceland under the title of "The Teland of Fire; or, One Thousand Years of the Old Northmen's Home—874-1874." A Fire-Ice-land is a curious anomaly.

To Henry Holt & Co.'s previous promises for the Fall we are glad to be able to add a translation from the French, by W. F. Rae, translator of Taine's England, of a selection from the great French critic, Saint Beuve's, "Causeries du Lundi," a chatty series of papers which are among his best works. There will be a new impression of the Taine-Doré "Pyrenees," that sumptuous work, and the favorite Otto series in German will have added to it an improved Grammar and improved Reader, edited by Prof. E. S. Joynes, and a German Primer, written by Dr. Emil Otto, especially for his American publishers.

That popular book, "Our Poetical Favorites," is to have a companion volume from the hand of the same editor, Rev. Dr. A. C. Kendrick. It will have the same title, Second Series, and will comprise the longer English poems, such as Byron's "Bride of Abydos," Milton's "Comus," etc., etc.

Last week, by an oversight in proof-reading, we mentioned "Henry Clinton" as the author of "Toinette," the stirring story of the South, abou issuing from the press of J. B. Ford & Co. The name should be Henry Churton, which, however, we believe is itself a pseudonym adopted by the author, a man prominent in politics and the law, who has long lived among the scenes which he so graphically describes.

"The People's History of America," promised by Mr. H. S. Allen as the first of his enterprises as a subscription publisher, will be ready early this month. It is presented as the cheapest and handsomest work of the kind ever issued, and the approach of the centennial celebration will make it especially saleable. The history will form a royal quarto of 744 pages, with 24 full page engravings, including autographs of the signers of the Declaration. The cover is very striking, with the American shield in full colors.

The prize awards (of $200 each in addition to copyright) offered some time since by the Authors' Publishing Company, have been made as follows: that known as "The Company's First Book," to the Rev. W. I. Gill, for an exposition and defence of "Evolution and Progress;" those for fiction to Mr. B. F. Buer for "Irene; or, Beech-Broken Billows," and to Mrs. M. A. Denison for "Many a Vanished Year." The premium for a prize satire was not awarded, and in regard to that for a scientific essay, the decision is reserved. All these books the Company will publish, bringing out the first two (priced at $1.50 and $1.25) during the fall. The Authors' Publishers' Company, we fear, is not founded on a rock in taking up the superstition of a natural enmity between authors and publishers. The latter are only too glad to get good books.

The *Nursery* is such a very good thing that we are glad to hear that Messrs. Nichols & Hall, who have the exclusive sale of it when bound, have sold 10,000 copies of the new volume before publication. "For youngest readers" there is nothing better.

A Peace Commissioner, Rev. Mr. Meacham, writing a book about the Modocs, "The Wigwam and the War-Path."

Macmillan & Co have just prepared a "select list of Educational Works" that teachers and others interested will do well to send for.

WE learn that our item of August 29th, on Farrar's "Christ," from English sources, was somewhat behind the truth instead of ahead of it. To this date *seven thousand* copies, instead of four, of that remarkable work have been issued—since May 15th. Many of these have been sold in this country—by E. P. Dutton & Co.

WE quite give up in despair before the immense announcement list of George Routledge & Sons, which readers will find in our other columns. It is the most extensive we remember ever to have had to deal with, and shows a healthful confidence in the fall season. We may make special mention, however, of two new books for boys by that writer of marvels and idol of the boys, Jules Verne, "A Journey to the North Pole" and "The Field of Ice," each of which will have over a hundred illustrations, including twenty-four full-page plates, at but $1.50 each. "Little Wide-Awake," a superb picture reading-book for little children ($1.25 to $2.00), by Mrs. Gale Barker, will have no less than three hundred pictures, and we don't wonder that the publishers expect to sell 50,000 copies of it.

JOHN MORLEY is to republish his essays "On Compromise" in a volume.

A DICKS' "Pope" is promised.

MISS ADELINE TRAFTON'S clever story of "Katherine Earle," which has been delighting the readers of *Scribner's Monthly*, will be one of the first publications of Lee & Shepard. Her juvenile reputation as the "American Girl Abroad" is happily carried out by this pleasant book. It is a sunny, happy story of the life and loves of a Boston maiden, without sensation, but with a great deal of home cleverness and very readable.

HAZLITT'S "Life of Napoleon" is to be republished by the Lippincotts, in three neat 12mo volumes at $1.50 each. This forms a cheap library edition of a standard work, long out of print in America.

"THE Cooper Library" is a series issued by J. B. Lippincott & Co., containing selections of the most interesting parts of the popular Leather Stocking and Sea Tales of J. Fenimore Cooper, divided into stories of the *Wood*, *Prairie*, and *Sea*, with illustrations by Darley. They are in a new dress and are likely to take.

MRS. WISTER'S last two translations, "The Second Wife," by E. Marlitt, and "Hulda," by F. Lewald, have proved among the most attractive works of fiction published this season, the former having reached its sixth edition, and the latter its fifth, in ample evidence of their popularity.

THE LIPPINCOTTS announce to the trade that they have added new works to their attractive series of 24mos called "The Cottage Library," and it now embraces 136 volumes, uniform in size and binding. A full list will be furnished on application.

MR. OSCAR H. HARPEL, of Cincinnati, is making a curious collection of poetry written by printers or those connected with the printing trade, which he purposes to publish under the title of "The Poetry of Printerdom," with a companion volume, "Inside Glimpses of Printerdom," consisting of all sorts of printers' scraps. Contributions or loans are requested.

"THE Scottish Philosophy, biographical, historical, and critical, from Hutcheson to Hamilton," is the dreadful title of Pres. McCosh's new book the Carters are to print. It is to be an 12vo, and will be ready during the Fall.

BUSINESS CHANGES.

ALBANY, N. Y.—Near & Co., booksellers and newsdealers, have been succeeded by Wm. Nichols.

CLINTON, IOWA.—A. J. Santee & Co., booksellers and stationers, have been succeeded by Moses and Thompson.

—— A. J. Santee has opened a book and stationery store at 500 Second Street. Would like catalogues and price lists.

FREDERICK CITY, Md.—R. Brown Henderson, bookseller, stationer, and music dealer, has been succeeded by J. W. Elliot.

HAGERSTOWN, MD.—The book and stationery business of the late T. G. Robertson will be continued by his widow, under the old firm name. Mr. George R. Brooks will have immediate charge of the business.

KNOXVILLE, TENN.—Charles H. Ogden has purchased a one-half interest in the stock and furniture of the book, stationery, and printing business of O. B. Smith and Co. The firm name will remain unchanged.

MONTREAL, CAN.—William Drysdale, for nine years with Mr. F. E. Grafton, has opened a store at 232 St. James Street, under the firm name of William Drysdale & Co., booksellers, stationers, and periodical agents.

NEW YORK CITY.—Leavitt and Allen Bros., publishers and booksellers, have been succeeded by Geo. A. Leavitt, who continues the business at the old stand, No. 8 Howard Street.

SPRINGFIELD, MASS.—S. E. Halle & Co., stationers, have been succeeded by Samuel E. Halle.

WILLIAMSPORT, PA.—Harrison, Gibson & Co., booksellers and stationers, have been succeeded by W. M. Gibson & Co.

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Take for special illustration the matter of proof-reading, and consider how big a "spot in our feast of charity" is a book with bad spacing, occasional blunders—especially in foreign phrases or proper names—the use of wrong font letters, the repetition of a word. If a few inaccuracies or inelegancies appear it is impossible to escape the feeling that there must be many more that we have not noticed. Consider what sleepless vigilance the proof-reader is forced to exercise, and how much must be left to his average excellence. A proof-reader who should be lynx-eyed in one work, and half asleep when reading another, would keep the superintendent in constant fear for the even excellence of the books made, as regards proof-reading. The same considerations hold good in every other part of the manufacture. The ink must be patiently tested, and even when one gets a good ink it needs to be watched lest the quality deteriorate. The paper gives constant source of uneasiness. It curls, it is specked, it runs unevenly, and though a paper-maker be found who holds to the rule of average excellence, he proves to be

mortal too. The press-work needs to be watched, else some sheets in a book will be faint, others heavy, and average excellence lost there. The drying of the sheets, perhaps as important a minor consideration as any in securing good effects, is a very simple matter, yet after all pains have been taken up to this point, here also average excellence sometimes disappears. When the book comes to be bound, how much needs to be done, besides the application of good taste, to secure that indescribable *style* which makes the books of one house uniformly good, while those of another are uneven and not to be depended on. The folding, the sewing, the trimming, the choice of material, the finish, the end papers—all these things need to be severally and unitedly well done, or average excellence is again lost. No one, in fact, can go leisurely through a large book manufactory without being impressed with the fact that there are a hundred chances for spoiling the book before it is finished, and that only untiring watchfulness over each part of the work can prevent it from tumbling out at the end, an ungainly, blemished object. We repeat, then, our statement that the success of a book-maker must be determined by the uniform excellence of his work, the style, if you will, which it bears, and not by some special exhibition of skill.—*Every Saturday.*

THE *Athenæum* speaks of Thomas Bailey Aldrich, as "perhaps entitled to stand at the head of American humorists. The little work in this line he has hitherto done is singularly fresh, original, and delicate. While in the undercurrent of thoughtfulness it displays, in artistic finish and poetical grace, it resembles the best work of Mr. Oliver Wendell Holmes, it has a descriptive delicacy which is wholly the author's own." This is indeed praise.

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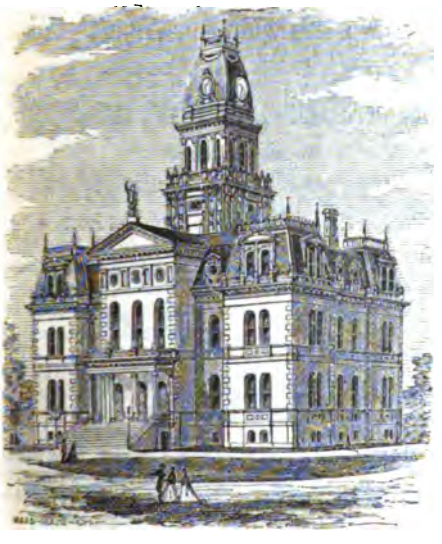

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List of New Books and New Editions

To be Published between September & December, 1874.

The Prices in the following List have been made up as carefully as is possible before publication of the books, and may vary slightly in some few instances. Lists of New Books as published will be issued from time to time in the PUBLISHERS' WEEKLY *during the season.*

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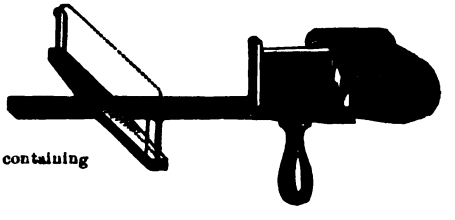

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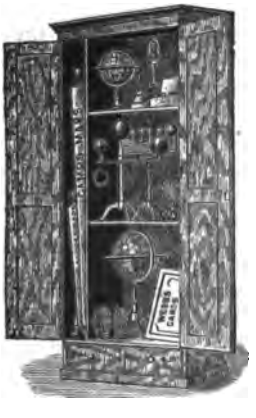

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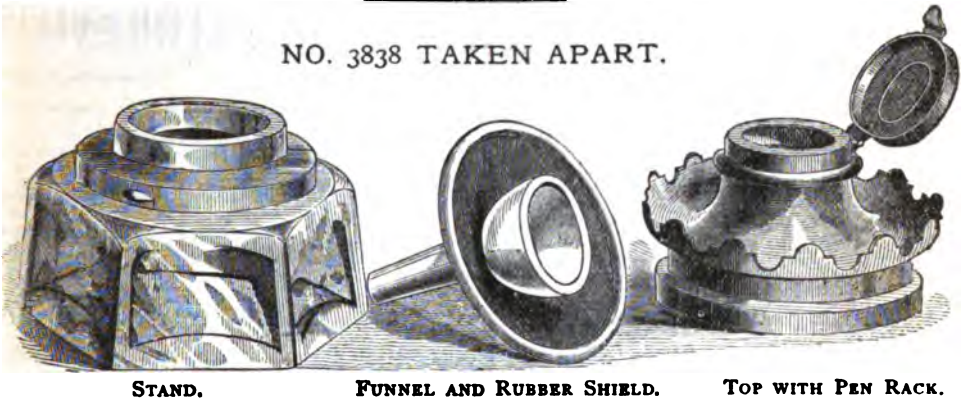

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NOTES IN SEASON.

A MEETING of publishers and jobbers was called for Friday, at 11 A.M., at the Grand Central Hotel, by Messrs. Appleton, (as jobbers,) Baker, Pratt & Co., and Lee, Shepard & Dillingham. The question of discounts was considered, and the meeting was too late for us to report in this issue. It was understood to be prefatory to one of the entire Eastern wholesale trade, to be called by President Randolph in October.

VAN OOSTERZEE'S great work on "Christian Dogmatics," an addition to the "Theological and Philosophical Library" of the highest value, for its author is one of the most reputed theologians in Europe; the fifth and last volume of Curtius' Greece, a history which seems likely to rival all preceding works; the third volume of the Bric-a-brac series, which has been quite outrunning the publishers' expectations, viz., that on Merimee, Lamartine, and Sand; "A Theory of Art," by Prof. Torrey, which proves to be a series of lectures forming a very interesting popular manual of art; and Murray's excellent Manual of Mythology, are all just about ready at the Scribners.

A NEW edition of Mother Goose is to be published this month by S. W. Tilton & Co., Boston, announced by them as Mrs. Partington's edition of Mother Goose's Melodies, edited by Uncle Willis, containing all of the original Mother Goose, besides many other Rhymes of a similar character, *examined by Mrs. Partington*, and illustrated with over one hundred fine engravings.

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MR. WHITTAKER has very nearly ready "A Handbook of the General Convention of the Protestant Episcopal Church, from the year 1785 to 1874," by the Rev. William Stevens Perry. It will contain sketches of the Preliminary Conventions, and a concise account of every session of General Convention, from the first, noting the principal matters from time to time engrossing the attention of this important body, and giving in detail the measures of permanent interest adopted. Both clergy and laity will find this volume indispensable to the proper understanding of the proceedings of the General Convention in October.

THE two books for the little folks, just ready at the Putnams, promise to be well appreciated by the juveniles between this and Christmas. Mrs. Jane G. Austin's fairy grotesque of "Moon-Folk," is a very bright, clever book, full of pretty cuts by Linton, and in a most attractive cover, representing the heroine floating back from the moon over her beams on the sea, (in black and gold;) and "Roddy's Romance," by Helen K. Johnston, is a pleasing story of child-love.

Booksellers' Union.

AN adjourned meeting of the booksellers of Milwaukee was held at the store of the Wisconsin News Company, on Monday evening, to complete the organization of a protective association. A constitution and by-laws were adopted, and the following officers were elected: President, H. H. West; vice-president, J. B. Hoeger; secretary and treasurer, H. W. Belden; executive committee, Wm. Strickland, Chas F. Gray, and George Des Forges. Every bookselling establishment in the city but one was represented. The organization is styled the "Milwaukee Booksellers' Union."

"CENTENNIAL" books will now be the rage. New editions of Lee & Shepard's "Library of Eminent Statesmen" and "Library of Famous Generals," will shortly be issued in handsome bindings, with new stamps, and called "The Centennial Series." And a "Centennial Edition" of Lossing's "*Lives of the Signers of the Declaration of Independence*, in new binding, will be issued by Wm. B. Evans & Co. this month.

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS

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Publishers' First Announcements.

From the New-York Commercial Advertiser for two weeks ending September 7.

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A CORRECTION.—Through an oversight, our trade list quotes "Boise's Iliad" at $1.25. It should be $1.75, as heretofore. Booksellers will please make proper correction. S. C. GRIGGS & CO.

MESSRS. D. H. DAVIS, Coldwater, Mich., and A. B. Ranney, of Three Rivers, Mich., were among the attendants at the Put-in-Bay Convention, though their names do not appear on the register.

Local Associations.

It can not be too much insisted on that a great part of the success of the Reform movement will depend upon the energy with which local associations are organized and made efficient all through the country. We not only want to see the next Convention one of authorized delegates from such local organizations, but it is vitally necessary just now, to carry out the principles of that of July, that these should be made general and efficiently operative. Every week we get news of new associations here and there, and it is always among the most encouraging news of the week. But there should not be a single book-selling centre that by the end of the fall shall be without its local association, and action ought to be concentrated on this point.

To promote this we, on our part, shall do all in our power. We hereby request all associations already formed to notify us at once, through their secretary, of their organization, the names of their officers and the list of their members, proposing to publish the full list in an early number. We ask also at the same time for a copy of the constitution and other rules of each, (which should be legibly copied on foolscap paper,) that we may keep all such on file for inspection at this office, and also that we may use their good points in getting up a general form for local associations, which we propose to present as a basis of organization, and thus publicly forward the good work in places where it is not yet under way. We ask our friends to be prompt in this matter.

A correspondent revives the chronic question of the influence of periodicals upon the sale of books. We fear that, as he puts the case, he is engaged in an attempt to sweep back the ocean. It must be said that other interests can not and will not be subordinated to those of the book trade, and the publishers of periodicals can scarcely be expected to give up the serials which are one of their chief attractions. For we can not agree with our friend that the circulation of periodicals is due solely to chromos. Moreover, the publishers of the periodicals which can command the works of leading authors are mostly prominent book publishers themselves, and their general belief, we take it, is that the sale of a serial in book form is rather helped than hindered by its being thus advertised in advance. Certainly the works which have had largest sales of late years have first been published in the magazines, and we doubt they would have had larger sales had they not n so published.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Periodicals vs. Books.

Elmira, N. Y., Sept. 7th, 1874.

To the Editor of the Publishers' Weekly:

As the columns of the Weekly are open to matters concerning the book trade in all its branches, allow me, as one representing a retail store in a city of moderate size, to venture an opinion as to the state of the trade in the "country." There are six places in this city where can be procured school and miscellaneous books. Aside from the sale of school books, the melancholy fact is visible that the business is not increasing as it should, and, if any thing, is *declining* steadily, if we except the holiday trade in juvenile books. Hard times at present, of course, have something to do with this state of things, but the principal reason is that *there is no demand for, or interest of any kind taken in books that have already appeare as serials in magazines or story-papers*, as now days our *best* authors give their work to the public in weekly or monthly installments, a thing which the public do *not* demand. But generally the aforesaid magazine or newspaper is accompanied with a "chromo," which pays the subscriber for waiting patiently for the story or sketch to come to an end.

Now, in my opinion, the publishers are shortsighted in not securing the works of prominent and popular authors, and giving them to the people as they should be at first—in *book form*. For instance, Mrs. Stowe's story, now being published, will be sold in hundreds where it would be sold in thousands, had not it been read in the newspaper, as most people do not care to buy a book after they have read it. Then again, they can not afford to do so, for they have paid twice—at the least—the price of the book, for the privilege of reading it in parts.

I am not crying down the efforts of the publishers of literary periodicals, but I would urge prominent book publishers to compete with the newspaper and magazine publishers, and, as I think, it would be to their advantage to publish a work by an author whose name would create a demand for the book. It is a lamentable fact, (and I am sure it can not flatter the author or the publisher of newspapers of the class that I speak,) that periodicals are taken mostly for the *gift* accompanying them.

In conclusion, I candidly believe the above explains the stagnation in the sale of miscellaneous books, especially in the line of fiction.

D.

Mr. George Smith's forthcoming work on "Assyria" will be published this fall by the Scribners, under special arrangement. His researches have produced most interesting results, and his book is expected to rival Layard's, both in scholarly value and popular attractiveness.

The Fall Trade Sale.

THE clearing-out sale of the Messrs. Appletons' immense stock of stationery brought a good part of the trade together three days earlier than is usual at the Fall Trade Sale. Many of those present on Monday morning were members of the trade who do not generally patronize the book sales, while the body of attendants were "the old familiar faces." The attendance ran about fifty, and the bidding was pretty spirited, especially when the humorous "Jo," who again made his appearance at the desk, enlivened the proceedings with his steady fire of jokes. "Jo" does not approve of Put-in Bay,—naturally. "I tell you, gentlemen, there's got to be a trade sale, and if Mr. Leavitt does not hold it next spring, I will"—a declaration of independence which did not bring down the house to the desired degree, we must add. Some gentleman calls out "Put-in Bay." "What do I care for Put-in Bay," says Jo, in whose mind Put-in Bay appeared a sort of abstraction that needed vigorous putting down. Where Mr. Foster is to get the books for his opposition trade sales, if the publishers choose to hold a book fair, he was not good enough to inform his audience.

The sale, by far the largest ever held in this branch of business, and being quite without reserve and of guaranteed stock, commenced with the smaller classes of blank work, which went low. Some of this stock had been for some time on hand, and brought only 25 per cent on dozen prices. The prices ran better later in the morning, and in some cases reached above 55 per cent after the noon recess —a return fairly satisfactory to the manufacturers. Printed receipt-books sold at $1 00 per doz. on $2.25; $2.00 on $3.38; $1.80 on $3.75; and 12 to 15 cts. per quire on 38 cts. Indexes brought 35 to 45 per cent; quarter-bound engraved check-books about 40 per cent; a large line of scrap-books about the same. The extensive stock of half to full bound blank work averaged pretty close to 50 per cent, running below that occasionally. The lines of inks were sold on Tuesday: Appleton's copying brought $1.10 per dozen pints; Antoine fluid, $2.30; Blackwood copying, $2.00; Stephens copying, $2.75. Small lines of less commonly known manufacture sold at very low prices. The small cones and two and four ounce flasks brought the best prices. Mucilages followed, Empire bringing $4 per dozen quarts, and Williams & Packard $3 per dozen. Some miscellaneous stock was next offered, in which soapstone pencils were taken at $2.25 per thousand; steatite pencils at $2.65; German slate pencils at $1.25. The line of fancy stock occupied Wednesday, in which the bidding was more spirited and the prices rather better. The stock was valued at considerably above $100,000, and the sellers' estimate places the returns at about $60,000, though this looks to us large. The attendance was chiefly from the out-of-town dealers and the Nassau-street stationers, the city jobbers not being generally represented.

The book sale proper commenced Thursday morning with the invoice of Messrs. Jas. R. Osgood & Co., represented at the desk as usual by Mr. Ben. Ticknor. The attendance was very good for the start, embracing about fifty of the usual trade-sale goers, Nassau street being of course on hand. Mr. J. K. Pratt opened the sale, and the bidding was spirited, and prices good. It was somewhat extraordinary that many of the more expensive books brought comparatively better prices than the ordinary run, especially the costly works on art. The ball was opened with Julian Hawthorne's forthcoming novel, "Idolatry," which went at $1.20, forty off,—a price which was attained on an unusually large proportion of the books, doubtless because some of the undersellers felt this might be their last chance to cut under the association dealers, by buying in this way. Verne's "Dr. Ox" brought 60 cents; Le Duc's "Story of a House," $2.25. Aldrich's popularity was shown by the good prices of his books. Vice-President Wilson's History went at $2.90 to $2.70 per vol. Robert Buchanan's Poems, the new London edition, sold down to 80 cents. Parton's Jefferson went briskly at $1.65; Frothingham's Parker at same rate. The Heliotype Portfolios brought good prices; $10.00 for Raphael's Madonnas, retailing for $25,00; $11.75 for Toschi Engravings, retailing at the same price; $5.00 each for the Rembrandt and Durer Portfolios, retailing for $10.00; $5.00 and $3.75 for French Portraits, $12.00; and $2.75 for William Blake's Illustrations to the Book of Job, $8.00 list price.

The valuable architectural works in the list, $15.00 books, went high, at $9.00 to $8.00. Osgood's Guide-Books of American Travel, $2.00, sold at 80 and 70 cents; and their edition of Baedeker's European Guides, $1.00. W. D. Howells's "Chance Acquaintance," holiday edition, went for $1.00, in full gilt for $1.45; other lines of Verne brought 60 to 40 per cent on list prices. Charles Reade's "Simpleton" brought but 35 cents for the $1.50 edition. Murray's "Perfect Horse" sold for $2.25. Mrs. Whitney's "Other Girls" sold for $1.20 and $1.15. "The Fair God," by Gen. Lew. Wallace, did well at $1.10. The paper novels sold at 40 cents, and in double lots down to 25 cents. The Diamond sold briskly at 90 to 75 cents; "Lucille" being duplicated at 60 cents, and lots of 250 offered and two taken at 50 cents. Saxe and Lowell were duplicated at 90 cents. The Red-line brought $2.70 on first bidding, and sold to $1.55 in lots of eight. The imperial 8vo translation brought $2.75 to $1.70

The holiday edition, Bret Harte's "Luck of Roaring Camp," $8.00, brought $3.00, $2.50 and $1.70. "Edwin Booth," with drawings by W. J. Henessy, $10.00, brought $2.05, $1.70. Erie stock was down, Adams' book bringing but 20 cents. Agassiz's books did well, mostly up to 60 per cent. Botta's Handbook, Bryant's Homer, and other lines brought the same. Browning and Buchanan were both down to low-water mark. During the morning "Jo" made his appearance at the desk, and his régime was characterized by the usual hilarity.

LITERARY AND TRADE NEWS.

"THE King's Highway; or, The Catholic Church the only Way of Salvation as revealed in the Holy Scriptures," by Rev. Augustine F. Hewit, of this city, announced by the Catholic Publication Society, is a book addressed to Calvinistic and Evangelical Protestants, for the purpose of refuting their particular theory of justification and replacing it by the Catholic doctrine.

THAT popular juvenile writer, Horatio Alger, Jr., has nearly ready for Loring, in the Luck and Pluck series, *Risen from the Ranks*, and also *Bold and Brave*, to be the initial volume of a new series.

REV. T. DE WITT TALMAGE'S new book, "*Around the Tea-Table*," is to be issued by subscription by Cowperthwait & Co., of Philadelphia.

A WORK on the farmers' movement, by Stephen Smith, entitled *Grains for the Grangers; The Secret Service in the Late War*, by L. C. Baker; and a new book on Livingstone and the Stanley-Herald expedition, are promised by John E. Potter & Co., of Philadelphia.

MRS. ANNIE EDWARDS, the well-known and popular novelist, will break a silence of two years with a new novel to be commenced in the November *Galaxy*, and afterwards published by Sheldon & Co. It is called "Leah; a Woman of Fashion."

"THE NEW FRENCH INSTRUCTOR," (Andrus, McChain & Co., Ithaca,) by Mme. C. R. Corson, claims the advantage of a more gradual system of instruction, and of imparting the language more directly than through the toilsome process of translations. It is divided into three parts: a Syllabaire, intended to ground the pupil in the pronunciation, furnishing to him at the same time a copious vocabulary; a Grammar, with practical exercises accompanied by reading lessons; and a Reader, consisting of extracts from history. The Preface, which sets forth the plan of the book in detail, can be had as a circular.

A PENNSYLVANIA correspondent writes of current events: "If the present practices continue, there will be only stationers, no retail booksellers."

MR. EDMUND YATES is his own worst critic, in writing to the *Tribune* of "A Dangerous Game:"

It is simply a sensational story produced expressly for the requirements of a journal having a large class of readers who look less to the manner of composition than to the matter placed before them, and for whom the writer must seek to provide power of interest rather than grace of style. It was written piecemeal, at intervals of *Herald* work in London, Paris, Vienna, Munich, Frankfort, Madrid, and St. Petersburg, and indeed there is scarcely a European capital in which a chapter of it has not been concocted. Such a course, as you will see, is not very favorable for literary composition, and as the proofs for the English collected edition were corrected by a friend during my absence in Russia, I have never looked at the book since, and have not a copy by me to refer to.

THE artistic life of Camilla Urso, the violinist, is the basis of the new musical work by Charles Barnard, "Camilla," published in *Vox Humana*, and to be re-issued by Loring.

MR. STODDARD has completed his re-editing of Griswold's "Poets and Poetry of the Nineteenth Century," long out of print and now to be republished by James Miller. It is curious to note that the old volume included neither Robert Browning, Lord Lytton, Alford, Trench, Doyle, Aytoun, Matthew Arnold, Gerald Massey, Christina Rosetti, Sidney Dobell, Adelaide Proctor, nor Jean Ingelow, and that the then youthful Tennyson has since earned the right to twenty-four pages instead of two and a half, and Mrs. Browning demands fourteen in place of Elizabeth Barrett's four. Mr. Miller has also in preparation a red-line edition of Shelley, and a revised edition of the little "Galaxy of Wit and Wisdom."

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Meeting of the Publishers and Jobbers.

At the meeting, Wednesday, of the committee appointed by the publishers, dealers, and jobbers, who met together last week to devise means of practically carrying out the remedies for the present demoralized condition of the book business, suggested at Put-in Bay, were present Messrs. A. C. Barnes, I. E. Sheldon, William Lee, B. F. Ticknor, Edmund Claxton, W. S. Appleton, and P. Farelly. The resolutions adopted at the previous meeting at large, when this committee was appointed, were read, and served as a basis for work.

Resolved, That the signers of these resolutions do organize themselves as an association, under the name of the "Central Booksellers' Association."

Resolved, That the Chair appoint a committee of eight to perfect said organization, by a constitution and code of by-laws, and report the same at an adjourned meeting to be called by said committee.

Resolved, That the maximum scale of discounts already presented and ratified by a large majority of the book trade, be recommended to said committee as the maximum rate, by all jobbers in New-York, Philadelphia, Boston, Baltimore, etc.

Resolved, That it be referred to said committee for consideration, that each publisher should agree to protect said scale, so far as it applies to his own publications, by requiring from the dealers to whom he gives jobbers' rates, an agreement not to undersell such maximum rates.

They then proceeded to discuss the policy of establishing a uniform rate of discount to the retail and wholesale jobbers, fixing a maximum sum, instead of the double and triple discount at present prevailing, during which it was contended that publishers, as jobbers, may reserve the right to establish their prices at such figures as they might deem wise to customers who wholesale their books, other than those dealers who are not publishers.

An outline of a suitable constitution and by-laws was then submitted to the committee, by Mr. Barnes, and adopted by them. The constitution provides that the name of the organization shall be the "Central Booksellers' Association" of New-York and vicinity, and details the form of organizing—to wit, the election of a President, Secretary, and Treasurer, and Executive and Arbitration Committee. The by-laws contain the provisions as to how the rule of discounts shall be established and applied, and the discipline and penalties for the violations of the same.

An Organization in Baltimore.

Pursuant to a call as follows—

Baltimore, Sept. 14, 1874.

We, the undersigned, with a view to bring about a better state of feeling in our trade in this city, and to adopt a series of rules by which we may all be governed, respectfully solicit your presence at a meeting to be held at Turnbull Brothers, No. 8 N. Charles street, at 6 P.M., prompt, on Tuesday, September 15th, 1874.

Cushings & Bailey,
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—a general meeting of the Baltimore book trade was held on Monday last, at which there was a full attendance. Messrs. J. B. Piet, of Kelly, Piet & Co.; E. Bailey, of Cushings and Bailey; and W. J. C. Dulaney, of W. J. C. Dulaney & Co., were appointed a committee of organization, who are to report a Constitution and By-laws, and to them all the resolutions offered at the meeting were referred. They will report as soon as possible, and a permanent local organization at Baltimore will be the result.

[OFFICIAL.]

Publishers' Board of Trade,

OFFICE OF THE SECRETARY,

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September 16, 1874.

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Publishers' First Announcements.

From the New-York Commercial Advertiser for the week ending September 14.

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The Work Begun.

THE members of the American Book Trade Association have doubtless already received the neat little pamphlet, under imprint of Lee & Shepard, which includes its constitution, the platform, list of officers, and an address to booksellers in behalf of the Executive Committee. The very fact that the documents are now in distributable shape, is one point gained. More than this, the constitution has also been printed in shape to receive signatures, and is being circulated in this city this week by Mr. James F. Smith, of A. D. F. Randolph & Co., and through the country by means of correspondence, by a gentleman engaged to take the matter in hand. Early in the week the constitution had been signed in this city by Messrs. Randolph; Baker, Pratt & Co.; Appleton; Hurd & Houghton; Sheldon (excepting school-books); Ford; Carleton, and Dutton; and we may add that we know of no leading publishers but are likely to add their names to the list as it reaches them. Messrs. James Miller, Carter, Whittaker, Warren & Wyman, Christern, Dodd & Mead, Wiley, and Widdleton have pledged themselves to sign as soon as there is a general agreement of the city trade to that effect. The exception noted under the Messrs. Sheldon's name means simply that this house is in this matter under superior relations to the (school-book) Board of Trade, which will doubtless at the next meeting gladly fall into line, since most of the individual publishers concerned in it are already pledged to the reform movement. Mr. Lee writes us from Boston: "It now looks as though the trade in this city would join the association in a body. We have secured the names of thirty booksellers and publishers who have either become members, or signified their intention of joining if the majority of the trade here will do so." The New-York and Eastern trade has organized a sub-association of its own, which promises to take effective action, and we believe that within a fortnight there will be no New-York jobbing house of importance not in unison with the reform. The position taken by Messrs. Boericke & Tafel will be gladly noted by the trade, and the circular letter of Messrs. Hadley Brothers is another admirable step in the reform.

Thus encouraging is the state of the movement. The association has at last begun work officially, and it is only needed that it meet with hearty co-operation. This is a requisite of success. We trust the members of the trade will heed our continuous appeal, that they will supplement locally what the association is doing directly at the large centres. The work is begun, is promising beyond expectation, and all that is needed is that every body shall "lend a hand."

WE have the pleasure to acknowledge the receipt from Mr. H. W. Hagemann, of D. Appleton & Co., of a finding list of cook-books, English and American, numbering 126. This list we shall publish in an early number, and we have not only to extend our hearty thanks to Mr. Hagemann, but to commend his example to the trade, and especially the younger members of it. The field of special bibliographies is one in which many workers are needed, and the above topic is interesting as well as useful. As a model of the kind, we may refer to Mr. Kernot's "Bibliotheca Diabolica," of which we have spoken at length before, and which is now out.

MR. WILLIAM H. KELLY, of Appletons', has been prevented by the late press of business from going forward with the "Stationers' Hand-book" as rapidly as he or we could wish, and this has delayed the enterprise somewhat. We trust the wholesale trade will honor our request that two copies of their latest price be mailed to Mr. Albert B. Yohn, Yohn & Porter, Indianapolis, who has special facilities for preparing the "Merchandise Register and Price Current," and has kindly volunteered to undertake the work; as also one copy to this office. This register will include all articles, without reference to advertising favors.

A correspondent puts some "Queries" which illustrate several of the difficulties to be expected and overcome in the process of reform. We have only to advise him to reason with his erring brethren as far as it may do good, and then look to the publishers to cut short the discounts to undersellers.

To the list of publishing houses represented at the Put-in Bay Convention, the names of Messrs. Roberts Brothers, of Boston, should be added, Mr. E. D. Hardy being their delegate.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Pioneer House.

NEW-YORK, Sept. 14, 1874.

To the Editor of the Publishers' Weekly.

DEAR SIR: We sent out a circular to our customers in the last week of August, advising them that we had adopted the scale of discounts as to medical books, of the Booksellers' Convention at Put-in Bay, and signifying our intention to further its adoption in the home book trade to the best of our ability.

While offering them the old liberal discounts as formerly, we asked them to conform to the resolutions mentioned, and to inform us of all infractions of the same; as all those would be put down to 15 per cent until they sent us a written pledge that they would refrain in future from cutting under. Our city jobbers we requested not to give more than 15 per cent to retailers, so as to gain all possible assurance of an observation of the uniform discount.

We are in receipt of numerous letters congratulatory to the course pursued by us, with but one recalcitant, who was promptly put on low rations.

We never gave a larger discount than 10 per cent ourselves to the profession, refusing to fill orders in many instances conditional on a larger discount, but since about eighteen months our customers East and West commenced to give larger discounts, some as high as 25 per cent, and our trade was in a fair way to become demoralized.

About two weeks prior to the Convention a member of our firm visited our chief customers East and West, and tried to bring about an amicable understanding as to disconnts, but without success, as three refused to pledge themselves to any thing, and others made their assent conditional on its being unanimous. As we control the homœopathic book trade to a large extent, we were, for obvious reasons, unwilling to enforce a seeming arbitrary rule of our own on our customers. We were, therefore, very glad of the action of the Convention, as it enabled us, backed by their resolutions, to bring about the desired ends.

We hope that in a few years all books will be sold at list prices, doing away with all discounts to the "profession," *for there are really very few professional works sold to laymen.* An indispensable step toward this would be to reduce the price of the books by the rate of discount, and to put prices of future publications at a corresponding figure.

We sincerely wish and hope that your indefatigable labors for the benefit of the American book trade may meet with the success you so richly deserve. Truly yours,

BOERICKE & TAFEL.

Queries.

NEW-ORLEANS, September 5, 1874.

DEAR MR. EDITOR: We note your remarks in answer to "an honored member of the trade from Illinois," and we heartily indorse all you have written. Will you please advise us what to do with members of the trade who refuse to sign the articles, and especially those who retail Spencerian and other copy-books at 10c., and $1.50 school-books at $1? This is done by the Methodist Book Concern here, and we would like to ask Mr. Redford if he indorses the course pursued by his agent. The agent of that "Concern" was asked to sign a proxy for the only one connected with the trade here who went to "Put-in Bay," but refused to have any thing to do with it. Another member of the trade who deprecates underselling, and, we believe, avoids it as much as possible, refused to sign. "He did not care any thing about the 'Convention' or the book trade," and yet is running two stores in this city. The third would not sign because the others did not. This *third* party is an avowed underseller. He "never loses a sale." Disheartened, we did not go further for signatures, and sent "our" man solitary and alone, on his way rejoicing, and we believe he was farthest away from home at Put-in Bay.

How *can* we remedy these evils, which have really killed the book-trade here, which at best is poor enough?

A STARVING WORKER FOR REFORM.

A Model Circular.

WE invite especial attention to the following admirable and wise letter and circular:

CHICAGO, Aug. 1, 1874.

TO OUR CUSTOMERS: In sending to you our revised list of discounts, we think it right to briefly call to your mind some things that have made necessary what may, at first view, seem to be a radical change.

For some years past, *all departments* of the book trade have been in a demoralized condition, and the profits received have been generally unsatisfactory.

The "AMERICAN BOOKSELLERS' UNION," an organization embracing all classes interested in the book trade—authors, publishers, jobbers, and retailers—has for its object the discovery of the causes that have led to this condition, a correction of the same, and the restoration of the Book Trade to its normal condition.

The great evil, as you will concede, has been the "cutting of prices," and no class has been entirely free from it. Publishers have been driven, by sharp competition, to the retailing of their books at wholesale prices, Jobbers and retailers have followed in the same path, until senseless competition has squandered all profits, without materially benefiting the consumer.

One object of the Union is to so adjust the rules of trade as to form a *mutual* protection, and give to each party a fair profit. The publisher and the jobber have pledged themselves to protect the retailer, who, in turn, is expected to demand and receive full retail prices, with the slight exceptions provided for.

It was our privilege—for such we esteem it—to be present at the late meeting of the "Union" at Put-in Bay. The meeting was large, enthusiastic, and representative in its character, embracing publishers, jobbers, and retailers

from all parts of the U. S. The discussions were dignified, the conclusions arrived at were adopted with great unanimity, and the pledges were made in good faith because they involve a common interest.

The whole spirit of the convention asserted the principle, *that it is the duty and to the interest of all—the community who purchase and the publisher and jobber who supply—to support and to stand by the local dealer.* To this end, publishers and jobbers have pledged themselves to desist from the practice of selling books at retail to consumers at a discount, but to charge full re-rail prices to the strictly retail customer, while to libraries, *in quantities*, and to teachers and professional men, a maximum discount of 20 per cent may be allowed. This will enable the local dealer to secure this trade at a discount not exceeding 10 or 15 per cent, and at the same time increase his strictly retail trade.

In the complete establishment of the rules and regulations of the "Union," it is not too much to expect, at first, some friction and irritation, but we have full confidence both in the wisdom and the justice of the movement.

Inasmuch as it involves mutual interests and mutual protection, by interesting dealers more fully in the sale of the books of honorable publishers who sustain them; by giving the jobber a slightly increased profit on staples (which is *necessary*, as in the past he has handled this class of goods for nothing), and by pledging to the retailer *non-interference* with his local trade, thus securing him *more trade* at better profits, may we not confidently expect your cheerful and hearty co-operation in securing so desirable an end?

We invite correspondence, and respectfully solicit your orders.

Very truly your friends,

HADLEY BROTHERS.

In explanation of the recent action of Booksellers throughout the United States, regulating the discounts to Teachers, Professors, Purchasers for Schools, Colleges, and Libraries, it is but fair that these parties should know what considerations have led to this. Their attention is respectfully invited to a brief statement of what is believed to be facts.

1. A good book-store well stocked is a public benefit to every community.

2. It can not be sustained except by the support of teachers, schools, and those who *read* and *use* books.

3. A regular dealer in books is generally a good citizen; he invests his money and time in his business and depends upon it for daily bread; he patronizes schools and contributes of his means to them, and should have the support of the community in return.

4. The student or teacher who supplies schools usually invests no capital, makes the selling of books an incidental matter, does not propose to follow it as a business, and is seldom benefited by engaging in the work.

5. The school and the book-store are mutually dependent upon each other, and should work harmoniously together. Neither can afford to neglect the other.

6. Generally, satisfactory arrangements can be made with local dealers, *by large schools*, to supply books at a fair discount.

7. The custom of giving so large discounts the class of buyers indicated above, is of comparatively recent origin, and is believed to be wrong in principle. This action of booksellers is, therefore, only correcting what is believed to be an evil.

8. The pernicious practice of giving so large discounts to consumers was threatening the destruction of the retail book trade, and what is any community without a book-store?

9. Inasmuch as the retailer can not buy books, as a rule, at discounts greater than from 25 to 33⅓ per cent, it is thought that a maximum of 20 per cent to the class of purchasers indicated, is a liberality accorded to them by no other class of merchants, and is a concession that ought to satisfy those not in the regular trade.

10. Books sold, at retail, at publishers' advertised prices, do not pay any larger profit than the dealer is justly entitled to in return for his investment, time, risk, etc.

The Trade Sales.

[*Continued from No.* 139.]

THE Book Trade Sale was continued Thursday afternoon by the sale of the Osgoods' editions of the British poets, Dickens' works in various bindings, George Eliot's novels, the works of Hawthorne, Longfellow, Lowell, Scott, and Thackeray, together with their illustrated and standard works in extra bindings, all bringing fair prices. Friday morning opened with the list of Messrs. Hurd & Houghton, of which the sale was active but the prices somewhat off. Of their religious books, a line of 25 Protestant Episcopal Church Hymnals ($1.00) brought 30 cents; 50 Common Prayer, sheepskin ($1.00), 40 cents; and 10 rubricated of same, calf, limp, box fronts ($7.50), $1.95. Annie Thomas' "Playing for High Stakes" (50 cts.) fell at 15 cents; Hows' "Forest Scenes" ($7.00), at $4.00; and Watts' "Divine and Moral Songs" ($2.50), at 90 cents. Lines of 15 of Darley's "Sketches Abroad with Pen and Pencil" ($2.50) fell at 95 cents; of "War Pictures" ($2.00), at 50 cents; and of Trowbridge's "Vagabonds" ($2.25), at 95 cents. Various lines of 25 each of "Andersen's Children's Tales" ($2.25) brought $1.20; and 100 copies of the famous "Visit from St. Nicholas," by C. C. Moore (60 cents), were taken at 25 cents, "Little Red Riding Hood" (50 cents), bringing the same, while "The Children in the Wood" (50 cents), brought but 15 cents. The last two were both set to verse by R. H. Stoddard. "The Arabian Nights" ($1.75) was taken at 75 cents, and its companion, "Robinson Crusoe" ($1.50), at 80 cents, both in lines of 25. After Messrs. Hurd & Houghton came Messrs. Little, Brown & Co. Their Black's "General Atlas of the World" (2 copies at $22.50) brought $16.00; and their Brande and Cox's Dictionary, in 3 volumes (2 copies at $20.00), brought $4.00 per volume. A line of 10 of Dickens' "Child's History of England" ($2.00) was taken at $1.25, and two sets of his works in 30 volumes ($2.00) fell at $1.33⅓ per volume. C. F. Adams' edition of the "Life and Works of John Adams," in 10 volumes ($3.00), was knocked down at $1.30 per volume, and Wells' "Life and Public Services of Samuel Adams," in 3 volumes ($4.00 a volume), sold for 60 cents a volume.

The invoice of Messrs. Appleton was offered after the recess. Hinton's "Practical Physi

ology" ($2 25) fell at $1.30; "The Great Ice Age," by Geikie ($2.50), at $1.30; Professor Morley's "Voltaire" ($2.00), at $1.00; Appleton's "Illustrated Library of Romance," 27 volumes, paper ($1.00), at 40 cents; and Miss Broughton's stories (20) easily went at 65 cents (retailed at $1.50). A line of 25 of Cooper, in paper, illustrated by Darley (75 cents), brought 40 cents, and in cloth, library edition ($1.50), 75 cents; Dickens, in 6 volumes (line of 25), sold for $5.70 (retail $10.50). Ten of Hugo's "The Man who Laughs" ($1.00) were taken at 35 cents; and the works of Miss Yonge, in 20 volumes ($1.12½ per volume), dropped at 55 cts. per volume. One hundred "General Atlases of the World," half leather ($3.50), brought from $1.35 to $1.75; and 3 sets of the "Cyclopædia of Universal Knowledge," 66 volumes, in full Russia (at $9.00 per volume), brought $3.25. Tyndall's "Heat as a Mode of Motion" ($2.00) was taken at $1.20; and Dana's "Household Book of Poetry" ($5.00) sold for $3.00 and $2.90. Moore, complete ($3.50), was knocked down at $1.50, and Shakespeare ($5.50) at $1.70. Fine sets of a new 3-volumed edition of "Bryant's Poetical Works" ($4.00 per volume) were taken at $1.55. Darwin complete, 7 volumes ($5.00 a volume), brought $2.60, and Spencer complete, 10 volumes ($44.00), $2.05. A French Doré edition of Dante's "Purgatorio and Paradise" ($50.00) was taken at $13.00. The sale in religious works was kept up till late in the evening.

On the third day the consignment of the Messrs. Putnam was sold. "The Dead Marquis," by Leonard Kip, fell at 35 cents ($1.75), "Quixstar," 40 cents, and "Blindpits," by the same author, 35 cents. Mrs. Eiloart's "Boy with an Idea" ($1.75) sold for 75 cents; Eliza Greatorex's "Summer Etchings in Colorado" ($5.00), illustrated, and with introductory chapter by Grace Greenwood, for $2.15; and Proctor's "Sun Views of the Earth" ($2.50), for $1.35. D'Aubigne's "History of the Reformation in the Sixteenth Century," in one volume ($13.00), brought $5.00, and the "Gallery of Landscape Painters" ($18.00) brought $11.00. The Knickerbocker edition of Irving, in 5 volumes $12.50), sold for $7.00 and $8.50, and Bayard Taylor's works ($1.50), in 15 volumes, for 85 cents.

Monday was given up to the Catholic publishers, Messrs. P. M. Haverty, D. & J. Sadlier, and P. O'Shea. A line of 25 of Sadlier's "Catholic Youth's Library" (first series, in 12 vols. 50 c. per vol.) brought 25 c., as did also the second series. Mrs. Sadlier's "Catholic Anecdotes" ($2.50) were taken at 65 c.; Cardinal Wiseman's "Fabiola" ($1.50), at 40 c.; a translation of Lassen's "Our Lady of Lourdes" ($2) at 55 c.; Marshall's "Contrast between the Catholic and Protestant Missions" (2 vols. at $2 per vol.) at 45 c.; 12 sets of the "Popular Library," No. 1, in 6 vols. ($1.50 per vol.), at 25 c.; and a line of 50 of "St. Patrick's Manual" ($1) at 30 c.

On Tuesday, Messrs. Claxton, Remsen & Haffelfinger, Sheldon & Co., James Miller, Estes & Lauriat, Dodd & Mead, Scribner, Armstrong & Co., and others sold, and though the attendance was small, the bidding was active and prices good. "Marooner's Island Stories," by F. R. Goulding (3 vols. at $1.50 a vol.), were taken, a line of 20, at 75 c.; Mrs. Trimmer's "History of the Robbins" (illus. $3) brought $1; and Elliot's "Debates on the Federal Constitution" (law sheep, 5 vols., $4 a vol.) brought $2.25. Flanders on Fire Insurance ($7.50) fell at $4.75; Mrs. Hale's "Poetical Quotations" ($2.75) at $1.25; and Paine's "New School Remedies" ($3) at $1.25. A textbook on Human Anatomy, by Joseph Linly ($5), sold for $2.05; and Hammond's "Venereal Diseases" ($3) for $1.12. Another medical work, Buchan's "Family Physician and Domestic Medicine" ($4) was knocked down at $2.25. Other works sold were Hilliard's "Law of Bankruptcy and Insolvency" ($5.50) for $2.50; Dunlop's "Digest of the General Laws of the United States" ($6) for $1; and Mayne's "What shall we do to-night?" ($2) for $1.10.

For the Scribner books there was an especial large demand, their duplications being frequent and large. Marian Harland's "Common Sense in the Household," which sold so widely last year, was taken to the number of 4500 copies. Dr. Holland's works were promptly taken, though the lines numbered 1600 copies, and of Verne's stories, upward of 1200 copies were knocked down. Of the "Bric-a-Brac" 600 copies were disposed of; of the "Epochs of History" there were 550; of the 1st and 2d series of the "Library of Wonders," 750, and of Guyot's Geographies, 1000. A very pleasant feature of the sale was the appearance of Mr. Armstrong, who has just returned from Europe, and who, amid loud applause, took his place in the stand during the sale of their books.

Wednesday opened with the invoice of Messrs. H. L. Hinton & Co., which was followed by that of Messrs. Roberts Brothers. A line of 50 of Moritz Retzch's "Outlines to Bürger's Ballads" ($5), fell at $1.50 in cloth, and in morocco antique ($7) brought $3.75. Konewka's silhouette "Midsummer-Night's Dream" ($4) was taken at $2.25, the line being 10. Goethe's "Faust," a 3-dollar silhouette work, sold for $1.70, and the similar "Falstaff and His Companions," for $1.40. A translation of Plon's "Thorvaldsen: His Life and Works" ($4) brought $2.38; a diamond edition of Jean Ingelow's Poems fell at $1.62½, and in library edition ($1.50 per vol., 2 vols.) brought 70 c.; her novel "Off the Skelligs" ($1.75) selling for $1. Lines of 50 and 25 of "The Prince of the House of David," "The Pillar of Fire," and "The Throne of David," brought $1.20; and Lytton's "Dramas and Poems," diamond edition ($1.50), went for 85 c.

During the sale of the invoice of the Messrs. Merriam of Springfield, which consisted of lines of 150 of Webster's Dictionaries, Mr. W. S. Appleton made an offer for dictionaries, to the amount of $75,000 in a lot, at $1 per copy less than trade price, but the offer was declined.

When the consignment of Messrs. Lee and Shepard was reached, Mr. Lee went to the stand to represent his house, when, being called upon for a speech, he made some remarks on the present evils of the book trade, which we summarize:

The retail booksellers of this country form an important element of civilization. The late controversies and distractions existing in the book trade, and the custom which has grown rapidly with publishers and the larger city dealers, of selling books to private purchasers at nearly the same rate at which the local bookseller can purchase them, have rendered it impossible for the small dealer to invest his capital in a stock of books to meet and develop the wants of his section. If this evil is not checked, the day is not far distant when the whole business of selling books must fall into the hands of large city dealers or peddlers, greatly to the detriment of local communities. To meet

this danger, I wish to propose that the discounts which have heretofore been allowed to clergymen, students, and libraries, on the ground that they are common workers with us in the distribution of knowledge, be made uniform, and not to exceed 20 per cent on any variety of literature. In view of the insufficiency of these trade sales, and the influence on the trade, the last Convention of Publishers at Put-in Bay decided to appoint a committee to establish and conduct a semi-annual Book Trade Sale or Fair, at which all publishers may offer their books, during the period of the sale or fair, at special terms to the trade.

His remarks called forth hearty applause.

BOOKS RECEIVED.

THE WORKS OF JOHN HOOKHAM FRERE. (A. Denham & Co.) To the complete works of Mr. J. H. Frere, first issued in two volumes, has been added a very interesting and able biography, written by Sir Bartle Frere, and making in itself a volume, thus making of the new edition, just published, three handsome volumes. These volumes embrace not only all his writings in prose and verse which have appeared in print, but others of considerable length and importance have been added, altogether new to the public, culled by his nephew, Mr. W. E. Frere, from family papers placed at his disposal. 3 vols., 12mo, cloth, $7.50.

NIMROD OF THE SEA, by William M. Davis. (Harper & Brothers.) The hero of this book shipped at an early age aboard an American whaling-ship for a three years' cruise. The history of his cruise forms the foundation of the story. Upon it he has built a wonderful amount of facts and "yarns,"—facts relative to the whales, their habits, the manner of taking them and disposing of them, and all the various details pertaining to a whaling expedition. The "yarns" are plentiful, and brimful of fun and adventure; they would delight a boy's heart. The book is suitable for both boys and older readers, as the information it contains is quite remarkable. Contains thirty-two page illustrations. 12mo, cloth.

ENGLISH GRAMMAR: An Advanced Course of Lessons in Language, by Mary V. Lee and Hiram Hadley. (Hadley Brothers.) This volume has been prepared to supplement Hadley's "Lessons in Language," but may be used independently. The book combines, in a happy manner, analysis, synthesis, and a full treatment of the topics usually found under the heads of Etymology and Syntax. It is a treatise sufficiently full for the wants of grammar schools. The practical application of knowledge gained is made a constant object. In analysis and parsing an effort is made to assign to all words and elements their *exact* shade of use. In all forms for parsing, etc., endeavors have been made to have the order of *statement*, or *expression*, correspond to the order of *thought*. Experience has shown the authors that this is the only way to secure *thought* before *speech*. It is believed that this method will greatly aid young teachers in presenting the subject of language. 12mo, cloth, $1.00.

LITTLE CLASSICS, edited by Rossiter Johnson. (Jas. R. Osgood & Co.) We have received the first volume, "Exile," of this dainty little series, which will comprise about twelve volumes in all, containing choice poems, sketches, stories, etc., gathered from various sources. The volume before us is made up of well-known stories: Hawthorne's "Ethan Brand;" "The Swans of Lir," by Gerald Griffin; "A Night in a Workhouse," by James Greenwood; "The Outcasts of Poker Flat," by Bret Harte; Edward Everett Hale's "Man without a Country," and De Quincey's "Flight of a Tartar Tribe." The little volume is so neat and attractive, and so ably edited, that we predict for the "series" a permanent success. 12mo, cloth, $1.00.

THE ANCIENT NATION. (Pott, Young & Co.) An interesting and brightly written history of the Jews is comprised under the above title. It is given in the form of conversations between a mother and her children, where questions of all kinds, grave and gay, are asked, and all knotty points are permitted to be argued. A vast amount of information about the Bible is thus given in an entertaining way. The book will be found a most desirable one for home reading. It contains twenty-one illustrations. 12mo, cloth.

PUSSY TIP-TOE'S FAMILY, by Mrs. E. P. Sanford. (E. P. Dutton & Co.) Nothing handsomer or cheaper in the way of a juvenile than this, has ever come from the American press. The outside appearance of the volume, which is rich and showy, takes the eye at once—the front cover is tastefully stamped in gold and black, and is adorned with a gaily colored picture. Inside, we have thirty full-page pictures, very cleverly designed, and of subjects full of interest to children. The text is large and clear, and printed on fine tinted paper with rich gilt edges. Add to all this, a most charming story about a wonderful old pussy-cat and her numerous progeny, told in a most delightful manner, which never rises above a child's comprehension, and one certainly has one of the most desirable books out. 4to, cloth, $2.00.

CHASTE AS ICE, PURE AS SNOW, by Mrs. M. E. Despard. (Porter & Coates.) Mrs. Despard comes before us as a new writer, but we think her destined to become a favorite. Her story turns upon a mutual misunderstanding and jealousy between husband and wife—a separation, and a final reconciliation, after much weary traveling in divided paths. Of course the wife is a model of beauty and virtue, and yet does not "escape calumny"—and the husband (barring his jealousy) all that is perfect morally and physically, who assuages his grief by taking a melancholy part in society in St. Petersburg, and hunting wild boars in the forests of Russia on a pure Arabian steed. Without betraying any very great power or originality, the story is a pleasing one, belonging to that numerous class of society novels which always find readers. This, with six or seven other good novels published by Porter & Coates, has been put into a uniform dress, and named the "International Series." 12mo, cloth, $1.50.

THE STORIES THEY TELL ME; OR, SUE AND I, by Mrs. Robert O'Reilly. (E. P. Dutton & Co.) A very pretty collection of stories for little girls. Several of them, "A Plumcake Story," "My Hardships at Sea," and "Our Half-Holiday," appeared in "Little Folks;" but the others, ten in number, are entirely new, and far above the average juvenile literature. Each story is complete in itself, and yet they all relate to one family; so toward the end of the book, "Gracie," "Ned," "Roger," and "Sue," the little

heroes and heroines, become quite familiar, and are parted from with reluctance. Illustrated and nicely gotten up. 16mo, cloth, $1.50.

A FLOATING CITY, AND THE BLOCKADE RUNNERS, by Jules Verne. (Scribner, Armstrong & Co.) The first of these stories describes a trip on the "Great Eastern," from Liverpool to New-York, and a journey afterwards up the Hudson and to the Falls of Niagara. The descriptive parts of the story are free from Verne's well-known peculiarities, and therefore seem tame coming from his pen; but in making "the floating city" the scene of a dramatic love story, he is all himself again—particularly at the end, where the hero engages in a duel on deck in the night during a frightful storm, and his antagonist catches the lightning on his uplifted sword and is killed, thus saving the hero from the unpleasantness of killing the husband of the woman he loves. "The Blockade Runners" is a story of a ship which runs the Southern blockade during the rebellion. Her captain finds in one of his crew a young Boston girl whose father is imprisoned in Charleston. Of course he falls in love with her, helps rescue her father, takes her back to France, and marries her. The illustrations all through the volume are numerous and noticeably fine—indeed, the binding and entire get-up of the volume is in very handsome style. 12mo, cloth, $3.00.

PHILIP THE SECOND (Vol. 1.), by William H Prescott. (J. B. Lippincott & Co.) The above work will be comprised in three volumes, the first of which has only, as yet, been issued. It belongs to the new and revised edition of Prescott's works, edited by John Foster Kirk, with the author's latest corrections and additions. The volume is one of the handsomest specimens of bookmaking in the market. 12mo, cloth, $2.25.

THE CONFESSIONS OF A MINISTER. Being Leaves from the Diary of the Rev. Josephus Leonhardt, D.D. (H. Peterson & Co.) The slight plot which runs through these "confessions," presents in all except its *dénoûment* a striking resemblance to the Beecher scandal; in fact, the author acknowledges in his preface that his pages "bear upon the great drama now being transacted before us," but assures us that their object is "to purify and exalt, not to debase the minds of readers." To any one in search of purification or exaltation, we could not conscientiously recommend this book, remarkable, as all the literary offsprings of the scandal, for a great deal of wickedness, and a great deal of prayer and calling upon the Lord. But if one wants an hour's amusement in studying the diverse and crooked channels into which the mind of man can run, he will not find the book devoid of all literary merit. 12mo, cloth, $1.00.

LITERARY AND TRADE NEWS.

A CALIFORNIA journalist, a Mr. Hittell, who is very highly spoken of as a thinker and writer, has written a "History of Culture," a 12mo, of nearly 500 pages, which the Appletons will publish.

MESSRS. HENRY L. SHEPARD & CO. add several important announcements to their list, including a new book on the Adirondacks, by Rev. Mr. Murray, which is to give the humor and legends of that region; a treatise on "Cattle, their Management and Breeding," by Dr. George B. Loring, Gen. Butler's friend; a "History of the United States Marine Corps," by M. Almy Aldrich, from data collated from official sources, by Captain R. S. Colling, U.S.M.; "Her Mother's Fancy," a juvenile by Miss Teresa Hall, daughter of the ex-Mayor; and a poem by Frank N. Lautz, of the title of "Logothetes," advertised as of Byronic power and grace. Danbury *News* Bailey's book will be on England. Mr. Murray's celebrated lecture on "Deacons" will be issued in book form, with illustrations, and Mrs. Austin's selection of child-poems will be presented in enlarged shape under the new title of "Little People and their Friends."

THE PUTNAMS will issue this fall a new revised edition of ex-President Thomas Hill's work on "Geometry and Faith," as lately reprinted in the *Unitarian Quarterly*. Also, "Lecture Notes on Quantitative Analysis," by Henry B. Hill, his son, now assistant Professor at Harvard.

AMONG the prominent features of Dr. McCosh's new work on "The Scottish Philosophy, Biographical, Expository, Critical, from Hutcheson to Hamilton," to be printed early next month by Robert Carter & Brothers, are biographical sketches of Francis Hutcheson, David Hume, Dugald Stewart, Sir James Mackintosh, Adam Smith, Lord Brougham, Sir William Hamilton, James Beattie, Prof. Wilson, and others. In the preface Dr. McCosh says that, as the English-speaking public, British and American, seems satisfied with none of the many forms of philosophy it has tried, it may grant a hearing to the sober philosophy of Scotland. "I have tried to make my work a contribution to what may be regarded as a new department of science—the history of thought—which is quite as important as the history of wars, of commerce, of literature, of civilization."

THE promised "United States Official Postal Guide," to be published on the 1st proximo by Messrs. Hurd & Houghton, will prove an invaluable handy-book to all. It is to have a complete alphabetical list of all the post-offices in the United States, one of all the post-offices arranged by counties in the respective States; another list of domestic and international money-order offices, the chief regulations of the department, full information as to rates of postage, both in America and to foreign countries, schedules of the arrival and departure of foreign mail steamers, and in fine all postal information necessary for practical business. This is the first postal guide issued in this country, though the book is not new in England. The matter is made up at the department, and sent to the Riverside press for publication.

MESSRS. LOUIS PRANG, Victor E. Mauger, and the Messrs. Hart, representing the stationery and lithographic trades, have authorized Mr. George Hess, the sculptor, to collect historical material and make a design for the monument in Central Park in honor of Senefelder, the inventor of lithography.

DR. JOHN WILLIAM DRAPER, says the *Evening Mail*, is one of the men who have made America respected among men of knowledge, as our

great merchants of the past generation made it respected among men of trade, and the fact that he will contribute to the International Scientific Series its second American volume, of such character as a history of the relations of theology and science up to our own day, is an announcement of extraordinary interest. His "Intellectual Development of Europe" is a work which is quoted as best authority by thinkers of every nationality, and though this work will not be so extensive, the MSS. promising about 350 12mo pages, it will be of scarcely less importance.

TENNYSON's tragedy of "Boadicea" is said to be nearly finished.

STILL another story from Bret Harte in the *Times*, "The Fool of Five Forks." There must be nearly another volumeful by this time, and the booksellers are waiting for it.

THE new "Vie de Michel Ange," to be published in reference to the approaching fêtes in Florence, and to commemorate the fourth centenary anniversary of the artist, is to be translated in several languages, and issued simultaneously with the original.

THE *Athenæum*, in noticing Miss H. R. Hudson's poems, pays this pleasing compliment to America: "We seldom come across a volume of poetry from America that we are not glad to have read. It may be that only the best specimens find their way to this country; but certain it is, that those which do come are rarely if ever marked by the faults, both metrical and grammatical, to say nothing of the utter absence of sense, which we too often have to reprehend in the verses of our compatriots."

Two important works bearing on Chinese literature, viz., "A Handbook of Biographical, Historical, Mythological, and General Literary Reference," by W. F. Mayers, Chinese Secretary to Her Britannic Majesty's Legation at Peking, and "A Chinese Dictionary," by S. Wells Williams, will shortly be published by Messrs. Trübner & Co. The object of Mr. Mayers' work is to elucidate the personal and historical allusions frequently met with in Chinese literature.

THE rumors lately current that Mr. John Harper, senior member of the publishing house of Messrs. Harper & Brothers, who some time since was prostrated by a stroke of paralysis, was in a specially critical condition, are happily untrue. His condition is as it has been for weeks, and though there are no hopes of his recovery, his friends do not fear any immediate change for the worse.

NOYES, HOLMES & Co. announce for October: "Sermons and Songs of the Christian Life," by the Rev E. H. Sears, D.D., author of the "Heart of Christ," etc.; "Thoughts to Help and Cheer;" "The Stars and the Earth, or Thoughts on Space, Time, and Eternity," fourth edition, with an Introduction, by the Rev. Thomas Hill, D.D.; "The Reasonableness and Efficacy of Prayer," by Newman Hall, D.D.; "Congregationalism, What it is, Whence it is, How it Works," by Henry M. Dexter, fourth edition, greatly enlarged.

AN interesting collection of Confederate hool-books has been made by Robert Clarke Co.

WITH the December number will commence Mr. George Cary Eggleston's editorial charge of *American Homes*, published by Shepard & Co., of Boston. Hereafter the magazine, hitherto only a subscription work, will be sold to the trade. Mr. Eggleston was formerly editor of *Hearth and Home*.

THE old idea of science in stories is to be revived by Mrs. Millicent Fawcett (Prof. Fawcett's wife) in a small volume, called "Tales in Political Economy," to be published by the Macmillans. The book is intended to explain in an easy manner some of the more important principles of economic science.

THE *Springfield Republican* states that Mr. A. W. Thayer, in his life-work biography of Beethoven, has reached the years 1809–10 in the third volume of the work, which is to be completed in four. Two volumes have been published at Berlin in German, but the English edition will not be begun till the fourth volume is reached in German.

A NEW volume by Mr. Francis Galton, under the title of "English Men of Science," will give very complete statistics of the "Nature and Nurture," "Race and Birthplace," "Occupation of Parents," and "Hereditary Pedigrees" of English scientific men. It will develop in a special department, in greater variety of detail, the branch of inquiry instituted by its author in his book on "Hereditary Genius." The Macmillans will publish the book.

A NEW edition of Hogarth's works, in about thirty monthly parts, and to contain seventy more plates than any previous one, is promised by George Routledge & Sons.

A BOOK for boys is promised by Philip G. Hamerton for this fall, through Roberts Brothers. "Harry Blount" will be a story of school life in old England, doubtless of exceptional excellence.

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GASTRONOMIC literature is to be enriched, about October 1st, by Dr. M. L. Holbrook, with a cookery book prepared, he says, "For the Queens of our Tables," entitled "Eating for strength." (Wood & Holbrook.) The work is to be divided into parts, ranging from a scientific discussion of the philosophy of food to a discussion of practical dietetics. It embraces a long list of receipts, and devotes considerable attention to "drinks," a subject most books hardly touch.

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DR. FREDERIC R. MARVIN is now at work on another book treating of psychological medicine.

LIBRARY CORNER

THE Twenty-second Annual Report of the Trustees of the Boston Public Library shows a use, during the past year, of 553,129 volumes, while the consulting hall was visited by some 72,313 visitors, making a total of 625,442 books in circulation during that time. The library now numbers 260,550 volumes, of which 51,094 were added during the year—the largest addition ever yet made in twelve months. This is explained, however, by noting that during the year several smaller libraries were incorporated into the Public Library. As yet, it is thought, the Sunday service has not proved a remarkable success, but there is no intention on the part of the trustees of discontinuing it, sufficient use having been made of it by those who on other days are prevented from doing so, to justify its continuance.

AT the close of its first year's work Lancefield's Lending Library, of Hamilton, Ontario, makes good returns. The catalogue has increased from the 295 volumes to 1495; its membership now numbers 335, and it has had a circulation through the year of 14,501 volumes. With so successful a start, and with the speedy additions promised by the librarian, the library can expect much from the future.

THE Committee of Public Instruction to make a *list* of the "Scholastic Libraries" in France has just completed its task. The report shows that, in 1865, the number was 4833, containing 180,854 volumes, while at present, not including the department of the Seine, the country possesses 15,623 such establishments, disposing of 1,474,637 works.

THE Chicago Public Library dates ftom the fire of 1871. Its foundation was laid in the gifts made it at that time from home and abroad, and now, with the additions made by purchase, the second annual report shows it to number some forty thousand volumes. Mr. W. F. Poole, formerly of the Boston Athenæum and later of the Cincinnati Public Library, took charge in January, and in May the library was opened for the distribution of books. Its resources are derived from one-fifth of a mill tax, which now affords an annual income of about $65,000, with a certainty of increasing with the city's growth. The serial publications in the reading-room represent twenty-three nationalities besides the United States and Great Britain. There is no library in the city to compete with it, and its success is sure and immediate.

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The figures in ( ) refer to the (whole) number of the "PUBLISHERS' WEEKLY" *in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.*

Abbott, J. S. C. (140), Captain Kidd, $1.50..*Dodd & M.*
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Almanac (140), Illustr. Family Christian, 1875, pap., 10 c. *Am. Tract Soc.*
— (139), Steffens Volkskalender, 1875, pap., 25 c.....*Zickel.*
Alsog, J. (141), Universal Church Hist. (in 3 vols.), v. 1, $5..... *Clarke.*
American Wild Fowl Shooting. *See* Long, J. W.
American Woman in China. *See* Jeter, J. B.
Anderson, J. J. (138), Junior Hist. of U. S., $1. *Clarke & M.*
Anderson, R. (140), Missions of Am. Bd. of Comm'rs for Foreign Missions in India, $1.50.....*Cong. Pub. Soc.*
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Cerstone Priory. *See* Comyn, L. N.
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Spencer, H. (139), Descriptive Sociology, Div. 2, No. 2. Part 1, B., $5..... *Appleton.*

Sportsman's Club among the Trappers. *See* Castlemon, H.

Stacy, J. G. (141), Service of Song, $1.50..... *Barnes.*

Stars (140) and the Earth, 75 c. (*new ed.*) *Noyes, H. & Co.*

Steffens, H. (138), German University Life (*new ed.*), $1.25..... .. .. *Lippincott.*

Stella and the Priest. *See* Loring, L.

Sterne, L. (138), Sentimental Journey through France and Italy (*new ed.*), $1..... *Lippincott.*

Stories about Animals. *See* Jackson, T.

Stories They Tell Me. *See* O'Reilly, Mrs. R.

Strachey, E. (141), Jewish Hist. and Politics, $6. *Routledge.*

Swallow Flights. *See* Kimball, H. M.

Swinton, W. (140), Outlines of the World's Hist., $2.25. *Ivison.*

Table Talk (Book of). *See* Russell, W. C.

Tactical Studies. *See* Lyman, W.

Tafel, L. (138), The Bible is the Word of God, pap., 25 c. *Boericke & T.*

Tale of the Crusades. *See* Crompton, Miss.

Taylor, B. (140), The Prophet, $2..... *Osgood.*

Technical Training. *See* Twining, T.

Telegraph and Travel. *See* Goldsmid, F.

Tested. *See* Gardner, C. E.

Three Lieutenants. *See* Kingston, W. H. G.

Toinette. *See* Churton, H.

Tomlinson, C. (141), First Steps in General Knowledge, vols., $2.50..... ..... *Pott, Y. & Co.*

Torrey, J. (141), Theory of Fine Art, $1.50. *Scribner, A. & Co.*

Trafton, A. (140), Katharine Earle, $1.75..... *Lee & S.*

Trall, R. T. (140), Mother's Hygienic Handbook, $1. *Wells.*

Tristram, H. B. (140), Natural Hist. of the Bible, $1.50. *Pott, Y. & Co.*

Tufts, J. F. (138), Questions on Mod. and Physical Geog., pap..... *Sever.*

Tweedie, W. K. (140), Glad Tidings;—(141) Lamp to the Path;—(140) Seedtime and Harvest, ea. $1.25.... *Lothrop.*

Twining, T. (140), Technical Training, $4.50. *Macmillan.*

Tyndall, J. (140), Advancement of Science, $1; pap., 50 c.; cheaper ed., pap., 25 c..... *Butts.*

Uncle John. *See* Melville, G. J. W.

United States (140) Criminal Law Rep., with Notes by N. St. J. Green, shp., $7.50..... *Hurd & H.*

— (138) Digest (Abbott's), n. s., vol. 4, shp., $7.50. *Little, B. & Co.*

Unschuldig verurtheilt. *See* Lœffler, K.

Valentin. *See* Kingsley, H.

Van Oosterzee, J. J. (140), Christian Dogmatics, 2 vols., $6. .... *Scribner.*

Verne, J. (141), Field of Ice, $1.50..... *Routledge.*

— (138) Floating City, $3..... ....*Scribner.*

— (140) From the Clouds, *new Holiday ed.*, $1.50..... *Gill.*

— (141) Journey to the North Pole, $1.50..... *Routledge.*

Virginia (141) Supreme Ct. of Appeals Rep., vol. 23 (Grattan's), cf., *net*, $6. *Randolph & E.; West, J. & Co.*

— (141) Court of Appeals Rep., vol. 11 (Leigh's), *Second ed.*, calf, *net*, $5..... ..... *Randolph & E.*

Waite (141), Chief-Justice, Important Bankruptcy Decision of, pap., 30 c... ..... *Randolph & E.*

Waldron, W. W. (141), Atala, 75 c..... (*Whittaker.*)

Wealth. *See* Wilson, F.

Wild North Land. *See* Butler, W. F.

William (141) and Mary College, Hist. of, pap., 50 c. *Randolph & E.*

Wilson, F. (139), Wealth, $1..... *Am. Baptist Pub. Soc.*

Wisconsin (140) Reports, vol. 19 (Conover's), with Notes, etc., by Villas and Bryant, shp., $4.50..... *Callaghan.*

Wise, H. A. (139), R. L. I. Blues, *net*, 50 c. *West, J. & Co.*

With a Stout Heart. *See* Barker, Mrs. S.

Wolfard, N. D. (141), New Practical Speller, bds., 40 c. *Stevens.*

Wood, Mrs. H. (141), Clara Lake's Dream;—(140) Diamond Bracelet, pap., ea. 25 c.... ..... *Peterson.*

Woods, E. (141), Golden Apples, $1..... *Carter.*

Yale Lectures on Preaching. *See* Beecher, H. W.

Young Americans Abroad. *See* Choules, J. O.

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

D. APPLETON & CO., New-York.

Animal Mechanism. By Prof. C. J. Marey (College of France). Fully illustr.

History of the Conflict between Religion and Science. By Dr. John William Draper, author of "The Intellectual Development of Europe."

The Chemical Effects of Light and Photography, in their Application to Art, Science, and Industry. By Dr. Hermann Vogel (Polytechnic Academy of Berlin). Fully illustr.

The Theory of Descent—Darwinism. By Professor Oscar Schmidt (University of Strasbourg).

Optics. By Professor Loumel (University of Erlangen).

A Brief History of Culture. By John S. Hittell.

Life of Columbus. By A. Goodrich.

U. S. Army Artillery Tactics.

The Native Races of the Pacific States of North-America. By H. H. Bancroft. In 5 vols. 8°. Vol. I. Wild Tribes.

The Principles of Sociology. By Herbert Spencer. To be issued in numbers until completed.

Descriptive Sociology. Part III. By Herbert Spencer.

Chapters in Political Economy. By Albert S. Bolles.

My Story. By Mrs. Macquoid, author of "Patty."

The Theology of the English Poets. By Rev. Stopford A. Brooke.

Samuel Lover: Life and Unpublished Works. By Boyle Bernard.

Heredity: a Psychological Study on its Phenomena, its Laws, its Causes, and its Consequences. By Th. Ribot.

The Natural History of Man. By Professor Quatrefages. Transl. by Miss Youmans.

Methods for the Computation from Diagrams of Preliminary and Final Estimates of Railway Earthwork, with Diagrams giving Quantities of Inspection and Irregular Sections direct from ordinary Field-Works. By Arthur M. Wellington.

Krusi's Perspective Series. Four Books, with Manual.

A School History of Germany. By Bayard Taylor.

Physiology. By Michael Foster, F.R.S. Science Primer Series.

Youman's Chemistry. New Edition. Entirely rewritten.

The Diseases of Children. By Dr. John Steiner.

Military and Religious Life in the Middle Ages, and at the Period of the Renaissance. By Paul Lacroix.

The Amazon and Madeira Rivers. Sketches and Descriptions from the Note-Book of an Explorer. By Franz Keller.

Whispers from Fairy-Land. By E. H. Knatchbull-Hugessen.

Ernest Griset's Funny Picture-Books.

** **The Life of Sam'l F. B. Morse.** By S. Irenæus Prime.

** **Personal Reminiscences, Anecdotes, and Letters of General Robert E. Lee.** By Rev. J. Wm. Jones, D.D. Published by authority of the Lee family and of the Faculty of Lee and Washington University.

** **Picturesque Europe.** Uniform with "Picturesque America."

** **The American Cyclopædia.** Eighth volume just issued. Published at the rate of one volume every two months.

BOERICKE & TAFEL, New-York.

Annual Record of Homœopathic Literature: 1874. By C. G. Raue, M.D. 8°, pp. 376. $3. (*Sept.*)

WARREN F. DRAPER, Andover.

An Examination of the Alleged Discrepancies of the Bible. By John W. Haley, M.A. With an Introd. by Alvah Hovey, D.D., Prof. in the Newton Theol. Inst. Cr. 8°, pp. 495. $2.25. (*Sept.*)

E. P. DUTTON & CO., New-York.

Frits: or, The Struggles of a Young Life. Three illustr. 75 c.

Tom Gillies: The Knots He Tied and Untied. By Mrs. George Gladstone. 16°, pp. 220. Illustr. 75 c.

A Year with the Everards: A Tale for Boys and Girls. By Mrs. Clifford Butler. 16°, pp. 211. Illustr. $1.50.

D. E. FISK & CO., Springfield, Mass.

What of the Churches and Clergy? 12°, pp. 120. $1.00. (Oct. 10.)

S. C. GRIGGS & CO., Chicago.

America not Discovered by Columbus. A Historical Sketch of the Discovery of America by the Norsemen in the 10th century. By R. B. Anderson, A.M., of the University of Wisconsin, with an Appendix on the Historical, Linguistic, Literary, and Scientific Value of the Scandinavian Languages. 12°, pp. 104. (Nearly ready.) $1.00.

KAY & BROTHER, Philadelphia.

(*October.*)

The Law of Negligence, embracing the English and American Authorities. By Francis Wharton, LL.D., Author of a "Treatise on Criminal Law," etc. 8°.

The Law of Injunctions. By Francis Hilliard, Esq., Author of "The Law of New Trials," "The Law of Contracts," etc. Third and revised edition. 8°.

Reports of Cases Adjudged in the Supreme Court of Pennsylvania. By Thomas Sergeant and William Rawle, Jr. Vol. XV. Third edition, revised and corrected. 8°.

Elements of the Law of Contracts. By S. M. Leake. With American Notes, by Francis Rawle and Henry Reed, of the Philadelphia Bar. 8°.

A Treatise on the Law of Notice, as applied in Equity, in controlling the Acquisition and Enjoyment of Titles; including the Doctrine of Purchase for Value, and of Equitable Assignments. By George Tucker Bispham, Author of the "Principles of Equity." 8°.

A Treatise on the Law of Executors and Administrators. By Edward Vaughan Williams. Sixth Am., from the last London ed. With Notes and References to the latest Authorities. 2 vols. 8°.

A Treatise on the Law of Homicide, with Leading Cases. By Francis Wharton, LL.D., Author of a "Treatise on Criminal Law," etc. Second edition. 8°.

Sergeant & Rawle's Reports, Vols. XVI. and XVII. Third edition, Revised and Corrected. 8°. *Completing the Series.*

LINDSAY & BLAKISTON, Philadelphia.

Allchin's Outlines of Animal Physiology.

Beale's Microscope in Medicine. Fourth edition.

Bentley & Trimen's Medicinal Plants. In parts.

Black's Lectures on Bright's Disease.

Bradley's Manual of Comparative Anatomy and Physiology.

Brunton's Experimental Investigations of the Action of Medicines.

Buchanan on the Circulation of the Blood.

Fagge's Principles and Practice of Medicine.

Horton's Diseases of Tropical Climates.

Mackenzie on the Throat and Nose.

Macnamara's History of Asiatic Cholera.

Mason's—The Face, Mouth, and Nose.

Perry on Diabetes. Third edition.

Power's Student's Guide to Diseases of the Eye.

Reeve's Student's Guide to Histology, etc.

Roberts' Student's Guide to Midwifery.

Savage's Female Pelvic Organs. Third edition.

Savage's Surgical Diseases of the Female Pelvic Organs.

Smith's Clinical Studies of Diseases of Children.

Sutton's Volumetric Analysis. Third edition.

Tilt on the Prevention and Treatment of Uterine Affections. Fourth edition.

Tome's Manual of Dental Anatomy and Physiology.

Wagstaffe's Student's Guide to Osteology.

Walton on the Eye. Third edition.

Wilkes & Moxon's Pathological Anatomy.

Woodman & Tidy's Handbook of Forensic Medicine.

Dobell on Winter Cough, etc. Third edition.

D. LOTHROP & CO., Boston.

William the Silent, the Prince of Orange, and the Netherland War. By Mary Barrett. Illustr. 16°, pp. 480. $1.50.

PORTER & COATES, Phila.

Gentianella. A Novel. By Mrs. Randolph. $1.50; pap. $1. Same, Vol. 10, International Series, 12°, $1.25.

Orators and Statesmen of Ancient and Modern Times. Containing Sketches of their Lives, Specimens of their Eloquence, and an Estimate of their Genius. By David A. Harsha. Illustr. with Six Steel Engravings. 8°. $2.75.

E. STEIGER, New-York.

Das Vierte Buch fur Schule und Haus. Reffelt. 12°, pp. viii and 132. Bds.

Publishers' First Announcements.

From the New-York Commercial Advertiser for two weeks ending Sept. 28.

SEPTEMBER 15.

J. B. Lippincott & Co.:—Lichtenstein, by Wilhelm Hauff.

SEPTEMBER 16.

Scribner, Armstrong & Co.:—Elementary History of Art, by N. D'Auvers.—Samuel Lover's Life and Unpublished Works.—Autobiography of Dr. A. B. Granville, M.D.—Autobiography of William Godwin.—Autobiography of Mrs. Gilbert, formerly Ann Taylor.

D. Appleton & Co.:—Mr. Smith: A Part of His Life, by L. B. Wynn.—Life in Nature, by Ferdinand Papillon.

Harper Bros:—The Law and the Lady, by Wilkie Collins.—Jack's Sister, or Womanly Past Question.—Safely Married.—Queenie.

SEPTEMBER 17.

D. Appleton & Co.:—The Life of Samuel Lover (from Early Sheets).

Henry Holt & Co.:—A Grammar of Political Economy.—The Neglected Question.

Harper Bros.:—Romance of Acadia, Two Centuries Ago.—The Boy Slave in Bokhara.—Waking and Working.—Aunt Mary's Bran Pie.—Chappell's History of Music.—Apparitions.

SEPTEMBER 18.

Jas. R. Osgood & Co.:—Rape of the Gamp.—Above Suspicion.—Henry Beyle.—A Peep at Mexico.—Tea, Coffee, and Cocoa.—Legends of Muskoka.—Bailey's Life of Thomas Fuller.—Romance of Acadia, Two Centuries Ago.—Samar's "Am Zepter und Kronen."—The Boy Slave in Bokhara.—Waking and Working.—Aunt Mary's Bran Pie.—The Neglected Question (Une Question Oubliée).—New Volume of Sermons, by Stopford A. Brooke.—Life of Samuel Lover, by Bayle Bernard.—Autobiography of Dr. A. B. Granville.—Autobiography and Memorial of Mrs. Gilbert.—Penelope and Other Poems.—On the North Wind.—Thistledown.—Ribot's Heredity.—Safely Married.—Marriott's Grammar of Political Economy.

Porter & Coates:—A Romance of Acadia, Two Centuries Ago, by Charles Knight.—Am Zepter und Kronen.—Safely Married.—Autobiography of Dr. A. B. Granville.—A Peep at Mexico, by J. L. Geiger.—Shetland, Descriptive and Historical.—The Thousandth Anniversary of the Norwegian Settlement in Iceland, by Jón A. Hjaltalin.

SEPTEMBER 22.

D. Appleton & Co.:—Elementary History of Art, by N. D'Anvers.—Life in Nature, by Ferdinand Papillon.

SEPTEMBER 23.

Harper & Bros.:—Aldyth.—The Wonderful Life.—The Sceptre and Crown.—Charlie Lufton.—Lisette's Venture.

SEPTEMBER 25.

James R. Osgood & Co.:—The Wonderful Life.—A Cluster of Lives.—Socialism.—Mademoiselle Josephine's Fridays.—Tara-Aldyth.—Joan Merryweather and other Stories.—The Sceptre and Crown.—The Physics and Philosophy of the Senses.

SEPTEMBER 28.

Roberts Bros.:—The Ground Ash, by the author of "The Fight at Dame Europa's School."

Harper & Bros.:—Over the Hills and Far Away.—Elementary History of Art.

RECENT FOREIGN PUBLICATIONS.

ENGLAND.

Present rate of Importation, about 50 c. per Shilling.

Cozzens, S. W.—The Marvellous Country; or, Three Years in Arizona and New-Mexico, the Apaches' Home. Roy. 8°. Low.....18s.

Helps, Arthur—Ivan de Biron; or, the Russian Court in the Middle of last Century. Post 8°. Isbister.....6s. 6d.

Hutchinson, E.—The Slave Trade of East Africa. 8°. Low.....3s. 6d.

Johnson, J. F.—The Natural Principles of Landscape Gardening. Imp. 8°. Belfast, Archer & S.....7s. 6d.

Morley, H.—Memoirs of Bartholomew Fair. With Facsimile Drawings, Engravings upon Wood. A Verbatim Reprint of the original edit. Post 8°. Warne.....3s. 6d.

Solly, Rev. H.—Gerald and his Friend the Doctor: a Record of the Experiences of certain Young Men. With an Introd. Notice by Lord Lyttleton. 2 vols. 8°. Chapman. 16s.

Stewart, J. L. and **D. Brandis.**—The Forest Flora of North-west and Central India. Published under the authority of the Secretary of State for India in Council. 8°. W. H. Allen .....18s.

Sunman, W. R.—Superstitions of the Churches, Ancient and Modern. 12°. Simpkin.....3s.

The Reform Movement.

In presenting the report of the committee appointed to draft a constitution and by-laws for the Central Booksellers' Association, Mr. A. C. Barnes hit the nail happily on the head in saying that the committee had kept in view two points: first, the necessity of so planning that the work of the Association should be made practically effective, even before its membership should be general; and, secondly, that of putting a premium on membership by providing that members should be better placed than non-members. The provisions to this effect will be found in the constitution as printed elsewhere. The attendance was so nearly general that the new Association becomes influential at once, and the discrimination of two and a half per cent in favor of members will do much to induce others to join. The trade is to be congratulated on the organization of the Central Association.

We trust that the trade will heed the request printed in another column that they send in signatures to the National Association at once. Do not delay the success of the reform by "putting off!"

The Central Association.

We give below the official minutes and the constitution and by-laws of the Central Booksellers' Association, organized last week. It should be stated that some verbal revision of the documents may yet be made. At the meetings of last week, there were present: Messrs. A. C. Armstrong, of Scribner, Armstrong & Co.; Walter S. Appleton, of D. Appleton & Co.; A. C. Barnes, of A. S. Barnes & Co.; Isaac E. Sheldon, of Sheldon & Co.; George R. Lockwood, late of Roe Lockwood & Son; Peter Carter, of Robert Carter & Bros.; Orange Judd, of the Judd Publishing Company; Charles T. Dillingham, of Lee, Shepard & Dillingham; F. W. Christern; J. S. Baker, of Baker, Pratt & Co.; F. B. Ginn, of Ginn Brothers; James Miller; Edward McLoughlin, of McLoughlin Brothers; P. Farrelly, of the American News Company; H. O. Houghton, of Hurd & Houghton; George H. Putnam, of G. P. Putnam's Sons; Charles A. Clapp, of E. P. Dutton & Co.; P. M. Hale, of Hale & Son; William B. Dick and A. T. Smith, of Dick & Fitzgerald; William Lee, of Lee & Shepard; Benjamin H. Ticknor, of James R. Osgood & Co.; Edmund Claxton, of Claxton, Remsen & Haffelfinger; Joseph M. Cushing, of Cushings & Bailey, Baltimore; H. C. Turnbull, of Turnbull Brothers, Baltimore; J. B. Piet, of Kelly, Piet & Co., Baltimore; and T. Newton Kurtz, of Baltimore.

The two days' meeting was a very notable one, and the speeches in the long debate brought out many points of interest. We give the constitution as it emerged from the discussion, for it was much modified from the draft presented by the committee.

The Central Booksellers' Association.

[*Official.*]

MINUTES.

In pursuance of a call by

Messrs. D. Appleton & Co.,
" Baker, Pratt & Co.,
" Lee, Shepard & Dillingham,

or a meeting of Book Publishers and Jobbers, to be held at the Grand Central Hotel on the 11th Sept., "to consider matters of importance to the trade," there was present a large representation from this and from other cities.

Mr. Edmund Claxton was elected Chairman, and Mr. Geo. R. Lockwood, Secretary.

Mr. Baker offered a series of resolutions conveying in general the views of the Committee, which after some discussion were referred to a committee of eight to be appointed by the Chair, with directions to prepare a Constitution and code of By-laws for an organization under the name of the Central Booksellers' Association, and to report the same at an adjourned meeting to be called by that Committee.

The Chair appointed the above Committee, as follows:

A. C. Barnes, *Chairman*,
Isaac E. Sheldon,
P. Farrelly,
W. S. Appleton,
Wm. Lee,
B. H. Ticknor,
Craig Lippincott,
Edmund Claxton.

On motion, adjourned.

An adjourned meeting was held on the 24th inst., at 2 o'clock, to receive the report of the Committee.

Mr. Claxton not being present, Mr. Isaac E. Sheldon was elected Chairman.

Mr. Barnes, after some very appropriate and timely remarks, presented the report, which on motion was received and the Committee discharged.

The Constitution was then amended, article by article, and as thus amended was adopted.

The By-laws were then taken up in the same manner, but pending the discussion the meeting was adjourned to the following day at 11 o'clock.

The Association met at the time appointed, and completed the revision of the By-laws. As amended, they were then adopted.

The Association then proceeded to the election of officers for the ensuing year. On motion, the Chair appointed as a committee to make nominations, Messrs. Cushing, Miller, Hale, Baker, and Piet, who after consultation presented the following names:

President, A. C. Barnes.
Secretary and Treasurer, P. M. Hale.

Executive Committee.
W. S. Appleton,
J. S. Baker,
C. T. Dillingham.

Arbitration Committee.
W. Lee,
I. E. Sheldon,
E. Claxton.

On motion, the Secretary was directed to cast the ballot of the Association for these names.

A vote of thanks was then passed to all those who, in committee or otherwise, had been laboring to form this Association and to contribute to its present hopeful condition.

The newly-elected President and Secretary received a hearty welcome as they took their respective places, and after a few remarks by the President, suited to the occasion, on motion, the Association adjourned to the second Tuesday in October.

GEORGE R. LOCKWOOD,
Secretary.

CONSTITUTION.

I. The Book Publishers and Dealers in Books of New-York and neighboring cities being desirous of promoting a better acquaintance and understanding between their respective branches of the trade, and to establish sound and, as far as possible, uniform methods of conducting business, do hereby associate themselves under the name of the "CENTRAL BOOKSELLERS' ASSOCIATION."

II. Any respectable firm of Booksellers as hereinafter described may become a member of

this Association by signing its Constitution and By-laws, and by conforming to the same.

NOTE.—By Booksellers are meant, dealers in books principally, books and stationery only, drugs, books and stationery only, and news-dealers.

III. The officers shall be a President and Secretary, discharging the usual duties of those officers, and the Secretary shall also act as Treasurer. They shall be elected at the first regular meeting in each year, by ballot, and serve until the regular election in the following year.

IV. There shall be an Executive and Arbitration Committee, to be elected by ballot at the first regular meeting, to serve for one year.

V. The Executive Committee shall consist of three members, and shall have general charge of the affairs of the Association, attending to all business not otherwise assigned.

VI. The Arbitration Committee shall consist of three members, and shall hear and determine all complaints, and recommend to the Association any action that may seem necessary in consequence thereof.

VII. The regular meetings of the Association shall be held on the second Tuesdays of February, June, and October. Special meetings may be called at any time by the President and Executive Committee. The Secretary shall notify members of all meetings.

VIII. One quarter of the membership shall constitute a quorum for the transaction of ordinary business, but alterations in the Constitution and By laws, or Resolutions of Discipline, can only be adopted at regular meetings attended by a majority of the whole Association, and after notice of such proposed Alterations or Resolutions shall have been given to all the members through the Secretary.

BY-LAWS.

I. The Executive Committee, after consultation with each publisher, shall recommend to the Association a scale of maximum discounts to be given to Booksellers by Book Jobbers, and also a scale of maximum discounts to be given to libraries, schools, teachers, ministers, professional men generally, and other large buyers outside of the trade; and when adopted, shall cause the same to be printed, for distribution among the members of this Association only.

II. Each Publisher, upon authorizing the rates at which his publications shall be fixed, shall protect such rates through those to whom he gives wholesale terms.

III. No "extra copies" without charge, allowance for boxes, cartage, freight, or other methods of offering indirect advantages to customers shall be permitted.

IV. Stock which has been on hand six months and is considered unsalable shall not be included in the limits fixed.

V. Publishers, in sales of their own publications made as jobbers or retailers, shall conform to the rates established through this Association, and will not use their publications to influence trade for general merchandise, or to evade any of these By-laws.

VI. Publishers will give at least two and one half per cent better discount to members of the Association than they would to non-members under the same circumstances, in the same locality.

VII. Dealers who are members of the Association shall not exchange stock or otherwise share the advantages they enjoy with non-members, but shall hold them strictly in all transactions to the scale and terms adopted for the general trade.

VIII. Any dealer who offers or gives more favorable prices or terms than those established by this Association may be reported by a member to the Arbitration Committee, and upon satisfactory proof of the act alleged, if the party is a member of the Association, the Committee may report the case to the Publisher or Publishers of the books improperly sold, whose duty it shall be to withdraw jobbers' or retailers' terms from the offender for the space of one month for each offense; or the Committee may impose a fine or such other penalty as they may deem equitable. If the party be not a member the Committee shall report the case to the Publisher or Publishers of the books improperly sold, whose duty it shall be to withdraw jobbers' or retailers' terms from the offender for the space of three months for each offence.

IX. Any member feeling aggrieved by a decision of the Arbitration Committee may appeal to the Association by giving notice to the Committee within thirty days after service of such decision, The appeal shall then be heard at the next meeting, and the decision of a majority of those present and voting shall be final.

X. Failure to comply with the decision of the Committee, or, if appeal is taken, that of the Association within thirty-five days after service of the same, shall cause the suspension of the delinquent from all privileges of the Association, and a notice of the fact shall be sent to each member by the Secretary.

XI. The annual dues of each member shall be Three Dollars, and further funds requisite to meet the expenses of the Association may be obtained by an assessment to be levied by the Executive Committee through the Treasurer (Secretary).

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Right on the Record.

[WE print below two letters, which are their own explanation. The letter printed by us was sent to us for that purpose with the other Convention matter, if our memory serves, with word that it had been overlooked in reading the correspondence sent to the Convention.—ED.]

PHILADELPHIA, Sept. 17, 1874.

Editor of the Publishers' Weekly:

DEAR SIR—We were surprised at the appearance in the WEEKLY of the 5th inst. of a letter addressed by us to *Messrs. S. A. Clarke & Co.*, Pittsburgh, on July 6th, which was *not intended* by us to "have been read at the Convention," as stated in your prefatory note, but was simply

an answer to a note of inquiry from them. We *did* address a note to *Mr. Aston, to be presented at the Convention*, but do not know whether it was read there, or whether he received it. As it is a much clearer expression of our position than was the hurried note to Messrs. Clarke & Co., which you have published, if you think well to do so, we have no objection to its being inserted in the WEEKLY, and so annex a copy.

Yours very truly,
SMITH, ENGLISH & CO.

PHILADELPHIA, July 16, 1874.

MR. ISAAC C. ASTON, *President American Book-Trade Union:*

DEAR SIR—Finding it impossible to attend the "Book-Trade Convention" on the 21st inst., we wish to put ourselves on record as heartily approving the efforts for "reform," and as desirous to do any thing we can to help on the cause. While we have suffered, in common with others, from the prevailing habit of underselling, we have *not* been, as some say and believe, *leaders* in the evil work. The impression, we suppose, has come down from a fact of many years ago, viz., that our predecessors (*Daniels & Smith*) began business on the plan of selling below retail prices, but even they never sold at the ruinous rates now prevailing. *We never approved* of the plan, and when we succeeded to their business, *eighteen years ago*, we set about correcting it by a gradual advance, and had got so far as to sell all books under a dollar at *full price*, dollar books at ninety-five cents, and others at proportionate rates, intending shortly to take the final step of putting *all* at full price, when our progress was stopped by the inauguration here, by one of our large publishing houses, of the system of selling to any and all buyers, single books or more, at a discount of twenty per cent, and we were obliged, with the trade generally, to do likewise, or see our customers all forsake us.

Except on large bills we do not sell lower than twenty per cent off, although, as many do, our refusal often causes us the loss of a customer. Such are the facts, and we are painfully aware of the unprofitableness and folly of the system, and would gladly help to break it up.

We hope the combined wisdom of the trade, assembled during the coming week, may devise such measures as shall reform existing abuses, and that honorable and unanimous effort to establish fair dealing may be followed by profit and success, alike to publishers, jobbers, and retailers.

Yours very truly,
SMITH, ENGLISH & CO.

Good Words

ALLENTOWN, PA., Sept. 17, 1874.

MR. F. LEYPOLDT:

DEAR SIR: . . . We could not well do without the WEEKLY any more. Keep on in your efforts to reform the trade. We in the East take a perhaps livelier interest in them and were more affected by the old system than even the Western dealers, because we are so near New-York and Philadelphia, and reading people get to these cities so often, that many make it a point not to buy till an opportunity offers to get there. A discount of twenty per cent to professional men is too great to benefit us much, because expressage, etc., amounts to very little, and consequently many purchasers will cling to their old habits, to send to Philadelphia, for instance, even if we offer nearly or quite the same inducements here.

Yours truly,
S. K. BROBST & CO.

Another Step Forward.

[CIRCULAR.]

ANDOVER, MASS., Sept. 14, 1874.

Believing that it is for the highest public welfare, as well as for the interest of the individual publisher, that good books should be kept for sale as widely as possible throughout the country, and thus be made easy of access to all; and being fully convinced by personal experience, and by the testimony of others, that the present custom of underselling tends to prevent this, and is destructive to the retail book-trade, and that it is rapidly converting bookstores into fancy-goods stores, I purpose to join with those who are striving to correct these evils, and to restore the trade to a sounder basis.

To this end, on and after this date, the trade discount on Andover publications will be as follows: To those members of the trade who adopt and adhere to the rules of the American Book-Trade Association, particularly the rule limiting the discount to twenty per cent to all persons outside the book-trade, on orders less than $150, 20 and 12½ per cent; on orders from $150 to $300, 20 and 15 per cent; on orders above $300, and to jobbers, 20 and 16⅔ per cent. To other booksellers, and to all persons outside the trade, *not exceeding* twenty per cent for any quantity.

W. F. DRAPER, Publisher.

Philadelphia.

WE clip the following notes from the Philadelphia *Inquirer:*

EDITOR PHILADELPHIA INQUIRER—The following is an extract from a letter received from the President of the American Book-Trade Association, respecting a call for a meeting of the book publishers and jobbers in the Eastern cities, with a view to carrying into practical operation the resolutions for the good of the trade, as adopted at the Put-in Bay Convention last July.

It is to be hoped our large houses here will be represented, and by taking a hearty interest in the movement show to their customers West and South that they are ready and willing to stand shoulder to shoulder with them in elevating the business morals of the book trade to a level, at least, of that of other callings.

HOWARD CHALLEN.

PHILADELPHIA, Sept. 18, 1874.

NEW-YORK, Sept. 17, 1874.

MR. HOWARD CHALLEN:

DEAR SIR: . . . We have canvassed this city to find out who are willing, in the retail trade, to enforce the 20 per cent rule, and thus far have not met a single dissenter, providing the rule can be made general in this city. A meeting of the entire trade of this city is to be called to meet about the first Wednesday in October, and at that meeting the 20 per cent rule will be thoroughly discussed, and an attempt made to form a local organization. . .

A. D. F. RANDOLPH & CO.

Stationery and Fancy Goods.

As predicted in our last article, the trade in Fancy Goods has become quite lively, and the importers are quite confident of a good season. Since our last some very large orders have been sent to the other side, and many goods that were previously ordered have arrived. Soon the entire stock for the season will be laid in, and if we can judge by what has already arrived, it can confidently be said that towards the holidays the display will be as fine if not finer than that of any previous year. Many of the importers have already large quantities of new goods, and their stores begin to assume their holiday aspect. The new goods have brought the trade, and most of the importers are satisfied with the season as far as it has gone. There are a few grumblers, but the only complaint they can make is that the orders they receive are somewhat smaller than they should be. This complaint, we are glad to say, is not general, for we have been informed by some of the largest houses, that the sales are all that could be expected at this time. To be sure, the season is somewhat backward, but the indications are such that though the bulk of the trade may be crowded into a few weeks, the results of the season will justify all anticipations that have been formed. Many buyers are now in town, and, in general, they order a fair assortment of goods, the most expensive as well as the cheapest. Those in town as yet mostly represent the Western trade, which would indicate that trade has revived all over the country.

It is gratifying to state that the trade this year is done on a much safer basis than for many years past. Long credits have in all cases been discontinued, and thirty days, cash, or three months has become the rule. Even at these rates all parties are careful to whom they sell, and it is only the "gilt-edged" customers, whose credit is beyond question, that can get goods at four months. This latter rate is a great exception, for the trade deem it more profitable to keep their goods in the store than to part with them on any thing like speculation.

The retail trade has become active, but much is not expected in this until next month. This is shown conclusively by the fact that the city dealers have not yet begun to purchase their goods. During the latter part of October, and from then on till after Christmas, is the time of the retail trade, and as every preparation is now making for it, it will undoubtedly come. The effects of the panic of a year ago have, to a great extent, disappeared. Confidence has been restored, and there is no doubt but that the trade of the fall and winter season of 1874 will be equal to that of any previous year.

In stationery, the trade is at present limited, but it is thought it will shortly revive again. During the last of August and early in September, there was quite a revival, and all were hopeful of a busy season. The activity was of course caused by the opening of the school season, which creates a demand for standard goods, and in turn opens a market for articles of another character. The demand has now been supplied, and there is at present a temporary lull, which, however, is not expected to last long. The immediate cause of this is said to be the great sale of stationery by D. Appleton & Co. The entire trade was represented among the purchasers, and many laid in large stocks, and until these goods enter into consumption it is not thought a very heavy wholesale business will be done. School stationery is at present active, but the sales of fine papers and fancy stationery have fallen off. This is but temporary, for the local dealers have not as yet made up their stocks, and when they come upon the market, matters will again become brisk. Purchases made at present are comparatively small, but this feature has its redeeming point, from the fact that most of the purchases are cash. But few complaints are heard, for the larger houses, after the sad experience of last year, greatly prefer small sales at cash prices to more extended purchases on credit.

The new goods upon the market now are numerous, and the stocks of the principal importers and dealers are replete with every thing.

A new style of French clocks has been introduced, having plate-glass dials with silver figures; these are called traveling clocks, and some of them are so arranged that they can be packed into the smallest compass, and are warranted to keep correct time in any position.

Blue and gold bronzes again appear to be fashionable, and new designs, of a pastoral character, are offered.

In Vienna goods, there are new styles of Russia pocket-cases and portmonnaies, and also Russia leather dressing-cases replete with every convenience. They sell from $10 to $50 each.

Articles of the new style "blue Russia" are now extremely fashionable. There may be had handkerchief and glove-boxes, card-cases, cigar-cases, match-boxes, writing-cases, and all other articles in the manufacture of which leather can be used.

Charles D. Pratt, of Maiden lane, offers a fine assortment of writing-desks of both foreing and domestic make. The imported goods contain many new styles in fancy woods and leather, and may be had for all prices. Besides the usual line of domestic desks, Mr. Pratt has put upon the market a style of cheap desk that can but meet with a ready sale. They are durably made in walnut, rosewood, and mahogany, and sell from $9 to $15 per dozen. These desks have been manufactured to supply a demand that has existed unsatisfied for some years, and already they have met with great favor. Mr. Pratt also offers a fine assortment of opera-glasses, of oriental pearl and platina, some of which sell as high as $20 each.

The regular supply of work-boxes and baskets, calendars, thermometers, and knick-knacks generally, can be found with all the importers. There is nothing strikingly new in the styles, but the goods are handsome and will meet with their usual sale.

Henry Levy & Sons have a large stock of papier-maché desks and cabinets, and also pearl and shell cases of various characters; also a stock of bronzes and leather goods.

Culbert & Co. offer a new style of desk, which is made upon a somewhat different pattern than usual, which results in much greater compactness and strength. The desks are in ash, maple, walnut, and mahogany.

Porter, Bainbridge & Co. have a new style of paper and envelopes for gold and silver weddings; they are decorated with broad gold and silver borders.

E. G. Selchow & Co., 41 John street, offer a variety of new games, the newest among which is the Vignette Authors, a new edition of the popular game of authors. The cards are elegantly decorated, and have upon them the portrait of the author named. This is an improvement upon the other games, as it makes the player familiar with the face as well as the name of literary characters.

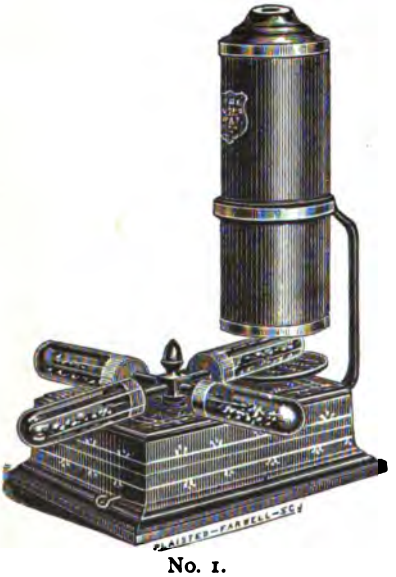
S. B. Bliss, No. 34 Barclay street, has issued the "Pocket Soap-Bubble Toy;" this consists of soap and water contained in a tight receptacle attached to a pipe. A child can blow over 300 bubbles without refilling, and without soiling itself or its surroundings.

Brower Brothers, 293 and 295 Broadway, have put upon the market the "Euroid inkstand;" it is claimed that it is constructed on scientific principles, and one of the best inks in use.

The Album of Genealogy and Biography, recently published by Dr. J. M. Hawks, of Hyde Park, Mass., has come to hand. This is an ingenious device by which family records, together with card photographs, can be preserved. It is the best thing for the purpose that has ever been offered the public. A. Williams & Co., Boston, have it for sale.

Claxton, Remsen & Haffelfinger, Market street, Philadelphia, have lately issued a new game, called "Tilt and Tournament." It is very attractive and thoroughly original, and can not help but amuse young people. The same firm publishes the original "Tingley" games.

THE ADAMS AUTOMATIC KALEIDOSCOPE, referred to in last number, consists of a movable, upright tube, in which are inclosed a set of reflectors of superior quality and remarkable clearness. Below this tube is a revolving table, upon which variously colored disks are placed, either single or in combination, producing, as they rotate, exceedingly pleasing effects—an endless succession of dissolving views, the colors and forms blending and interblending in a most attractive manner.



No. 1.

Near this table is an acorn-centre, from which project four glass cylinders, or chambers, containing a variety of fanciful objects of diverse colors and shapes. These cylinders, constantly revolving, pass under the upright tube and over the colored disks on the rotating table, the latter serving as ever-varying backgrounds to a continuous variety of beautiful designs. A simple turn by the hand of a cylinder changes the relative positions of the objects in the cylinder, thus producing a new combination of forms and colors with every presentation of the cylinder under the table. These cylinders, being adjustable, can be taken off, and their contents changed from time to time. The whole is moved by clock-work, and, being wound up, may be started or stopped instantly by means of a spring. Two styles are made: No. 1, as above described. Full height of instrument, 14½ inches. Price, retail, $12. No. 2, on the same principle, and equally well finished, the only difference being that the cylinders are omitted. To compensate for this omission somewhat, the revolving table is nearly double the size of that of No. 1. Price, retail, $8. Adams & Co., manufacturers, 4 Pearl street, Boston.

No. 2.

BOOKS RECEIVED.

KATHERINE EARLE, by Miss Adeline Trafton. (Lee & Shepard.) "An American Girl Abroad," Miss Trafton's first literary effort, established her reputation at once, as one of the most promising of American writers; her present work, "Katherine Earle," will add new laurels to those already accorded her. There is a freshness and grace in her style, a vividness in her delineations, and an amount of wit and pathos scattered through her pages, rarely found with a young writer. The story is a thoroughly American one, chiefly given up to the career of a young Boston girl, whose wooing and marriage are decidedly original; the shadows of the rebellion brood over many of the scenes, coloring the events with the senti-

mepts of a strong anti-slavery sympathizer. 12mo, cloth, $1.75.

TOINETTE, by Henry Churton. (J. B. Ford & Co.) "Toinette" is a yellow girl born in bondage, who is loved, educated, and eventually freed by her master. The tragic events which cluster around her, the sad story of her life, belonging to a past which happily the late conflict has most entirely effaced, illustrate strongly the great curse of slavery and its attending evils. The author displays quite a remarkable power in many of his scenes, they stand out from a mass of surrounding detail, strongly and dramatically, and with a lifelikeness which prove them to be photographs. The chapters on the rebellion and the sketches of military life are singularly weak, compared to the wonderful characterizations of both white and black with which the book is filled. 12mo, cloth, $1.50.

RUNNING TO WASTE, by George M. Baker. (Lee & Shepard.) Miss "Becky Sleeper," the heroine, makes her first appearance on the scene in the act of robbing an apple-tree. An absent father, seeking his fortune in California, and a weak and invalid mother, combine to make of this young lady of sixteen the most arrant "tomboy" out. She does not run to waste, however, completely; friends and circumstances intervene to form her naturally noble but mischief-loving character, into that of a bright and energetic young lady, who turns out a heroine and redeems all her early misdeeds. One of the "Maidenhood Series." 16mo, cloth, illustrated, $1.50.

HISTORICAL CHART; OR, HISTORY TAUGHT BY THE EYE, by Robert H. Labberton. (Claxton, Remsen & Haffelfinger.) An examination of this chart will reveal its singular pre-eminence over all previous attempts to popularize the controlling facts of history. The aid of color has been employed in so simple and yet in so masterly a way that the author must be regarded as an educational benefactor. To every historic nation a peculiar color and an independent column is allotted, combined with the simple plan of giving every decade from the dawn of history an equal amount of perpendicular space, conveying an instantaneous view of the actual and relative antiquity of each national civilization. The principle of wiping out the color of a subjugated nation with the color of the subjugating nation, suddenly or in an oblique line, graded to the rapidity of conquest, carries to the eye with equal force and celerity the length of the struggle, together with the periods of dependence and independence, and relative time of each, through which every nation has passed, down to the present time. The "Historical Chart" comes in various forms; either as a "wall-chart" or "Atlas" it will be found an invaluable auxiliary in the school-room. Folio, $3.50.

CHRISTIAN DOGMATICS, by J. J. Van Oosterzee, D.D. Translated from the Dutch by John Watson Watson, B.A., and Maurice J. Evans, B.A. (Scribner, Armstrong & Co.) This is considered the most important work of this distinguished scholar. It gives the mature results of long-continued, earnest, and devout study of the articles of the Christian faith, is evangelical in tone, and full of matter skillfuly condensed, and lucid in arrangement and method, showing a familiar acquaintance with German, French, and Dutch literature, sufficiently large for a text-book, and nearer, perhaps, to the prevailing type of Anglo-American Theology than any similar work produced of late years on the continent of Europe. It was selected by the editors of the "Philosophical and Theological Library," as being upon the whole the work best adapted to the wants of English and American students. 2 vols. 8vo, cloth, $6.00.

THE HISTORY OF THE ENGLISH LANGUAGE, by Henry E. Shepard. (E. J. Hale & Son.) The design of this work is to trace the growth and formation of our tongue, the influences that have effected its development, or have impressed upon it certain characteristics. It is intended for the purposes of instruction in Colleges, High Schools, and Academies, as well as to meet the wants of general readers. As it is offered simply as a text-book, all purely literary criticism has been set aside as irrelevant, except so far as it may tend to illustrate the peculiarities of the language, or to explain its apparent anomalies. 12mo, cloth, $1.50.

THE RESOURCES OF CALIFORNIA, by John S. Hittell. (A. Roman & Co.) This, the sixth edition of the above work, has been entirely rewritten and brought up to date. It abounds in every sort of information relative to California—the climate, scenery, society, commerce, and industry. 12mo, cloth, $2.00.

THE THREE LIEUTENANTS, by William H. G. Kingston. (Pott, Young & Co.) A rollicking story of English naval life in the nineteenth century. Full of exploits on the sea and on land, with a fair amount of romance and love-making. Handsomely gotten up, and illustrated by D. H. Friston. 12mo, cloth, $2.50.

EPOCHS OF HISTORY, edited by Edward E. Morris. (Scribner, Armstrong & Co.) The two volumes we have received of these admirable aids to the study of history, treat of the "Crusades" and "The Era of the Protestant Revolution"—the first written by Mr. George W. Cox, the author of the "History of Greece," etc., and the latter by Mr. Frederic Seebohm, author of "The Oxford Reformers—Colet, Erasmus, and More." Numerous other volumes will follow, upon important epochs selected in the world's history, by well-known and capable writers. Nothing better could be found to thoroughly impress upon a reader or student's mind the events of a period, than these excellent publications. With numerous maps. 16mo, cloth, $1.25.

NOT IN THEIR SET, from the German of Marie Lenzen. (Henry L. Hinton.) Depicts the feeling of caste which exists in Germany in different classes. The pride and arrogance of the aristocrat, who finds his name and position an excuse and shield for the most dishonorable conduct, is cleverly sketched. This strong line of demarcation is too foreign, however, to our own society, to let us enter very warmly into the sorrows and unhappiness which it engenders. With us, the motives which actuate the characters would not be considered either ennobling or admirable, though the authoress endeavors to present her noble victims, in sacrificing themselves to plebeian wives with plenty of money, as martyrs to the exigencies of their positions. The book is never-

theless extremely interesting and well written, treating us to glimpses of home-life and society in Germany portrayed by a very skillful pen. 12mo, cloth, $1.50.

THE EARTH AS MODIFIED BY HUMAN ACTION, a new edition of "Man and Nature," by George P. Marsh. (Scribner, Armstrong & Co.) The first edition of this work was issued about ten years since. In preparing an Italian translation published in Florence four years ago, the author made numerous corrections in the statement of both facts and opinions; he incorporated into the text and introduced in notes a large amount of new data and other illustrative matter; arranged differently many minor subdivisions of chapters, and suppressed passages which seemed superfluous. The present edition has been based upon the Italian one, and many further changes made in it, much of it rewritten, and important additions made in the text and in notes, founded partly on Mr. Marsh's own observation, and partly on that of other students of physical geography. The rich list of books given as having been consulted by the author in the preparation of this work, abundantly vouch for the thoroughness with which the subject is treated. 8vo, cloth, $4.50.

A ROSE IN JUNE, by Mrs. Oliphant. (James R. Osgood & Co.) Another variation upon the never-dying subjects of love and matrimony. A pretty and lovely "Rose" perversely gives her heart to an ineligible young man, when she has the chance of becoming the wife of a rich one. The complication of affairs is happily solved without a tragedy, and the "rose" is not "left blooming alone." 8vo, paper, 50 cents.

A JUNIOR CLASS HISTORY OF THE UNITED STATES, by John J. Anderson. (Clark & Maynard.) The arrangement of this work is a most excellent one for impressing upon young pupils' minds the main facts of our history. It is written in a brief and simple manner, while at the same time it is made attractive by numerous anecdotes and illustrations. The Declaration of Independence and the Constitution are added to the historical part, which is brought up to date, and accompanied by maps of various kinds. One of the most entertaining school-books we have seen. 16mo, cloth, $1.00.

SYLVIA'S CHOICE, by Georgiana M. Craik. (Harper & Bros.) Sylvia Duncombe's father, a man of wealth and some standing in fashionable London society, suddenly and without warning loses his entire fortune, at the age of thirty-five. Brought up with the habits of idleness of his class, he is utterly unable to cope with his misfortunes; his wife, a cold and heartless woman, who has married him for his position, deserts him in his poverty, and he is sent away by her rich relatives to try to solve the problem of his life in Queensland. Sylvia grows up, thinking him dead, but fondly cherishing his memory. Accident brings to her knowledge that he has returned to London, and is gaining a subsistence as a watchmaker in an obscure street of the city. Here begins her struggle—between her father's love and poverty, and the wealth, fashion, and heartlessness of her grandparents, with whom her mother has sought shelter. There is not a single effort in the book at fine writing, but the story is told throughout with a simple naturalness which will take the reader charmed to the end, and leave him fully satisfied with "Sylvia's Choice." 8vo, paper, 50 cents.

CHARTERIS, by Mary M. Meline. (J. B. Lippincott & Co.) A novel with such an intricate plot that we can not attempt to trace its windings. The fiendish abduction of the heir of Charteris, and his subsequent wanderings and adventures, form the ground-work of the story, upon which the authoress has reared many and various scenes, and introduced a number of characters taken chiefly from English social life. 12mo, cloth, $1.50.

THE NATIONAL COOK-BOOK, by Hannah M. Bouvier. (T. B. Peterson & Bros.) The talented lady who compiled this book, from receipts gained in her own experience and from the teachings of her mother, a skilled disciple in the culinary art, and a member of the Society of Friends, than whom none better know the art of good cooking, is also the author of a popular work on astronomy. It would seem that the study of the stars has no direct influence upon the science of gastronomy, for certainly a reading of the composition of these savory dishes of the good Philadelphia Friends has a strong tendency to set the heart of man upon the carnal pleasures of this world. The receipts are short and plainly given, and include a number of excellent preparations for the sick-room. 12mo, cloth, $1.75.

SCEPTRES AND CROWNS, by the author of the "Wide, Wide World." (Robert Carter & Bros.) Those who read "The Little Camp on Eagle Hill" and "Willow Brook," will be glad to meet again the characters which so interested them in these delightful and instructive stories. This is written in the same strain, and is devoted entirely to rendering intelligible to a party of children the one sentence in the Lord's Prayer, "Thy kingdom come." Enough of a story is interwoven to keep the book from becoming tedious to a child. 16mo, cloth, $1.25.

THE LOST MODEL, by Henry Hooper. (J. B. Lippincott & Co.) The history of a number of very dull people, who reside in the very dull American city of "Boshville." The "lost model" is a half-breed, designated as "Parthee," who comes from no one knows where, and who makes his exit no one knows whence, in a blaze of red light worthy of the last act of a pantomime. "Parthee" is an untaught genius, with a skill for sculpturing and other arts. He is loved by the heroine, a young lady of Dutch extraction, who is described as having the beauty of form and feature Rubens loved to portray, and the "waddle of a duck." She is unfortunately struck by lightning just as her matrimonial difficulties seem to be coming to felicitous ending. 12mo, cloth, $1.75.

MEMOIRS OF WESTMINSTER HALL, by Edward Foss, F.R.S. Vol. II. (Estes & Lauriat.) This volume of a most interesting collection of historical sketches, anecdotes, famous trials, etc., contains the remarkable trial of the "Tichborne claimant," the trial of Queen Anne Boleyn, that of Algernon Sidney, Thomas Paine, Queen Caroline, and many other celebrities. 8vo, cloth, $3.50.

LITERARY AND TRADE NEWS.

MR. HENRY KERNOT'S "Bibliotheca Diabolica," though not quite complete, is a very model of a special bibliography. The books are admirably summarized, and the quotations given make the Catalogue actually readable. It is quite unique in modern literature, and the collection on which it is based is very extensive. We trust Mr. Kernot's work will receive that practical welcome at the hands of book people that he may be encouraged to proceed with his next specialty at once.

MR. JAMES KELLY, well known as the compiler of the continuation of the Roorbach Catalogues, and for several years the traveling representative of Messrs. John Wiley & Son, of New-York, has become associated with Messrs. James R. Osgood & Co., and will represent them through the country this Fall. We are quite sure the trade will be glad to see him.

THE first response to our request for local constitutions and by-laws comes from the Booksellers' Association of Buffalo, Martin Taylor, Pres.; H. H. Otis, Vice-Pres.; Peter Paul, Sec. and Treas., which was organized Aug. 31, 1874, and already comprises in its roster, T. S. Hawks, Francis Haefner, H. H. Otis, Martin Taylor, Ernst Besser & Bro., Peter Paul & Co., Geo. W. Buckland, Thomas Butler & Son, Herger & Ulbrich, and Robert Hager. Mr. Paul writes us that the local trade "already experiences the benefits derived from our organization in various ways. The twenty per cent discount so commonly given to one and all, you might say, we are working off very nicely. Public Libraries, whose trade we took pride in holding here, instead of going to New-York and elsewhere for reason of larger discounts by giving as good discounts, are now readily satisfied with twenty off." So let the good work go on.

THE Appletons increase the generous list they have already given us by adding thereto the third division of Herbert Spencer's great work on the "Principles of Sociology;" a new book on economics, by A. S. Bolles, "Chapters in Political Economy;" besides Dr. Draper's work, the title of which is now given as the "History of the Conflict between Religion and Science." They are also to print further "Whispers from Fairy-Land," by Knatchbull-Hugessen, M.P.; one of Lacroix's fine illustrated works, "Military and Religious Life in the Middle Ages;" Sketches from the Note-book of Franz Keller, describing "The Amazon and Madeira Rivers," and Ernest Griset's Funny Picture-books. Further, there are "The Theology of the English Poets," by Rev. Stopford A. Brooke; "Samuel Lover: Life and Unpublished Works," by Boyle Bernard; "Heredity: a Psychological Study on its Phenomena, its Causes, and its Consequences," by Th. Ribot; "The Natural History of Man," by Prof. Quatrefages, translated by Miss Youmans for the *Popular Science Monthly;* a work on "The Breath, and the Diseases which give it a Fetid Odor, with Directions for Treatment," by Joseph W. Howe, M.D.; "The Native Races of the Pacific States of North-America," by H. H. Bancroft, and "A School History of Germany," by Bayard Taylor. This, with the previous list, does not show badly.

A VOLUME of Charles Bradlaugh's keen "Biographies and Essays on Religious Topics" will be issued during the month by A. K. Butts & Co., who also promise the Belfast addresses of Profs. Tyndall, Huxley, and Redfern, Sir John Lubbock, and others. A reprint of a new English novel by Mrs. Frederika Macdonald, well spoken of by the *Westminster Review*, entitled "Nathaniel Vaughan: Priest and Man;" a philosophical work on the "Issues of the Age," by H. C. Pedder; a work on free-thinking, "The Logic of Life, and other Essays," by George Holyoake; and a similar book by the late Austin Holyoake, a friend of Bradlaugh, "A Specimen of the Bible—Esther—and other Satires," are among their further announcements.

MRS. MOULTON promises the young folks a rich treat in the coming juveniles of William F. Gill & Co. They are the story of "Lolly Dink's Doings," by Mrs. E. D. B. Stoddard, which, though called a juvenile, the fathers and mothers will like as well as the children; the "Child Life in Italy" and "Child Life in Europe," telling of the early days of the Crawford family (the sculptor); and also Amanda M Douglas's "The Old Woman who lived in a Shoe," which she says the children will think the best of all.

IT is always a temptation that we have, out of regard to our ledger, to resist—the temptation to reprint each week the full editorial page of *Every Saturday*, which Mr. Scudder makes bright with his discussions of publishing topics. The two papers on "Authors as Publishers" and "Publishing Authors" (pp. 331 and 359), for instance, state the reasons why it does not pay for an author to be his own publisher, and the conditions of publishing success, so clearly and fully, that to read is to be convinced. When we wax rich, our readers shall have the benefit of such papers; meanwhile they must subscribe also to *Every Saturday*.

AN unfortunate controversy has been aroused in the schools of Bloomington, Ill., by the change from the McGuffey to the Independent Readers, by the Board of Education. At the same time a resolution was passed by the Board to purchase school-books from first hands, and retail them at cost to students. The effect has been that the book-dealers there have put down such books as the agents of the city have purchased 25 per cent, besides putting down the new Readers to prices which are 40 per cent less than the old. Messrs. James W. Maxwell, of Maxwell, Batchelder & Co., and Samuel G. Miner, the two leading book-men in this city, have now applied for an injunction to prohibit the Board of Education from the traffic in books, setting forth that said traffic is contrary to law. The Court's decision on this point will be looked for with interest.

THE Cleveland Board of Education has appointed a committee "to ascertain how and by what means the evil of high-priced school-books can be remedied, and books furnished at a fair percentage on their cost." The Cleveland *Herald* wisely suggests that this "cost" is a very complicated result, which is not made up, as many suppose, simply of items for paper and print.

THE *New-York School Journal* has a curious demand—for "an American book-store" in this city, "devoted entirely to American literature, old as well as new." And it thinks it would pay. "Who will carry the project out?" it asks. Certainly, we may answer, no one who knows any thing about the present remuneration of the business.

THE English series of Prof. Swinton seems to be taking firm root in the schools, word coming from the Messrs. Harper of a ready and increasing sale of his four little volumes published by them. This is good news, as Prof. Swinton is doing notable work in English.

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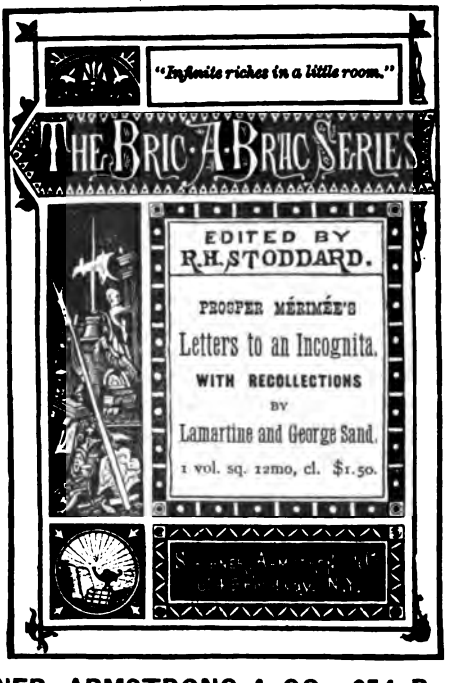

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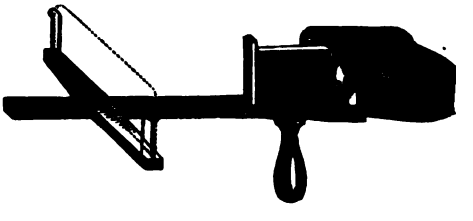

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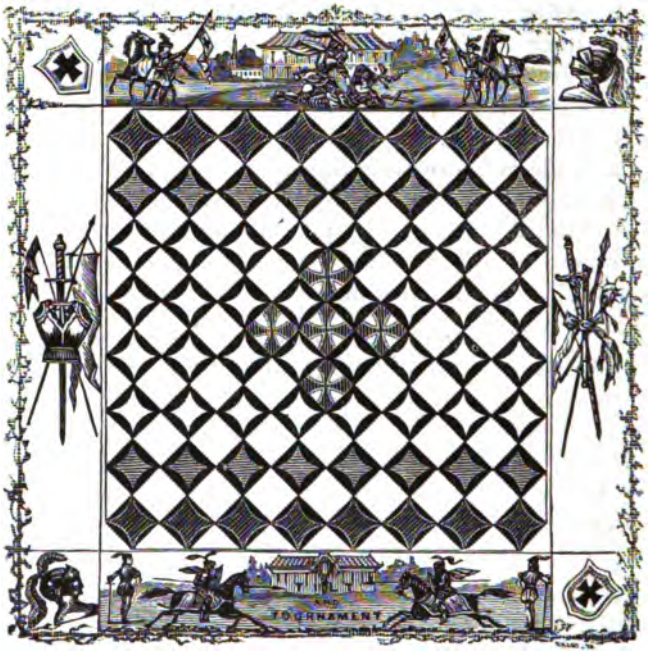

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NEW-YORK, October 7th, 1874.

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In the organization of the trade, one matter of importance seems to have been generally forgotten. It is most vital that all district and local organizations should recognize in their constitutions the American Book-Trade Association as the national organization, of which all others are divisions. This has been omitted in most of the associations so far organized, but it is an omission that should be remedied at once, and we trust the Central Association will, for its part, see to this at its meeting on Tuesday next. It may not seem of much moment just now, but if our readers will look forward, they will see that many cases are likely to come up in which very much will depend upon the national association being a court of appeal, to which all questions between districts and localities may be referred for final settlement. Each smaller organization should have its committee of arbitration, but that of the American Association should be recognized as supreme, and accordingly constituted each year with the utmost carefulness. We suggest that recognition of the American Book-Trade Association should be made in the preamble to every local constitution.

We call the especial attention of the Eastern trade to the announcement of the first meeting of the Central Booksellers' Association, at the St. Nicholas Hotel, New-York (Parlor G), next Tuesday. A movement to organize New-York, Brooklyn, and Jersey City retailers into a local association will be initiated by President Randolph later in the month.

Educational Catalogue.—Correction.—The price of Olney's University Algebra and Key, given by misprint as $1 each, should read $2 each. Make correction in copies of the catalogue used for reference.

The New Postal Law.

On January 1st the new postal system adopted by the last congress will go into operation, working great change in our present system. This change to be effected is a twofold one: (1) In providing for the prepayment of postage on newspapers and periodicals according to their weight in bulk, instead of rating each newspaper or magazine according to its specific weight; and (2) in requiring the prepayment of the postage to the postmaster at the office of deposit, and at the time of deposit, instead of leaving such prepayment to be made quarterly either at the office of deposit or the office of delivery, as at present. When the new system is fully at work, the postal authorities look to a marked and beneficial effect on the revenues by securing the collection of a very large amount of postage which, owing to the complicated and defective nature of the present laws and regulations on that subject, has not been collected. The new plan consists in weighing the packages sent by the publishers in bulk, postage being paid at the rate of 2 cents a pound for newspapers and 3 cents for magazines. A numbered receipt will be given the messenger, and on the "stub" in the receipt-book proper stamps will be affixed and canceled by the postmaster, which stubs at intervals will be sent to Washington. As the stamps will be furnished and charged to all postmasters at their face value, it will be seen that those thus canceled and returned will serve at once as checks and vouchers of the amount received for newspaper postage during each quarter. They can be used only in the manner described above, being valueless for prepayment of postage when attached to mail matter, and as their use is confined to postmasters, they offer no temptation to counterfeiters.

Messrs. Porter & Coates will shortly issue a new American edition of Stonehenge's "Rural Sports," which treats of shooting, fishing, hunting, coursing, athletics, yachting, racing, boating, pedestrianism, and various other out-door sports. This new edition will be specially suited to American sportsmen, as it contains several new pages devoted to base-ball and other distinctively national sports "Gentianella," by Mrs. Randolph, a society novel, will be shortly added to their International series.

BOOKS RECEIVED.

LITTLE CLASSICS, edited by Rossiter Johnson. (James R. Osgood & Co) The second volume of this dainty series is specially designated as "Intellect," and contains the following stories: "The House and the Brain," by E. Bulwer Lytton; "D'Outre Mort," by Miss Spofford; "The Fall of the House of Usher," by Poe; "Chops the Dwarf," by Dickens; "Wakefield," by Hawthorne; "Murder considered as one of the Fine Arts," by De Quincey, and "The Captain's Story," by Rebecca Harding Davis. The merits of all the stories are sufficiently marked to rank them as classical, though the grouping them under the title of "Intellect" seems straining a point in several instances. However, the "series," so far as published, is so exceptionally good, that its own merits will carry it, spite of its general or special titles, which do not strike one as particularly happy. 16mo, red-edged, cloth, $1.

CORRESPONDENCE OF WILLIAM ELLERY CHANNING, D.D., AND LUCY AIKIN, edited by Anna Letitia Le Breton. (Roberts Brothers.) This correspondence covers the last sixteen years of the Rev. Dr. Channing's life, and contains the freest expressions of both writers' opinions on matters of religion, politics, and literature, and of the eminent men and women of their day. As an agreement was made between the writers that the correspondence should belong to the survivor, the letters became the property of Miss Aikin, who gave them to her niece, the lady who appears as the editor of the work. Though a few of Miss Aikin's letters were published in a Memoir of her, issued in 1864, none of those of Dr. Channing have ever before been given to the world. The correspondence is now given complete, and will be found singularly rich in thought and expression. 12mo, cloth, $2.

GERMAN UNIVERSITY LIFE, by Heinrich Steffens. Translated by William L. Gage. (J. B. Lippincott & Co.) The title of this book scarcely indicates its character. It is really a brief biography of Heinrich Steffens, a Norwegian, born in 1773, who passed a greater part of his life as a student and lecturer in the German Universities. He was the friend of Goethe, Schiller, Schelling, Fichte, Schlegel, and other great writers of his day, of whom his book is full of interesting reminiscences. Mr. Gage deserves the thanks of the English reading public, in sparing them the tedious redundancy of the original work, "The Story of My Life," which is in ten volumes, and covers four thousand pages. He has reduced it to this one small volume, giving at the same time a most attractive book. 12mo, cloth, $1.25.

THE WILD NORTH LAND, by Major W. F. Butler. (Porter & Coates.) Major Butler's account of his first trip through the unexplored portion of British America met with considerable success under the name of "The Great Lone Land." His present book describes a similar journey he made on foot, and entirely alone—if we except an Esquimaux dog, an old and tried friend—starting, in the autumn of 1872, from the Red River in the North, reaching Lake Athabasca in the following March, and from thence journeying along the frozen Peace River, and through its great cañon in the Rocky Mountains, arriving at British Columbia in the end of May. From here he followed a trail of 350 miles through the forests of New-Caledonia, emerged at Quesnelle, on the Frazer River, down which he proceeded to the extreme western corner of the British possessions. This remarkable journey, mostly performed on foot, led the narrator into many strange scenes, and into portions of the country none but trappers or savages had ever before trod. He is graphic in the extreme in his descriptions, giving at the same time an amount of valuable information the general reader will find very acceptable, about a region little known. A very handsomely gotten-up book, full of fine illustrations. 12mo, cloth, $2.50.

THE COMING WAVE, by Oliver Optic. (Lee & Shepard.) This makes the fourth volume of the popular "Yacht Club Series," and is an entirely independent story. Most of the incidents take place on Penobscot Bay, and relate chiefly to boats and yachting. The principal characters are two working boys, who do nothing remarkable, but are strictly honest and upright, and set a fine example to all boys in their pluck and perseverance. Like the rest of the series, the book will be found extremely interesting. 16mo, cloth, $1.50.

HOLDEN WITH THE CORDS, by W. M. L. Jay. (E. P. Dutton & Co.) The writer of this novel is best known as the author of "Shiloh." It is also a religious novel, with a great deal more power than its predecessor. The introductory chapter gives the key to the title. A party of medical students are preparing to undergo an examination for their degree, when one of their number is missed, and found dead in his room, poisoned, it is supposed, but whether through accident or design can not be decided. A diamond belonging to one of the students, found in his glass, points suspicion towards him as the destroyer of his friend. He flies from the college, changes his name, wanders through foreign countries, vainly endeavoring to wipe out the memory of his sin, and rid himself of its consequences. But he can not escape; he is "holden with the cords of his sin," bound hand and foot, sinking deeper and deeper into iniquity, which at last overwhelms him. 12mo, cloth, $2.

CHRISTIAN LOVE, by Jonathan Edwards, edited from the original manuscript by the Rev. Tryon Edwards. (Presbyterian Board of Publication.) The sixth edition of a work which has been extensively circulated and is widely known as a valuable treatise on the Christian spirit and life, and for the broadness and comprehensiveness of its views, and for the clearness with which it is written. 12mo, cloth, $1.25.

AMERICAN PIONEERS AND PATRIOTS, by John S. C. Abbott. (Dodd & Mead.) The volume just issued of this series is devoted to "Captain William Kidd and others of the pirates who ravaged the seas and the continents of America, two hundred years ago." It is somewhat amazing to find this bold buccaneer classed with "pioneers and patriots," and fear the author will mislead the too-credulous minds of the young in thus honoring him. The story of the horrible deeds of Bonnet, Barthelemy, and Lolonois, and the female pirate, Mary Read, all of whose histories, he assures us, "seem to be well au-

thenticated," can scarcely serve any other purpose than that of catering to the morbid appetite which many possess for murders and crimes—in spite of the profoundly philosophical reflections of the author in the preface. 12mo, cloth, $1.50.

CELEBRITIES OF THE PAST AND PRESENT, by Malcolm Maceuen. (Porter & Coates.) These sketches, "chiefly adapted from Sainte-Beuve," according to the title-page, include the names of Richelieu, Mazarin, Montesquieu, Madame Récamier, Lord Chesterfield, Adrienne Le Couvreur, Thackeray, etc. A few of them have appeared in *Appletons' Journal* and *Lippincott's Magazine;* the rest are new to the reading public, and are most interesting matter. 12mo, cloth, $1.50.

NORWOOD, by Henry Ward Beecher. (J. B. Ford & Co.) A new edition of a novel which has already attained considerable celebrity as a picture of New-England village life, and as a romance in which the characters are depicted by a master hand. The book is very beautifully bound and gotten up. 12mo, cloth, $2.00.

YALE LECTURES ON PREACHING, by Henry Ward Beecher. (J. B. Ford & Co.) The third series of lectures delivered before the Theological Department of Yale College, comprising in all twelve lectures, namely: "The Preacher's Book," "How to use the Bible," "The True Method of Presenting God," "Conceptions of Divinity," "Practical use of Divine Ideal," "The Manifestations of God through Christ," etc. 12mo, cloth, $1.50.

GERMAN UNIVERSITIES, by James Morgan Hart. (G. P. Putnam's Sons.) Mr. Hart entered as a student in the Göttingen University in 1861. This book is merely the story of his life there, related in the most simple and unpretentious manner. In it is embodied considerable statistical information and practical suggestions, with a comparison of the German and American systems of higher education. A well-written and thoroughly enjoyable book, giving an exceedingly interesting account of how students live, study, and pass their time and spend their money. 12mo, cloth, $1.75.

LITERARY AND TRADE NEWS.

"CLOTH of Gold, and other Poems," includes all of Thomas Bailey Aldrich's poems which he cares to keep, and is therefore to be accepted as the complete edition of his poetical works. It is full of truly delicate poems, such as few can write, dear "Baby Bell" amongst them; and the success of his "Marjorie Daw" and "Story of a Bad Boy" ought to make this volume very salable. The Osgoods have also just ready Viollet le Duc's "Story of a House," in which even the minute details of house-building, such as joints and like small things, are entertainingly treated of in story guise, and illustrated with cuts.

THE trade ought to be especially interested in George Sand's latest novel, "My Sister Jeannie," for it is translated by Mr. Crocker, whose *Literary World* everybody delights in. The story is very original, especially in its leading female character, is told by a French smuggler's son, and is said by French critics to rank among George Sand's best works.

MESSRS. JOHN CHURCH & Co., of Cincinnati, have in press a somewhat remarkable musical work, to be sung at the approaching musical festival; a "Hymn of Triumph," by Johann Brahms, an octette chorus, and probably the most difficult work ever presented, either in this country or England. They are also to issue shortly Bach's "Magnificat" in D, which has been produced in this country.

THE new novel by Mary J. Holmes, "West Lawn," was written during her visit to Switzerland the past summer. It is ready this week at Carleton's.

AN excellent trio of books is promised by Dodd & Mead for this month. "Strength and Beauty" is the title of President Mark Hopkins's papers for young men, who, if they take to the book as well as the Williams College boys used to take to him, will give it a great sale. Mr. Stockton's very pleasant juvenile, "What Might Have Been Expected," which tells of how a bright boy and girl down in Virginia helped an old darkey woman along, and has delighted the readers of *St. Nicholas*, and a further volume of Mr. Abbott's "American Pioneers and Patriots," about Paul Jones, the naval hero, are the other two.

"THE DAILY SERVICE" book is now ready at Hurd & Houghton's, in very handsome shape. It is a book of Episcopalian offices, and is very timely in view of the meeting of the General Convention of that Church in New-York.

WHAT promises to be a work of much interest is a publication by J. W. Bouton, on the 15th, of the "Original Lists of Emigrants, Religious Exiles, Political Rebels, Serving-men sold for a term of years, etc., who went from Great Britain to the American Plantations, 1600—1700." The book will give, in addition to the mere lists of persons, their ages, the localities in which they lived in the mother country, the names of the ships in which they sailed, with other interesting particulars. It is compiled from MSS. preserved in the State paper department of the English public record office, and is edited by J. C. Holton. It will be in one volume, a crown quarto, printed on fine paper, and will sell for $10, which is only about two-thirds the price corresponding to the English. A few copies are published on large paper. Several hundred copies of this work are also subscribed for.

A WORK on mental philosophy, entitled "New Elements from Old Subjects," lately published by the Philadelphia house of Claxton, Remsen & Haffelfinger, makes the rather bold attempt of establishing a new science of mind. This it does by laying down a psychological law the author claims to have discovered—that we think in correlation on all subjects whatever—to the explaining of which the volume is devoted. The book is written by Mr. John Gaskell, an Englishman who came to this country in 1819 and died in Philadelphia in 1856, leaving this book in legacy to his friend John W. Huff, who now, at the lapse of twenty years, gives it to the public, having delayed its appearance till he thought the age ready to receive it, but who fears a further postponement would cause it to be anticipated by some rival thinker.

THE first volume of a translation of the Count de Paris' History of the Rebellion may be looked for in November or December from the press of Porter & Coates. Mr. L. Tasistro, of Washington, formerly translator for the State Department, has been engaged to prepare the English version, and the value of the work to American readers will be considerably enhanced by careful editing and annotation at the hands of a distinguished general officer of the army, whose name the publishers do not yet feel at liberty to make public. It is expected that the work will make three thick octavo volumes. The large maps which accompany the French edition will be reduced in size so as to be bound with the letter-press.

THE fourth volume of Guizot's "France" is in type, and the fifth and last will also shortly be sent to press. This work was just completed before the death of the author. Estes & Lauriat, of Boston, are the American publishers.

HURD & HOUGHTON are making a decided specialty of law books, and their issues this fall in this direction are very important. Among these are the first volume of "Criminal Law Reports," by N. St. J. Green, lecturer on that subject at the Boston school, which series, after the issue of two volumes, will appear annually, embracing in each volume all the criminal cases decided by courts of last resort in the United States and England, with notes and cross references. The eleventh American from the ninth English edition of Chitty on Contracts, enlarged by Hon. J. C. Perkins, in two volumes, and Bigelow's Insurance Reports, Volume III., are also ready, all at $7.50 per vol. Among other works, are a treatise on the Laws of Sales, by Judah P. Benjamin, Q.C., the ex-Confederate Attorney-General, edited here with reference to American decisions; Massachusetts Reports CIX. and CX., and Bennett's Fire Insurance Cases, III.

PROF. L. P. HICKOK's new book, "The Logic of Reason, Absolutely Universal and Eternal," will be published early in October by Lee & Shepard.

DUNLAP & BLICKENSDERFER, of Erie, Pa., have about ready an "Abridgement of Elementary Law," comprising the principles of Blackstone, Evidence and Pleading, in a pocket edition, for the use of students and young practitioners.

T. WHITTAKER, of New-York, has lately received a large invoice of the publications of Henry S. King & Co., of London, including a full line of their theological works, and a good assortment of their miscellaneous publications.

Two new pieces will appear in the new volume of the cabinet edition of Tennyson's Works: "In the Garden at Swainton" and "The Voice and the Peak." The illustration is a view of a favorite spot in the garden at Swainton, the seat of Sir J. Barrington Simeon.

MISS CATHERINE E. BEECHER'S "Educational Reminiscences and Suggestions" is about ready at J. B. Ford & Co.'s.

THE plates of *Elements of Agriculture*, by George E. Waring, Jr., formerly published by the Tribune Association, have passed into the hands of the Orange Judd Publishing Company, who will soon issue a new edition.

A NEW edition of Mrs. Horace Mann's "The Flower People," illustrated by Mrs. Rose Lathrop, daughter of Nathaniel Hawthorne; and a dramatization of Mrs. A. M. Diaz's "William Henry," by Mrs. George L. Chaney, are to be added to the Osgood's list.

ONE of the dailies notices "Gunnar, a *Nose* Legend."

"THE CHRISTIAN IN THE WORLD," by Rev. Dr. D. W. Faunce, of Concord, N. H., is the essay which received the triennial prize of $500, left in charge of the Trustees of Dartmouth for the essay best calculated to counteract worldly influences upon Christianity. It will be published by Roberts Brothers.

MRS. FURNESS's Concordance to the Poems of Shakespeare contains 33,000 entries.

A NEW Spiritualistic work will soon be issued by G. W. Carleton & Co., entitled, "The Identity of Primitive Christianity and Modern Spiritualism," by Eugene Crowell, M.D.

The same firm will also publish a novel by Julie P. Smith, rather queerly called "Ten Old Maids (and Five of them were Wise, and Five of them were Foolish)."

IT is an occasion of no little pride to an American to learn of the success of Mr. Bayard Taylor's translation of Faust in England, where it is already accepted as the standard. It is published there from English plates by Isbister, the two parts in two volumes at 28*s*. for the work, and it reaches a sale of three to four hundred copies (six or eight hundred volumes) yearly, on which Mr. Taylor receives copyright. We are glad to learn also of the success in this country of the superb series of translations, published by Osgood, of which this is a part. This series is one of the greatest triumphs of American literature, and should be a corner-stone in every American library. Of the series, Longfellow's Dante has been longest out, and has enjoyed the largest sale, reaching to eight editions. Next comes Bryant's "Homer," of which the "Iliad" sells in double ratio to the "Odyssey." Then Taylor's "Faust," Cranch's "Virgil," and last, Dante's "New Life," translated by Prof. Charles Eliot Norton, which was published so long ago as 1867, but seems little known except to Dante scholars. It is strange that this most tender and sublime of love-stories should have escaped the general reader.—*Evening Mail.*

THE *Bibliotheque Nationale* of France is said to include now 2,077,571 volumes. Of these, 221,836 are now in printed catalogues.

"LES PUBLICATIONS DE LA RUE," by M. Maillard, collects the songs, pamphlets, and satires sold in the Paris streets during the last Revolution, into an interesting volume.

PROF. ZUPITZA is to re-edit Aelfric's Anglo-Saxon Grammar, and will probably publish it for the Vienna Academy.

HENRY G. BOHN, the well-known London bookseller and publisher, in a letter to the London *Bookseller*, soundly rates the *Athenæum* for the singular want of bibliographical knowledge displayed by it in a recent paragraph. It was stated that Horace Walpole's letters in eight volumes were out of print. Mr. Bohn is the publisher of the work, which is not out of print,

nor is it in eight volumes. Moreover, the offending paragraph was copied by the *Publishers' Circular*, and Mr. Bohn's letter to the *Athenæum*, correcting the statement, remained unnoticed. Mr. Bohn's knowledge of books is very extensive and accurate, and a blunder of this kind, made by one journal of presumed authority in book matters, and indorsed by another, must have appeared to him unpardonable.

SOME personal reminiscences of Beethoven, Goethe, and Mendelssohn will shortly be published by M. Henri de Meister, who was well acquainted with the three great men. With them will also appear some unpublished letters of Mendelssohn, addressed to Goethe, Beethoven, and himself.

MR. GEORGE REIMAR, of Berlin, has a Shakespeare Dictionary in press, of which twenty-one sheets have already been printed.

MESSRS. CHURCHILL, of London, have this year placed in their Catalogue a complete index to the whole of the works published by them, and appended dates; and the *Athenæum* wishes all publishers would do the like.

IT is announced that Mr. Alexander Grosart, of Blackburn, Lancashire, is editing a complete edition of the poems and miscellaneous works of Alexander Wilson, the ornithologist, to be published in Paisley, Scotland, Wilson's birthplace. The work is dedicated to Mr. George W. Childs, of Philadelphia, "In recognition of his well-won success, of his love for his ancestral Scotland, and of his generous giving to every good cause." Wilson came to Philadelphia in 1794, and is buried in the old Swedes church in that city. His death took place August 13, 1813.

A "ROMANCE OF ACADIA, Two Centuries Ago," from a sketch by the late Charles Knight, is a tale founded on the early history of Nova Scotia, begun by Charles Knight, and finished by his daughter and grand-daughter. It will be published, in the usual three-volume English shape, by the Lows.

ENGLAND boasts one author, Mr. William H. G. Kingston, "whose prolific head and pen have given to his wide-world readers more than one hundred separate publications, varying in size from the three-volume novel to the short tales for the young, besides various contributions to periodical publications." He is now asking a pension.

"MISS BRADDON'S new novel" is again "out" in London. This time it is "Lost for Love."

A SERIES of stories by Mr. Edward Jenkins, M.P., author of "Ginx's Baby," entitled "Legends of Muskoka," is begun in the September number of the *St. James' Magazine*. Muskoka is a well-known district in Canada, devoted to free-grant settlers. Meanwhile, where *is* Mr. Jenkins' long-promised novel?

The Duty on the Manufacture of Paper.

THE following letter to Appraiser Darling refers to the duty on the manufacture of paper:

TREASURY DEPARTMENT,
WASHINGTON, D. C., Sept. 17.

SIR—It appears that some misapprehension exists in regard to the distinction made by the Department in the present construction of the duty on manufactures of paper, printed matter, engravings, etc. It is not designed to change essentially the classification and rates of duty heretofore imposed on these articles, with the single exception, perhaps, that the abatement of 10 per centum to some extent allowed previous to the act of June 22, 1874, is not admitted under the construction necessarily given to the terms of that act. The rates imposed now are, therefore: On printed matter, 25 per cent ad valorem without reduction; on engravings, prints, printed figures, and illustrations, printed not from type but from designs or plates, whether colored or uncolored, all remain as heretofore—25 per cent ad valorem, without the reduction of 10 per cent; embossed paper, stamped and in various ways manufactured, also heavy cards of various forms and for further ornamentation in a variety of ways have been declared to be properly classified as manufactures of paper at 35 per cent ad valorem, less 10 per cent. The distinction between the articles properly to be classed as manufactures of paper and those which are engravings or assimilated to engravings, prints or assimilated to prints, printed matter or assimilated to printed matter, is somewhat difficult to determine, and it is the intention of the Department to construe such classification liberally, and not impose the duty prescribed for manufactures of paper on articles other than those which constitute a change in the form of the paper. Printing on it with type or by impression or design, through the use of plates, does not effect such change. Where several sheets of paper are pressed together for embossing, such as heavy cards or other like articles, the rate applied to manufactures of paper should be imposed. Labels ordinarily known and designated as printed labels, although prepared for affixing to any surface by some adhesive substance, are properly to be classed as printed matter. B. H. BRISTOW,
Secretary of the Treasury.

New Chromos.

E. & H. T. ANTHONY & CO. have just received from Europe a small stock of the following chromos:

			Trade-price.
Toilet Scene in Pompeii	Size,	14x18.	$3 25
The Secret	"	34x25.	8 50
The Embarrassing Question	"	"	8 50
In the Breakers	"	25x34.	7 00
Mountain Lake	"	"	7 00
Waterfall in Norway	"	"	7 00
Nymphenburger Park	"	"	7 00

These are all beautiful; the last named is probably the most striking chromo lately issued.

Business Changes.

COLUMBIA, MO.—Spring & Kirtley have opened a book and stationery store opposite the Post Office.

SAN ANTONIO, Texas.—Julius Berends, bookseller, stationer, and newsdealer, has been succeeded by Mr. Nicholas Tengg, for a number of years his chief clerk.

SOUTH-BEND, Ind.—S. W. Palmer, bookseller, stationer, and newsdealer, has been succeeded by Palmer & Van Winkle.

THE EPOCHS OF HISTORY.

IMPORTANT ANNOUNCEMENT.

The marked favor with which the initial volumes of this valuable series, THE EPOCHS OF HISTORY, have been received justifies the announcement of a modification and extension of the original scheme, which must commend the series still more emphatically to the American public. The future volumes, instead of being simple reprints of the English editions, as THE ERA OF THE PROTESTANT REVOLUTION, THE CRUSADES, and the THIRTY YEARS' WAR have been, will be carefully edited, whenever this may seem desirable, by American authors. Volumes devoted to eras in our own history will also be added to the series from time to time, thus thoroughly Americanizing it, and adapting it fully to the wants of American students. The names of these new volumes, with the other changes proposed, will shortly be announced.

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"The letters from Iceland by Bayard Taylor in *The New-York Tribune* contain very interesting descriptions of that country and of the grand millennial festival which was celebrated there on the 6th and 7th of August. These letters have done more to draw attention to this remote part of the world than any other publications of our times. They describe the incidents of the voyage thither, including a visit to the Faroe Islands, and they abound in delineation of scenery and of life such as the common world is wholly unfamiliar with. They will undoubtedly be collected into a volume on Mr. Taylor's return to the United States, and when thus collected, they will form a most interesting addition to the long series of books of travel which he has given to the public."—*Providence Journal.*

Lecture Notes on Qualitative Analysis. By HENRY B. HILL, A.M., Assistant Prof. of Chemistry in Harvard University. 16mo, cloth.

Sophisms of Protection. By FREDERIC BASTIAT. With Preface by Horace White. *Popular Manual Series.* 12mo, cloth, $1.00.

"Contains the most telling statements of the leading principles of the Free-trade theory ever published, and is perhaps unsurpassed in the happiness of its illustrations."—*N. Y. Nation.*

LATELY PUBLISHED.

German Universities. A Narrative of Personal Experience, and a Critical Comparison of the System of Higher Education in Germany with those of England and the United States. By Prof. JAMES MORGAN HART. 12mo, cloth extra, $1.75.

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"The narrative portions of the book are charming in their naive frankness of expression. . . . The purely didactic pages will command the interest of the reader by their solidity and suggestiveness."—*N. Y. Tribune.*

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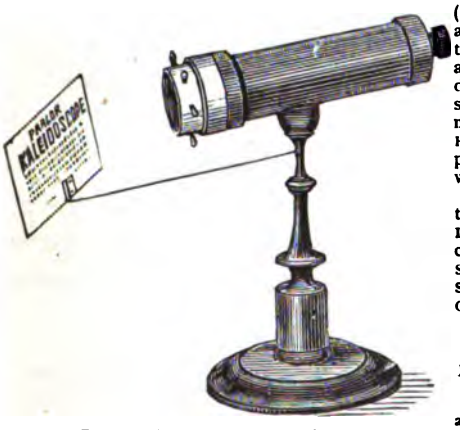

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Jas. R. Osgood & Co.:—A Hero of the Pen.—Hermann.—Searches for Summer.—The Maintenance of Health.—Days near Rome.—Ashes to Ashes.—River Legends.—The Great Army.—Noble Workers.—The History of Ceramic Art.—The Science of Gems, Jewels, Coins, and Medals.—My own People.—The Children's Pastime.—Geological Climate and Time.—The Gosan Smithy and other Stories.—The Manor House.—Ulrich von Hutten.—Life in the Hebrides.—Social Life in Greece from Homer to Menander.—Her Good Name.—Rupert Redmond.—Fair in the Fearless Old Fashion.—'Twixt Wife and Fatherland.—Under Pressure.—Two Strides of Destiny.—A Woman to be Won.—Spoilt Lives.—The Great Tone Poets—The Town-Crier.—Rule's History of the Inquisition.

OCTOBER 23.

Porter & Coates:—Brown as a Berry (from an early copy).—Linley Rochford, by Justin McCarthy.—A Romance of Acadia Two Centuries Ago, from a sketch by the late Chas. Knight.—How to Build a House, by Viollet le Duc.—Turkistan, by Eugene Schuyler.—Assyrian Explorations and Discoveries.—The Creation.—Life in the Outer Hebrides.—Geological Climate and Time.—The Great Tone Poets.—Adventures of the Princess Salm-Salm.—Western Wanderings.

Harper & Bros.:—The Rape of the Gamp.—Sorrow and Song.—Love Me or Love Me Not.

OCTOBER 24.

Harper & Bros.:—Sir Robert Peel: a Memoir.—Ten Years of My Life.—Romance of the English Stage.—From Nowhere to the North Pole.—The Wilds of London.—History of Advertising.—Dilke's Russian Power.—Philip Mannington.—Straits of Malacca, Indo-China, and China; or, Ten Years' Travels, Adventures, and Residence Abroad, by J. Thompson.—Past Days in India.—The Life of the Greeks and Romans.—Bluebeard's Keys.—This Work-a-Day World.—Wyncote.—The Story of Three Sisters.—Cap and Bells.—Assyrian Explorations and Discoveries, by George Smith.—Strong as Death.—In Love and in Hate.—His Queen.—Seeman's Mythology.

OCTOBER 26.

James R. Osgood & Co.:—Romance of the English Stage.—The Harbor Bar.—A Ramble Round the World, 1871.—Penelope and other Poems.—Life of John Locke, by Fox Bourne.—The Tower of Babel.—The Human Tragedy.—On Compromise.—Life and Works of Walter Savage Landor.—Characteristics of English Poets.—Bluebeard's Keys and other Stories—Cap and Bells.—The Story of Three Sisters.—Wyncote.—Roman Imperial Profiles.

Henry Holt & Co.:—Kenny's Life of Balfe.—Samaron's Novels.—Sceptre and Crown.—Mines and Countermines.—Two Imperial Crowns.—Stieber's Biography of Kaulbach.—Scott's History and Practice of the Fine Arts.—The Life of John Locke, by Fox Bourne.—Philip Mannington.—Wyncote.—The Story of Three Sisters.—Cap and Bells.

Porter & Coates:—From Nowhere to the North Pole.—Landscapes, Churches, and Moralities, by the author of "The Recreations of a Country Parson."—Queenie.—This Work-a-Day World, by Holme Lee.—Wyncote.—The Maintenance of Health.

J. B. Lippincott & Co.:—The Amazon and Madeira Rivers.—Queenie.—The Romance of the English Stage.—The Town-Crier and Other Stories.—The Bavarian Mountains and the Salzkammergut.

SPECIAL LISTS.

II.

SUPPLEMENTARY TO DOMESTIC ECONOMY.

With special reference to Cookery Books. (*See page* 388.)

COMPILED BY H. W. HAGEMANN.

[*Any communication of errors or omissions will be thankfully received by the Editor.*]

Abell, Mrs. L. G., The Skillful Housewife's Book; or, Complete Guide to Domestic Cookery, 659 receipts, 12°. pp. 216, clo., 75 c. ..... *Orange Judd & Co.*

Art of Dining (The), and of Attaining High Health, 18°, $1. ..... *De Witt.*

Beard, George M., Eating and Drinking, 12°, 75 c. *Putnam.*

Beecher, Miss C. E., Domestic Receipt-Book, designed as a Supplement to her Treatise on Domestic Economy, 12°, $1.50. ..... *Harper.*

Blot, Professor, Cookery Book, 16°, pp. 60, paper, 25 c. *Loring.*

Chadwick, Home Cookery, 12°, hlf. bd., 50 c. *Nichols & Hall.*

Choice Receipts, by M. S. W., sq. 16°, 200 pp. and blank leaves, $1.50. ..... *Osgood.*

Connecticut Cook-Book and Housekeepers' Assistant, 18°, bds., 50 c.; clo., 75 c. ..... *De Witt.*

Dedham Receipts, prepared by a Practical Housekeeper, *4th ed.*, 16°, pp. 32, pap., 25 c. ..... *Williams & Co.*

Dessert-Book (The), by a Boston Lady, 12°, pp. 202, clo. $1.50. ..... *Tilton.*

Domestic Economist, 12°, pap., 25. ..... *Fisher.*

Family Expense-Book (The), 12°, 50 c. *Robert Clarke & Co.*

Good Cook (The), 800 receipts, 12°, $1.75. ..... *Fisher*

Handbook of Family Knowledge for the People, 12°, $2. *Desilver.*

Jewish Cookery Book, $1.25 ..... *W. S. Turner.*

Jewry, Mary, Warne's Cookery-Book for the Million, 200 receipts, 18°, pp. 64, flex. clo., 10 c. ..... *F. Warne & Co.*

Leslie's Complete Cookery, *60th ed.*, $1.50. ..... *Baird.*

Manual of Preserving, Pickling, and Canning Fruits, 18°, 50 c. ..... *Fisher.*

Manuscript Receipt-Book (The), and Household Treasury, 4°, clo., *3d ed.*, $1.50. ..... *Claxton, R. & H.*

Nantucket Receipts, 90 receipts collected chiefly from Nantucket Sources, 16°, pp. 40, pap., 25 c. ..... *Roberts.*

Owen, Mrs. J. T. V., Illinois Cook-Book, 12°, clo., $2. Springfield, Ill., John H. Johnson, Pr.

Practical Receipts of Experienced Housekeepers, compiled by the Ladies of the 7th Presbyterian Church of Cincinnati, 8°, clo., pp. 191, $1.25. ..... *Robert Clarke & Co.*

Southgate, Henry, Things a Lady would Like to Know concerning Domestic Management and Expenditure, demy 8°, $3.75. ..... *Nimmo.*

Soyer, Alexis, Standard Cookery for the People, Roy. 8°, 50 c. ..... *Desilver.*

— The Modern Housewife, roy. 8°, $3.75. ..... *Simpkin.*

Standard Hand-book of Household Economy, 18°, bds., 50 c. ..... *Desilver.*

Trall, R. T., Hygeian Home Cook-Book, 50 c.; pap., 25 c. *Wells.*

Watts, Elizabeth, Fish and How to Cook it, 16°, pp. 140, clo., 50 c. ..... *Warne & Co.*

What to Do with Cold Mutton, $1. ..... *Huntingdon.*

The Reform in the Board.

We are glad to announce to the trade that at the special meeting of the Publishers' Board of Trade, held on Wednesday, a new by-law was adopted, incorporating the essential principle of the A. B. T. A. platform, as presented by the Central Association. It provides that school-books and other articles, as mentioned in the by-laws, shall be sold at no greater discount than 20 per cent to those who are not booksellers, excepting

I. Supplies on their first introduction.

II. Specimen copies sent for examination.

III. To school boards and State normal schools authorized to buy books from public funds.

IV. To schools supported by religious and benevolent societies buying their own supplies.

V. To such merchants as deal in books and other things named in By-law 11 (educational supplies).

We heartily congratulate the trade on this result, which will be received everywhere as the assurance of the triumph of the reform. The meeting concluded just before we went to press, and we must postpone details and further comment to our next issue.

The Stationers' Annual.

The Stationers' Annual has been put back by so many causes that we have now decided to postpone its publication until spring. The delay of the publishing houses in forwarding their lists for the Publishers' Annual put that back so that it encroached on the work of preparing for the Stationers' so much as to make it too late to be of service for fall trade, while Mr. Yohn's work of compiling the trade list has been embarrassed in like fashion by the dilatoriness of stationery manufacturers in forwarding catalogues. We propose now to issue it early in the year so as to be of service to the spring trade, and the extended time will be utilized in making its editorial features still more valuable. Mr. Kelly's American revision of the stationery hand-book will be the more complete, and other features better in proportion. Those subscribers who desire to receive their subscriptions back because of the delay, have of course that privilege, but it is not unlikely the price will be raised to one dollar for new subscribers, and in that case their present subscriptions at fifty cents per copy will be a good vestment.

We wish more of our subscribers would send us such humors of the trade as that for which we have to thank Mr. Clapp. It is worth while to "keep things lively."

The Constitution and By-laws of the Central Booksellers' Association have been printed in very beautiful shape by the Appletons, and copies may be had on application to the secretary, Mr. P. M. Hale, 17 Murray street, New-York.

Obituary.

HENRY KERNOT.

It was more than a generation ago that the book-lovers and book-buyers of America first knew the man whose death has drawn a sigh of sorrow from hundreds who knew his kindly enthusiasm and modest worth. That pleasant corner in the Scribners' store was the first stopping place, always, of the many who knew dear old "Uncle Harry," whether they would draw upon the stores of his marvelous and almost unparalleled knowledge of books, or desired simply the greeting of his happy smile. There was a pleasant eagerness about Mr. Kernot, whenever he began to talk about his pets, that was almost worth a pilgrimage to his home. For that vacant chair was all the home the dear old fellow had or wanted. The last time we saw him, he told us, with his wonted air of eagerness, how hard he was working on what proves to have been the extension of that characteristic last work, the "Bibliotheca Diabolica," which is stamped throughout with that vast knowledge, minute research, and patient labor that made him what he was in the trade. "It's the most beautiful thing," he said; "when you know what it is, you'll be perfectly delighted. Why, when dinner-time comes, I go right home—you know I live right around the corner—it only takes me a minute to get there, and it takes just eleven minutes for my dinner, and then I go right round and spend the rest of the two hours at the Astor. You'll be *perfectly delighted* with it when you see it!" His recent Bibliotheca was but the first of a series which he had planned, and he was hard at work making this complete when he died, leaving behind him some eight or nine hundred fresh titles which we trust somebody will put into shape. Just a few weeks before he died, he had told Mr. Coles the story of his life; but, unfortunately, the record did not quite suit him, and the MS. was torn up, and our *data* are not, therefore, such as we could wish.

Henry Kernot was of French Huguenot descent. He was born in Castle street, Leicester square, London, October 20, 1806, and was seized with the sickness with which he died, pneumonia, aggravated by kidney complaints, the day following his sixty-eighth birthday. When a boy, he was apprenticed to Messrs. Truttel & Wuertz, of Soho square, German and French booksellers, scientific and classical, one of the most important foreign booksellers at that time established in England, and virtually at the head of the trade in that department. Both members of the firm died before the expiration of his indentures, and he was transferred

to the house of J. H. Bohte, of 4 York street, Covent Garden, the same house whence H. G. Bohn issued his celebrated Bohn's Libraries, where he became manager. Both firms have long since vanished from the book trade.

He afterwards lived with a bookseller in Dublin, and lent great assistance to Dr. Todd, Librarian of Trinity College (editor of Milton's works), in completing many valuable sets of foreign books in the Trinity College Library, Dublin.

He married, and about 1837 came to this country, where his first engagement was at a small bookstore on the Bowery. He served next with Messrs. Wiley & Putnam, then he looked after a small establishment of his own, which was not successful, and he was successively in the employ of D. Appleton & Co., Mohun & Ebbs, and since 1868, with the exception of a few months spent in Florida, of Messrs. Scribner, Welford & Armstrong, "where his profound knowledge of books and editions," says one memorialist, "acquired by a lifetime of experience, made him invaluable. Every one who has bought books at the great repository of the Scribners during the last six years will remember the genial, kindly old gentleman, whose vast knowledge and experience was entirely at your disposal without his caring whether you bought or not. Within a few weeks, under the title of 'Bibliotheca Diabolica,' he has published a curious catalogue of all the works relating to the Devil—some five hundred in number—on the shelves of the Scribners, and the little pamphlet is a monument of his minute learning and painstaking habits. His place in the bookselling world in New-York can hardly be filled." In the words of still another, "Mr. Kernot was a born bibliopolist. His knowledge of books, which was both accurate and extensive, was acquired by long and steady application to the business in which he took so much pride, and it was a source of gratification to himself and to the friends at whose disposition his knowledge was always so cheerfully placed, that, notwithstanding his advanced years, his memory served him faithfully to the last."

Dear old "Uncle Harry," kindly and happy always, a boy in spirit though a veteran in years and knowledge, it is sad to see him no more! His pleasant face was sunshine in the darkest of days. He lived, in his latter days, a lonely enough life, that seemed almost sad to others, but to himself never. It was a bright and happy life to him, and he had loves and lovers in his books. They were living friends, and it seems almost as though in the twilight of these days, when the place that knew him knows him no more, they must wonder and sorrow among themselves at the strange absence of dear old, eager, loving and lovable Uncle Harry Kernot. Peace to the ashes of a gentle and good man, who was an example to all of us.

JOHN PERKINS.

The death of Mr. Perkins, to which we alluded a week ago, will long be felt as a loss impossible to be filled in the publishing business of this country, especially in the department of education. Starting as school-teacher, he soon found a more appropriate field of labor as school-book agent, in which he occupied the foremost position in the country. The success of his brother's mathematical series was largely due to the enterprise shown in his introducing them to the public, and the popularity of Miss Cornell's Geographies and Mr. Quackenbos's numerous text-books can also be greatly attributed to Mr. Perkins's peculiar talent of knowing best how to push them. Of all these books he for many years has owned the copyrights. With such eminent talents, Mr. Perkins had amassed a considerable fortune at the time of his death, notwithstanding some unfortunate experiences in Wall street. Some three years since he retired from active business, after a connection of more than twenty-five years with the Appleton house. He had been home from Europe but five months when he died.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

From a Librarian.

[The following extracts are from a personal letter not intended for publication, but it contains so many points of interest that we could not refrain from giving portions to our readers. —ED.]

AMHERST, Oct., 1874.

. . . I am just fairly back from the country, where I had no WEEKLY to read, so am now devoting the day to reading up this volume. And first I want to tell you that I find, everywhere I go, that all live booksellers appreciate what you have done for the trade in the WEEKLY, *Trade Annual*, and Put-in Bay Convention. I feel deeply what a debt is owing you from librarians, for the WEEKLY and *Annual* are priceless to us.

I have had a pet scheme for a year which I am delighted to see in July 11th WEEKLY, or at least something looking that way. There is one fact that needs no discussion, for to all persons who at all understand the subject it is perfectly evident—competent catalogues can not be secured for the majority of our libraries. Satisfactory catalogues *must* be made by some qualified central establishment. To be sure, we may make indexes and lists that will help very greatly, but I speak of catalogues worthy the name.

My plan was this: To prepare titles carefully from the books themselves, or fac-simile title-pages, for the WEEKLY, and to run them across the page instead of double-column, as a matter of convenience, so they might be cut out and mounted on cards after the style of the Boston catalogue. This would give us accurate catalogues of all new books, and as brought out in the WEEKLY would be just the size for mounting, and would help us much.

I think your suggestion of making an annual educational catalogue a great improvement over the now very excellent educational number of the WEEKLY. It would have many evident advantages, to my mind, and ought to be a thing you would be proud of. . . .

I am greatly delighted with Put-in Bay matters, although I am a buyer and not at all a seller of books. All intelligent people must be glad to see bookselling take its rank as a profession. I have long felt and said that minister, teacher, and bookseller were *the three* for a community. I buy all American books now at 33⅓ per cent. If prices can be adjusted, as it now looks, I shall willingly accept my 20 per cent. Of course while *I can* buy for ⅓ off, my sense of duty isn't at all strong enough to induce me to pay 80 per cent. If books are priced low enough, 20 per cent is all I could ask of a dealer, on large quantities I mean, of course.

Now, a word about books by mail. I think it absurd to say publishers shall not supply directly, as long as they get *full price* for their books. Suppose they do pay something of this price for postage. What if they sent the books to the post-office in a carriage, or sent an agent to town? If they make the consumers pay just what the dealer charges, it seems nonsense to complain. It would be unfair to the readers, for it is a fact that many dealers not only have no stock on hand, but are very careless in getting books ordered. The mail is needed as a protection to consumers, and with the reduced postage is a fine thing. . . .

I asked you once before how much space you were willing to devote to the Library Corner. We must have some means of communication and news. I feel more and more the need of it, as I visit new libraries, and talk with other librarians. M. D.

Answers to the Parable.

A SUBSCRIBER sends us a parable: "A certain bookseller had an inquiry for a book from a poor man who worked hard for $1 a day. He sold the poor man the book for $1. The same day a rich man, who has an income of $40,000 a year and over, inquired for the same book, and bought it at the same place for 80 cents." He asks if the bookseller acted like an honest man. Answers requested.

Yes, of course he did. The $1 and the $40,000 have nothing whatever to do with the case. Superior knowledge, knowledge of the ways of trade, gave the $40,000 man his advantage, and when the day comes that knowledge—of whatever kind it may be—gives the buyer no advantage, buying and selling will be left to infants, and men will seek more worthy employment. The man who framed above query is a sentimentalist. J. A. W.

If the bookseller was a member of the A. B. T. U., and his rich customer was a large buyer of books, and the book was bought in a bill, it was allowable, as 20 per cent is the maximum discount to large buyers outside of the trade; whereas, if the (unfortunate) poor man bought a single book, it was misfortune, not the bookseller's crime. A. S.

In answer to subscriber's parable and query in No. 144, I wish to record my protest against the bookseller who charged the poor man $1 and the rich man 80 cents for copies of the same book (if that is what is meant), though subscriber says *same book*. There is no doubt the bookseller is a scalawag. If the rich man is in the trade, the bookseller should have charged only 60 cents instead of 80 cents. If it was really the *same book*, it was clearly dishonest to sell it twice. BUSTER.

An English View of Underselling.

IT will be seen from our New-York correspondence that the majority of the large retail booksellers in the most important thoroughfare in New-York, headed by the large firm of Appleton & Co. in their retail department, have not only determined not to sell to persons outside the trade at any greater discount than twenty per cent, but have decided to limit even that discount to professional or very large buyers. That persons in business, whether wholesale or retail, have the right to determine among themselves the terms on which they will part with their commodities will not be denied even by the most ardent freetrader; and it can hardly be contended that the system of reduced prices for new books, which has made so much progress among us in recent years, is quite satisfactory. It is, at least, an anomaly that a monthly magazine bearing the words 'One Shilling' should be sold in different shops at prices varying between ninepence and the full publishing price. In the case of other articles, it is true that different prices are charged, according to the locality, the class of customers, or the prestige of the particular trader. But books and publications generally differ, in many striking points, from ordinary articles of commerce. In most other cases the quality, and sometimes even the nature, of the thing sold must be accepted on the authority of the trader's reputation. The purchaser, therefore, necessarily knows little about the wholesale cost, nor is he struck, as a rule, by variations in price between one shop and another, unless they are very remarkable. The unhappy bookseller, on the other hand, deals in articles in which considerations of comparative quality rarely enter. Every copy of *Blackwood's* and *Macmillan's Magazine*, for example, is necessarily the same as every other, and the same remark applies to all new books. Hence it is that the unlucky country or suburban bookseller is continually being favored with the remark that the customer can get threepence in the shilling for the same thing in Manchester or London. It is not perceived that variations in prices for the same article do, and always must, exist in every trade, and that a rate of profit which may be sufficient for a rapid ready-money business in a populous place may be entirely insufficient for the carrying on, with anything like a fair remuneration, a similar business under different conditions. With the great majority of small booksellers, both in town and country, it is, we believe, a simple question of whether they shall exist or not. Customers should bear in mind that booksellers in these towns would not have existed at all if they had not been useful. They perform the work of distribution, and are a convenience in their own localities. Many a purchaser who grumbles at paying a penny or twopence more for a publication thus brought, as it were, to his door would probably be sorry to undertake to fetch or send for it, either in London or Manchester. It seems, therefore, a little unreasonable to complain of a system the abolition of which must ultimately lead to the extinction of a very useful class of the trading community.—*Publishers' Circular.*

ANNOUNCEMENT is made of a new novel by the author of "Guy Livingstone."

BOOKS RECEIVED.

BRIC-A-BRAC SERIES, edited by Richard Henry Stoddard. (Scribner, Armstrong & Co.) Mr. Stoddard has condensed into the volume just issued of this series, Prosper Mérimée's "Letters to an Incognita," Lamartine's "Twenty-five Years of my Life," translated by Lady Herbert, and George Sand's "Reminiscences and Impressions." As will be seen, the volume is of a less fragmentary character than its predecessors, and consequently of more real value. The "Letters to an Incognita" are entirely new, no English translation having before been attempted; as they are presented by the editor, they will not be found shorn of any of their original brilliancy, but few incisions having been made, and those only in cases of repetition or where events described had no particular value for the general public. These letters were one of the literary events in Paris last year—they excited general comment and curiosity, and were universally admired for their wit, and amusing criticism of the men and women of the day, their vivid descriptions of places and scenery, and lifelike portrayal of the times. A curiosity was raised, too, which nothing known of the author could allay—the secret of the "Incognita" died with him, if secret there was—though many have asserted that the lady to whom the letters are addressed is a myth, only invented as a pretext for the literary effort; be that as it may, the world will no less enjoy the treat of reading a most charming and piquant collection of letters. This "series" is already an established favorite, and one of the successes of the season. Too much praise can not be given to Mr. Stoddard for the good taste he has displayed in the choice of matter for his volumes, and the editorial care he has given them. 12mo, cloth, $1.50.

THE HISTORY OF GERMANY, by Charlton T. Lewis. (Harper & Bros.) The basis of this history is Dr. Müller's "History of the German People," a greater part of which, however, has been rewritten and supplemented by additional facts from the works of Ranke, Wirth, and Menzel, with a final chapter which gives a brief outline of the principal events of the new empire, and which is entirely Mr. Lewis's own. The history begins with the earliest times and is brought down to the present, and is illustrated by portraits of all the different emperors. Two valuable maps are included in the volume, one of "Germany under the Hohenstaufens," and one under its present emperor, William I. A very handsomely gotten up volume. 8vo, cloth, $2.50.

THE DAILY SERVICE. (Hurd & Houghton.) Simply a book of offices for daily use through all seasons of the Christian year. They are designed and especially adapted for use in the chapels of colleges, schools, and hospitals, and for family worship. They are substantially the same as the morning and evening prayers of the Episcopal Prayer-Book, but enlarged and enriched, 12mo, cloth, red-edged, $2.50.

ANTHONY BRADE, by Robert Lowell. (Roberts Bros.) The hero, from whom the book takes its name, is a bright, clever boy, whose story lies chiefly among his schoolmates at the school of "St. Bart's." The slight mystery of his birth is ingeniously worked up and carried out, while the climax to the story is almost a tragic one. Full of boys' talk and boys' ways and frolic, and enveloped with the charm of style which has rendered Mr. Lowell's writings so acceptable. 12mo, cloth, $1.75.

DOORS OUTWARD, by the author of the "Win and Wear" Series. (Robert Carter & Bros.) The story of a family that is brought from affluence to poverty through the criminality of the father. The support and care of the house devolve upon two young people who nobly fulfill the duties which become theirs. Their various privations and brave struggles and endurance point a most excellent moral, and set an example to youth well worthy of imitation. 12mo, cloth, $1.25.

THE WORKS OF THE REV. SYDNEY SMITH, 3 vols. (R. Worthington & Co.) This is a new and uniform and exceedingly handsome edition of Sydney Smith's works, of which the above publishers have the exclusive sale in this country. The volumes contain his "Essays," "Memoirs," and "Wit and Wisdom." The last volume is particularly well edited, the passages given having been selected from his entire writings, each one being, however, in itself complete, or, as the editor expresses it, "the gems are displayed without their setting," an admirable way of impressing their value on the mind, and showing their full force and brilliancy. The volumes are tastefully bound and handsomely printed on good paper. 12mo, cloth, $4.50; pap., $3.00. 3 vols.

ROSALIE'S PET, by Joanna H. Mathews. (Robert Carter & Bros.) Rosalie's "pet," little "Totty," is a quaint, lovable creature, whose mischievous pranks and pretty baby-talk will make her at once popular. She is the central figure of a very nice story, written about some young girls and their school-lives, and chiefly adapted for the perusal of young girls. This author is so well known as the writer of the "Bessie Books," that her works scarcely need any recommendation. 16mo, cloth, $1.25.

THE MODE OF CHRISTIAN BAPTISM, by Rev. Samuel Hutchings. (Warren & Wyman.) The object of this work is to show that all modes of baptism are valid, and that immersion alone is not to be considered the only baptism. To relieve the dryness of the dissertation, the conversational form has been adopted, the parties to the conversation being a pastor and two of his children on one side, and his sister and her son on the other, with a young lady whose opinions were not yet formed. It is hoped the book will aid in bringing Baptists more closely together, and break the barriers which prevent them now communing with their brethren. 12mo, cloth, $1.50.

SHAW'S NEW HISTORY OF ENGLISH LITERATURE. (Sheldon & Co.) Taking Thomas B. Shaw's "Outlines of English Literature," rewritten by William Smith, as a basis, Prof. Truman J. Backus, of Vassar College, has with the greatest care prepared the above volume, making it by various additions and improvements a new work. It is so arranged that it can now be used with the greatest facility by both teachers and pupils. Many parts of it have been entirely re-written, and all of it rendered more clear and easy of comprehension. It is handsomely printed in large, clear type, and contains diagrams showing the easiest way to classify and remember the eras in English literature. 12mo, cloth, $1.50.

STATIONERY NOTES.

HOLIDAY goods are brisk.

THE paper-makers are complaining.

NOVELTIES are rather scarce this season.

CRANDALL'S Acrobats have invaded Britain.

THE Plympton contract is valued at $340,000.

MYERS BROS., of John street, announce the Royal Repp" or "Poplin" papers, in nine tints.

BUGBEE & HALL, of Providence, have purchased the right to manufacture Sisson's Magic Binder.

BLACKWOOD & CO., of London, advertise twelve different varieties of diaries for 1875.

SOME inventive Englishman has improved upon the celebrated American clog-dancing oy.

THE Antique Linen Note-Paper, just introduced by Laroche-Joubert, Lacroix & Co., is said to be a very beautiful style of note. It will soon be placed on the New-York market.

E. B. TREAT, of 805 Broadway, whose announcement appears in our advertising columns, has just brought out a new home game, called "The Ten Plagues," based upon Biblical history. Each step in the progress of the game is typical of some prominent feature in the history of the Jews, at the time of their deliverance from bondage. It is something entirely novel in its way, and combines both amusement and instruction. Mr. Treat is selling large quantities of the new Centennial Game of American History and Biography, which has been suggested by the approaching centenary of national independence. The cards are so ingeniously arranged as to allow fifty-four separate games to be played. These games are neatly put up in Osborne's patent box, which is constructed of one single piece of cardboard.

GEORGE M. JACOCKS & CO., 121 Duane street, whose advertisement appears in this number of the WEEKLY, are making large quantities of their popular Parlor Kaleidoscope, which has met with marked success ever since its introduction upon the market. This beautiful instrument has proved an inexhaustible treasury of amusement and instruction, and occupies the favorite place on many a home table, affording delight alike to old and young. The fact that the sales during the past fall have reached 27,000, is a proof of its great success. It held the position of the leading novelty of the last holiday season, and its popularity for the coming season is also fully assured. No dealer will find himself with a surplus stock of this salable instrument after the season has passed.

DEAN & SON, of London, have brought out three new styles of fancy almanacs for 1875. One is a handsome fan, another a perfumed table decorator, and the third a hand-screen for the fire or gas-light. They are all illuminated in the best style of chromo.

AN English inventor has secured letters-patent for an incombustible fire-proof ink. The pulp for the paper is composed of vegetable fibre, one part; ashes, two parts; borax, one tenth part; and alum, two-tenth parts. The ink can be used either in writing or printing, and is made according to the following recipe: Graphite, finely ground, twenty-two drachms; copal or other resinous gum, twelve grains; sulphate of iron, two drachms; and sulphate of indigo, eight drachms. These substances are thoroughly mixed and boiled in water. The graphite can be replaced by an earthy pigment of any desired color.

THE Physicians' Visiting List for 1875, published by Lindsay & Blakiston, of Philadelphia, is too well known in the trade to need more than the simple mention of its issue for a new year. It has now reached the twenty-fourth year of its publication, its circulation increasing annually by reason of the universal favor and approval which it has received from the profession. It ranges in price from $1 to $3, the best editions being interleaved. It is made with tucks, pockets, and pencil, so as to be handy and convenient.

WE have received from R. G. Hutchinson, 44 Maiden Lane, samples of the New-York Bill-Holder, which is neat, simple, durable, and cheap. Its peculiar feature is its ready method of securing the papers which are filed in it. A lever pressed down by a spiral spring is caught under a flexible bar, and thus held securely. They are made in three sizes, and mounted in brass and nickel.

Mr. Hutchinson has added to his regular line of fine sealing-wax a sealing-wax taper which consists of a prepared wick in a taper made of sealing-wax, thus combining convenience with cleanliness, and requiring no lamp. It is no more expensive than the wax prepared in the old way.

E. A. KINGSLAND & CO., who have recently removed to 51 Nassau street, have one of the most neatly-arranged and most inviting-looking stationery stores in New-York. It always pays to make a good appearance.

Literature and Peanuts.

THE Hartford *Courant* remarks: "There is still a popular belief that it is less extravagant to spend $10 for a dinner than $1 for a book. A festive person out on a holiday will spend twenty-five cents for a quart of peanuts which he does not need, and which he eats in an hour or two (to his inward damage), who would never think of buying for the same money some cheap edition of a standard book which would furnish him solid enjoyment for many days, and add materially to the value of his life. Such a reluctance is there to buy books that a whole neighborhood, eager, perhaps, to read a new work by a popular author (hungry for it), will wait for months to borrow it, and snatch the reading of it, rather than spend half a dollar to own it, and satisfy the intellectual appetite at once. Every day in every city, people spend $5 and $10 for elaborate lunches which they do not need, when the money would buy some fine edition of a work that would entertain them for a month or two, and enrich their minds forever. They are prodigal about eating and drinking, spending liberally for dyspepsia, but trust to chance and borrowing for what the mind wants. The sample-room is more attractive to them than the news-room, and they pass by the book-store for the restaurant."

A NEW Christmas story from E. E. Hale, "Our New Crusade," is to deal with vital questions of the day.

LITERARY AND TRADE NEWS.

DURING the present month the first of a series of "defective" stories, by Allan Pinkerton, of the celebrated "agency," will be published by Keen, Cooke & Co., of Chicago, under title of "The Expressman and the Detective." These stories, the writer announces, will be all fact, only "touched up" in immaterial points, and so slightly "that the actors in these scenes from a drama of life would never themselves detect it." They are to be largely illustrated, and will be sold at $1.50 per volume. We have seen an early copy, which is a very creditable specimen of book-making. We understand that over 5000 copies have been ordered in advance of publication.

ONE of the most beautiful holiday books of the season is promised in the collection of Vers de Société, made by Mr. C. H. Jones, which will be Henry Holt & Co.'s contribution to Santa Claus's fresh stock. The text will not only have the widest of margins, but will be printed on a tint darker in shade than the cream-colored paper, and with a lavender line for framing. The binding is of very novel design: a rope of flowers held by a Cupid in crush hat and boots at one end, and by the well-known owl at the other, reaches from one corner of the front to the opposite of the back cover, a fan depending from it gracefully to form the backing design. This design of Mr. Holt's has been worked out by Mr. John A. Mitchell, whose grotesque of 'The Seasons" has been so popular, and he has drawn also some of the most charming bits imaginable for bastard titles preceding the poems of separate authors. These have been put upon wood by Henry Marsh, of Boston, one of our best engravers, and nothing, in fact, has been spared to make the book as dainty and tasty as may be.

A NEW idea, and a good one, is embodied in a volume which is to be published later on by Henry Holt & Co. It is a book for keeping family records—all the particulars about children, both those which will be useful to the doctor and the bright sayings that delight the older folks in after years.

JOSEPH MERY, the author of "Through Thick and Thin," just published by Carleton, was once associated in the publication of the *Nain Jaune* newspaper in Paris, with the late Pierre Soule, at one time U. S. Senator from Louisiana and American Minister to Spain. The suppression of that paper for its ultra liberalism was the prime cause of the latter's emigration to America.

REV. HENRY W. FOOTE, of King's Chapel, Boston, is engaged upon a work giving its history and associations.

THE eleventh volume of the works of Charles Sumner is now being prepared for the press. The whole number of volumes will be fourteen or fifteen, and it will be a year or more before the whole set will be printed.

BAKER, VOORHIS & CO. have published a General Catalogue of Law Books which, it is claimed, embraces nearly all the law books which can be supplied in this country. In arrangement it follows in the main the practical plan of Robert Clarke & Co.'s Catalogue issued last year. It is a very creditable compilation, in view of the bibliographical limits plainly indicated on title-page by the commercial "published and for sale." Dealers in law books should have it together with Clarke's Catalogue. We understand Mr. Steiger too is preparing a law bibliography. These special catalogues are of great value to the trade, and deserve all encouragement.

ADMIRERS of Mrs. Southworth are promised a new edition of her numerous works, which will probably take therefrom a new lease of popularity. This new edition will be issued by the Petersons in duodecimo form, handsomely printed on fine white paper, and bound in morocco cloth, with gilt back. Price, $1.75 a volume.

AMONG the holiday gifts soon to brighten the book-stores, Mr. F. B. Patterson, of 32 Cedar street, will offer us a portfolio of twelve photographs, fac-similes of the famous German sketches of Hendschel, and to include also a portrait of the artist. In their imported form these charming drawings met with such general favor as to insure at least a kind reception for the American fac-similes. The price will be $10 a portfolio.

A CORRESPONDENT of the *Tribune* gives the following list of new subscription books forthcoming from Hartford: A. D. Worthington & Co., "Gleanings from the Harvest Fields of Literature, Curious, Humorous, and Instructive," by C. C. Bombaugh. American Publishing Company, "Unwritten History," by Joaquin Miller, being a story of Miller's life among the Indians in the Far West; "The Great South," by Edward King; and a "History of Democracy," by the Hon. Nahum Capen of Boston, which will be a general survey of the progress of free institutions throughout the world, and will be printed in three volumes. Other new books are "Lecture Experiences," by Anna Dickinson; a romantic Western story by Bret Harte; a book of Eastern travel, by E. H. House; a book on India by Mrs. Stowe, wife of the American Consul at Singapore; a humorous book by Mark Twain, and a "History of Tobacco," by a Connecticut author. S. S. Scranton & Co. will publish "The Political, Personal, and Property Rights of a Citizen of the United States; How to Exercise and How to Preserve Them," by T. Parsons. James Betts & Co. are to bring out "The Story of the Bible," an illustrated book for young people.

THE *Christian Union* says, *apropos* of the Beecher matter, that its circulation has not been hurt, but has been showing a net gain; and as to the "Life of Christ": "The publishers certainly did have a large sum of money invested in it (the first volume), before its issue; and the sales of that volume gave it back again. They are perfectly willing and able to await Mr. Beecher's time for the second volume, knowing that it will come as soon as the pressure of other duties and responsibilities will permit the careful finishing of so critical a portion of the work—which, by the way, is about four-fifths completed. It may be well to say, also, that instead of being rejected by English publishers and the English public (as has been so persistently repeated), the first volume was brought out simultaneously with the American edition, by Messrs. Thomas Nelson & Sons, the eminent publishers of Edinburgh and London, the only publishing house to which it was offered. Thousands of volumes were sold, and there as here the publishers think that when the

second volume appears the sale of the first will be augmented."

THE July and August number of the *American Bibliopolist* is out, and contains the fourth installment of the "Handy Book about Books," with much antiquarian lore and literary gossip, such as an account of the origin of the names of States, etc.

THE second volume of Prof. F. L. Ritter's "History of Music" is devoted to Catholic Church music, the opera and instrumental music from Bach to Liszt, and contains a valuable classified bibliography of music. In a third volume Prof. Ritter purposes to treat of music in America.

THE genealogy of the famed John Eliot, of Roxbury, the New-England "Apostle to the Indians," published twenty years ago, is to be reprinted, with additions in both directions, much of his ancestry having been learnt in the two decades past, as well as many changes necessarily having occurred among his descendants. All relatives of the family are invited to send corrections and additions to the previous edition, especially dates of births, marriages, or deaths which have occurred in their families since 1854, to Mr. J. Munsell, of Albany, who will also receive the names of subscribers. The printing will commence when one hundred subscriptions have been made.

THE good work the *International Review* has done the past (its first) year, the editor and publishers think are its best promise for the future. They name, however, as speedy contributors, Hon. George P. Marsh, Prof. T. M. Cooley, Dr. Philip Schaff, Pres. Noah Porter, the Dean of Canterbury, and others of note, and as probable writers for it, Mr. Gladstone and Mr. Charles Francis Adams. As heretofore, it is to be neither a monthly nor quarterly, though its strictly bi-monthly character will be dropped, and each issue will appear as at the time seems most advisable.

MR. A. H. CLARK, of Peekskill, puts forward a new trade idea. He will shortly open a second-hand school-book agency, by which, for a reasonable commission, he will make exchanges for those having books to dispose of, and for those wishing books. Particulars will be found in his advertisement in another column.

WE have to exonerate one of the houses mentioned as derelict in the preface to the Uniform Trade List Annual from the imputation thus cast. Dr. S. W. Butler, of Philadelphia, died a year ago, and was succeeded by D. S. Brinton, M.D., 115 S. Seventh street, who, by an oversight of ours, was not notified to send list.

WE are indebted to Mr. C. A. Clapp, of E. P. Dutton & Co., for the best story on undersellling we have yet seen. He writes: "Apropos of the discount business, I think this story is good enough to print in the WEEKLY. A lady was in to-day, and wanted to buy a book. After asking the retail price, she said, 'My husband is a minister. What discount do you allow him?' to which our clerk replied, '20 per cent.' 'What discount do you allow teachers?' '20 per cent.' 'Well, I am a teacher, and I want this book with my allowance of 20 per cent as a teacher, and his 20 per cent as a minister. I'll take it, if at 40 per cent off!' Now, it only remains for this woman's son to become a minister and her two daughters teachers; then she can have all she wants here for nothing."

THE first volume of the "History of Co-operation in England," by Mr. George Jacob Holyoake, is now ready for the press. It will be dedicated to Mr. Wendell Phillips, of America. The first volume includes the Pioneer Period, from 1812 to 1844, and also comprises the History of the Literature and Advocates of Co-operation. The second volume, which will follow later, will comprise the Constructive Period of Co-operation.

IN the October number of *The American Law Magazine*, Mr. Eaton S. Drone, of Appleton's Cyclopedia, has given an instructive paper on "The Law of Literature and Art in England and America," maintaining the necessity of an international copyright to the best interests of culture in each country.

EVERY boy, and doubtless many of older growth, will be glad to learn that Challen, of Philadelphia, is bringing out dime editions of those charming stories, "The Arabian Nights' Entertainments."

THE subject-matter portion of the "General Index of Patents," from 1790 to 1873, inclusive, which is a classified list of inventions for eighty-four years, is now in press, and will soon be ready for delivery. It will consist of about 1800 pages, the same size as the *Official Gazette*, bound in three volumes. It will be sold for $20, which is less than the cost of publication. The edition is limited to 1000. Persons desiring to subscribe should address the Commissioner of Patents.

BALTIMORE is proud of the large tome in which all about herself is written. The volume is entitled "The Monumental City: Its Past History and Present Resources." It contains numerous wood-cuts representing the principal objects of interest in the city,—churches, monuments, parks, railroads, and business structures. The author of the letter-press, Mr. George W. Howard, has succeeded excellently in representing Baltimore at its best, and helping the business of that enterprising city.

W. J. WIDDLETON is about to publish a new edition of Poe's poems, edited by Mr. R. H. Stoddard, in which several of his earlier and now forgotten verses will be brought to light.

BUSINESS CHANGES.

WATER VALLEY, MISS.—Mr. H. C. Clarke, of Vicksburg, has opened a branch house in connection with his brother, under the firm name of H. C. Clarke & Bro., at Water Valley, Miss.

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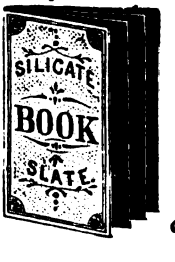

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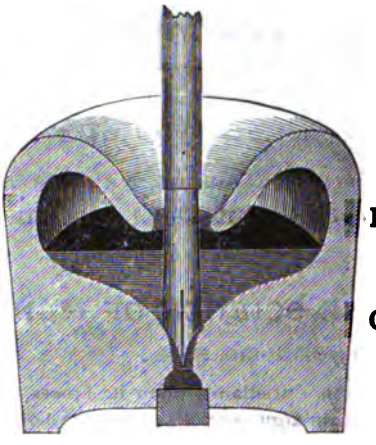

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NOTES IN SEASON.

THE Messrs. Macmillan will shortly publish an American edition of Baron Huebner's "Journey Around the World." The book, when first printed in the original French, enjoyed the honor of review in nearly all the English periodicals, and has been spoken of in the highest terms. It is exceedingly entertaining, and one of the most interesting books of travel since Mr. Seward's, and as compacted into a neat 12mo volume for special circulation in this country, ought to do well.

THE Appletons will publish this month the first part of Herbert Spencer's "Principles of Sociology," in a pamphlet of about 80 pages. This is the concluding division of his great series on Evolution, and its appearance is looked forward to by thinkers with the greatest eagerness. "The History of Culture," by Mr. Hittell, the new California writer; an important book on Railway Earthworks; Knatchbull-Hugessen's new book of fairy stories, and, in the subscription department, the biographies of Professor Morse and Gen. Lee, will also be ready during the month.

THE Osgoods' chief holiday-book, and perhaps the most important that will be issued of American production, will be an illustrated edition of Professor Longfellow's poem, "The Hanging of the Crane." As artists, the publishers have wisely chosen Mr. Thomas Moran and Miss Mary A. Hallock. Mr. Moran's work is among the strongest, and Miss Hallock's among the most charming, especially for interiors, that is done in this country, and the poem presents a variety of opportunity to the artists, such as is enjoyed by very few poems brief enough to be illustrated in a holiday-book. We look forward to the widest popularity for this book that has been enjoyed by any holiday publication for a long while, and every bookseller in the country ought to place it on his counter as soon as it is published, which will be about the tenth of this month.

BUSINESS CHANGE.

COLUMBIA, MO.—Spring & Kirtley, booksellers and newsdealers, have been succeeded by S. B. Kirtley & Co.

Central Booksellers' Association

THE adjourned meeting of the CENTRAL BOOKSELLERS' ASSOCIATION will be held on Tuesday, November 10th, at 11 o'clock A.M., in Parlor G, St. Nicholas Hotel, New-York.

P. M. HALE, *Secretary.*

[OFFICIAL.]

Publishers' Board of Trade,

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812 Broadway, New-York,

October 31, 1874.

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ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Artillery Tactics United States Army, assimilated to the Tactics of Infantry and Cavalry. 32°, pp. 582. $2. *Appleton.*

Barnard.—Camilla; A Tale of a Violin. Being the Artist' Life of Camilla Urso. By Charles Barnard. 12°, pp. 141. Pap., 50 c. ..... *Loring.*

Bates.—The Naturalist on the River Amazons. A Record of Adventures, Habits of Animals, Sketches of Brazilian and Indian Life, and Aspects of Nature under the Equator, during eleven years of travel. By H. W. Bates, F.L.S. With 40 illustr. Post 8°, pp. 394. $2.50 ..... *Roberts.*

Beecher, H. W. *See* Doyle.

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Challen's Dime Arabian Nights. 1. Aladdin; or, The Wonderful Lamp. 16°. Pap., 10 c. ..... *Challen.*

Columbus, Christopher. *See* Goodrich.

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***Dawkins.**—Cave Hunting. Researches on the Evidences of Caves respecting the early Inhabitants of Europe. By W. Boyd Dawkins, M.A., F.R.S., etc., Curator of the Museum and Lecturer in Geology in the Owens College, Manchester. Illustr. by colored plate and woodcuts. 8°, pp. xix, 455. $7 ..... *Macmillan.*

De Mille.—The Babes in the Wood: A Tragic Comedy. A Novel. By Prof. James De Mille, author of "The Dodge Club," "The American Baron," etc. Illustr. 8°. $1.25; pap., 75 c. ..... *Gill.*

Disosway.—South Meadows. A Tale of Long Ago. By Miss E. T. Disosway. 12°. $1.50 ..... *Porter & C.*

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Fleming.—A Terrible Secret. A Novel. By May Agnes Fleming, author of "The Wonderful Woman," "Guy Earlscourt's Wife," etc. 12°. $1.75 ..... *Carleton.*

***Flückiger** and Hanbury.—Pharmacographia. A History of the principal Drugs of Vegetable Origin met with in Great Britain and British India. By Friedrich A. Flückiger, Phil. Dr., Prof. in the Univ. of Strasburg, and Daniel Hanbury, F.R.S., Fellow of the Linnean and Chemical Societies of London. 8°, pp. xv, 704. $6. *Macmillan.*

Goodrich.—A History of the Character and Achievements of the so-called Christopher Columbus. By Aaron Goodrich. With numerous illustr. and an Appendix. 8°, pp. 403. $3.50 ..... *Appleton.*

Holiday Library. 3 vols. Cont.:—Romain Kalbris;—Bec's Bedtime;—Lady Green Satin. 12°. $4.75. *Porter & C.*

Holt.—The White Rose of Langley: A Story of the Court of England in the Olden Time. By Emily Sarah Holt, author of "Mistress Margery," "Sister Rose," etc. 12°, pp. vi, 344. $1.50 ..... *Carter.*

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Macaulay.—Critical and Historical Essays contributed to the *Edinburgh Review.* By Lord Macaulay. *Authorised ed.* 12°, pp. 850. $2.50; pap., $1.50 ... *Mason.*

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Abbott, E. *See* Sophocles.

Adams, C. F. (144), Memoirs of J. Q. Adams, v. 3. *Lippincott.*

Adams, C. K. (146), Democracy and Monarchy in France, $2.50.....*Holt.*

Adams, J. Q. *See* Adams, C. F.

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African Trader. *See* Kingston, W. H. G.

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Aikin, Lucy. *See* Channing, W. E.

Ainsworth, W. H. (145), Pictorial Tower of London, $2.50; pap., $1.50.....*Peterson.*

Alden, J. (146), Introd. to the Study of the English Language, pap., 40 c..... .....*Munsell.*

Alrich, T. B. (144), Cloth of Gold, $1.50.....*Osgood.*

Ager, Jr., H. (145), Risen from the Ranks, $1.50..*Loring.*

Allen and Greenough. *See* Cæsar.

Almanacs (144), Gerhard's Pracht-Familien Kalender für 1875, pap., 40 c.;—Gerhard's Illustrirte Gartenlaube Kalender für 1875, pap., 25 c.; Gerhard's Kalender für lustige Leute für 1875, pap., 25 c.....*Gerhard.*

— (142), Josh Billings's Farmers' Allminax for 1875, pap., 25 c..... .....*Carleton.*

— (144), Nast's Illustr. Alm., 1875, pap., 25 c.....*Harper.*

— (142), U. S. Insurance Alm. for 1874, $2.....*Currie.*

— (143), Webster's Calendar for 1875, pap., 5 c....*Munsell.*

— (144), Zickel's Illustrirte Deutsch-am. Familien Kalender 1875;—Illustrirte Katholischer Volkskalender, 1875, ea. pap., 25 c..... *Zickel.*

— *See also* Am. Ed. An.; Annual Record.

Amason and Madeira Rivers. *See* Keller, F.

America (145), People's Hist. of Am., $6.50, $7.50 & $8. *Allen.*

America not Discovered by Columbus. *See* Anderson, R. B.

American Antiquarian Soc., Transactions, etc., of. *See* Thomas, I.

American (145) Educational Annual, v. 1, 1875, $2. *Schermerhorn.*

American Hist., Vignettes of. *See* Howitt, M.

Among (145) the Arabs, $1.50..... ...*Nelson & Sons.*

Among the Trees. *See* Bryant, W. C.

Amos, S. (142), Science of Law, $1.75.....*Appleton.*

Anderson, R. B. (143), America not Discovered by Columbus, 1.....*Griggs.*

Annual (143) Record of Homœopathic Lit., 1874, edited by C. G. Raue, $3 .. ..*Boericke & T.*

Antony Brade. *See* Lowell, R.

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Arabian (142) Nights Entertainments, transl. by E. Forster, $2.50; extra tinted pap. ed., $3.50. ... .*Miller.*

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Brunswick, Impeachment of the House of. *See* Bradlaugh, C.

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

Publishers' First Announcements.

From the New-York Commercial Advertiser for the week ending Nov. 2.

OCTOBER 30.

Scribner, Armstrong & Co.:—The Fantastic History of the Celebrated Pierrot, written by the Magician Alcofribas, and translated from the Logdien by Alfred Assollant, with upward of one hundred illustrations by Yan D'Argent.—Characteristics from the Writings of J. H. Newman.—A Cluster of Lives, by Alice King.—Darkness and Dawn, by Annie Grant.—English Portraits, by C. H. Sainte-Beuve.—Mr. Smith, a Part of his Life, by L. B. Walford.—Michael William Balfe, by C. L. Kenny.

Harper & Bros.:—The Early History of Institutions, by Sir Henry Maine.—The Students' Manual of Ecclesiastical History—Six Months Among the Palm Groves, Coral Reefs, and Volcanoes of the Sandwich Islands, by Isabella Bird.—Social Life in Greece, from Homer to Menander.—A Book about the Table.—Wild Life in Florida.—Historic and Monumental Rome.—The Plymouth Brethren: their History and Heresies.—Shadows Cast Before.—Strong as Death.—The Carbridges.—In the Dead of Night.—Noble Workers.

OCTOBER 31.

Roberts Brothers:—The Hopes of the Human Race, by Frances Power Cobb.

Porter & Coates:—Days near Rome, by Augustus J. C. Hare.—Dictionary of Christian Antiquities, edited by Dr. William Smith and Prof. Cheetham.—England and Russia in the East, by Sir Henry Rawlinson.—Wild Life in Florida.—Sins of Trade and Business, by Canon Lyttelton; and the Morals of Trade, by Herbert Spencer.—The Neglected Question.—Darkness and Dawn.—Under Seal of Confession.—Fairer than a Fairy.

James R. Osgood & Co.:—Karl Elze's Essays on Shakespeare.—Otte's Scandinavian History.—The Gosace Smithy.—River Legends.—Man and Beast, Here and Hereafter.—Warburton's Australian Expedition.—The Hopes of the Human Race, Hereafter and Here, by Frances Power Cobbe.—Historic and Monumental Rome.—Haeckel's History of Creation.—Mr. Smith; a Part of His Life.—Men who have made the New German Empire.—Tiny Travels.—The Gentleman Emigrant.

NOVEMBER 2.

G. P. Putnam's Sons:—James Martineau's Manchester Address on Tyndall's Lecture at Belfast.

Harper & Bros.:—A Popular History of Inventions, Origins, and Discoveries.—Murray's European Hand-Book.—The Students' Ecclesiastical History.—The French Principia, Parts II. and III.—The German Principia.—A Dictionary of British History.

THE trade will note a reduction of twenty-five cents in Macmillan's admirable Nature Series, which now retail at one dollar each.

THE Messrs. Scribner propose to publish an edition of Guizot's "History of France," uniform with their Mommsen, Curtius, and Froude.

Now for Work!

THE friends of the book trade reform have now nothing more to ask in the way of legislation, and little more in that of organization. We need local associations to complete the machinery of action, but the legislation itself has been already accomplished in the American Book Trade Association, the Western and Central Booksellers' Associations, and the Publishers' Board of Trade. These have done all that any can at present ask for the reform of the trade.

But laws, or rules and regulations, amount to little, unless they are made the basis of practical work. The reform is a success, and yet its success remains to be determined. Opportunity may yet be thrown away if those who have been put in charge of the active work fail at this crisis to do their full duty. Already there are many friends of the reform who are becoming lukewarm, because of the dilatoriness of others. We can not afford to lose these friends. What is now wanted is thorough work to bring all the members of the trade, especially in the great centres, into these associations, and make the rules operative at once. This work resides primarily in the executive committee of the national association, and we call at once upon this body to lose no time in having every member of the trade in New-York, Boston, Philadelphia, Chicago, Cincinnati, and other centres, large and small, visited and pressed to join the association, by affixing their signatures to its provisions. It has been found that even those who already sympathize strongly with the reform are not likely to come into it unless they are asked, and the reform will lose strength, instead of gaining, with every day that they are left unasked. We have already had many suggestive queries made to us on this subject. We say, as strongly as we can say, that the executive officers of the national and the other associations have the whole matter now in their hands. The trade look to them for effective and immediate work that shall settle the question once for all, and settle it in the right way.

WE notice that the Western trade are being greatly troubled by a feature of underselling which is best exemplified by an advertisement in the Chicago *Post and Mail*, which, "having made very favorable arrangements with Eastern publishers, will furnish its subscribers with books and periodicals" at, as a rule, twenty per cent discount. This is a case which should be looked after by the publishers and jobbers. We beg leave, in behalf of the Western trade, call their attention to the matter.

[OFFICIAL.]

Publishers' Board of Trade.

SUMMARY of minutes of a special meeting, held October 28th:

The committee appointed at the previous meeting, to consider the request of the Central Booksellers' Association, in regard to discounts on school-books outside of the trade, reported the following proposed By-law, which was adopted:

XXXI. School-books and other Articles enumerated in By-law XI. shall be sold at no greater discount than 20 per cent from the published retail prices, with the following exceptions:

1. Supplies for first introduction. [See By-law XI.]

2. Specimen copies for examination. [See By-law VIII.]

3. To school boards and state normal schools created by law, and authorized to purchase books or supplies from public funds

4. To schools supported by religious and benevolent societies purchasing their own supplies.

5. To such merchants as deal in books and other articles named in By-law XI.

GEORGE R. LOCKWOOD,
Secretary.

BOOKS RECEIVED.

THE OLD WOMAN WHO LIVED IN A SHOE, by Amanda M. Douglas. (Wm. F. Gill & Co.) The old woman of this story, "who had so many children she did not know what to do," is a real old woman of the present day, and not the dame sung of in Mother Goose. She delights in the possession of six bright and mischievous grandchildren, who love her dearly, and who take the "broth without any bread," and the "thrashing all round," with equal serenity. Each one, in the beginning of the story, tells just what he would like his life to be if he had the power of choosing. The way in which the various dreams are realized is very cleverly and amusingly carried out. This book is one of the best juveniles out. The style in which it is written is fresh, graceful, and witty, and the story itself quite out of the ordinary run of stories. Illustrated, 12mo, cloth, $1.50.

WHAT MIGHT HAVE BEEN EXPECTED, by Frank R. Stockton. (Dodd & Mead.) Two children, Kate and Harry Loudon, take it into their heads to support a poor old colored woman, who, too superannuated to help herself, is about being sent to the almshouse. Their efforts in her behalf make a most delightful story for the young folks. They are intelligent and clever children, and discover many resources for making money, such as gathering sumac leaves, which are sold in great quantities in Virginia, hunting game, knitting socks and tidies, and even hauling wood. The title gives the idea somewhat that their plans were not well carried out, while they are in reality crowned

with the greatest success, "just what might have been expected of such a boy and such a girl." 12mo, cloth, $1.50.

GENTIANELLA, by Mrs. Randolph. (Porter & Coates.) The "International Series," of which this is the latest addition, bids fair to become an established favorite. It consists already of a number of good novels taken from different foreign sources. The present volume, by an English writer entirely unknown here, is a novel of considerable merit. It has a very romantic plot, and a very lovely heroine—its characters being all taken from English fashionable life, some of them being quite original. 12mo, cloth, $1.25.

LITTLE CLASSICS, Vol. III., edited by Rossiter Johnson. (James R. Osgood & Co.) "Tragedy" is the title of the new volume of the dainty *little* classics. The seven stories which go to make up its contents are all remarkable. It is pleasant to find them thus grouped together, with the certainty that they are well worth reading. The opening story is Poe's "The Murders in the Rue Morgue;" this is followed by "The Lauson Tragedy," by J. W. De Forest, "The Iron Shroud," by William Mudford, "The Bell Tower," by Herman Melville, "The Kathayan Slave," by Emily C. Judson, "The Story of La Roche," by Henry Mackenzie, and "The Vision of Sudden Death," by De Quincey. Red-edged. 16mo, cloth, $1.

TAKE A PEEP, by Paul Cobden. (Lee & Shepard.) This little volume is made up of a collection of short stories, most of which appeared in the "Independent," where they were eagerly read, on account of their brightness and cleverness. 16mo, cloth, $1.25.

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HAZEL-BLOSSOMS, by John Greenleaf Whittier. (James R. Osgood & Co.) A collection of the poet's later poems, added to which are a few pieces written by his sister, Miss Elizabeth H. Whittier. 12mo, cloth, $1.50.

STATIONERY AND FANCY GOODS.

THE market for fancy goods and stationery this week is without special interest, owing chiefly to the late political campaign. Now that the battle has been fought, however, merchants are returning to their regular duties, and, though late in the season, a good trade is anticipated. The result of the campaign is looked upon with satisfaction, as it is now thought that the next Congress will give all necessary attention to the questions of currency and specie payments, and settle the financial policy of the country upon some positive basis. Though the last Congress made many attempts to decide the financial questions before them, it is but just to say that no one appeared who was sufficiently well versed in the exigencies of the moment to cope with the points at issue. The result of the election has been to put many new men in responsible positions; Congress has undergone a much-desired addition to its membership, and it is this infusion of new blood which is expected to produce additional vigor, which, it is hoped, will result in a general betterment.

In stationery, the season has so far been dull, but the importations have been smaller than usual, and but few goods remain on hand unsold. With domestic papers, the case is the same. The manufacturers have only been working on limited time, and what stock has been produced has been disposed of. This is the case generally, with the exception of fine writing-papers, which have accumulated upon the hands of the manufacturers, who, in order to get rid of them, have been compelled to lower their prices. This is, of course, disastrous, but sales have in this manner been effected, and money has been put in circulation that under other circumstances would have remained idle. In blank-books and standard stationery there has been a tolerable trade.

The trade in fancy goods has been rather brisk, and both the importers and dealers are now preparing for the holiday season. The importations thus far have been somewhat less in the aggregate than they were last year, but they have been sufficient to answer all demands. The trade complains about the numerous inconveniences to which importers have been put at the Custom-house, but they look forward to the next Congress for a remedy. The fact that a remedy is at all obtainable has inspired confidence, and the business for the coming month, it is thought, will be both brisk and profitable.

There are but few novelties upon the market either in stationery or fancy goods, but among the few may be mentioned a new chess-board, offered by Mr. Willy Wallach. This article is manufactured of native woods, handsomely inlaid, and it folds up to a convenient size for carrying. They sell for $5—thirty per cent off.

The double repp papers have become quite popular, and are now used in great quantities for fine circulars, invitations.

Messrs. Porter & Coates have issued a handsome list of autograph and writing albums. The former sell from $4 to $24 per dozen, and the latter at from $1 to $4 per dozen. They are of all sizes and styles, and the rates are such as to commend them to every one.

Messrs. Milton Bradley & Co. have issued a

number of highly instructive games for the coming holidays. We may here specify the game of Bible Characters and Events, Corona, or Banner and Crown, and the game of American History of Patriots of the Revolution. These games are all new, and they will all be found highly instructive. They are all of an entirely new character, and not, as is too often the case with new games, an old system of playing under a new name. For fireside amusement nothing could be better.

LITERARY AND TRADE NEWS.

A MEETING of the Central Booksellers' Association, adjourned from that of last month, will be held at the St. Nicholas Hotel, parlor G, on Tuesday next, at 11 o'clock. It is important that all the members should be present at that time.

MESSRS. BANGS, MERWIN & CO. hold their usual fall parcel sale, Nov. 17th and following days, and will then offer several invoices of fresh books from leading publishers, including D. Appleton & Co., Lee & Shepard, Scribner, Welford & Armstrong, and other prominent firms of New-York, Boston, and Philadelphia.

MR. J. T. TROWBRIDGE is one of our best story-tellers in verse, and his dramatic force has full play in the subjects he selects. It is no wonder, then, that the poetry of the author of "The Vagabonds" is popular; his new volume, "The Emigrant's Story, and other Poems," just ready at the Osgoods, has very many of these taking pieces which have already given him favor among the people, besides his poetical version of the story of Columbus, told to a child.

MESSRS. A. J. BICKNELL & SON announce a reduction in the price of "Wither's Church Architecture" from $20 to $15. They consider the work well worth the original price, but make the reduction to bring it within the reach of all desiring a first-class work on the subject.

HON. A. G. RIDDLE, author of "Bart Ridgeley" and "The Portrait," has written a political novel, which will be published by the Appletons during the current month. Its scene is laid in Washington, in the year next following the close of the war, and it is crowded with realistic portraits and photographs of scenes.

REV. W. C. GANNETT has written the life of his late father, Rev. Dr. Ezra S. Gannett, and it will be published by Roberts Brothers.

MESSRS. GOULD & LINCOLN publish new issues of the "Historical Evidence of the Truth of the Scripture Record Stated Anew," by George Rawlinson, and "The Limits of Religious Thought Examined," by H. L. Mansel. They are both in neat shape, and their reissue is timely.

PORTER & COATES state that they have now ready "South Meadows," by Miss E. T. Disosway, a new writer in American fiction. It is a tale of New-England during the seventeenth century, and much interesting information regarding the noted Salem witchcraft trials is introduced in its pages Also, "The Stately Homes of England," by Llewellyn Jewitt, F.S.A., and S. C. Hall, F.S.A., two gentlemen of high reputation in literary circles. It is a beautifully illustrated gift-book, containing over 200 superb engravings, and it will doubtless be one of the most popular of this year's holiday-books. Among the homes described are many which are chosen, not for their stateliness alone, but because the true nobility of their owners allows their beauties, their splendor, and their picturesque surroundings to be seen and enjoyed by all.

Catalogues Received.

FROM BANGS, MERWIN & CO., New-York. Catalogue of a valuable private library, comprising a choice selection of works on literary history, biography, bibliography, and the fine arts; privately printed books on large paper, rare and curious tracts, pamphlets and trials, scarce Americana, books of pleasantry, works relating to New-York city, the Mormons, and the Rebellion. To be sold at auction, on Monday and Tuesday, November 9th and 10th, 1874. Sale to commence at 4 o'clock each day. 8, pp. 54.

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BOOKS WANTED.

I AM desirous of obtaining from dealers and retailers in School-Books, throughout the country, complete lists of books salable in their vicinity. Also complete lists of any School-Books they may have on hand that from change or age have become unsalable. Please state precisely in what condition such books may be in, whether new, shelf-worn, or second-hand, date of edition, and price. State also what second-hand or shelf-worn stock you desire to purchase. Do not want any lists of miscellaneous stock. Would say further that in response to repeated calls, I have determined to open a "*Second-hand School-Book Exchange,*" for which I solicit consignments: consignees to draw against their consignments for such books as they may wish. Freight upon all consignments to be prepaid. 10 per cent to be the charge for the said exchange. A. H. CLARK, Peekskill, N. Y.

THE PATIENCE OF HOPE, by Dora Greenwell; "The Old House by the River," Wm. C. Prime; "Cone-Cut Corners" Abbott's; Andrew's "Reminiscences of an Old Lawyer;" "Emiline Parker, Heart-rending Crimes of."

E. STEIGER, 22 and 24 Frankfort St., New-York. 1 "Illustrated Catalogue of the Museum of Comparative Zoology of Harvard College," vol. III.; 1 Wheaton, "History of the Law of Nations."

1 COPY Whittaker's English Reference Catalogue Address, stating price, A. P. LYON, 180 Fifth Ave., New-York.

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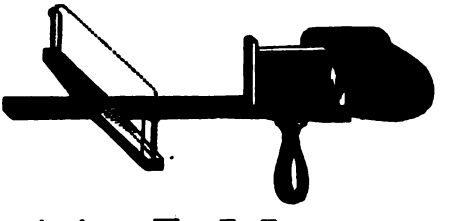

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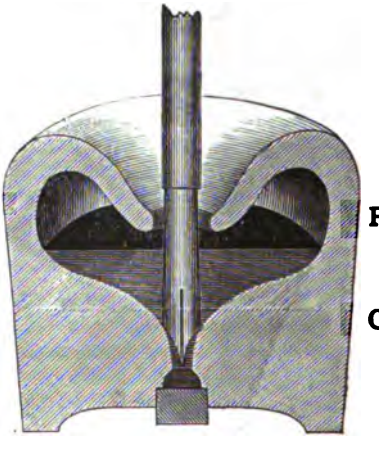

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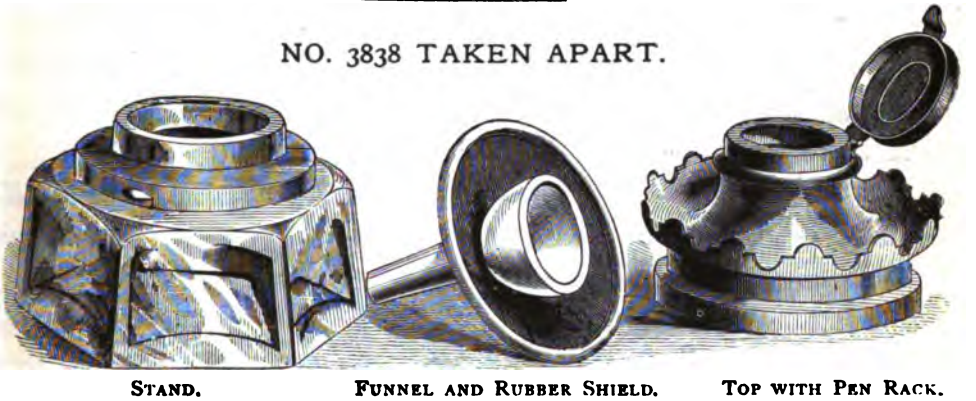

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NEW BOOKS (reported too late for insertion in lists).—Lee & Shepard, Boston, publish this week (see advertisement) "For Better, for Worse": a Book for some Men and all Women, by Mrs. J. Cunningham Croly (Jennie June), 12mo, $1.50. "The Puddleford Papers; or, Humors of the West," by H. H. Riley, new and enlarged edition, illustrated, 12mo, $1.50; "The Child of the Tide," by Mrs. E. D. Cheney, author of "The Mountain Girl," illustrated, 16mo, $1.50.—Macmillan & Co. have just ready "A Ramble round the World," 1871, by M. Le Baron de Hubner, translated by Lady Herbert. Cr. 8vo, $2.50.

ONE of Gail Hamilton's vivacious and brisk little books will be an early publication of Harper & Brothers. It bears the curious title of "Nursery Noonings," and treats of a host of topics about babies and grown-up children. Gail Hamilton's books always tell, and this certainly is not one of the least vigorous of them. "The Little Lame Prince," by Miss Muloch, is a fairy-story for children, of very lovely thought and style, which will accompany it as a holiday-book, together with Rev. William N. Taylor's religious biographical study of "David, King of Israel."

THE new book by Mr. Charles Nordhoff, which is to be published by the Harpers, probably, this month, promises to be one of the most practically important that have recently issued from the press. It is a manual of "Politics for Young Americans," but it is a volume which will be useful to every citizen. It treats in the first place of elementary government and political economy, with special reference to the practical workings of our own system, and includes also a good deal of detail. It is a book which every friend of good government should be glad to see widely circulated. Mr. Nordhoff's book on the Communistic Societies will be ready probably next month.

THE posthumous essays of John Stuart Mill are now printing at Henry Holt & Co.'s, and will be ready in the course of a few days. They are sure to attract the widest attention of any philosophical book now on hand, and American readers will be glad to know that the edition will include not only the three essays printed in England, but that on the Life and Writings of Berkeley, from the *Westminster Review*, which is not elsewhere placed in permanent shape. Mr. Hardy's great novel, "Far from the Madding Crowd," is waiting only the arrival of a chapter from England, which has curiously slipped out of the *Cornhill*, and failed also to make its appearance in Mr. Hardy's copy on this side of the water. As soon as Mr. Hardy's missing manuscript arrives, the book will be sent forth, and is likely to make one of the hits of the season. It will be remembered that this novel was at first attributed to George Eliot.

THE new Bric-a-Brac volume, giving some of the best things of the English humorists of the last generation, Hood, Barham, etc., promises to be the most amusing of the series, although it can scarcely surpass in interest the three volumes which have already proved so popular. It will be out about the latter part of the month. The fifth volume will be made up from the journals of Lord Greville, whose three volumes, lately published in England, have been cut to pieces, literally and not metaphorically, by the entire press, so full of "meat" are they. He was the cabinet gossip of the reigns of William IV. and George IV., and Mr. Stoddard will give us in one of these pretty volumes all the best things which are contained in the bulky English volumes.

Trade Meetings.

AT the adjourned meeting of the Central Booksellers' Association, held on Tuesday at the St. Nicholas Hotel, a resolution was carried adopting the A. B. T. A. maximum of 20 per cent as the largest discount that may be allowed to large buyers of books outside the book trade. Messrs. A. D. F. Randolph, W. S. Appleton, M. W. Dodd, Jr., M. Cushing, Jr., William Lee and Edmund Claxton were appointed a committee to obtain signatures to the Constitution and By-laws.

ST. LOUIS now comes to the front. At the second meeting of the retail book-dealers of that city, a few days ago, at Nies' Hall, corner of Fourth street and Franklin avenue, they effected a permanent organization with the following officers: W. S. Bell, president; George Wintle, vice-president; George Scherer, treasurer; William Keymer, secretary. The representation of the retail trade of the city was full, and several subjects of vast importance to retail dealers were brought up and freely discussed.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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NOVEMBER 9.

Henry Holt & Co.:—From advance sheets, Western Wanderings.—Lusitania.

PROFESSOR J. M. HART is to edit a series of "German Classics for American Students," which the Putnams will publish. The series will be issued in neat 16mo volumes, and will be planned to present not only reliable text-books for advanced students, but an attractive collection for the library, of the smaller masterpieces of German literature. The utmost pains will be taken to insure textual accuracy, and each volume will contain a general introduction, a running commentary, and full philological and critical notes. Among the works at present announced for the series, are: From Schiller, "Wilhelm Tell," "Maria Stuart," "Wallenstein." Selections from minor poems. Selections from prose: From Goethe, "Hermann und Dorothea," "Egmont," "Tasso," "Iphigenia." Selections from minor poems. Selections from prose: From Lessing, "Nathan der Weise," "Minna von Bamhelm." From Herder, selections. From Wieland, selections.

MR. DU CHAILLU has returned from his journey in Norway and Sweden, laden with materials for his new book on "The Land of the Midnight Sun," which will be furnished with many and fine illustrations, and published by the Harpers some time during the spring.

The Monthly Book Circular.

SINCE we ceased the publication of the *Monthly Book Circular*, in the middle of the year, we have had any number of regrets from publishers and booksellers, and very strong requests that we should undertake some such enterprise again. The reason of its suspension is easily stated. We had had one or two dull seasons, which caused booksellers to withdraw or decrease their orders for the *Circular*, and the slight margin which we allowed ourselves over the actual cost of print and paper was not sufficient to in any wise pay for the labor which it required. One firm writes us from Boston that they should be glad of something of the kind of almost any sort, for they have observed a visible reduction of their sales since they have no longer had the *Book Circular* to distribute among their customers. We know very well, as every bookseller knows, that some such circular is a vital necessity, and we are now proposing to make another endeavor of the sort, and to give the trade opportunity, if they choose, to make it permanent. Our present design is to resume the monthly publication of a *Book Circular*, with imprints, giving with the previous list some bright and attractive reading matter which shall interest the public in the prosperity of the trade, taking as a model, for instance, Mr. Scudder's capital papers in *Every Saturday* (although not adopting his opinions on book trade reform), and to include a page or so of general advertising, which will not conflict with the interests of the trade, but which will enable us to keep the Circular alive. The Christmas distributing sheet we propose to get up in this style, and it will contain a little paper showing people how important it is to support their local bookstore, and incidentally setting forth their interest in the book trade reform, and also some Christmasy paragraphs, such as will make the paper pleasant, and by and by make it sought. We believe such an article as that first-named, distributed in this way, will do perhaps more than any one thing to reconcile buyers in general with the new limitation on discounts, and thus to promote the success of the reform. We shall be glad to hear from the trade any suggestions or criticisms upon this plan, and we must ask bookdealers to understand that it is impossible to publish any thing of this kind at the low price which we put upon it, without thorough-going practical support from all sides. Subscriptions should be sent in immediately by the hundred or thousand, and if we can not yet name the price, we can assure the trade that it will be placed at as low a rate as we can afford, claiming only a reasonable compensation for the considerable labor which the publishing and handling of so peculiar a periodical requires. Terms will be published in next issue.

A well-known Cincinnati jobbing house incloses to us the following postal card, showing that it is not the retail trade only that has to stand some little loss in the transition to the new book-trade system :

"October 27th, 1874.

"GENTLEMEN : You need not send that bill of books, as they would cost the pupils more than it will to buy them of the storekeepers here.

"Yours, ——"

We shall change all this by and by.

Keeping a Book-Store.

(Contributed to the PUBLISHERS' WEEKLY.)

"EVERY SATURDAY" for the week ending October 31st, which is the ending of *Every Saturday* itself, goes out with a passing shot at the recent efforts to reform the book-trade. As I have not been a reader of this journal, I am unable to say whether it has or has not ever had a kind word for the labors of those who, during the past few months, have been spending their time and money in an effort to help the publishers as well as themselves. The movement, however, has been favorably recognized by a portion of the newspaper press ; and it should be put on record that the New-York *Tribune* sent a special and competent correspondent to attend and report the doings of the Put-in Bay Convention.

The article in question inquires, first, "What is a bookseller ?" and the answer is, "A person who, having a liking for books, a capacity for distinguishing them, and a general sense of the public taste, undertakes to buy of the publishers and bookmakers, and place his wares before the people who buy books." The writer goes on to say that such a "trader is also possessed of an interest in his wares quite independent of their commercial value ;" but suggests that if he is true to his calling and his love of books, he is not likely to succeed, as his literary tastes will prove a snare and a delusion, and misfortune will be apt to overtake him.

The writer closes his article as follows :

"Now a good deal has been said of late, in the convention and in the newspapers, of the hard times that the bookseller has had, and the evils he has been obliged to endure from publishers and jobbers. Booksellers feel that under the changing influences of modern civilization they are becoming of less importance, and they seek to regain their old position. They complain that the publisher goes straight to their customer with almost as much directness and ease as they can, that the book canvasser invades their territory, and that travelers have facilities for buying on the cars which they will not use when presented in their own towns and villages. In one view, the complaint is a just one : it is a complaint against organized society, which is apt to be a little hard upon special classes and persons. In another view, we may justly ask, Why not change with the changing times, and cease to be the bookseller of a generation since, to become the bookseller of to-day, and of the future, if one is ambitious of that ? To particularize : if the country bookseller is beaten in his own town by the canvassing agent, selling a book by hundreds of which one copy might have been on the shopkeeper's table for a year and never sold, let him borrow his rival's strategy and take his books to his customers instead of waiting for his customers to come to him. Again, if he complains that the publisher steals his customer away, let him remember that it is by firing his circular or letter directly at the customer, reminding him of books that he wants, that the publisher succeeds. People wish to read, and they like magazines because these come

to them so easily through the post-office or by the carrier; if, then, booksellers sought them out and made it easier for them to buy, they would buy more. The substance of our statement is that the bookselling trade is not to be reformed and placed where it once was by a readjustment of discounts, but that it is to undergo a change suiting the changed times, and that the bookseller must bring all his old love of books and good sense to work in the new channel, which is, in brief, the selling of goods not from shops but by personal application at the customer's own door."

Now let us see where, as booksellers, we stand, and what we are, and what we are called upon to do. The careful reader will notice that our places of business are designated as "shops." This is a foreign phrase, fast coming into vogue here, and in England, where it is constantly used, is also applied to printers and publishers, as well as to booksellers.

We are ourselves responsible, the writer tells us, for the hard times which have overtaken us; we have, as booksellers, lost our old proud position "under the changing influences of civilization," and now want to regain it. Our complaint that the publisher goes straight to the customer, that the book-peddler invades our territory, "is a complaint against organized society;" so if we now want to return to the good old days, we must be as wide awake as the publisher, as enterprising as the peddler. We must get back our old love for books and recover our good sense, and hereafter sell our books "*not from shops, but by personal application at the customers' own doors!*"

And to this complexion it has come at last! And this is the word of counsel and of cheer that comes to us, on this dying day of October, from the dying lips of *Every Saturday*, when under "the changing influences of civilization" *it is* swallowed up by the *Living Age!* Why did not its editors and publishers meet the exigencies of its life, by "personal application at the doors" of its subscribers and of others, for the new or the continued subscription?

Now, I have been too long in the trade, have too much respect for it, to take the advice of *Every Saturday*, and become a book-peddler. I shall continue, so long as I can, to keep a "shop." I ask no favors of publishers, beyond this: that they will not sell to any and every body over their counters, a single book or a dozen books, at very nearly the same price as they sell to *me;* and this after they have made a *retail* price and a *trade* price, and induced me, as a bookseller, to buy these identical publications, and put them on the shelves of my "shop." The manufacturers of cotton and woolen goods might as well undertake to sell all their goods by wandering peddlers out of Jersey wagons, as for the book-publisher to attempt to live without the "shop" of the bookseller. "Under the changing influences of civilization" some may attempt to do so, but the effort can not but fail.

Had *Every Saturday* been represented at the Booksellers' Convention, my impression is the article in question would not have been written. The booksellers and publishers there gathered were not only intelligent, but enterprising men. For the first time in the history of the trade in this country, they came together to talk over the evils which had crept into their business. The retailer stated his difficulties and his grievances, and the publisher his. Each felt that there was a mutual interest, and each was disposed to recognize the rights of the other.

Out of these statements and their subsequent discussions, came the Platform and the Organization. There has followed "an era of good feeling," heretofore unknown. To-day there is an opening future to the trade, which is bright with promise.

The opinion that prevailed six months ago, that the whole movement was confined to "a few obscure and dissatisfied retailers at the West," has been dissipated.

The "American Book Trade Association" is an organization not "against society," but in its higher interests. It will live, and it will do a beneficent work. It has a powerful auxiliary in the Central Association of New-York. It will soon have others in Boston and in Philadelphia. It asks only for fair and honorable dealing on the part of all; for the unity of action to foster the unity of interest in the various branches of the trade. This is its one great object, and that object will sooner or later be accomplished. BOOKSELLER.

Obituary.

WILLIAM A. WHEELER.

MR. WILLIAM A. WHEELER, Assistant Superintendent of the Boston Public Library, and widely known through his lexicographical work, died at his home in Roxbury, October 28, aged thirty-nine. Mr. Wheeler was born in Leicester, but studied at Bowdoin, Maine, graduating with the class of '53. After teaching a few years, he became Dr. Worcester's assistant in compiling his great dictionary, and, with the aid of Richard Soule, subsequently prepared the book known as Worcester's spelling book. In 1860, having moved to Duxbury, he entered into arrangements with the Merriams to revise Webster's dictionary, thus having at different times been engaged on both the great American lexicons. It was in this connection—the revision of Webster's dictionary—that he prepared what is probably his most elaborate work, his "Dictionary of the Noted Names of Fiction." Other works revised and edited by him were Hale's "Brief Biographical Dictionary," and "Dickens Dictionary," and at the time of his death he was at work on a "Cyclopædia of Shakespearean Literature." Since 1868, Mr. Wheeler has been connected with the Boston Library, most of the time as assistant superintendent, having special charge of the catalogue department. Besides his Shakespearean cyclopædia, he left unfinished an index to the principal works of ancient and modern literature, to be called "Who Wrote It?" and a revised catalogue of Mr. Ticknor's library. Mr. Wheeler has been so useful a man in book knowledge, that the many persons who have met him professionally will as deeply regret his death as his most personal friends. He leaves a widow and six children.

At a special meeting of the Trustees of the Library, the following resolution was passed:

"*Resolved*, That in the death of William Adolphus Wheeler, the Assistant Superintendent of the Library, this institution has lost an officer signally fitted by scholarly accuracy and thorough research for the special duties of his position; always pains-taking and helpful; courteous in every relation, and answering all expectations of this Board, and faithful to the interests of the public.

"This Board tenders its sympathy to his family

in their affliction, fully cognizant of a loss which to them is irreparable."

Mr. James L. Whitney, the principal assistant of the Library, succeeds him in the assistant superintendentship.

BOOKS RECEIVED.

THE FRENCH HUMORISTS, by Walter Besant. (Roberts Brothers.) Mr. Besant has given in this volume the representative writers of each century, from the twelfth downward. There are twenty chapters, and each one is devoted to one of the great French humorists or satirists, selections being given in most every instance as evidence of the author's style or genius. These selections are of course translated, but have not lost any of their point or wit in the transfer. This is not a mere dry dissertation upon the merits of the different writers mentioned, but a charmingly gossipy book about their loves and misfortunes, their virtues and failings, their homes, their friends, and all the many influences which life brings to bear upon every author's works. The book fills a want long felt with English readers, so many of the French humorists being entirely unknown to them, or beyond their power of learning of through any but foreign sources. Mr. Besant's style is particularly taking; he is so sprightly and vivacious, and combines so pleasantly information and amusement, that it is impossible to weary of him. This work ranks among the most important publications of the season, its subject, style, and own intrinsic worth placing it on a secure basis of popularity and success. The typographical excellence of the volume is to be commended in every way. 12mo, cloth, $2.50.

THE LILY AND THE CROSS, by Prof. James De Mille. (Lee & Shepard.) Mr. De Mille's stories are generally so full of mystery that a simple tale from his pen is quite refreshing. This "tale of Acadia" can nevertheless boast of a wonderful amount of incidents and thrilling escapes, even though not coming up in intensity to the "Cryptogram," or "Cord and Creese." 12mo, cloth, $1.50.

EGYPT AND ICELAND IN THE YEAR 1874, by Bayard Taylor. (G. P. Putnam's Sons.) This dainty little volume of letters will be found as good reading as any thing Bayard Taylor has given the world. The Egypt of to-day is graphically described, while upon the history of Iceland, and the romantic episode of the "Millennial Celebration," he has bestowed his best powers of description. Red-edged, 16mo, cloth, $1.50.

MY SISTER JEANNIE, by George Sand. Translated from the French by S. R. Crocker. (Roberts Brothers.) The prejudice generally entertained against George Sand's works will not hold good in the present instance. The story is quite a simple one, and does not illustrate any of the peculiar views of the authoress Laurent Bielsa, who tells the story, is the son of a smuggler grown rich by many successful ventures. Laurent is handsome and talented, and ignorant of his father's means of obtaining a living, who educates him for the profession of a physician. The star of his life is his sister Jeannie, a fair, beautiful, and distinguished-looking girl, who suspects from the outset that she is not the daughter of Laurent's father and mother, and that a mystery envelops her birth which they alone can dispel. Laurent's evil genius takes the form of a Spanish girl, Manuela Perez, also the child of a desperate smuggler, who grows up wild and uncontrolled, without a curb upon her passionate nature. Laurent's fate hangs in the balance for a long time under the different influences of Manuela and Jeannie, and is only decided when the mystery which hangs over his sister Jeannie is made clear. The story will owe its success to the grace with which it is related, as it has but very little of a plot, and shows no very deep study of characters. Mr. Crocker's part in it is wonderfully well done, the translation being of the purest English, while retaining all the epigrammatic terseness of the original. 12mo, cloth, $1.50.

AN EXAMINATION OF THE ALLEGED DISCREPANCIES OF THE BIBLE, by John W. Hale. (Warren P. Draper.) The earnestness and zeal displayed by the author throughout this entire work certainly deserve warm commendation. If his explanations do not in all cases carry conviction, his desire to lead the wavering into paths of certainty and security can not fail in its influence. To the scholar, his work will present many stumbling-blocks, as he offers nothing but his own plausible theories to clear up what he calls "alleged" discrepancies, and which are real discrepancies, scarcely surmountable at all. 12mo, cloth, $2.25.

LIFE AND LABORS OF MR. BRASSEY, by Sir Arthur Helps. (Roberts Brothers.) The same interest can not be expected to attach to the life of Thomas Brassey on this side of the Atlantic, as among his own countrymen, where his various enterprises and successes are well known; still it will find many readers,—in the first place, because it is written by Sir Arthur Helps, and remarkably well written; and in the second place, because it is the record of a man who accumulated great wealth in legitimate business, securing and retaining, at the same time, the esteem and regard of a whole nation. Mr. Brassey, though a self-made man, was one of the first of the great railroad contractors of England. He was a man of many remarkable traits of character, and of remarkable industry; he carried out his various enterprises with rare skill and ability, receiving the acknowledgments, not only of his own government, but those of others with whom his labors brought him into notice. The book is very handsomely gotten up. 12mo, cloth, $2.50.

MY LIFE ON THE PLAINS, by General G. A. Custer, U.S.A. (Sheldon & Co.) General Custer does not confine himself to merely personal narrative, but gives one of the most reliable histories probably of the western country and of the American aborigines that has yet been published. There is no want, however, of striking scenes and wonderful adventures, as every chapter is enriched by an experience of "life on the plains," each one being more remarkable than the other. A history is given of all the western Indian campaigns, from that of General Hancock, in 1867, down to the present year. Some very good illustrations appear of Indian chiefs and western scenery. 8vo, cloth, $2.

LINLEY ROCHFORD, by Justin McCarthy. (Sheldon & Co.) The chief characters of this novel are delightfully different from the stereo-

typed creations of fiction. Louis Rochford, though by no means a pleasing type of humanity, is exceedingly well drawn. His refinement, fastidiousness, selfishness, and heartlessness are outgrowths of a nature prone to indulgence and nurtured into utter callousness by the blind idolatry of his young wife, "Linley Rochford." The awakening of "Linley" from her dream, and the finding that her idol is but clay after all, is tragical and distressing in its details. "Roche Valentine," the friend, is a foil to the "master," and serves to wind up the story in the approved fashion. This is one of the best novels Mr McCarthy has written, if not the best. The dialogue is witty and original, and the interest sustained throughout. 8vo, cloth, $1.75.

A Sack of Gold, by Virginia W. Johnson. (Harper & Bro.) The sack of gold which plays so prominent a part in this story is taken from a sinking vessel by a woman, at the risk of her life. The owner of the gold is only rescued from drowning to die under her roof a few hours afterwards, telling of the gold he has saved for his child, and left behind him on the wrecked ship. She keeps it to enrich herself and her husband, making no effort to find the boy it is designed for. Retribution, however, overtakes her, through the instrumentality of the very boy she has wronged. 8vo, cloth, 50 cents.

Life and Literature in the Fatherland, by John F. Hurst. (Scribner, Armstrong & Co.) A work containing a great deal of interesting matter to the trade, on the subject of writing, making, and selling books in Germany. We shall take occasion in a future number to quote several of the chapters, as we feel assured they will find a ready appreciation. The "homes" and "schools" of Germany are also discussed, and the "tastes and usages" of the Fatherland dispassionately set forth. 12mo, cloth, $2.25.

Cloth of Gold, and other Poems, by Thomas Bailey Aldrich. (James R. Osgood & Co.) Contains the best of Aldrich's poems, out of the complete edition of his poems, published some years ago. "Baby Bell" and other favorites will be found in it. 12mo, cloth, $1.50.

Recompense, by Mrs. Mary H. Seymour. (Thomas Whittaker.) To quote from the preface, "this story is neither an autobiography nor a memoir—it is partly fact; it is partly fiction. What seems most like fiction is fact—what seems most like fact is fiction." It will be found an interesting story, imbued with strong religious sentiments. 12mo, cloth, $1.25.

Lady Rosamond's Book, by Lucy Ellen Guernsey. (Thomas Whittaker.) The second part of "The Stanton-Corbet Chronicles." A domestic tale of life in the sixteenth century, exposing the evils which the authoress considers inseparable from monastic life. 12mo, cloth, $1.50.

The Frozen Deep, by Wilkie Collins (Wm. F. Gill & Co.) Mr. Collins tries the experiment here of giving a play in narrative form, a somewhat hazardous experiment, as the play is apt in the process to lose its dramatic effects, while the narrative as a narrative gains nothing. He has been so far successful that "The Frozen Deep" remains a most dramatic reading, not weakened in any of its points, nor shorn of any of its brilliancy. The greatest interest attaches to the story, as on its first appearance as a play it was presented to the world by Dickens, Mark Lemon, Shirley Brooks, and several other distinguished literary men, now passed away. It was afterwards, in its present form, a favorite reading of Mr. Collins, as it was also of his audiences. The latter fact has induced him to publish it, with other of his readings, not before given in book form. 12mo, cloth, $1.25.

Catalogues Received.

From J. W. Bouton, 706 Broadway, New-York. Catalogue (No. 42) of choice selections from several private libraries, embracing many rare and valuable books in various branches of literature, with prices, etc., sm. 4°, pp. 28.

From James Campbell, 18 Tremont street, Boston, Mass. A catalogue of new and second-hand books, ancient and modern, in all classes of literature. 8°, pp. 32.

From E. Steiger, 22 and 24 Frankfort street, New-York. Steiger's Bibliotheca Glottica. Part I. A catalogue of dictionaries, grammars, readers, expositors, etc., of mostly modern languages spoken in all parts of the earth, except of English, French, German, and Spanish First division: Abenaki to Hebrew. 16°, pp. 40.

From Job & Enke, 15 Bible House, N. Y., catalogue of new, original, and cheap editions of imported and domestic music, pianos and musical instruments, and merchandise of every description. 8vo, pp. 86.

From Trubner & Co., London, catalogue of choice, rare, and curious books (No. 8), including an extensive collection of works on the aboriginal languages of America. Roy. 8vo, pp. 16, cloth.

From Milton Bradley & Co., Springfield, Mass., catalogue and price-list of games and home amusements. Illustr. 8vo, pp. 32.

From Mercantile Library Association, Baltimore, catalogue of the English prose fiction, including translations and juvenile fiction in the M. L. A. of B. to October, 1874, arranged alphabetically by authors and titles. Roy. 8vo, pp. 116, cloth.

From Edward W. Nash, successor to William Gowans, 120 Nassau street, New-York, catalogues (Nos. 7 and 8) of scarce and valuable books, including works relating to America, local history, Indians, genealogy, etc.

BUSINESS CHANGES.

Athens, Ga.—T. A. Burke, having purchased the interest of William H. Hodgson in the firm of Burke & Hodgson, the business will, in future, be conducted in his own name

Columbus, Ohio.—Mr. Thomas D. Hubbard, having sold his interest in the firm of Hubbard & Jones, booksellers, to his partner, the business will be carried on under the firm name of Elliott Jones & Co., who assume all liabilities of the old firm and are to receive all dues of the same.

New-York, N. Y.—F. B. Patterson, of 61 Liberty, has removed to 32 Cedar st.

STATIONERY NOTES.

THE market for stationery during the past week has been, to a certain extent, active. Many country buyers are now in town, and though their purchases are large in the aggregate, the individual orders are small. Prices are comparatively low, from the fact that the regular season has now passed, and for the purpose of securing sales the manufacturers are selling very close. The market for holiday goods is as lively as could be expected. There is a large quantity of new goods upon the market, and they are being rapidly taken up. The reports from traveling agents are good, and it is anticipated that the stocks now on hand will be disposed of at present rates.

J. T. CAMMEYER, 49 John street, is now introducing his new parlor game entitled KriKaK, an interesting game of skill and amusement. It is a good substitute for the billiard-table, having like manner of playing, with the only exception that instead of playing with a cue direct, it is played with a knob which acts upon a lever, in place of the cue. It costs less than one fourth the price of billiards, and requires considerably less space. This game can, by practice, become one where great science can be shown. Its scientific principles are such as are governed by the amount of force required to make skillful shots, and by practice all this can be attained; being a game both for ladies and gentlemen, it on that account helps all the more to make it a delightful social game. The largest size is made of black-walnut, of about one fourth the dimensions of an ordinary billiard-table, with carved ornaments, covered with billiard cloth, and mounted with a very handsome nickel-plated bell, ebony and box-wood pins, and ball for playing. Price, $35. Another richer style, in walnut and satin-wood, carved and gilded, with ivory pins and ball, sells for $50. Mr. Cammeyer believes that KriKaK will become very popular this season, and desiring that it shall be within the reach of all, he has just ready a handsome portable size made of mahogany, which he offers at the low price of $5 retail. It is two feet five inches long by one foot four inches wide, and can be placed on a table for playing. It has a polished top, and is furnished with bell, pins, and ball. See illustrated advertisement on another page.

F. B. PATTERSON, 32 Cedar street, has just published a fac-simile of a Milton photograph, from a mask preserved in Trinity College, Cambridge. Retail price, $1.50.

DUVAL & HUNTER, of Philadelphia, have just issued a fine lithograph of the proposed Art Gallery of the Centennial Exhibition.

THE Portable Book-Rest Co., of Newark, N. J, will introduce their new book-rest this season. A full description will appear in our next issue.

H. B. NIMS & Co., of Troy, N. Y., have ready a neat case for holding pamphlets. It is made in book form, and is very durable.

PUNCH and Judy, the new game just issued by the Children's Jolly Game Co., of Buffalo, has met with a good reception. It retails for $1.

THE failure of George Reay & Co., envelope manufacturers, 77 John street, grows out of the action of the Post-office department in awarding the contract to the Plympton Envelope Manufacturing Company of New-England. Reay & Co. had been the Government contractors for four years, and the award to the Plympton company was entirely unexpected. The result is the stoppage of their factories in John and Pearl streets, and the discharge of about three hundred and fifty persons who have been in their employ. The liabilities of the firm are estimated at about $200,000. The assets are unknown as yet, the bulk of the property being in expensive machinery, which is only adapted to the manufacture of envelopes. This machinery will be worth very little. The firm have the sympathy of those with whom they have had dealings.

THE prices of the Double Rep papers, made by the Owens Paper Company, have been reduced as below:

Note-papers.—Commercial Note, $6.50; Octavo Note, $5.50; Commercial Oblong Note (Latest Style), $6.50; Octavo Oblong Note, $5.50; Square Commercial (Invitation), $5.50; Alex. Note, 3, $5.50; Bath, 3, $7.50.

Envelopes to match.—5, New Knife, $10.00; No. 2, Baronial, $10.00; 3, Square or 5 New Knife, 2, Baronial, $10.00; Alexandra, 4 Long, $12.00; No. 3, Square, $9.00; Alexandra, No. 3, $10.50.—*Am. Stationer.*

DREKA'S CARD ETIQUETTE for 1874–75 is now out. Every one wishing to be thoroughly posted in the latest style of wedding and visiting cards, and in all the different points of etiquette relating to cards, and also relating to all kinds of stationery used in parties, dinners, balls, and receptions, should immediately send for it, and make a study of its interesting contents. We find few material changes in the fashions from last year (quoted in the WEEKLY), except in the matter of receptions and stationery, the following paragraphs upon which we quote:

"INFORMAL AFTERNOON OF EVENING ENTERTAINMENTS or receptions promise to become frequent this season. The invitations to these unceremonious parties are on cards instead of note-sheets. For instance, for kettle-drums or afternoon teas, 'Tea at five o'clock,' on the lower left corner of the visiting-card; the address in the lower right corner.

"For other afternoon receptions, cards are also used, with merely the day, and 'From three until six o'clock' in the left corner.

"For informal evening receptions, the invitation is usually a card, with 'Thursday evenings,' for instance, in the left corner. These receptions continue even through Lent.

"ENGLISH PAPERS both white and tinted, and without lines, are now universally used for social correspondence, and should be of the finest quality, either highly finished or mill surface. Note-papers with lines, or fancy French papers, are not considered 'correct,' and are restricted by etiquette to correspondents who are on terms of great intimacy.

"We introduce a new and beautiful paper this season, termed the 'Gray Mot.' It is a first-class paper, of a delicate and agreeable gray tint, slightly mottled.

"The double repp paper is a novelty, and will be used this season.

"The royal Irish linen paper is still popular, and will remain so for some time.

"The sizes most in use are the long sheet, folding once into square envelopes and twice into oblong envelopes, and the square sheet folding once into a very long envelope. A variety of other shapes are used, which we make to order, according to fancy."

THE antique linear note-paper manufactured by Messrs. Laroche-Joubert, Lacroix & Co., of Angoulême, in various tints, is being introduced to the English trade by Mr. Avril, of Castle street, Holborn. The linear watermarks, so well known in French writing-papers, are in this novelty represented by minutely embossed lines, after the manner of the ribbed paper, which has very rapidly made

great way in this country. The quality of this new introduction is unquestionably good, and our friends may safely introduce it with profit to themselves and satisfaction to their customers. The wrapper in which it is inclosed is very effective, and contains an illustration of the manner in which hand-made papers were produced one hundred years ago. Mr. Avril has been very successful in introducing French papers suitable for the English market.—*London Stationer.*

As announced in a previous issue, the above-mentioned note will soon be placed on this market.

A LONDON publisher, Mr. Crisp, announces that he has now in the press a new work for the use of the trade generally, "The Printers' Universal Book of Reference and Every-Hour Office Companion." The table of contents is exceedingly full and comprehensive, and there is certainly room for a work of the kind. Two thousand copies of the new work are to be printed as the first edition.

MESSRS. DE LA RUE will issue this season a pack of novel playing-cards, in which, whilst historical personages of the present time are introduced as the honors, the traditional quaintness of the old playing-cards is preserved, so that the card-player's attention is not disturbed.

LIBRARY CORNER.

WE learn from the Chicago *Tribune* that there are now in the new Public Library 30,809 volumes, of which 5000 are for reference and other books which are not circulated, leaving for the circulating department 25,000 volumes. The number of registered book-borrowers is, males, 8116; females, 5197; total, 13,313. And this number is increasing at the rate of 100 per day. The total circulation during the week ending Oct. 17, was 8471, or a daily average of 1412. The number of books given out on Saturday, the 17th, was 2194.

THE latest Boston Public Library report contains the third part of the review of the Shakespeare quartos before 1623, and states a present total of 265,488 volumes in the library.

MR. ARTHUR BENEDICT, Librarian of the Grosvenor Library, Buffalo, New-York, has resigned his position, and was succeeded on October 1st by Mr. James W. Ward.

"A GENTLEMAN in this city, Mr. J. G. Barnwell," writes Mr. J. V. Whittaker, from Philadelphia, to the *Bookseller*, "who holds an honorary position in the Mercantile Library, has spent many years in gathering materials for a work on anonyms and pseudonyms. He has some 8,000 items in his collection, but I fear there is no chance of its being printed, as, while the cost of production is known, the profits to the producer must, to quote the words of Herbert Spencer, 'be relegated to the regions of the unknowable.'"

Peterson's Journal of Popular Literature will have in its first (December) number no less than twelve stories, all complete, written expressly for it. This policy, of making each issue complete by itself, will be a permanent feature. Among the contributors to the first number will be Florence Percy Allen, Nora Perry, and — John Smith.

LITERARY AND TRADE NEWS.

THE fourth and last volume of Prof. S. F. Baird's great "History of North-American Birds," containing the water birds, will be published early in 1875 by Little, Brown & Co.

MRS. MARY MAPES DODGE'S "Hans Brinker" is to be brought out in Paris, with illustrations by a French artist.

MACMILLAN & Co. are to publish Mr. Gladstone's recent contributions to the *Contemporary Review* in a small volume entitled, "Homer and Egypt; a Contribution toward Determining Homer's Place in Chronology."

HENRY S. STEBBINS, map publisher, Toledo O., has published a new edition of Stebbins Township, Railroad, and Post-Village Map of Ohio, in pocket form. Price, 75 c.

To supply the increasing demand from New-England for their publications, Messrs. D. Appleton & Co. have opened an agency at 22 Hawley street, Boston, the lower floor and basement of which they are rapidly filling with a well-selected assortment from their long and varied list. The agency is in charge of Mr. Thomas Bazin, well known in the book trade, who is assisted by Mr. Hayes and Mr. Henshaw, the latter of whom has been connected with the Appletons for eighteen years.

THE following is the essential portion of the Treasury decision under which journalists will be permitted to import books for their professional libraries free of duty:

"It appears from an inspection of the papers that a reasonable construction applied to the law regulating such free admission should afford some scope for its application to the books of professional journalists. The difficulty is to decide what is within the technical limits of their profession."

"Desiring to be as liberal as the terms of the law warrant, you are requested to re-examine the schedule of books representing the importations in question, under the general principle, that books relating to public policy and pending national and general questions, would appear to be included within such reasonable limit. Books of poetry and fiction would not be so included."

THE pulpit of New-York and Brooklyn is to have its history told in "Lives of the Clergy" of those cities, which the Atlantic Publishing Company will print. Two hundred biographies will be included in the volume, in addition to which extracts from a large number of sermons will be given, with a history of each church and congregation. Many steel portraits will illustrate the book, which will be handsomely printed, in bindings running from $7.00 to $15.00. The author is Mr. J. A. Patten.

"THE next" of Marion Harland, the sale of whose books is now in the second half million, is in press by Carleton. It is entitled "From My Youth Up."

A MARRIED Man's Autobiography, suggestively and alliteratively entitled "Progressive Petticoats; or, Dressed to Death," is a work promised by the Carletons from the witty pen of Robert B. Roosevelt.

"A HISTORY OF ADVERTISING," from the earliest times, with all sorts of curious lore on the subject, is nearly ready at Chatto & Windus' London.

THE owl is a very wise bird, but we did not know it was so good-looking. But *The Owl* of Messrs. W. B. Keen, Cooke & Co., Chicago, which is to make its appearance monthly, is one of the neatest and most tasteful of newspapers. It has some very sensible and bright editorial work—although its notes on new books are too "smart" to be either useful or quite fair in tone—and its picture of "The Model Book-Salesman" we clip for future reprint. The best thing in this number, however, is the following:

"The reading regularly of THE PUBLISHERS' WEEKLY and *The Literary World* will do more to post a young man in the current books than all other means at his command. Save the cigar-money, boys, and take the WEEKLY."

MR. O. B. BUNCE, of Appleton's, has returned from Europe to the editorial chair of *Appleton's Journal.* He will also assume charge of the new American department of the *Art Journal,* of which this house will become the American publishers with the new year.

"EITHER the current talk about business being dull is idle gossip, or the book trade enjoys exceptional activity. We understand that J. R. Osgood & Co. received orders yesterday amounting to more than $25,000 net. As no special offers or inducements were held out to purchasers, this indicates a very healthy and by no means dull condition of business in the book trade. We understand that booksellers generally anticipate a good business the remainder of the present season, and a brisk holiday custom."—*Boston Transcript.*

As the season for holiday gifts comes on, *Every Saturday* makes a pleasant suggestion to the amateur artists who have such pleasant means of giving something of their own, not to be bought in shops. It is to take a volume of poems, like Mrs. Thaxter's poems for instance, or Mrs. Ford's "My Recreations," where flowers, distinctly named, appear so frequently in the verse, and paint frankly upon the printed page the flower of the poem. A spray, a leaf, a bud, laid upon the page as it were, making a charming effect, all the more charming for the apparent carelessness. It is as if one opened the book and found some flower had been pressed in it. Booksellers will do well to transfer this hint to their customers, or a sample copy, treated in this way, might bring a good many sales for such books.

ONE of the Lippincotts' promised holiday works is a new quarto edition of Allibone's "Dictionary of Poetical Quotations," handsomely printed on quarto paper, with numerous illustrations and rich binding.

A NEW school history of the United States, intended for Southern schools, and dwelling somewhat on the Confederate view of the War, has been prepared by Prof. Derry, of Richmond College, Georgia.

MR. E. B. TYLOR is engaged upon a manual of anthropology, which will be copiously illustrated with engravings taken from photographs of actual persons belonging to each division of mankind. It will be published in a popular series.

A COMPANION work to the delightful "Walks in Rome," "Days near Rome," is forthcoming from Mr. Hare.

Foreign News.

THE first number of a twelfth edition of "Brockhaus's Conversations-Lexikon," consisting of eighty pages (20 c.), is now ready. When completed, there will be 180 numbers, making fifteen volumes, and costing, if bound, $36 or $48.75, making as cheap a cyclopædia as can well be prepared, even if presswork and paper alone are considered.

AT a sale of generally valuable standard books, to take place November 16, in Castle street, London, Mr. Quaritch the auctioneer, folio editions of Prof. Agassiz's works, many with rare and valuable plates, will be among the lots offered.

THE London *Printing Times* has been amalgamated with *The Lithographer,* and the two papers are issued under the one comprehensive title of *The Printing Times, and The Lithographer,* a monthly technical and fine art journal of typography, lithography, papermaking, and the auxiliary trades. Editorial, business, and all other communications, works of art, books for review, exchange, etc., should in future be addressed to the care of Messrs. Wyman & Sons, printers and publishers of *The Printing Times,* 74 and 75 Great Queen street, Lincoln's Inn Fields, London.

MR. WILLIAM BLACK will soon publish in London a volume of short tales, called "The Maid of Killeena, and Other Stories;" the title-story dealing with Hebridean life and character.

BLANCHARD JERROLD, having finished his "Life of Louis Napoleon," is editing for early publication the posthumous manuscripts of the Rev. Francis Mahoney. These "Final Reliques of Father Prout" promise to be one of the most enjoyable volumes of the winter

CHARLES LAMB'S complete works in prose and verse, including the two series of "Elia," with the canceled passages restored as first published in the *London Magazine,* together with "Satan in Search of a Wife," and other poems and humorous pieces, now first collected; edited, with notes, by Mr. Richard Herne Shepherd, are announced by Chatto & Windus.

GARIBALDI'S new work, "I Mille," just published at Turin, is chiefly occupied with the narrative of the exploits of the thousand volunteers, from which it takes its name. The book concludes with an address to the 4322 subscribers for the volume, which speaks of the work as a memento of his past exertions for his fatherland. It appears that only 1942 persons have paid in their subscription of five francs, but the money thus obtained has already been disposed of, and after paying for the printing and publishing of the work, the managing committee have invested the surplus in Italian stocks for the benefit of the author.

COLONEL P. EGERTON WARBURTON, the Australian explorer, whose wonderful expedition from the centre of Australia to the West Coast was accomplished by him and his party under difficulties and privations of a most appalling character, will shortly publish his journal.

SIX lectures on the "History and Use of the English Language" are to be delivered before the London Institution, by E. A. Freeman, next season, after which they will probably go into book-form.

1874-5

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CLAXTON, REMSEN & HAFFELFINGER,

(Formerly published by John H. Tingley, New York.)

WE WILL ISSUE FOR

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These well known and highly popular games with the following *improvements*,

SUPERIOR QUALITY OF CARDS,

With Tinted Backs,

New Style of Boxes, with newly designed and attractive Labels handsomely printed in colors.

The shape of the box, containing one dozen games, has been changed to a more desirable pattern, making it more convenient for placing on the shelf.

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New Game of Authors,	**Price, 50**	**Cts.**
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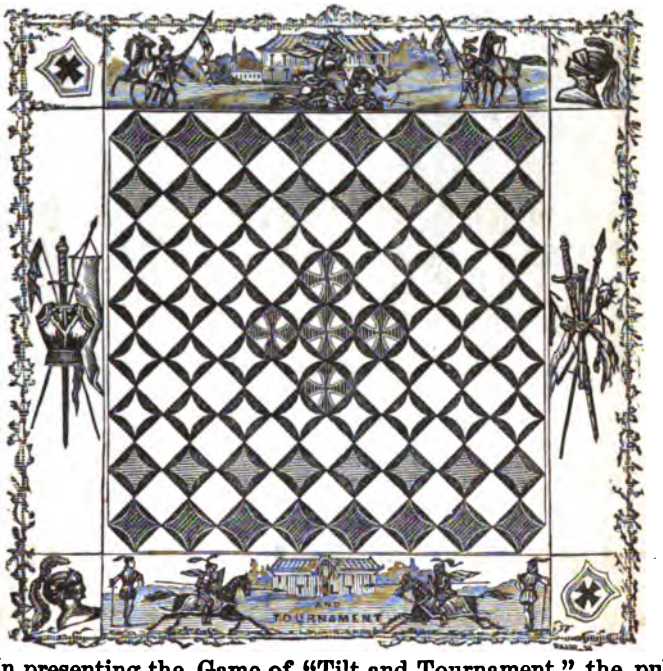
Game of Familiar Quotations,	**50**	"
Great Truths by Great Authors,	**50**	"
Game of Great Events,	**50**	"
The Shakesperian Game,	**50**	"
Stratford Game of Characters and Quotations, and the Stratford Solitaire,—Two Games in one box,	**50**	"
Game of Natural History—By Mrs. Abbey A. Tenney, consisting of Fifty illustrated cards,	**50**	"
Protean Cards; or, Box of One Hundred Games.—With a new and enlarged Book of Directions, containing many improvements and Novelties,	**$1.00**	

We have now ready for the Fall Trade,

A New and Brilliant Game of Skill,

FOR TWO PLAYERS, ENTITLED,

TILT AND TOURNAMENT.



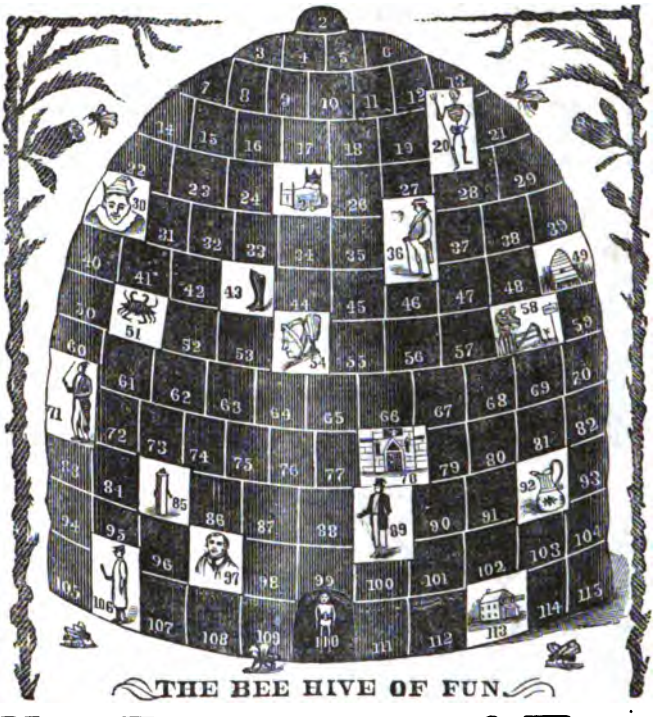
In presenting the Game of "Tilt and Tournament," the publishers do not hesitate to assert its decided superiority over many other games that are offered the public. Easily comprehended, it is sufficiently difficult to stimulate thought in youthful players, and thus profitable mental exercise is added to innocent recreation.

It is played by two persons, each being furnished with ten men —two knights and eight attendants. The combinations are such as to afford in a remarkable degree, an opportunity for the full exercise of thought, while the interest in the game increases at every step. Old and young alike are attracted by it, thus rendering it a valuable addition to every household, where home affections are cultivated.

Issued on a folding board, about 18 inches square, bound in book muslin, embossed and stamped in gold. The inside being a handsome lithograph of a *very attractive and entirely original design*, within an artistic and appropriate border, ***accompanied by a neat and durable box,*** covered with book muslin, containing twenty embossed men, each piece enamelled in two handsome colors.

PRICE, $2.00.

A FUND of AMUSEMENT for YOUNG and OLD.



The Bee-hive of Fun.

A highly amusing Game of Forfeits and Characters for Evening Parties and Social Gatherings.

The game may be played by three, four, five, or a dozen players,—"the more the merrier,"—and has proved immensely popular wherever introduced. For downright fun there is nothing like it.

Issued on folding board, 18 inches square, bound in fine cloth; the inside, representing the Bee-hive, is an elegant lithograph in brilliant colors, ***accompanied by a neat box,*** containing various properties of the game:—A Fool's Cap; Card-board Spectacles; Old Lady's Cap; Labels to be worn on the head—"In Prison," "In Bed," "The Pump," Pair of dice and dice-cup; all handsomely gotten up.

PRICE, $2.00.

PUBLISHED BY

CLAXTON, REMSEN & HAFFELFINGER,

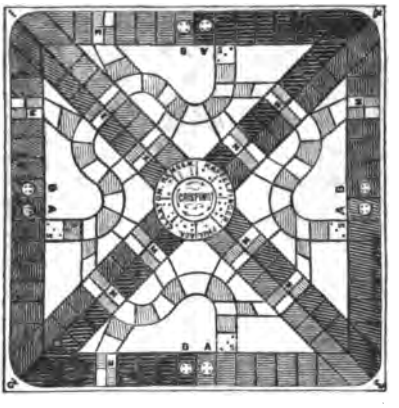
PHILADELPHIA.

CRISPINO.

AN ATTRACTIVE AND EXCITING GAME OF CHANCE AND SKILL,

FOR

TWO, THREE OR FOUR PLAYERS.



This very fascinating game combines in one many of the best points of other board games, and having the advantage of being just difficult enough to require the exercise of a moderate degree of thought, is equally attractive to both old and young folks. *Besides which, it has features of interest peculiar to no other board-game.*

Issued on a folding board, 18 inches square, bound in fine cloth, gold lettered, the ground lithographed in five brilliant colors; ***accompanied by a durable box*** covered with cloth, containing the implements:—four dice and dice-cups, sixteen men—four kings and twelve pawns—handsomely embossed and enamelled in four brilliant colors corresponding to the colors of the board, and *complete* directions and rules for the game.

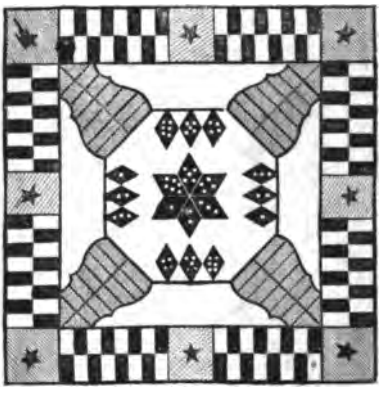
PRICE, $2.00.

PUBLISHED BY

CLAXTON, REMSEN & HAFFELFINGER,

PHILADELPHIA.

"STELLA."



An Entertaining and Delightful Game,

FOR TWO, THREE OR FOUR PLAYERS.

This game has been in the market but a short time, and has become quite popular. It is lithographed in three colors and mounted on a board 18 inches square, bound in cloth, embossed and stamped in gold. With box of implements and complete rules and directions ***for playing two different ways.***

PRICE, $2.00.

PUBLISHED BY
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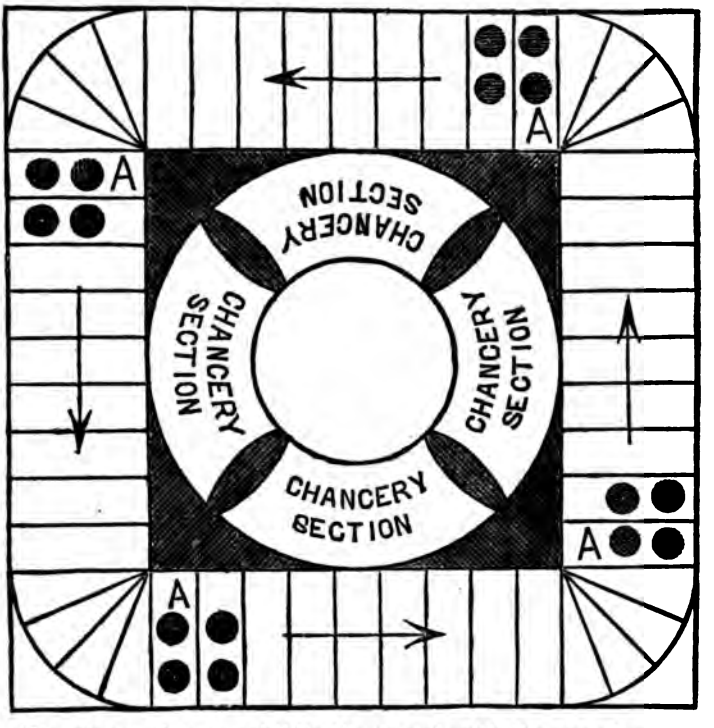
CHANCERY.



The above picture exhibits the board with the counters set in order for commencing the game. Each player uses four counters of the same color, two dice, and one dice-cup. When the players are seated around the board, the counters at your left hand are yours. The arrows indicate the direction to move.

A New and Exciting Game.

This game is handsomely gotten up and mounted on a board of the same size and style as "Stella." With box of implements and complete rules and directions.

PRICE, $2.00.

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Notices of the Press.

"The Bee-hive of Fun," is by odds the best parlor game we have yet seen anywhere. Played by people who are not too dignified to laugh aloud, it will make a particularly pleasant evening whatever the weather may be. The same house publishes "Crispino," an excellent game of mingled skill and chance, simple enough to be played by a child, and yet sufficiently complex to interest the soberest of grown folks. We approve highly of these and all similar devices for making home the pleasantest of all possible places; and the inventor of a new one is a benefactor always."—*Hearth and Home.*

Messrs. Claxton, Remsen & Haffelfinger publish two new games entitled respectively "Crispino" and "The Bee-hive of Fun." They are both of them ingenious and entertaining, and will be a welcome addition to the stock of presents for the young folks."—*N. Y. Daily Graphic.*

Roars of laughter were created in the Granger office a few days since by the introduction of a new game called "The Bee-hive of Fun." Five minutes from its introduction each one of the "Granger folks" were rigged out in the most fantastic style, and the next fifteen minutes were spent in a healthy hearty laugh. Our dignified editor happened to be off attending a Granger picnic. "The Bee-hive of Fun" is a grand parlor game.—*The Granger.* San Jose, California.

Messrs. Claxton, Remsen & Haffelfinger, of Philadelphia, have recently published "Crispino," an attractive and exciting game for two, three, or four players. It is issued on a folding board, 18 x 18 inches, in fine cloth, gold lettered, very handsome, accompanied with complete directions. Price, $2.00. Also, "The Bee-hive of Fun," a highly amusing game in which the players assume various characters, and it is said to afford great amusement. Price $2.00. Besides these they publish several other games intended to afford amusement with instruction,—*Huntingdon Journal.*

Claxton, Remsen & Haffelfinger publish several new and charming games, just the thing for long winter evenings. One, cheap and novel, is called the game of "Natural History," composed of fifty cards, upon each of which is a picture of some animal, bird, reptile, fish, etc., and while interested in the game, the player learns the name, and how to distinguish many of the curious creatures of animated nature. Parents would do great service for education if they selected such amusement as these cards afford, and with little outlay might give their children much fun at home in the evenings Another game, by the same popular publishers, is called "The Bee-hive of Fun," to be played by three, four five, or a dozen persons. A large book of pasteboard opens out and displays a handsomely printed bee-hive, divided into numbered squares. Players move their checks along, and "take the consequences" of happening upon the squares with the odd figures in odd costumes. Much fun for old and young is afforded by this game of chance. Other more complicated games are published by the above-named new and extensive house.—*Woodstown, N. J. Register.*

EMILY FAITHFULL is preparing a shilling handbook on Women's Work and Wages.

MR. GLADSTONE'S paper on Ritualism is reaping a golden harvest for the *Contemporary Review*, ten editions having been sold up to the middle of last month.

THE "Speeches, Spoken and Unspoken," of Edward Lord Lytton, with a Memoir by his son Robert Lord Lytton, are just out in England, in two volumes.

A SERIES of essays on "The Hopes of the Human Race, Hereafter and Here," is to be published by Frances Power Cobbe. Its preface will have especial reference to Mr. Mill's forthcoming volume.

To the New-England Trade.

THE following letter, just received on going to press, is heartily commended to the attention of the trade, and of our New-England brethren in particular:

BOSTON, Nov. 12, 1874.

DEAR SIR: You are respectfully requested to attend, in person, if possible, or by representative, a meeting of the booksellers of New-England, to be held on Thursday, Nov. 19th, at the Wesleyan Building, Bromfield st., Boston, for the purpose of co-operating with the American Book Trade Association, the Central Booksellers' Association, and other auxiliary associations, and also the Publishers' Board of Trade, in carrying out the reformatory measures recommended at the late convention of the book trade at Put-in Bay, Ohio.

Very truly yours,

LEE & SHEPARD,
NICHOLS & HALL,
JAMES R. OSGOOD & CO.,
LITTLE, BROWN & CO.,
ROBERTS BROTHERS,
NEW-ENGLAND NEWS CO.,
D. LOTHROP & CO.,
and others.

BOOKS WANTED.

H. A. NICHOLSON'S MANUAL OF ZOOLOGY, Blackwood, Edinburgh; Greene's Protozoa, Longmans, London. Address,
F. B. PATTERSON, 32 Cedar Street, N. Y.

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Importer and Bookseller,
706 Broadway, New-York.

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A winter's stock of amusement and instruction is found in
Centennial American History
1776. **GAMES,** 1876.
50 new and **instructive Games on 60 Cards;** giving History of **U. S.** for **100 years. F. Saunders,** Librarian Astor Library, N. Y., says: "*These admirably devised games are ingenious, amusing, and instructive.*" **Philip Phillips** (*Singer*) says: "*Next to sacred song, they stand without a rival in the home circle.*" Mailed in a patented box, on receipt of price, 75 cents.
Also a new game, the
"TEN PLAGUES,"
Based on Bible History, by an eminent clergyman. 40 illustrated cards. Price, 50 cents. Liberal terms to the trade.
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Beg to announce that they have made arrangements by which the business of AMERICAN LITERARY AND COMMISSION AGENT, heretofore carried on by Mr. C. D. CAZENOVE, at 15 Beaufort Buildings, Strand, London, has been transferred to them. This branch of their business will have the advantage of Mr. CAZENOVE's personal supervision, in addition to the benefit of their own extensive connections and thirty years' experience of the English and Colonial Book Markets.

All orders or commissions that LOCKWOOD & Co. may be favored with will receive the promptest and best attention, and all goods will be supplied at the lowest export prices. Catalogues, samples, etc., mailed on application. Address,

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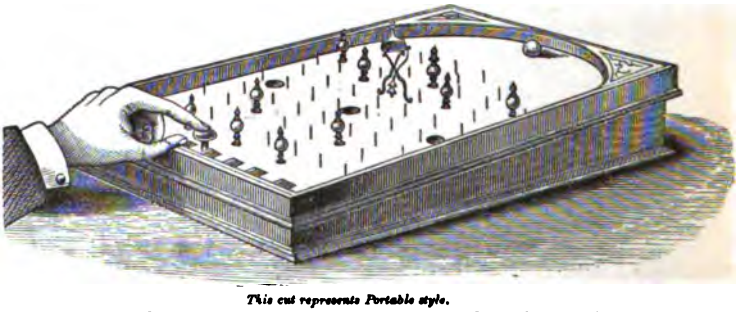

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"Will at once rank, as his 'Dictionary of Authors' has long done, as the first and best book of the kind in the English language."—HARPER'S MAGAZINE.

The Work is richly bound in Extra Cloth, Beveled Boards, with Black and Gilt Ornamentation, Full Gilt Edges, Price, $10.00. Also, in Full Turkey Extra. Price, $18.00. And in Full Turkey Levant. Price, $20.00.

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BY a mistake, the dedication page intended for Miss Douglas's child's story of "Santa Claus Land" was used in her family story of "The Old Woman Who Lived in a Shoe," thus causing, together with the somewhat peculiar title selected, an entire misinterpretation of the book. The dedication intended for the latter work was "To the Happy Household of Mr. and Mrs. A. C. Neumann," and will so appear in the future editions.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

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Snow, George d'Oyly.—Theologico-Political Treatise. Post 8°. Trübner.....4s. 6d.

Walker, Thomas.—The Original. Edited by Blanchard Jerrold. 2 vols. 8°. Grant.....21s.

Whymper, Mrs. J. W.—Beauty in Common Things. Illustr. 4°. Christ. Knowl. Soc.....10s. 6d.

MORE than 40,000 copies of Will Carlton's "Farm Ballads" have been printed and sold by the Harpers since their first publication in book form less than eighteen months ago.

THE *Catholic Book News*, published by Benziger Brothers, of this city, has much fresh literary intelligence useful to readers and book-collectors, who will find it a convenient paper to keep at hand. Dealers, clergymen, and religious institutions, sending their addresses to the publishers, can have it sent them free.

MR. EMERSON'S book of poems, shortly to be published by Osgood, under title of "Parnassus," will have some regard to the rank of authors, and will be accompanied with brief critical notices of the English poets. There is also to be published a "Book of Sententious Sayings," by Rev. Charles T. Brooks, who will include many of his own admirable translations of German, and other choice bits.

JEAN INGELOW is writing a new story for *Good Words* for 1875. The title is "Fated to be Free."

The Trade Grievances.

A VIVACIOUS Western correspondent presents in another column a graphic description of the state of trade in a representative town of our own State. Booksellers everywhere will recognize the picture. A few such photographs from life as this do much to show the members of the trade in the trade centres what the grievances of the retailers really are, and to show them the practical need of making the present reform a success. We are very glad to have this communication from our correspondent, and we trust it will not be without its effect. His suggestion that sample grievances should be forwarded to the chairman of the Arbitration Committee is an excellent one, and will, we trust, be carried out. The next meeting of the National Association will be one of very great importance in dealing with the practical application of the principles adopted at the first Congress, and it is desirable to begin preparations for it as early as possible. This is very good work for the Arbitration Committee. It is scarcely as yet, we presume, in a position to act as official judges, and must confine itself chiefly to this sort of work. By this time next year we hope to be able to say that such views as our correspondent has presented are "dissolving views," and by no long time after that to report further that they are finally dissolved.

OUR readers will be glad of this succinct statement of American-English copyright privileges, from the *American Law Review*: "An American citizen, in order to acquire in England a valid copyright in a work of which he is the author, must comply with three conditions: first, publication must be in the United Kingdom; second, there must have been no previous publication, either at home or abroad; third, the author must be at the time of publication within the British dominions. Upon these conditions copyright will rest, and when it has once rested protection extends throughout the British dominions." This is, to be sure, an accidental international copyright; nevertheless it is effective. But we imagine, unless our own country grants like privileges, this one-sided privilege will be rushed before long.

WE would call attention to the advertisement of Mr. Bernard Quaritch elsewhere in this number of an important work on Mexico, entitled "Antiquities of Mexico," by Lord Kingsborough.

MR. GOSTWICK, one of the authors of a "Handbook on German Literature" (Holt), has in press a work called "German Poets and their Times," a series of memoirs, with not a few translations from mediæval and modern poetry.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Sample Grievance.

HAMILTON, N. Y., Oct. 20, 1874.

Editor Publishers' Weekly:

While on a flying visit, for the first time, to this beautiful village, we took our customary privilege of making the acquaintance of all the booksellers of the place, so as to enlarge our own knowledge of our brotherhood. Upon stepping into the first store, what was our surprise to see a customer pass over a *coal-oil can*, and request—not the material to enlighten the mind—but to enlighten the eye (bear in mind this was a bookstore, not a drugstore); and glancing over the kind of stock kept, what a sad spectacle of odds and ends was presented to our gaze! To what depths of indignity is a bookseller sunk in order to eke out a poor subsistence! Now here is a town, the centre of a rich farming district, well supplied with schools, and boasting a college with some two or three hundred pupils, yet not able to support a fair average bookstore without NECESSITATING the proprietors to add a list of articles more fitting to many other kinds of business. You have no task before you to discover the cause; the dealers will readily relate their sorrows: first, students are obtaining their school-books at another city, getting thirty per cent discount, we were informed; and secondly, because of the discounts they receive on school-books elsewhere, they expect on other school wants a corresponding reduction, so that the two dealers, each fearing the other may get what little trade there is left, consequently bid against each other till all that is left of a trade is a skeleton.

We did not hear that the clothing-stores, the shoe-stores, nor the hat-stores, were obliged to give away all their profits for the advancement of knowledge; but the poor bookseller must bear the sins of all the trades, and be offered up as a sacrifice on the altar of education.

Verily, we felt it was time for us to imitate the request made recently to the delegates of the Chattanooga Republican Convention, and to call upon the booksellers of the country to send on their list of "outrages," and let us see if there is not in some way a remedy to be found.

Let each bookseller who joins our associations be informed that he will be assisted in his endeavor to protect his rights, and there will be no lack of names for membership when they see benefits will arise from it.

Again we say to the brotherhood of booksellers, *send on your list of "outrages,"* stating them plainly and to the point, to Robert Clarke, Esq., chairman of the Arbitration Committee, Cincinnati, Ohio, so that by the next annual meeting in July, the wrongs to the trade being clearly and fully defined, the remedies may be suggested in the report of that committee.

H.

BOOKS RECEIVED.

THE MISTRESS OF THE MANSE, by J. G. Holland. (Scribner, Armstrong & Co.) "Bitter-Sweet" found so many readers, that any thing from the same author's pen will be eagerly sought. The present poem is a simple story of a young minister entering the manse of his church with his newly wedded wife. The romance of their lives is feelingly and poetically drawn. 12mo, cloth, $1.50.

SOME LEADING PRINCIPLES OF POLITICAL ECONOMY NEWLY EXPOUNDED, by J. E. Cairnes. (Harper & Brothers.) Though the above work is an attempt to recast some considerable portion of political economy, it is not to be regarded as antagonistic to the science built up by the labors of Adam Smith, Malthus, Ricardo, and Mill. The only points on which the author has ventured to join issue with them, are what may be called those intermediate principles, by means of which the detailed results are connected with the higher causes which produce them. In pursuance of this, he has embraced every opportunity of bringing theoretic doctrines into comparison with the facts presented by modern industry and commerce. In this way he has been led to examine the power and pretensions of trades-unions, the efficacy of strikes, and other questions involved in the relations of labor and capital. 8vo, cloth, $2.50.

GERMAN CONVERSATION-GRAMMAR, by Dr. Emil Otto. (Henry Holt & Co.) A new edition of this well-known and popular text-book for learning the German language has been issued, with full vocabularies in German and English, by L. Pylodet. They will be found an invaluable addition to the work. 12mo, cloth, $1.75.

LLOYD DALAN, by Mary Densel. (E. P. Dutton & Co.) Relates the life of a high-spirited and generous boy, the son of a wealthy mill-owner in a New-England village. His father's mills are burnt, and he is reduced to poverty, but prefers the humble occupation of a car-conductor to being dependent on any one's charity. The home life of the "Mannings," and the little details of the girls' temptations and vanities, make up a very nice story. 18mo, cloth, $1.25.

FOR BETTER OR WORSE, by Jennie Cunningham Croly. (Lee & Shepard.) "A book for some men and all women," sayeth "Jennie June." "*All* women" will do well to study Mrs. Croly's able and pointed remarks on "marriage," "divorce," and the "qualifications for marriage." The little work is rich in old-fashioned advice and old-fashioned common-sense. The American woman needs just such strong words of admonition to shake her out of her apathy; she has become in the past fifty years such a weak, ailing, helpless creature (despite the strong-minded sisterhood), so fallen from the physical perfection of her grandmothers, so indifferent a wife and so unwilling a mother, that unless her own sex speak to her in plain terms like these, and show her without faltering where the path of duty lies, she will make no effort towards her own regeneration. 16mo, cloth, $1.50.

SALEM, by D. R. Castleton. (Harper & Bros.) The facts interwoven in this story relate to the belief in the prevalence of witchcraft which possessed the public mind in the early colonial times in New-England. They are all well authenticated, and present a fearful record of the extremes to which ignorance and superstition may carry a people. The story is well written, but is given more as a medium for representing the scenes and delusions of the times. 12mo, cloth, $1.25.

KNIGHTS AND SEA-KINGS; OR, THE MIDDLE AGES. Edited by Rev. S. R. Smith. (D. Lothrop & Co.) An interesting account of the Crusades of the twelfth and thirteenth centuries. Written in a familiar style, and well illustrated. A book that most boys would highly prize. 12mo, cloth, $1.75.

SELECTED POEMS, No. 12. (K. Tompkins.) The little book just out of this series contains "Mother and Poet," by Mrs. Browning; "The Horn of Egremont Castle" by Wordsworth; and "Mary Morrison," by Burns. The series ought to have a wide sale, every poem in it being of acknowledged merit, while the numbers are beautifully printed on tinted paper and well illustrated, and sell at the very low price of ten cents each.

THE PUDDLEFORD PAPERS, by H. H. Riley. (Lee & Shepard.) As rich a volume of humorous sketches as any one need want to read. Some of them are inimitable—"Ike Turtle's Dream," and the descriptions of the "fire-eater" and the "caravan" that came to "Puddleford," are racy in the extreme. 12mo, cloth, $1.50.

STATIONERY NOTES.

TRADE is getting brisk.

ALL varieties of Christmas goods are now upon the market.

BLUE Russia leather, a new style, is becoming popular.

HIGHLY tinted note-papers are going out of fashion, but the peculiar shapes remain.

MORE new games for indoor amusement have been put upon the market this season than for some years past, and they all sell well.

A NEW style of fancy goods, called "Crystal Ware," is now offered. It consists of cut glass, variously colored. Odor cases and numerous articles may be had at all prices, ranging from $4 to $25 each.

CHARLES D. PRATT, 41 Maiden Lane, has received a large invoice of new bronzes, among which is the latest novelty, the two-story Mansard-roof ink-stand. This is of French clear bronze, and is very handsome. It sells for $5.

SMALL bronze ornaments, of every description, may now be had. They are inkstands, match-safes, thermometers, or jewel-boxes; in fact, every thing that is either useful or ornamental. The prices will suit everybody.

MILTON BRADLEY & CO., Springfield, Mass., have issued their usual supply of new Christmas games. There is the Japanese game of Kakeba, Round the World, Bible Characters and Events, Patriots of the Revolution, Novel Fortune-Telling, also the game of Bell and Hammer, and many others.

THE NEW PORTABLE BOOK-REST now being introduced by the Portable Book-Rest Co. of Newark, N. J., is decidedly an improvement on all other similar inventions we have seen. Its principle is very simple, without intricate machinery, can be attached to any chair in a moment, and made to suit any reading position,

as has been fully demonstrated at this office, where any one who wishes to examine it can do so. It is made of black-walnut, with full nickel mounting, and when adjusted looks very neat and ornamental. It retails for only $6, with a fair discount to dealers. Any bookseller will be likely to sell one or two, perhaps a dozen, of this useful invention. A glance at the illustrated advertisement on another page will give a clearer idea of its construction and usefulness, though we can not comprehend why the acidulous-looking elderly lady in the picture can not, at the same time, finish the knitting of John Henry's socks or hold Sarah Jane's baby —but perhaps she's a lone widow, or worse, a maiden all forlorn.

DODGE, COLLIER & PERKINS, of Boston, the well-known stereoscope manufacturers, are now offering an assortment of fine rosewood Graphoscopes of their own manufacture. They have now ready three sizes, which sell for $20, $30, and $38.50; also a large assortment of French Graphoscopes, varying from $10 to $40. Their various sizes of box-stereoscopes range from $7.50 to $80. Their advertisement appears on another page.

A VALUABLE new blank-book has been published by Robert Clarke & Co., Cincinnati, entitled "Name and Address Book." It is arranged upon an entirely new plan, having an index throughout the volume, with printed division for name, business, and address. It will be found a great convenience for every counting-house. It retails for $1.

MESSRS. SURDAM & WHITE, 299½ Broadway, have placed upon the market a new article for parlor amusement which deserves a place in every house. It is called the Graphoscope, and is designed to give a natural and life-like appearance to all sorts of objects. It is used with great success with chromos, photographs, engravings, flowers, leaves, etc., and will prove to any one a source of endless amusement. The instrument is also a perfect stereoscope, having a set of lenses arranged for stereoscopic views, so that it serves a double purpose. These instruments are made of rosewood, handsomely polished, and can be packed in a compact form for shipment. The lenses and all are manufactured by Surdam & White. The Graphoscope costs from $24 to $50, according to size.

LITERARY AND TRADE NEWS.

MESSRS. HENRY HOLT & CO. have in preparation a library of biography in 12mo volumes, to be devoted respectively to great statesmen, soldiers, painters, sculptors, architects, discoverers, inventors, philosophers, poets, historians, preachers, lawyers, doctors, etc., etc. Each volume will be under competent editorship, and will present an outline history of the art which its subjects practiced. The style and arrangement will make them equally useful to the instructor and the general reader.

A SECOND series of "Yesterdays with Authors," to include anecdotes and recollections of Rogers, Leigh Hunt, Barry Cornwall, Walter Savage Landor, De Quincey, Charles Sumner, and other men of note, is hinted to be in preparation by Mr. Fields.

THERE is to be a new volume of Miss Thackeray's modern fairy stories, "Bluebeard's Keys, and other Stories."

NEXT spring will find the American Tract Society half a century old. During these fifty years it has published over 1000 volumes.

THE second issue of "The People's Handy Pamphlets," a series of short essays published by the Authors' Publishing Company, will contain a sketch by B. F. Mason, of California, entitled "My Experience as a Detective." The price is five cents a copy, at retail; at wholesale, $3 a hundred.

THE Sisters of Mercy at St. Catherine's Convent, New-York, have issued a volume of poems, entitled "Poems for Catholics and Convents, and Plays for Catholic Schools." It is a handsome 12mo volume of 294 pages, and is tastily bound. The proceeds are for the benefit of the children under the care of the Sisters.

THE American Literary and Commission Agency, formerly carried on by Mr. C. D. Cazenove, at 15 Beaufort Buildings, Strand, London, has lately been transferred to Messrs. Lockwood & Co., 7 Stationers' Hall Court, who have not only their own long experience in the export trade to aid them, but have also the personal services of Mr. Cazenove, who will superintend that branch of the business himself. Mr. Cazenove's intimate acquaintance with the trade in both countries will be a guarantee to those who have had dealings with him that all commissions will be executed by him with great intelligence and faithfulness.

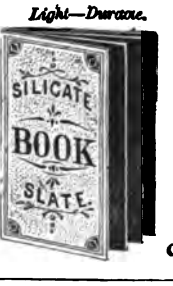
MR. THOMAS sends us, from Dayton, one of the spiciest bits of "humors of the trade" we have yet seen: "I had just put out a poster for Talmage's last book. The next day I received a postal card, which read: 'Dear Sirs, I see you have old wells dug out. I have an old well I want dug out. Send your man around at once to 17 La Belle street. Yours truly, Richard Ford.'"

A VOLUME on "Wild Life in Florida," promised by an English Life-Guards officer, will teach us something of our own country.

Catalogues Received.

FROM LOCKWOOD & CO'S., 7 Stationers' Hall Court, London, E.C. Trade catalogue, dated November, 1874.

Light—Durable.



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PUBLISHERS' WEEKLY EXTRA.

SATURDAY MORNING.

NEW-ENGLAND BOOK-TRADE ASSOCIATION.

Special Meeting held at Boston, November 19, 1874.

PROCEEDINGS.

BOSTON, November 13, 1874.

DEAR SIR: You are respectfully requested to attend a meeting of the booksellers of New-England, to be held on Thursday, November 19, at 11 A.M., at the Parker House, for the purpose of co-operating with the American Book-Trade Association, the Central Booksellers' Association, and other auxiliary associations, and also the Publishers Board of Trade, in carrying out the reformatory measures recommended at the late convention of the Book-Trade at Put-in Bay, Ohio.

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NICHOLS & HALL,
JAS. R. OSGOOD & CO.,
ROBERTS BROS.,
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and others.

☞ Please notify the other booksellers of your town.

Pursuant to the above call, there was a large gathering of the book-trade of New-England on the 19th inst., at the Parker House, Boston. The meeting was called to order by Mr. C. A. B. Shepard, of Lee & Shepard, who nominated Mr. H. O. Houghton, of H. O. Houghton & Co., as chairman, which nomination was ratified by those present. Mr. Houghton called the meeting to order, and briefly called their attention to the object which had brought them together. Mr. William Lee, of Lee & Shepard, was chosen secretary of the meeting. Mr. A. D. F. Randolph, of New-York, being present, was invited to make some remarks Mr. Randolph began by alluding to some of the pioneer houses in Boston, and contrasted the present colossal proportions of the business with its extent in the earlier days of its history. He animadverted rather severely on the custom of undersell-ing, so prevalent in Boston and New-England, and thought more had been done here toward bringing about the present demoralized condition of the trade than in any other section of the country. He hoped, however, never to see the day when the worthy chairman (Mr. H.) should be compelled personally to peddle the Bible Dictionary to the clergymen of the land, or the honored secretary (Mr. Lee) obliged to hang about the school-houses for the purpose of selling his "Optic" books to the boys. He then reviewed the history of the American Book-Trade Association, and stated that, if New-England would only come into line, it would greatly aid in other sections, particularly in Philadelphia. He strongly commended the efforts made by those who have supported the movement from the start, and called attention to the fact that the Appletons, having an application for terms from a large educational institution, responded that 20 per cent was the best that they could allow. The result was that the local dealer got the order, to which he had really the first claim. There would be no trouble if we only had faith in the honor of the trade. There were jealousies and difficulties of all kinds to be overcome, but all reforms are brought about slowly, He then exhibited the list of signatures to the 20 per cent rule obtained in New-York, which includes every prominent publisher and nearly all the booksellers. He explained the acts and resolves of the Central Booksellers' Association, and read a letter from the American News Company, indorsing the movement; also one from H. E. Simmons, of the American Tract Society. His remarks, which can only be briefly outlined, were frequently and heartily applauded.

The Chairman followed with some further remarks, assuring him that Boston would join hands with New-York, and stated that, for himself, he preferred the booksellers should do all the bookselling; the publishers merely supplying the trade.

MR. DODD, of New-York, was invited to give an account of the steps the trade of that city were taking, and how the matter was being received.

MR. WALTER APPLETON was called for, and briefly responded, assuring those present that the firm he represented were in hearty sympathy with the movement.

MR. BOWKER, of the PUBLISHERS' WEEKLY and *New-York Mail*, was the next speaker. They must, he said, expect to meet with opposition. The public are generally in sympathy with the booksellers, and will indorse any fair arrangement that may be made Mr. Leavitt is willing to substitute the annual fair instead of the time-honored trade sale. He concluded by saying that there never was a better time to put the matter through.

At this point Mr. Houghton was obliged to leave, and Mr. Randolph was chosen chairman.

A general discussion of the subject followed. Remarks were made by the following gentlemen: Mr. Hammett, of Boston; Mr. Randolph, of New-York; Mr. Draper, of Andover; Mr. Sargent, of Boston; Mr. Campbell, of Boston; Mr. Loring, of Portland; Mr. Lee, of Boston; Mr. Noyes, of Portland; Mr. Clarke, of Boston.

Those present were invited to come forward and sign their names to the twenty per cent rule adopted by the New-York trade, and all did so, many in addition joining the American Book-Trade Association.

On the motion of Mr. Sargent, a committee of five were empowered to draft a constitution of an association for New-England, to act as an auxiliary to the American Book-Trade Association. They were also instructed to obtain the signatures of all the other booksellers in Boston. This committee consists of the following gentlemen: M. H. Sargent, William Lee, A. Williams, S. F. Nichols, and James Campbell.

A vote of thanks was passed for the services rendered by Messrs. Randolph, Dodd, and Appleton, a part of the committee in New-York for obtaining signatures.

Then followed reading of letters from dealers in Bangor, Bath, Rutland, Pittsfield, Providence, Hartford, and other places, approving of the object of the meeting, and regretting their inability to attend.

The meeting then adjourned, subject to call by the committee of five above mentioned. The meeting was a great success.

Ready Immediately.

(Published in connection with MR. JOHN MURRAY, of London.)

Maetzner's English Grammar.

A Methodical, Analytical, and Historical Treatise on the Orthography, Prosody, Inflections, and Syntax of the English Tongue. Translated from the German by CLAIR J. GRECE, LL.B., Member of the Philological Society. 3 vols. 8vo. $15.

This valuable work, long in preparation, is at last ready. It is rather singular, and it is also a literary event to be chronicled, that the best English Grammar extant should have been written by a German author in the German language, translated into English by an Englishman, and printed in the English language in Germany, for publication in England and America. "Maetzner's English Grammar" will be an indispensable work of reference, and should be added to all College Libraries.

William Blake's Poetical Works.

Edited, with a Prefatory Memoir, by WILLIAM MICHAEL ROSSETTI. With a fine steel portrait of Blake. Cabinet edition, to match our cabinet edition of Jean Ingelow's Poems. $2.25.

The Christian in the World.

By Rev. D. W. FAUNCE. 16mo. $1.50.

This is the Fletcher Prize Essay, which won the prize of five hundred dollars from Dartmouth College.

MISS ROSSETTI'S CHRISTMAS STORY.

Speaking Likenesses.

By CHRISTINA ROSSETTI. With pictures thereof by Arthur Hughes. 1 vol. square 12mo, cloth, to match "Sing-Song." $1.50.

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Be so good as to send in your orders at once for these Books, to be published Thanksgiving week.

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The Joy of Autumn. After William Hart. Size, 16¼ by 20		12.00
Moonlight on the Coast. After L. Douzette. Size, 22⅞ by 16¼		15.00
Reminiscences of an Old Man. After A. B. Durand. Size 32¼ by 21¾		25 00
Evening Glow on the Coast of Maine. After M. F. H. DeHaas. Size, 32¼ by 21¾ . .		25.00

California Views. After John R. Key.

1. THE GOLDEN GATE, looking West.
2. CLIFF HOUSE.
3. MT. DIABLO, San Joaquin Valley.
4. LAKE TAHOE, looking Southwest.
5. SACRAMENTO VALLEY.
6. HARVESTING, near San Jose.
7. SANTA CRUZ MOUNTAINS. Monterey Bay, Pacific Ocean.
8. REDWOOD TREES, Santa Cruz Mountains.
9. BIG TREES, Calaveras Grove.
10. YOSEMITE VALLEY, looking East from the Mariposa Trail.
11. YOSEMITE VALLEY, looking West.
12. THE DOMES OF THE YOSEMITE.
13. BRIDAL VEIL FALL. Yosemite Valley.
14. NEVADA FALL. Yosemite Valley.

Size of each, 14 by 7 . . . . . Each $3.00

Nos. 8, 9, 13, and 14 are upright, all the others are long.

Midnight Sun at the North Cape. After L. Douzette. Size 22¾ by 16¼ 12.00

View in the Spreewald. After Carl Praeger. Size 24 by 15 . . . . . 9.00

Santa Clara Valley, California. } Companions. After John R. Key. Size of each,
In the Cumberland Mountains. } 26 by 11¾ . . . . . Each 10.00

ANIMAL PICTURES.

Group of Chickens. } Companions, after A. F. Tait. Size of each, 12¾ by 10 . . Each $5.00
Group of Ducklings. }

Group of Quails. After A. F. Tait. } Companions. Size of each, 14 by 10¾ . . Each 5.00
The Poultry-Yard. After E. Lemmens. }

Poultry Life—A. } Companions, after E. Lemmens. Size of each, 7¾ by 5¼ . . . . . Each 2.25
Poultry Life—B. }

The Bullfinch. } Companions, after Wm. Cruikshank. Size of each, 10 by 7¾ . . . . . Each 3.00
The Linnet. }

Pointer and Quail. } Companions, after A. F. Tait. Size of each, 12 by 10. Each 5.00
Spaniel and Woodcock. }

Maternal Love. After A. F. Tait. Size, 14 by 10¾ 5.00

City Life. After DeVos. } Companions. Size of each, in mat, 14 by 11. Each 1.50
Country Life. After F. Lautenberger. }

Travelling Comedians, No. 1. } Companions, after DeVos. Size of each, in mat, 14 by 11
Travelling Comedians, No. 2. } . . . . . Each 1.50

The Kid's Playground. After A. Braith. Size, 17½ by 11 . . . . . 6.00

Horses in a Storm. After R. Adams. Size, 22¾ by 15¾ 7.50

Dogs not Admitted. After Otto Bache. Size, 26 by 18 . . . . . 15.00

Stealing is a Sin. After G. Sues. Size, 14 by 10 . . . . . 3.00

FIGURE PIECES.

Madonna. After Murillo. Size, 20½ by 25½		$20.00
Madonna. After Murillo. Size, 14 by 18		10.00
The Maiden's Prayer. After John G. Brown. Size, 14 by 18		12.00
The Baby in Trouble. After Charles Verlat.	Comps. Size of each, 13 by 16½. Each	8.00
The Unconscious Sleeper. After L. Perault.		
Lashed to the Shrouds. After Theod. Kaufmann. Size, 20½ by 26½		10.00
Three Tom-Boys. After John G. Brown. Size, 17 by 21		15.00
Under the Apple-Tree.	Companions. After G. E. Niles. Size of each, 7 by 9. Each	2.50
Rest by the Roadside.		
The Barefoot Boy. After Eastman Johnson.	Comps. Size of each, 9½ by 13. Each	5.00
Wild Fruit. After Geo. C. Lambdin.		
The Young Commodore. After B. F. Reinhart.		
Playing Mother. After John G. Brown.		
The Boyhood of Lincoln. After Eastman Johnson. Size, 16½ by 21		12.00
Prairie Flowers. After Jerome Thompson. Size, 16½ by 20		12.00
Queen of the Woods.	Companions, after John G. Brown. Size of each, 14½ by 18½. Each	6.00
Little Bo-Peep.		
Little Prudy.	Companions, after Mrs. E Murray. Size of each, 7½ by 9½. Each	4.00
Little Prudy's Brother.		
The Dandelion Girl.	Companions, after G. E. Niles. Size of each, 10½ by 7 . . . . Each	2.50
Sledding.		
A Friend in Need. After F. Schlesinger. Size, 13 by 16½		6.00
First Lesson in Music. After T. Lobrichon. Size, 15 by 18		6.00
The Baby.	Companions. Size of each, 7 by 9½ . . . . Each	3.00
The Sisters.		
The Doctor. After Henry Bacon. Size, 8½ by 11		3.00
The Two Friends. After Giraud. Size, 13 by 16½		6.00
Sunny Day.	Companions after C. Spitzweg. Size of each, 9 by 15½ . . . . . Each	6.00
Golden Evening.		
The Reading Magdalen. After Correggio. Size, 12½ by 16½		10.00
Meditating Mischief.	Companions, after Phil. Hoyoll. Size of each, 10 by 12 . . Each	5.00
Our Pet Polly.		
The Odalisque.	Comps., after Gustav Richter. Size of each, 12 by 16½. Each	7.50
The Neapolitan Fisher-boy.		
The Family Scene in Pompeii.	Comps., after Joseph Coomans. Size, 14½ by 19. Each	20.00
The Farewell.		
Little Christel. After E. Knobel. Size, in mat, 6 by 7½		50
Idols of Our Home.		
1. PRATTLING PRIMROSE.	Comps., after Mrs. S. Anderson. Size of each, 10 by 12. Each	5.00
2. DREAMING DAISY.		
The Roman Beauty. After Joseph Coomans. Size 20½ by 25½		20.00
Sold! After Julian Scott. Size, 20 by 16		5.00
Andre Vesale. After E. Hamman. Size. 18 by 14		5.00
On a Strike. After F. Wieschebrink. Size, 13 by 16½		6.00
The Love-token. After Meyer von Bremen. Size, 14½ by 12½		10.00
The Fisherman's Children. After H. A. Dieffenbach. Size, 18 by 14		10.00
The Italian Beauty. After W. Boehm. Size, 20½ by 25½		20.00
The Neapolitan Fisherboy. No. 2.	Companions, after Gustav Richter. Size of each 8½ by 11 . . . . . Each	3.00
The Odalisque. No. 2.		
La Prima Vera. After Moradei. Size, 15 by 22		12.00

PORTRAITS.

Beethoven. After F. Schimon. Size, 18 by 23½	$20.00
Beethoven. After F. Schimon. Size, 11 by 14	5.00
Rev. Henry Ward Beecher Size, 14 by 17	5.00
Senator Revels. After Theod. Kaufmann. Size, 11 by 13½	3.00

FLOWERS, BIRDS, ETC.

Easter Morning. After Mrs. James M. Hart. Size, 14 by 21 . . . . . $10.00
The Same. Size, 6¾ by 10¼ 3.00
Easter Morning, No. 2. / **Easter Morning, No. 3.** Comps., after Mrs. O. E. Whitney. Size of each, 6¾ by 10¼. Each 3.00
Easter Morning, No. 4. / **Easter Morning, No. 5.** Comps., after Mrs. O. E. Whitney. Size of each, 6¾ by 10¼. Each 3.00
Autumn Leaves—Maple. / **Autumn Leaves—Oak and Elm.** Companions. Size of each, 10½ by 14 . . . . Each 1.00
Wood Mosses and Ferns. / **Bird's Nest and Lichens.** Companions, after Miss Ellen Robbins. Size of each, 10½ by 14 . . . . . Each 1.50
After the Rains. / **Before the Frosts.** Companions, after Florence Peel. Size of each, 9¾ by 6¾ . . . . . Each 3.00
Flowers of Hope. After M. J. Heade. / **Flowers of Memory.** After Miss E. Remington. Comps. Size of each, 14¾ by 8¼. Each 5.00
Wild Flowers, No. 1. / **Wild Flowers, No. 2.** Comps., after Miss Ellen Robbins. Size of each, 10 by 7 . . Each 3.00
Nasturtions. / **Petunias.** Comps., after Miss C. Chaplin. Size of each, in very rich mat, 14 by 22 . Each 2.00
Flower Bouquet. Size, 13¼ by 16¾ 6.00
Fringed Gentian. After H. R. Newman. Size, in mat, 14 by 17 . . . . . 2.00
Passion Flower. After Mrs. O. E. Whitney. Size, in mat, 14 by 17 . . . . . 1.50
Wild Roses. After Mrs. Nina Moore. Size, 12¼ by 9 . . . . . 3.00
Bouquet of Lilacs. After M. DeLongpré. Size, 22 by 28 . . . . . 5.00
Bouquet of Moss Roses. / **Bouquet of Autumn Leaves.** / **Bouquet of Apple-Blossoms.** / **Bouquet of Mayflowers.** Companions, after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14 . . . . . Each 1.00
Bouquet, Nos. 1, 2, 3, and 4. Comps. Size of each, in mats, 11 by 14. . . . . Each 1.00
Bouquet, No. 5. After Mrs. O. E. Whitney. Size, in mat, 11 by 14 . . . . . 1.00
Bouquet, No. 6. / **Bouquet, No. 7.** Comps., after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14. Each 1.00
Bouquet, Nos. 8, 9, 10, and 11. Companions, after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14 . . . . . Each 1.00
Bouquet, Nos. 12, 13, and 14. Companions, after Mrs. O. E. Whitney. Size of each, in mat, 14 by 17 . . . . . Each 1.50
Bouquet, No. 15. / **Bouquet, No. 16.** Companions, after Mrs. O. E. Whitney. Size of each, in arch-top mats, 17 by 14 . . . . . Each 1.50
Bouquet, No. 17. After Mrs. O. E. Whitney. Size in mat, 14 by 17 . . . . . 1.50
Bouquet, No. 18. / **Bouquet, No. 19.** Companions, after Mrs. O. E Whitney. Size in mats, 14 by 17. Each 1.50
Mayflowers. / **Apple-Blossoms.** Companions. Size of each, in mat, 11 by 14 . . . . . Each 1.00
The Winter Wren. / **The Ruby-crowned Wren.** / **The Savannah Sparrow.** / **The Blackthroated Blue Warbler.** Companions. Size of each, in mat, 11 by 14 Each 1.00
Winter Wren and Autumn Leaves. / **Canary Bird and Moss Roses.** Companions, after Mrs. O. E. Whitney. Size of each, in mat. 14 by 17 . . . . . Each 1.50
Gatherings by the Wayside. Mementoes of Old England.
1. The Primroses at Home. 3. Spring's Delights.
2. The Hedge-Sparrow's Mansion. 4. Bramble and Wild Plums.
Comps. After C. Ryan. Size of each, mounted on gray board, 14 by 11 . . . Each 2.00
Sacred Music. After R. D. Wilkie. / **Secular Music.** After Mrs. O. E. Whitney. Companions. Size of each, in mat, 14 by 17. . . . . Each 2.00
Anchor and Flowers, Nos. 1 and 2. Companions, after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14 . . . . . Each 1.25
Bouquets No. 20 and 21. Companions, after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14 . . . . . Each 1.00
Bouquets No. 22 and 23. Companions after Mrs. O. E. Whitney. Size of each, in mat, 11 by 14 . . . . . Each 1.00
Chipmunk and Ferns. / **Wren's Nest and Ferns.** Companions, after Mrs. O. E. Whitney. Size of each, in mat, 14 by 17 . . . . . Each 1.50

DINING-ROOM PICTURES.

Strawberries and Basket. **Cherries and Basket.** **Currants.** **Raspberries.**	Companions, after Miss Virg. Granberry. Size of each, 18 by 18 . . . . . Each	$7.50
Trout. **Pickerel.**	Companions, after Geo. N. Cass. Size of each, 24 by 14 . . . . . Each	7.50
Fruit Piece, No. 1.	After C. Biele. Size, 16 by 12	6.00
Our Kitchen Bouquet.	After William Harring. Size, 18½ by 12⅝	5.00
Blackberries in Vase.	After Lilly M. Spencer. Size, 13½ by 16⅞	6.00
Dead Game.	After G. Bossett. Size, 11⅛ by 8⅝	3.00
Dessert No. 1. **Dessert No. 2.**	Companions, after R. D. Wilkie. Size of each, 10½ by 15 . . . . . Each	5.00
Dessert No. 3. **Dessert No. 4.**	Companions, after C. P. Ream Size of each, 10 by 12 . . . . . Each	5.00
Dessert No. 5. **Dessert No. 6.**	Companions, after C. P. Ream. Size of each, 25⅛ by 20½ . . . . . Each	12.00
Dessert No. 7.	After I. Willms. Size, 10 by 12	5.00
Game Piece No. 1. **Game Piece No. 2.**	Companions, after Geo. N. Cass. Size of each, 18⅜ by 24. Each	7.50

HALF CHROMOS.

Our Half-Chromos do not claim to be fac-similes of the originals, like our Chromos, being worked with fewer plates, and therefore selling at a lower price. Nevertheless, all these pictures will be found to be very pleasing, both in design and execution, and well worthy the attention of purchasers.

12 Views on the Hudson.	Size of each, mounted on white board, 6½ by 4¾ . . . . . Per set	$1.50
12 American Coast Scenes.	Size of each, mounted on white board, 6½ by 4¾ . . . . . Per set	1.50
The Same, in mats, 6¾ by 4¾		1.88
Morning. **Evening.**	Companions. After Rosa Bonheur. Size of each, 17⅞ by 12 . . . . . Each	5.00
The Indian Siesta.	Size, in mat, 14 by 7½	2.00
Christ and St. John.	After Ary Sheffer. Size, in mat, 17½ by 22	2.00
The First Bible Lesson.	Size, 13 by 9½	1.50
The Rescue.	Size, 13 by 8¾	1.50
The Happy Family.	After L. Perrault. Size, 16½ by 13	3.00
Spring Flowers.	After L. Knaus. Size, 9¾ by 12¾	2.00
12 Seaside Sketches.	Size of each, in mat, 6¾ by 4¾ . . . . . Per set	1.88

ENGRAVINGS, ETC.

Album of American Artists. No. 1, "Pastoral Scenes." Six original lithographs, in black and tint, by J. Foxcroft Cole. Size of each, 16 by 20. . . . . Per set $5.00

The Flower of Heaven. Steel engraving, by Halpin, after Charles A. Barry. Size of plate, 21 by 26½ 1.00

Our Women Warriors. Steel engraving, by Halpin and Hunt, after Eastman Johnson. Size of plate, 32 by 26. Proofs on India paper 15.00

Plain Prints 5.00

The Happy Family. After L. Perrault. Lithograph in black and tints. Size of plate, 20½ by 16 75

The Poultry of the World. Portraits of fifty-two of the most valuable breeds of fowl. Size of plate, 22 by 28.

1. On heavy plate paper, tinted ground 2.00
2. On stout white paper 1.00
3. Same as No. 2, mounted on rollers and varnished, ready for hanging 1.50

PRANG'S GEMS OF AMERICAN SCENERY.

THIS series of "Gems" will be continued, and is intended to embrace all places of interest and natural beauty in America. The pictures are mostly from original sketches, made on the spot by an artist sent there by us for the purpose.

Each set contains six views. Size of each 5 by 7, mounted on white board 10 by 12. . . . . Per set $2.00

1. Six views in the Yosemite Valley, No. 1.
2. Lake Winnipiseogee and Neighborhood, No 1.
3. Lake Winnipiseogee and Neighborhood, No. 2.
4. Pemigewasset and Baker River Valley.
5. Vermont Scenery.
6. Six views in the Yosemite Valley, No. 2.
7. Six Views in Cuba.

PRANG'S IMPERIALS.

PRANG'S Imperials represent flowers, ferns, etc., executed after the designs of Mrs. O. E. Whitney, the popular flower painter. Mrs. Whitney's little paintings have long been well known all over the United States, but being executed by hand, their price was comparatively high. We offer these reproductions, fully equal to the originals in finish, at a price which can be afforded by everybody.

Put up in envelopes containing six cards.

Size of Cards, 5¼ by 7 . . . . . Price per envelope, **$1.50**

1. **Flowers and Ferns, No. 1.**
2. **Garden Flowers, No. 1.**
3. **Roses.**
4. **Autumn Leaves.**
5. **Flowers and Ferns, No. 2.**
6. **Moss Rose-buds.**
7. **Snowdrop, Ivy, etc.**
8. **Garden Flowers, No. 2.**
9. **Birds and Flowers (in mats).**
10. **Emblems and Flowers (in mats).**

PRANG'S ARTISTIC PICTURE CARDS.

WE propose to extend this series by adding new subjects, from time to time, selecting especially those which are calculated to please and instruct children.

Put up in envelopes containing ten cards.

Size of Cards, 3 by 4 . . . . . Price, per envelope, **50 cents.**

1. **Costumes of German Peasants, No. 1.**
2. **" " " " " 2.**
3. **American Birds, No. 1.**
4. American Birds, No. 2.
5. Domestic Animals, No. 1.
6. Wild Animals, No. 1.

ALBUM PICTURES.

THESE pictures, of the usual size of card photos, are put up in envelopes of twelve different cards each. Their beauty and great variety have made them favorites with the public. They can be kept in the envelopes, or collected in albums, which latter we can also provide. They are also used extensively as Rewards of Merit.

Price, per envelope . . . . . 50 ct .

Wild Flowers of America, nine different sets.
American Sea-Mosses, three different sets.
Views in Central Park, N. Y., three different sets.
Butterflies of America, five different sets.
American Wood-Mosses, two different sets.
American Autumn Leaves, five different sets.
Summer Landscapes.
Winter Landscapes.
American Cultivated Flowers, two different sets.
American Fruits and Blossoms, two different sets.
Humming Birds of America, two different sets.
American Singing Birds, four different sets.
Roses, two different sets.
Life of Childhood, two different sets.
Life in Camp, two different sets.
Animals (Home-Pets), two different sets.
Views on the Hudson.
White-Mountain Scenery.
Views of Niagara Falls.
Street Scenes in New York.
Assorted Lot (containing one card each of twelve different kinds).
Vessels and Marine Views, three different sets.
Views in Newport, R. I.
Language of Flowers, five different sets.
Views in Boston Harbor.
Paradise of Childhood, two different sets.
Nursery Rhymes.
Scenes on the Route between Boston and New York, 2 different sets.
Scenes on the Hudson.
Scenes on the Pennsylvania Central Railroad, two different sets.
Scenes on the Erie Railroad.
Scenes in Boston.

MISCELLANEOUS CARDS.

Album Insertion Cards.
1. To insert in first page of photographic album . . . . . Each, 10 cts.
2. To insert in last page of photographic album . . . . . Each, 10 cts.

Album Congratulation Cards.
Birthday, Wedding, Christmas and New-Years Cards . . . . . Each, 10 cts.

Album Friendship Cards.
1. With verses and blank for name . . . . . Each, 10 cts.
2. With blanks for photograph and name . . . . . Each, 10 cts.

Language of Flowers, in Boxes.
50 Cards, Language of Flowers, in an elegant box . . . . . Per box, $3.00

Illuminated Rebus Cards, 12 in a set . . . . . Per set, 25 cts.

Card Portraits of all the men and women of American History . . . . . Each, .05 cts.

PRANG'S PATENT ALBUMS.

1. Square, holding 1000 Cards, 12 on a page $18.00
2. Square, holding 600 Cards 12 on a page 10.50
3. Square, holding 300 Cards, 6 on a page 5.50
4. Octavo, holding 180 Cards, 4 on a page 4.00
5. Octavo, holding 100 Cards, 4 on a page 3.00

REWARDS OF MERIT FOR DAY SCHOOLS.

1.	Gold border, colored pictures, blanks for names	Set of 10,	$0.30
2.	Gold and one color, similar to No. 1	" "	0.20
3.	Printed in one color	" "	0.10
4.	Motto Rewards, blanks for names	" "	0.15
5.	" " no blanks	" "	0.15
6.	Ornamental Picture Rewards, blanks	" "	0.10
7.	" " " no blanks	" "	0.10
8.	Same design as 1, cheap edition	" "	0.20
9.	" 2, "	" "	0.10
10.	" 3, "	" "	0.07
11.	" 4, "	" "	0.10
12.	" 5, "	" "	0.10
13.	" 6, "	" "	0.07
14.	" 7, "	" "	0.07
15.	Teachers' Photograph Reward, Gold, blank for photograph	" "	0.10
16.	Picture Rewards, Gold, colored pictures	" "	0.30
17.	Picture Rewards, Gold, small pictures	" "	0.15
18.	Same design as 16, cheap edition	" "	0.25
19.	Same design as 17, cheap edition	" "	0.10
20.	Rewards, Flower Borders, and Mottoes	" "	0.07
21.	Illuminated Rewards, printed with four colors	" "	0.25
22.	Rewards, Sprinkled Pictures	" "	0.25
23.	" " " large size	" "	0.30
24.	Teachers' Photograph Rewards, No. 2	" "	0.10
25.	Poor Richard's Maxim Rewards	" "	0.30
26.	Reward of Merit Bookmarks	" "	0.25
27.	" " "	" "	0.15
28.	" " "	" "	0.25
29.	" " "	" "	0.15
30.	Rewards. Colored pictures	" "	0.25
31.	" Printed in red and green	" "	0.10
32.	" " " "	" "	0.10
33.	" " " "	Per 100,	0.75
34.	" " " "	" "	0.75
35.	" " " "	" "	0.45
36.	" " " "	" "	0.45
37.	Album Card Rewards. Summer Landscapes	Set of 10,	0.25
38.	" " " Winter "	" "	0.25
39.	" " " American Birds	" "	0.25
40.	" " " Wood Mosses	" "	0.25
41.	" " " Autumn Leaves	" "	0.25
42.	" " " Nos. 37 to 41, assorted	" "	0.25
43.	Floral Rewards. Blanks for names	" "	0.12
44.	" " No blanks	" "	0.12
45.	Ornamental Rewards. Blanks for names	" "	0.30
46.	" " No blanks	" "	0.30
47.	Daily "Good" Tickets	Per 100,	0.15
48.	Weekly Rewards. plain, large	Set of 50,	0.25
49.	" " with Mottoes	" "	0.15
50.	" " Colored Pictures	" 25,	0.25
51.	Monthly Rewards, with Mottoes	" 20,	0.10
52.	" " Colored Pictures	" 10,	0.15
53.	Assorted Picture Rewards	" 25,	0.45
54.	Natural History Rewards	" 25,	0.45
55.	Album Card Rewards. Roses	" 10,	0.25
56.	Picture Rewards. Child Life	" 10,	0.25

ILLUMIN'D SCRIPTURE TEXTS, ETC., FOR SUNDAY SCHOOLS.

1.	Scripture Texts, gold, with colored pictures	10 cards,		$0.30
2.	" " old church style	12	"	.40
3.	" " modern church style	12	"	.30
4.	" " "	12	"	.25
5.	" " " plain black	25	"	.30
6.	" " mediæval style	12	"	.40
7.	Sunday School Gems	6 large	"	.40
8.	Infant School Cards, 2 sets	Each set, 10	"	.20
9.	Bible Alphabet, in black	25	"	.20
	" " in gold	25	"	.25
10.	Psalms of David, co ors and gold	10	"	.20
11	" " different colors	10	"	.15
12.	The Ten Commandments, modern church style	12	"	.25
13.	" " gold and colors	10	"	.20
14.	" " printed in gold	10	"	.15
15.	Sunday School Treasures, 2 sets	Each set, 10	"	.20
16.	Premium Cards; The Beatitudes	6 large	"	.50
17.	Premium Scripture Texts, 2 sets	Each set 6 large	"	.50
18.	Scripture Texts, mediæval style	12	"	.30
19.	" " " "	8	"	.20
20.	Attributes of Christ	12	"	.20
21.	Scripture Texts, Mosaic ground	12	"	.30
22.	Motto Chromos, No. 1. Crosses, etc., with mottoes, in mats	3 large	"	.75
23.	" " No. 2. " " "	3 "	"	.75
24.	" " No. 3. " " "	3 "	"	.50
25	" " No. 4. " " "	3 "	"	.50
26.	" " No. 5. " " "	3 "	"	.50
27.	Scripture Texts, surrounded by flowers, etc.	6	"	.38
28.	Sprinkled pictures (ferns, etc.), with texts	10	"	.25
29.	" " " " but larger	10	"	.30
30.	Premium Scripture Texts, 2 sets	Each set, 4 large	"	.38
31.	Motto Chromos, No. 6. Crosses, etc., with mottoes, in mats	3 "	"	.75
32.	Whitney's Gems, 2 sets	Each set, 3 "	"	.75
33.	Children's Tablets, 4 cards	Per card,		.25
34.	Floral Texts. Mottoes surrounded by flowers	10 cards,		.38
35.	Pilgrim's Prog ess. Colored pictures. 3 sets	Each set, 12	"	.40
36.	Children of the Bible. " " Cabinet size	12	"	.75
37.	" " " " Album card size	12	"	.40
38.	" " Black and Tint. " "	12	"	.25
39.	" " Plain Black. " "	12	"	.15
40.	Poor Richard's Maxims. Colored pictures. 2 sets	Each set, 12	"	.40
41.	Life of Joseph. Colored pictures. Cabinet size	12	"	.75
42.	" " " " Album card size	12	"	.40
43.	" " Black and tint. " "	12	"	.25
44.	" " Plain Black. " "	12	"	.15
45.	The Ten Commandments. Col'd pictures. Album card size	12	"	.40
46.	" " Black and tint. " "	12	"	.25
47.	" " Plain black. " "	12	"	.15
48.	Parables of our Lord. Colored pictures. Cabinet size	12	"	.75
49.	The Lord's Prayer, No. 1. Extension Book form	Each,		.25
50.	" " No. 2. Card form	12 cards,		.25
51.	Bible Problems in Pictures. 4 sets	Each set, 3 large	"	.50
52.	Initial Texts, in colors	25	"	.60
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9 Remember the poor.
10 Ask and ye shall receive.
11 God is our refuge and strength.
12 We all do fade as a leaf.
13 Thy will be done.
14 Cling to Jesus.
15 Love one another.
16 Be gentle unto all.
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44 Seek me early.
45 Trust in God.
46 I am the good shepherd.
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48 Remember thy Creator.
49 Rejoice in the Lord.
50 Watch and pray.
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197 Be faithful. (Gray cross, with moss roses.) In mat.
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120 Do right.
121 Lost time is never found again.
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123 Well begun is half done.
124 Where there is a will there is a way.
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129 A soft answer turneth away wrath.
130 Remember the Sabbath to keep it holy.
131 Feed my lambs.
132 Believe in Christ and live.
133 Lord, increase our faith.
134 Lord, I have loved the habitation of thy house.
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137 Happy New Year.
138 With joy we greet you.
139 Welcome home.
140 Welcome.
141 Welcome to our home.
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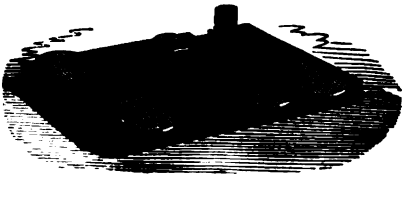

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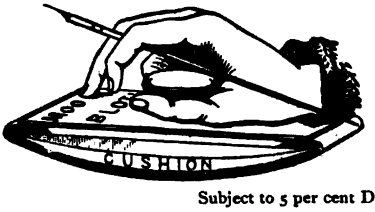

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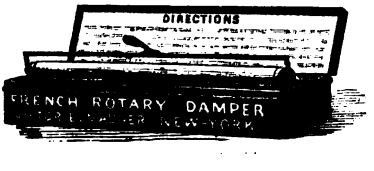

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VOL. VI. No. 22. NEW-YORK, Saturday, November 28, 1874. WHOLE No. 150.

A BOOK TO MAKE AN EPOCH.

D. APPLETON & CO.,

549 and 551 Broadway,

WILL PUBLISH NEXT WEEK,

THE

History of the Conflict between Religion and Science.

By JOHN W. DRAPER, M.D., Author of "The Intellectual Development of Europe." 1 vol. 12mo, cloth, $1.75. Forming one of the "International Scientific Series."

A correspondent, who has had the opportunity of examining the advance pages of Prof. John W. Draper's forthcoming book on "Religion and Science," writes us a brief sketch of his impressions concerning its character: "I have read with absorbing interest the proof-sheets of Dr. Draper's new work, 'A History of the Conflict between Religion and Science.' The account of this great struggle, I believe, has never before been written; but the work has now been done by a master, and the subject is placed in a very different light from that in which it has been usually regarded. Those who think that Dr. Draper's book consists merely of the resuscitated vestiges of an obsolete controversy will make a grave mistake. He not only explains the intellectual character of the contest, but he traces its immense issues; and, so far from being a mere chronicle of polemics, his book is rather a study of the dynamics of ideas as they have controlled the course of great public events for 2000 years. Dr. Draper uses his terms in the large historic sense, as representing great phases of human experience. By 'religion' he means those vast systems of doctrine, putting forth supernatural and infallible claims, and using governments in this world, as well as the terrors of the world to come, to repress all independent inquiry. By 'science' he understands not merely certain forms of knowledge, but the free study of Nature, the rights of reason, the untrammeled pursuit of truth; and by 'conflict' Dr. Draper means the protracted war of these opposing systems—that antagonism of fundamental ideas which has embroiled society for ages, and led to the most terrible consequences. The conflict of which he treats has been a mighty tragedy of humanity that has dragged nations into its vortex and involved the fate of empires. The work, though small, is full of instruction regarding the rise of the great ideas of science and philosophy; and he describes, in an impressive manner and with dramatic effect, the way religious authority has employed the secular power to obstruct the progress of knowledge and crush out the spirit of investigation. The decay of the religious faith of Greece and Rome, the rise of Christianity and its transformation on attaining imperial power, the conflicts that rent the Church, the advent of Mohammedanism and its influence upon theology and science, the controversies respecting the government of the world—the solar system—the antiquity of the earth and of man, and the relation of Latin Christianity to modern civilization, are treated by Dr. Draper with great skill of statement and originality of view. While there is not in his book a word of disrespect for things sacred, he writes with a directness of speech, and a vividness of characterization and an unflinching fidelity to the facts, which show him to be in thorough earnest with his work. The 'History of the Conflict between Religion and Science' is a fitting sequel to the 'History of the Intellectual Development of Europe,' and will add to its author's already high reputation as a philosophic historian."—*New-York Tribune*, October 23d.

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NOTES IN SEASON.

"ISMAILIA," Sir Samuel Baker's new book, is nearly ready at the Harpers', and with its vivacious text and capital illustrations is sure to be one of the most popular books of travel on their popular list. The "Wild Animals," by Wolf, which is their holiday book, is one of the finest works which has come from their press.

D. APPLETON & Co., New-York, will publish, early in the month, Dr. Draper's important work on "The History of the Conflicts between Religion and Science." It is a lucid and philosophical historical narrative of the relations between the Church and science from the earliest days, and coming *apropos* of the discussion which Tyndall's Belfast Address has made, will be exceptionally timely in its issue, and will prove a book that every thinker must read for himself.

A NEW poem by Rev. E. F. Burr, D.D., well known as the author of several religious works, is shortly to be issued by Nelson & Phillips, with many illustrations, which will make it appropriate as a holiday volume. Its title is "The Voyage; or, The Song of the Sea, and other Poems," and it will make an octavo volume, in handsome binding.

G. P. PUTNAM'S SONS announce the plan of a series of biographical works, which will be edited by Colonel T. W. Higginson. They are intended to meet the want of libraries and general readers, by giving information as to the current statesmanship and politics of England. The first volume, for instance, will probably include sketches of Gladstone, Disraeli, Forster, Bright, and Derby; the second, half a dozen or more "English Radical Leaders;" and others will sketch the politics of Spain, France, Russia, etc., by this same geographical method. These books, which have been planning for some time, are quite distinct in character from the series which is announced by Messrs. Holt, which will be a history of the several arts and sciences, in the shape of sketches of the men who have contributed to their progress.

The Proposed Book Fair.

CIRCULAR FROM THE COMMITTEE OF THE A. B. T. A.

AT the annual meeting of the American Book-Trade Association, held at Put-in Bay in July last, a committee was appointed with power to establish a semi-annual book fair, to take the place of the present trade sale. At this fair it was contemplated that publishers should offer *special terms* to the trade, but that the auction element should be discontinued or greatly modified.

The great objects to be secured by the proposed book fair are: 1st. A general assembling of the book trade from all parts of the country once or twice a year. It is believed that every bookseller ought to visit the large publishing marts at least once a year, in order that he may keep fully posted on all new books, and thus be able to conduct his business in an intelligent and enterprising manner.

The book fair must present attractions and inducements sufficient to make it for the interest of every bookseller to attend. If the bookseller and publisher can thus come face to face once or twice a year, each will stimulate in the other a spirit of enterprise.

2d. Some mode of selling books must be fixed on which will not force on the market a large number of books which are not wanted, and which are sold at prices ruinous to the publisher, and in turn are used by the purchaser (who finds them dead stock) to break down regular prices to consumers.

Can these results be accomplished? Many difficulties are in the way, and the committee desire to avail themselves of the best plans which may have been thought out by any bookseller or publisher.

The committee will meet Thursday, January 7th, 1875, before which time we would ask any and all who have given thought to this matter, to forward their plans to the committee, giving in a clear and distinct form their ideas in detail of any plan which they think could be successfully carried out.

It is of the first importance that the wants of the trade be fully met in this matter, or success can not be expected.

WM. H. APPLETON,
Chairman.

The other members of the Committee are A. S. Barnes and Isaac E. Sheldon, of New-York; Wm. Lee, of Boston; J. B. Lippincott, of Philadelphia; General McClurg, of Chicago, and Martin Taylor, of Buffalo; to any of whom communications on this subject can be addressed.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Abbott.—The Life and Adventures of Rear-Admiral John Paul Jones, commonly called Paul Jones. By John S. C. Abbott. (American Pioneers and Patriots.) Illustr. 12°, pp. 359. $1.50.....*Dodd & M.*

Aiken.—Outlines of the Science and Practice of Medicine. By William Aiken, M.D. (Edin.), F.R.S., Professor of Pathology in the Army Medical School. 8°. $5. *Lippincott.*

Almanacs.—Farmers' and Mechanics' Almanac for 1875. Sm. 4°, pp. 32. Pap., 5 c.....*Applegate, P. & Co.*

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Farjeon.—The King of No-Land. By B. L. Farjeon, author of "Blade-o'-Grass," etc. Illustr. 8°, pp. 70. Pap., 25 c.....*Harper.*

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March, F. A. *See* Eusebius.

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At Last.

AT last we are able to say that the book-trade reform is no longer a matter "i' the air," but is written down definitely in black and white. The energetic efforts of the committee, consisting of Messrs. Randolph, Dodd, and W. S. Appleton, of New-York, last week, resulted in their procuring nearly every signature desired in New-York to the twenty per cent rule, and with this document in hand the committee went at once to Boston, and met the trade in a meeting, of which a report, furnished by the secretary, has already been printed in our columns. The Boston brethren were a little skeptical before the meeting commenced, but that brought forth such thoroughly good talk, especially on the part of Mr. Campbell, of Boston, and gave such a thorough airing to the question, that those who came to scoff remained to sign; and we can fairly say that the trade of New-York and New-England are now in harmony on this important basis. There was a good deal of reason to fear that the Boston people would hold back from the reform, chiefly for the reason that each one proposed to sign only on condition that somebody else signed first. This difficulty, however, was swept away in the course of the meeting at the Parker House, and even those whom it was thought would be most backward in falling into line were ready enough to sign before the gathering dispersed. This twenty per cent rule which New-York and New-England have now adopted is really the vital matter in the present movement. It is the one basis, and the only basis, on which, in the present state of the trade, all interests can be brought together and welded into an organization which can from that platform work together in future for the thorough improvement of the trade.

It now remains for Philadelphia to do likewise with Boston and New-York. The whole question now centres in that city, and the responsibility of making or breaking the American book trade rests virtually with the heads of the trade in the city of brotherly love. We trust this new era of fraternity in the book trade will not be broken down in a city whose name is so prophetic of helpful association. It is not only the interest of others, but an enlightened self-interest, which should induce Philadelphia to come up to the standard of the other cities in this matter. It has here its opportunity to earn the gratitude of the whole American trade by coming promptly forward at this juncture, or else to put itself in opposition to all the rest of the trade, by refusing to do what for its own interests and others' it ought. It is proposed to call a meeting of the Philadelphia book trade next week, or soon after, and we trust that by that time the dealers of Philadelphia will be so reasoned with in love, or will so profitably meditate by themselves, that they will be ready to join heart and hand in the reform with which all but themselves are so thoroughly associated.

WE call the especial attention of the trade to the announcement printed elsewhere of the committee on Book Fair, of the A. B. T. A. It is of the utmost importance that this committee, before it meets, should have the fullest suggestions from all the members of the trade, as to the reform desired in this direction, and the best methods of organizing such a Fair. The general reform can not be carried through, unless the trade-sales are satisfactorily reorganized into some such Fair as that contemplated; and the present undertaking can not be a success unless the trade at large take part in it, and offer their best advice.

THE Board of School Directors of Galveston, Texas, have taken the work of bookselling into their own hands, in the most remarkable way. As a certain firm of that city had made the lowest bid for supplying books to their schools, they decided that no advertisements of any other house should be permitted in any of the schools. The opposition booksellers consider this a curious misuse of the law; and we certainly agree with them, that an attempt of any school authorities to influence the patronage of scholars in the direetion of any one bookseller rather than another, is quite beyond the duties of their position, and should meet with severe rebuke.

THE editor of the *London Bookseller* is certainly a man of singularly impartial mind, when he is able to give such praise as he gives, in the last number, to an American reprint of an English work. He has just seen the well-known edition of Smith's Bible Dictionary, edited by Prof. Hackett and Dr. Abbot, and published by Hurd and Houghton: The Riverside Press; and after enumerating the points in which it is superior to the original edition, closes with the words: "In short, it seems that we have to thank America for the most complete work of the kind in the English, or, indeed, in any other language."

BOOKS RECEIVED.

A RAMBLE ROUND THE WORLD, by Baron de Hübner, translated by Lady Herbert. (Macmillan & Co.) In the space of eight months, Baron Hübner accomplished a journey making the complete circuit of the globe, starting from New-York, going westward, taking Washington on the way, visiting the important cities west, Salt Lake City, and so on, finally arriving at San Francisco. From here he took steamer for Yokohama, afterwards going to the ports of Japan and China open to strangers. In the short time allowed him for each place he has used his eyes wonderfully well, as his work gives the most thorough descriptions of the present aspect of the towns and people on his line of travel. 12mo, cloth, $2.50.

MARIA MONK'S DAUGHTER, by Mrs. L. St. John Eckel. (U. S. Publishing Co.) This is the most wonderful confession by a lady ever given to the public. One might think that living and moving still in society, as she does, she would have hesitated to draw the attention of the world to the terrible family history she so graphically describes, and to the details of her own not too immaculate life, which she paints with a complacency and assumed religious fervor which, to say the least, is funny. But as the work is written avowedly in the cause of religion, we suppose criticism of any sort will be considered unjust; but we must put in a protest, as we fail to see how the exposure of a dead mother's name to infamy, and the gross details of a fair woman's peccadilloes, which often appear to border upon the verge of sin, can aid any one towards a higher or better life. The fair authoress, it seems, is now a light of the Roman Catholic Church, and gives her experiences of life, so she says, to show that a heart, however depraved, may be made pure and good. Viewing the work aside from a moral stand-point, we can say it is a literary effort of no mean pretension, and as piquant a collection of *chronique scandaleuse* as ever emanated from the pen of a Madame Du Barri. As such we dare say it will find many readers, as it offers an inducement which *this* wicked sinner's works do not possess—viz., that its perusal is leading the heart to God, an impression which the authoress endeavors to convey from the first chapter to the last. 8vo, cloth, $3.50.

UNDER THE SOUTHERN CROSS, by the author of "The Spanish Brothers." (Nelson & Sons.) A story of Peru and the last of the Incas. It possesses a semi-religious tone, and tells of the mission of a monk, "Fray Fernando," among the degraded natives of Cerro Blanco. 12mo, cloth, $2.

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OUR CHILDREN, How to Rear and Train them. (Cassell, Petter & Galpin.) A little manual of counsels and suggestions for the use of parents in the physical, educational, religious, and moral training of their children. 12mo, cloth, gilt-edged, $3.

A WINTER IN RUSSIA, by Théophile Gautier, translated by M. M. Ripley. (Henry Holt & Co.) It is refreshing to meet with a work that one can praise unreservedly, like the above. It is not the mere skeleton of a book, as so many works of travel are—a mass of uninteresting personal details, and dry bits of information; but presents a succession of such vivid and picturesque sketches of St. Petersburg and Moscow in the winter season that they seem like scenes in Fairyland—they are drawn by so bold a pencil, and so enriched by a true artist's sight and imagination. Gautier's language loses nothing either in the translation, which is an unexceptionally good one. 12mo, cloth, $2.

MR. GEORGE P. PHILES, M.A., the well-known bibliophile, has succeeded the late Mr. Henry Kernot at Scribner's, and will hereafter be found at the desk long made pleasant to all book-buyers by Uncle Harry. Mr. Philes is now at work upon two important volumes, one intended as a student's guide to American literature, from the first settlement of America to the present time; the other, a dictionary of anonymous and pseudonymous American authors, including also works by foreigners relative to the history of North-America, with biographical and critical notes.

LITERARY AND TRADE NEWS.

WE call attention to the advertisement of Mr. A. H. Clark, of Poughkeepsie, in another column. It is worth the while of all dealers who have school-books on their shelves as dead stock, to consider his plans for resurrecting them into salable goods. A similar plan for facilitating the exchange of miscellaneous books through the columns of the PUBLISHERS' WEEKLY, suggested some time ago, will be proposed after the holidays.

WE would call attention to an advertisement in our columns of a subscription-book publishing business for sale, belonging to a party lately deceased. It can be purchased on very favorable terms.

THE new Presbyterian Hymnal, published by the Presbyterian Board of Publication, is printed in four styles—with music, in flexible covers, and in turkey gilt; and in the same bindings, without music. The book promises to be a great success, thus far over 49,000 copies having been sold.

DURING 1873, the U. S. Military Post Library Association distributed to army posts throughout the United States some 3786 volumes of history, travel, fiction, etc.; 91,000 religious papers; 71,400 secular papers, and 7620 secular magazines. Within the same period, five temperance lodges were established by the Association, as also fourteen literary and debating societies, and nine reading clubs. It received 2324 letters relating to the moral, religious, and literary wants of the army, dispatched 2880 letters to army officers, chaplains, Indian agents, traders, educated Indians, and private soldiers, and transacted some 1700 literary commissions for army posts, officers, chaplains, and soldiers. The total receipts for the year were $20,827.64.

THEIR promised American edition of Stonehenge's Rural Sports is now ready at Porter & Coates's, in a handsome volume, illustrated with some two hundred engravings. The book has been very successful in England, 20,000 copies of its first edition having been sold, and the present work is reprinted from the eighth London edition. As before announced, new matter has been introduced into the American book, bearing more directly on our own national sports.

WE regret to record the death of Major E. C. Baird, of Pottsville, Pa., who died at Ashland, Va., on Saturday, the 14th inst. Major Baird was connected with the publishing house of H. C. Baird, of Philadelphia, the head of which was his brother, and he had served with distinction in the late Rebellion. As one of the trade, his loss will be greatly felt by all who had the pleasure of meeting in business this courteous gentleman, as well as by his many war friends and social acquaintances. He was but thirty-four at the time of his death.

MACMILLAN & Co. will shortly publish some collected papers of the late Dr. Anstie as "Contributions to the Study of Nervous Disorders, Alcoholism, and Heredity." They will be edited by Dr. Thomas Buzzare, "with some account of the lamented writer."

LORD HOUGHTON is engaged on a new edition of Keats.

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SWINBURNE'S scattered papers and prefaces are to be issued in a volume of critical essays.

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THE bi-centenary edition of Bunyan's "Pilgrim's Progress," now in press abroad, will be a reproduction in *fac-simile* of the first edition, with emendations borrowed from the second.

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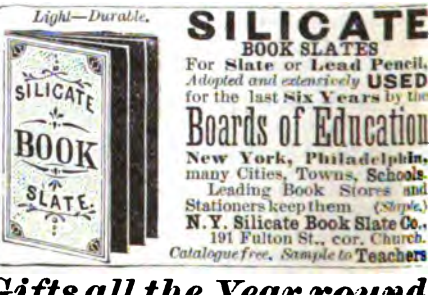

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NOTICE.

THE insertion of a report of the Philadelphia meeting has necessitated a delay in issuing this number, for which the interest felt in that meeting will be sufficient apology, we trust.

The Philadelphia Trade Meeting.

PURSUANT to a call signed by Claxton, Remsen & Haffelfinger, Porter & Coates, and other leading Philadelphia firms, a large meeting of the Philadelphia book-dealers was held in the private parlor of the St. Cloud Hotel, Thursday, 3d December, at 11 o'clock. About thirty gentlemen were present, with them Messrs. Randolph, Dodd, and W. S. Appleton, the Committee of the Central Bookseller's Association, and others from New-York, and Mr. Cushing of Baltimore. Mr. Randolph arrived in Philadelphia the day before, and, with Mr. Cushing, had consultations with Mr. J. B. Lippincott and others of the Philadelphia trade.

The meeting being called to order, Mr. Henry C. Lea was chosen chairman, and Mr. Coates secretary. Mr. Randolph was then called upon to take the floor, and he addressed the meeting at some length, showing how the present system was utterly destroying the local bookseller. He cited what he had himself seen at Amherst, where one of the oldest businesses in the country failed to pay a decent living, although in a place which contained a college, an agricultural college, and a young ladies' seminary, because private buyers all through these institutions were given as good if not better terms than the bookseller himself. In illustrating to what pass the system of discounting had come, he told the story of the young lady who asked in a bookstore what the discount to ministers was. "Why, are you a minister?" asked the astonished salesman. "No, but I'm engaged to one," returned she Mr. Randolph concluded by showing that this reform proposed to protect the local bookseller in his custom, and by strengthening him to strengthen the publisher as well.

Mr. Cushing, of Baltimore, was then called upon by the Chairman to address the meeting, and he made a brief speech, in which, in remarkably clear, compact, and logical shape, he set forth the proper relations of the different departments of the trade. He showed how the highest prosperity of the trade-centres was identified with the success of local booksellers, and alluded to the educational mission of the bookseller, which made this reform of public as well as of trade importance. Mr. Cushing won golden opinions by his manly and forcible address.

Mr. Dodd and Mr. Appleton, of the Committee, were also called upon, and expressed themselves briefly, the latter moving a recess of ten minutes for the signing of the paper submitted, which had been read by the Secretary at the close of Mr. Randolph's address.

This motion was waived, however, to admit of a more general discussion, when a novel interpretation of the document signed by the New-York and Boston trade was made by the Chairman, who suggested that it permitted 20 per cent discount to any buyers, large or small. This aroused considerable discussion, which was participated in by Messrs. Blakiston, Black, Griffiths, Claxton, Randolph, Cushing, and others. It was stated that the document, as signed by the New-York and Boston houses, was clearly understood to restrict discounts to the classes named in the document, other buyers outside the trade to be held to retail prices. One of the debaters said that Philadelphia was anxious for this reform, but it was necessary to know definitely what the document in question meant. He said that retail prices were really not known in Philadelphia, books being sold over the counter regularly at 20 to 25 off; if this document simply limited discounts to 20 per cent, it only made an improvement of five per cent; if it made a return to retail prices, that desirable object should be thoroughly understood. On motion, therefore, a note was added to the document, previous to being signed by the Philadelphia trade, restricting discounts to the classes named, and holding all other buyers outside the trade to catalogue retail prices. Mr. Blakiston discussed the question of medical books, and Mr. Challen spoke of the present measure as an opening wedge for the return of the trade to a true business basis.

A motion for a recess of ten minutes was then carried, during which the inner man got the better of the bookseller in several gentlemen and spirited them off to dinner, and they were no more seen. The document was, however, signed on the spot by half a score of the leading houses of the city, including Claxton, Remsen & Haffelfinger, Porter & Coates, the American Sunday-school Union, the Presbyterian Board of Publication, and other societies and firms, on the understanding that the agreement was to hold from the 1st January, on being signed generally by the principal houses of Philadelphia. Mr. Lea declined to sign the document, although thoroughly in unison with the reform movement, because he had always held himself to the much higher rule of making no discounts whatever outside the trade, and referring retail customers, as far as possible, to the retail bookstores, and he didn't care to make confession of what he hadn't done by affixing his name to the document. On the re-assembling of the meeting, Messrs. Remsen, Black, and Blakiston were appointed a committee to solicit the signatures of those not present during the recess, and after a vote of thanks to Mr. Randolph and other visiting members of the trade, the meeting adjourned.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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Brenda. *See* Nothing to Nobody.

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

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Pieces of Silver.
Riversdale. By C. E. Bowen.
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(*December.*)

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Poems of the Farm and Fireside. By Eugene J. Hall, author of "Stories of a Winter Night," etc.
Across the Sea, and other Poems. By Thomas S. Chard, author of "The Making."

D. LOTHROP & CO., Boston.

The Realm of the Ice King.
Glaucia, the Greek Slave.
Claims of Animals.
Floss Silverton.
Harry Blount.

Now-a-Days.
A Lily among Thorns.
The Light of Fern Glen.

WILSON, HINKLE & CO., Cincinnati.

Dramas and Dramatic Scenes. Edited by W. H. Venable. Illustr. by Farny. 12°, pp. 336. (*Dec.* 10.)

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the two weeks ending Nov. 30.

NOVEMBER 18.

Scribner, Armstrong & Co. :—By special arrangement with the English publishers, Holy Bible, Handy Volume Edition, in eleven small vols., uniform with the "Handy Volume Shakespeare," etc.—The Fantastic History of the Celebrated Pierrot, by Alfred Assolant, transl. by A. G. Munro, with 100 illustr., cr. 8°.

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Henry Holt & Co. :—Translations of Theophile Gautier's Works.—Spain.—Captain Fracasse.—Portraits of Contemporaries.—The Fine Arts in Europe.—Lone Jenny.—Constantinople.—Grotesques.—Away from Paris.—The Tiger's Skin.—When One is Traveling.—Zigzag Caprices.—Militona.—Spirite, etc., etc.—A Book about the Table.—Olympia.—Castelar's Life of Byron.—Wyncote.—Men who have Made the New German Empire.

NOVEMBER 19.

James R. Osgood & Co. :—For immediate publication from advance sheets, The Vatican Decrees in their Bearing on Civil Allegiance; a Political Expostulation, by the Right Hon. W. E. Gladstone.

NOVEMBER 20.

Henry Holt & Co. :—A Translation of Berlioz's Autobiography and *Grotesque de la Musique*.—Supernatural Religion (first announced July 18).—Tenney's Life of Balfe.—Mrs. Judith.—Campbell's Outlines of Austin on Jurisprudence.—Flaubert's Madame Bovary.—Malot's Mariage sous le Second Empire, and Belle Madame Donis.

G. P. Putnam's Sons :—Teaching: its Ends and Means, by Rev. Henry Calderwood, LL.D., author of "Principles of Moral Philosophy," etc., from advance sheets, by arrangement.

Harper & Bros. :—The Vatican Decrees in their Bearing on Civil Allegiance: a Political Expostulation, by the Right Hon. W. E. Gladstone, edited by Professor Philip Schaff.

NOVEMBER 23.

James R. Osgood & Co. :—Men Who Have Made the New German Empire, by G. L. M. Strauss.—The Old Showman and the Old London Fairs.—Arvan.—Fragments of Thought.—Strong as Death.—Russian Romance.—Sorrow and Song.—The Doctrine of Descent and Darwinism, by Oscar Schmidt.—The Twilight Land.—Castelar's Life of Byron.—Olympia.—Problems of Life and Mind, vol. 2, by G. H. Lewis.

Scribner, Armstrong & Co. :—The Life and Epistles of St. Paul, by Thomas Lewin, Esq., M.A., F.S.A., of Trinity College, Oxford, Barrister at Law, author of "Fasti Sacri," "Siege of Jerusalem," etc., with numerous illustrations, finely engraved on wood, maps, plans, etc.

NOVEMBER 24.

Harper & Bros. :—Boons and Blessings.—Chatterton.—Speaking Likenesses.

NOVEMBER 27.

Roberts Bros. :—Supernatural Religion, fifth edition, enlarged by arrangement with the London publishers.

NOVEMBER 30.

James R. Osgood & Co. :—Swinburne's Critical Essays.—Innocent as a Baby.—A Book about the Table.—Safely Married.—Gabriel Denver.—The Masters of Claythorpe.—Physics and Philosophy of the Senses.—Wyncote.—Compromise.—The Life of the Greeks and Romans.—A Popular History of Astronomy.—Toyland.—Only Sea and Sky.—In Secret Places.—The Curate of Shire.—Our Autumn Holiday on French Rivers.

Roberts Bros. :—Recollections and Suggestions of Public Life, 1813-1873, by John Earl Russell, from early sheets, by arrangement with the London publishers.

Book stores and Booksellers.

WE print elsewhere a letter which exemplifies very fairly a large class of letters which we receive, and a very general feeling of grievance. Mr. Patton, a veteran in the New-England trade, complains of the rivalry which the variety-stores, keeping a little of every thing, wage with his bookstore, and laments that the public are quite as apt to patronize them as him. Mr Patton, and other sufferers like him, have good reason to lament this state of things, but we do not agree with him in calling the public to task for it.

The difficulty is simply another phase of the demoralization of the trade, and its remedy is to be sought in the present reform. Under the new rules, when they are carried out, the publisher will no longer permit the variety-stores to undersell his larger customers, and the better-stocked store will then prove more attractive to the public, and command its custom. Any other means of keeping bookstores up to what they should be, than by making them what they should be in stock and attractiveness, is likely to prove of little avail. But this subject is a wide one, to which we shall recur after the New Year, when we have more space and our readers more time to spare.

THOSE of our readers who have suggestions to make respecting the proposed Book Fair, should not forget to put them in shape at the earliest moment of leisure this busy season, and inclose them to any of the members of the Committee, whose names were given in full in our last issue.

WE shall publish in an early number of next year a special bibliography of musical literature, which Mr. John H. Thomas, of Dayton, has been so good as to send us. These lists are of real value to the trade, and we are heartily grateful to those of our friends who send them.

ATTENTION is called to the announcement that, owing to continued ill-health, Mr. Albert Mason has entered into an arrangement with Hurd & Houghton to publish his entire list of books, to whom orders should be addressed hereafter.

MESSRS. R. WORTHINGTON & Co., wholesale booksellers and importers, Boston, have taken the store, 750 Broadway, New-York, where they will in future conduct their business in the United States.

DURING the holiday season, Messrs. G. P. Putnam's Sons will have open a store at 1148 Broadway, under the Stevens House.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Bookstores vs. Junk-shops.

WATERBURY, CT., Nov. 24, 1874.

Editor Publishers' Weekly:

NOTICING your commendation of and remarks on the communication of "H." in the WEEKLY of the 21st November, I thought I would send you a line of similar import. "H." exclaims, "To what depths of indignity is a bookseller sunk in order to eke out a poor subsistence!" But why should this Hamilton dealer be designated as a bookseller?

Were the truth known, it would be proven that he is not a *bona fide* bookseller, as I understand the term, but simply a *trader*, who has no particular taste for books, and cares no more for selling books than he does for the coal-oil he deals in. A bookseller should confine himself to the sale of books and stationery, and their legitimate adjuncts, or abandon that trade, and give his whole time and capital to dealing in coal-oil and similar things: otherwise, he is damaging his neighbor, if he has one, who confines his trade to books and articles of legitimate bookselling consideration.

Not *the publishers* are to blame for this state of things, but the public, in buying books, stationery, and newspapers at a *junk-shop*.

Now in this town, where I have grown gray in the effort "to eke out a poor subsistence," in selling books, stationery, photograph-albums, and such goods, I am confronted by opponents who deal in the most incongruous articles: children's sleds, sleighs, perambulators, fruit, fishing-rods, toys, cheap picture-frames, dolls, and a multifarious conglomeration of *stuff*, as foreign as possible from the idea of a bookseller's stock; and with the above-named things they sell newspapers, magazines, school and miscellaneous books, and have the effrontery to designate their establishment as a "*bookstore!*" Heaven save the mark!

Now when the book-buying portion of the public goes to such places for its *books*, the dealer in books who avoids pitching in helter-skelter into all sorts of stuff that there is a little "money in" must and does suffer. Can you suggest a remedy for such a state of affairs? These fellows, too, are they who cut down prices and undersell, and *we* must follow suit in this particular.

And so long as the consumers of books and magazines, that is, the *readers* thereof, continue to buy their literary food from the purveyors of coal-oil, skates, fishing-tackle, fruits, nuts, etc., *we* must "grin and bear it."

For one I consider the trade *degraded* when ixed up in this manner, and before I do so my share of it I will abandon it *in toto*, and ndily into the grocery or some other busi-

Yours truly. WM. PATTON.

BOOKS RECEIVED.

WE have received, just at the last moment, such a number of books from Geo. Routledge & Sons, that it is impossible to do justice to any of them. We will endeavor in a brief notice, however, to point out a few of the beauties of their many exquisite publications. For first mention, we take "Pictures by Italian Masters," containing sixteen engravings beautifully done, all after the most celebrated paintings of the old masters, with an essay also on the subject of the painters and their works represented by William B. Scott, folio, cloth, gilt edges, $10. "Pictures by William Etty" is a companion volume to the above, and contains the same number of engravings, and is gotten up in the same style, also $10. "Knight's Shakspere," with three hundred illustrations by Sir John Gilbert, is a gift-book for all time; the grace and boldness of the illustrations, and the typographical excellence of the work, rendering it a most desirable edition. 2 vols. in 1, 8vo, cloth, gilt edges, $10. Among the juveniles, "Little Wide-Awake," by Mrs. Sale Barker, is the most noticeable publication. The price of it is so low, and it is so very attractively gotten up, that forty thousand copies of it have already been disposed of. It contains four hundred charming illustrations, and is bound very handsomely in cloth, with a colored medallion on the front cover. We consider it one of the cheapest books in the market. Price $2, or in fancy boards, cloth back, $1.25. "Goody Two-Shoes' Picture Book" has twenty-four full-page colored illustrations and several familiar nursery stories in large type, 4to, cloth, $2.50. The same stories are issued separately with same illustrations in highly colored paper covers, each 50 cents. "Happy-Day Stories for the Young" is specially designed for children; all the stories and pictures—and they each number thirty—are on subjects which particularly appeal to the little ones' imaginations, 4to, cloth, $2.50. "The W. H. G. Kingston Library of Sea Stories for Boys and Girls" consists of three volumes, namely, "Ronald Morton," "Millicent Courtenay," and "The Cruise of the Frolic." They come done up in a neat box, and sell for $1.75 per vol., 12mo, cloth. "Boys" is an entirely new book by Lady Barker, 12mo, cloth, $1.75. "The Powder-Monkey," by William Dalton, is the adventures of two boy heroes in the Island of Madagascar, 12mo, cloth, $2. "Valentine," by Henry Kingsley, and "With a Stout Heart," by Mrs. Sale Barker, are, like the two previous works, more especially adapted for boys' reading. All four are gaily bound and fully illustrated. The two latter sell for $1.25 each. "Sunday Evenings at Home," by the Rev. H. C. Adams, is made up of stories from history for Sunday evening reading, illustrated, 16mo, cloth, $1.25. "Pussy's Picture Book" is a pretty little book, with thirty-six highly colored pictures, brightly bound in cloth, $1.

RAPHAEL'S MADONNAS, edited by James P. Walker. (Geo. A. Leavitt.) The valuable illustrations of this work, and the interesting reading matter, culled from the works of Poe, Chaucer, Dante, Goethe, Mrs. Jameson, Shelley, Tennyson, and L. E. Landon, which accompanies them, make the volume one of the most attractive gift-books in the market. The illustrations are photographed by Rockwood and

are very finely done. The get-up of the book is rich in the extreme, no expense having been spared in any one particular. We regret we can not commend the good taste of the binding, which, though showy, scarcely accords with the elegance of the interior of the book. 4to, cloth, $8; antique morocco, $12.

NURSERY NOONINGS, by Gail Hamilton. (Harper & Brothers.) These "Noonings" contain a great deal of mature wisdom—which will benefit "grown-folks" more than the juveniles to peruse. From the title and appearance of the book it is difficult at once to give it its exact place in the literature of the day, but after a careful and agreeable examination of it, we should say it is not a juvenile. Its sage sayings and bright witticisms, which strike right at the root of things, and which are thoroughly Gail Hamilton in sharpness and spirit, are specially enlisted in pleading the cause of childhood, and asserting the rights of the little ones. 16mo, cloth, $1.25,

THE LIFE AND HABITS OF WILD ANIMALS. (Harper & Brothers.) The twenty engravings which appear in this volume, from designs furnished by Mr. Joseph Wolf, are among the finest sketches of animal life we have ever seen. Each picture is a story in itself—and not simply a drawing of a lion or a tiger, or any one other of the kings of the forest; while we have the animal in a most spirited and lifelike position, we have also an idea with the sketch, so that the eye and the imagination are both delighted. The letter-press descriptive of the plates by Daniel Giraud Elliot adds materially to the work's attractiveness. The chaste elegance displayed in paper, print, and binding places the work, together with its own intrinsic merit, among the choicest holiday books out. 4to, cloth, $4.

EVOLUTION AND PROGRESS, by Rev. William J. Gill. (Authors' Publishing Co.) Considering that the author of this work is a believer in the strictest evangelical articles of faith, the position he takes as a defender and upholder of the theory of evolution is without doubt a novel one. He cites many authorities in the course of his work, but depends mainly in his argument upon the force of his own reasonings and somewhat original opinions. His views are well worthy of consideration, not only on account of their originality, but also for the force and clearness with which they are presented. 12mo, cloth, $1.50.

LITERARY AND TRADE NEWS.

JAS. R. OSGOOD & Co. will shortly publish "The Circassian Boy," the Russian poem by Lermontoff, which Mr. S. S. Conant, editor of *Harper's Weekly*, has translated. It is a pathetic story of a boy-slave captured from Circassia, and Mr. Conant has succeeded so well in his translation, that a leading poet compares it to Byron's "Mazeppa," and pays it the highest praise, for a translation, of thinking it could scarcely be other than an original English poem.

BETTER late than never, will be the general verdict on "The Myths of the Rhine," which the Scribners will publish pretty close on to Christmas, and which the trade should order therefore in advance. It is a beautiful book, uniform in page and style of illustrations with the Taine-Doré "Pyrenees," published by Holt, last year, and its text, giving the interesting traditions which centre on the banks of the Rhine, is as interesting and entertaining as Doré's wonderfully varied illustrations are clever and delightful. It will be in a very rich and stylish binding.

DODD & MEAD will publish immediately a story by the late Norman McLeod, D.D., "The Starling," which is said to be the best of his many and popular books. It is, of course, of a distinctively religious character, and ought to be very popular on this side of the water, as it is on the other.

THE English almanacs and magazine annuals, as also the children's volumes for Christmas, are now ready at the Wilmer & Rogers News Co., and booksellers should not forget them. Their covers are very bright and gay, and their contents attractive.

THE December list of Roberts Bros. is very full, and comprises excellent books. Rev. Geo. L. Chaney's juvenile of "F. Grant & Co." is a capital story of boys' partnerships, teaching many a business lesson most cleverly, and there is a great deal of fresh pleasantness in the "Stories for Children," by the eleven Harvard sophomores, whose "themes" proved the brightest of the class. Miss Rossetti's "Annus Domini," with a prayer for each day in the year, will be a very nice thing for holiday gifts. The book on "Dress Reform" is well written, and discusses at length the new dress for women, invented by a Boston fashionable dressmaker. Week after next, they will have also Dr. Putnam's compilation of liberal sacred poems, "Singers and Songs of the Liberal Faith;" a new poem by Mrs. Helen Hunt; Mr. Hale's Christmas story, "Our New Crusade," which is said to be the best yet; Mrs. P. G. Hamerton's book of stories; etc., etc. Verily a capital list to end the year with!

A NEW edition of the celebrated "Bremen Lectures," improved and enlarged, is nearly ready at Messrs. D. Lothrop & Co.'s, Boston.

MR. HOWELL'S new novel, "A Foregone Conclusion," will be ready immediately at the Osgoods, in a handsome volume, uniform with his previous works. This contains all the delicacy of his Venetian writing, with the charm of his American stories, and will take rank probably as the best of his works.

ONE of the prettiest of the gifts which every one now is preparing for the holidays, is a portfolio of photographs, to be published by Messrs. Estes & Lauriat, under title of "Leaves from a Summer Sketch-Book." Frederick B. Allen made the drawings, and H. G. Smith the photographs, which have been so admirably prepared as to well-nigh equal the sketches. The views are ten in number, and were sketched, some in West-Campton, N. H., others, in John Brown's Tract, N. Y., and others in Mount Desert, and are all so excellent as to make it a remarkably good collection for popular sale.

TWO interesting volumes are in press at Jansen, McClurg & Co.'s, and will be ready for the trade early in the month. These are, a translation from the German of "Memories: a Story of German Love," beautifully gotten up in Christmas dress, and a collection of "Poems of the Farm

and Fireside," by Eugene J. Hall, of the Carlton ballad style, and which have already obtained some note as they appeared in the Western papers.

JAMES R. OSGOOD & Co. have added two holiday books to their list, "Raphael Pictures" and Lienard's "Decoration and Ornamentation," which were reported too late for insertion in our Christmas Supplement. Full descriptions will be found in their advertisement, on second page.

"TEN Years with Spiritualists," is the title of a book by Francis Gerry Fairfield, in press at the Appletons'. It presents, with a good deal of experience among the mediums, a theory of "spiritism," which will attract attention.

THE *Athenæum* announces the death of Mr. James Gall, of the firm of Gall & Inglis, publishers, at the advanced age of ninety-one. Mr. Gall, apart from his regular business, had much to do with the introduction into Scotland of the art of printing books for the blind.

THE *Revue des Deux Mondes* is translating Eggleston's "Circuit-Rider."

STATIONERY AND FANCY GOODS.

THE market for stationery and fancy goods shows but little variety since our last report. The sales during November have been all that could be expected, and a feeling of greater confidence prevails. In stationery there is nothing particular to notice. Standard goods meet with ready sale, but at a slight reduction in price. The stock of fancy stationery for the holidays was not large, and it has been for the most part disposed of to the retail dealers, who feel confident that they will have a lively trade. The jobbers report a good demand for all classes of goods from the country trade, but the orders are smaller than last year. The aggregate, however, is about the same. The retailers have purchased sparingly only such quantities as they were sure to dispose of; but this has enabled them in most instances to pay cash, or, where credit has been asked for, no longer a period than thirty days. This has enabled the jobbers to make good their accounts with the manufacturers and importers, and the consequence is a freer circulation of money with all its benefits. This plan of small sales and cash payments has worked so well this season, we would recommend that it be continued.

In fancy goods the trade since our last report has been brisk. During November, a number of buyers came into the city from all sides, not only from the immediate neighborhood of New-York, but from the Western States, showing that the revival in trade is general. Early in the past month most of the importers had large stocks on hand, but they have been sold, and now the shelves are empty. The importers state that their Christmas trade has been brisk, but that prices have been somewhat lower. The noticeable feature of this trade is the same as with stationery. The individual sales have been small, but the aggregate is all that was expected. There are no novelties in the market; the usual goods are seen everywhere, and it would almost seem that the ingenuity of the manufacturers was exhausted. Russia leather goods are prevalent, this material having superseded all other styles.

The adjustable paper book-covers introduced by P. F. Van Everen, 150 Nassau street, New-York, are greatly in demand. They are so contrived as to fit any book. They are put up 100 in a box for $2.00.

A. M. COLLINS, SON & Co., Phila., extensive dealers in visiting and wedding cards, are out with their New-Year's cards for 1875. The samples we have received are extremely neat and varied. The designs on many of them are very happy.

Catalogue Received.

FROM BANGS, MERWIN & Co., New-York. Catalogue of miscellaneous books and sheet-music, to be sold at auction, Monday and Tuesday, December 7th and 8th, at 4 o'clock.

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"He was a quick-witted and candid observer, with a lively and entertaining way of telling his story; and his remarks on what he saw and heard well repay reading, both for their positive information and for the very readable way in which they are presented. . . . There is scarcely a dull page in the book."

New-York Evening Post.

"His book is always entertaining, often truthful, often acute: Americans will naturally peruse with zest the amusing pages in which he has embodied his impressions of themselves. . . . No person interested in China and Japan should fail to read 'A Ramble Round the World.'"

London Morning Post.

"It is difficult to do ample justice to this pleasant narrative of travel. . . . . The translator has admirably preserved the vivid style of the foreign original, especially in the racy, minute manner in which grotesque little details—evincing the keen observer—are rendered into excellent English. . . . . The work does not contain a single dull paragraph."

The London Globe.

"There is a great deal of humor, clear observation, pleasant narrative; and Lady Herbert's translation is so smooth and forcible that we almost lose sight of the fact that it is a translation."

The Boston Commonwealth.

"He describes all that he saw in lively and piquant terms, and gives us generally cheerful pictures of the world as he saw it. There is a large portion of the book that is invaluable for information."

New-York Sunday Times.

"It is a literary luxury to read the late ambassador's book of over six hundred pages, and read of our land as an attentive foreigner saw it."

The Church Journal.

"The writer made a tour round the world, visiting all countries of note, except India, and keeping a diary. The result is not only a readable book, but one which it is a delight to peruse. . . . . His book is the diary of a man of thought and culture, passing over the most interesting portions of the globe."

The Congregationalist.

"The Baron is a keen observer and an entertaining narrator. We have read many accounts of the voyage across the Atlantic, but never one so vivid as that with which the book opens."

Philadelphia Inquirer.

"The view of Japan is the most important and most interesting portion of the book, to us Americans at least, who really know disgracefully little of the great country with which we have lately come into fresh and close relations, though the whole is worthy of careful reading. In its thoughtfulness and philosophic spirit, it presents a strong contrast to the common run of books of travel, either by Americans or Europeans."

New-York Observer.

"A faithful record of what the author saw and heard in making the modern tour of the world. The book abounds in information in regard to the different countries visited, and contains many just observations in regard to what he saw."

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WANTED by a lady of intelligence and refinement, a situation in a publishing office as proof-reader or other employment. Address M. A. D., this office.

IN OR NEAR NEW-YORK CITY, by a Young Man of 27. Address, E. B. CHAPMAN, care of *Publishers' Weekly.*

BOOKS WANTED

THE CHEMICAL TECHNOLOGY, by Muspratt, bound. S. ZICKEL, 19 Dey Street, P.O. Box 5611, New-York City.

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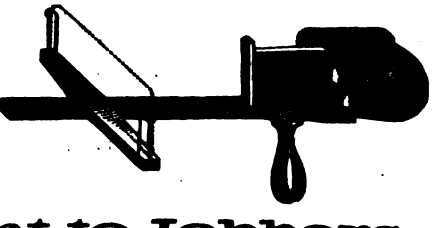

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THE reading public is anxiously looking for Mr. Emerson's "Parnassus," in which he is to present a collection of the poems which are his own favorites, arranged with reference to their comparative merit. We are glad to learn that it will be issued during the month by the Messrs. Osgood.

THE Messrs. Sheldon send out two new books which ought to take excellently in their respective fields. The first is a novel by Mrs. Annie Edwards, one of the most vigorous and powerful novelists now writing, never before published in this country. She estimates "Estelle" the best of her books, and it has certainly a powerful subject in the contest in the mind of a Catholic priest between allegiance to the Church and his love for the heroine who gives title to the book. The other work is a new volume in Shaw's Literature Series, "Specimens of American Literature and Literary Reader," edited by Professor Benjamin N. Martin, of the New-York University, who has spent a good deal of careful labor upon it, and who has made an excellent book, which should receive general attention in American schools.

WE are glad to state that the Messrs. Macmillan have received the superb Michael Angelo book of which we spoke in the Christmas supplement. It contains twenty Woodbury types after paintings by the greatest of masters, besides interesting text on his life and works. "A Brief History of the English People," by J. R. Green, is another new work which is quite a model of historical books, both in its writing and publishing. It gives a clear, compact, and interesting account of the progress of England up to Mr. Gladstone's last resignation, and is printed in very beautiful form, with chronological and genealogical tables, and several colored maps. Mrs. Millicent Fawcet's "Tales in Political Economy" are very clever illustrations in which, as she says, the powder of free trade is nicely concealed in the jelly of fiction. There are four stories in the neat little volume.

THE Harpers will make one more publication day this year, probably the 18th. Mr. Nordhoff's important work on "The Communistic Societies of the United States" is ready for publication at that date, and has waited only the arrangements for simultaneous publication in England. It makes a handsome octavo of 439 pages, with many illustrations of the homes and customs of the curious peoples he has personally visited. The book contains any amount of valuable information, and is extremely interesting in its manner. The book on "The Remains of Lost Empires," by P. V. N. Myers, who will be remembered as the Williams' College boy who, with his brother, wrote the book describing the college expedition to South-America, is a very interesting description, with many illustrations, of the ruins in Babylonia, India, and other Asian countries. There will also be printed at the same time, in pretty shape, the "Ugly Girl" papers which have been running through the *Bazar*. These are very bright and clever letters on the toilet, discussing the importance of improving the feminine appearance, in very amusing while informing style.

COLBY & RICH, Boston, will publish on the 15th inst. (Dec.), "The Proof Palpable of Immortality, being an account of the Materialization Phenomena of Modern Spiritualism, with remarks on the relations of the facts to Theology, Morals, and Religion; by Epes Sargent, author of 'Planchette,' etc." The motto on the title-page is: "*Nullus in microcosmo spiritus, nullus in macrocosmo Deus.*" This work gives a history of the London phenomena through Miss Cook, as tested by Messrs. Crookes, Varley, and others, and of the phenomena through the most noted American mediums. It forms a neat 12mo of 240 pages, and gives an engraved portrait of the "materialized spirit," Katie King.

CHALLEN'S holiday "Arabian Nights," three parts in one, on fine paper, boards, now retails at 75 c.; paper, 50 c. "Sinbad the Sailor, and other Stories," 96 pages, just ready, forms No. 3 of Challen's "Dime Arabian Nights." Trade supplied by the American News Co, New-York, and its branches.

HURD & HOUGHTON, New-York: The Riverside Press, Cambridge, announce "The Dictionary of Practical Phonography," by James E. Munson. Mr. Munson is well known as a practical law and general verbatim reporter, having practiced his profession in New-York for eighteen years past. His dictionary undertakes to give the best phonographic forms for the words of the English language, sixty thousand in number, and for over five thousand proper names; it illustrates also the principles of phrase-writing, and represents a much larger number of words than any previous shorthand dictionary. It will be published this month, at $3.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Almanacs.—John P. Morton & Co.'s Western Farmers' Almanac. 1875. Large 12°, pp. 46. Pap.....*Morton.*

— Lady's Almanac for 1875. 48°, pp. 96. 50 c....*Coolidge.*

American Reports. *See* United States.

****Armor.**—Lives of the Governors of Pennsylvania, with the Incidental History of the State, from 1609 to 1873. By William C. Armor. With 29 full-page engr. 12°, pp. 600. $3.50; shp., $4; hlf. calf, $5.50. *T. H. Davis & Co.*

****Babbitt.**—Vital Magnetism, the Life-Fountain. Being an answer to Dr. Brown-Séquard's Lectures on Nerve Force. The Magnetic Theory defended, and a better Philosophy of Cure explained. By E. D. Babbitt, D.M., author of "Health Guide." Including also numerous Quotations from "Babbitt's Health Guide," embracing the Subjects of Food, Sleep, Clothing, Baths, Rules for Magnetizing, Rules for the Family, Courtship, Marriage, etc. 16°. Bds., 25 c.....*Babbitt.*

Baker.—Ismailia: A Narrative of the Expedition to Central Africa for the Suppression of the Slave-Trade, Organized by Ismail, Khedive of Egypt. By Sir Samuel W. Baker, Pasha, M.A., F.R.S., F.R.G.S., etc. With maps, portraits, and upwards of fifty full-page illustr. by Zwecker and Durand. 8°, pp. 542. $5.....*Harper.*

***Bell.**—Which is my Likeness? or, Seeing Ourselves as we see Others. By Cousin Kate (the late Miss C. D. Bell). 16°, pp. 348. $1.....*Nelson & Sons.*

Buhler.—Plain Talks on Common Things, in Words of one Syllable. By Jean Buhler. 16°, pp. 96. 75 c. *Cong. Pub. Soc.*

Cousin Kate. *See* Bell.

Daily Offerings of Prayer and Praise. On roller. 75 c. *Randolph.*

Donkersley.—The Full Envelope; or, Gleanings for Youthful Readers. By Rev. Richard Donkersley, author of "Facts about Wives and Mothers," etc. 16°, pp. 254. $1.....*Nelson & P.*

Dunning.—Ralph Waring's Money. By Mrs. A. K. Dunning. Illustr. 16°, pp. 324. $1.25....*Am. S. S. Un.*

Epochs of History. Edited by Edward E. Morris, M.A.: —The Houses of Lancaster and York; with the Conquest and Loss of France. By James Gairdner, of the Public Record Office. With 5 maps. 12°. $1.....*Scribner.*

Farjeon.—Jessie Trim. A Novel. By B. L. Farjeon, author of "Blade o' Grass," etc. (Harper's Library of Select Novels, No. 428.) 8°, pp. 134. Pap., 50 c.*Harper.*

Farrand.—Little Hands, and other Stories. By Harriet A. Farrand. 16°, pp. 114. 75 c.....*Cong. Pub. Soc.*

****Foote.**—Science in Story; or, Sammy Tubbs, the Boy Doctor, and Sponsie, the Troublesome Monkey. By Dr. E. B. Foote, author of "Plain Home Talk," etc. (Murray Hill Series.) Ea. illustr. 16°, pp. 256. Per v., $1 and $1.50.....*Murray Hill Pub. Co.*

For Better, for Worse. A Tale of First Love. From "Temple Bar." 8°, pp. 173. Pap., 75 c.....*Peterson.*

Gairdner, James. *See* Epochs of Hist.

Gibbon.—In Honor Bound. A Novel. By Charles Gibbon, author of "Robin Gray," etc. (Harper's Library of Select Novels, No. 427.) 8°, pp. 148. Pap., 50 c. *Harper.*

***Green.**—A Short History of the English People. By J. R. Green, M.A., Examiner in the School of Modern History, Oxford. With maps and Tables. 12°, pp. 847. $3. *Macmillan.*

Greenwood.—Heads and Tails: Studies and Stories of Pets. By Grace Greenwood. Sq. 12°. $2.....*Ford.*

Heness's Introduction to the Leitfaden. A Guide to Instruction in German, without Grammar and Dictionary. *2d ed.* Used at the School of Modern Languages, Boston. By Th. Heness, A.M. (Yale). 12°, pp. 39. Pap., 50 c.....*Schoenhof & M.*

Hill.—Geometry and Faith. A Fragmentary Supplement to the Ninth Bridgewater Treatise. By Thomas Hill. *Revised and enlarged ed.* 12°, pp. 70. $1. (Corrected title.).....*Putnam.*

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***Jardine.**—The Elements of the Psychology of Cognition. By Robert Jardine, B.D., D.Sc., Fellow of the Univ. of Calcutta. 12°, pp. 286. $2.....*Macmillan.*

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Medico-Legal Soc. of N. Y.—Papers read before the Medico-Legal Society of New-York, from its organization. First series. *Revised ed.* 8°, pp. xv, 553. $4.50; shp., $5.....*McDivitt, C. & Co.*

Miller.—Old Mr. Pro. By Mary E. Miller. 16°, pp. 117. 75 c.....*Cong. Pub. Soc.*

Morris, E. E. *See* Epochs of Hist.

New-York. *See* Shaw.

New-York.—Reports of Practice Cases determined in the Courts of the State. With a Digest of all points of Practice embraced in the standard New-York Reports issued during the period covered by this volume. By Austin Abbott, Counselor at Law. New Series. Vol. 15. 8°, pp. xiv, 600. Shp., $5.....*Diossy.*

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— The National Bankruptcy Register Reports. Containing all the important Bankruptcy Decisions in the United States. Editors: William A. Shinn, Raphael J. Moses, Jr. Vol. x. 8°, pp. 648. Shp., $6. *McDivitt, C. & Co.*

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MESSRS. NELSON & PHILLIPS, 805 Broadway, have in preparation and will issue soon, a Theological Encyclopædia and Methodology, translated from the work of the late Professor K. R. Hagenbach, with the addition of theological literature of England and the United States. The work will be prepared with special reference to the needs of clergymen and theological students in this country. It will be in octavo form and clear open type.

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the week ending Dec. 7.

DECEMBER 1.

Henry Holt & Co.:—By arrangement with the author, The Ordeal of Richard Feverel, and Beauchamp's Career of George Meredith.—Joseph Mazzini: a Memoir, by E. A. V.—Rae's Translations from Sainte-Beuve (by special arrangement).

D. Appleton & Co.:—Our Autumn Holiday on French Rivers, by J. L. Molloy.—Catholic Reform, by Father Hyacinthe, with a preface by Dean Stanley.

Scribner, Armstrong & Co.:—Romance of the English Stage, by Percy Fitzgerald.—Wit and Wisdom of Lord Chesterfield.

DECEMBER 3.

Dick & Fitzgerald:—Round Games with Cards, by "Cavendish."—Magic no Mystery.

DECEMBER 4.

Harper & Bros.:—Untrodden Spain and her Black Country.—Her Idol.—Greed's Labor Lost.—Some of our Girls.—Alice Godolphin.—Skyward and Earthward.—Who will Save her?—Eisleben.—Innocent as a Baby.—The Maskelynes.—Pius IX.: The Story of his Life to the Restoration in 1850, by Alfred Owen Legge.—The Land of the Czars.—Eark Hakon the Mighty.

DECEMBER 5.

Porter & Coates:—The Maskelynes, by Annie Thomas.—Landscapes, Churches, and Moralities.—Social Pressure.—Ashes to Ashes, by H. R. Haweis.—Some of our Girls, by Mrs. Eiloart.

DECEMBER 7.

James R. Osgood & Co.:—Noble Workers.—Skyward and Earthward.—Untrodden Spain.—Greed's Labor Lost.—Toxie.—Her Idol.—Alice Godolphin.—In Love and in Hate.—The Last Inca.—Crusts.

Henry Holt & Co.:—Toyland.—Out of the World.—Greed's Labor Lost.—Under Pressure.—A Woman to be Won.—Her Idol.—Alice Godolphin.—Skyward and Earthward.—Islam in the Nineteenth Century.—Mr. Smith.

A Word to the Wise.

WE have, from a Western correspondent, a private letter, in which complaint is made that one of their customers, whom they restricted to twenty per cent discount under the rule, received an offer of forty per cent discount from the New-York publishers of the set of books which he proposed to purchase, these publishers being prominent in the reform. We immediately laid such details as we were permitted to give before the publishers named, and received, as we expected, a thorough assurance that any such offer on their part must have been drawn out by misrepresentations from the party to whom they offered the alleged discount. They have requested us to acquaint them with detailed facts, that the matter may be looked up in their correspondence, and we have written to our Western correspondent for permission so to do.

We cite this fact as text for a few words on a matter which must surely come up in the progress of the reform, and which, if not rightly dealt with, will seriously interfere with its success. In the nature of things, there will be any number of stories set afloat, maliciously or carelessly, against those houses which are concerned in the present reform, and if booksellers are to believe them implicitly, and act on them to the breaking-down of reform principles, the movement may as well go by the board. It is not supposed that the reform brings about a general millennium at once. The proper way to do in all such cases, is to write directly, immediately, and frankly to the parties of whom any such discounts are alleged, lay the assertion before them, and get whatever explanation they have to make. We venture to say that in ninety-nine cases out of every hundred this method will prove satisfactory at once. We may say on behalf of the publishers, that they will not take offense, but, on the other hand, will be thoroughly grateful to members of the trade who will notify them of any such allegations against them. If they have not done it, they want the chance to have that understood. If anybody in their employ has committed such a mistake, they want to know it, that it may not happen again.

We urge, then, upon all members of the trade, who have any real or supposed grievances of this sort, that they take at once the direct way of settling them. Then, if there prove to be any thing in the grievances, and the other parties do not take proper action, the matter should be referred at once to the Arbitration Committee. This is the square and manly way of dealing with this difficulty, and we trust our words will not be lost upon the trade.

MR. BOYD, who advertised in the WEEKLY for the subscription prices for magazines and other periodicals, sends us word that he received the information desired from several publishers by the same mail in which the WEEKLY appeared—a proof of the usefulness of our advertising pages, which we commend to the trade. Mr. Boyd adds that "it is rather a sad commentary on publishers' intelligence, that we retailers of their papers and magazines should have to advertise to get their prices"—a statement in which, we must say, we quite agree with him.

BOOKS RECEIVED.

THE MYTHS OF THE RHINE, translated from the French of X. B. Saintine by Professor M. Schele De Vere; illustrated by Doré. (Scribner, Armstrong & Co.) The numerous illustrations which embellish the above work, together with their great beauty and excellence, make it one of the most prominent holiday books in the market. It has the advantage, also, of a most amusing text, by the talented author of "Picciola," rendered into English without any loss of its original grace and piquancy. The illustrations are in Doré's well-known style, ranging from grand to grotesque, and will compare with any thing he has done. The work is beautifully gotten up; printed on fine tinted paper, with gilt edges, and tastefully bound. Royal 8vo, cloth, $10; morocco, $18.

VERS DE SOCIÉTÉ, selected by Charles H. Jones. (Henry Holt & Co.) The elegant exterior of this volume claims our first attention. The binding is a pale shade of gray cloth, the stamping being in black and gold, and the edges richly gilt. The design of the stamp is decidedly novel, as is also the manner in which it adorns the book, runnnig from the right upper corner of the front cover, across the back, and ending on the left lower corner of the back cover. It consists of a richly blooming morning-glory vine, which supports a supercilious-looking little gold Cupid with opera-glass in hand, and crush hat and gloves under his arm; the lower end of the vine is clutched by the familiar of the firm, a cross-looking owl; pendant from the vine, and forming the ornament of the back, is an open gilt fan. It is all very pretty, dainty, and attractive. The inside of the book is elegance itself: the portion of the page printed upon is a pale gray, and is encircled by a border of lavender, and the vignettes and title-page by John A. Mitchell are exceedingly clever and appropriate. The selection is made from the works of Praed, Holmes, Saxe, Thackeray, Longfellow, Landor, Owen Meredith, and others, and is a good one, though we miss some favorites from it, and regret that French and German poets have been so lightly drawn upon. Taking together the novel get-up of the book, and the popularity of this ephemeral sort of poetry, it possesses all the qualities of an attractive gift-book. $7.50.

THE LITTLE LAME PRINCE, by the author of "John Halifax." (Harper & Brothers.) The children will be delighted with this charming addition to fairy lore. It tells of a little prince whose nurse lets him fall when a baby, and causes him to become lame. A wicked uncle shuts him up in a high and lonely tower, gives out that he is dead, and usurps his throne. "Prince Doler" is consoled, however, after the manner of all fairy princes, by the appearance of a little old godmother, who gives him a magic cloak which enables him again to visit the world and finally to regain his throne. A prettily told story, with a deeper meaning than the ordinary fairy tale, which will need the aid of papa and mamma, we think, to elucidate. Illustrated, square 16mo, cloth, $1.00.

MCBRIDE'S ALL KINDS OF DIALOGUES, by H. Elliott McBride. (Dick & Fitzgerald.) Boys and girls who are fond of getting up theatricals on their own account, will do well to consult this amusing collection of dialogues. They are easily represented, scarcely requiring any scenery, while the costumes needed are simple and such as may be obtained without difficulty. 16mo, boards, cloth back, 50 cents; paper, 30 cents.

FROM the American Tract Society we have the most charming specimens of miniature books we have ever seen; they will take a child's fancy captive at once. "Day Dawn," scarcely an inch and a half in length, is a collection of Bible verses for every day in the year, cloth, 15 cents. "Looking unto Jesus" is from the French of Rev. T. Monod, 64mo, cloth, 15 cents. The "Dot Books" are four lilliputian publications in a gaily gilt box, prettily bound and even illustrated, 75 cents per box. "Little Folks' Picture Book" has twenty page illustrations, 18mo, cloth, 30 cents. Then, among the more pretentious books, are "Lillie," by Mrs. H. E. Brown, $1. "Twilight Stories," by Miss B. C. Rogers, 50 cents. "Bessie Kirtland," by Mrs. M. E. Miller, with colored picture, 60 cents; and "Bertie's Fall," by the same author, also with colored pictures, 45 cents. "Joe and Sally," illustrated, 40 cents. These are all 16mo, and gaily bound in cloth.

THE LADY OF LAWFORD, AND OTHER CHRISTMAS STORIES. (H. B. Nims & Co.) These tales illustrate the popular superstitions and traditions connected with the observances of Chistmas; they also trace in a most interesting manner the descent of the "good St. Nicholas." The book is beautifully gotten up, and will prove a most acceptable gift for a boy or girl. The illustrations, fifteen in number, are by Darley, and very fine. 12mo, cloth, $2.50.

SPEAKING LIKENESSES, by Christina Rossetti. (Roberts Brothers.) The three stories which comprise this little work are odd enough, and sufficiently different from all other stories, to interest a child intensely. They all have a moral, which will be obvious even to the little ones. Illustrated by Arthur Hughes. 12mo, cloth, $1.50.

MUSIC.—The Christmas number of Boosey's Musical Cabinet comes to us in very attractive shape. It is beautifully printed and gotten up with a most brilliant illuminated cover, representing a ball-room with dancers of all ages. The music is all pleasing and excellently selected. The "Fille de Mme. Angot Quadrille," "Les Cent Vierges Valse," and "Wings of Love Galop" deserve to become very popular. Price 50 cents.—"The Island of Bachelors," a comic opera in three acts, is also issued by Boosey & Co. The music is very spirited, and we only regret that words have not been added for some of the duos and quartettes. The opera is by Charles Lecocq, who also contributes to the Christmas number. In gray illustrated cover, price $1.00.

The following new music has been received from Matthias Gray, Portland, Oregon, and San Francisco, Cal.: "Golden Wine Polka," by George T. Evans, 30 c.; "When the Stars begin to Peep," schottische, by Charles Schultz, 30 c.; "The Mills have Closed To-day," by L. Von der Mehden, 25 c.; "When the Clock is Striking Eight," song and dance, by Enoch Freeman, 30 c.; "A Song of the Waves," by Miss Annie Ransom, 35 c.; "Oh! Don't we Cut a Dash!" schottische, by Louis Bödecker, 30 c.

STATIONERY AND FANCY GOODS.

TRADE continues brisk with increasing sales, though the amount of the orders continues small. Prices are lower, however, and though the aggregate trade is equal to that of last year, the profits are small.

The greatest novelties upon the market are the New-Year cards, and several manufacturers offer new designs.

Mr. Philip Hake, No. 25 Frankfort street, has a fine line of cards and card-board, all of which is well known to the trade. He has now ready many new designs for New-Year cards, neatly engraved, and equal to any in the market. They are put up in packages of 25 cards each, and retail for 50 cents per pack. A liberal discount is allowed to the trade, and samples will be sent upon application. Mr. Hake also offers a fine assortment of *menu* and dinner cards, and also orders of dancing, etc., etc. (See advertisement.)

Porter & Bainbridge offer a fine assortment of Harry C. Bainbridge's silhouette. New-Year cards. The designs are very humorous, and represent all the various troubles to which New-Year callers are subjected. These cards are put up in packs of 25 each. (See illustrated advertisement.)

Cornwall's New-Year cards are also offered by Porter & Bainbridge. The designs of these cards are from the pencil of the eminent artist, Mr. William Momberger, and their popularity in past years make an extended notice unnecessary. A liberal discount is allowed.

Baker, Pratt & Co. offer new designs of the patent "Safety" inkstand, which is warranted not to spill, no matter how it may be turned. The firm has improved this already valuable inkstand by the addition of a bronze rack, which may be had to suit all sizes.

Some new bronzes are shown upon Maiden lane, among which may be specially mentioned new styles of antique vases. They are very neat and beautiful.

A new style of "shopping" bag is shown which is designed for a lady to carry upon the street. They are large enough to hold a number of small purchases, and are fitted up with a safe pocket-book, memorandum book, and smelling salts. They may be had either in turkey, russia, or calf.

LITERARY AND TRADE NEWS.

ON Thursday of last week a special meeting of the Book Trade Association of Philadelphia was held at its rooms in Jayne st., Mr. Theodore Megargee in the chair, and Mr. A. G. Elliott acting as secretary. The feature of the meeting was an address delivered by Mr. H. A. Brown, of Boston, on the subject of book-importation, Mr. Brown, speaking at length on this topic, dwelling chiefly on what he regarded as the great evil of the trade, the undervaluation of imported books by the Government.

THE "Greville Memoirs," the publication of which has caused such a sensation in England, will shortly be reproduced,—at least all that there is of interest to American readers,—in Scribner, Armstrong & Co.'s "Bric-à-Brac Series." The frank exposé in these "Memoirs" of the weaknesses of royalty, as illustrated in the lives of George IV. and William IV., together with the numerous fresh and racy anecdotes they relate of those distinguished in the social, political, and literary life of the day, make this collection of reminiscences the most notable and readable that have appeared for a long time. The four previous volumes of this series have been neatly and carefully boxed by the Scribners, thus putting them in the handy shape so richly deserved.

A BOOK which it is to be hoped will prove full of suggestions to American architects, will be shortly issued by Messrs. Osgood & Co., under title of "The Picturesque Architecture of Switzerland." It is a large quarto filled with attractive designs of Swiss cottages sketched in the different cantons, all of which have been admirably reproduced by the heliotype process with the most perfect accuracy.

A THEOLOGICAL novel, which promises to be a notable one, aiming at the establishment of an un-Roman Catholic Church, will soon be ready at the Roberts'. It is by an Episcopal clergyman, and is entitled "Victor La Tourette," being a picture in part of early missionary life in this country among the Indians. Though reverent and orthodox, the story is said to be unprejudiced and unbigoted, and very charmingly told.

THE new $6 edition of Tennyson's works (in two volumes), which the Osgoods tastefully get up, will be notable as the first American edition containing the "Idyls of the King," arranged in regular sequence, and prefaced by the dedication to the memory of Prince Albert.

BOSTON can well be proud of the handsome history Messrs. H. O. Houghton & Co., of the Riverside Press, are giving it. "Boston, Past and Present: An Outline of the History of the City, as exhibited in the Lives of its Prominent Citizens," is its title, and though its costliness will probably place it beyond the reach of most buyers, it will prove an invaluable addition to any public and private library able to secure it.

A CHANGE of no small importance in two Boston publishing houses is announced today. Mr. John S. Clark, of the firm of James R. Osgood & Co., retires from that house, and joins L. Prang & Co., taking with him the series of "Walter Smith's Drawing-Books," and the works immediately related thereto. Mr. Clark has especially interested himself in the management of Professor Smith's Drawing System, which has, in so short a time, been adopted in a large number of the principal cities of the country, and Messrs. Prang & Co. have been engaged in preparing a series of color-plates, which admirably supplement and complete this system, and from this came the new move. We understand that the arrangement is regarded as mutually advantageous. Messrs. Prang & Co. have exceptional facilities for the publication of the drawing-books, and for perfecting the system; and they regard Walter Smith's books as so valuable, that they were willing to pay a very large sum for them, one probably unexampled in any similar transaction. This management makes no difference whatever in the publishing business proper of James R. Osgood & Co., except as their release from the care of the drawing-books shall enable them to devote themselves more entirely to the publication of such books as those which have given this house its reputation.

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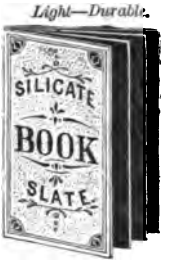

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NOTES IN SEASON.

THE "season," so far as publishers' news is concerned, being quite over, our "Notes in Season" column is vacant in countenance.

CHRISTMAS trade seems to be turning out pretty well all about, and some of the holiday books are having very remarkable runs for hard times.

"STARTING OUT: A Story of the Ohio Hills," by Alexander Clark, editor of *The Methodist Recorder*, has been added to the Lippincotts' holiday list.

"ONE Hundred Gems from the London Art Journal," comprising landscapes, fancy sketches, portraits, historical and sentimental pieces, and tragic incidents, is issued to-day in a large quarto volume by Messrs. Lee & Shepard, at a retail price of ten dollars. The book is without letter-press, being made up entirely of engravings from the *Journal*, and will be sold only on orders, without sending out sample lots. It is a book of wide popular interest, and no bookseller should neglect to have it on his shelves.

THE ladies of the Presbyterian Church of Paris, Kentucky, have put their heads together and prepared a cook-book, descriptive of "Housekeeping in the Blue Grass," which George E. Stevens & Co., of Cincinnati, will have ready in January. The book will contain nearly a thousand recipes, many of them new, and all of them tried and known to be valuable, "such as have been used by the best housekeepers of Kentucky and other States."

IT is curious enough how spiritualist literature is creeping into the magazines. The current *Atlantic*, *Scribner's*, and *Galaxy* all have papers on the subject, and early in the new year Messrs. Appleton will publish Mr. Francis Gerry Fairfield's new solution of the problem in a book, "Ten Years with the Spiritualists."

Old and New is to be congratulated in changing its office of issue from so purely a book-house as the Roberts to that of Lee & Shepard, which, from its wide distributing facilities, will have better opportunity of pushing its circulation. The change seems mutually advantageous to the two houses, and will in no wise alter the character of the magazine, Mr. Hale still conducting it, and Mr. Niles, of the Roberts, remaining one of the directors of the corporation owning *Old and New*, and which was specially chartered under the laws of Massachusetts for the single purpose of publishing it, the members of which, representing well-nigh every phase of religion, are associated simply for the establishment of a magazine "to improve the social and religious life of the American people by freely bringing forward subjects of the highest social and religious importance." The new series will be noted for the enlargement of the department of fine arts, of which Mr. William Hunt will have charge, aided by some of the most prominent artists in Boston.

WE have been requested by the publishers of the *Atlantic* to reprint the following card in contradiction of current rumors started from the *Literary World*, which give a false impression of the business basis of the *Atlantic*, which, it seems to us, will never be merged until Boston itself is "annexed" by its suburbs:

RIVERSIDE, CAMBRIDGE, Mass., 15th December, 1874.
Editor of the Literary World:

DEAR SIR: A paragraph has appeared in the *Literary World*, and been copied or referred to in other papers, which gives a false impression respecting the *Atlantic Monthly*, and is of an injurious character. The paragraph contained these words: "Earnest negotiations were had some months ago between its proprietors [*i.e.*, of *Old and New*] and Hurd & Houghton, who had just acquired the *Atlantic*, and were rather eager to get rid of it, looking to the mergence of that magazine in *Old and New*; but the friends of the latter opposed the project, and it was abandoned." In reply to this, we would say that Messrs. Hurd & Houghton were never anxious to get rid of the *Atlantic*, and never made any advances or had any desire to sell it to the proprietors of *Old and New*. On the contrary, the only suggestion for a union came from the friends of *Old and New* but no negotiations, earnest or otherwise, were ever had on the subject, and no interview ever took place in relation to it. We are entirely satisfied with the condition and prospects of the *Atlantic*, and have no reason to seek union with any other magazine.

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ROBERTS BROS. are having translated three stories of Norwegian life, by Jonas Lie, a country lawyer in Norway, which, on their appearance in Copenhagen some years since, were favorably noticed for their literary and artistic merit. They are entitled "The Man with the Second Sight; or, Pictures from Nordland;" "The Three-master 'Future;' or, Life in High Latitudes;" and "The Pilot and his Wife," and will be published during the coming winter.

BOOK-TRADE reform is spreading abroad. The London *Athenæum* states that a meeting of booksellers, convened by an anonymous circular, was held a few days ago at the National Chamber of Trade in the Strand, to take into consideration the question of discounts allowed by retailers from the published prices of books. Mr. Stanford occupied the chair, and amongst those present were Mr. John Bumpus, Mr. Bickers, Mr. Bosworth, and other retail booksellers. No definite decision was arrived at but a committee was formed to meet on a future day to discuss the subject.

THE Edinburgh Booksellers' and Stationers' Literary Association have issued their syllabus for 1874–5. The Society is composed of young men connected with the bookselling, stationery, and kindred trades, who hold periodical meetings, at which lectures are given calculated to impart instruction and information to the members.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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Adams.—The Dorcas Club; or, Our Girls Afloat. By Oliver Optic (William T. Adams). (The Yacht Club Series.) With 13 illustr. 16°, pp. 368. $1.50....*Lee & S.*

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715 AND 717 MARKET STREET,
Philadelphia, Dec. 7, 1874.

DEAR SIR: Believing that the present custom of retailing below the published retail price is injurious to the book-business, yet feeling assured that suddenly to change from the present adopted rate to the full retail prices would be to the disadvantage of the book trade of this city, we would suggest, as a preliminary step to the resumption of full retail prices, that after the first of January next the maximum discount to all local buyers not in the trade be fixed at *ten per cent*,—to apply only, for the present, to *new books* issued after that date.

By gradual steps, in this manner, we believe that ultimately the end so earnestly desired by all the trade will be accomplished; but we think an immediate radical change would affect the public in a manner adverse to the interests of the local business.

We would be glad to have your views of our suggestion.

Yours respectfully,
J. B. LIPPINCOTT & CO.

With this, we have a welcome note from the Messrs. Lippincott, in which they present this circular as embodying "the only practicable plan of resuming full retail prices," adding, "We are *confident* that to *at once* change to the published prices would defeat the end desired."

We wish first to express the cordial satisfaction of the trade that this leading house puts itself on record as acknowledging the necessity of the movement in which the rest of the trade is so entirely at one. We are free to say that no single event in the progress of the reform could be more gratifying, both to the correspondents of this great and distinguished house and to the trade at large, than its hearty accord with them in this movement, and as it is now only a question of the most desirable means toward an end generally agreed upon as needful, a continuance in the policy thus entered upon by this house will increase the good-will which a policy in opposition to the general wishes and best interests of the trade would—we speak from what has been said to us by men from all parts of the country—have seriously impaired. We are glad of the opportunity thus given us to speak frankly in this matter, without offense, and we reiterate our thanks to the Messrs. Lippincott for putting themselves on this platform.

At the same time, we can not altogether agree with the modification courteously suggested by the Messrs. Lippincott. The intelligent book-buying public in other cities has shown such a sense of the righteousness of the principle that a bookseller ought to be allowed a living profit on what he sells, that there has really been no difficulty from this side at all, and we do not think so ill of Philadelphia as to believe that her citizens have not the same common-sense, logic, and fairness as the people of Boston, New-York, and the West. Moreover, since the trade of other centres, such as the cities named, have already agreed to sell no books better than twenty per cent to professionals and large buyers, adhering to retail prices for all others outside the trade, and since all the leading Philadelphia houses, except the Lippincott house, have given their assent to this rule, in case it should, by its accord, we may say, make it general, no one house could lose its custom to any other by an

adherence to this desirable and just rule. That a ten per cent rule on new books published after January 1 only should be adopted, would, we are sure, not be regarded by the trade as at all a sufficient and efficacious remedy for the evils from which the whole country is suffering.

But the main point is that it is not a local matter. We do not believe that the local business would be adversely affected to any serious extent; but if it was—what then? Philadelphia is a great jobbing centre; the Messrs. Lippincott in particular, to take a single example as an illustration, are understood to be the largest distributing house in the land. Compared to this, their retail business, large as it is, is a small matter. It is the trade all through the Western and Southern country, which Philadelphia so largely supplies, that gives that city its immense jobbing business. Now these men are all being greatly injured by the existing state of things, and Philadelphia, by its retail underselling, is lowering the retail prices all through the country, so that they can not make a living profit. They have said, time and again, in public, and still more strongly in private, that they can not be expected to deal with those who as jobbers sell their goods, and as retailers, at the same time, do their best to demoralize their custom. In fact, the spirit of the Western and Southern trade is such that Philadelphia is in danger of losing its jobbing trade to New-York, simply because these dealers are beginning to feel that they must have reasonable protection in their trade. The trade of all other cities has expressed its willingness to do this act of justice, and it only remains for Philadelphia, and particularly its leading house, to act with the trade, to make the book-business at once what it should be. We wish no ill to Philadelphia; we should be sorry to see any such causes operating to its injury, and we therefore, since the Messrs. Lippincott have given us opportunity to speak frankly on the subject, say, with all the emphasis we can give, that we hope to see it show that the interests of the West and South are its interests as well.

The twenty per cent rule is the key to the entire reform movement. It is the one present basis on which it is possible to unite the trade, on which, in fact, all the leading houses of the trade, with the one exception, already stand united. In the name of the trade of the whole United States, and in the best interests of Philadelphia, we trust to hear of its hearty acquiescence in that rule. It is the one thing needful to redeem the bookselling business from its present low estate, an aim which is equally to the interest of the trade and of the public. The bookseller has too important a mission in this wide country to permit this movement to fail.

THE *Literary World* admits, concerning the reform, that "it is approximately just, and represents a principle which should be permanently recognized." But it fears "the sense of honor in all concerned is not high enough to hold them strictly to their obligations." Certainly this *ought* to be least true of as intelligent a trade as the book trade, and we have faith to believe that their "enlightened self-interest" will give their sense of honor a sufficient backbone.

ASKING "Is the book trade dull?" the *Booksellers' Guide* answers that while it is dull in comparison with other years, "an impartial observer will conclude that it has suffered less in proportion to the extent of the interests involved than almost every other industry" in the reaction now being felt. But it adds, "publishers have been less careful to promote the interests of the trade than other manufacturers. In a falling market they have continued the suicidal policy of "bearing" their own goods, and when the retailers have complained the loudest, they have, after securing the retailers' orders, thrown their newest and best books into the auction room. It is not surprising, then, that the book trade should languish even in the best of times." With this we entirely agree, as also with its statement of the many encouraging facts, among which it is to be noted that very few publishers or booksellers have failed. In fact, the trade has reason to congratulate itself that, against so many disadvantages, it has so held its own.

A correspondent of the *Tribune* takes exception to the practice of making the imprint of books issued for the holidays bear date the next year, as now most of the title-pages read 1875. We quite agree with him as to the absurdity of the custom, which has grown up with less reason than that of ante-dating the weeklies and publishing the magazines a month ahead of date; it is done by every one simply because every one else does it. The correspondent devotes most of his letter, however, to an argument that the publishers forfeit copyright by making the copyright notice read also for the next year. His argument would be sound if there were any thing in his facts, but he will find that books dated 1875 are pretty sure to read, copyrighted 1874. The copyright is the true criterion of the date of a book. It is curious, by the way, that so few publishers have adopted the new and better copyright notice, the simple "Copyright, 1874."

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

A Point Well Taken.

Dec. 11, 1874.

Editor Publishers' Weekly:

DEAR SIR: Allow us to call attention to another growing evil of the book trade. A large library is making purchases of books. Our city booksellers have lived literally up to the Put-in Bay agreement, and we find that *brokers* in New-York city are supplying, and offering to supply, not only this library, but three or four others, at terms 10 per cent to 15 per cent better than we can give and keep our agreement. It is wrong that publishers will give these men, who keep no stock, as good discounts as they do *booksellers*. Publishers can control this matter, and it is not so very difficult. They know who are brokers, and could easily refuse to supply their publications, unless such brokers would agree to keep the rates agreed upon to libraries. Such a course would not discriminate against any house, because libraries furnish definite lists of books they want, and the sale must finally come to the publisher any way. Brokers who keep no stock, and subscription-book agents who keep no stock, could be and should be obliged to keep such rules as the trade in general agree to keep; and publishers can insist upon their doing it. ANOTHER BOOKSELLER.

BOOKS RECEIVED.

BRIC-A-BRAC SERIES. Edited by Richard Henry Stoddard. Vol. IV. Personal Reminiscences by Barham, Harness, and Hodder. (Scribner, Armstrong & Co.) This little volume is a perfect fund of amusing anecdotes; we feel like transferring whole pages from it, as specimens of its entertaining powers, if space would permit us. Richard Barham's life is specially rich in reminiscences of the men of his time, and of laughable stories of his own school-days. One practical joke which he took part in, in connection with his friend Charles Diggle, is so absurd that we can not refrain from quoting it: "The two boys having, in the course of their walks, discovered a Quakers' meeting-house, forthwith procured a penny tart of a neighboring pastry-cook; furnished with this, Diggle marched boldly into the building, and holding up the delicacy in the midst of the grave assembly, said with perfect solemnity, 'Whoever speaks first shall have this pie.' 'Friend, go thy way,' commenced a drab-colored gentleman, rising; 'go thy way and—' 'The pie is yours, sir!' exclaimed Master Diggle politely, and placing it before the astounded speaker, hastily effected his escape." Another one is from Hook, who told a story of a gentleman driving his Irish servant in his cab, and saying to him, half jocularly, half in anger, "If the gallows had its due, you rascal, where would you be now?" "Faith, then, your honor, it's riding in this cab I'd be, all alone by myself may be!" We could fill columns with just such gems, the volume is so rich with the very cream of humor; we can recommend it as fully up to the previous volumes of this admirable series. 16mo, cloth, $1.50.

THE NEW HYPERION, by Edward Strahan. (J. B. Lippincott & Co.) This charmingly amusing narrative of a journey "from Paris to Marly by way of the Rhine," is already familiar to readers through the pleasant pages of *Lippincott's Magazine*. The beautifully printed pages, and the innumerable illustrations by Doré and others, entitle the work to a place among the holiday gift-books. The many episodes of travel, the humors of the text, and the semi-ludicrous descriptions of scenes and places, are interpreted *con amore* by the pencil of the artist; every little sketch is a study and provocative of laughter. The flirtations of Paul Flemming and Mary Ashburleigh recur constantly, and give a special interest to many of the scenes. 8vo, cloth, $3.

THE DORCAS CLUB; OR, OUR GIRLS AFLOAT, by Oliver Optic. (Lee & Shepard.) A party of young girls, who have formed themselves into a "Dorcas Society" for the relief of the poor, conceive the idea of buying a boat and learning to row it, for the sake of pleasure and exercise. The success attending their plan, and their various adventures, form the chief portion of the story, although there is a hero, persecuted by a rich and miserly guardian, who turns out the villain of the story. This belongs to the "Yacht Club Series," but, like all the series, is an independent story. Illustrated, 16mo, cloth, $1.50.

JACK'S SISTER; OR, TRUE TO HER TRUST. (Harper & Brothers.) When a woman attempts to depict the highest and noblest passion she conceives the (female) human heart capable of, she invariably immolates her victim upon the altar of self-sacrifice. The heroine of this novel, a good, sweet, young English girl, is asked, when scarcely more than a child, by her dying mother to take care of her cousin, "because he is so weak." She faithfully carries out her trust, yielding and sacrificing every thing for the poor, vain, weak cousin, who rewards her love and fidelity by basely deceiving her. The man she might have loved and been happy with, but whom she refuses for her cousin "Merle," forgets her in a week, and in the most silly manner falls into the net of a designing little butterfly who is the *fiancée* of "brother Jack." The naughty butterfly, after jilting Jack, for no apparent reason, and marrying Clifton Gore, who really loves and is beloved by Enid, "Jack's sister," meets with retribution of a most terrible sort, being accidentally burnt in her bed. After Enid has survived every possible trouble, even to the indifference of Jack, her deserts are awarded her in a meagre manner, by the return of Clifton Gore to his allegiance. So much for the plot, which, spite of its shortcomings, makes a remarkably good novel, one of the best, indeed, we would say, lately issued in the "Library of Select Novels." 8vo, cloth, 75 cents.

THE EXHIBITION DRAMA, by George M. Baker. (Lee & Shepard.) The first of these efforts of Mr. Baker, who is one of the most popular

writers of amateur dramas, is quite ambitious, being a drama in three acts, entitled "Enlisted for the War." It is very clever indeed, and will play very well. The balance of the pieces are mostly in one act, with numerous tableaux, admirably adapted for school representation. 16mo, cloth, $1.50.

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THE CHESS-PLAYER'S MANUAL, by G. H. D. Gossip. (George Routledge & Sons.) Chess-players who are only beginners, and those also who are proficients in the game, will find this the most complete guide to chess published. It notes the most important discoveries that have been made of late years by the leading authorities, with an exhaustive analysis of all the openings, both regular and irregular. It also includes a copious selection of illustrative games between the greatest masters, comprising a considerable number of those played last year at the great Vienna tournament. 8vo, cloth, $3.

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A FREE LANCE IN THE FIELD OF LIFE AND LETTERS, by William Cleaver Wilkinson. (Albert Mason.) Eight essays are comprised in this work, treating severally of George Eliot's novels, Mr. Lowell's poetry, prose, and his "Cathedral," Mr. Bryant's poetry and "Iliad," the character of Erasmus, and "The History of the Christian Commission as a Part of Church History." They are all written in a moderate and temperate spirit, and are characterized by a very just appreciation of the authors and the works criticized. "George Eliot's Novels" is specially interesting, being a very able and intelligent review of her writings and her place in the field of letters. 12mo, cloth, $1.50.

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STATIONERY NOTES.

RETAIL trade is now becoming lively, and both the importers and dealers have their stores prepared for the holidays. In many instances the display is very brilliant. The wholesale trade is considered ended for the season, and the results are generally satisfactory.

PRANG'S chromo cards of fall leaves, flowers, etc., with black ground, are in great demand, selling rapidly in single packs, and to school committees by the hundred. They all have blank space where name, motto, text, etc., can be printed. These cards are salable at all seasons.

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LITERARY AND TRADE NEWS.

MESSRS. R. WORTHINGTON & CO., the well-known importers of Montreal and Boston, have removed their extensive stock of fine English books to 750 Broadway, New-York, where all orders should be addressed from this date. Messrs. R. W. & Co. keep on hand in quantity full sets of all standard English books, in all styles of binding.

THE Presbyterian Board of Publication, Philadelphia, announce that during sixty business days they sold 50,497 copies of the new Presbyterian Hymnal, and had orders on hand for 3000 more to be filled.

W. J. WIDDLETON, New-York, has lately published the complete works of Lord Byron, in 4 vols., crown 8vo, $9. This favorite edition of Byron has been out of print for several years past.

SCRIBNER & CO. have printed a most attractive set of little circulars to serve as an advertisement for their handsome bound volume of St. Nicholas for 1874. They are made up of a funny picture and some appropriate remarks. Dealers may obtain them in quantities, with their imprint, free of charge.

MACMILLAN & CO. have issued editions in cloth of their two recent novels, "Under the Limes" and "My Time, and What I've Done with It," at $1.75 each.

MR. JOHN G. SHEA, scholars will be glad to know, has revived his "Library of American Linguistics." He begins the new series by a "Grammar and Dictionary of the Language of the Hidatsa" (or "Grosventres of the Missouri"), by Washington Matthews, Assistant-Surgeon, U.S.A.

THE first number of *The New-England Journal of Education* will be published from 16 Hawley street, Boston, January 2d, 1875, under the auspices of the American Institute of Instruction, and the Teachers' Associations of the several New-England States. Hon. T. W. Bicknell resigns his position as Commissioner of Public Schools of Rhode Island, to assume its editorial management, and Chas. C Chatfield, of New-Haven, Ct., removes to Boston to take charge of the publishing. The *Journal of Education* will be issued weekly, each number containing twenty pages, of the size of the *Christian Union*, at the subscription price of $3 per year, including postage.

W. F. DRAPER has in press an "Index to the *Bibliotheca Sacra*," vols. i.-xxx., compiled by himself. This will be of much importance to theologians.

TEXANS are not going to allow their local bookstores to die for want of patronage, as during the past year—though it has been a dull one for the book as well as other trades—the sales of Mr. E. H. Cushing, of Houston, reached $200,000. Of single books the sales have been proportionately large. The two Digests of Judge Paschal on the Laws and Supreme Court Decisions of Texas for the two years back have been sold by Mr. Cushing to the amount of $14,000; of Sayles's Practice he has sold over $3000 worth; of Sayles's Pleading over $2000; while of Webster's Spelling Book the sales for the three months preceding Dec. 31st will be close upon 10,000 copies. Mr. Cushing has long made special features of school and law books, and he now has in consideration the establishment of a department of medical publications.

WHAT promises to be a very beautiful as well as useful book is the History of the United States, written by the veteran historian, Benson J. Lossing, and to be published by Messrs. Johnson, Wilson & Co., of this city. This will be completed in two volumes, aggregating some 1600 pages, and illustrated with over 500 drawings, all designed by Mr. Darley, and engraved by Mr. J. Augustus Bogert. The title will be, "Our Country; a Household History for all Readers." It will be published in forty-eight semi-monthly parts, the publication beginning early in 1875, and will be sold by subscription only, at twenty-five cents a part.

"CARLETON'S" new novel of New-England life is entitled "Caleb Krinkle."

CHATTO & WINDUS, London, have taken duplicate plates of "Lotos Leaves" for publication abroad.

Scene.—Combination Book-store.

CUSTOMER.—Have you Goldsmith's Greece?

CLERK (who doesn't read the WEEKLY or the Bible). No, sir; just sold the last box.

CUSTOMER (looking surprised). Have you the "Student's Greece?"

CLERK. Oh! You mean the Parisian Pomade. Just received a new case. Sell an awful lot of it to the college boys. Smell that!

Exit customer, who thinks compulsory education a good thing.

BUSINESS CHANGES.

NEW-YORK CITY.—A. K. Butts & Co., publishers, 36 Dey street, have been succeeded by Charles P. Somerby, who will continue the business at the above-mentioned number.

NEW-YORK CITY.—Mr. John R. McDivitt, law publisher and bookseller, has been succeeded by McDivitt, Campbell & Co.

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Many copies of last year's *Annual*, dispatched from this office, having gone astray, without our being able to hold any party responsible (most jobbing houses refusing to give receipts for goods sent for inclosure), we are compelled to adhere to this rule without exception.

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The American Catalogue for 1871,	"	1 00
The Short Title Reference List for 1872,	"	25
" " " " " " 1873, to June, 1874,	"	25
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"If we have ever seen a daintier piece of book-making, we have forgotten it. The paper is of the usual cream tint of fine books, but where the page is printed a darker color has been laid in, and this, in turn, surrounded by a border of lavender—a color suggestive of the elegancies. On the title-page Cupid is represented with his uncle's lyre, singing his *vers de société*. He is before the foot-lights, the director's wand is guiding him, the orchestra accompanying him, and a lady and gentleman interested in his themes watching him from a private box. . . . . The binding, like everything else about the book, is beautiful and entirely new. In the upper right-hand corner of the front cover, Cupid, with crush hat, gloves, and opera-glass, reclines, supported by a vine of morning-glory—emblem of coquetry. The vine passes downward across the cover and across the back to the lower left-hand corner of the under cover, where Mr. Holt's owl is holding on to it for dear life. On the back of the book a half-open fan hangs from the morning-glory vine, and on the front cover a domino mask."—*N. Y. Evening Post.*

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NOTES IN SEASON.

So important does Mr. Munson regard the completion of his "Phonographic Dictionary of the English Language," that in his preface he devotes considerable space to a review of the history and development of phonography, and to a consideration of its ultimate bearing upon the question of the general adoption of shorthand, in place of the popular system of manuscript. He gives a brief synopsis of practical phonography, giving the alphabet, stems, circles, phrase-signs, etc., employed in the new system, which will enable phonographers educated in other systems to profitably use the Munson dictionary. The dictionary shows the best phonographic forms for 60,000 words of the English language, and for over 5000 proper names, with numerous examples illustrating phrase-writing. As noted before, it will be published at the Riverside Press, by Messrs. Hurd & Houghton.

ONE of the most important enterprises of the new year will be the Messrs. Putnam's 12mo series of "Brief Biographies," of which we have already spoken. The following additional particulars will be of interest to the trade: The first issues will be devoted to the contemporary statesmen of Europe, and will include eight or ten volumes, under the editorship of Col. T. W. Higginson. These volumes are intended to meet the desire which exists for accurate and graphic information in regard to the leaders of political action in other countries. They will not be mere summaries of facts, but will aim to throw light upon their themes from the most recent sources, in the way of anecdote and personal delineation, stopping short, however, of the proper limits of private life. The series will begin with the simultaneous publication of two volumes, to appear in February next, entitled respectively "English Statesmen" and "English Radical Leaders." The first will be under the immediate charge of the editor of the series, and will include sketches of such men as Gladstone, Disraeli, John Bright, Earl Russell, Earl Granville, the Duke of Argyle, and others. The second volume will treat of Professor Fawcett, Sir Charles Dilke, Jacob Bright, and others. Succeeding volumes will treat of French, German, and Italian leaders and statesmen; and still other volumes may follow. Each work will be complete in itself, will receive the careful revision of the editor, will be corrected to the latest dates, and will be properly indexed. It is proposed that the whole series shall be attractive to the transient reader, and, at the same time, shall be thoroughly to be relied upon in every statement of fact. Should the public interest justify the completion of the work, it will certainly fill an important gap, as no similar series is believed to exist in any language.

ALTHOUGH we have before referred to the "Cyclopædia of Education," about to be published by Mr. Steiger, the specific character of the work, we believe, has never been enlarged upon. The book is to consist of a single volume of about 800 pages, 8vo, edited by Mr. Henry Kiddle, the present City Superintendent, and Prof. A. J. Schem, Assistant Superintendent, the long connection of both of whom with the interests of education has admirably fitted for their task. The topics discussed will embrace articles on (1) "The Theory of Education and Instruction," including school organization, management, and discipline, as also methods of instruction—pedagogy and didactics; (2) "Governmental Policy in Regard to Education," including such subjects as compulsory education, rate-bills, truant laws, etc., etc.; (3) "The Administration of Schools and School-Systems;" (4) "The History of Education;" (5) "Biographical Sketches of Distinguished Educators of this and other Countries;" (6) "School Statistics;" and (7) "Educational Literature and Bibliography." To embrace all these in one volume will necessitate very brief papers, which, however, will be supplemented by frequent references to authorities. The services of the most distinguished friends of education and the most prominent writers will be enlisted in preparing the articles, to make the book as valuable as possible, and the work will be one of which its proprietors and the country may be proud.

MCLOUGHLIN BROTHERS have added "World Wide Fables" and "Cinderella" to their "Aunt Louisa's Big Picture Series." They have also issued, in the same style as the above, a very comic juvenile, "The Ten Little Mulligan Guards," by Paul Pryor, with the music of the "Mulligan Guards," for the voice.

WE are informed that "Congregational Worship," by Rev. A. J. Gordon, author of "In Christ," 12mo, will be published, about January 1, we presume, by the Congregational S. S. and Publishing Society, of Boston.

THE rumor current in some of the newspapers, of the discontinuance of *Appletons' Journal*, is entirely unfounded. *Appletons' Journal* will not only be continued, but will open the new year with fresh life and new features, among which are announced "Illustrated Papers on the Industrial Arts," "Southern By-ways," with illustrations, by the popular Christian Reid, and a new novel by Rhoda Broughton, author of "Red as a Rose is She," "Good-by, Sweetheart," etc.

THE American edition of Swinburne's "Critical Essays" will come from Osgood, and "Earl Russell's Recollections" from the Roberts.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported books are marked with an asterisk: Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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Nat. Prison Assoc., Proceedings of Third Congress.

NATIONAL TEMPERANCE SOC., New-York.

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ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

RESOLVED, That this Convention recognize the PUBLISHERS' WEEKLY *as the established organ of the entire trade, and recommend it to publishers as the medium through which they should make their "first announcement" of books they propose to publish, and the full title of all books immediately on publication.*—AMERICAN BOOK TRADE ASSOCIATION.

Publishers' First Announcements.

From the New-York Commercial Advertiser, for the week ending Dec. 21.

DECEMBER 15.

Harper & Bros.:—Miss Angel, by Miss Thackeray.

DECEMBER 18.

Harper & Bros.:—Central Asia from the Aryan to the Cossack, by Jas. Hutton.—Lady Sefton's Pride.—The Old House at Alding.—Honors Divided.—With Harp and Crown.—Brigadier Frederic.—English Men of Science; their Nature and Nurture.—Mahaffy's Social Life in Greece.—Katerfelto.—Monk's Norton.—A Book about the Table.

Scribner, Armstrong & Co.:—Sorrow and Song, by Henry Curwen.—Geschichte des Materialismus, from the German of F. A. Lange.—The Carbridges.—The Eighteenth Century, from the French of Paul Lacroix.—The Land of the Czar.—Short History of the English People, by J. R. Green, M.A.—Histoire de la Littérature Contemporaine, translated from the French of M. Odysse Barot.—Brigadier Frederick, translated from the French of Erckmann-Chatrian.

DECEMBER 19.

Porter & Coates:—The Old House at Alding.—Strong as Death.—The Blossoming of an Aloe.

D. Appleton & Co.:—Picture Logic; or, the Grave made Gay, by Alfred Swinburne.—The Wonderful Life, by Hesba Stretton.—A Book about the Table, by John Cordy Jeaffreson.—English Men of Science; their Nature and Nurture, by Francis Galton.—Social Life in Greece, by J. P. Mahaffy.

Harper & Bros.:—Yorkshire Oddities.

DECEMBER 21.

Estes & Lauriat:—Mortomley's Estate, City and Suburb, George Geith, and Above Suspicion, by Mrs. J. H. Riddell, author of Too Much Alone.—Wanderings from the Alps to Ætna.—Open Sesame, by Florence Marryat.

Roberts Bros.:—Sorrow and Song; or, Studies of Literary Struggle, by Henry Curwen.—Six Months among the Palm Groves, by Isabella Bird.

RECENT FOREIGN PUBLICATIONS.

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Present rate of Importation, about 50 c. per Shilling.

Attwell, H.—Table of the Aryan Languages. 4°. Williams & N.....7s. 6d.

Fitzgerald, Percy.—The Romance of the English Stage. 2 vols. 8°. Bentley.....24s.

Fox, E. Long.—The Pathological Anatomy of the Nervous Centres. Illustr. 8°. Smith & E.....12s. 6d.

Holdsworth, E. W. H.—Deep-Sea Fishing and Fishing Boats: an Account of the Practical Working of the various Fisheries around the British Islands. Illustr. 8°. Stanford .....21s.

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Mulhall, M. G. and E. T.—Handbook of the River Plate Republics. Post 8°. Stanford.,.....8s.

Robertson, H. R.—Life on the Upper Thames. 4°. Virtue.....21s.

Ross, James.—On Protoplasm. Post 8°. Hardwicke. 3s. 6d.

Sampson, H.—A Hist. of Advertising, from the Earliest Times. Illustr. Post 8°. Chatto & W.....7s. 6d.

Westropp, Hodder M.—A Manual of Precious Stones and Antique Gems. 12°. Low.....6s.

Wey, F.—Rome; containing 345 engravings on wood. With Introd. by W. W. Storey. New edit., revised and abridged. 4°. cl. Chapman.....42s.

Whetham, J. W. B.—Western Wanderings: a Record of Travel in the Evening Land. Illust. 8°. Bentley..15s.

Williams, Roland.—Life and Letters. With Extracts from his Note-Books. Edit. by his Wife. 2 vols. post 8°. H. S. King.....24s.

Wood, Rev. J. G.—Man and Beast, Here and Hereafter. 2 vols. post 8°. Daldy & I.....12s.

The National Library.

THE library document of most interest during the year is the report of the Librarian of Congress for the year ending December 1st. Even were it not for its relations with copyright, the interests of the National Library should be felt as the interests of all people through the country in any way interested in books. But now that it is the registering office for the entire book production of the country, the ganglion, we may say, of the publishing system, in which every thing is stored up, it assumes a double importance. Mr. Spofford's statement of the harm that is coming to this Library by its lack of accommodations should therefore meet an immediate response.

The aggregate of the Library at that date was 274,157 volumes and 53,000 pamphlets, an increase during the year of 15,405 and 6272 respectively. Under the copyright law, which gives two copies of each publication to the Library, there were received 6840 copies of books, 6436 periodicals, 7722 musical compositions, 5598 prints, 1358 photographs, 922 engravings and chromos, 658 maps, charts, and drawings, and 140 dramatic compositions, making a total of 29,674, or 5736 more than last year. The actual number of separate publications received, excluding duplicates, was 14,481, of which there were 3424 volumes of books and 3218 periodicals. The total number of copyright entries during the year was 16,283, an increase over the previous year of 931, and the fees on account of these entries $13,524.78. The act of Congress transferring the entries of labels to the Patent-Office has decreased the number of copyright entries somewhat, but still leaves them considerably larger than for the year 1873.

The catalogue problem has been so far met by the issue of an annual catalogue of additions, omitting, however, many publications of minor importance. It is now proposed to issue a complete short-title catalogue of books and pamphlets, by which means the full contents up to the date of publication will appear in print under the names of authors. Mr. Spofford reports progress on another important bibliographical work, a complete index to the documents and debates of Congress, which is to embrace, among other items, the Congressional documents from 1789 to 1873, statutes at large, journals of the Continental Congress, diplomatic correspondence from 1774 to 1789, etc., the total number of volumes being nearly 1700.

The great question is the future of the Library. Already 50,000 volumes are piled upon the floor, and the use of the Library is greatly embarrassed. Its space is entirely inadequate, and we may add, from personal knowledge, that there is little hoping of obtaining reasonable accommodations until a new building is provided. Although the annual appropriation is but $11,500, the collection has twice doubled within thirteen years, and Mr. Spofford calculates that, at the present rate of increase, it will number half a million volumes in twenty years, and two millions before a century passes. Mr. Spofford argues this question from the example of European capitals, where the national library is quite separate, a legislative library being retained in the parliamentary building, as he proposes; and also from the desirability of opening the Library to the public for consultation. And we heartily agree with him "that a separate building for the Library of Congress, constructed throughout with special reference to its present necessities and future growth in its manifold departments, is demanded alike by a wise regard to economy and public policy." We are sure indeed that there will be no one to impeach his argument among any who know any thing about libraries or books. It is not a question of what the government ought to do, but of how soon it can do it.

A QUESTION of some importance has been brought to our notice from several quarters, and one letter on the subject will be found in

our correspondence columns. Most large schools keep on hand a stock of such books as they know they will use, and either sell them to the pupils at cost rates or make their profit. One school of which we have heard does a business of $2500 per year in this way, and the proprietor states that he keeps a clerk in his "bookstore." These parties claim to be "booksellers" in the trade sense, and to be entitled to more than the 20 per cent. We can not see that this point is well taken. Such a "bookstore" pays no rent, runs no risk, for it buys virtually for its own consumption, and frequently insists on returning books not used, by "moral suasion," and certainly the 20 per cent is ample margin for it. We find in the By-laws of the Publishers' Board of Trade no color for the practice of giving more, and it will easily be seen that the admission of such a claim would soon make such a loop-hole in the rule as to render it of little avail. Every school would be a bookstore in a trice.

LETTERS TO THE EDITOR.

The interests of the trade can not be better served, than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

Another Important Question.

MACON, GA., Dec. 18, 1874.

To the Editor of the Publishers' Weekly:

DEAR SIR: I wish to ask through your valuable paper the following question: Is it just and fair for publishers and jobbers who are trying to bring about the long-needed reform (viz., of underselling) in the book trade, to sell at regular trade rates to schools that run a stock of stationery and books in connection with the school, and sell books at prime cost, and make their profits on stationery, in order to gain the trade from legitimate booksellers? Such I know to be the case. I am a jobber, and have refused the parties at a better rate than 20 per cent, but I know of jobbers and publishers that have been and are now giving them regular trade rates.

Very respectfully yours,

* * *

HUMORS OF THE TRADE.—A Philadelphia house received an order lately for "Father Gill's Sermons" (Fothergill's?), and a few days ago for "Massil on Sermons" (Massillon's Sermons?), both from *brother booksellers*, to whose intelligence we do honor. Please hurry up that "Finding List," add our correspondents, so as to save us from the risk of personal injury in the attempt to hold our sides.

BOOKS RECEIVED.

FAR FROM THE MADDING CROWD, by T. Hardy. (Henry Holt & Co.) The events of this story transpire in a remote sheep-raising district in England, "far from the madding crowd;" the quaint primitiveness which surrounds them is so marked, we might call the story an idyl, were it not for two tragical occurrences which cast a sombre shade over part of it. It is in style a strange mingling of realistic and poetical composition, which rises at times to a pitch of rugged grandeur—the simplicity of the characters, and the pastoral scenes and avocations amid which they move, the fidelity with which nature in her various moods of sunshine and gloom is reproduced, and the nervous power evinced in the portrayal of the passions, uniting to form an effect we have never seen surpassed in fictitious literature. The "shepherds" are truly Shakespearian; their odd phraseology, made up of equal parts of wisdom and stupidity, takes one in spirit to the "forest of Arden," and casts out all remembrance of the artificiality of life and the ways of cities. The power of the novelist is most clearly shown in the delineation of Gabriel Oak; he is presented to the reader with all his imperfections on his head; his features, his characteristics, his rough ungainly garments, do not receive one softening touch from the author's imagination, but are sketched with a few realistic strokes of the pen which place him before us as vividly as one of Rogers' figures. In spite of the strange uncouthness of the man, an interest is awakened for him from the first, which no event of the story weakens; no other novelist of the present day, George Eliot excepted, has ever achieved a similar triumph. We can recall no novel of the year that we can couple with this. Comparing it with Mr. Hardy's previous efforts, it is more finished in style, less abrupt and fragmentary in plot, and more carefully analytical; comparing it with the fictitious literature of the day, we are forced again to name George Eliot as his only compeer, or probably it would be better to say, name him as her compeer, not that he is in any way a copyist, but he approaches her more than any other writer in boldness and originality of style. 16mo, cloth, $1.25.

WORKSHOP RECEIPTS, by Ernest Spon. (E. & F. N. Spon.) This will be found an invaluable aid to the manufacturer, workman, and scientific amateur. It contains receipts for almost every process used in the arts, trades, and manufactures, fully written out, and with ample directions, rendering them of the utmost value to any one whose business or taste leads him to consult such a work. A very comprehensive index adds to the work's usefulness. 12mo, cloth.

THE MANAGEMENT OF INFANCY AND CHILDHOOD IN HEALTH AND DISEASE, by Howard Barrett. (George Routledge & Sons.) The author modestly offers this work as a "makeshift," till the doctor can be consulted, but it is so clear and comprehensive, we should judge in the hands of an intelligent mother, it could almost take the doctor's place. The treatment of every subject is of the fullest description, not the smallest detail or particular being overlooked. 12mo, cloth, $2.

EXPOSITORY NOTES ON THE BOOK OF JOSHUA) by Howard Crosby. (Robert Carter & Bros., These notes are in no ways critical; they are simple explanations of the text, given in succinct form, to aid the Biblical reader in his studies. 12mo, cloth, $1.

FARMER TOMPKINS AND HIS BIBLES, by the Rev. Willis J. Beecher. (Presbyterian Board of Publication.) A religious story, showing the various experiences of a young man whose mind became imbued with so-called liberal opinions; his return to orthodox views is effected by an apparently uncultivated old farmer, who is nevertheless a very clear-headed theologian and scholar. 12mo, cloth, $1.25.

THE KING OF NO-LAND, by B. L. Farjeon. (Harper & Brothers.) It is a matter of regret that this publication was not issued in a different form. If it had been sent forth in the usual holiday garb, it would have taken its right place among the gift-books of the season. It is a most lovely Christmas story of an imaginary king who reigns in the imaginary kingdom of "No-Land." Disgusted with the restraint which ever hedges in a king, he runs away from his kingdom, and makes friends in an humble garb among the poorest of his subjects; he finds a little sweetheart here too, "Bluebell," whom he woos and wins, and who knows nothing of his greatness till she is his wife. His wanderings teach him many wise lessons, and open his eyes to many things touching the condition of his people he would otherwise never have known. His return is therefore only fraught with good, and he ends his life, as all good kings do in fairy-land, beloved and regretted by every one. The moral of the book is quite a profound one, but is woven in with so much that is fanciful and poetical, that it does not interfere with the reader's enjoyment of the most pleasant holiday fiction out. Illustrated, 8vo, paper, 25 cents.

URBANÉ AND HIS FRIENDS, by Mrs. E. Prentiss. (A. D. F. Randolph & Co.) It is sufficient to name Mrs. Prentiss as the author of "Stepping Heavenward" to win instant recognition for any thing coming from her pen. Those who obtained help and strength from the charming pages of this well-known story, may turn with confidence to the present work. Its pages detail the conversations of a Christian pastor with members of his flock, wherein many points of faith of which the questioner was in doubt are discussed. 12mo, cloth, $1.50.

ONE WOMAN'S TWO LOVERS, by Virginia F. Townsend. (J. B. Lippincott & Co) The promise indicated by the opening chapters of this novel is not fulfilled. With all the material for a good story it leaves the reader disappointed; though "Jacqueline Thayne's Choice" forms the sub-title, scarcely any one will be satisfied to close the book, as he perforce must, on her "choice;" the fate of the other characters introduced is not even shadowed forth, and they inspire sufficient interest to cause the reader to feel defrauded by the summary way they are disposed of. We find this book difficult to classify, it being quite a readable book, and yet not a success as a novel. 12mo, cloth, $1.50.

DRESS REFORM, edited by Abba Goold Woolson. (Roberts Brothers.) The five lectures contained in this book are by members of the fair sex, four of the ladies having "M.D." after their names. They were first delivered in the "Hub," of course meeting there with universal approbation. They treat of the bad effects of modern costume upon the health of women, and go very clearly to the root of the many ills which woman is heir to. They deserve to be read with profound attention by every woman, who, though she may be somewhat dubious about adopting the entire style of dress offered by the fair doctresses, can not fail to obtain, from their sound common-sense, a guide towards a reformation in dress, which is much needed, and which will add to her health and comfort. 12mo, cloth, $1.50.

THE UGLY GIRL PAPERS. (Harper & Brothers.) Any woman who can not, after reading these "hints for the toilet," improve her physical condition, must be a hopeless case. The book is unconsciously most amusing reading, not the slightest imperfection of an ugly girl being overlooked in its far-seeing wisdom. Not only does it offer receipts for a bad complexion, scant tresses, red hands, and an ungraceful gait, but even an unclassical nose, we are told, is not past remedy. The papers appeared originally in *Harper's Bazar*, where they attracted a good deal of attention, and are an odd mixture of sense and folly. 16mo, cloth, $1.

LIFE AND ADVENTURES OF PAUL JONES, by John S. C. Abbott. (Dodd & Mead.) This is the latest volume of the series of "American Pioneers and Patriots." It relates the life of Rear-Admiral John Paul Jones, of whose character the author seems to take a different view from that generally accepted. Illustrated, 12mo, cloth, $1.50.

PATIENCE: A SERIES OF GAMES WITH CARDS, compiled by Mrs. E. D. Cheney. (Lee & Shepard.) This is a new edition, with a few additions, of a favorite little work with lovers of games. It tells how to play some thirty varieties of this game, which possesses a peculiar advantage in the fact that it is played by one person alone. 18mo, cloth, 75 cents.

STATIONERY AND FANCY GOODS.

THE trade in fancy goods for the holidays has been much better than was anticipated, and in consequence there is a noticeable feeling of confidence for the new year. The retail trade down town has been very brisk, but prices have been somewhat lower. All the finest goods have been sold, and the importers find themselves with empty shelves, much to their satisfaction.

The stationery trade has not been so good, and except in a few instances complaints are made. There have been no new goods upon the market, however, and therefore those who would have purchased fancy stationery have gone where they could find better assortments. Though the retail has been dull, there are but few complaints from the importers or wholesale dealers. They have mostly done well, and some orders have already gone forward to replenish their stocks. The entire aggregate of the trade done will probably amount to the same as last year, but last year's sales were below the average. The effort now making by Congress to reach some definite understanding upon the currency question has had a good effect, and if some relief is had a brilliant year for business may be anticipated.

LITERARY AND TRADE NEWS.

MR. JOHN APPLETON, who was lately thrown from his carriage, is rapidly recovering, and is expected to return to his desk early in the new year.

DR. COLANGE has in preparation an elaborate Dictionary of the English Language, intended to fill a similar place in Anglo-Saxon literature to the one which has been taken up in French lexicography by the voluminous and erudite *Dictionary* of M. Littré.

"THAT QUEER GIRL," by Virginia F. Townsend, is the latest addition to the "Maidenhood Series." It is a companion volume to "Our Helen," being more advanced reading than the previous volumes of the series.

"CALEB KRINKLE" is the name of C. C. Coffin's ("Carleton") new novel just published by Lee & Shepard. It deals with life in New-England, and is full of sketches of the society and amusements met with there. It is more a full-grown novel than a book for the young, though the latter will also find entertainment in its pages.

A WELL-EDITED series of the Latin Fathers will shortly be published by the Austrian Imperial Academy.

THE publication of the third volume of the history of the Count de Paris is now deferred till spring, when two volumes will appear together. The Count is said to be a very conscientious literary workman. So far back as last August, he had already corrected the proof-sheets of this volume no less than three times, and did not even then talk of publishing for several months.

THE committee appointed at the meeting of London booksellers, held to discuss the question of discount to the public, has met, and the results appear to have been deemed promising. No immediate action was resolved on, but it is intended to revive the subject shortly.

M. LEMERRE, who contests the leadership of fine publishing in Paris with M. Jonaurt, the printer to the Société des Bibliophiles, is about to publish an edition of Francois Victor Hugo's excellent translation of Shakespeare, and now contemplates a companion English *edition de luxe*, which, if printed, will be one of the finest Shakespeares ever gotten up.

THE ninth edition of the "Encyclopædia Britannica," now in preparation, it is safe to expect, will surpass in comprehensiveness, accuracy, and systematic arrangement, all its predecessors. It has been edited by Professor Thomas Spencer Baynes, of the University of St. Andrews, who has been assisted by many of the foremost scientists and scholars of the age. In the corps of contributors appear the names of Sir Henry C. Rawlinson, Professor Max Müller, W. G. Palgrave, E. B. Tyler, author of "Primitive Culture," St. George Mivart, Alfred R. Wallace, Richard A. Proctor, J. Norman Lockyer, Professor T. H. Huxley, Professor J. H. Balfour, Professor W. D. Whitney, of Yale College. This edition will be in effect almost a new work; the available matter of the eighth has been corrected and verified, and additions of new matter have been made, amounting to more than half of the entire contents. Notable changes in arrangement have been effected, and no labor or expense has been spared to render the work at once a dictionary of science, a copious abstract of literature and philosophy, and a book of universal reference. The edition will comprise twenty-one volumes of 800 or 900 pages each, which will be issued at the rate of three volumes annually.

ENGLAND sends out in books, says the *Publishers' Circular*, six times the value she receives; and it is rather surprising to find that the United States absorbs nearly thirty-five per cent of the four and a half million dollars' worth exported. In the Continental exchange, England, as the land of dear books, gives less than she receives from France and Germany. From Holland she imports but a half of what she imports from Germany, yet a third more than from the United States (£13,560); from France most of all (£46,958). Such, at least, were the Custom House returns for 1872.

THE subject of international and colonial copyright still employs the minds of our legislators, though they do not seem to advance the interests of authors one iota. A parliamentary paper on the subject has been issued, containing the draft of a bill prepared by Lord Kimberly, the correspondence with the colonies, and the report of the joint committee to the Senate of the United States, who do not seem at all agreeable to entertain any proposal which will curtail their power of underselling English editions, and, what is almost as bad, flooding the colonies with their reprints. We believe that we may in vain look for English justice in the United States; but a compromise might be brought about which would allow every bookseller in the United States the liberty to reprint, but compel him to give the author a royalty of, say, ten per cent.—*Paper and Printing Trades Journal.*

"LES Grammairiens Français depuis l'Origine de la Grammaire en France jusqu'aux dernières œuvres connues," par J. Tell (Paris, Didot), is a detailed analysis, in chronological order, of more than four hundred different works, beginning with Geoffroy Tory, the celebrated printer (1529), and ending with the last pamphlet, "Sur la Langue Universelle," of M. J. Deconinck (1873).

HEINRICH BROCKHAUS, the head of the great publishing firm at Leipzig, who died last month, aged 71, was not only the greatest German publisher—the last catalogue of his house amounts to about 2400 numbers—but he belonged to that honorable race of booksellers who raised their trade to the dignity of a liberal profession and used their influence in creating and fostering a national literature. He was a patron of literature, a friend of authors, *au courant* with the latest advances of knowledge, a great traveler, and a patriotic politician. His firm is now represented by his two sons, Dr. E. Brockhaus and R. Brockhaus.

A BRIEF life of Christ, under title of "The Wonderful Life," has been written by Hesba Stretton.

THE author of "John Halifax, Gentleman," has prepared a book of "Songs of my Youth," with poems and music.

A NEW quarterly, *Revue de Philologie et d'Ethnographie*, edited by M. C. E. de Ujfalvy, published by E. Leroux, has just appeared in Paris.

BOOKS WANTED.

B. WESTERMANN & CO., Box 2306, New-York: One Gray Manual of Botany. Edition with "Mosses and Liverworts."

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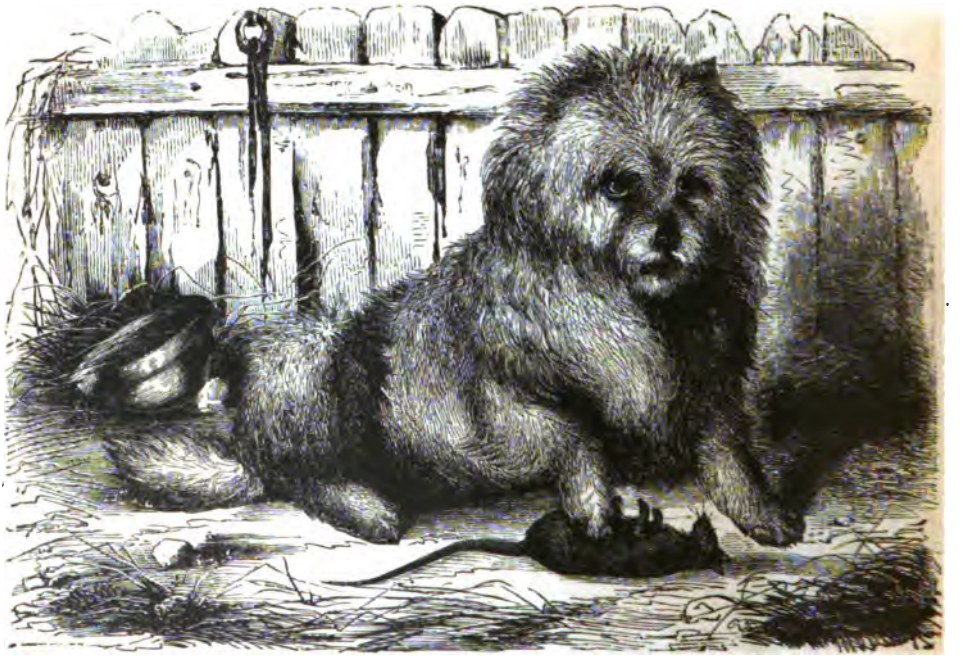

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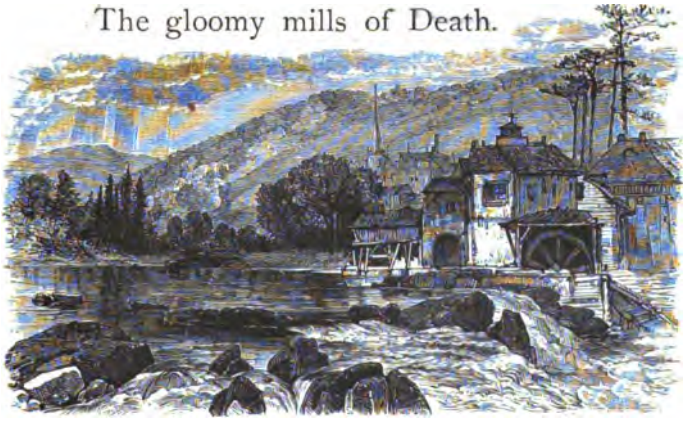

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CHRISTMAS SUPPLEMENT.

WHAT THE PUBLISHERS HAVE DONE FOR THE HOLIDAYS.

WE present below a summary of the new books of the season, which are put forward especially for the holiday trade. There are not quite so many new ones as usual, but nevertheless there is a sufficient supply—enough, in fact, to quite bewilder the buyer. We may expect a good demand this year, since people find the best economy in present-giving to be in purchasing books.

THE AMERICAN NEWS CO. have a supply of their capital juvenile publications, "Chatterbox," "Little Folks," etc., in bound volumes, which always sell by the hundred at this season.

D. APPLETON & CO. issue this year no American holiday book, although their "Midsummer Night's Dream," illustrated by Fredericks, is one of those exquisite art works which are suitable for gifts year in and year out. They have, however, several superb English-printed works with their imprint which are very notable The first of these is another book by Paul Lacroix, devoted to "Military and Religious Life in the Middle Ages, and at the period of the Renaissance." His previous books of this sort are already famous, and this one is of peculiar interest, and equally fine with those which have gone before. The text is a series of most interesting descriptions of the features of middle age life among the soldiers and the monks. But *the* feature of the book is its superb chromo-lithographic prints, fourteen in number, by the best French artists, and its four hundred curious engravings on wood. A folio volume describing "The Amazon and the Madeira Rivers," from the note-book of an explorer, has some of the finest engravings on wood which we have seen in any of the Christmas books. The story of the journey and the observations of Franz Keller, the writer, are put in very inviting shape, and the illustrations are superb. There are sixty-eight of these, from full-page views down to initial letters, and we may call attention to these last especially, whose emblematic designs are the finest we have ever seen. The faithful reprint of "The Shyp of Fooles," from the edition of 1509, in two quarto volumes, is a work which scholars will appreciate. This long poem, translated by "Alexander Barclay, preste," is a scathing and amusing satire against fools of all sorts; therefore it ought to be presented only to wise men. It is illustrated with over one hundred facsimiles of the early wood engravings, which are curiously quaint and interesting. This house has also two juveniles, "The Happy Hour," a handsome quarto for the holiday season, which is full of the most lovely pictures and varied articles to interest the young people; and "Whispers from Fairy-Land," Mr. Knatchbull-Hugessen's annual book of fairy stories, which is as pleasant and grotesque, both in its text and illustrations, as its several predecessors Messrs. Appleton have issued a holiday catalogue with illustrations, comprising these and other books especially for the holiday season, and editions of standard authors in fine bindings for gifts. This house will also issue, early in December, apropos to the holiday season, a unique and elegant volume entitled "The Evangel," in verse, with Scripture text, notes, etc., by Abraham Coles, M.D., LL.D., author of "Dies Iræ, in Thirteen Versions," "The Microcosm," etc. The book is illustrated with twenty-five choice engravings of the works of the great painters of the past and present. It is a poetical rendering, and verse by verse paraphrase of the Four Gospels considered as one. Among the numerous Lives of Christ which have appeared, this is the only poetical one, and but for its strict adherence to the inspired originals, to the utter exclusion of any fictitious element whatever, might be called a "Christiad," a term which ought not to but does imply a mixture of more or less fable with historic truth, like the Iliad and Eneid.

MR. J. W. BOUTON offers copies of "The Turner Gallery," of which he has purchased an invoice. It contains sixty engravings, on India paper, of that great artist's most notable works, and can be had now at $110.

ROBERT CARTER & BROTHERS have just ready Dr. McCosh's great work, "The Scottish Philosophy" ($4). The *Interior* says of its typography that it "is a joy to the eye," and its contents is receiving the most flattering reviews as the book of the season; Dr. Crosby's "Notes on Joshua" ($1), which every Sabbath-school teacher should have for the lessons of next quarter; Dr. Peabody's "Christianity and Science" ($1.75), a scholarly book; Dr. Newton's "Wonder Case," 6 vols. ($7.50), a perfect treasure in the household on Sabbath evenings; also four new volumes by the author of "The Wide, Wide World," three by the author of the "Bessie Books," and two by the author of "Win and Wear."

CASSELL, PETTER & GALPIN do not issue a new art catalogue this year, but supply copies of that of last season, which is the finest book catalogue ever issued. The price to individual purchasers is one dollar, and it contains more fine illustrations than could be had in any other form for several times the price. Their Doré series is still their standard attraction, but their popular "Child's Bible," "Bible Educator," etc., are well-known favorites. Their gift-books for children are very capital, and numerous new issues have been added to all the sets. Some of these will be found treated of in detail under "Books Received."

CLARK & MAYNARD call attention to a few

old standards, such as "Willis's Poems," etc., which will be found noted in our advertising columns.

DODD & MEAD have out a new edition of Prof. Dana's handsome and interesting book on "Corals and Coral Islands," much extended and improved, and very finely illustrated. The new juvenile, "What Might have been Expected," which has been running as a serial in *St. Nicholas*, of which its author, Mr. F. R. Stockton, is assistant editor, is one of the brightest as well as handsomest of the current books for children; it is a story of Southern children, very wholesomely as well as cleverly told. They have also many fresh lines of Sunday-school and other juveniles, in new and rich bindings.

E. P. DUTTON & CO. have a capital book for children in the first part of a "Hieroglyphic Geography of the United States," which has been gotten up by two of the ladies of the Cooper Union School of Design. Each State has a page or more, in which a good deal of information is imparted by means of text and of rebus-pictures, which are to be guessed out to make the sense complete. A key is given at the end, however, in case the puzzles should prove to be too puzzling. It is a neat quarto volume, which the children are sure to be delighted with. "Pussy Tip-Toe's Family," another new juvenile, is very showy and handsome. There are thirty full-page pictures, very nicely gotten up, and the text, by Mrs D. P. Sanford, is a very pleasant story of an old pussy-cat and her kittens.

J. B. FORD & CO. have ready for the Christmas trade a revised edition of "The Life and Times of Sir Philip Sidney," with a copious index and with steel plates, including portrait of the subject, view of Penshurst Castle, and fac-simile of Sidney's manuscript. The book is daintily gotten up in a binding of silk cloth, with beveled boards, stamped with Sidney's coat of arms in ink and gold, and is as handsome a book as the lovers of Sidney could well wish. Another charming work is Grace Greenwood's new book for children, "Heads and Tails," a collection of studies and stories of pets. This includes some dozen or more of her bright sketches, many drawn from her own experience, and all told in the way that has already won her so many friends among young and old. The book is beautifully illustrated and printed on a heavy toned paper that makes it a feast to the eye as well as the mind. R. W. Raymond, to the joy of the young folks, has some fairy stories for their holiday reading, which he calls "The Man in the Moon, and other People." They are not all elf tales, however, some telling of Thanksgiving, some of Christmas, others about war and adventures, and so on—there being something for all the varieties of tastes we know boys and girls have. Like the other books from the Messrs. Ford, it is a marvel of beauty in print and binding, and we congratulate the children on their prize.

WILLIAM F. GILL & CO., Boston, have for their chief contribution to the holiday trade "Lotos Leaves," which, comprising original contributions from leading members of that bright club, is the most remarkable literary scrap-book that we have had of late years. We don't know of anything funnier than Mark Twain's interview, Mr. Nasby's story of "The Truthful Resolver," who forgot that nothing but good must be said of the dead, and insisted on telling the truth in his resolutions of condolence, is almost as good. From this work up to such contributions as Whitelaw Reid's and Isaac H. Bromley's there is a wide range, and with stories from Wilkie Collins and others, poems from John Brougham *et al.*, and the remarkably varied illustrations by La Farge and others, the book is quite unique among the productions of the year. It is dedicated to Mr. Tennyson, and a *fac-simile* of his autographic letter of permission is one of its features. Jules Verne's stories, "From the Clouds to the Mountains," have been reissued in a very handsome edition with twice the number of original illustrations. Mr. Gill's own "Book of Home Recreations" is a pleasant manual of tableaux and amateur theatricals, and will be very handy to have in the house. Among the juveniles are the new editions of Gail Hamilton's "Child World" and "Little Folk's Life," and Mrs. Stoddard's pleasant new book, "Lolly Dink's Doings," etc. Miss Amanda M. Douglass's story of "The Old Woman who lived in a Shoe," is a family tale which appeals to the same class which delighted in Miss Alcott's "Little Women."

E. J. HALE & SONS have no new Christmas books, but offer their Dickens's Cyclopædia, etc., in rich bindings.

HARPER & BROS. usually feel so safe in relying on the admirable variety of their regular stock, as well they may, that they do not especially cater for the holiday trade, but they have this year issued a sixteen-page illustrated catalogue of such books in their lists as are likely to be especially attractive for holiday gifts. Among these the finest is quite new on this side, and is one of the most beautiful books that English artists on wood have ever produced. Wolf's "Life and Habits of Wild Animals" has been reprinted by them from the English plates, and admirably done too, so as to challenge comparison with the English work. The volume is a large quarto, containing above a score of plates by Joseph Wolf, engraved by the brothers Whymper, and with entertaining and instructive text by Daniel G. Eliot, who is, we believe, an American. These plates are very remarkable studies of the animals pictured, and of the landscape features among which they are found, and equally notable for their strength and delicacy as art work. Sir Samuel Baker's new book of African travel, "Ismailia," makes a captivating narrative of his endeavors to suppress the slave trade in the domains of the Khedive, and is full of illustrations of the journey and its curious features. There is no little humor in both text and pictures. Capt. Tyson's "Arctic Experiences" is another thrilling and captivating story, telling that marvelous tale of the drift on the ice-floe, also excellently and fully illustrated. The "Remains of Lost Empires," by P. V. N. Myers, describes the ruins of Nineveh and other ancient cities, with numerous views. Mrs. Muloch-Craik's new fairy tale of "The Little Lame Prince," with its pictures, will surely commend itself to the little folks, so very pleasant and charming is it. Of previously issued books, excellently suited for Santa Claus's budget,—well, *their* number is legion. We must refer readers to their holiday list and their huge catalogue.

HENRY HOLT & CO. present one of the few American books for the season, and one of the very finest, in Mr. C. H. Jones' collection of "Vers de Société." This book is exceptionally sumptuous; it is an elegant quarto volume, very rich in its binding design, which represents a bright Cupid, with opera hat and glasses, holding a rope of flowers which extends across the backing to the back corner, where it is caught by the firm's owl. The page is in tint, with lavender border, and very tasteful. Mr. Jones has made a capital collection of bright society verses, from Praed, Thackeray, Locker, Holmes, and other poets, English and American, to the number of about a hundred and fifty, and we can't imagine a more enjoyable book for the centre-table. The ten poets who supply several poems each have their contributions prefaced by "bastard titles," very charmingly drawn by Mr. Mitchell, and engraved by Henry Marsh, which bring out the society characteristics of each. The title-page is especially clever, representing Cupid on the opera stage, singing his verses to a houseful of "good society." Mr. Jones's preface is an entertaining dissertation on *vers de société*, and the book is by all odds the best thing of its sort ever done. This house also calls attention to its superb Taine-Doré book, "The Pyrenees," of last year, which proved a very popular favorite, and is the publisher, it will be remembered, of many standard works for presentation, such as Taine's, Mill's, and the like.

HURD & HOUGHTON present no especial holiday books, but have many popular gift-books that are old-time favorites; such as the "Forest Hymn," illustrated by Hows, Dickens's "Christmas Books," illustrated by Darley, and the many editions of Cooper, Dickens, etc.

LEE & SHEPARD, Boston, offer as their chief holiday book, "One Hundred Gems from the *London Art Journal*," in a large quarto ten-dollar volume, with a binding of emblematic designs. These comprise the best and most interesting wood-cuts from that enjoyable periodical, which tell their own story, and therefore have no need of explanatory text. "Ballads of Beauty" is a handsome quarto in which, with forty full-page wood-cuts, Mr. George M. Baker has compiled the most delightful of the *vers de société*, ballads, and other poems of female loveliness. "The Island of Fire" will be one of Rev. P. C. Headley's popular and clever books, describing with helpful illustrations the Iceland millennium of history. For the young people, Lee & Shepard have, of course, any number of fresh and clever books. The "Maidenhood Series" is particularly noticeable, and with the new stories of Sophie May, "Our Helen," and of Virginia F. Townsend, "That Queer Girl." will be welcomed by many a maiden who finds that between grown-up people's books and those for mere children, this series just supplies her wants. A new and enlarged edition, with many illustrations, of Mrs Follen's "Little Songs," is very charming for the little folks, and for the boys there is the endless list of Oliver Optic's immensely popular juveniles, and others by only less well-liked writers, of whom Lee & Shepard have such a circle.

J. B. LIPPINCOTT & CO., Philadelphia, will publish a very attractive holiday volume in a finely illustrated and elegantly bound edition of Dr. Allibone's "Dictionary of Poetical Quotations." This is a very treasure-house of poetical beauties, interesting as a centre-table book, and useful in a working library. That clever and amusing book by Edward Strahan, "The New Hyperion," which describes a happy-go-lucky journey from Paris by the Rhine to Marly, with any quantity of illustrations by Doré and others, is, in text and illustrations together, one of the brightest things that one can happen upon. They also put forth a fully illustrated book of general travel, under the title of "Many Lands and Many People," which will interest both the old folks and the little people. There are a good many other books on their list, useful for gifts, if not especially made for the holiday season, and we note among their juveniles one which is prepared for Christmas time, "The Golden Fane, and other Tales."

MACMILLAN & CO. have a new one-volume edition of that superb book on "Holland House," which has some of the most beautiful and varied illustrations which have ever been put in a book. They hope also to have in time for the Christmas season, the book on Michael Angelo, in which Mr. C. C. Black will tell the story of the life and labors of that great artist, and there will be twenty Woodbury types from his works. A new edition of Milton's Poetical Works, by Professor Masson, in three splendid volumes, is worth mentioning at this season, as it will certainly be the standard edition of the great poet, and is peculiarly well suited as a Christmas gift to scholars. The edition of "The Imitation of Christ," with borders after Holbein, Dürer, and other old masters, will attract religious buyers. We may mention also, as of interest, Baron Hübner's "Ramble Round the World," which is just published by them. An exceptionally fine child's book is "The Princess of Silverland, and other Tales," very delicate in their fairy fancies, which has a frontispiece by Sir Noel Paton.

JAMES MILLER completes a valuable set of the new and revised Griswold books, which Mr. R. H. Stoddard has revised and enlarged, by the issue of "The Poets and Poetry of England in the Nineteenth Century." Thirty-seven new poets are extracted from by Mr. Stoddard, and there are many illustrations on steel. These octavo volumes have rich bindings. A new red line edition of Shelley's Poetical Works, uniform with the Mrs. Browning, with many illustrations, is noticeable as in very good shape, and there are new editions, with fresh illustrations, of Lear's "Book of Nonsense," "Mother Goose's Melodies," with colored pictures by Hennessy and others, and the Arabian Nights.

NELSON & PHILLIPS will publish in time for the holidays "The Voyage; or, A Song of the Sea, and other Poems," by Rev. E. F. Burr, D.D., who will be remembered as the author of "Ecce Cœlum." It will make a handsome small octavo, with a dozen or more very varied illustrations. The poem itself is something of an allegory, whose thought will commend it to religious people. A new edition of the "Mother's Picture Alphabet," a volume which is well known, will be issued this year with pictures colored by hand. Each letter has a full-page cut to itself, introducing any number of objects whose names have the object in question for an initial, and these are all described in the letterpress in taking rhyme. "The Handbook of Bible Manners and Customs," by James M.

Freeman, is uniform with the "Handbook of Bible Geography," issued last year. It has 168 illustrations, many copied from ancient monuments, and will be an interesting gift for Bible classes and churches. There will be also a new edition on tinted paper of Eliza Woodworth's "Selections from the British Poets." Miss Larned's Home Stories series of books for girls should not be forgotten, for they are vigorous, wholesome, pleasant stories, which meet the need of girls growing up to young-ladyhood. There are a number of new juveniles also on this list, including Miss Pollard's "Gypsie's Travelings," "True Stories of the American Fathers," etc.

THOMAS NELSON & SONS display their fine stock of fine-art, juvenile, and picture-books, the additions of the year being chiefly in the latter lines. Some of their new books will be found noticed under "Books Received," to which we must refer the reader.

JAMES R. OSGOOD & CO. have, including their heliotype books, the finest American list of the year. Too much can scarcely be said of the thorough beauty of "The Hanging of the Crane," in which Mr. Longfellow celebrates in a very pleasant reverie the life of the home, from the wedding of the youthful pair to the golden wedding to which their descendants flock back. The binding is of a very beautiful and tastefully emblematic design, the mechanical details of the book are all that can be desired, and there are 78 original designs. Mr. Thomas Moran, one of our finest landscape artists, has had that class of work, and Miss Mary A. Hallock's delighful pencil has been busy at the figure-pieces, which are exquisite. The vignettes are by Mr. Harley, and the engraving has been done by Mr. Anthony and Mr. Linton. We don't know a more thoroughly artistic book. The volume of Toschi's engravings will be one of the delights of the year for art connoisseurs. There are twenty-four plates in large quarto, with brief descriptions of each, and these are reproduced by the admirable heliotype process from those superb engravings of Correggio and Parmegiano, in the Gray collection at Harvard. Another book of reproductions is a series of studies designed and engraved from the five paintings by Raphael, which is made up in the same way. Both these are splendid examples of the perfect reproductions by this process of the finest engravings, and could scarcely have been put on the market in their present shape in actual engravings at a price less than fivefold that which is charged for these volumes. Another reproduction from the same collection is William Blake's edition of "The Book of Job," in which his weird genius is at its best. The text of this volume will be a sketch of Blake and a description of the engravings by Professor Charles Eliot Norton, of Harvard, who is eminently capable for this work. Miss Lucy Larcom's "Childhood Songs" is an original volume which will almost take rank with the Child-Life Books issued last year and the year before by this house. It is fully and very prettily illustrated, and one of the best books that can be given to a child or to a lover of children.

PORTER & COATES, Philadelphia, have just is-d for the holiday season "The Stately Homes ngland," by Llewellyn Jewitt, F.S.A., and Hall, F.S.A., a foolscap quarto volume, printed on best laid and toned paper, and containing 210 engravings, originally engraved for the *London Art Journal.* It is descriptive of the handsomest of the most historic private buildings in England, and is as valuable as it is beautiful. Cloth, ornate, black and gold, gilt edges, $7.50; also in finer bindings. Porter & Coates have also prepared a new edition of "The Cotter's Saturday Night," by Robert Burns, with forty-seven exquisite engravings by Filmer, drawn by Chapman, printed on finest toned plate paper, sq. 8vo, cloth, black and gold, gilt edges, $4; Turkey morocco, gilt edges, $8. They have also just issued "South Meadows," a tale of the days of witchcraft in New-England, noteworthy for vividness and delicacy of characterization; it is of great interest. 12mo, $1.50. Among the numerous juvenile books they issue are "The Sportsman's Club among the Trappers," by Harry Castlemon, just out, and completing "The Sportsman's Club Series;" "Northern Lights, Tales from the Swedish and Finnish," "Romain Kalbris," "Lady Green-Satin," "Bec's Bedtime, by Mrs. Hallowell," the famous Ballantyne books, and many others. These are all highly commended by the press, are issued in very handsome style, and all illustrated, and are *low in price.* All those in search of holiday gifts for grown persons or children, should ask to see these books before definitely selecting.

POTT, YOUNG & CO. have a number of new juveniles for the season, besides importing an edition of a very beautiful book for grown people on "The Beauty of Common Things," with a dozen drawings from natural objects, mostly flowers, by Mrs. J. W. Whymper, beautifully printed in chromo-lithograph. It makes an exquisite volume. A notable set of juveniles, with twenty or more full-page illustrations each, many of them by Frolich, and such artists, include, "Mrs. Mouser," "The Life of an Elephant," and "May's Own Story." The Japanese picture story-books are very ingenious in the way of new toy-books. Several of the Arabian Nights' stories are told in rhyme, and each is illustrated with seven large pictures, opening out in Japanese screen or panorama fashion, an idea which is very new and will doubtless take. The pictures are very brilliant, and in Japanese style, so that they are curious as well as amusing.

G. P. PUTNAM'S SONS present Mr. Bryant's fine poem, "Among the Trees," illustrated by Mr. Jervis McEntee, as their contribution to holiday literature. This is a very tastefully bound square 16mo, and its illustrations of forest life are very beautiful. The poem itself is a companion-piece to "A Forest Hymn," and affords especial opportunity to the artist. Mr. McEntee has worked the text into beautiful page designs, and the book has the advantage of being in every respect thoroughly American. The well-known "Notes in England and Italy," by Mrs. Nathaniel Hawthorne, a very pleasant and charming book, is issued anew in an *edition de luxe*, a royal octavo of chaste, elegant binding design, with a dozen full-page steel plates. It has the effect of a large paper edition. That inimitable and charming juvenile by Mrs. Jane G. Austin, "Moonfolk," which tells how, in the moon, all the fairy tales and fairy people are real, has Mr. Linton's best work in its fanciful and delicious wood-cut illustrations. They are

quite the perfection of their kind, and the binding is very rich and beautiful. The "Artist's Sketch-Book," Mrs. Greatorex's etchings, and other standard illustrated books of this house should not be forgotten, and we may refer also to Mrs. Helen K. Johnson's pleasing juvenile of "Roddy's Romance," as worth "making a note of." A pretty illustrated catalogue is at hand from this house.

A. D. F. RANDOLPH & Co. import an edition of "Those Holy Fields," a new and elegant Religious Tract Society book, giving, in elegant binding, and with a profusion of rich illustrations, very beautifully engraved on wood, an interesting traveler's view of Palestine, by pen and pencil. A new collection of sacred poems selected by Mr. Randolph, under the title of "The Chamber of Peace," and a popular edition of "Evenings with the Sacred Poets," are to be noted as pleasant and modest gifts.

ROBERTS BROTHERS' holiday books are chiefly juveniles, although almost any of their publications are appropriate gifts for the holidays, or any other time. We regret to learn that Mr. Hamerton's "Etchings and Etchers" must go over until next year, that he may complete his "Sylvan Year" first. But his story for boys, "Harry Blount," is in rapid preparation, and promises to be one of the best written and cleverest on our list. Miss Rossetti's new Christmas story, "Speaking Likenesses," with illustrations by Arthur Hughes, is a very happy grotesque which children will like, and Mrs. Moulton's "More Bed-time Stories," following that previous book which everybody declared was more-ish, and Susan Coolidge's pleasant volume for the little folks, "Mischief's Thanksgiving, and other Stories," will be widely welcomed. There is a new story by Rev. George L. Chaney, the popular Boston clergyman, which, describing the partnerships of "F. Grant & Co.," will please the boys immensely, and do a deal of good besides. Mr. Lowell's school story of "Antony Brade" is not to be forgotten, either; and for the little people again there are the stories for children by the eleven Harvard Sophomores. Rev. A. P. Putnam's "Songs and Singers of the Liberal Faith" will be a very handsome collection, and certainly nothing can be prettier in its way than the little "Quiet Hours" volume of poems of reverie and thought.

GEORGE ROUTLEDGE & SONS have a bewildering stock of books, as will be seen by reference to their advertisement. The promised data for descriptive notices had not come to hand in time for as full notice as we should like to have given, but we may briefly note, in the first place, "Picture Posies," a pleasant compilation of poems, in a quarto volume, with several hundred subjects from British painters, engraved on wood by the brothers Dalziel; a very richly ornamented and illustrated collection of "Rhymes and Roundelayes in Praise of a Country Life," from great poets and painters, in small quarto; a new illustrated edition of "Lalla Rookh;" and their fine collections of steel engravings, after the leading schools of painting, and individual British masters. Their juveniles embrace two new books by that popular writer, Jules Verne, each with over a hundred illustrations by Riou; the favorite "Every Boy's Annual," for 1875; "Little Wide-Awake," with over 400 illustrations, for very little children; a "Nursery Album," with many colored plates; several picture-books, in colors, that are quite new, and hosts and hosts and hosts of other things.

SCRIBNER, ARMSTRONG & Co. present one of the most sumptuous books of travel ever printed in M. Paul Marcoy's "Travels across South-America." This vivacious Frenchman started from the Peruvian coast, crossed the Andes, and struck a tributary of the Amazon, journeying thence by raft and boat to the Atlantic. He saw every thing that would interest the scientist or the traveler, and he describes it all with free and lively pen. The work is in two very large volumes, richly bound, and superbly illustrated. There are more than five hundred engravings on wood, by E. Riou, which picture in detail the scenery of this continent and the features and customs of its inhabitants. Another very beautiful and a less costly book is Saintiné's "Myths of the Rhine," translated by Prof. Schele De Vere. This is a vastly entertaining treasure-house of the traditionary stories current on the banks of the Rhine, and vastly amusing some of them are. The book is illustrated with a hundred and fifty of Doré's capital and effective designs, some of them infinitely funny, and matches in page and shape the Taine-Doré "Pyrenees" of last year. Its binding is very rich. The little folks will be delighted with Mrs. Dodge's "Rhymes and Jingles," which is a second Mother Goose. She has a capital gift of nonsense, as the readers of *Hearth and Home* and of *St. Nicholas* will remember, and this book is full of delicious baby-rhyming. But its pictures will be still more attractive. There are lots of them, and they are remarkably varied and clever, while the binding is particularly attractive.

SCRIBNER, WELFORD & ARMSTRONG have received some remarkably fine invoices of holiday books from the other side, and we call the especial attention of our readers to their advertising pages, since their titles came too late for incorporation into our lists in this supplement. One of the most sumptuous is a French work on "India," uniform with the "Spain" of last year, an elegant quarto, at $35, full of the most exquisite wood-engravings of the architectural and other features of the Indian peninsula. There is a new series of that favorite collection of last year, "Beautiful Pictures," lovely steel engravings from modern English painters, with notices of them and of their works. The "Junior Etching Club's" illustrations of "Passages from Modern English Poets," including forty-seven choice etchings, and many poetical beauties in the text, is thoroughly artistic. A new edition of "The National Gallery," from the original plates, is offered at a low price, and includes examples from all the great European masters represented in that gallery. There is a new series also of Wooster's "Alpine Plants," in which the most beautiful of the mountain plants are given in fifty-four beautifully colored plates. A work on "The Bavarian Highlands" is pleasantly descriptive of the characteristics and habits of the people of that region, and is remarkable for its strong characteristic illustrations by native artists, which supplement the descriptions of the text. This house is making a specialty just now of introducing into this country D'Anvers's "Elementary History of

Art," which is an excellently illustrated and very complete handy guide to architecture, sculpture, painting, and music. Scribner, Welford & Armstrong have also a notable assortment of English juveniles, of which a list will be found in the pages referred to.

SHELDON & Co. issue no new holiday books this year, but ask the attention of buyers to their interesting and handsome volume of last season, "Heaven in Song," which with its beautiful binding, its rich borders, and its collection of the finest poems about heaven, should be a permanent favorite. Dr. Kendrick got ready too late for issue this year the second series of "Our Poetical Favorites," but the first series, which has been very popular, should not be forgotten. Their well-known juveniles, such as the "Rollo Books," ought to be kept in stock by every bookseller, for they are always called for.

HENRY L. SHEPARD & CO.'s books for the holidays include a fine illustrated edition of Rev. W. H. H. Murray's lecture on "Deacons," with spirited illustrations, as bright as the text, by a new artist; and, if ready, a number of new juveniles, including the first two volumes of the *American Homes Series*, Rev. Edward Eggleston's "Schoolmaster's Stories," and C. A. Stephens's "Young Moose-Hunters." Both these are to be very beautifully issued, with many illustrations, and they are promised to be strong and wholesome books. The new child's story, by Miss Theresa O. Hall, daughter of the ex-mayor, "Her Mother's Fancies," is said to be a very bright picture of child-life.

T. WHITTAKER will have ready a very beautiful religious work, "Myndeful of Hym," which has twenty-six full-page steels by Doré and others on Scriptural subjects, with interesting text by Rev. Dr. Kramer, a book that will be a very beautiful volume for a minister's study or for any drawing-room.

W. J. WIDDLETON issues the new compilation of "Poe's Poems," for the first time complete, as edited, with memoir, by R. H. Stoddard, in full gilt cloth, and calls attention also to his fine list of standard English and American authors.

MILTON BRADLEY & CO., of course, as the originators of the American Game Manufacture, take the lead in the line of games and home amusements. For their novelties we can not do better than refer to their handsome advertising page. But these only form a small fraction of the favorite pastimes displayed in their well-arranged catalogue, which now should be consulted by every dealer in novelties. Old games, as a rule, are not so easily supplanted by new ones as is generally the case with books. Old games, which cheered up our evenings years ago, are gladly remembered and invited to our firesides, especially on a holiday. The Bradleys, too, should now be remembered by the trade as old friends that have lived up to the golden maxim, "Live and let live, and, above all—fair play!"

CLAXTON, REMSEN & HAFFELFINGER, who recently have paid much attention to the publication of games, have just brought out an entirely new game for two, entitled "Tilt and Tournament." It is fully described and illus- [illegible] the advertising columns, as well as their novelty of the last season, "The Beehive of Fun," one of the most amusing and successful games produced in this country. C., R. & H. have also re-issued, in greatly improved style, the complete set of the original "Tingley" games, comprising a dozen of card games of long-standing popularity.

JOHN ROGERS has added another choice gift to his list of American home-treasures by the charming statuary group entitled "The Tap at the Window," of which rather an imperfect idea may be gained from the small outline cut in the advertisement. A more appropriate ornament for hall or mantelpiece could hardly be selected, unless it be another group from the list of the same artist.

HENRY T. CLAUDER, of Bethlehem, Pa., combines in his edition of the "Birthday Autograph Album" all the really excellent features of the collecting of autographs, with the still better one of a record of birthdays. The space on each page, on which a date is printed, is ample to admit of a record of any noteworthy incident of personal experience or of family life. The album is very neatly gotten up in three styles—plain cloth, $2; cloth gilt, $2.50; and morocco gilt, $3.

BOOKS RECEIVED.

FAST FRIENDS, by J. T. Trowbridge. (James R. Osgood & Co.) Jack Hazard, whose fortunes have been the subject of several volumes by this author, appears again in this story. He is on his way to New-York to follow up a clue he has obtained to his early history, when he meets another boy in search of his fortune, named George Greenwood, with whom he strikes up a friendship. They travel together, and are both unfortunate enough to have their pockets picked of all the money in their possession. By an ingenious device they gain a few dollars and arrive in New-York with only sufficient means to pay for a week's board. Their various tribulations after their money is exhausted, and the pitfalls of a great city which they encounter in their search for employment, will both interest and instruct the young reader. The book is very finely gotten up and well illustrated, and will be found as good a book for a boy as there is out. 12mo, cloth, $1.50.

PAWS AND CLAWS (Cassell, Petter & Galpin.) A beautifully illustrated juvenile, containing a number of true stories about cats, dogs, mice, parrots, foxes, geese, etc. The illustrations are very numerous, and charmingly done; they are not simply pictures of animals, but mostly illustrate some of the clever things which are told of these clever creatures. The binding is rich and showy. 4to, cloth, $2.50.

DOG LIFE. (Thomas Nelson & Sons.) Narratives exhibiting the instinct, intelligence, fidelity, sympathy, attachment, and sorrow of which the canine is capable. Sixteen engravings after Sir Edwin Landseer illustrate the book. $2.

ST. NICHOLAS FOR 1875. (Scribner & Co.) We can safely say this is the handsomest and cheapest juvenile gift-book of the season, in fact nothing like it in the way of an illustrated magazine for children has ever been issued in Europe or America. The best artists were employed to illustrate it, and the best writers to

fill its pages and charm the imagination of the young folks. In point of typography it is unsurpassed, the paper, printing, and the reproduction of the illustrations being really exquisite. Every thing can be found in it—stories, poems, bits of travel, charades, riddles, French and German stories for translation, and no end of humorous and amusing sketches. It is richly bound in red and gold, with gilt sides and edges. $5.

THE STORY OF A SUMMER DAY. (Thomas Nelson & Sons.) A pretty story, by the author of "Busy Bee," of all the pleasant things a little boy did on his birthday, on a bright day in the summer time. This is a very attractive juvenile. It is printed in large type, and is illustrated with twenty-four full-page pictures by E. Froment. 4to, cloth, $2.

AMONG THE TREES, by William Cullen Bryant. (G. P. Putnam's Sons.) A lovely gift edition of Bryant's poem, illustrated from designs by Jervis McEntee, and engraved by Harley. A design encircles each page, which is printed on a heavy calendered tinted paper. The binding is quite simple, but in excellent taste. 12mo, cloth, $3.50.

THE POPULAR RECREATOR. (Cassell, Petter & Galpin.) The most complete work published on home and out-door amusements. It describes and illustrates every thing one can think of, in the way of recreation for the open air, or for a parlor entertainment, or for passing a few hours both instructively and amusingly, and also for health. It includes all kinds of games at cards, ornamental work of every description, legerdemain, painting, window-gardening, coin-collecting, toy-making, photography, etc. The illustrations are remarkably numerous, and are on every page, to explain and adorn the text. The text gives the most ample explanations, and presents most fascinating reading. 2 vols., 4to, cloth, illustrated, $6.

ENCYCLOPEDIA OF RURAL SPORTS, by J. H. Walsh. (Porter & Coates.) This work is well known in England, where it went through eight editions. This, the first American, edition has been revised, and had many additions made to it. It treats of shooting, hunting, coursing, fishing, boating, racing, pedestrianism, cricket, base-ball, etc., with a description of the anatomy, physiology, and diseases of the dog and horse. The illustrations, by Wells, Harvey, Hind, etc., number 150, and are excellent. The writer is probably best recognized under his pseudonym of "Stonehenge," and as the author of "The Horse in the Stable and Field." 8vo, cloth, illustrated, $5.

WRECKED ON A REEF; or, Twenty Months among the Auckland Isles. (Thomas Nelson & Sons.) The story of Robinson Crusoe will never lose its fascination for the young. Whatever charm there is in being cast away on a desert island, is possessed by the above work, which claims to be also a true story, and relates many experiences similar to those of the favorite hero of juvenile literature. It is translated from the French of F. E. Raynal, and contains 40 remarkably good engravings by Alfred de Neuville. 12mo, cloth, $2.

A BOY'S KINGDOM; or, Four Years in a Cave. (Nelson & Sons.) Another Robinson Crusoe story of a boy who is wrecked on an island in the Pacific, his only companion being a dog. 12mo, cloth, illustrated, $1.75.

THE STATELY HOMES OF ENGLAND, by Llewellynn Jewitt and S. C. Hall. (Porter & Coates.) Pen and pencil have done their utmost to add to the attractiveness of this beautiful work. The reading matter is full of interesting reminiscences, which in many instances are historical, of old English families; while the illustrations show not only the architectural beauties and lovely surroundings of these "stately homes," which, Mrs. Hemans says, "stand amidst their tall ancestral trees, o'er all the pleasant land!" but also the interior decorations and treasures of art, which they most all possess. The illustrations consist of two hundred and ten engravings on wood. The work is elegantly gotten up altogether, printed on fine tinted paper, and beautifully bound. 8vo, cloth, gilt edges, $7.50.

OUR HELEN, by Sophie May. (Lee & Shepard.) Helen Asbury is almost a young lady when introduced to us; her story, therefore, is one which will claim the interest of more advanced readers than the previous volumes of the "Maidenhood Series." Her troubles begin with the accession of a step-mother, whom she determines to hate before seeing her—but the "new mother" succeeds in winning all her little sisters' hearts, and finally her own. "Morris Lynde," a nephew of her stepmother, plays an important part in the story, and, after some misunderstandings and much patient waiting, obtains "our Helen" for himself. There are a number of odd characters in the book, who are quite amusing. A story that can be safely recommended as good reading. 16mo, cloth, illustrated, $1.50.

THE DAYS OF CHIVALRY. Freely translated from the French of L'Epine, by Tom Hood. (Cassell, Petter & Galpin.) The witty text of this charming legend is embellished by 177 designs on wood by Gustave Doré. They are among the best of this gifted artist's efforts, and betray a grotesque humor which is unapproachable. Some thirty or more of the illustrations are full page; the others enrich the text and adorn the beginning and ending of chapters. The volume is beautifully printed on heavy tinted paper, and tastefully bound. 4to, cloth, $5.

THE CHILD OF THE TIDE, by Mrs. Ednah D. Cheney. (Lee & Shepard.) The scene of this story is in a little hamlet of fishermen's houses on the St. John's river. A fisherman leaves his wife and two children on a bright October morning, and never returns to them The boy, "Johnny," gives his father a promise never to touch liquor till he comes back again, which he religiously keeps through years of unhappiness and temptation, the father being lost from his boat, and his true fate not being known till after many years. Illustrated, 16mo, cloth, $1.50.

THE WESTERN WORLD, by William H. G. Kingston. (Thomas Nelson & Sons.) A series of picturesque sketches in which the author has endeavored to give a general view of the natural history, as well as of the physical appearance, of North and South America. It is embellished by numerous views of strange scenes, remarkable trees and plants, remarkable objects in the brute creation, etc., etc. 12mo, cloth, $3.

THE CHILDREN'S BIBLE STORY-BOOK. (E. P. Dutton & Co.) Contains about eighty stories from the Old and New Testaments, written in a simple manner to interest a child. Printed in large type, with thirty-two page illustrations. 16mo, cloth, $1.50.

LITTLE BLUE-EYES, and other Field and Flower Stories. (Nelson & Sons.) A collection of pretty, fanciful stories, having only flowers and birds for their heroes and heroines. With twelve illustrations. 12mo, cloth, $1.75.

MISCHIEF'S THANKSGIVING, and other Stories, by Susan Coolidge. (Roberts Brothers.) The first story of the book, which gives it its title, is charming, as are also the little sketches which embellish it, from the pencil of Addie Ledyard. "Girls of the North," which includes "Frederika Bremer," "Lotten Vennberg," "Jenny Lind," "Miss Berg," and a few others, gives sketches of the childhood of these interesting people. 16mo, cloth, $1.50.

POEMS, by Edgar Allan Poe, with a memoir by R. H. Stoddard. (W. J. Widdleton.) Mr. Stoddard's memoir corrects many misstatements made in Dr. Griswold's biographical sketch of Poe. He writes also in a kindlier and more charitable spirit, and with no attempt to adduce a moral from the lamentable facts of a miserable and wasted life. The present edition is the only complete one that has ever been made of his poems, and contains all that have been published. It is nicely illustrated, and very well gotten up and bound. 12mo, cloth, $2.25

AMONG THE ARABS. (Thomas Nelson & Sons) Life among the Arabs, both in tent and town, is very graphically depicted in this little work. It fully describes all their manners and customs, and relates a number of amusing adventures. 12mo, cloth, $1.50.

MORE BED-TIME STORIES, by Louise Chandler Moulton. (Roberts Brothers.) Mrs. Moulton's "Bed-Time Stories" still holds its place in general estimation as one of the most charming books yet written for the young. This volume is in no way behind it in merit, and may be offered as one of the most desirable juveniles in the market. It is illustrated by Addie Ledyard, and is very attractively bound. 12mo, cloth, $1.50.

THE WHITE ROSE OF LANGLEY, by Emily Sarah Holt. (Robert Carter & Brothers.) A sad and touching story of the times of Henry IV. Most of the characters are historical, while the plot and incidents are founded on well-authenticated historical facts. 12mo, cloth, $1.50.

SUNNY SHORES; OR, YOUNG AMERICA IN ITALY AND AUSTRIA, by Oliver Optic. (Lee & Shepard.) This, the fourth volume of the second series of "Young America Abroad," contains the history of the Academy Squadron on the voyage up the Adriatic Sea, and to the various ports on the Mediterranean, with the experience of the young tourists in Austria and Italy. Through the volume runs the story of a young Italian lady, making a very pretty romance. Illustrated. 16mo, cloth, $1.50.

GEBBIE & BARRIE, Philadelphia, announce as holiday publications "Flemish and French Pictures," with notes concerning the painters and their works, by F. G. Stephens, of the London *Athenæum*, and author of "Memoirs of Sir Ed- Landseer." The volume, which will be a small 4to, will contain twenty etchings by famous French engravers, taken from pictures mostly in private collections. The same firm have also commenced the publication in parts of "The Art Treasures of England," with descriptive letterpress, edited by J. Vernon Whitaker. The work will contain one hundred steel engravings from the works of the most distinguished British sculptors and painters, selected with a view to represent English art in the nineteenth century. The pictures have been chosen with great care, in order that the individual peculiarities of style in each artist may be distinctly shown, and from the class of subjects in which the genius of each is displayed to best advantage. Many of the originals are in the possession of private collectors, and are therefore inaccessible to students or amateurs, whose only opportunity to become acquainted with these works of art is by means of reproductions. Each part contains three steel engravings, with accompanying pages of text, and in the matter of paper and printing leave nothing to be desired. A subscription to this work will make a good holiday present.

ROBERT SNEIDER, New-York, engraver, printer, and stationer, has issued a very elegant new trade list. It is handsomely bound and printed, and reflects much credit upon the establishment.

R. S. MENAMIN, Philadelphia, presents the public new designs for calendars for the coming year. They are of all styles, and printed in various colors. They are mortised, so that any name may be put upon them.

MACKELLAR, SMITHS & JORDAN also offer new designs for mortised calendars, most of which can be furnished on special order for printing in colors. All of them are copyrighted.

THE "Amateur Casual," Mr. James Greenwood, has written a book on "The Wilds of London."

MESSRS. CHATTO & WINDUS have in preparation a fac-simile edition of William Blake's Works, from the extremely rare and in some cases unique originals, drawn, printed, and colored by Blake's own hand. The fac-similes comprise "Songs of Innocence and Experience," 1789–94; "Book of Thel," 1789; "America: a Prophesy," 1793; "Vision of the Daughters of Albion," 1793; "Europe: a Prophecy," 1794; "The Marriage of Heaven and Hell," 1800; "Jerusalem, the Emanation of the Giant Albion;" "Milton: a Poem," 1804; "First Book of Urizen," 1794; "The Song of Los," 1795.

THE "Final Reliques of Father Prout," collected and edited by Mr. Blanchard Jerrold, from MSS. supplied by the family of Rev. Francis Mahoney, will interest all lovers of the author of "Bells of Shandon."

WAGNER'S chief English critic, Dr. F. Hueffer, is engaged on a translation of Schopenhauer's well-known book, "Die Welt als Wille und Vorstellung," which is the metaphysical basis of Wagner's musical system.

AN illustrated History of the United States, in serial form, is announced by the Cassells in England.

IT is reported in Ireland that an answer will be published, on the authority of the Roman Catholic priesthood, to the arguments of Tyndall and Huxley.

The New Books for the Holiday Season, 1874–5.

THE NEW ILLUSTRATED WORKS.

See also "Choice Books."

Allibone's Dictionary of Poetical Quotations. *New illustr. ed.* 4°. $10; T'ky, $18; T'ky Levant, $20. *Lippincott.*

Atala. Illustr. by Gustave Doré. 30 full-page and numerous smaller engravings. *New cheap ed.* Roy. 4°. $10; mor., $20.....*Cassell.*

Baker's Ballads of Beauty. With 40 full-page illustr. Sm. 4°. $3.50.....*Lee & S.*

Bell's Golden Leaves. From the Works of the Poets and Painters. Edited by Robert Bell. Containing 65 steel engr. $15.....*Routledge.*

Blake's The Book of Job, from the designs drawn and engraved by William Blake. Reproduced by the Heliotype Process from the "Gray Coll. of Engravings," Harvard University. 22 plates. With Biographical Sketch of Blake, and Descriptions of Engravings, by Charles Eliot Morton. $10.....*Osgood.*

Bryant's Among the Trees. Illustr. from designs by Jervis McEntee, engr. by Harley. Sq. 8°. $3.50; mor., $7. *Lee & S.; Putnam.*

Clark's Israel in Egypt. Egypt's Place among the Ancient Monarchies. With more than 200 illustr. Roy. 8°. $5. *Nelson & P.*

Dore's Scripture Gallery of Illustrations. Containing 250 Drawings of Scripture Subjects, by Gustave Doré, with an Essay, Critical and Historical, on Sacred Art, by Edmund Ollier. 2 vols. $55.....*Cassell.*

Etty's Pictures. Sixteen steel engr. representing works by that artist. With Descriptions and a Biographical Sketch by one of the best art critics. Folio. $10. *Routledge.*

Gallery of Great Composers. Containing Heliotype Portraits, with Biographical Sketches of Handel, Haydn, Schubert, Mendelssohn, Beethoven, Mozart, Wagner, Weber, Meyerbeer, Gluck, Bach, and Schumann. With 17 vignettes. 4°. $10.....*Osgood.*

Gleanings for the Drawing-Room in Prose and Verse. With illustr. after Sir Edwin Landseer, Birket Foster, Wm. Hunt, L. Huard, and others, printed in tints. 4°. $3.....*Routledge.*

Grant's British Battles by Land and Sea. Vols. 1 and 2. With 400 illustr. Imp. 8°. Per. v., $5.....*Cassell.*

Greatorex's Nuremberg. An Album of Six Etchings. Giving Characteristic Views of the City of Nuremberg. 4°. $1.50.....*Putnam.*

Hawthorne's Notes in England and Italy. *Illustr. ed.* 8°. $5; mor., $10.....*Putnam.*

Hendschel, a Portfolio of Twelve Photographs, Fac-similes of Sketches by A. Hendschel, Frankfort, Germany. With portr. of the Artist. $10.....*Patterson.*

Italian Painters and their Pictures. Sixteen steel engr. representing the Italian School of Art. With descriptive notices by one of the best art critics. Folio. $10. *Routledge.*

Jewitt and Hall's Stately Homes of England. Illustr. with 210 superb engr. on wood. Fcap. 4°. $7.50; T'ky mor., $15; hlf. cf., $12; tree cf., $15.....*Porter & C.*

Kramer's Myndeful of Hym; or, Our Heavenly Father and his Children. With 27 full-page plates, by Gustave Doré. 4°.....*Whittaker.*

Lacroix's Military and Religious Life in the Middle Ages, and at the Period of the Renaissance. 8°. $12; hlf. cf. or mor., $15; Levant, $25.....*Appleton.*

Lady of Lawford, and other Christmas Stories. By the author of "The Holidays." With fifteen illustr. by Darley. 12°. $2.50 and $3.....*Nims.*

Landseer's Pictures. Twenty steel engr. representing works by that artist, with descriptions and a biographical sketch of the painter, by James Dafforne. Folio. $15. *Routledge.*

Laroom's Childhood Songs. Illustr. $2.25.....*Osgood.*

Liechtenstein's Holland House. With numerous illustr. *3d ed.* Complete in one vol. 8°. $7.50. ..*Macmillan.*

Little People of God, and what the Poets have said of them. With an Original Poem by John G. Whittier. Ed. by Mrs. Geo. L. Austin. Sm. 4°. $2.50...*Shepard.*

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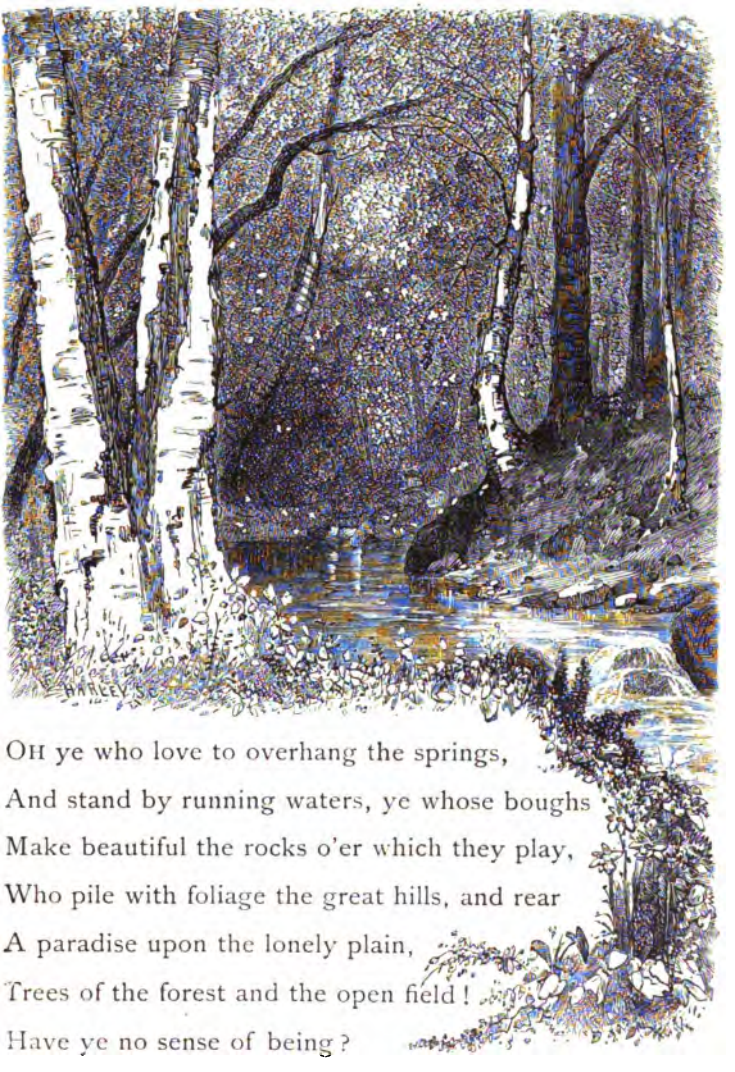

OH ye who love to overhang the springs,
And stand by running waters, ye whose boughs
Make beautiful the rocks o'er which they play,
Who pile with foliage the great hills, and rear
A paradise upon the lonely plain,
Trees of the forest and the open field!
Have ye no sense of being?

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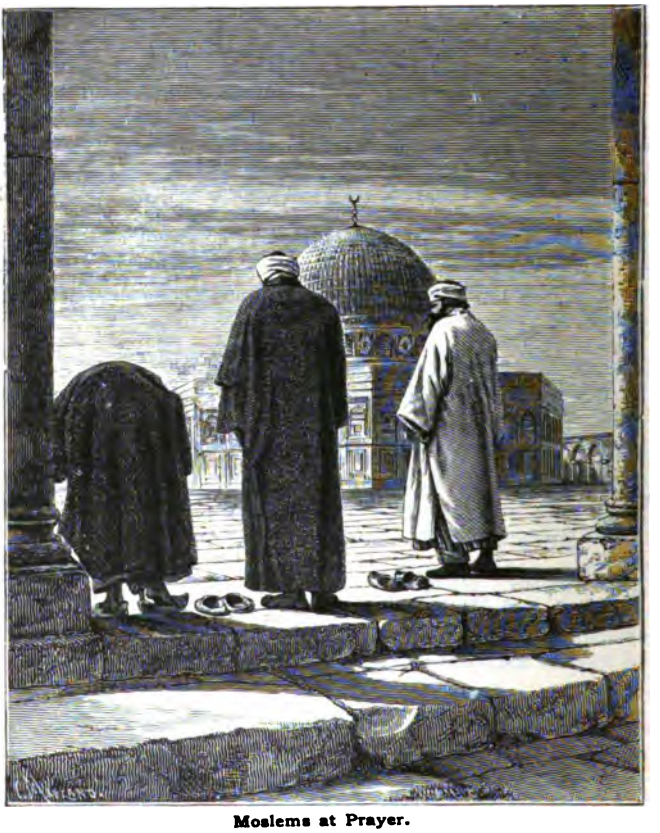

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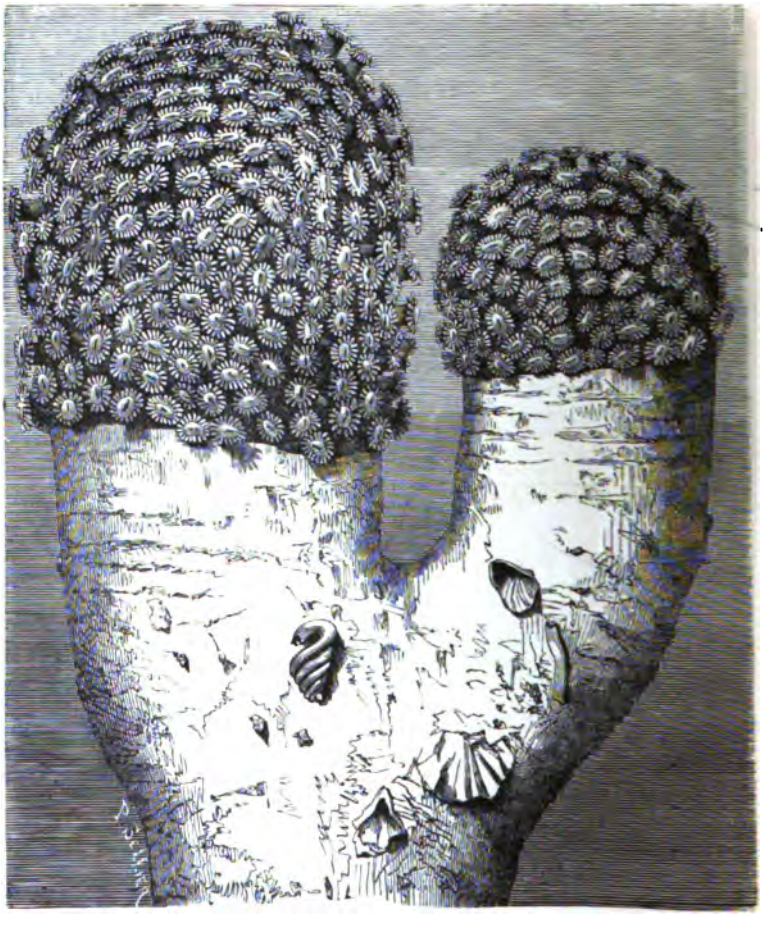

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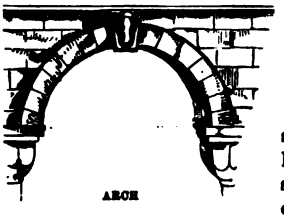

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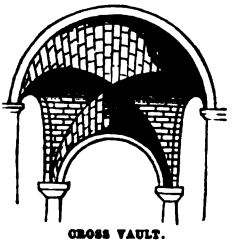

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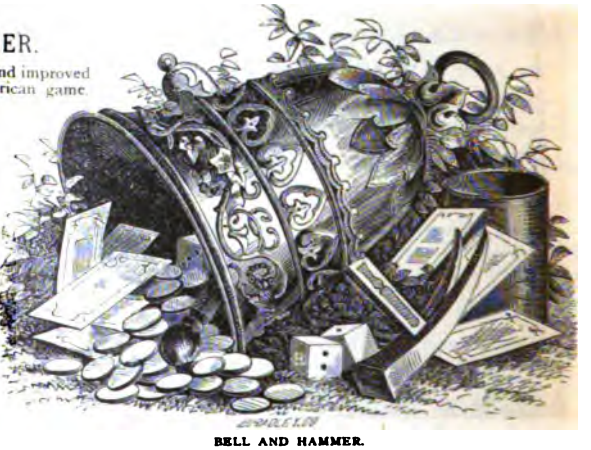

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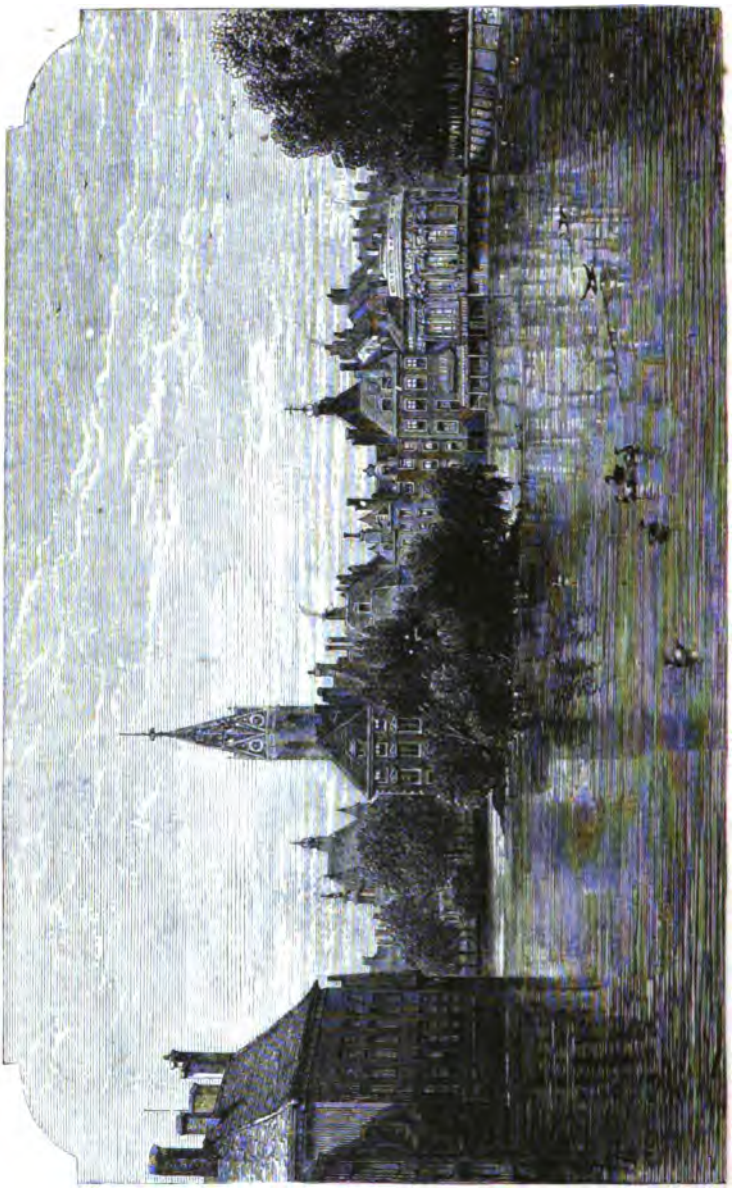

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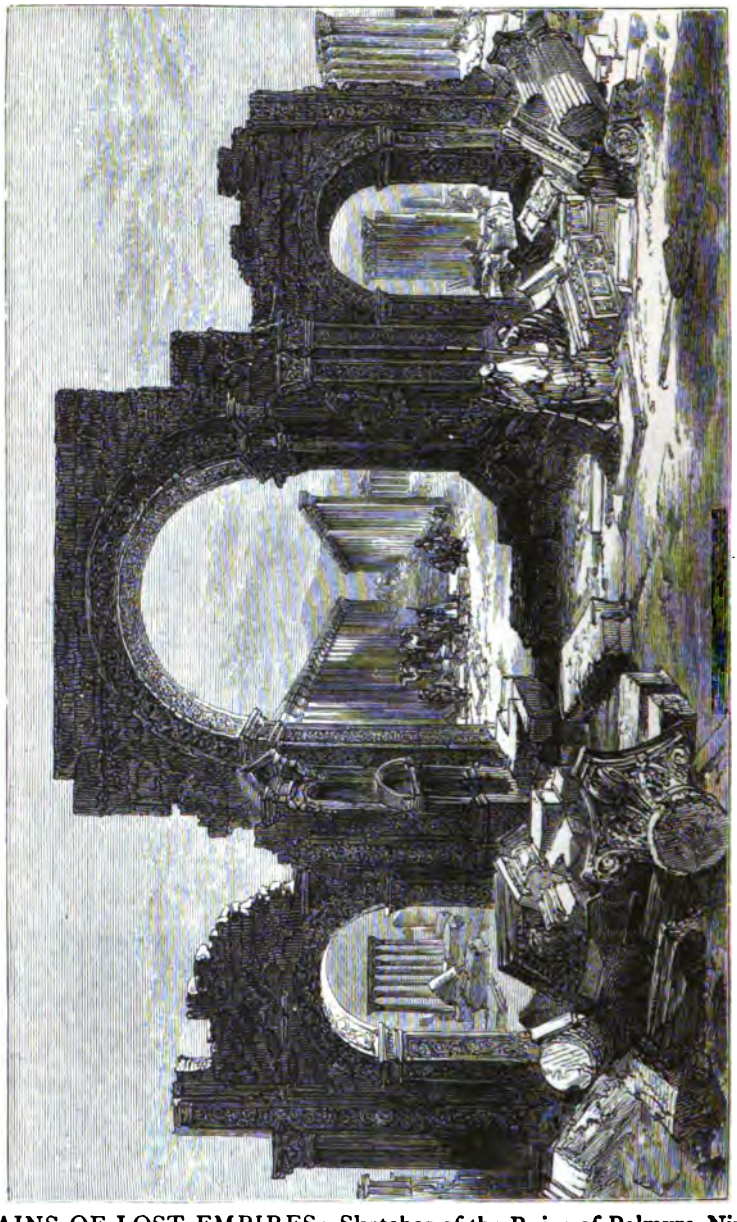

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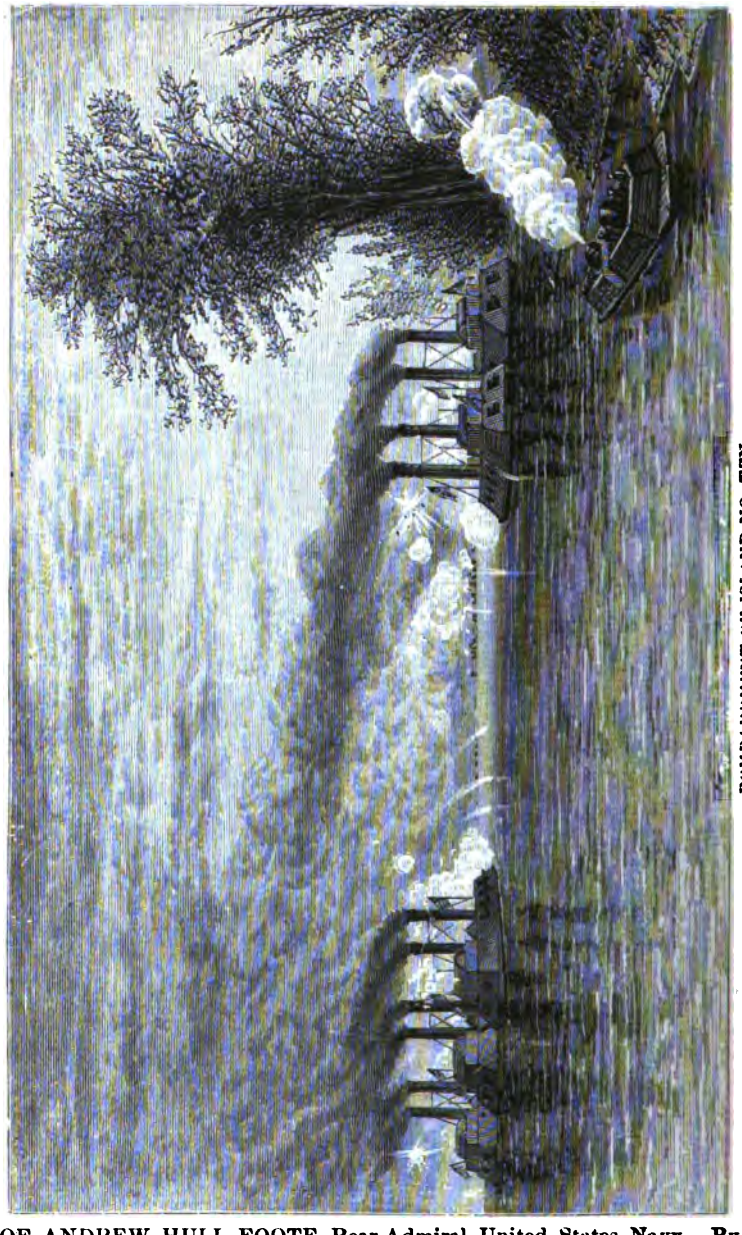

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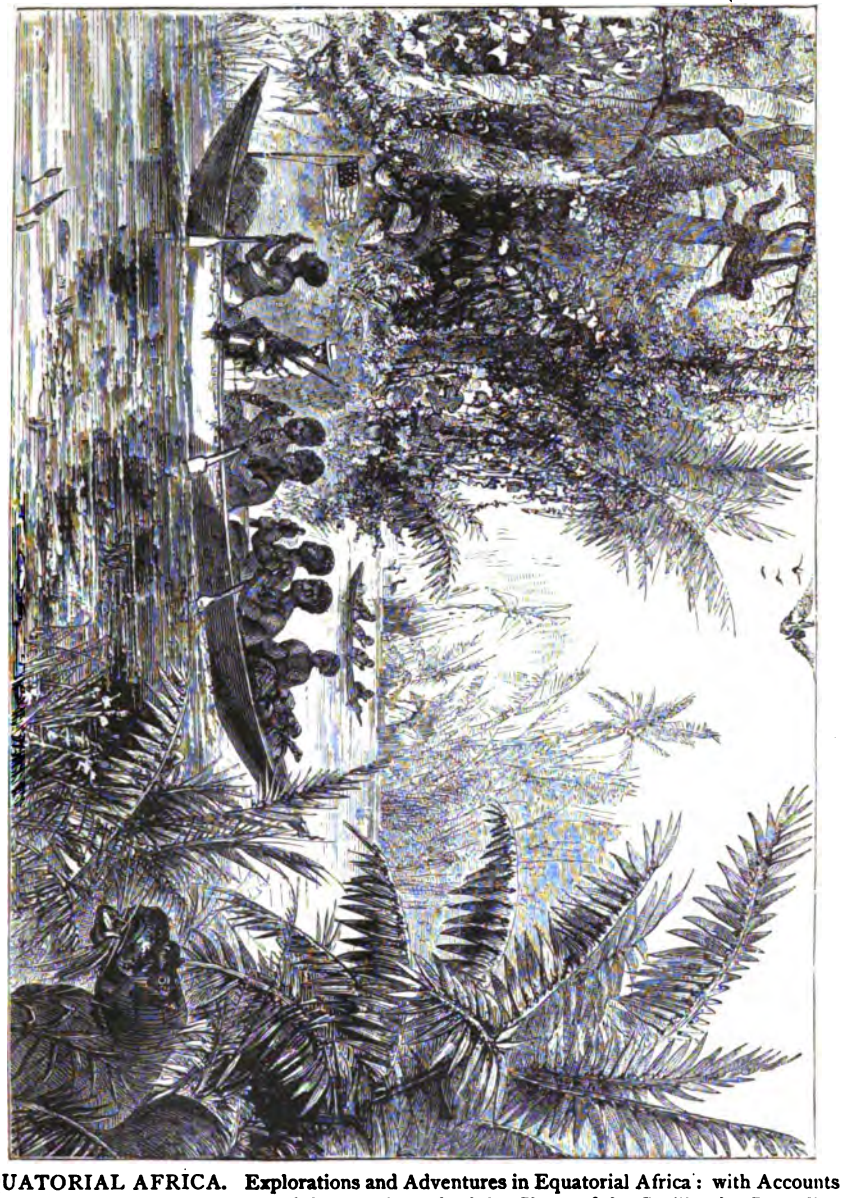

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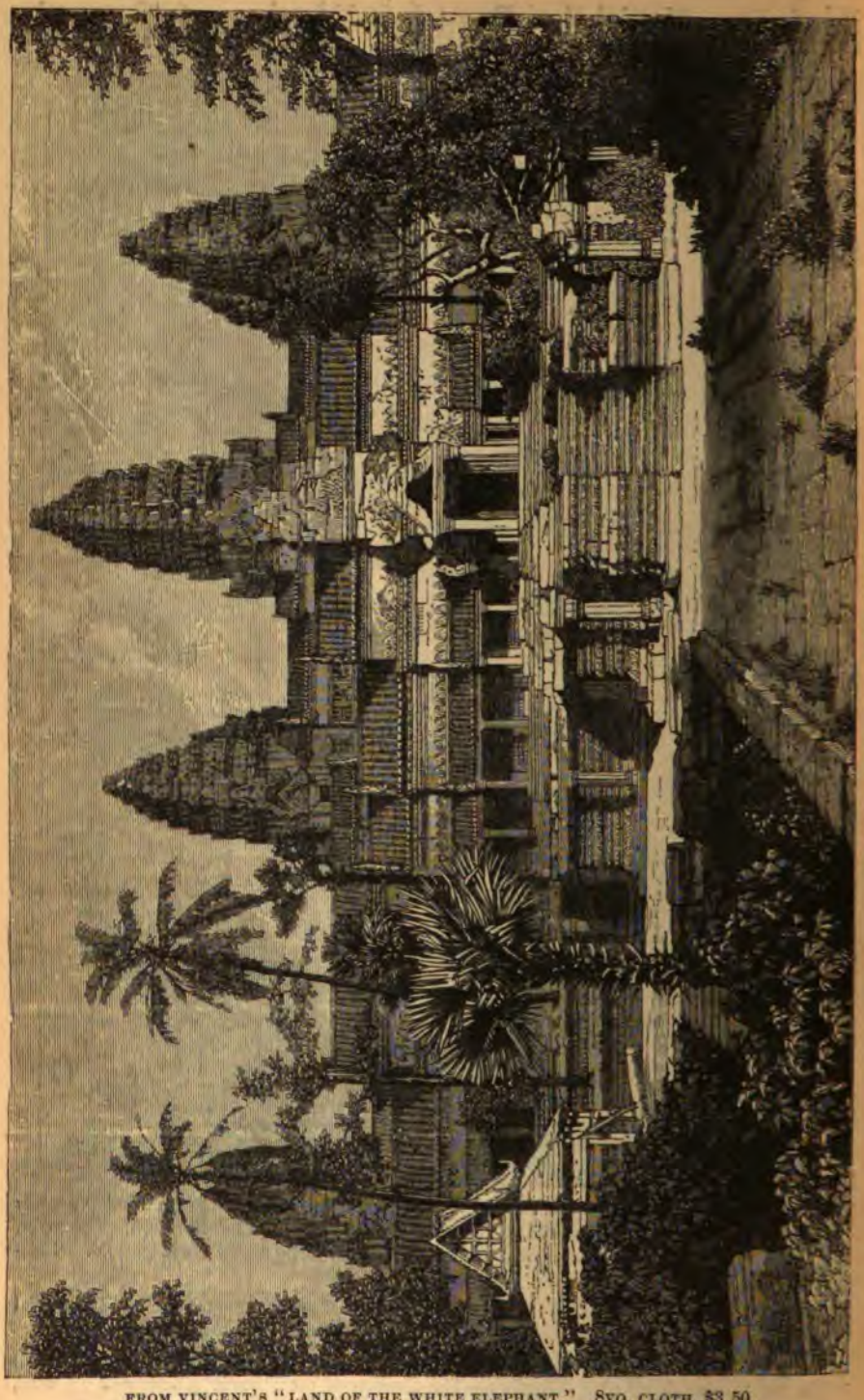

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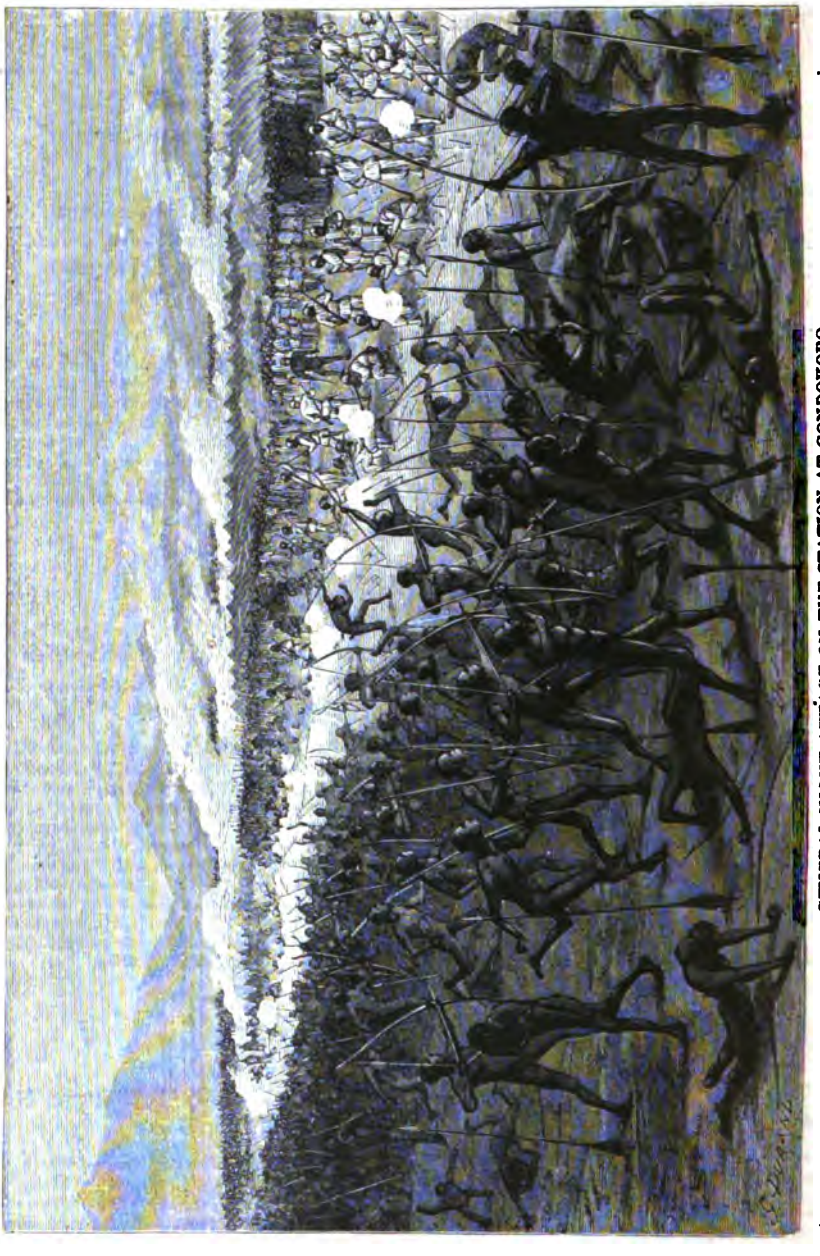

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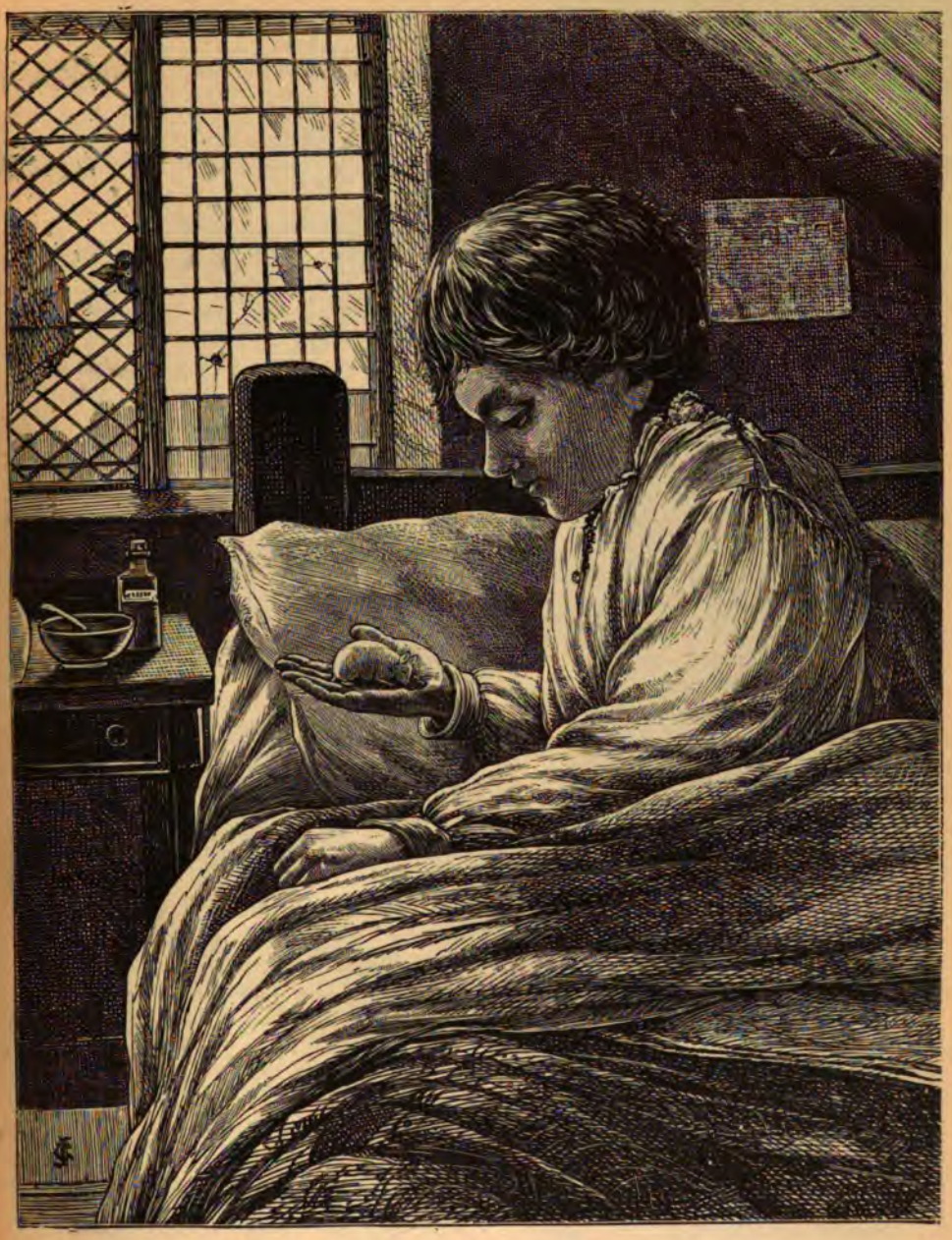

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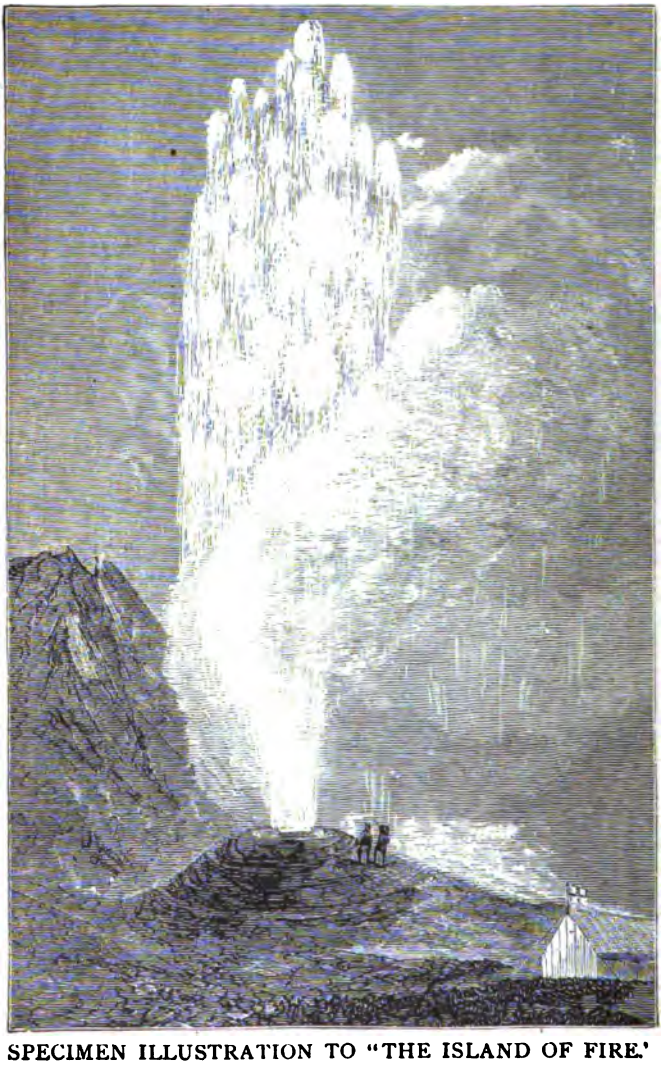

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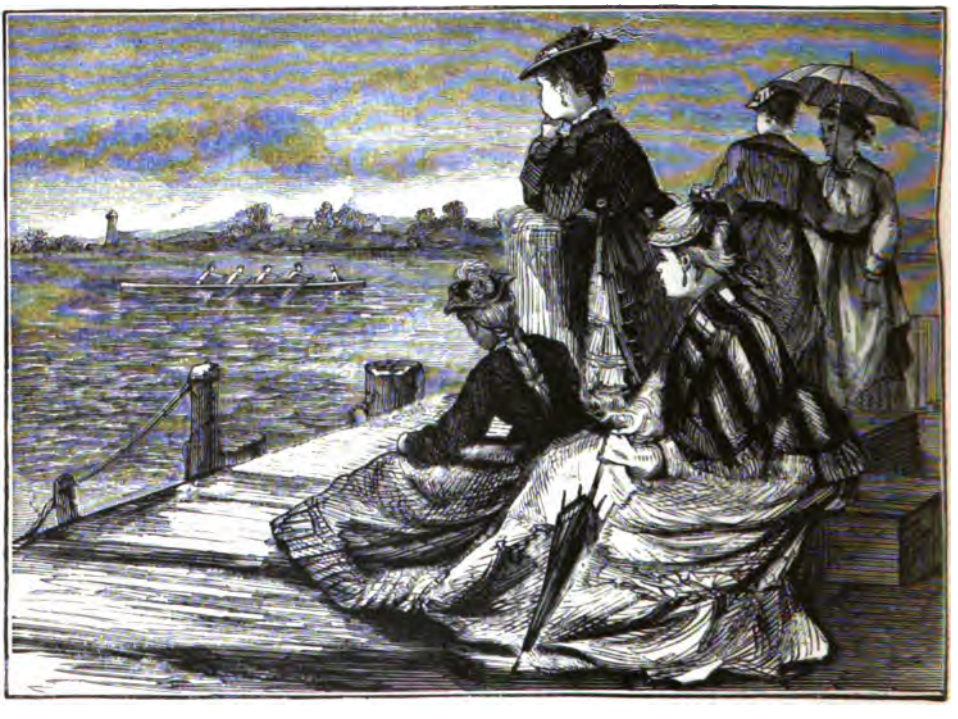

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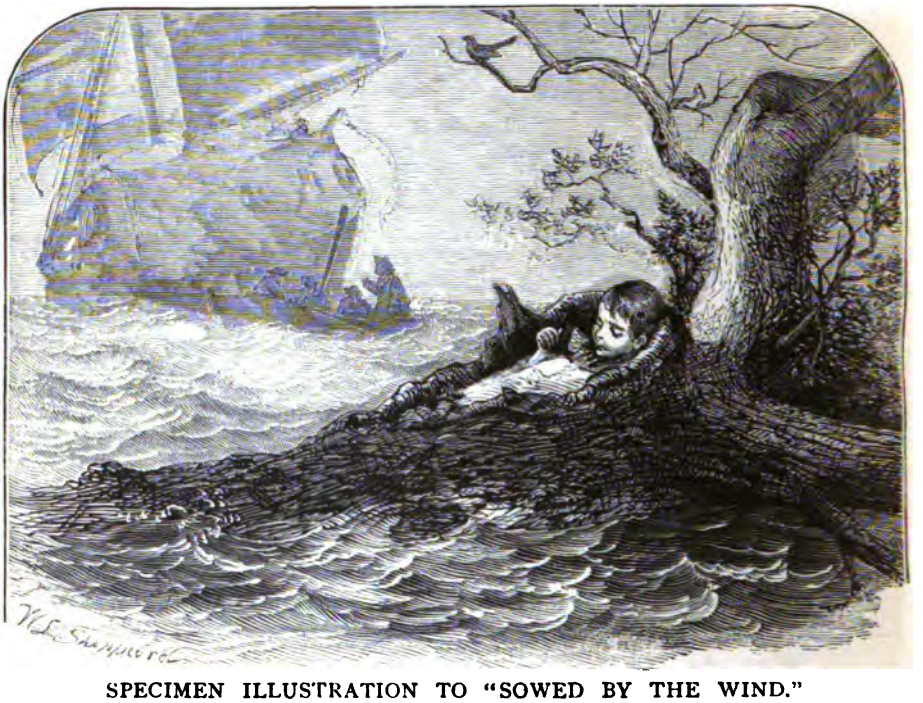

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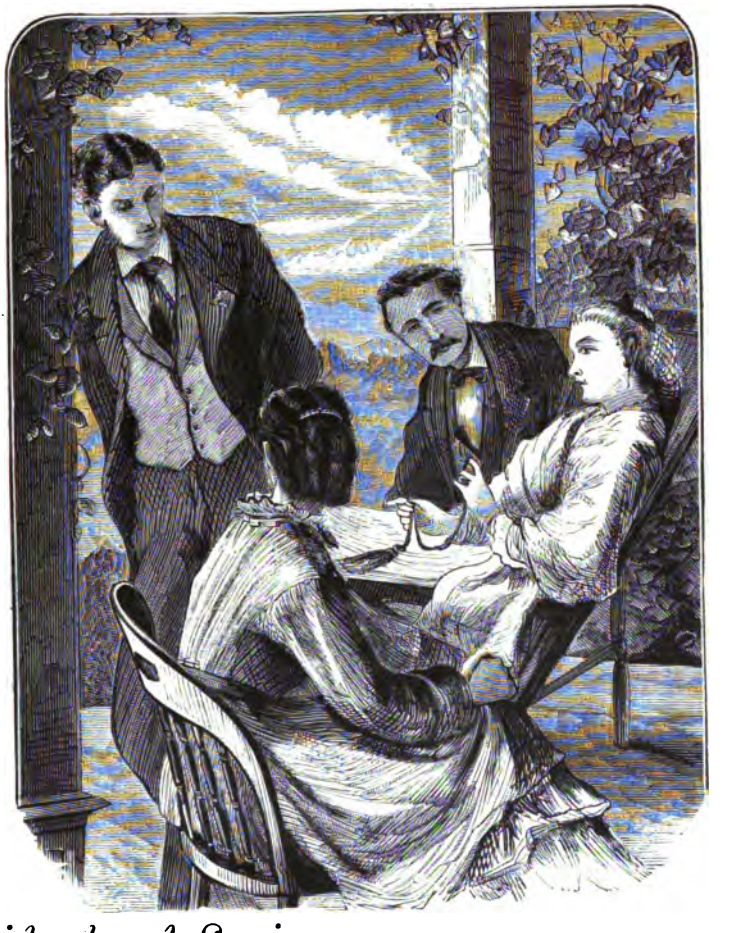

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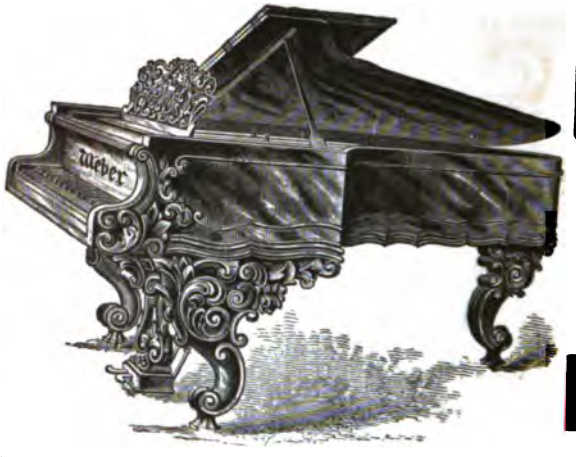

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